# got jobs?

## DELAWARE DAIRY DOES!

| Farms | Jobs | Plants |
|---|---|---|
| 30 | 6,000+ | 7 |

Learn more at **GotDairyJobs.org**

**Sources:** Farms and plants calculated by the U.S. Dairy Export Council and National Milk Producers Federation utilizing data from the U.S. Department of Agriculture. Jobs calculated from 2018 Dairy Delivers®, the International Dairy Foods Association's economic impact tool.

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USA U.S. Dairy Export Council® Ingredients | Products | Global Markets

NMPF NATIONAL MILK PRODUCERS FEDERATION

IDFA INTERNATIONAL DAIRY FOODS ASSOCIATION

# Dairy Delivers®

## The Economic Impact of Dairy Products in Delaware

**Direct Jobs:**
2,840

**Wages:**
$88.91 million

**Economic Impact:**
$294.55 million

**Federal Tax:**
$53.57 million

**State Tax Revenues:**
$33.91 million

The total economic impact of dairy products produced and sold specifically in Delaware — $1.06 billion

The amount dairy companies contribute to Delaware's GDP — 0.41%

The amount dairy companies contribute to the U.S. GDP in 2017 — 1.09%

**A further 3,524 jobs**
were indirectly supported by the dairy industry through suppliers and the indirect impact of the industry's expenditures.

## DAIRY MATTERS

Dairy foods deliver a unique combination of nine essential nutrients including protein, vitamin D and potassium.

The Dietary Guidelines for Americans recommend three servings of low-fat and fat-free dairy foods per day.

Consuming dairy products provides health benefits, especially improved bone health.

Dairy foods provide about 67 percent of the calcium available in the U.S. food supply.

International Dairy Foods Association | (202) 737-4332 | info@idfa.org | www.idfa.org

# DELAWARE DAIRY
# WORKS FOR THE WORLD

Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to $5.5 billion in 2017. Our top five markets are Mexico ($1.3 billion), Southeast Asia ($690 million), Canada ($636 million), China ($577 million) and Japan ($291 million).

That's good news because dairy exports create Delaware jobs and lift the state's economy.

## DELAWARE DAIRY EXPORTS BY THE NUMBERS

**30** dairy farms

**7** dairy plants

**5** Delaware jobs created by dairy exports

**$3 million** in dairy exports

**$3 million** Delaware economic impact from dairy exports

Sources: Calculations are estimates by the U.S. Dairy Export Council and National Milk Producers Federation based on 2017 data from the U.S. Department of Agriculture and the U.S. Census Bureau. Economic impacts are estimated using multiplier formulas from the U.S. Bureau of Economic Analysis. State job estimates do not include "spillover" jobs generated by exports originating in another state.

got jobs?
Dairy Creates Jobs, *Exports Create More*

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