



Sourcing

A simple, collaborative and powerful solution to meet any sourcing needs.



FAST TIME TO VALUE

Get up and running rapidly. Our cloud delivery, templates and pre-built configurations mean fast ROI and low TCO.



DIRECT, INDIRECT AND SERVICES SOURCING

Yes, all of it, it is possible to handle all your sourcing needs no matter what category.



COLLABORATE BEFORE AND AFTER

Easy collaboration with all stakeholders prior, during and after sourcing projects or in developing specific category action plans.

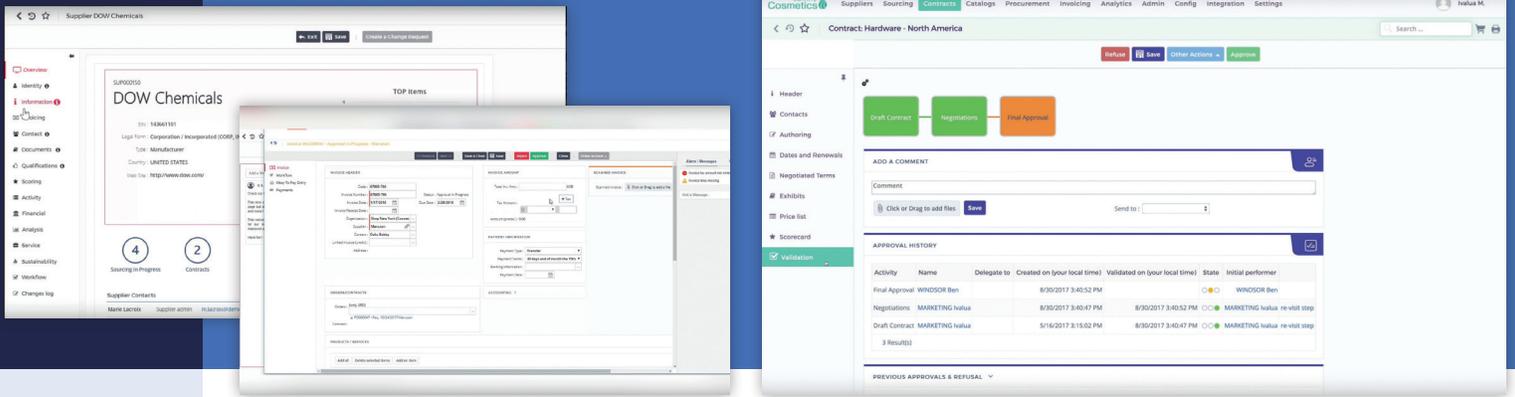
Sourcing

Sourcing Projects & RFX

Auctions

Category Action Plans

Bill of Materials



End-to-end management of all sourcing projects

- ✓ **Manage sourcing projects better**
Define and track project progress, teams involved, communication, documents, tasks, dependencies and more.
- ✓ **Easier collaboration**
Gather key stakeholder requirements, collaborate with flexible workflows.
- ✓ **Start fast**
Create or reuse different types of RfX templates, questionnaires and workflows to get started fast.
- ✓ **Achieve the best outcome**
Analyze all scenarios by scoring and comparing bids, optimization, split awards by percent, quantity or value and simply flip an RfX into a contract.

Host auctions in competitive categories to find the best value

- ✓ **Launch an auction in no time**
Initiate multiple types of auctions from RFQ bids and manage auctions across multiple lots.
- ✓ **Real-time updates**
Receive real-time updates as suppliers bid or message.
- ✓ **Understand the impact**
“What-if” scenario modeling, gain simulation analysis and multi-criteria ranking.

Sourcing
Projects
& RfX

Auctions

Category Action Plans

Build strong category focused initiatives

- ✓ **Create a solid plan**
Collaboratively define category-wide objectives and incorporate all relevant organizations, stakeholders, suppliers and the ultimate objective.
- ✓ **Manage the plan**
Formalize action plans using online forms and workflow. Set appropriate tasks, budgets and understand dependencies.
- ✓ **Know the impact**
Automatically get reports on the progress and link to sourcing projects. View and track results for each action.

Bill of Materials

Integrate your product's bills of materials to sourcing and get to market faster

- ✓ **Achieve your targets**
Manage your product's bill-of-materials (BOM) through the sourcing, costing and supplier selection process.
- ✓ **All product information in one place**
Evaluate "Non-cost" factors associated such as risk, delivery, and performance associated to selected suppliers to better understand the impact on the product.
- ✓ **Manage supplier engagement throughout product lifecycle**
Easily launch business processes (e.g., sourcing, quality, P2P) from Product Manager at the component level and track status from the BOM view.