

# got jobs?

**MINNESOTA DAIRY DOES!**

Farms	Jobs	Plants
<b>3,210</b>	<b>99,000+</b>	<b>31</b>

Learn more at [GotDairyJobs.org](http://GotDairyJobs.org)

**Sources:** Farms and plants calculated by the U.S. Dairy Export Council and National Milk Producers Federation utilizing data from the U.S. Department of Agriculture. Jobs calculated from 2018 Dairy Delivers®, the International Dairy Foods Association's economic impact tool.

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# Dairy Delivers®

The Economic Impact of Dairy Products in Minnesota

**Direct Jobs:**

**24,950**

**Wages:**

**\$1.16 billion**

**Economic Impact:**

**\$9.44 billion**

**Federal Tax:**

**\$1.78 billion**

**State Tax Revenues:**

**\$1.03 billion**



The total economic impact of dairy products produced and sold specifically in Minnesota

**\$26.92 billion**

The amount dairy companies contribute to Minnesota's GDP

**2.76%**

The amount dairy companies contribute to the U.S. GDP in 2017

**1.09%**

**A further 74,505 jobs**

were indirectly supported by the dairy industry through suppliers and the indirect impact of the industry's expenditures.



Dairy foods deliver a unique combination of nine essential nutrients including protein, vitamin D and potassium.



The Dietary Guidelines for Americans recommend three servings of low-fat and fat-free dairy foods per day.



Consuming dairy products provides health benefits, especially improved bone health.



Dairy foods provide about 67 percent of the calcium available in the U.S. food supply.

# MINNESOTA DAIRY WORKS FOR THE WORLD



Global demand for protein-rich dairy is rising.

Consequently, U.S. dairy exports have more than quadrupled since 2000, to \$5.5 billion in 2017. Our top five markets are Mexico (\$1.3 billion), Southeast Asia (\$690 million), Canada (\$636 million), China (\$577 million) and Japan (\$291 million).

That's good news because dairy exports create Minnesota jobs and lift the state's economy.

## MINNESOTA DAIRY EXPORTS BY THE NUMBERS

**3,210**  
dairy farms

**31**  
dairy plants

**2,507** Minnesota jobs  
created by dairy exports

**\$174 million**  
in dairy exports

**\$564 million** Minnesota  
economic impact from dairy exports

Sources: Calculations are estimates by the U.S. Dairy Export Council and National Milk Producers Federation based on 2017 data from the U.S. Department of Agriculture and the U.S. Census Bureau. Economic impacts are estimated using multiplier formulas from the U.S. Bureau of Economic Analysis. State job estimates do not include "spillover" jobs generated by exports originating in another state.

**got jobs?**

Dairy Creates Jobs,  
Exports Create More

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