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**Corridor Company CEO Russ Edelman to Speak on Technical Platforms for Contract Management and Manufacturing at Specialty & Agro Chemicals America**

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*Corridor's Russ Edelman will participate in a panel discussion on the complexities associated with contract-related information between chemical manufacturers and their respective tollers.*

Corridor Company, Inc., the leading provider of contract lifecycle management software powered by the SharePoint platform, is pleased to announce the participation of CEO Russ Edelman in this year's Specialty & Agro Chemicals America conference, September 9-11, 2015, in Charleston, S.C.

Edelman will speak in the panel discussion "Technology Platforms for Data Exchange Between Chemical Manufacturers & Tollers" on Thursday, Sept. 10, 2:00-3:00 pm in the Riviera Theatre, Belmond Charleston Place Hotel. Also participating in the panel will be John A. Caudill, Contract Manufacturing Leader, formerly with DuPont Crop Protection, and moderator Jeff Presley, Manager, AMS, Eastman Chemical.

"Russ brings a practical and experienced awareness of contract collaboration to the conference," says Tom Leahy, Event Director Specialty & Agro Chemicals America, who sought Edelman out as a speaker. "His knowledge on the subject is in-depth, and he brings a refreshing perspective to the table for our attendees."

The discussion will focus on how manufacturers and tollers can collaborate through efficient, secure technologies. Chemical manufacturers sometimes turn to other manufacturers, called tollers, to provide goods and services under contract for reasons of cost, timeliness, capacity or expertise. This contract manufacturing requires both formal agreements (what will be delivered, when, at what cost, and with what terms to mitigate risks) and the sharing of intellectual property and sensitive business information. This exchange of data between companies requires an understanding of the technical platforms on which the data is shared to insure both effective collaboration and security of the data in terms of permitted and unauthorized access.

"Corridor is familiar with contractual obligation management through its work with a global client base," says Edelman. "In the context of contract manufacturing of chemicals, the downstream implications of unmet obligations is huge. Companies in this field understand better than many others that contracts are not simply legal niceties – they are instruments to safe, profitable and innovative manufacturing."

Over 1100 attendees and 180 exhibitors will attend Specialty & Agro Chemicals America, "about a 30% increase" over last year, according to Leahy. This is the fourth edition of the annual trade show.

The conference will focus on the chemical products and technologies that have specific applications for the agrochemical and specialty chemical manufacturing markets.

#### About Corridor Company

Corridor Company is committed to continually evolving our software product line to meet the challenges of contracts and their proper management. With a business application platform that readily provides solutions for Contract, Proposal and Supplier Management, Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include on premises, in the Cloud, or Office 365, ensure a solution tailored to fit the needs of your company. To learn why global to mid-sized clients choose Corridor as their Contract Management partner, visit [www.corridorcompany.com](http://www.corridorcompany.com).

#### About Specialty & Agro Chemicals America

The mission and vision of the new Specialty & Agro Chemicals America event, in its fourth edition, is to be a forum that narrows the focus and renews the value for chemical industry participants. The conference will focus on the chemical products and technologies that have specific applications for the agrochemical and specialty chemical manufacturing markets. The mission of the event is to showcase the distinctive value of the American chemical industry and ultimately help support the trend toward "reshoring," the favorable domestic manufacturing shift. Information about Specialty & Agro Chemicals is available at [www.chemicalsameric.com](http://www.chemicalsameric.com).

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