

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2016**

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File No. 0-25203**

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**OmniComm Systems, Inc.**  
(Exact name of registrant as specified in its charter)

**Delaware**

**11-3349762**

**(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)**

**2101 West Commercial Blvd, Suite 3500**

**Fort Lauderdale, FL 33309**

**(Address of principal executive offices)**

**(954) 473-1254**

**(Registrant's telephone number, including area code)**

Securities registered pursuant to Section 12(b) of the Act:

**None**

Securities registered pursuant to Section 12(g) of the Act:

**Common Stock, \$0.001 par value per share**

**(Title of class)**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One):

Large Accelerated Filer  Accelerated Filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked prices of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter.

Date	Non-Affiliate Voting Shares Outstanding	Aggregate Market Value
June 30, 2016	92,861,703	\$19,500,958

Our common stock trades on the OTCQX Marketplace (OTCQX). Shares of voting stock held by each officer and director and by each person who owns 10% or more of the outstanding common stock have been excluded in that such person may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes. The registrant has no shares of non-voting common stock authorized or outstanding.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Date	Class	Outstanding Shares
March 27, 2017	Common Stock, \$0.001 par value per share	147,770,249

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the information to be set forth in our Proxy Statement to be filed by us pursuant to Regulation 14A relating to our 2017 Annual Meeting of Stockholders to be held on June 22, 2017 are incorporated by reference herein in response to Items 10, 11, 12, 13 and 14 of Part III of this Form 10-K.

**OMNICOMM SYSTEMS, INC.**  
**ANNUAL REPORT ON**  
**FORM 10-K**  
**FOR THE YEAR ENDED DECEMBER 31, 2016**

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## PART I.

### ITEM 1. BUSINESS

This business section and other parts of this Annual Report on Form 10-K (“Annual Report”) contain forward-looking statements that involve risk and uncertainties. Our actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such a difference include, but are not limited to, those set forth in “Risk Factors”, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere in this Annual Report. Reference to “us,” “we,” “our,” the “Company” means OmniComm Systems, Inc.® and our wholly owned subsidiaries OmniComm USA, Inc., OmniComm Ltd., OmniComm Europe GmbH, OmniComm Spain S.L. and OmniComm Systems B.V.

#### Overview

OmniComm Systems, Inc. provides web-based electronic data capture (“EDC”) and eClinical (“eClinical”) software and services that streamline the clinical research process. Our EDC and eClinical software and service offerings (“eClinical Products” or “eClinical Solutions”) consist of TrialMaster®, TrialOne®, Promasys®, and eClinical Suite™. Our eClinical Products are designed to allow clinical trial sponsors and investigative sites to easily and securely collect, validate, transmit and analyze clinical study data. Our eClinical Products are 21 CFR Part 11 compliant solutions and are designed to offer clinical trial sponsors the ability to conduct clinical trials under multiple platforms, with significant flexibility, ease-of-use and with complete control over collected data.

Our eClinical Products offer significant business benefits to our customers and are designed to help clinical trial sponsors more efficiently conduct their clinical trials. This efficiency can translate into more rapid initiation of data collection, less cost incurred in the data collection process and the ability to make more timely Go/No-Go decisions. We also provide business process consulting services that focus on more effectively integrating EDC and the broader array of eClinical Solutions and processes into the clinical trial process. Our goal is to provide our clients a data collection process that is streamlined, efficient and cost-effective.

The benefits of managing a clinical trial using our eClinical Products include:

- Real-time access to the data
- Faster study completion
- Cost savings
- Improved quality and visibility of results
- Comprehensive clinical development solutions

#### Our Strategy

Our primary goal is to establish ourselves as a leading EDC and eClinical software and services provider by offering our customers the highest quality service with a differentiated, user-friendly product. We continually increase the scope and quality of the products and services we offer. During 2016 we continued to update our products and increase their functionality to offer new solutions to our clients’ challenges. In March 2015, we released TrialMaster version 4.2.1. This release provides new capabilities to capture audit trail information for electronic source data, dramatic productivity enhancements in the automated generation of Study Data Tabulation Model (“SDTM”) datasets, the ability for sites in registry studies to export their own data, and over 100 other targeted enhancements. This release also contains performance improvements that allow TrialMaster to effortlessly support the industry’s largest studies. This new release also provides the platform for major new areas of functionality.

Key facets of our strategy include:

- **Scope Expansion** – We plan to continue expanding the scope of services and products offered within the eClinical product spectrum via organic product and service development, through strategic partnerships and relationships and through the selective use of acquisitions;
- **Customer Base Expansion** – We will seek to expand the customer base for our existing set of eClinical Solutions and intend to design complementary solutions that will allow us to expand the universe of clients that we service; and
- **Diversification** – We intend to continue to diversify our revenue and customer base in order to avoid over-concentration of our business on any solution or product set or client-base.

## **Our Business Model**

The scope of client clinical trial support service needs can vary from trial to trial. Experience with EDC and other eClinical trial management solutions can also vary based on such factors as client size and sophistication. Our approach to satisfying the diverse needs of our customers is to offer a variety of EDC solutions. We offer our eClinical Products under an application service provider (“ASP”) business model as well as technology transition (“Technology Transition”) and technology transfer (“Technology Transfer”) business models (both of which are considered licensed).

We offer a fully hosted Technology Transition model designed to allow the client to bring study administration and set-up services in-house yet continue to host the solution with us, as well as a complete Technology Transfer model for clients that want to keep their eClinical technology solution completely in-house. This methodology allows our customers to use our services at their own pace, given the logistics of their human resource, infrastructure and capital constraints. This model allows us the flexibility to deliver eClinical solutions to a broader array of clinical trial sponsors.

## **Our Software Products and Services**

### **TrialMaster EDC Solution**

Our core product is TrialMaster, which allows organizations conducting clinical trials to collect and manage their clinical trial data over the internet. Users at investigative sites such as hospitals and doctors' offices can enter data into electronic forms that represent the study protocol, and the data is immediately validated against a set of protocol-specific rules. For example, a rule could check that a medication start date is earlier than the medication stop date, and prompt the user to correct any errors before proceeding. Compared to paper studies such real-time feedback dramatically improves the initial data quality. This in turn decreases the time it takes to analyze the study results, helping pharmaceutical, biotech and medical device companies bring their products to market sooner.

We believe TrialMaster has a number of competitive strengths when compared to other EDC products. A key differentiator is that the rule checks described above are implemented using JavaScript, giving a highly-responsive user experience. For example, if a medication is marked as “continuing,” the stop date field can be immediately disabled, preventing inconsistent data from being entered. Additionally, TrialMaster has an intuitive user interface, easy navigation, and robust tools for monitoring and tracking the state of the data at any time. Finally, TrialMaster has open Application Programming Interfaces (“API”) that allow other clinical trial applications to send data to and receive data from TrialMaster over the internet. For example, laboratory data can be transmitted and loaded automatically, while an external project management system could inquire about how many patients were enrolled in a particular TrialMaster study and update a summary table accordingly.

TrialMaster has an integrated electronic learning system, a comprehensive set of standard reports and integrated ad-hoc reporting using a sophisticated business intelligence tool called LogiXML®. TrialMaster allows the collected data to be extracted in a variety of standard formats, such as database tables, comma-delimited files, and SAS® datasets. The latest release also allows the data to be extracted in an industry-standard format called SDTM, simply by defining mappings between the input and output data structures. We believe this feature can save our customers considerable programming time.

It is standard practice to monitor all the data in the EDC system against the source medical records, an activity called Source Document Verification (“SDV”). In 2011, the FDA issued draft guidance stating, among other things, that it was no longer necessary to perform 100% SDV, providing the data selection was part of a risk-based monitoring plan. TrialMaster includes a facility called “dynamic monitoring,” which allows organizations conducting clinical trials to select a subset of data for SDV based on a configurable, statistical algorithm. This capability allows TrialMaster customers to save significant costs in the conduct of clinical trials, since monitoring activities typically consume 30% of the total costs for a trial.

**TrialBuilder®** is the tool our customers and professional services staff use to model a clinical study. This includes the data collection forms, the data consistency rules and the visit schedule, as well as the workflow and security rules for accessing and managing the data. TrialBuilder is a sophisticated multi-window application with a productive user interface that utilizes drag-and-drop functionality.

**TrialMaster Archive** allows us to provide human and machine readable copies of the data when a clinical study has been completed. The human-readable format consists of PDF files that represent the data exactly as it was displayed on the interactive web pages. These are delivered to the client via CD in a read-only format, affording our clients and the FDA the ability to review clinical trial data by trial, site, patient, visit and form. Trial sponsors receive a CD with data for all sites including final data exports in the formats their TrialMaster study used. The TrialMaster Archive also includes an optional Submission Module, which creates a casebook containing PDF formatted copies of all case report forms (“CRF”) in FDA submission format. This casebook is fully tabbed and bookmarked making it easy to find and view particular CRFs.

## **TrialOne Phase I EDC Software**

TrialOne is a web-based application which provides secure real-time access to all study information, in particular trial sponsors and investigators are provided with information that allows for faster decision making. Mid-study data provides trial sponsors with information useful in determining a drug's safety and efficacy. More rapid access to clinical trial data will also allow trial sponsors to stop unsuccessful compounds sooner and to bring the successful therapies to market more quickly.

We believe the key benefits of TrialOne for our customers include:

- Faster data collection, which provides the ability to get to database lock more quickly allowing for a more timely analysis of the study data;
- The ability for clinical trial sponsors to reduce their total cost throughout the entire Phase I process by streamlining the patient recruitment process, reducing error rates through the use of edit queries and through the effective use of integration with medical instrumentation;
- Access to valid data earlier provides more visibility for "Go/No Go" decisions;
- Increased trial subject safety-review data (e.g. vital sign trends) in real-time;
- Trial sponsors can manage or run more studies with fewer human resources; and
- The use of bar-coded samples reduces laboratory errors thereby increasing patient safety.

## **TrialOne Phase I Application Suite**

TrialOne is a comprehensive software application suite that provides clinical trial site sponsors, study investigators and study monitors with several tools designed to make the overall Phase I clinic operation more efficient. Phase I studies are used to conduct the first tests of new drugs or medical devices in humans. They are often held in dedicated Phase I clinics, where volunteers follow a strict timed schedule of dosing followed by measurements such as vital signs, electrocardiograms and repeated blood draws. TrialOne is designed to manage the automation of Phase I clinics. It allows the specification of the schedule and the corresponding dosing and required measurements, then supports the real-time collection of data according to that schedule. Much of the data collection is automated via direct entry from instruments, such as barcode scanners that read barcodes on both the patients and the vials of blood being filled.

The key components of the TrialOne application include:

### ***Subject Recruitment and Screening***

The TrialOne subject recruitment module is designed to provide essential functionality for automating the collection and tracking of information involved in finding, screening and scheduling subject candidates for an early phase study. The customized database can be searched for volunteers based on specific demographics, medical history and concomitant medications. Trial sponsors can define study-specific screening test panels and record volunteer screening test results. Outbound communications can be managed allowing for the scheduling of calls, sending e-mail blasts, printing mailing labels or exporting flexible CSV files.

### ***Scheduler***

The scheduler module provides a mechanism for defining the study structure including a time and events schedule. The module is designed to optimize study build times using a wizard-driven design tool creating database efficiencies using object libraries and templates. This can quickly produce clear, easy to use, schedule driven electronic CRFs suitable for complex and adaptive clinical trials including study alarms and real time validation criteria with edits. Additionally, the Scheduler can define actions or events to be automatically offset relative to the study drug and rapidly address mid-study changes.

### ***Sample Tracking***

TrialOne allows customers to completely automate their site's laboratory. Samples can be tracked and batched while alarms and information can be configured specific to each sample. Dispatch lists and labels are automatically produced for shipment of samples to the central laboratory. Data is then received back electronically into the TrialOne database.

### ***Direct Data Capture ("DDC")***

The DDC module allows capture of real-time data for screening or study at data collection stations, bed-side or roaming. The system allows for the collection of data online, over an intranet or internet using a desktop, notebook, or tablet PC. Using a library of custom drivers the DDC module can collect vital signs or other biologic data directly from devices and/or instrumentation. As with later phase applications the system can clean data at the point of collection with real-time validation edit checks while enhancing protocol compliance via schedule-driven workflows. Working with the Subject Recruitment and Screening module the system seamlessly maps data to the recruitment database for future criteria searches. Automation and authentication checks are maintained using a full array of barcode and scanner support for all aspects of the clinic including subject IDs, sample labeling and event tracking.

### ***Ad Hoc Reporting***

An integrated Ad Hoc reporting tool is available with wizard-driven report generation with drill-down reports that include interactive charts and graphs. The Ad Hoc module supports aggregate data and advanced calculations, an advanced and easy to use export feature, and distributable system reports by configurable schedules. Data is protected by event configurable security and role-based security. The Ad Hoc module allows for real-time data access to important trends such as vital signs and adverse events.

### **eClinical Suite**

The eClinical Suite is comprised of a number of highly configurable modules that can be combined to provide a solution for capturing and managing clinical trial data based on specific client needs. The modules are:

- eClinical Portal – the gateway to all functions, data and reports. It provides the means to create an environment specific to any protocol and user needs.
- eClinical Data Management – where protocols are defined using libraries of reusable standard objects (codelists, data items, data modules, pages, edit checks, etc.).
- eClinical Data Capture – is the EDC module used by investigator sites and client personnel such as data managers, statisticians, safety, etc. In this module data can be entered and reviewed, queries resolved, etc. The interface is designed to be highly intuitive and easy to use thereby minimizing end-user training times. This module is designed to maintain high performance to keep page turn wait times to a minimum.
- eClinical Study Conduct – proactively allows the clinical operations organization to manage the timelines, resources, budget, payments, clinical supplies, and key study milestones and metrics.
- eClinical Adverse Event Reporting – based on industry standards for safety reporting, this module allows for the capture, review, reporting and global submission of both serious and non-serious adverse event cases.
- eClinical Autoencoder – delivers both automated and manual coding of adverse event and drug medication terminology using standard and custom dictionaries and configurable coding algorithms.

### **Promasys**

Promasys is an integrated clinical trial data management and EDC system designed to bring industry standard quality and efficiency to the data collection, data management and reporting process in clinical trials. Setting up a new clinical study database in Promasys is straightforward and easy and does not require any programming knowledge.

### ***iPad Application***

Promasys 7.1 brings new features and capabilities. An iPad compatible version brings secure mobile data entry and subject management to the clinical trials work floor. The Promasys iPad app delivers Promasys' featured support for data quality and integrity and regulatory compliance on a mobile device making it easier for study investigators and study monitors to enter data while at the point of care.

### ***Study Life Cycle™***

System access control is managed based on user ID and password. For each user or user group, access rights are configured in detail with 4 levels of access; none, read, write, and admin that can be specified for each menu function, clinical trial, and study center. For multi-center trials, access rights can be configured easily to match the roles of the trial staff in the different centers while limiting access to only subjects belonging to the user's own center. Promasys supports the execution of Good Clinical Practice ("GCP") compliant clinical trials with the Study Life Cycle™, the quality engine of the system that divides a clinical trial in 7 distinct phases. The Study Life Cycle™ dynamically adjusts the access rights of users when a trial moves from one phase to the next. In this way, the quality of the trial is supported and the integrity of the data is assured, without the need for user intervention.

### ***WebCRF***

The WebCRF is a data entry interface that works through a standard web browser. It allows enrolling and including subjects and entering trial data without the need to install Promasys' windows client component. Access to subjects is securely controlled, based on the user's login credentials that reflect the functional role as well as the study center of the user.

## **Hosting**

Our customers rely on our eClinical Products to run their clinical trials and, as a result, we need to ensure the availability of our services. We have developed our infrastructure with the goal of achieving availability of our services, which are hosted on a highly-scalable network located in secure third-party co-location data center facilities. We host our eClinical Products' services and serve our customers primarily from a Cincinnati, Ohio co-location data center facility operated by and in conjunction with co-location services from, CyrusOne, Inc., the former data center co-location segment of Cincinnati Bell. This co-location, consisting of 180 square feet, is specifically designed to optimize the delivery of our application services and to ensure the availability and security of our customers' research data. The co-location data facility includes 24 by 7 staffing, enterprise class security, redundant power and cooling systems, large-scale data back-up capabilities and multiple Internet access points and providers. In addition, we maintain a co-location facility in Fort Lauderdale, Florida which also serves as a back-up facility for purposes of disaster recovery, and a co-location facility in Frankfurt, Germany.

Our hosting operations incorporate industry-standard hardware, databases and application servers in a flexible, scalable architecture. Elements of our hosting infrastructure can be replaced or added with minimal interruption in service in order to reduce the likelihood that the failure of any single device will cause a broad service outage. Our hosting architecture enables us to scale to increasing numbers of customers by adding additional capacity in the form of servers and disk space. Our storage architecture helps to ensure the safe, secure archiving of customers' data and to deliver the speed and performance required to enable customers to access and manage their clinical study data in real-time.

## **Support**

We have a multi-national organization to support our applications worldwide. We offer 24 by 7 support to our customers and their investigator sites through multi-lingual help desks located in our Fort Lauderdale, FL and Bonn, Germany offices.

## **Consulting and Professional Services**

Our services include hosting solutions, consulting services, customer support, training and the delivery of implementation services for Technology Transfer engagements, including installation, configuration, validation and training. The primary consulting services we offer include:

- **Project Management.** We assign a project manager to oversee every project and provide up-to-date communications on the status of the project.
- **Clinical Services.** We have expertise in translating a clinical protocol into an electronic CRF format. We ensure that CRF design, visit schedule, site and patient definitions, edit checks, derivations, and code lists are all optimized to use industry best practices, and, where applicable, CDISC/CDASH standards.
- **Training.** We provide extensive hands-on and eLearning-based EDC training classes. Training classes can be conducted at a sponsor location, at an investigator meeting or at an investigator site and via web-cast.
- **Custom Configuration.** Our EDC and eClinical platforms are flexible and allow for major reconfiguration. Each trial can be designed to suit the specific client workflows and trial design. Our eClinical Products include a clinical trial management system ("CTMS"), drug supply, safety and randomization options that can simplify the trial management experience.
- **System Integration.** We help our clients integrate our EDC solutions with existing systems or external systems (Patient Diaries, Medical Devices and Labs, etc.). We analyze the client's legacy systems and data management needs in order to decide how to most efficiently integrate EDC.
- **SOPs and implementation assistance.** Our client services and support personnel can be engaged to write an implementation plan designed to effectively integrate with our EDC solutions. We can also write standard operating procedures ("SOPs") to help client staff clearly understand their roles in using our eClinical Products to conduct trial activities. We can also analyze and document business processes to determine where greater operating efficiency may be gained.
- **Installation.** There are various architectures for deploying a secure EDC solution to remote investigator sites. These services explore different security, performance and system management alternatives and help the client design and install an optimal solution to meet their unique needs.
- **Validation.** We offer test kits that includes test cases and documentation to validate the installation of our EDC applications against regulatory requirements.

## **Market Opportunity**

Clinical trials are a critical component in bringing a drug or medical device to market. All prescription drug and medical device therapies must undergo extensive testing as part of the regulatory approval process. We believe many clinical trials continue to be conducted in an antiquated manner and fail to optimize the resources available for a successful clinical trial. We believe that our solutions significantly reduce costs, improve data quality and expedite results. We believe the data integrity, system reliability, management control and auditable quality of our eClinical solutions will aid clinical trial sponsors that want to improve clinical trial efficiencies, speed-up results and ensure regulatory compliance.

We believe that success in the EDC market is predicated on several criteria. As the industry grows and matures the ability of participants to fulfill the varied needs of clinical trial sponsors becomes more critical to achieving operational and financial success. We believe these success criteria include:

- **Deployment options.** Successful EDC vendors provide clinical trial sponsors with flexibility in choosing whether to deploy EDC on an ASP, Technology Transfer or Technology Transition basis. The ultimate criteria for the selection of the type of technology delivery methodology is often predicated on the size and the resources of the clinical trial sponsor.
- **Interoperability.** Most clinical trial sponsors have invested in other technology platforms to run their trials. These include clinical data management systems, interactive voice response systems and central labs. The ability for an eClinical solution to integrate with existing technology platforms is a key decision making factor.
- **Scalability.** The ability to scale the eClinical solutions to absorb additional projects seamlessly is important to trial sponsors. Scalable solutions will retain their speed and performance metrics as projects and engagements increase in size.
- **Migration from hosted to technology transfer solutions.** When clinical trial sponsors decide to bring the eClinical services and solutions in-house it is vital that they do not experience a degradation of speed, performance or system reliability.
- **Flexibility.** The more robust eClinical systems will be designed to provide the ability to increase functionality and guarantee interoperability with other industry technology solutions. As the industry and technology matures clinical trial sponsors will demand new functionality without loss of performance or reliability.
- **Systematic adoption of best practices.** eClinical vendors will be expected to assimilate best-practice workflows and process tools.
- **Professional services.** The adoption and implementation of eClinical solutions into a clinical trial environment requires significant financial, technical and human resource investment on the part of clinical trial sponsors. A robust offering of professional services that fully integrate with the technological eClinical offerings will be considered an integral part of any eClinical purchase.

## **License Agreement**

### **DataSci, LLC**

Effective April 2, 2009, we entered into a Settlement and Licensing Agreement with DataSci, LLC (“DataSci”) which relates to a lawsuit filed on June 18, 2008 in the United States District Court for the District of Maryland by DataSci against OmniComm alleging infringement of U.S. Patent No. 6,496,827 B2 entitled “Methods and Apparatus for the Centralized Collection and Validation of Geographically Distributed Clinical Study Data with Verification of Input Data to the Distributed System” (“Licensed Patent”) owned by DataSci. Pursuant to the Settlement and Licensing Agreement, the parties entered into a Stipulated Order of Dismissal of the lawsuit filed by DataSci and DataSci (i) granted us a worldwide, non-exclusive non-transferable right and license under the Licensed Patent the subject of the claim for the Licensed Products and the right to sublicense TrialMaster on a Technology Transfer and Technology Transition basis, and (ii) released us from any and all claims of infringement of the Licensed Patent which may have occurred prior to the effective date of the Settlement and Licensing Agreement. Licensed Products is defined as all products and services of OmniComm and of its subsidiaries in the field of electronic data capture, whether sold by OmniComm directly or through its affiliates, parents, subsidiaries, partners, vendors, agents and/or representatives, including TrialMaster products and services or other products and services that perform the substantially equivalent function of TrialMaster, and any other products and services that OmniComm may develop in the future in the field of electronic data capture. The license expressly excludes the right to make, use, sell, import, market, distribute, oversee the operation of, or service systems covered by a claim (if any) of the Licensed Patent to the extent such systems are used for creating and managing source documentation and conducting remote data validation in clinical trial studies using a tablet PC with stylus, touch screen device, digitizing tablet, digitizer pen or similar mobile processing device (“Digitizing Device”), wherein the source documentation is electronic and is completed using a Digitizing Device. Under the terms of the license, we are obligated to pay royalties quarterly for sales of Licensed Products from January 1, 2008 until the expiration of the Licensed Patent on May 12, 2018 in the amount of the greater of two percent (2%) of our annual gross revenues from Licensed Products or, alternatively, the annual minimum royalty payment(s). We anticipate that the annual royalties will approximate the annual minimum royalty payment(s) during any calendar year as follows: 2017 - until expiration of the Licensed Patent - \$450,000 per year. The Settlement and Licensing Agreement and the amendment thereto (described below) can be terminated on thirty (30) days’ notice by the licensor if we are in default on our obligations thereunder and fail to cure such default within the thirty (30) day period after notice is provided. In addition to the payment of royalties, the Settlement and Licensing Agreement imposes certain obligations on us including commercialization, certain sublicensing, other payments, insurance, and confidentiality. In addition and as a license fee for past use of the Licensed Patent which may have occurred prior to the effective date of the Settlement and Licensing Agreement, we issued a warrant to DataSci to purchase 1,000,000 shares of our common stock at an exercise price of \$.01 per share. The Settlement and Licensing Agreement provides that upon the expiration date of the warrant, at DataSci’s sole discretion, DataSci shall exercise its option under the warrant or licensee shall pay DataSci \$300,000. The warrant is exercisable commencing on the second anniversary of the Settlement and Licensing Agreement, April 2, 2011, through the expiration date of the warrant, deemed to be on the termination date of the Settlement and Licensing Agreement on May 12, 2018.

On June 23, 2009, we entered into an agreement to acquire the EDC assets of eResearch Technology. Concurrent with the consummation of that transaction we entered into the First Amendment to Settlement and Licensing Agreement with DataSci, (i) to include the eResearch Technology EDC assets acquired within the definition of Licensed Products, and as such subject to the royalty payment(s), under and in accordance with the Settlement and Licensing Agreement, and (ii) provide a release by DataSci of any and all claims of infringement of the Licensed Patent in connection with the eResearch Technology EDC assets acquired which may have occurred prior to the effective date of the First Amendment to Settlement and Licensing Agreement for an aggregate amount of \$300,000.

### **Our Customers**

We are committed to developing long-term, partnering relationships with our clients and adapting our products and services to meet the unique and challenging needs of their trials. Our customers include leading pharmaceutical, biotechnology, medical device companies, academic institutions, clinical research organizations (“CROs”) and other entities engaged in clinical trials. As of December 31, 2016, we had approximately 120 customers, including 2 of the top 10 global pharmaceutical companies, 5 of the top 10 CROs and 2 of the top biotechnology companies, measured by revenue. Our representative customers by sponsor type include:

<b>Trial Sponsor</b>	<b>Sponsor Type</b>
Covance	Contract Research Organization
Cromsource	Contract Research Organization
Eli Lilly	Pharmaceutical
New York Medical Center	Academic Medical
Pfizer	Pharmaceutical
PPD	Contract Research Organization
Quintiles	Contract Research Organization
Saint Jude's Children's Hospital	Medical Research

Our top five customers accounted for approximately 37% of our revenues during the year ended December 31, 2016 and approximately 34% of our revenues during the year ended December 31, 2015. One customer accounted for approximately 16% of our revenues during the year ended December 31, 2016. One customer accounted for approximately 16% of our revenues during the year ended December 31, 2015.

Our international customers, principally located in Europe and East Asia, accounted for approximately 17% of our total revenues for the year ended December 31, 2016 and 16% of our total revenues for the year ended December 31, 2015.

Two customers each individually accounted for approximately 11% of our accounts receivables as of December 31, 2016. One customer accounted for approximately 16% of our accounts receivable as of December 31, 2015.

### **Sales and Marketing**

We sell our products through a direct sales force, relationships with CRO Partners, and through co-marketing agreements with Vendor and Channel Partners.

Our marketing efforts to-date have focused on increasing market awareness of our Company and eClinical Products. These efforts have primarily been comprised of attendance and participation in industry conferences and seminars. A primary focus of our future marketing efforts will be to continue increasing our market penetration and market awareness. As of December 31, 2016, we had 20 employees and consultants in sales and marketing.

Our efforts during 2017 will include increasing the number of sales personnel and sales support staff employed in the United States, Europe and East Asia, increasing our attendance and marketing efforts at industry conferences and increasing the number of Company sponsored events including webinars, symposiums and other marketing events.

Clinical trial sponsors have historically outsourced many of their clinical research activities in an attempt to control costs and expand capacity. Our CRO relationships help us position our software solutions as the core platform for their outsourced client trial management services. Through our CRO Preferred Program, we partner with CROs to deliver our eClinical Solutions along with the CRO's project and data management expertise. We also train, certify and support our CRO and other clinical services partners, which enables them to quickly and cost-effectively implement our technology in sponsors' studies. A critical aspect of the program is our ability to deliver our eClinical Solutions on a fixed cost basis to our partners. Because of the economics intrinsic to the CRO industry, a fixed cost solution affords the partner a stronger ability to manage their costs and deliver cost-effective solutions to their clinical trial sponsor clients.

We have been able to obtain valuable insight into our customers' needs through the following customer specific initiatives:

**Innovation Forum:** The goal of the Innovation Forum is to ensure that attendees receive practical information, training and collaboration that can be taken back, implemented and shared within their respective organizations. The Innovation Forum attracted more than 100 attendees, along with the highest number of external thought leading and keynote speakers as well as the largest number of sponsoring and exhibiting partners. Content included product demonstrations, customer case studies, panel discussions, partner presentations, plus thought provoking presentations from independent industry thought leaders.

**eClinical webinars:** We host periodic web-based seminars for current and prospective customers, which are typically focused on our products or current developments in the eClinical industry. These webinars offer informative industry related topics to our customers and foster good relationships with our current and potential customers.

### **Product Development**

The Company focuses on maintaining high quality product development standards. Product development activities include research and the development of platform and/or client specific software enhancements such as adding functionality, improving usefulness, increasing responsiveness and adapting to newer software and hardware technologies.

The Company spent \$2,598,962 during the year ended December 31, 2016 and \$2,639,577 during the year ended December 31, 2015 on product development initiatives. The Company's product development efforts are focused on the continued enhancement and redesign of our eClinical Solutions to keep our technology at the cutting edge in the markets in which we compete.

### **Intellectual Property**

Our success and ability to compete are dependent on our efforts to develop and maintain the proprietary aspects of our technology. We rely upon a combination of trademark, trade secret, copyright and unfair competition laws, as well as license agreements and other contractual provisions, to protect our intellectual property and other proprietary rights. In addition, we attempt to protect our intellectual property and proprietary information by requiring our employees and consultants to enter into confidentiality, non-competition and assignment of inventions agreements. We have registered trademarks and service marks in the United States and abroad, and have filed applications for the registration of additional trademarks and service marks. Our principal trademarks are "OmniComm Systems," "TrialMaster," "TrialBuilder," "TrialExplorer," "OmniCloud," "Promasy" and "TrialOne." These legal protections afford only limited protection for our technology. Our agreements with employees, consultants and others who participate in development activities could be breached. However, due to rapid technological change, we believe that factors such as the technological and creative skills of our personnel, new product and service developments and enhancements to existing products and services are more important than the various legal protections of our technology to establish and maintain a technology leadership position.

We currently hold several domain names, including the domain names "omnicomm.com," "promasysoftware.nl," "promasysoftware.com" and "trialmaster.com." Additionally, legislative proposals have been made by the U.S. federal government that would afford broad protection to owners of databases of information. The protection of databases already exists in the European Union. The adoption of legislation protecting database owners could have a material adverse effect on our business, requiring us to develop additional, complex data protection features for our software products.

Despite our efforts to protect our proprietary rights, unauthorized parties may attempt to copy aspects of our software solutions or to obtain and use information that we regard as proprietary. The laws of many countries do not protect our proprietary rights to as great an extent as do the laws of the United States. Litigation may be necessary in the future to enforce our intellectual property rights or to determine the validity and scope of the proprietary rights of others. Any such litigation could result in substantial costs and diversion of resources and could have a material adverse effect on our business, operating results or financial condition. There can be no assurance that our means of protecting our proprietary rights will be adequate or that our competitors will not independently develop similar technology. Any failure to meaningfully protect our intellectual property and other proprietary rights could have a material adverse effect on our business, operating results or financial condition.

In addition, since the software and Internet-based industries are characterized by the existence of a large number of patents, trademarks and copyrights it also involves frequent litigation based on allegations of infringement or other violations of intellectual property rights. We, and other companies in our industry, have entered into a settlement and obtained a license from a patent holder (DataSci, LLC) to license third-party technology and other intellectual property rights that are incorporated into some elements of our services and solutions. Our technologies may not be able to withstand third-party claims or rights against their use. Any intellectual property claims against us, with or without merit, could be time-consuming and expensive to litigate or settle, could divert management attention from executing our business plan or require us to enter into royalty or licensing agreements with third parties. Such royalty or licensing agreements, if required, might not be available on terms acceptable to us or at all, which could have a material adverse effect upon our business and financial position. There is no assurance that we will not become subject to infringement claims as the number of products and competitors in our industry segment grows and the functionality of products in different industry segments overlaps. An adverse determination on such a claim would increase our costs and could also prevent us from offering our technologies and services to others.

We have licensed in the past, and expect that we may license in the future, certain of our proprietary rights, such as trademarks, technology or copyrighted material, to third parties. We generally provide in our customer agreements that we will indemnify our customers against third-party infringement claims relating to our technology provided to the customer.

## **Competition**

The market for EDC, data management and adverse event reporting systems is highly competitive, rapidly evolving, fragmented and is subject to changing technology, shifting customer needs and frequent introductions of new products and services. We compete with systems and paper-based processes utilized by existing or prospective customers, as well as other commercial vendors of EDC and eClinical applications, clinical data management systems and adverse event reporting software, including:

- systems developed internally by existing or prospective customers;
- vendors of EDC, eClinical, clinical trial management systems and adverse event reporting product suites, including Oracle Clinical a business unit of Oracle Corporation and Medidata Solutions;
- vendors of stand-alone EDC, data management and adverse event reporting products; and
- CROs with internally developed EDC, clinical data management systems or adverse event reporting systems.

Our ability to remain competitive will depend to a great extent upon our ongoing performance in the areas of product development, customer support and service delivery. We believe that the principal competitive factors in our market include the following:

- product functionality and breadth of integration among the EDC, eClinical, clinical trial management systems and adverse event reporting solutions;
- reputation and financial stability of the vendor;
- low total cost of ownership and demonstrable benefits for customers;
- depth of expertise and quality of consulting and training services;
- performance, security, scalability, flexibility and reliability of the solutions;
- speed and ease of implementation and integration; and
- sales and marketing capabilities and the quality of customer support.

## **Government Regulation**

The conduct of clinical trials is subject to regulation and regulatory guidance associated with the approval of new drugs, biological products and medical devices imposed upon the clinical trial process by the U.S. federal government and related regulatory authorities such as the FDA and by foreign governments. Use of our software products, services and hosted solutions by entities engaged in clinical trials must be done in a manner that is compliant with these regulations and regulatory guidance. Failure to do so could have an adverse impact on a clinical trial sponsor's ability to obtain regulatory approval of new drugs, biological products or medical devices. If our product and service offerings fail to allow our customers and potential customers to operate in a manner that is compliant with applicable regulations and regulatory guidance, clinical trial sponsors and other entities conducting clinical research may be unwilling to use our software products, services and hosted solutions. Accordingly, we design our product and service offerings to allow our customers and potential customers to operate in a manner that is compliant with applicable regulations and regulatory guidance. We also expend considerable time and effort monitoring regulatory developments that could impact the use of our products and services by our customers and use this information in designing or modifying our product and service offerings.

The following is an overview of some of the regulations that our customers and potential customers are required to comply with in the conduct of clinical trials.

The clinical testing of drugs, biologics and medical devices is subject to regulation by the FDA and other governmental authorities worldwide. The use of software during the clinical trial process must adhere to the regulations and regulatory guidance known as Good Clinical Practices, other various codified FDA regulations, the Consolidated Guidance for Industry from the International Conference on Harmonization regarding Good Clinical Practice for Europe, Japan and the United States and other guidance documents. Our products, services and hosted solutions are developed using our domain expertise and are designed to allow compliance with applicable rules or regulations.

In addition to the aforementioned regulations and regulatory guidance, the FDA has developed regulations and regulatory guidance concerning electronic records and electronic signatures. The regulations, codified as 21 CFR Part 11, are interpreted for clinical trials in a guidance document titled Computerized Systems Used in Clinical Investigations. This regulatory guidance stipulates that computerized systems used to capture or manage clinical trial data must meet certain standards for attributability, accuracy, retrievability, completeness, originality, traceability, inspectability, validity, security and dependability. Other guidance documents have been issued that also help in the interpretation of 21 CFR Part 11.

Regulation of the use and disclosure of personal medical information is complex and growing. Federal legislation in the United States, known as the Health Insurance Portability and Accountability Act of 1996, or HIPAA, imposes a number of requirements on the use and disclosure of "protected health information" which is individually identifiable, including standards for the use and disclosure by the health care facilities and providers who are involved in clinical trials. HIPAA also imposes on these healthcare facilities and providers standards to assure the confidentiality of health information stored or processed electronically, including a series of administrative, technical and physical security procedures. This may affect us in several ways. Many users of our products and services are directly regulated under HIPAA and, to the extent our products cannot be utilized in a manner that is consistent with the users' HIPAA compliance requirements, our products will likely not be selected. In addition, we may be directly affected by HIPAA and similar state, federal and foreign privacy laws. Under HIPAA, to the extent we perform functions or activities on behalf of customers that are directly regulated by such medical privacy laws, such customers may be required to obtain satisfactory assurance, in the form of a written agreement that we will comply with a number of the same HIPAA requirements.

### **Background and History**

OmniComm Systems, Inc. was originally organized as Coral Development Corp., under the laws of the State of Delaware, on November 19, 1996, by Modern Technology Corp. ("Modern"). Modern originally completed a "blind pool/blank check" offer pursuant to Rule 419 by having Modern distribute Coral Development shares as a dividend to Modern shareholders. On February 17, 1999, OmniComm Systems, Inc., a company organized under the laws of the State of Florida as the Premisys Group, Inc. on March 4, 1997, merged with Coral Development. Coral Development was the surviving entity post-merger. The merged entity changed its name to OmniComm Systems, Inc.

### **Employees**

As of December 31, 2016 we employed approximately 130 employees and consultants Company-wide as follows: 59 out of our headquarters in Fort Lauderdale, Florida, 10 out of a regional operating office in Somerset, New Jersey and 24 in remote locations throughout the United States and Canada. Our wholly-owned subsidiary, OmniComm Europe, GmbH, employs 17 in Bonn, Germany. Our wholly-owned subsidiary, OmniComm Ltd., employs 12 in Southampton, England. Our wholly-owned subsidiary, OmniComm Spain, S. L. employs 2 in Barcelona, Spain. Our wholly-owned subsidiary, OmniComm Systems B.V. employs 4 in Leiden, the Netherlands and 2 in Japan. We believe that relations with our employees are good. None of our employees are represented by a collective bargaining agreement.

### **Available Information**

Our Internet website address is <http://www.omnicomm.com>. The information on or accessible through our website is not incorporated by reference in this Annual Report. Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other Securities and Exchange Commission filings, and any amendments to those reports and any other filings, filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are available free of charge via a link on our website as soon as reasonably practicable after we electronically file the materials with the Securities and Exchange Commission or on the Securities and Exchange Commission website at <http://www.sec.gov>.

### **ITEM 1A. Risk Factors**

#### **RISK FACTORS**

*An investment in our securities is speculative in nature and involves a high degree of risk. In addition to the other information contained in this Annual Report, our stockholders and prospective investors should carefully consider the following material risk factors in evaluating us and our business.*

#### **WE HAVE A HISTORY OF LOSSES, A LARGE ACCUMULATED DEFICIT AND ANTICIPATE FUTURE LOSSES. WE MAY BE UNABLE TO ACHIEVE OR MAINTAIN PROFITABILITY IN THE FUTURE.**

We have incurred significant losses since we began doing business. At December 31, 2016, we had an accumulated deficit of approximately \$75,291,037 and a working capital deficit of approximately \$9,336,792. We expect our operating cash flows to improve in 2017, but we have little control over the timing of contracted projects. We expect our client and contract base to expand and diversify to the point where it meets our on-going operating needs, but this may not happen. While we expect to achieve additional revenue through the growth of our business, we cannot assure you that we will generate sufficient revenue to fund our expenses and maintain profitability in any period.

**OUR ABILITY TO CONDUCT OUR BUSINESS COULD BE MATERIALLY AFFECTED IF WE WERE UNABLE TO PAY OUR OUTSTANDING INDEBTEDNESS.**

At December 31, 2016, we had outstanding borrowings of \$10,992,500 of principal amount, of which:

- \$50,000, at 10% interest, was due June 2004. We are in default in the payment of principal and accrued interest;
- \$2,700,000 at 2.75% interest is due in February 2018;
- \$150,000 at 10% interest is due in April 2018;
- \$300,000 at 12% interest is due in April 2018;
- \$450,000 at 12% interest is due in April 2019;
- \$2,190,000 at 10% interest is due in April 2020; and
- \$5,152,500 at 12% interest is due in April 2020.

No assurance can be given that the holder of the \$50,000 in principal amount 10% Convertible Notes will not seek immediate collection of the amounts due and owing. Further, no assurance can be given that faced with future principal repayment and interest obligations, our cash flow from operations or external financing will be available or sufficient to enable us to meet our financial obligations. If we are unable to meet our financial obligations, the holder could obtain a judgment against us in the amount of the borrowings and foreclose on our assets. Such foreclosure would materially and adversely affect our ability to conduct our business.

**WE HAVE HISTORICALLY NEEDED AND POTENTIALLY MAY NEED ADDITIONAL FINANCING TO MEET OPERATING EXPENSES, THE TERMS OF WHICH MAY BE UNFAVORABLE TO OUR THEN EXISTING STOCKHOLDERS.**

Our plan of operations going forward may require us to raise additional capital if our revenue projections are not realized. Even if our projections are realized, we may need to raise additional financing to meet our ongoing obligations, including the repayment of existing debt obligations currently in the amount of \$10,992,500. In addition, we may also need to raise additional funds to meet known needs or to respond to future business opportunities, which may include the need to:

- fund more rapid expansion;
- fund additional capital or marketing expenditures;
- develop new or enhanced features, services and products;
- enhance our operating infrastructure;
- respond to competitive pressures; or
- acquire complementary businesses or necessary technologies.

If we raise additional capital through the issuance of debt, this will result in increased interest expense. If additional funds are raised through the issuance of equity or convertible debt securities, the percentage ownership of our stockholders will be reduced, these newly-issued securities may have rights, preferences or privileges senior to those of existing stockholders or debt holders, and the market price of our stock may be adversely affected. We cannot assure you that additional financing will be available on terms favorable to us, or at all. If adequate funds are not available or are not available on acceptable terms, our ability to fund our operations, repay our outstanding debt obligations and remain in business may be significantly limited.

**IF WE ARE NOT ABLE TO RELIABLY MEET OUR DATA STORAGE AND MANAGEMENT REQUIREMENTS, OR IF WE EXPERIENCE ANY FAILURE OR INTERRUPTION IN THE DELIVERY OF OUR SERVICES OVER THE INTERNET, CUSTOMER SATISFACTION AND OUR REPUTATION COULD BE HARMED AND CUSTOMER CONTRACTS MAY BE TERMINATED.**

As part of our current business model, we store and manage in excess of ten terabytes of data for our customers, resulting in substantial information technology infrastructure and ongoing technological challenges, which we expect to continue to increase over time. If we do not reliably meet these data storage and management requirements, or if we experience any failure or interruption in the delivery of our services over the Internet, customer satisfaction and our reputation could be harmed and this could lead to reduced revenues and increased expenses. Our hosting services are subject to service level agreements and, in the event that we fail to meet guaranteed service or performance levels, we could be subject to customer credits or termination of these customer contracts. If the cost of meeting these data storage and management requirements increases, our results of operations could be harmed.

## **A SYSTEM FAILURE COULD RESULT IN SIGNIFICANTLY REDUCED REVENUES.**

We host our services, serve our customers and support our operations primarily from a co-location data center located in Cincinnati, Ohio, which is operated in conjunction with co-location services from CyrusOne. We also maintain a co-location facility in Fort Lauderdale, Florida which also serves as a back-up facility for purposes of disaster recovery, and a co-location facility in Frankfurt, Germany. We do not have control over the operations of these facilities. Any system failure, including network, software or hardware failure that causes an interruption in our service could affect the performance of our software and result in reduced revenues. The servers that host our software are backed-up by remote servers, but we cannot be certain that the back-up servers will not fail or cause an interruption in our service. These facilities and our customers' clinical trial data could also be subject to and affected by computer viruses, electronic break-ins, intentional acts of vandalism or other similar disruptions or misconduct. Our users depend on Internet service providers, online service providers and other web site operators for access to our products. Each of these providers may have experienced significant outages in the past and could experience outages, delays and other difficulties due to system failures unrelated to our systems. Further, our co-location facilities and systems are vulnerable to damage or interruption from fire, flood, power loss, telecommunications and/or power failure, cyber security attacks, terrorist attacks, break-ins, hurricanes, earthquake and similar events. Regionalized power loss caused by hurricanes or other storms if occurring over a long period of time, a decision to close the co-location facilities without adequate notice or other unanticipated problems could result in lengthy interruptions in our services and adversely impact our ability to service our clients. Our insurance policies have low coverage limits and may not adequately compensate us for any such losses that may occur due to interruptions in our service.

Our co-location facilities providers have no obligations to renew their agreements with us on commercially reasonable terms, or at all. If we are unable to renew our agreements with the facilities providers on commercially reasonable terms, if our agreements with our facility providers are prematurely terminated, or if in the future we add additional co-location facility providers, we may experience costs or downtime in connection with the transfer to, or the addition of, new co-location facilities.

Any errors, defects, disruptions or other performance problems with our services could harm our reputation and may damage our customers' businesses. Interruptions in our services might significantly reduce our revenue, cause us to issue credits to customers, subject us to potential liability, cause customers to terminate their agreements with us and harm our renewal rates.

## **WE MAY EXPAND OUR BUSINESS FURTHER THROUGH NEW ACQUISITIONS IN THE FUTURE. ANY SUCH ACQUISITIONS, AND OUR FAILURE TO MANAGE OUR GROWTH THEREFROM, COULD DISRUPT OUR BUSINESS, HARM OUR FINANCIAL CONDITION AND DILUTE CURRENT STOCKHOLDERS' OWNERSHIP INTERESTS IN OUR COMPANY.**

We intend to pursue potential acquisitions of, and investments in, businesses, technologies or products complementary to our business and periodically engage in discussions regarding such possible acquisitions.

Acquisitions involve numerous risks, including some or all of the following:

- difficulties in identifying and acquiring complementary products, technologies or businesses;
- substantial cash expenditures;
- incurrence of debt and contingent liabilities, some of which we may not identify at the time of acquisition;
- difficulties in assimilating the operations and personnel of the acquired companies;
- diversion of management's attention away from other business concerns;
- risk associated with entering markets in which we have limited or no direct experience;
- potential loss of key employees, customers and strategic alliances from either our current business or the target company's business; and
- delays in customer purchases due to uncertainty and the inability to maintain relationships with customers of the acquired businesses.

If we fail to properly evaluate acquisitions or investments, we may not achieve the anticipated benefits of such acquisitions, we may incur costs in excess of what we anticipate and management resources and attention may be diverted from other necessary or valuable activities. An acquisition may not result in short-term or long-term benefits to us. The failure to evaluate and execute acquisitions or investments successfully or otherwise adequately address these risks could materially harm our business and financial results. We may incorrectly judge the value or worth of an acquired company or business. In addition, our future success will depend in part on our ability to manage the growth anticipated with these acquisitions.

Furthermore, the development or expansion of our business or any acquired business or companies may require a substantial capital investment by us. We may not have these necessary funds or they might not be available to us on acceptable terms or at all. We may also seek to raise funds for an acquisition by issuing equity securities or convertible debt, as a result of which our existing stockholders may be diluted or the market price of our stock may be adversely affected.

**OUR REVENUES DERIVED FROM INTERNATIONAL OPERATIONS ARE SUBJECT TO RISK, INCLUDING RISKS RELATING TO UNFAVORABLE ECONOMIC, POLITICAL, LEGAL, REGULATORY, TAX, LABOR AND TRADE CONDITIONS IN THE FOREIGN COUNTRIES IN WHICH WE OPERATE, THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR RESULTS OF OPERATIONS.**

We currently have international office locations and business operations in Southampton, England, Leiden, the Netherlands and Bonn, Germany, and international customers principally located in Europe and East Asia accounted for 17% of total revenues for the year ended December 31, 2016 and 16% of total revenues for the year ended December 31, 2015. International operations are subject to inherent risks. These risks include:

- the economic conditions in these various foreign countries and their trading partners, including conditions resulting from disruptions in the world credit and equity markets;
- political instability;
- acts of terrorism;
- greater difficulty in accounts receivable collection and enforcement of agreements and longer payment cycles;
- compliance with foreign laws;
- changes in regulatory requirements;
- fewer legal protections for intellectual property and contract rights;
- tariffs or other trade barriers;
- staffing and managing foreign operations;
- exposure to currency exchange and interest rate fluctuations;
- potentially adverse tax consequences; and
- changes to taxation of offshore earnings.

**FAILURE TO COMPLY WITH THE U.S. FOREIGN CORRUPT PRACTICES ACT COULD SUBJECT US TO, AMONG OTHER THINGS, PENALTIES AND LEGAL EXPENSES THAT COULD HARM OUR REPUTATION AND HAVE A MATERIAL ADVERSE EFFECT ON OUR BUSINESS, FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The Company is subject to the U.S. Foreign Corrupt Practices Act, or the FCPA, which generally prohibits covered entities and their intermediaries from engaging in bribery or making other prohibited payments to foreign officials for the purpose of obtaining or retaining business or other benefits. In addition, the FCPA imposes accounting standards and requirements on U.S. publicly traded corporations and their foreign affiliates, which are intended to prevent the diversion of corporate funds to the payment of bribes and other improper payments, and to prevent the establishment of “off books” slush funds from which such improper payments can be made. The Company is also subject to similar anticorruption legislation implemented in Europe under the Organization for Economic Co-operation and Development’s Convention on Combating Bribery of Foreign Public Officials in International Business Transactions. The Company and its joint ventures, partners, independent representatives and agents operate in a number of jurisdictions that pose a high risk of potential violations of the FCPA and other anticorruption laws, based on measurements such as Transparency International’s Corruption Perception Index, and the Company utilizes joint ventures, partners, independent representatives and agents for whose actions the Company could be held liable under the FCPA. The Company informs its personnel, joint ventures, partners, independent representatives and agents of the requirements of the FCPA and other anticorruption laws, including, but not limited to their reporting requirements. The Company also has developed and will continue to develop and implement systems for formalizing contracting processes, performing due diligence on partners and agents, and improving its recordkeeping and auditing practices regarding these regulations. However, there is no guarantee that the Company’s employees, joint ventures, partners, independent representatives or other agents have not or will not engage in conduct undetected by the Company’s processes and for which the Company might be held responsible under the FCPA or other anticorruption laws.

If the Company’s employees, joint ventures, partners, third-party sales representatives or other agents are found to have engaged in such practices, the Company could suffer severe penalties, including criminal and civil penalties, disgorgement and other remedial measures, including further changes or enhancements to its procedures, policies and controls, as well as potential personnel changes and disciplinary actions. Although the Company does not believe it is currently a target in any enforcement action, any investigation of any potential violations of the FCPA or other anticorruption laws by U.S. or foreign authorities could have an adverse impact on the Company’s business, financial condition and results of operations.

Certain private and foreign companies, including some of the Company’s competitors, are not subject to prohibitions as strict as those under the FCPA or, even if subjected to strict prohibitions, such prohibitions may be laxly enforced in practice. If the Company’s competitors engage in corruption, extortion, bribery, pay-offs, theft or other fraudulent practices, they may receive preferential treatment from personnel of some companies or from government officials, giving the Company’s competitors an advantage in securing business and which would put the Company at a disadvantage.

**EXTENSIVE GOVERNMENTAL REGULATION OF THE CLINICAL TRIAL PROCESS AND OUR PRODUCTS AND SERVICES COULD REQUIRE SIGNIFICANT COMPLIANCE COSTS AND HAVE A MATERIAL ADVERSE EFFECT ON THE DEMAND FOR OUR SOLUTIONS.**

The clinical trial process is subject to extensive and strict regulation by the U.S. Food and Drug Administration and other regulatory authorities worldwide. Our software products, services and hosted solutions are also subject to state, federal and foreign regulations. Demand for our solutions is largely a function of such government regulation, which is generally increasing at the state and federal levels in the United States and elsewhere, and subject to change at any time. Changes in the level of regulation, including a relaxation in regulatory requirements or the introduction of simplified drug approval procedures, could have a material adverse effect on the demand for our solutions. For example, proposals to place caps on drug prices could limit the profitability of existing or planned drug development programs, making investment in new drugs and therapies less attractive to pharmaceutical companies. Similarly, the requirements in the United States, the European Union and elsewhere to create a detailed registry of all clinical trials could have an impact on customers' willingness to perform certain clinical studies. Likewise, a proposal for government-funded universal health care could subject expenditures for health care to governmental budget constraints and limits on spending. In addition, the uncertainty surrounding the possible adoption and impact on health care of any Good Clinical Practice reforms could cause our customers to delay planned research and development ("R&D") until some of these uncertainties are resolved. Until the new legislative agenda is finalized and enacted, it is not possible to determine the impact of any such changes.

Modifying our software products and services to comply with changes in regulations or regulatory guidance could require us to incur substantial costs. Further, changing regulatory requirements may render our solutions obsolete or make new products or services more costly or time consuming than we currently anticipate. Failure by us, our customers, or our competitors to comply with applicable regulations could result in increased regulatory scrutiny and enforcement. If our solutions fail to comply with government regulations or guidelines, we could incur significant liability or be forced to cease offering our applicable products or services. If our solutions fail to allow our customers to comply with applicable regulations or guidelines, customers may be unwilling to use our solutions and any such non-compliance could result in the termination of or additional costs arising from contracts with our customers.

**IF OUR LICENSE TO USE THIRD-PARTY TECHNOLOGIES IN OUR PRODUCTS IS TERMINATED, WE MAY BE UNABLE TO DEVELOP, MARKET OR SELL OUR PRODUCTS.**

We are dependent on a license agreement, as amended, relating to our current and possibly proposed products pursuant to which we obtained certain rights under intellectual property rights of a third party. This license agreement, and amendment thereto, can be terminated on thirty (30) days' notice by the licensor if we are in default on our obligations under the license agreement, as amended, and fail to cure such default within the thirty (30) day period after notice is provided. The license imposes commercialization, certain sublicensing, payments, royalty, insurance, confidentiality, restrictions and other obligations on us. Our failure, or any third party's failure, to comply with the terms of this license agreement and amendment thereto could result in our losing our rights to the license, which could result in our being unable to develop or sell our products.

**WE DEPEND PRIMARILY ON THE PHARMACEUTICAL, BIOTECHNOLOGY AND MEDICAL DEVICE INDUSTRIES AND ARE THEREFORE SUBJECT TO RISKS RELATING TO CHANGES IN THESE INDUSTRIES.**

Our business depends on the clinical trials conducted or sponsored by pharmaceutical, biotechnology, CRO and medical device companies and other entities conducting clinical research. General economic downturns, increased consolidation or decreased competition in the industries in which these companies operate could result in fewer products under development or decreased pressure to accelerate product approval which, in turn, could materially adversely impact our revenues. Our operating results may also be adversely impacted by other developments that affect these industries generally, including:

- the introduction or adoption of new technologies or products;
- changes in third-party reimbursement practices;
- changes in government regulation or governmental price controls;
- changes in medical practices;
- the assertion of product liability claims; and
- changes in general business conditions.

Any decrease in R&D expenditures or in the size, scope or frequency of clinical trials conducted or sponsored by pharmaceutical, biotechnology, CRO or medical device companies or other entities as a result of the foregoing or other factors could materially adversely affect our operations or financial condition.

**WE MAY BE REQUIRED TO SPEND SUBSTANTIAL TIME AND EXPENSE BEFORE WE RECOGNIZE A SIGNIFICANT PORTION OF THE REVENUES, IF ANY, ATTRIBUTABLE TO OUR CUSTOMER CONTRACTS.**

The sales cycle for some of our software solutions frequently takes six months to a year or longer from initial customer contact to contract execution. During this time, we may expend substantial time, effort and financial resources without realizing any revenue with respect to the potential sale. In addition, in the case of our hosted solutions, we do not begin recognizing revenue until implementation cycles are complete. Moreover, while we begin recognizing revenue upon completion of the scope of work detailed in our contracts, it may be difficult for us to rapidly increase our revenue through additional sales in any period, as revenue from new customers is recognized over the applicable contract term, typically three months to five years. As a result, we may not recognize significant revenues, if any, from some customers despite incurring considerable expense related to our sales and implementation process. Even if we do realize revenues from a contract, our pricing model may keep us from recognizing a significant portion of these revenues during the same period in which sales and implementation expenses were incurred. Those timing differences could cause our gross margins and profitability to fluctuate significantly from quarter to quarter. Similarly, a decline in new or renewed client contracts in any one quarter will not necessarily be fully reflected in the revenue in that quarter and may negatively affect our revenue in future quarters. This could cause our operating results to fluctuate significantly from quarter to quarter.

**THE LOSS OF ONE OR MORE MAJOR CUSTOMERS COULD MATERIALLY AND ADVERSELY AFFECT OUR RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

Our top five customers accounted for approximately 37% of our revenues for the year ended December 31, 2016 and approximately 34% of our revenues for the year ended December 31, 2015. One customer accounted for 16% of our revenues for the year ended December 31, 2016 or approximately \$4,167,000. One customer accounted for 16% of our revenues for the year ended December 31, 2015, or approximately \$3,237,000. These customers can terminate our services at any time. The loss of any of our major customers could have a material adverse effect on our results of operations or financial condition. We may not be able to maintain our customer relationships, and our customers may not renew their agreements with us, which could adversely affect our results of operations or financial condition. A significant change in the liquidity or financial position of any of these customers could also have a material adverse effect on the collectability of our accounts receivables, our liquidity and our future operating results.

**WE COULD INCUR SUBSTANTIAL COSTS RESULTING FROM PRODUCT LIABILITY CLAIMS RELATING TO OUR PRODUCTS OR SERVICES OR OUR CUSTOMERS' USE OF OUR PRODUCTS OR SERVICES.**

Any failure or errors in a customer's clinical trial or adverse event reporting obligations caused or allegedly caused by our products or services could result in a claim for substantial damages against us by our customers or the clinical trial participants, regardless of our responsibility for the failure. Although we are entitled to indemnification under our customer contracts against claims brought against us by third parties arising out of our customers' use of our products, we might find ourselves entangled in lawsuits against us that, even if unsuccessful, divert our resources and energy and adversely affect our business. Further, in the event we seek indemnification from a customer, we cannot assure you that a court will enforce our indemnification right if challenged by the customer obligated to indemnify us or that the customer will be able to fund any amounts for indemnification owed to us. We also cannot assure you that our existing general liability or professional liability insurance coverage will continue to be available on reasonable terms or will be available in amounts sufficient to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim.

**WE FACE INTENSE COMPETITION AND WILL HAVE TO COMPETE FOR MARKET SHARE.**

There can be no assurance that our products will achieve or maintain a competitive advantage. There are currently a number of companies who market services and products for web-based clinical trial data collection. Barriers to entry on the Internet are relatively low, and we expect competition to increase significantly in the future. We face competitive pressures from numerous actual and potential competitors, both online and offline, many of which have longer operating histories, greater brand name recognition, larger customer bases and significantly greater financial, technical and marketing resources than we do. We cannot assure you that the web-based clinical trials maintained by our existing and potential competitors will not be perceived by clinical trial sponsors as being superior to ours.

**WE MAY BE UNABLE TO PREVENT COMPETITORS FROM USING OUR INTELLECTUAL PROPERTY, AND WE COULD FACE POTENTIALLY EXPENSIVE LITIGATION TO ASSERT OUR RIGHTS. IF WE CANNOT PROTECT OUR PROPRIETARY INFORMATION, WE MAY LOSE A COMPETITIVE ADVANTAGE AND SUFFER DECREASED REVENUES AND CASH FLOW.**

We are dependent, in part, on proprietary data, analytical computer programs and methods and related know-how for our day-to-day operations. We rely on a combination of confidentiality agreements, contract provisions, license agreements, trademarks and trade secret laws to protect our proprietary rights. Although we intend to protect our rights vigorously, to the extent that our intellectual property and other proprietary rights are not adequately protected, third parties might gain access to our proprietary information, develop and market products or services similar to ours, or use trademarks similar to ours, each of which could materially harm our business. If we resort to legal proceedings to enforce our intellectual property rights or to determine the validity and scope of the intellectual property or other proprietary rights of others, the proceedings could be burdensome and expensive, even if we were to prevail. There can be no assurance we will be successful in protecting our proprietary rights. If we are unable to protect our proprietary rights, or if our proprietary information and methods become widely available, we may lose our ability to obtain or maintain a competitive advantage within our market niche, which may have a material adverse effect on our business, results of operations or financial condition.

**CLAIMS THAT WE OR OUR TECHNOLOGIES INFRINGE UPON THE INTELLECTUAL PROPERTY OR OTHER PROPRIETARY RIGHTS OF A THIRD PARTY MAY REQUIRE US TO INCUR SIGNIFICANT COSTS, TO ENTER INTO ROYALTY OR LICENSING AGREEMENTS OR TO DEVELOP OR LICENSE SUBSTITUTE TECHNOLOGY.**

We have been, and may in the future be, subject to claims that our technologies infringe upon the intellectual property or other proprietary rights of a third party. Although we believe that our software solutions do not infringe the patents or other intellectual property rights of any third party, we cannot assure you that our technology does not infringe patents or other intellectual property rights held or owned by others or that they will not in the future. Any future claims of infringement could cause us to incur substantial costs defending against such claims, even if the claims are without merit, and could distract our management from our business. Moreover, any settlement or adverse judgment resulting from such claims could require us to pay substantial amounts or obtain a license to continue to use the technology that is the subject of the claim, or otherwise restrict or prohibit our use of the technology. There can be no assurance that we would be able to obtain a license from the third party asserting the claim on commercially reasonable terms, if at all, that we would be able to successfully develop alternative technology on a timely basis, if at all, or that we would be able to obtain a license from another provider of suitable alternative technology to permit us to continue offering, and our customers to continue using, the applicable technology. In addition, we generally provide in our customer agreements that we will indemnify our customers against third-party infringement claims relating to our technology provided to the customer, which could obligate us to fund significant amounts. Infringement claims asserted against us or our licensor may have a material adverse effect on our business, results of operations or financial condition.

**FAILURE TO ADAPT TO EVOLVING TECHNOLOGIES AND USER DEMANDS COULD RESULT IN THE LOSS OF USERS.**

To be successful, we must adapt to rapidly changing technologies and user demands by continuously enhancing our products and services and introducing new products and services. If we need to modify our products and services or infrastructure to adapt to changes affecting clinical trials, we could incur substantial development or acquisition costs. As described below, we will be dependent upon the availability of additional financing to fund these development and acquisition costs. If these funds are not available to us, and if we cannot adapt to these changes, or do not sufficiently increase the features and functionality of our products and services, our users may switch to the product and service offerings of our competitors.

**WE MAY BE UNABLE TO ADEQUATELY DEVELOP OUR SYSTEMS, PROCESSES AND SUPPORT IN A MANNER THAT WILL ENABLE US TO MEET THE DEMAND FOR OUR SERVICES.**

Our future success will depend on our ability to develop the infrastructure, including additional hardware and software, and implement the services, including customer support, necessary to meet the demand for our services. In the event we are not successful in developing the necessary systems and implementing the necessary services on a timely basis, our revenues could be adversely affected, which would have a material adverse effect on our financial condition.

**FAILURE TO MANAGE GROWTH EFFECTIVELY COULD HARM OUR BUSINESS.**

To manage our current and anticipated future growth effectively, we must continue to maintain and may need to enhance our information technology infrastructure, financial and accounting systems and controls and manage expanded operations in geographically distributed locations. Our failure to manage our growth effectively could have a material adverse effect on our business, operating results or financial condition.

**IN THE COURSE OF CONDUCTING OUR BUSINESS, WE POSSESS OR COULD BE DEEMED TO POSSESS PERSONAL MEDICAL INFORMATION IN CONNECTION WITH THE CONDUCT OF CLINICAL TRIALS, WHICH IF WE FAIL TO KEEP PROPERLY PROTECTED, COULD SUBJECT US TO SIGNIFICANT LIABILITY.**

Our software solutions are used to collect, manage and report information in connection with the conduct of clinical trials. This information is or could be considered to be personal medical information of the clinical trial participants. Regulation of the use and disclosure of personal medical information is complex and growing. Increased focus on individuals' rights to confidentiality of their personal information, including personal medical information, could lead to an increase of existing and future legislative or regulatory initiatives giving direct legal remedies to individuals, including rights to damages, against entities deemed responsible for not adequately securing such personal information. In addition, courts may look to regulatory standards in identifying or applying a common law theory of liability, whether or not that law affords a private right of action. Since we receive and process personal information of clinical trial participants from our customers, there is a risk that we could be liable if there were a breach of any obligation to a protected person under contract, standard of practice or regulatory requirement. If we fail to properly protect this personal information that is in our possession or deemed to be in our possession, we could be subjected to significant liability.

**FUTURE SALES OF SHARES BY EXISTING STOCKHOLDERS IN THE PUBLIC MARKET AS WELL AS THE ISSUANCE OF ADDITIONAL SHARES OF OUR COMMON STOCK COULD RESULT IN A DECLINE IN THE MARKET PRICE OF THE STOCK.**

Sales of a substantial number of shares of our common stock in the public market, or the perception that such sales could occur, could adversely affect the market price of our common stock, may make it more difficult for our stockholders to sell their common stock at a time and price that the stockholder deems appropriate and could damage our ability to raise capital through the sale of our equity securities.

At March 27, 2017, we had 147,770,249 shares of common stock issued and outstanding and 48,075,000 shares are issuable (i) upon the conversion of convertible debt, (ii) for accrued interest, and (ii) upon the exercise of warrants and options. Of the issued shares, 72,502,004 shares, including all shares held by our “affiliates”, are subject to the restrictions set forth in Rule 144 under the Securities Act of 1933, as amended (“Securities Act”), and 75,268,245 shares are freely transferable without restriction or registration under the Securities Act. In general, Rule 144 permits a shareholder who has owned restricted shares for at least six months, to sell without registration, within a three-month period, up to one percent of our then outstanding common stock. In addition, shareholders other than our officers, directors or 5% or greater shareholders who have owned their shares for at least six months may sell them without the volume limitation.

We may also issue our shares of common stock or securities convertible into our common stock from time to time in connection with a financing, acquisition, investment or otherwise. Any such issuance could result in substantial dilution to our existing stockholders and cause the trading price of our common stock to decline.

**THE EXERCISE OF OUTSTANDING OPTIONS AND WARRANTS AND THE CONVERSION OF OUTSTANDING CONVERTIBLE DEBENTURES WILL BE DILUTIVE TO OUR EXISTING STOCKHOLDERS.**

As of March 27, 2017, we had a total of 48,075,000 shares of our common stock issuable upon conversion or exercise of options, warrants and convertible debt and payment of accrued interest. The issuance of our common stock upon the exercise and/or the conversion of these convertible securities and the payment of accrued interest will have a dilutive effect on our existing stockholders.

**THE 250,000 SHARES OF SERIES D PREFERRED STOCK ISSUED IN 2010 PROVIDE SUPER-VOTING RIGHTS THAT RESULTED IN A CHANGE OF CONTROL OF THE CORPORATION.**

Each share of the Series D Preferred Stock entitles the holder to 400 votes at any meeting of our stockholders and such shares of Series D Preferred Stock will vote together with the common stockholders, provided that for the election or removal of directors the shares of Series D Preferred Stock will be voted in the same percentage as all voting shares of common stock voted for each director. As a result of the change in control, the holder of the Series D Preferred Shares could vote the shares in a manner that could be contrary to the interests of the holders of our common stock. All shares of the Series D Preferred Stock are owned by our Chief Executive Officer and director, Cornelis F. Wit.

**CORNELIS F. WIT, CHIEF EXECUTIVE OFFICER AND DIRECTOR, CONTROLS APPROXIMATELY 60% OF OUR OUTSTANDING VOTING SECURITIES. THIS CONCENTRATION OF OWNERSHIP MAY HAVE AN EFFECT ON MATTERS REQUIRING THE APPROVAL OF OUR STOCKHOLDERS, INCLUDING TRANSACTIONS THAT ARE OTHERWISE FAVORABLE TO OUR STOCKHOLDERS.**

As of March 27, 2017, Cornelis F. Wit, our Chief Executive Officer, director and largest stockholder, owned approximately 60% of our outstanding voting securities. This majority ownership of voting securities may delay, deter or prevent a change in control and, given Mr. Wit's ability to control the outcome of certain matters requiring stockholder approval, may make some transactions more difficult or impossible to complete without the support of Mr. Wit, regardless of the impact of such transaction on our other stockholders.

**THERE IS ONLY A LIMITED TRADING MARKET FOR OUR COMMON STOCK.**

There is a limited trading market for our common stock. We cannot predict the extent to which investor interest in us will lead to the development of an active trading market or how liquid that trading market might become. If a liquid trading market does not develop or is not sustained, investors may find it difficult to dispose of shares of our common stock and may suffer a loss of all or a substantial portion of their investment in our common stock.

**PROVISIONS OF OUR CERTIFICATE OF INCORPORATION AND BY-LAWS MAY DELAY OR PREVENT A TAKE-OVER WHICH MAY NOT BE IN THE BEST INTERESTS OF OUR COMMON STOCKHOLDERS.**

Provisions of our Certificate of Incorporation and By-laws may be deemed to have anti-takeover effects, which include when and by whom special meetings of our stockholders may be called, and may delay, defer or prevent a takeover attempt. In addition, our Certificate of Incorporation authorize the issuance of up to 10,000,000 shares of preferred stock with such rights and preferences as may be determined from time to time by our Board of Directors, of which 250,000 shares are issued and outstanding as of March 27, 2017. Our Board of Directors may, without stockholder approval, issue additional series of preferred stock with dividends, liquidation, conversion, voting or other rights which could adversely affect the voting power or other rights of the holders of our common stock.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

Our corporate headquarters and other material leased real property as of December 31, 2016 are shown in the following table. We do not own any real property.

<b>Location</b>	<b>Use</b>	<b>Size</b>	<b>Expiration of lease</b>
Fort Lauderdale, Florida	Corporate headquarters	14,825 square feet	February 2023
Somerset, New Jersey	Office space	3,287 square feet	March 2021
Bonn, Germany	European headquarters	3,714 square feet	July 2017
Southampton, United Kingdom	Office space	1,415 square feet	September 2017
Leiden, the Netherlands	Office space	285 square feet	October 2018

Our principal executive offices are located in commercial office space at 2101 West Commercial Blvd., Fort Lauderdale, Florida, and our telephone number is (954) 473-1254. Our annual payment under this lease is approximately \$407,000.

We have a regional operating office located in commercial office space at 399 Campus Drive, Somerset, New Jersey. Our annual payment under this lease is approximately \$53,000.

Our European headquarters are located in commercial office space at Kaiserstrasse 139-141, Bonn, Germany. Our annual payment under this lease is approximately 59,000 Euros or approximately \$62,000.

We have a research and product development office in the UK for our TrialOne software application. The office is located at Medino House, Rushington Business Park, Totten, Southampton, UK. Our annual payment under this lease is approximately 44,000 British Pounds or approximately \$55,000.

We have an office in the Netherlands for our Promasys software application. The office is located at Zernikedreef 8, 2333 CL, Leiden, the Netherlands. Our annual payment under this lease is approximately 5,100 Euros or approximately \$5,400.

We believe these facilities and additional or alternative space available to us will be adequate to meet our needs for the foreseeable future.

**ITEM 3. LEGAL PROCEEDINGS**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable

**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common stock is traded on a limited basis on the OTCQX Marketplace under the symbol OMCM. The following table sets forth the range of high and low bid prices for our common stock as reported by the OTCQX Marketplace for the periods indicated. The quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission, and may not represent actual transactions. The quotation of our common stock on the OTCQX Marketplace Board does not assure that a meaningful, consistent and liquid market for such securities currently exists.

	<b>High</b>	<b>Low</b>
<b>Fiscal 2016</b>		
1st Quarter	\$ 0.26	\$ 0.18
2nd Quarter	\$ 0.26	\$ 0.16
3rd Quarter	\$ 0.25	\$ 0.14
4th Quarter	\$ 0.24	\$ 0.19
<b>Fiscal 2015</b>		
1st Quarter	\$ 0.31	\$ 0.27
2nd Quarter	\$ 0.29	\$ 0.17
3rd Quarter	\$ 0.22	\$ 0.17
4th Quarter	\$ 0.25	\$ 0.15

On March 24, 2017 the closing price of our common stock as reported on the OTCQX Marketplace was \$0.21. At March 27, 2017 we had approximately 400 stockholders of record; however, we believe that we have in excess of 1,000 beneficial owners of our common stock.

**Dividend Policy**

Holders of our common stock are entitled to cash dividends when, and as may be declared by the Board of Directors. We have never declared or paid any cash dividends on our common stock. We currently expect to retain future earnings, if any, to finance the growth and development of our business and we do not anticipate that any cash dividends will be paid in the foreseeable future. Our future payment of dividends will be subject to the discretion of our Board of Directors and will depend on our earnings, capital requirements, expansion plans, financial condition and other relevant factors. We are currently restricted under Delaware corporate law from declaring any cash dividends due to our current working capital and stockholders' deficit. There can be no assurance that cash dividends of any kind will ever be paid.

Additionally, pursuant to the terms of the Company's 5% Series A Convertible Preferred Stock, Series B Convertible Preferred Stock and Series C Convertible Preferred Stock (collectively, the "Preferred Shares"), the Company is prohibited from declaring and paying dividends on the Company's common stock until all accrued and unpaid dividends are paid on such Preferred Shares. As of December 31, 2016, the accrued and unpaid dividends on the Series B Convertible Preferred Stock and Series C Convertible Preferred Stock were \$2,081,980.

**ITEM 6. SELECTED FINANCIAL DATA**

Not applicable to a smaller reporting company.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **General**

The following information should be read in conjunction with the information contained in our audited consolidated financial statements and notes thereto appearing elsewhere herein and other information set forth in this Annual Report.

#### **Forward-Looking Statements**

Statements contained in this Annual Report that are not historical fact are "forward looking statements." These statements can often be identified by the use of forward-looking terminology such as "estimate," "project," "believe," "expect," "may," "will," "should," "intends," or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. We wish to caution the reader that these forward-looking statements, contained in this Annual Report regarding matters that are not historical facts, are only predictions and are based on information available at the time and/or management's good faith belief with respect to future events. No assurance can be given that plans for the future will be consummated or that the future results indicated, whether expressed or implied, will be achieved. While sometimes presented with numerical specificity, these plans and projections and other forward-looking statements are based upon a variety of assumptions, which we consider reasonable, but which nevertheless may not be realized. Because of the number and range of the assumptions underlying our projections and forward-looking statements, many of which are subject to significant uncertainties and contingencies that are beyond our reasonable control, some of the assumptions inevitably will not materialize, and unanticipated events and circumstances may occur subsequent to the date of this Annual Report. Therefore, our actual experience and results achieved during the period covered by any particular projections or forward-looking statements may differ substantially from those projected. Consequently, the inclusion of projections and other forward-looking statements should not be regarded as a representation by us or any other person that these plans will be consummated or that estimates and projections will be realized, and actual results may vary materially. There can be no assurance that any of these expectations will be realized or that any of the forward-looking statements contained herein will prove to be accurate. Forward-looking statements speak only as of the date the statement was made. The Company does not undertake any obligation to update or revise any forward-looking statement made by it or on its behalf, whether as a result of new information, future events or otherwise.

#### **Overview**

We are a healthcare technology company that provides web-based electronic data capture ("EDC") solutions and related value-added services to pharmaceutical and biotechnology companies, clinical research organizations ("CROs"), and other clinical trial sponsors worldwide. Our proprietary EDC and eClinical software applications, TrialMaster®; TrialOne®; Promasys®; and eClinical Suite™ (the "eClinical Products" or "eClinical Solutions"), allow clinical trial sponsors and investigative sites to securely collect, validate, transmit and analyze clinical trial data.

During fiscal 2016 we sought to build and expand on our strategic efforts. The primary focus of our strategy includes:

- Stimulating demand by providing clinical trial sponsors with high value eClinical applications and services;
- An emphasis on penetrating the Phase I trial market with our dedicated Phase I solution, TrialOne;
- Broadening our eClinical suite of services and software applications on an organic basis and on a selective basis via the acquisition or licensing of complementary solutions;
- Expanding our business development efforts in Europe and East Asia to capitalize on our operational and clinical capabilities vis-à-vis our competition in those geographic markets;

Our business development focus continues to include increasing our penetration of all phases of the clinical trial market with a particular emphasis on becoming the market leader in Phase I EDC services. We believe this market is an operating and strategic strength of the Company due to the inherent flexibility of our solutions including the solutions provided by our TrialOne products and services. We believe we have the ability to produce trials more quickly and economically than our competitors for this specialized and large market. We expect to experience increased success in penetrating the market for larger pharmaceutical, biotechnology and medical device clinical trial sponsors and CROs as we continue expanding our marketing and sales efforts during 2017.

**The Year ended December 31, 2016 compared to the Year ended December 31, 2015**

### Results of Operations

A summarized version of our results of operations for the years ended December 31, 2016 and December 31, 2015 is included in the table below.

**Summarized Statement of Operations  
For the year ended  
December 31,**

	2016	% of Revenues	2015	% of Revenues	\$ Change	% Change
<b>Total revenues</b>	\$ 25,419,510		\$ 20,710,837		\$ 4,708,673	22.7%
<b>Cost of goods sold</b>	5,374,832	21.1%	4,447,581	21.5%	927,251	20.8%
<b>Gross margin</b>	20,044,678	78.9%	16,263,256	78.5%	3,781,422	23.3%
Salaries, benefits and related taxes	11,383,727	44.8%	10,602,686	51.2%	781,041	7.4%
Rent	1,071,363	4.2%	972,862	4.7%	98,501	10.1%
Consulting services	185,340	0.7%	253,626	1.2%	(68,286)	-26.9%
Legal and professional fees	364,859	1.4%	415,834	2.0%	(50,975)	-12.3%
Other expenses	1,411,384	5.6%	1,235,253	6.0%	176,131	14.3%
Selling, general and administrative	1,462,774	5.8%	1,530,765	7.4%	(67,991)	-4.4%
<b>Total operating expenses</b>	<u>15,879,447</u>	<u>62.5%</u>	<u>15,011,026</u>	<u>72.5%</u>	<u>868,421</u>	<u>5.8%</u>
<b>Operating income/(loss)</b>	4,165,231	16.4%	1,252,230	6.0%	2,913,001	232.6%
Interest expense	(1,339,902)	-5.3%	(2,733,769)	-13.2%	1,393,867	51.0%
Interest income	2	0.0%	4	0.0%	(2)	-50.0%
Change in derivatives	(2,657,910)	-10.5%	4,525,798	21.9%	(7,183,708)	-158.7%
Impairment of goodwill	-0-	0.0%	(536,285)	-2.6%	536,285	100.0%
Other income/(expense)	-0-	0.0%	124,373	0.6%	(124,373)	-100.0%
Transaction gain/(loss)	(64,472)	-0.3%	(70,706)	-0.3%	6,234	8.8%
<b>Income/(loss) before income taxes and dividends</b>	102,949	0.4%	2,561,645	12.4%	(2,458,696)	-96.0%
Income tax (expense)	(1,069)	0.0%	24,739	0.1%	(25,808)	-104.3%
<b>Net income/(loss)</b>	<u>101,880</u>	<u>0.4%</u>	<u>2,586,384</u>	<u>12.5%</u>	<u>(2,484,504)</u>	<u>-96.1%</u>
<b>Total preferred stock dividends</b>	-0-	0.0%	(181,886)	-0.9%	181,886	100.0%
<b>Net income/(loss) attributable to common stockholders</b>	<u>\$ 101,880</u>	<u>0.4%</u>	<u>\$ 2,404,498</u>	<u>11.6%</u>	<u>\$ (2,302,618)</u>	<u>-95.8%</u>

Revenues for the year ended December 31, 2016 increased 22.7% from the year ended December 31, 2015. The table below provides a comparison of our recognized revenues for the years ended December 31, 2016 and December 31, 2015.

<b>Revenue activity</b>	<b>For the year ended</b>			<b>\$ Change</b>	<b>% Change</b>
	<b>December 31, 2016</b>	<b>December 31, 2015</b>	<b> </b>		
Set-up fees	\$ 6,658,987	26.2%	\$ 6,649,762	\$ 9,225	0.1%
Change orders	1,212,153	4.8%	846,464	365,689	43.2%
Maintenance	4,803,171	18.9%	5,107,764	(304,593)	-6.0%
Software licenses	7,885,023	31.0%	3,975,549	3,909,474	98.3%
Professional services	3,843,641	15.1%	3,145,883	697,758	22.2%
Hosting	1,016,535	4.0%	985,415	31,120	3.2%
<b>Total</b>	<u>\$ 25,419,510</u>	<u>100.0%</u>	<u>\$ 20,710,837</u>	<u>100.0%</u>	<u>\$ 4,708,673</u>

Overall Revenue increased by approximately \$4.7 Million or 22.7% for the year ended December 31, 2016 compared to the year ended December 31, 2015. This is primarily the result of increases in software licenses, professional services and change orders.

We recorded revenue of \$19,865,619, including \$6,658,987 from set-up fees, \$6,212,624 from licensing and \$3,133,648 from maintenance, associated with our TrialMaster software during the year ended December 31, 2016 compared to revenue of \$14,244,173, including \$6,649,762 from set-up fees, \$1,411,995 from licensing, and \$3,155,613 from maintenance, for the year ended December 31, 2015. The increase in revenue is primarily the result of increased business from both new and existing clients.

We recorded revenue of \$3,003,712 associated with our TrialOne software for the year ended December 31, 2016 compared to revenue of \$3,711,593 for the year ended December 31, 2015. TrialOne revenues are primarily comprised of license subscriptions, professional services and maintenance services since the software is currently primarily sold under a technology transfer basis.

We recorded revenue of \$1,548,124 associated with our eClinical Suite software for the year ended December 31, 2016 compared to revenue of \$1,788,075 for the year ended December 31, 2015. The eClinical Suite revenues are primarily comprised of license subscriptions and revenues associated with our hosting and maintenance services.

We recorded \$243,267 in revenues from hosting activities and \$1,104,346 in maintenance associated with the eClinical Suite for the year ended December 31, 2016 as compared to \$263,017 and \$1,244,906, respectively, for the year ended December 31, 2015. Generally, these revenues are paid quarterly and are connected to hosting and client support for clients licensing that application.

We recorded revenue of \$654,804, including \$193,475 from licensing and \$324,251 from maintenance, associated with our Promasys software for the year ended December 31, 2016 compared to revenue of \$788,807, including \$249,465 from licensing and \$371,632 from maintenance, for the year ended December 31, 2015.

Our TrialMaster EDC application had historically been sold on an application service provider (“ASP”) basis that provides EDC and other services such as an enterprise management suite which assists our clients in the pharmaceutical, biotechnology and medical device industries in accelerating the completion of clinical trials. Our eClinical Suite and TrialOne software applications have historically been sold on a licensed or technology transfer basis.

Generally, ASP contracts will range in duration from one month to several years. ASP Setup fees are generally recognized in accordance with *Accounting Standards Codification 605 (“ASC 605”)* “Revenue Recognition”, which requires that the revenues be recognized ratably over the life of the contract. ASP maintenance fee revenues are earned and recognized monthly. Costs associated with contract revenues are recognized as incurred.

License contracts are typically sold on a subscription basis that takes into account system usage both on a data volume and system user basis. Pricing includes additional charges for consulting services associated with the installation, validation, training and deployment of our eClinical Solutions. Licensed contracts of the eClinical Suite have historically been sold on a perpetual license basis with hosting and maintenance charges being paid annually. The Company expects any licenses it sells of its eClinical Solutions to be sold in three to five year term licenses.

Our top five customers accounted for approximately 37% of our revenues during the year ended December 31, 2016 and approximately 34% of our revenues during the year ended December 31, 2015. One customer accounted for approximately 16% of our revenues during the year ended December 31, 2016. One customer accounted for approximately 16% of our revenues during the year ended December 31, 2015. The loss of any of these contracts or these customers in the future could adversely affect our results of operations.

Cost of goods sold increased approximately 21% or \$927,251 for the year ended December 31, 2016 as compared to the year ended December 31, 2015. Cost of goods sold were approximately 21% of revenues for the year ended December 31, 2016 compared to approximately 22% for the year ended December 31, 2015. Cost of goods sold relates primarily to salaries and related benefits associated with the programmers, developers and systems analysts producing clinical trials on behalf of our clients and pass-through expenses. Cost of goods sold increased during the year ended December 31, 2016 primarily due to increases in pass-through expenses resulting from the successful procurement of new business.

Overall, total operating expenses increased approximately 6% for the year ended December 31, 2016 compared to the year ended December 31, 2015. Total operating expenses were approximately 63% of revenues during the year ended December 31, 2016 compared to approximately 73% of revenues for the year ended December 31, 2015. Operating expenses increased during the year ended December 31, 2016 primarily due to increases in salary and related expenses.

Salaries and related expenses were our biggest operating expense at 72% of total operating expenses for the year ended December 31, 2016 compared to 71% of total operating expenses for the year ended December 31, 2015. Salaries and related expenses increased 7.4% for the year ended December 31, 2016 compared to the year ended December 31, 2015. The increase in salary expense is primarily related to increases in headcount resulting from the successful procurement of new business. The table below provides a summary of the significant components of salary and related expenses by primary cost category.

	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
OmniComm corporate operations	\$ 7,859,534	\$ 7,198,823	\$ 660,711	9.2%
New Jersey operations office	1,005,264	924,425	80,839	8.7%
OmniComm Europe, GmbH	674,312	701,311	(26,999)	-3.8%
OmniComm Ltd.	766,354	853,500	(87,146)	-10.2%
OmniComm Spain S.L.	308,689	149,177	159,512	106.9%
OmniComm Systems B.V.	547,270	530,367	16,903	3.2%
Employee stock compensation	222,304	245,083	(22,779)	-9.3%
Total salaries and related expenses	\$ 11,383,727	\$ 10,602,686	\$ 781,041	7.4%

As of December 31, 2016, we employed approximately 130 employees and consultants Company-wide as follows: 59 out of our headquarters in Fort Lauderdale, Florida, 10 out of a regional operating office in Somerset, New Jersey and 24 in remote locations throughout the United States and Canada. Our wholly-owned subsidiary, OmniComm Europe, GmbH, employs 17 in Bonn, Germany. Our wholly-owned subsidiary, OmniComm Ltd., employs 12 in Southampton, England. Our wholly-owned subsidiary, OmniComm Spain, S. L. employs 2 in Barcelona, Spain. Our wholly-owned subsidiary, OmniComm Systems B.V. employs 4 in Leiden, the Netherlands and 2 in Japan. We expect to continue to selectively add experienced sales and marketing personnel over the next year in an effort to increase our market penetration, particularly as it relates to the largest pharmaceutical, biotechnology and CRO customers and to continue broadening our client base domestically as well as internationally.

During the year ended December 31, 2016 and the year ended December 31, 2015 we incurred \$222,304 and \$245,083, respectively, in salary expense in connection with ASC 718 *Compensation – Stock Compensation*, which establishes standards for transactions in which an entity exchanges its equity instruments for services from employees. This standard requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award.

Rent and related expenses increased by 10.1% during the year ended December 31, 2016 as compared to the year ended December 31, 2015. The table below details the significant portions of our rent expense. In particular, the increase in 2016 is associated with increases in straight line rent and rent expenses for our co-location facilities. Our primary data site is located at a co-location facility in Cincinnati, Ohio and we will continue utilizing this facility for the foreseeable future since it is designed to ensure 100% production system up-time and to provide system redundancy. We utilize co-location and disaster recovery space in the Fort Lauderdale, Florida area. This facility provides us with disaster recovery and business continuity services for our operations. In 2015 we added a co-location facility in Frankfurt, Germany. We currently lease office space in Bonn, Germany for our European subsidiary, OmniComm Europe, GmbH. That lease expires in July 2017. We currently lease office space for a regional operating office in Somerset, New Jersey under a lease that expires in March 2021. Our OmniComm Ltd. subsidiary leases office space in Southampton, UK under a lease that expires in September 2017. Our OmniComm Systems B.V. subsidiary leases office space in Leiden, the Netherlands under a lease that expires in October 2018. Our Fort Lauderdale, Florida corporate office lease expires in February 2023. The table below provides the significant components of our rent related expenses by location or subsidiary. Included in rent for the year ended December 31, 2016 was \$78,405 in non-cash, straight line rent expense recorded to give effect to contractual, inflation-based rent increases in our leases.

	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
Corporate office	\$ 312,884	\$ 350,798	\$ (37,914)	-10.8%
Co-location and disaster recovery facilities	474,369	439,439	34,930	7.9%
New Jersey operations office	53,414	55,669	(2,255)	-4.1%
OmniComm Europe, GmbH	78,651	76,262	2,389	3.1%
OmniComm Ltd.	59,953	65,587	(5,634)	-8.6%
OmniComm Spain S.L.	6,613	6,640	(27)	-0.4%
OmniComm Systems B.V.	7,074	7,050	24	0.3%
Straight-line rent expense	78,405	(28,583)	106,988	374.3%
Total	\$ 1,071,363	\$ 972,862	\$ 98,501	10.1%

Consulting services expense decreased to \$185,340 for the year ended December 31, 2016 compared to \$253,626 for the year ended December 31, 2015, a decrease of \$68,286 or 26.9%. Consulting services were comprised of fees paid to consultants for help with developing our computer applications and for services related to our sales and marketing efforts. The table provided below provides the significant components of the expenses incurred related to consulting services. Consulting fees for product development were lower for the year ended December 31, 2016 as we limited the utilization of the services of third-party sources for this work. Consulting fees for sales and marketing were higher for the year ended December 31, 2016 as we increased the utilization of the services of third-party sources for this work.

Expense Category	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
Sales and marketing	\$ 118,500	\$ 32,640	\$ 85,860	263.1%
Product development	66,840	220,986	(154,146)	-69.8%
Total	<u>\$ 185,340</u>	<u>\$ 253,626</u>	<u>\$ (68,286)</u>	<u>-26.9%</u>

Legal and professional fees decreased 12.3% for the year ended December 31, 2016 compared to the year ended December 31, 2015. Professional fees include fees paid to our auditors for services rendered on a quarterly and annual basis in connection with our SEC filings, fees paid to investment bankers for investor relations and related services, and fees paid to our attorneys in connection with representation in matters involving litigation and acquisitions or for services rendered to us related to securities and SEC related matters. The table below compares the significant components of our legal and professional fees for the years ended December 31, 2016 and December 31, 2015, respectively.

Expense Category	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
Financial advisory	\$ -0-	\$ 53,529	\$ (53,529)	-100.0%
Audit and related	50,143	61,178	(11,035)	-18.0%
Accounting services	180,389	164,289	16,100	9.8%
Legal-employment related	16,943	39,644	(22,701)	-57.3%
Legal-financial related	84,425	64,874	19,551	30.1%
General legal	32,959	32,320	639	2.0%
Total	<u>\$ 364,859</u>	<u>\$ 415,834</u>	<u>\$ (50,975)</u>	<u>-12.3%</u>

Selling, general and administrative expenses (“SG&A”) decreased approximately 4% for the year ended December 31, 2016 compared to the year ended December 31, 2015. This decrease is primarily due to a decrease in our license expense. During the year ended December 31, 2016 we recorded \$94,129 in license fees associated with our license agreement with DataSci, LLC compared to \$244,747 during the year ended December 31, 2015. In addition, SG&A relates primarily to costs incurred in running our offices in Fort Lauderdale, Florida, Somerset, New Jersey, Southampton, England, Leiden, the Netherlands and Bonn, Germany on a day-to-day basis and other costs not directly related to other captioned items in our income statement. SG&A includes the cost of office equipment and supplies, the costs of attending conferences and seminars and other expenses incurred in the normal course of business. In 2016 we spent approximately \$712,000 on marketing, sales and advertising as compared to approximately \$635,000 in 2015. We expect that the 2017 marketing, sales and advertising expenses will be approximately \$900,000 as we plan to increase our attendance at tradeshows and our marketing efforts worldwide.

During the year ended December 31, 2016 we recognized \$132,767 in bad debt expense compared to bad debt expense of \$14,939 for the year ended December 31, 2015. During 2016, we continued to carefully and actively manage our potential exposure to bad debt by closely monitoring our accounts receivable and proactively taking the action necessary to limit our exposure. We believe that our current allowance for uncollectible accounts accurately reflects any accounts which may prove uncollectible during fiscal 2017.

Interest expense was \$1,339,902 during the year ended December 31, 2016 compared to \$2,733,769 for the year ended December 31, 2015, a decrease of \$1,393,867. Interest incurred to related parties was \$918,189 during the year ended December 31, 2016 and \$2,434,101 for the year ended December 31, 2015. Included in interest expense for both periods is the accretion of discounts recorded related to financial instrument derivatives that were deemed a part of the financings we entered into. The table below provides detail on the significant components of interest expense for the years ended December 31, 2016 and December 31, 2015.

Debt Description	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
Accretion of discount from derivatives	\$ 158,068	\$ 611,089	\$ (453,021)	-74.1%
August 2008 convertible notes	192,526	192,000	526	0.3%
December 2008 convertible notes	546,980	591,260	(44,280)	-7.5%
September 2009 secured convertible debentures	87,238	137,285	(50,047)	-36.5%
December 2009 convertible debentures	-0-	158,032	(158,032)	-100.0%
General interest	193,212	202,065	(8,853)	-4.4%
Related party notes payable	161,878	842,038	(680,160)	-80.8%
Total	<u>\$ 1,339,902</u>	<u>\$ 2,733,769</u>	<u>\$ (1,393,867)</u>	<u>-51.0%</u>

We evaluate the cost of capital available to us in combination with our overall capital structure and the prevailing market conditions in deciding what financing best fulfills our short-term and long-term capital needs. Given the overall economic climate and in particular the difficulties nano-cap companies have experienced in obtaining financing, we believe the structure and terms of the transactions we entered into during 2016 and 2015 were obtained at the best terms available to the Company.

We record unrealized gains/losses related to changes in our derivative liabilities associated with the issuance of convertible debt and warrants that occurred during fiscal 2008 and 2009 and warrants associated with the issuance of promissory notes. We recorded a net unrealized loss of \$2,687,018 during the year ended December 31, 2016 compared to a net unrealized gain of \$4,495,923 during the year ended December 31, 2015. The unrealized gains/losses can be attributed to fair value calculations undertaken periodically on the warrant and conversion feature liabilities recorded by us at the time the convertible debt was issued. Accordingly the warrant and conversion feature liabilities are increased or decreased based on the fair value calculations made at each balance sheet date. This non-cash loss has materially impacted our results of operations during the year ended December 31, 2016 and can be reasonably anticipated to materially affect our net loss or net income in future periods. We are, however, unable to estimate the amount of such income/expense in future periods as the income/expense is partly based on the market price of our common stock at the end of a future measurement date. In addition, if we issue securities which are classified as derivatives we will incur expense and income items in future periods. Investors are cautioned to consider the impact of this non-cash accounting treatment on our financial statements.

The Company recorded arrearages of \$-0- and \$181,886 in its 5% Series A Preferred Stock dividends for the years ended December 31, 2016 and December 31, 2015, respectively. As of December 31, 2016, the Company had cumulative arrearages for preferred stock dividends as follows:

<b>Series of Preferred Stock</b>	<b>Cumulative Arrearage</b>
Series A	\$ -0-
Series B	609,887
Series C	1,472,093
Total preferred stock arrearages	\$ 2,081,980

#### **Liquidity and Capital Resources**

Liquidity is the ability of a company to generate adequate amounts of cash to meet its needs for cash. We have historically experienced negative cash flows and have relied on the proceeds from the sale of debt and equity securities to fund our operations. In addition, we have utilized stock-based compensation as a means of paying for consulting and salary related expenses. At December 31, 2016, we had working capital deficit of approximately \$9,336,792.

The table provided below summarizes key measures of our liquidity and capital resources:

**Liquidity and Capital Resources**  
**Summarized Balance Sheet Disclosure**

	December 31, 2016	December 31, 2015	\$ Change	% Change
Cash	\$ 1,439,332	\$ 835,219	\$ 604,113	72.3%
Accounts receivable, net of allowance for doubtful accounts	5,455,210	4,092,472	1,362,738	33.3%
Prepaid expenses	195,915	170,173	25,742	15.1%
Prepaid stock compensation, current portion	148,422	175,858	(27,436)	-15.6%
Other current assets	35,055	14,351	20,704	144.3%
Current assets	<u>7,273,934</u>	<u>5,288,073</u>	<u>1,985,861</u>	<u>37.6%</u>
Accounts payable and accrued expenses	2,123,073	1,957,270	165,803	8.5%
Patent litigation settlement liability, current portion	862,500	962,500	(100,000)	-10.4%
Deferred revenue, current portion	7,250,061	7,054,614	195,447	2.8%
Convertible notes payable, current portion, net of discount	50,000	75,000	(25,000)	-33.3%
Conversion feature liability, related parties	1,740,278	535,835	1,204,443	224.8%
Conversion feature liability	585,452	365,408	220,044	60.2%
Warrant liability, related parties	2,519,614	1,353,786	1,165,828	86.1%
Warrant liability	1,479,748	561,137	918,611	163.7%
Current liabilities	<u>16,610,726</u>	<u>12,865,550</u>	<u>3,745,176</u>	<u>29.1%</u>
Working capital (deficit)	<u>\$ (9,336,792)</u>	<u>\$ (7,577,477)</u>	<u>\$ (1,759,315)</u>	<u>-23.2%</u>

**Statement of Cash Flows Disclosure**

	For the year ended		\$ Change	% Change
	December 31, 2016	December 31, 2015		
Net cash provided by/(used in) operating activities	\$ 2,517,831	\$ 656,915	\$ 1,860,916	283.3%
Net cash provided by/(used in) investing activities	(260,378)	(450,707)	190,329	42.2%
Net cash provided by/(used in) financing activities	(1,615,500)	152,250	(1,767,750)	-1161.1%
Net increase/(decrease) in cash and cash equivalents	604,113	312,305	291,808	93.4%
Changes in operating accounts	(1,095,322)	914,797	(2,010,119)	-219.7%
Effect of non-cash transactions on cash and cash equivalents	<u>\$ 3,511,273</u>	<u>\$ (2,844,266)</u>	<u>\$ 6,355,539</u>	<u>223.5%</u>

*Cash and Cash Equivalents*

Cash and cash equivalents increased to \$1,439,332 at December 31, 2016 from \$835,219 at December 31, 2015. The increase is primarily comprised of net income of \$101,880, offset by non-cash transactions of \$3,511,273, changes in working capital accounts of (\$1,095,322), investment activities of (\$260,378) and financing transactions of (\$1,615,500).

*Capital Expenditures*

We are not currently bound by any long-term or short-term agreements for the purchase or lease of capital expenditures. Any amounts expended for capital expenditures would be the result of an increase in the capacity needed to adequately service any increase in our business. To date we have paid for any needed additions to our capital equipment infrastructure from working capital funds and anticipate this being the case in the future.

Presently, we have approximately \$500,000 planned for capital expenditures to further develop the Company's infrastructure to allow for growth in our operations over the next 12 months. We expect to fund these capital expenditure needs through a combination of vendor-provided financing, the use of operating or capital equipment leases and cash provided from operations.

### *Contractual Obligations*

The following table sets forth our contractual obligations as of December 31, 2016:

Contractual obligation	Total	Payments due by period			
		Less than 1 year	1-2 Years	2-3 Years	3+ Years
Promissory notes (1)	\$ 1,242,500	\$ -0-	\$ -0-	\$ 450,000 (2)	\$ 792,500 (3)
Convertible notes (1)	7,050,000	50,000 (4)	450,000 (5)	-0-	6,550,000 (6)
Lines of credit (7)	2,700,000	-0-	2,700,000	-0-	-0-
Operating lease obligations (8)	2,467,301	655,832	512,157	421,230	878,082 (9)
Patent licensing fees (10)	1,026,923	862,500	164,423	-0-	-0-
Total	<u>\$ 14,486,724</u>	<u>\$ 1,568,332</u>	<u>\$ 3,826,580</u>	<u>\$ 871,230</u>	<u>\$ 8,220,582</u>

1. Amounts do not include interest to be paid.
2. Includes \$450,000 of 12% notes payable that mature in April 2019.
3. Includes \$420,000 of 10% notes payable that mature in April 2020 and \$372,500 of 12% notes payable that mature in April 2020.
4. Includes \$50,000 of 10% convertible notes currently in default and due that are convertible into shares of common stock at the option of the holder at a conversion rate of \$1.25 per share.
5. Includes \$150,000 in 10% convertible notes that mature in April 2018 and \$300,000 in 12% convertible notes that mature in April 2018.
6. Includes \$1,770,000 in 10% convertible notes that mature in April 2020 and \$4,780,000 in 12% convertible notes that mature in April 2020.
7. Includes \$2,700,000 due on the revolving Line of Credit with The Northern Trust Company.
8. Includes office lease obligations for our Corporate Office in Florida, our regional operating office in New Jersey, our co-location and disaster recovery locations in Ohio, Florida and Germany, our office in England, our office in the Netherlands and our European headquarters in Germany.
9. Includes office lease obligations through 2023
10. Relates to guaranteed minimum royalty payments owed in connection with our settlement of a patent infringement lawsuit brought against the Company by DataSci, LLC.

### *Off Balance Sheet Arrangements*

We have no off balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

### *Debt Obligations*

As of December 31, 2016, we were in default on principal and interest payments owed totaling \$138,210 on our 10% Convertible Notes that were issued in 1999.

On January 1, 2014, the Company issued a promissory note in the principal amount of \$980,000 and warrants to purchase 3,920,000 shares of common stock of the Company at an exercise price of \$0.25 with an expiration date of April 1, 2017 to our Chief Executive Officer and Director, Cornelis F. Wit ("Mr. Wit"), in exchange for accrued interest in the amount of \$980,000. The note carries an interest rate of 12% per annum and is due on April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$980,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 3,920,000 shares of our common stock.

On April 4, 2014 the Company issued a promissory note payable to Mr. Wit in the amount of \$1,600,000 in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$1,600,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note, 400,000 related warrants and 6,000,000 unrelated warrants were cancelled in exchange for 6,400,000 shares of our common stock. On November 23, 2015 Mr. Wit sold 4,000,000 of the related warrants to three employees of the Company. On December 17, 2015 Mr. Wit sold 2,000,000 of the related warrants to a fourth employee of the Company.

On April 21, 2014, the Company and our former director, Mr. van Kesteren ("Mr. van Kesteren) extended the maturity date of his \$150,000 of convertible debentures to April 1, 2016. The expiration date of the warrants associated with the debentures was also extended to April 1, 2016. On July 31, 2014 Mr. van Kesteren's term on the Board of Directors ended. Effective on the same date, his convertible note in the amount of \$150,000 was reclassified from Related Party to Non-Related Party. On June 30, 2015 the Company and Mr. van Kesteren extended the maturity date of his \$150,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On June 30, 2016 the Company and Mr. van Kesteren extended the maturity date of his \$150,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$1,770,000 of convertible debentures to Mr. Wit originally issued in August 2008. The debentures carry an interest rate of 10% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On June 30, 2016 the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$4,475,000 of convertible debentures to Mr. Wit originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 the Company and Mr. Wit agreed to cancel \$420,000 of the debentures and 1,680,000 of unrelated warrants in exchange for 1,680,000 shares of our common stock. On June 30, 2016 the Company and Mr. Wit extended the maturity date of the \$4,055,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$1,100,000 of convertible debentures to Mr. Wit originally issued in September 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$475,000 of the convertible debentures into 1,900,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 1,900,000 warrants related to the \$475,000 in convertible debentures and \$475,000 of unrelated promissory notes in exchange for 1,900,000 shares of our common stock. On November 23, 2015 Mr. Wit sold the remaining \$625,000 of convertible debentures and the related warrants to two unrelated non-affiliate shareholders.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$1,440,000 of convertible debentures to Mr. Wit originally issued in December 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$1,440,000 of the convertible debentures into 5,760,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 5,760,000 warrants related to the convertible debentures and \$1,440,000 of unrelated promissory notes in exchange for 5,760,000 shares of our common stock.

On January 31, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 2,116,000 shares of our common stock.

On January 31, 2015 the Company issued a promissory note in the amount of \$2,860,000 and paid \$6,879 in principal to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$2,860,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and 11,440,000 warrants related to the promissory note in exchange for 11,440,000 shares of our common stock.

On January 31, 2015, the Company issued a promissory note in the principal amount of \$950,000 and warrants to purchase 3,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2017 to Mr. Wit in exchange for an existing promissory note in the amount of \$280,000 and accrued interest in the amount of \$670,000. The note carries an interest rate of 12% per annum and is due on April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$950,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and the warrants related to the promissory note in exchange for 3,800,000 shares of our common stock.

On February 3, 2015 the Company renewed the Line of Credit and increased the available balance to \$5,000,000. The Line of Credit matures on February 2, 2018 and carries a variable interest rate based on the prime rate. At December 31, 2016, \$2,700,000 was outstanding on the Line of Credit at an interest rate of 2.75%.

On April 1, 2015 the Company and the holder extended the maturity date of \$100,000 of convertible debentures originally issued in September 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018.

On April 1, 2015 the Company and the holders extended the maturity date of \$50,000 of convertible debentures originally issued in December 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. On December 7, 2015 the convertible debentures were paid off.

On April 1, 2015 the Company issued a promissory note in the amount of \$20,000 to our Chairman and Chief Technology Officer, Randall G. Smith (“Mr. Smith”), in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2018. The note was repaid in full on December 14, 2016.

On April 27, 2015, the Company and the holder extended the maturity date of \$200,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018.

On April 30, 2015, the Company and our Chief Operating Officer and President Stephen E. Johnson extended the maturity date of \$25,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On May 1, 2015 the Company paid \$5,000 to Mr. Smith in exchange for \$5,000 of convertible debentures originally issued in December 2008.

On May 1, 2015 the Company and Mr. van Kesteren extended the maturity date of \$160,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On June 30, 2016 the Company and Mr. van Kesteren extended the maturity date of \$160,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On May 7, 2015 the Company and our former Director, Matthew Veatch, extended the maturity date of \$15,000 of convertible debentures originally issued to Mr. Veatch, in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On June 30, 2015 the Company and the holder extended the maturity date of \$100,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On June 30, 2016 the Company and the holder extended the maturity date of the \$100,000 of convertible debentures. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

On February 29, 2016, the Company issued a promissory note in the principal amount of \$450,000 and warrants to purchase 1,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2019 to Mr. Wit in exchange for accrued interest in the amount of \$450,000. The note carries an interest rate of 12% per annum and has a maturity date of April 1, 2019.

On June 30, 2016, the Company issued promissory notes in the principal amount of \$420,000 and warrants to purchase 1,680,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2020 to two investors, in exchange for existing promissory notes in the same amount. The notes carry an interest rate of 10% per annum and have a maturity date of April 1, 2020.

On June 30, 2016, the Company issued promissory notes in the principal amount of \$372,500 and warrants to purchase 1,490,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2020 to two investors, in exchange for existing promissory notes in the same amount. The notes carry an interest rate of 12% per annum and have a maturity date of April 1, 2020.

On June 30, 2016 the Company and two holders extended the maturity date of \$625,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

During the next twelve months we expect debt in the aggregate amount of \$50,000 to mature as follows: \$50,000 of 10% convertible notes currently in default and due that are convertible into shares of common stock at the option of the debenture holder at a conversion rate of \$1.25 per share.

#### *Sources of Liquidity and Capital Resources*

Because of the historical losses we have experienced from operations we have needed to continue utilizing the proceeds from the sale of debt and equity securities to fund our working capital needs. We have used a combination of equity financing, short-term bridge loans and long-term loans to fund our working capital needs. Other than our revenues, revolving Line of Credit in the amount of \$5,000,000 from The Northern Trust Company (“Line of Credit”), current capital and capital we may raise from future debt or equity offerings or short-term bridge loans, we do not have any additional sources of working capital. In the event that the Line of Credit is called for any reason, Mr. Wit has pledged to replace the borrowing capacity under the Line of Credit with a promissory note that utilizes the same maturity date and interest rate as the Line of Credit.

In 2016 we repaid \$1,500,000 on our Line of Credit. In 2015 we borrowed \$200,000 under our Line of Credit. As of December 31, 2016, the Company had \$2,700,000 in outstanding borrowings under its Line of Credit.

We may continue to require substantial funds to continue our research and product development activities and to market, sell and commercialize our technology. We may need to raise substantial additional capital to fund our future operations. Our capital requirements will depend on many factors, including the problems, delays, expenses and complications frequently encountered by companies developing and commercializing new technologies; the progress of our research and product development activities; the rate of technological advances; determinations as to the commercial potential of our technology under development; the status of competitive technology; the establishment of collaborative relationships; the success of our sales and marketing programs; the cost of filing, prosecuting, defending and enforcing intellectual property rights; and other changes in economic, regulatory or competitive conditions in our planned business. Estimates about the adequacy of funding for our activities are based upon certain assumptions, including assumptions that the research and product development programs relating to our technology can be conducted at projected costs and that progress towards broader commercialization of our technology will be timely and successful. There can be no assurance that changes in our research and product development plans or other events will not result in accelerated or unexpected expenditures.

To satisfy our capital requirements, including ongoing future operations, we may seek to raise additional financing through debt and equity financings. There can be no assurance that any such funding will be available to us on favorable terms or at all. If adequate funds are not available when needed, we may be required to delay, scale back or eliminate some or all of our research and product development programs, and our business operations. If we are successful in obtaining additional financings, the terms of such financings may have the effect of diluting or adversely affecting the holdings or the rights of the holders of our common and preferred stock. Further, there can be no assurance that even if such additional capital is obtained or the planned cost reductions are implemented, that we will achieve positive cash flow or profitability or be able to continue as a business.

While several of our officers and directors have historically, either personally or through funds with which they are affiliated, provided substantial capital either in the form of debt or equity financing there can be no assurance that they will continue to provide any such funding to us on favorable terms or at all.

#### **CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires management to make judgments, assumptions and estimates that affect the amounts reported. Note 2 of Notes to the Consolidated Financial Statements describes the significant accounting policies used in the preparation of the consolidated financial statements. Certain of these significant accounting policies are considered to be critical accounting policies, as defined below.

A critical accounting policy is defined as one that is both material to the presentation of our financial statements and requires management to make difficult, subjective or complex judgments that could have a material effect on our financial condition and results of operations. Specifically, critical accounting estimates have the following attributes: 1) we are required to make assumptions about matters that are highly uncertain at the time of the estimate; and 2) different estimates we could reasonably have used, or changes in the estimate that are reasonably likely to occur, would have a material effect on our financial condition or results of operations.

Estimates and assumptions about future events and their effects cannot be determined with certainty. We base our estimates on historical experience and on various other assumptions believed to be applicable and reasonable under the circumstances. These estimates may change as new events occur, as additional information is obtained and as our operating environment changes. These changes have historically been minor and have been included in the consolidated financial statements as soon as they became known. In addition, our Management is periodically faced with uncertainties, the outcomes of which are not within our control and will not be known for prolonged periods of time. Based on a critical assessment of its accounting policies and the underlying judgments and uncertainties affecting the application of those policies, our Management believes that our consolidated financial statements are fairly stated in accordance with accounting principles generally accepted in the United States (GAAP), and present a meaningful presentation of our financial condition and results of operations.

Our Management believes that the following are our critical accounting policies:

#### ASSET IMPAIRMENT

##### Asset Acquisitions, Goodwill and Intangible Assets

We account for asset acquisitions in accordance with *ASC 350, Intangibles- Goodwill and Other Intangible Assets*. The acquisition method of accounting requires that assets acquired and liabilities assumed be recorded at their fair values on the date of an asset acquisition.

The judgments that we make in determining the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, can materially impact net income in periods following an asset acquisition. We generally use either the income, cost or market approach to aid in our conclusions of such fair values and asset lives. The income approach presumes that the value of an asset can be estimated by the net economic benefit to be received over the life of the asset, discounted to present value. The cost approach presumes that an investor would pay no more for an asset than its replacement or reproduction cost. The market approach estimates value based on what other participants in the market have paid for reasonably similar assets. Although each valuation approach is considered in valuing the assets acquired, the approach ultimately selected is based on the characteristics of the asset and the availability of information.

Goodwill is evaluated for impairment using a two-step process that is performed at least annually or when circumstances indicate that an impairment may exist. The first step is a qualitative measure. If this first test is passed, the second step is not necessary. If the book value exceeds the fair value, then the second, quantitative test is performed to measure the impairment loss.

##### Long Lived Assets

We review long-lived assets for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Determining whether an impairment has occurred typically requires various estimates and assumptions, including determining which cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount and the asset's residual value, if any. In turn, measurement of an impairment loss requires a determination of fair value, which is based on the best information available. We use quoted market prices when available and independent appraisals, as appropriate, to determine fair value.

#### DEFERRED REVENUE

Deferred revenue represents cash advances received in excess of revenue earned on on-going contracts. Payment terms vary with each contract but may include an initial payment at the time the contract is executed, with future payments dependent upon the completion of certain contract phases or targeted milestones. In the event of contract cancellation, the Company is generally entitled to payment for all work performed through the point of cancellation.

#### REVENUE RECOGNITION POLICY

OmniComm's revenue model is transaction-based and can be implemented either as an Application Service Provider ("ASP") or licensed for implementation by a customer. Revenues are derived from the set-up of clinical trial engagements; licensing arrangements, fees earned for hosting our clients' data and projects, on-going maintenance fees incurred throughout the duration of an engagement; fees for report writing and project change orders. The clinical trials that are conducted using our EDC Applications can last from a few months to several years. Most of the fees associated with our product including post-setup customer support in the form of maintenance charges are recognized ratably over the term of clinical trial projects. Cost of goods sold is primarily comprised of salaries and taxes and is expensed as incurred.

The Company recognizes revenues, for both financial statement and tax purposes in accordance with *SEC Staff Accounting Bulletin No. 104 "Revenue Recognition in Financial Statements (SAB 104)"* (Codified within Accounting Standards Codification (ASC) Revenue Recognition ASC 605) and AICPA Statement of Position 97-2 (*SOP 97-2*) "*Software Revenue Recognition*" as amended by *SOP 98-9* (Codified within *ASC 605.985, Software Industry Revenue Recognition*). SAB 104 requires that revenues be recognized ratably over the life of a contract. The Company will periodically record deferred revenues relating to advance payments in contracts. Under its licensing arrangements the Company recognizes revenue pursuant to *SOP 97-2*. Under these arrangements the Company recognizes revenue when all of the following conditions are satisfied: (1) there is persuasive evidence of an arrangement; (2) the service has been provided to the customer and/or delivery has occurred; (3) the collection of fees is probable; and (4) the fee is fixed or determinable. *SOP 97-2*, as amended, requires revenue earned on software arrangements involving multiple elements to be allocated to each element based on the relative fair values of the elements. We have analyzed each element in our multiple element arrangements and determined that we have sufficient vendor-specific objective evidence ("VSOE") to allocate revenues to license updates and product support. License revenues are recognized on delivery if the other conditions of *SOP 97-2* are satisfied. License updates and product support revenue is recognized ratably over the term of the arrangement. In arrangements where term licenses are bundled with license updates and product support and such revenue is recognized ratably over the term of the arrangement, we allocate the revenue to license revenue and to license updates and product support revenue based on the VSOE of fair value for license updates and product support revenue on perpetual licenses of similar products.

## STOCK BASED COMPENSATION.

The Company accounts for its employee equity incentive plans under *ASC 718, Compensation – Stock Compensation* which addresses the accounting for transactions in which an entity exchanges its equity instruments for goods or services, with a primary focus on transactions in which an entity obtains employee services in share-based payment transactions.

ASC 718 requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's Consolidated Statements of Income. The Company currently uses the Black-Scholes option pricing model to determine grant date fair value.

## EFFECT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

During fiscal 2016, we adopted the following new accounting pronouncements:

In February 2016, the FASB issued accounting standard update ("ASU") No. 2016-02, "*Leases (Topic 842)*", ("ASU 2016-02"). This ASU requires that an entity should recognize assets and liabilities for leases with a maximum possible term of more than 12 months. A lessee would recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the leased asset (the underlying asset) for the lease term. This guidance also provides accounting updates with respect to lessor accounting under a lease arrangement. This new lease guidance is effective for fiscal years beginning after December 15, 2019. Entities have the option of using either a full retrospective or a modified approach (cumulative effect adjustment in period of adoption) to adopt the new guidance. Early adoption is permitted for all entities. We are currently evaluating the impact of the adoption of this guidance in our consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, "*Compensation – Stock Compensation (Topic 718)*", ("ASU 2016-09"). This guidance which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. This guidance is effective for annual periods beginning after December 15, 2016, including interim periods within those annual reporting periods. Early adoption is permitted. We are currently evaluating the full impact of the new standard.

In March 2016, April 2016, and December 2016, the FASB issued ASU 2016-08, "*Revenue from Contracts with Customers - Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*", ("ASU 2016-08"), ASU 2016-10, "*Revenue from Contracts with Customers - Identifying Performance Obligations and Licensing*", ("ASU 2016-10"), and ASU 2016-20, "*Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers*", ("ASU 2016-20") respectively, which further clarify the guidance for those specific topics within ASU 2014-09. In May 2016, the FASB issued ASU 2016-12, "*Revenue from Contracts with Customers - Narrow Scope Improvements and Practical Expedients*", to reduce the risk of diversity in practice for certain aspects in ASU 2014-09, including collectability, noncash consideration, and transition. These updates permit the use of either the retrospective or cumulative effect transition method. Early application is permitted for annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. Based on current estimates, we do not expect these provisions of these ASUs to have a material impact on our financial statements. The Company is continuing to evaluate which transition approach it will utilize and the impact these standards will have on the Company's Consolidated Financial Statements upon adoption.

Accounting standards-setting organizations frequently issue new or revised accounting rules. We regularly review all new pronouncements that have been issued since the filing of our Form 10K for the year ended December 31, 2016 to determine their impact, if any, on our financial statements.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not applicable to smaller reporting companies.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Our financial statements are set forth on Pages F-1 through F-39 attached hereto.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES**

### *Evaluation of Disclosure Controls and Procedures*

Based on their evaluation as of the end of the period covered by this Annual Report, being December 31, 2016, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, (the "Exchange Act") are effective such that the information relating to OmniComm, including our consolidating subsidiaries, required to be disclosed by the Company in reports that it files or submits under the Exchange Act (1) is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

## *Management's Report on Internal Control over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of OmniComm's internal control over financial reporting as of December 31, 2016. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework (2013). Based on the assessment using those criteria, management concluded that our internal control over financial reporting was effective as of December 31, 2016 to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

### *Changes in Internal Control over Financial Reporting*

There have been no changes in our internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act, during the fourth quarter ended December 31, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## **ITEM 9B. OTHER INFORMATION**

None.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required in response to this item is incorporated by reference from the information contained in the sections "Nominees for the Board of Directors," "Management," "Compliance with Section 16(a) of the Exchange Act," and "Stock Option Plan," in our Proxy Statement for our 2017 Annual Meeting of Stockholders to be held on June 22, 2017 (the "Proxy Statement").

### **ITEM 11. EXECUTIVE COMPENSATION**

The information required in response to this item is incorporated by reference from the information contained in the section captioned "Executive Compensation" in the Proxy Statement.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required in response to this item is incorporated by reference from the information contained in the section captioned "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement. The information required by Item 201(d) of Regulation S-K is incorporated by reference from the information contained in the section captioned "Executive Compensation, Equity Compensation Plan Information" in the Proxy Statement.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS; AND DIRECTOR INDEPENDENCE**

The information required in response to this item is incorporated by reference from the information contained in the sections captioned "Management" and "Certain Relationships and Related Transactions" in the Proxy Statement.

### **ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required in response to this item is incorporated by reference from the information contained in the section captioned "Ratification of the Appointment of Liggett & Webb, P.A. as our independent registered public accounting firm" in the Proxy Statement.

## PART IV

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

The following documents are filed as a part of this report or are incorporated by reference to previous filings, if so indicated:

(a) Exhibits

EXHIBIT DESCRIPTION

NO.

- 2.1 Agreement and Plan of Reorganization (acquisition of OmniComm Systems, Inc.) dated July 22, 1998 (Pursuant to Item 601(b)(2) of Regulation S-K, certain exhibits and or schedules have not been filed. The Company hereby agrees to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.) (1)
- 2.2 Amendment to Agreement and Plan of Reorganization dated November 3, 1998 (2)
- 2.3 Agreement and Plan of Merger (acquisition of Education Navigator, Inc. by OmniComm Systems, Inc.) dated June 26, 1998 (3)
- 3.1 Certificate of Incorporation (4)
- 3.2 Certificate of Merger (5)
- 3.3 Certificate of Amendment – Certificate of Incorporation (6)
- 3.4 Certificate of Designation – Series A Preferred Stock (7)
- 3.5 Certificate of Increase – Series A Preferred Stock (8)
- 3.6 Certificate of Designation – Series B Preferred Stock (9)
- 3.7 Certificate of Amendment – Certificate of Incorporation (10)
- 3.8 By-laws (11)
- 3.9 Certificate of Correction – Certificate of Designation – Series B Preferred Stock (12)
- 3.10 Certificate of Amendment – Certificate of Designation – Series A Preferred Stock (13)
- 3.11 Certificate of Amendment – Certificate of Incorporation (14)
- 3.12 Certificate of Designation – Series C Preferred Stock (15)
- 3.13 Certificate of Correction – Certificate of Designation – Series A Preferred Stock (16)
- 3.14 Certificate of Amendment – Certificate of Incorporation (17)
- 3.15 Certificate of Designation – Series D Preferred Stock (18)
- 3.16 Certificate of Amendment – Certificate of Designation – Series A Preferred Stock (19)
- 3.17 Certificate of Amendment - Certificate of Incorporation (20)
- 4.1 Form of 10% Convertible Note (21)
- 4.2 Notice on requests for non-material agreements (22)
- 4.3 Promissory Note payable to The Northern Trust Company dated February 3, 2015 (23)
- 4.4 Pledge Agreement between The Northern Trust Company and Cornelis F. Wit Revocable Trust dated February 3, 2015 (24)
- 4.5 Securities Account Control Agreement between The Northern Trust Company and Cornelis F. Wit Revocable Trust dated February 3, 2015 (25)
- 10.1 Ⓛ Employment Agreement and Stock Option Agreement between the Company and Cornelis F. Wit dated June 1, 2002 (26)
- 10.2 Ⓛ Amendment to Employment Agreement between the Company and Cornelis F. Wit dated August 22, 2003 (27)
- 10.3 Ⓛ Employment Agreement between the Company and Randall G. Smith dated September 1, 2004 (28)
- 10.4 Lease Agreement (Fort Lauderdale, Florida, for principal executive offices of U.S. Headquarters) dated March 24, 2006 between OmniComm Systems, Inc. and RFP Mainstreet 2101 Commercial, LLC (Pursuant to Item 601(b)(2) of Regulation S-K, certain exhibits and or schedules have not been filed. The Company hereby agrees to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.) (29)
- 10.5 Ⓛ Employment Agreement and Stock Option Agreement between the Company and Stephen E. Johnson dated September 4, 2006 (30)
- 10.6 Securities Purchase Agreement dated August 29, 2008 by and between OmniComm Systems, Inc. and each individual or entity named on an executed counterpart of the signature page thereto (31)
- 10.7 Form of Debenture dated August 29, 2008 (32)
- 10.8 Form of Warrant dated August 29, 2008 (33)
- 10.9 Securities Purchase Agreement dated December 16, 2008 by and between OmniComm Systems, Inc. and each individual or entity named on an executed counterpart of the signature page thereto (34)
- 10.10 Form of Debenture dated December 16, 2008 (35)

- 10.11 Form of Warrant December 16, 2008 (36)
- 10.12 Settlement and Licensing Agreement with DataSci, LLC effective date April 2, 2009 (37)
- 10.13 Asset Purchase Agreement with eResearch Technology, Inc. dated June 23, 2009 (Pursuant to Item 601(b)(2) of Regulation S-K, certain exhibits and or schedules have not been filed. The Company hereby agrees to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.) (38)
- 10.14 First Amendment to Settlement and Licensing Agreement with DataSci, LLC dated June 22, 2009 (39)
- 10.15 Agreement by and between OmniComm, Ltd. and Logos Technologies, Ltd dated August 3, 2009 (Pursuant to Item 601(b)(2) of Regulation S-K, certain exhibits and or schedules have not been filed. The Company hereby agrees to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.) (40)
- 10.16 Securities Purchase Agreement dated September 30, 2009 by and between OmniComm Systems, Inc. and each individual or entity named on an executed counterpart of the signature page thereto (41)
- 10.17 Form of Debenture dated September 30, 2009 (42)
- 10.18 Form of Warrant dated September 30, 2009 (43)
- 10.19 Form of Security Interest Agreement dated September 30, 2009 (44)
- 10.20 Securities Purchase Agreement dated December 31, 2009 by and between OmniComm Systems, Inc. and each individual or entity named on an executed counterpart of the signature page thereto (45)
- 10.21 Form of Debenture dated December 31, 2009 (46)
- 10.22 Form of Warrant dated December 31, 2009 (47)
- 10.23 Subscription Agreement for the Series D Preferred Stock dated November 30, 2010 by and between OmniComm Systems, Inc. and Cornelis F. Wit (48)
- 10.24  $\Phi$  2009 Equity Incentive Plan and form of stock option agreement relating thereto (49)
- 10.25  $\Phi$  Form of Restricted Stock Agreement used for grants of restricted stock under the 2009 Equity Incentive Plan (50)
- 10.26 Amendment Number One to Securities Purchase Agreement dated September 30, 2009 between the Company and Cornelis F. Wit dated March 30, 2011 (51)
- 10.27 Amendment Number Two to Securities Purchase Agreement between the Company and the Leonard and Janine Epstein 2012 Revocable Trust dated February 22, 2013 (52)
- 10.28 Amendment Number Two to Securities Purchase Agreement between the Company and Cornelis F. Wit dated February 22, 2013 (53)
- 10.29 Amendment Number Two to Securities Purchase Agreement between the Company and Richard & Carolyn Danzansky dated February 22, 2013 (54)
- 10.30 Amendment Number Two to Securities Purchase Agreement between the Company and Paul Spitzberg dated February 22, 2013 (55)
- 10.31 Amendment Number Two to Securities Purchase Agreement between the Company and Cornelis F. Wit dated February 22, 2013 (56)
- 10.32 Share Purchase Agreement (acquisition of Promasys B. V.) dated November 11, 2013 (Pursuant to Item 601(b)(2) of Regulation S-K, certain exhibits and or schedules have not been filed. The Company hereby agrees to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.) (57)
- 10.33 Lease Agreement Office Accommodation (Leiden, the Netherlands, for Promasys B.V.) dated November 1, 2013 (58)
- 10.34 Amendment Number Three to Securities Purchase Agreement dated September 30, 2009 between the Company and Cornelis F. Wit dated January 31, 2015 (59)
- 10.35 Amendment Number Three to Securities Purchase Agreement dated December 31, 2009 between the Company and Cornelis F. Wit dated January 31, 2015 (60)
- 10.36 Warrant agreement with Cornelis F. Wit dated January 31, 2015 (61)
- 10.37 Amendment Number Three to Securities Purchase Agreement dated September 30, 2009 between the Company and Leonard and Janine Epstein Revocable Trust dated April 1, 2015 (62)
- 10.38 Amendment Number Three to Securities Purchase Agreement dated December 31, 2009 between the Company and Richard & Carolyn Danzansky dated April 1, 2015 (63)
- 10.39 Amendment Number Three to Securities Purchase Agreement dated December 31, 2009 between the Company and Paul Spitzberg dated April 1, 2015 (64)
- 10.40 Pledgor Fee and Reimbursement Agreement with Cornelis F. Wit dated August 13, 2015 (65)
- 10.41 Third Amendment to Lease Agreement (Fort Lauderdale, Florida, for principal executive offices of U.S. Headquarters) dated September 16, 2010 (66)
- 10.42 Fourth Amendment to Lease Agreement (Fort Lauderdale, Florida, for principal executive offices of U.S. Headquarters) dated May 29, 2015 (67)
- 10.43 Lease Agreement (Monmouth Junction, New Jersey) dated August 12, 2009 (68)
- 10.44 First Amendment of Lease Agreement (Monmouth Junction, N.J.) dated February 28, 2013 (69)
- 10.45 Lease Agreement (Bonn, Germany) dated August 1, 2012 (70)
- 10.46 Lease Agreement (Southampton, United Kingdom) dated September 6, 2012 (71)
- 10.47  $\dagger$  Form of Promissory Note and Schedule of Substantially Identical Promissory Notes (72)
- 10.48  $\dagger$  Form of Extension of Maturity Date of Convertible Debenture and Schedule of Substantially Identical Extensions of Maturity Date of Convertible Debenture (73)

10.49 † Form of Extension of Maturity Date of Warrants and Schedule of Substantially Identical Extensions of Maturity Date of Warrants (74)  
10.50 Warrant Termination Agreement with Cornelis F. Wit dated November 19, 2015 (75)  
10.51 ♦ Amendment No. 2 to Executive Employment Agreement dated April 15, 2016 with Cornelis F. Wit (76)  
10.52 ♦ Amendment No. 1 to Executive Employment Agreement dated April 15, 2016 with Stephen E. Johnson (77)  
10.53 † Form of Common Stock Purchase Warrant and Schedule of Substantially Identical Common Stock Purchase Warrants (78)  
10.54 Lease Agreement (Somerset, N.J.) dated December 17, 2015 (79)  
10.55 ♦ 2016 Equity Incentive Plan and form of stock option agreement and form or restricted stock award agreement relating thereto (80)  
10.56 ♦ Employment Agreement between the Company and Thomas E. Vickers dated March 14, 2017. (81)  
10.57 ♦ Amendment No. 1 to Executive Employment Agreement between the Company and Randall G. Smith dated March 14, 2017. (82)  
14 OmniComm Systems, Inc. Code of Ethics (83)  
21 Subsidiaries of the Company\*  
23 Consent of Liggett & Webb, P.A., independent registered public accounting firm\*  
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, promulgated under the Securities and Exchange Act of 1934, as amended.\*  
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, promulgated under the Securities and Exchange Act of 1934, as amended.\*  
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*\*  
101.INS XBRL Instance Document\*  
101.SCH XBRL Taxonomy Extension Schema Document\*  
101.CALXBRL Taxonomy Extension Calculation\*  
101.DEF XBRL Taxonomy Extension Definition\*  
101.LABXBRL Taxonomy Extension Label\*  
101.PRE XBRL Taxonomy Extension Presentation\*

- 1 Incorporated by reference to Exhibit 2 filed with our Report on Form 8-K dated March 3, 1999.  
2 Incorporated by reference to Exhibit 2(c) filed with our Registration Statement on Form 10-SB dated December 22, 1998.  
3 Incorporated by reference to Exhibit 2(c) filed with our amended Registration Statement on Form 10-SB dated July 27, 1999.  
4 Incorporated by reference to Exhibit 3(a) filed with our Registration Statement on Form SB-2 dated February 6, 1997.  
5 Incorporated by reference to Exhibit 3.2 filed with our Form 10-K for the year ended December 31, 2015.  
6 Incorporated by reference to Exhibit 4(a) filed with our amended Registration Statement on Form 10-SB dated July 27, 1999.  
7 Incorporated by reference to Exhibit 4(b) filed with our amended Registration Statement on Form 10-SB dated August 25, 1999.  
8 Incorporated by reference to Exhibit 4(c) filed with our Annual Report on Form 10-KSB for the fiscal year ended December 31, 1999.  
9 Incorporated by reference to Exhibit 4(D) filed with our amended Registration Statement on Form SB-2 dated September 17, 2001.  
10 Incorporated by reference to Exhibit 4(E) filed with our Registration Statement on Form SB-2 dated December 27, 2001.  
11 Incorporated by reference to Exhibit 3(b) filed with our Registration Statement on Form SB-2 dated February 6, 1997.  
12 Incorporated by reference to Exhibit 3.9 filed with our Form 10-K for the year ended December 31, 2015.  
13 Incorporated by reference to Exhibit 3.10 filed with our Form 10-K for the year ended December 31, 2015.  
14 Incorporated by reference to Exhibit 3.8 filed with our Form 10-KSB for the year ended December 31, 2002.  
15 Incorporated by reference to Exhibit 3.9 filed with our Form 10-KSB for the year ended December 31, 2002.  
16 Incorporated by reference to Exhibit 3.13 filed with our Form 10-K for the year ended December 31, 2015.  
17 Incorporated by reference to Exhibit A of our Proxy Statement on Schedule 14A filed on June 16, 2009.  
18 Incorporated by reference to Exhibit 3.10 filed with our Form 8-K dated November 30, 2010.  
19 Incorporated by reference to Exhibit 3.11 filed with our Form 10-QSB for the period ended September 30, 2015.  
20 Incorporated by reference to Exhibit 3.17 filed with our Form 10-Q for the period ended June 30, 2016.  
21 Incorporated by reference to Exhibit 4.3 filed with our Registration Statement filed on Form SB-2 dated September 29, 2003.  
22 Incorporated by reference to Exhibit \_4.2 filed with our Form 10-K for the year ended December 31, 2014.  
23 Incorporated by reference to Exhibit 4.3 filed with our Form 10-K for the year ended December 31, 2014.  
24 Incorporated by reference to Exhibit 4.4 filed with our Form 10-K for the year ended December 31, 2014.  
25 Incorporated by reference to Exhibit 4.5 filed with our Form 10-K for the year ended December 31, 2014.  
26 Incorporated by reference to Exhibit 10.7 filed with our Form 10-QSB for the period ended June 30, 2002.  
27 Incorporated by reference to Exhibit 10.8 filed with our Registration Statement filed on Form SB-2 dated September 29, 2003.

28 Incorporated by reference to Exhibit 10.9 filed with our Form 10-QSB for the period ended September 30, 2004.  
29 Incorporated by reference to Exhibit 10.1 filed with our Form 10-QSB for the period ended June 30, 2006.  
30 Incorporated by reference to Exhibit 10.1 filed with our Form 10-QSB for the period ended September 30, 2006.  
31 Incorporated by reference to Exhibit 10.7 filed with our Form 10-K for the year ended December 31, 2015.  
32 Incorporated by reference to Exhibit 4.8 filed with our Form 10-K for the year ended December 31, 2008.  
33 Incorporated by reference to Exhibit 4.9 filed with our Form 10-K for the year ended December 31, 2008.  
34 Incorporated by reference to Exhibit 10.1 filed with our Form 8-K dated December 17, 2008.  
35 Incorporated by reference to Exhibit 10.2 filed with our Form 8-K dated December 17, 2008.  
36 Incorporated by reference to Exhibit 10.3 filed with our Form 8-K dated December 17, 2008.  
37 Incorporated by reference to Exhibit 10.13 filed with our Form 10-K for the year ended December 31, 2015.  
38 Incorporated by reference to Exhibit 10.26 filed with our Form 8-K dated June 26, 2009.  
39 Incorporated by reference to Exhibit 10.15 filed with our Form 10-K for the year ended December 31, 2015.  
40 Incorporated by reference to Exhibit 10.29 filed with our Form 8-K dated August 4, 2009.  
41 Incorporated by reference to Exhibit 10.1 filed with our Form 8-K dated October 5, 2009.  
42 Incorporated by reference to Exhibit 10.2 filed with our Form 8-K dated October 5, 2009.  
43 Incorporated by reference to Exhibit 10.3 filed with our Form 8-K dated October 5, 2009.  
44 Incorporated by reference to Exhibit 10.4 filed with our Form 8-K dated October 5, 2009.  
45 Incorporated by reference to Exhibit 10.22 filed with our Form 10-K for the year ended December 31, 2014.  
46 Incorporated by reference to Exhibit 10.23 filed with our Form 10-K for the year ended December 31, 2014.  
47 Incorporated by reference to Exhibit 10.24 filed with our Form 10-K for the year ended December 31, 2014.  
48 Incorporated by reference to Exhibit 10.32 filed with our Form 8-K dated November 30, 2010.  
49 Incorporated by reference to Exhibit B filed with our 2009 Proxy Statement on Schedule 14A dated June 16, 2009.  
50 Incorporated by reference to Exhibit 10.76 filed with our Form 10-K for the year ended December 31, 2014.  
51 Incorporated by reference to Exhibit 10.85 filed with our Form 10-Q for the period ended March 31, 2015.  
52 Incorporated by reference to Exhibit 10.58 filed with our Form 10-K for the year ended December 31, 2012.  
53 Incorporated by reference to Exhibit 10.59 filed with our Form 10-K for the year ended December 31, 2012.  
54 Incorporated by reference to Exhibit 10.60 filed with our Form 10-K for the year ended December 31, 2012.  
55 Incorporated by reference to Exhibit 10.61 filed with our Form 10-K for the year ended December 31, 2012.  
56 Incorporated by reference to Exhibit 10.62 filed with our Form 10-K for the year ended December 31, 2012.  
57 Incorporated by reference to Exhibit 10.71 filed with our Form 10-Q for the period ended September 30, 2013.  
58 Incorporated by reference to Exhibit 10.72 filed with our Form 10-Q for the period ended September 30, 2013.  
59 Incorporated by reference to Exhibit 10.67 filed with our Form 10-K for the year ended December 31, 2014.  
60 Incorporated by reference to Exhibit 10.68 filed with our Form 10-K for the year ended December 31, 2014.  
61 Incorporated by reference to Exhibit 10.72 filed with our Form 10-K for the year ended December 31, 2014.  
62 Incorporated by reference to Exhibit 10.77 filed with our Form 10-Q for the period ended March 31, 2015.  
63 Incorporated by reference to Exhibit 10.78 filed with our Form 10-Q for the period ended March 31, 2015.  
64 Incorporated by reference to Exhibit 10.80 filed with our Form 10-Q for the period ended March 31, 2015.  
65 Incorporated by reference to Exhibit 10.88 filed with our Form 10-Q for the period ended September 30, 2015.  
66 Incorporated by reference to Exhibit 10.42 filed with our Form 10-K for the year ended December 31, 2015.  
67 Incorporated by reference to Exhibit 10.43 filed with our Form 10-K for the year ended December 31, 2015.  
68 Incorporated by reference to Exhibit 10.44 filed with our Form 10-K for the year ended December 31, 2015.  
69 Incorporated by reference to Exhibit 10.45 filed with our Form 10-K for the year ended December 31, 2015.  
70 Incorporated by reference to Exhibit 10.46 filed with our Form 10-K for the year ended December 31, 2015.  
71 Incorporated by reference to Exhibit 10.47 filed with our Form 10-K for the year ended December 31, 2015.  
72 Incorporated by reference to Exhibit 10.48 filed with our Form 10-Q for the period ended June 30, 2016.  
73 Incorporated by reference to Exhibit 10.49 filed with our Form 10-Q for the period ended June 30, 2016.  
74 Incorporated by reference to Exhibit 10.50 filed with our Form 10-K for the year ended December 31, 2015.  
75 Incorporated by reference to Exhibit 10.51 filed with our Form 10-K for the year ended December 31, 2015.  
76 Incorporated by reference to Exhibit 10.52 filed with our Form 10-Q for the period ended March 31, 2016.  
77 Incorporated by reference to Exhibit 10.53 filed with our Form 10-Q for the period ended March 31, 2016.  
78 Incorporated by reference to Exhibit 10.54 filed with our Form 10-Q for the period ended June 30, 2016.  
79 Incorporated by reference to Exhibit 10.55 filed with our Form 10-Q for the period ended March 31, 2016.  
80 Incorporated by reference to Exhibit A filed with our 2016 Proxy Statement on Schedule 14A filed on April 29, 2016.  
81 Incorporated by reference to Exhibit 10.1 filed with our Form 8-K dated March 14, 2017.  
82 Incorporated by reference to Exhibit 10.2 filed with our Form 8-K dated March 14, 2017.  
83 Incorporated by reference to Exhibit 14 filed with our Form 10-Q for the period ended March 31, 2016.

\* Filed herewith

\*\*Furnished herewith

† Indicates a management contract or compensatory plan or arrangement

‡ Pursuant to Instruction 2 of Item 601(a) of Regulation S-K, the Company has filed only the form of the contract, and other contracts substantially identical in all material respects, except as to the parties thereto and certain other details, are described in a Schedule to the exhibit.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 28, 2017

OMNICOMM SYSTEMS, INC.

By: /s/ Cornelis F. Wit

Cornelis F. Wit, Chief Executive Officer

By: /s/ Thomas E. Vickers

Thomas E. Vickers, Chief Accounting and Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Cornelis F. Wit</u> Cornelis F. Wit	Chief(Principal) Executive Officer and Director	March 28, 2017
<u>/s/ Randall G. Smith</u> Randall G. Smith	Chairman, Chief Technology Officer	March 28, 2017
<u>/s/ Thomas E. Vickers</u> Thomas E. Vickers	Chief(Principal) Accounting and Financial Officer	March 28, 2017
<u>/s/ Robert C. Schweitzer</u> Robert C. Schweitzer	Director	March 28, 2017
<u>/s/ Adam F. Cohen</u> Adam F. Cohen	Director	March 28, 2017
<u>/s/ Gary A. Shangold</u> Gary A. Shangold	Director	March 28, 2017

# **OMNICOMM SYSTEMS, INC.**

**Financial Reporting Package**  
**Form 10-K**

**for the Year Ended  
December 31, 2016**



432 Park Avenue South, 10th Floor  
New York, NY 10016 / (212) 481-3490  
1901 South Congress Avenue, Suite 110  
Boynton Beach, FL 33426 / (561) 752-1721

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of:  
OmniComm Systems, Inc.

We have audited the accompanying consolidated balance sheets of OmniComm Systems, Inc. (the "Company") as of December 31, 2016 and 2015, and the related statements of operations and comprehensive income, changes in shareholders deficit and cash flows for the two years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly in all material respects, the financial position of OmniComm Systems, Inc. as of December 31, 2016 and 2015 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

/s/ Liggett & Webb, P.A.

LIGGETT & WEBB, P.A.  
*Certified Public Accountants*

Boynton Beach, Florida  
March 28, 2017

**OMNICOMM SYSTEMS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

	<u>December 31, 2016</u>	<u>December 31, 2015</u>
<b><u>ASSETS</u></b>		
CURRENT ASSETS		
Cash	\$ 1,439,332	\$ 835,219
Accounts receivable, net of allowance for doubtful accounts of \$179,813 and \$116,834, respectively	5,455,210	4,092,472
Prepaid expenses	195,915	170,173
Prepaid stock compensation, current portion	148,422	175,858
Other current assets	35,055	14,351
Total current assets	<u>7,273,934</u>	<u>5,288,073</u>
Property and equipment, net	637,552	683,712
Other assets		
Intangible assets, net	108,880	148,877
Prepaid stock compensation	58,663	150,085
Other assets	51,321	46,565
TOTAL ASSETS	<u>\$ 8,130,350</u>	<u>\$ 6,317,312</u>
<b><u>LIABILITIES AND SHAREHOLDERS' (DEFICIT)</u></b>		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 2,123,073	\$ 1,957,270
Deferred revenue, current portion	7,250,061	7,054,614
Convertible notes payable, current portion	50,000	75,000
Patent settlement liability, current portion	862,500	962,500
Conversion feature liability, related parties	1,740,278	535,835
Conversion feature liability	585,452	365,408
Warrant liability, related parties	2,519,614	1,353,786
Warrant liability	1,479,748	561,137
Total current liabilities	<u>16,610,726</u>	<u>12,865,550</u>
LONG TERM LIABILITIES		
Line of credit, long term	2,700,000	4,200,000
Notes payable, related parties, long term, net of current portion, net of discount of \$237,664 and \$-0-, respectively	212,336	20,000
Notes payable, long term, net of current portion, net of discount of \$455,285 and \$-0-, respectively	337,215	792,500
Deferred revenue, long term, net of current portion	2,289,169	2,193,163
Convertible notes payable, related parties, long term, net of current portion	5,825,000	5,850,000
Convertible notes payable, long term, net of current portion	1,175,000	1,350,000
Patent settlement liability, long term, net of current portion	108,702	464,573
TOTAL LIABILITIES	<u>29,258,148</u>	<u>27,735,786</u>
COMMITMENTS AND CONTINGENCIES (See Note 10)		
SHAREHOLDERS' (DEFICIT)		
Preferred stock, \$0.001 par value, 10,000,000 shares authorized, 3,772,500 shares undesignated	-0-	-0-
Series B convertible preferred stock, 230,000 shares authorized, -0- and -0- issued and outstanding, respectively at \$0.001 par value; liquidation preference \$-0- and \$-0-, respectively	-0-	-0-
Series C convertible preferred stock, 747,500 shares authorized, -0- and -0- issued and outstanding, respectively at \$0.001 par value; liquidation preference \$-0- and \$-0-, respectively	-0-	-0-
Series A convertible preferred stock, 5,000,000 shares authorized, -0- and 3,637,724 issued and outstanding, respectively at \$0.001 par value; liquidation preference \$-0- and \$3,637,724, respectively	-0-	3,637
Series D preferred stock, 250,000 shares authorized, 250,000 and 250,000 issued and outstanding, respectively at \$0.001 par value	250	250
Common stock, 500,000,000 shares authorized, 147,786,917 and 131,703,577 issued and outstanding, respectively, at \$0.001 par value	147,788	131,704
Additional paid in capital - preferred	999,750	4,230,792
Additional paid in capital - common	53,425,956	49,974,415
Accumulated other comprehensive (loss)	(410,505)	(366,355)
Accumulated (deficit)	<u>(75,291,037)</u>	<u>(75,392,917)</u>
TOTAL SHAREHOLDERS' (DEFICIT)	<u>(21,127,798)</u>	<u>(21,418,474)</u>
TOTAL LIABILITIES AND SHAREHOLDERS' (DEFICIT)	<u>\$ 8,130,350</u>	<u>\$ 6,317,312</u>

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**See accompanying summary of accounting policies and notes to consolidated financial statements**

**OMNICOMM SYSTEMS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	For the year ended December 31,	
	<b>2016</b>	<b>2015</b>
Revenues	\$ 24,394,010	\$ 20,023,733
Reimbursable revenues	1,025,500	687,104
<b>Total revenues</b>	<b>25,419,510</b>	<b>20,710,837</b>
Cost of goods sold	3,913,407	3,770,013
Reimbursable expenses-cost of goods sold	1,461,425	677,568
<b>Total cost of goods sold</b>	<b>5,374,832</b>	<b>4,447,581</b>
<b>Gross margin</b>	<b>20,044,678</b>	<b>16,263,256</b>
<b>Operating expenses</b>		
Salaries, benefits and related taxes	11,383,727	10,602,686
Rent and occupancy expenses	1,071,363	972,862
Consulting services	185,340	253,626
Legal and professional fees	364,859	415,834
Travel	774,379	779,817
Telephone and internet	164,014	166,361
Selling, general and administrative	1,462,774	1,530,765
Bad debt expense	132,767	14,939
Depreciation expense	302,893	233,798
Amortization expense	37,331	40,338
<b>Total operating expenses</b>	<b>15,879,447</b>	<b>15,011,026</b>
<b>Operating income/(loss)</b>	<b>4,165,231</b>	<b>1,252,230</b>
<b>Other income/(expense)</b>		
Interest expense, related parties	(918,189)	(2,434,101)
Interest expense	(421,713)	(299,668)
Interest income	2	4
Change in derivative liabilities	(2,657,910)	4,525,798
Impairment of goodwill	-0-	(536,285)
Other income	-0-	124,373
Transaction gain/(loss)	(64,472)	(70,706)
<b>Income/(loss) before income taxes</b>	<b>102,949</b>	<b>2,561,645</b>
Income tax (expense)	(1,069)	24,739
<b>Net income/(loss)</b>	<b>101,880</b>	<b>2,586,384</b>
<b>Preferred stock dividends</b>		
Preferred stock dividends in arrears		
Series A preferred	-0-	(181,886)
<b>Total preferred stock dividends</b>	<b>-0-</b>	<b>(181,886)</b>
<b>Net income/(loss) attributable to common stockholders</b>	<b>\$ 101,880</b>	<b>\$ 2,404,498</b>
<b>Net income/(loss) per share</b>		
<b>Basic</b>	<b>\$ 0.00</b>	<b>\$ 0.02</b>
<b>Diluted</b>	<b>\$ 0.00</b>	<b>\$ 0.02</b>
<b>Weighted average number of shares outstanding</b>		
<b>Basic</b>	<b>145,868,227</b>	<b>96,645,482</b>
<b>Diluted</b>	<b>146,162,427</b>	<b>113,545,741</b>

See accompanying summary of accounting policies and notes to consolidated financial statements

**OMNICOMM SYSTEMS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)**

	For the year ended December 31,	
	<b>2016</b>	<b>2015</b>
<b>Net income/(loss) attributable to common stockholders</b>	\$ 101,880	\$ 2,404,498
<b>Other comprehensive income/(loss)</b>		
Change in foreign currency translation adjustment	(44,150)	(122,528)
Other comprehensive income/(loss)	(44,150)	(122,528)
<b>Comprehensive income/(loss)</b>	<b>\$ 57,730</b>	<b>\$ 2,281,970</b>

**See accompanying summary of accounting policies and notes to consolidated financial statements**

**OMNICOMM SYSTEMS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF SHAREHOLDERS' (DEFICIT)**  
**FOR THE YEARS ENDED DECEMBER 31, 2015 AND DECEMBER 31, 2016**

	Preferred Stock				Common Stock				Accumulated other comprehensive loss			Total shareholders' (deficit)
	5% Series A Convertible		Series D Preferred		Additional paid in capital preferred		Number of shares		\$ 0.001 Par value	Additional paid in capital common	Accumulated (deficit)	
	Number of shares	\$ 0.001 Par value	Number of shares	\$ 0.001 Par value	Number of shares	\$ 0.001 Par value	Number of shares	\$ 0.001 Par value	Number of shares	\$ 0.001 Par value	Number of shares	
Balances at December 31, 2014	4,125,224	\$ 4,125	250,000	\$ 250	4,717,804		91,561,802	\$ 91,562	37,634,555	\$ (77,979,301)	\$ (243,827)	\$ (35,774,832)
Employee stock option expense									43,090			43,090
Foreign currency translation adjustment										(122,528)		(122,528)
Restricted stock issuance/(forfeiture)							908,330	908	226,875			227,783
Issuance of common stock, stock option exercise							252,500	253	26,997			27,250
Cashless issuance of common stock, stock option exercise							7,428	7	(7)			-0-
Issuance of common stock, in exchange for Series A Preferred Stock	(487,500)	(488)			(487,012)		1,950,000	1,950	485,550			-0-
Issuance of common stock in exchange for converted and cancelled debt and cancelled warrants							37,023,517	37,024	11,557,355			11,594,379
Net income/(loss) for the year ended December 31, 2015	-0-	-0-	-0-	-0-	-0-		-0-	-0-	-0-	2,586,384		-0- 2,586,384
Balances at December 31, 2015	3,637,724	3,637	250,000	250	4,230,792	131,703,577	131,704	49,974,415	(75,392,917)	(366,355)	(21,418,474)	
Employee stock option expense								35,046				35,046
Foreign currency translation adjustment									(44,150)			(44,150)
Restricted stock issuance/(forfeiture)							360,000	360	68,040			68,400
Issuance of common stock, stock option exercise							1,100,000	1,100	128,400			129,500
Cashless issuance							7,644	8	(8)			-0-

of common stock,  
stock option  
exercise

Issuance of  
common stock, in  
exchange for Series

A Preferred Stock	(3,637,724)	(3,637)	(3,231,042)	14,615,696	14,616	3,220,063	-0-
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Net income/(loss) for the year ended December 31, 2016	-0-	-0-	-0-	-0-	-0-	-0-	-0-	101,880	-0-	101,880
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Balances at December 31, 2016	<u>-0-</u>	<u>\$ -0-</u>	<u>250,000</u>	<u>\$ 250</u>	<u>\$ 999,750</u>	<u>147,786,917</u>	<u>\$147,788</u>	<u>\$53,425,956</u>	<u>\$ (75,291,037)</u>	<u>\$ (410,505)</u>	<u>\$ (21,127,798)</u>
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**See accompanying summary of accounting policies and notes to consolidated financial statements**

**OMNICOMM SYSTEMS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the year ended December 31,	
	2016	2015
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income/(loss)	\$ 101,880	\$ 2,586,384
Adjustment to reconcile net income/(loss) to net cash provided by/(used in) operating activities		
Change in derivative liabilities	2,657,910	(4,525,798)
Impairment of goodwill	-0-	536,285
Interest expense from derivative instruments	158,068	611,089
Employee stock compensation	222,304	245,083
Provision for doubtful accounts	132,767	14,939
Depreciation and amortization	340,224	274,136
Changes in operating assets and liabilities		
Accounts receivable	(1,495,505)	(691,260)
Prepaid expenses	(25,742)	57,909
Other current assets	(20,704)	3,954
Other assets	(4,756)	2,527
Accounts payable and accrued expenses	615,803	733,085
Patent settlement liability	(455,871)	(205,252)
Deferred revenue	291,453	1,013,834
Net cash provided by/(used in) operating activities	<u>2,517,831</u>	<u>656,915</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(260,378)	(450,707)
Net cash (used in) investing activities	<u>(260,378)</u>	<u>(450,707)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayments of notes payable	(245,000)	(75,000)
Proceeds/(repayments) from revolving line of credit	(1,500,000)	200,000
Proceeds from exercise of stock options	129,500	27,250
Net cash provided by/(used in) financing activities	<u>(1,615,500)</u>	<u>152,250</u>
Effect of exchange rate changes on fixed and intangible assets	6,310	76,375
Effect of exchange rate changes on cash and cash equivalents	(44,150)	(122,528)
Net increase/(decrease) in cash and cash equivalents	604,113	312,305
Cash and cash equivalents at beginning of period	835,219	522,914
Cash and cash equivalents at end of period	<u>\$ 1,439,332</u>	<u>\$ 835,219</u>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for:		
Income taxes	\$ 1,069	\$ (24,739)
Interest	<u>\$ 1,445,684</u>	<u>\$ 1,457,028</u>
<b>Non-cash transactions:</b>		
Notes payable issued in exchange for existing notes payable	\$ 7,652,500	\$ 20,193,000
Promissory notes issued for accrued interest	\$ 450,000	\$ 670,000
Restricted stock issuance/(forfeiture)	\$ 68,400	\$ 227,783
Common stock issued in exchange for 5% Series A Preferred Stock	\$ 3,637,724	\$ 487,500
Notes payable and warrants cancelled in exchange for common stock	\$ -0-	\$ 7,339,000
Notes payable converted into common stock	\$ -0-	\$ 1,915,000

**See accompanying summary of accounting policies and notes to consolidated financial statements**

**OMNICOMM SYSTEMS, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND DECEMBER 31, 2015**

**NOTE 1: ORGANIZATION AND NATURE OF OPERATIONS**

OmniComm Systems, Inc. (“OmniComm” or the “Company”) is a healthcare technology company that provides web-based electronic data capture (“EDC”) solutions and related value-added services to pharmaceutical and biotechnology companies, clinical research organizations (“CROs”), and other clinical trial sponsors principally located in the United States, Europe and East Asia. Our proprietary EDC software applications; TrialMaster®; TrialOne®; Promasys®; and eClinical Suite, allow clinical trial sponsors and investigative sites to securely collect, validate, transmit, and analyze clinical trial data.

Our ability to compete within the EDC industry is predicated on our ability to continue enhancing and broadening the scope of solutions offered through our EDC software and services. Our research and product development efforts are focused on developing new and complementary software solutions, as well as enhancing our existing software solutions, through the addition of increased functionality. During the years ended December 31, 2016 and December 31, 2015 we spent approximately \$2,598,962 and \$2,639,577, respectively, on research and product development activities, which is primarily comprised of salaries to our developers and other research and product development personnel and related costs associated with the development of our software products.

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**BASIS OF PRESENTATION AND PRINCIPLES OF CONSOLIDATION**

The Company’s accounts include those of all its wholly-owned subsidiaries and have been prepared in conformity with (i) accounting principles generally accepted in the United States of America; and (ii) the rules and regulations of the United States Securities and Exchange Commission. All significant intercompany accounts and transactions between the Company and its subsidiaries have been eliminated in consolidation.

**ESTIMATES IN FINANCIAL STATEMENTS**

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and footnotes thereto. Significant estimates incorporated in our financial statements include the recorded allowance for doubtful accounts, the estimate of the appropriate amortization period of our intangible assets, the evaluation of whether our intangible assets have suffered any impairment, the allocation of revenues under multiple-element customer contracts, royalty-based patent liabilities, the value of derivatives associated with debt issued by the Company and the valuation of any corresponding discount to the issuance of our debt. Actual results may differ from those estimates.

**RECLASSIFICATIONS**

Certain reclassifications have been made in the 2015 financial statements to conform to the 2016 presentation. These reclassifications did not have any effect on our net income/(loss) or shareholders’ (deficit).

**FOREIGN CURRENCY TRANSLATION**

The financial statements of the Company’s foreign subsidiaries are translated in accordance with ASC 830-30, *Foreign Currency Matters—Translation of Financial Statements*. The reporting currency for the Company is the U.S. dollar. The functional currency of the Company’s subsidiaries, OmniComm Europe GmbH in Germany, OmniComm Spain S.L. in Spain and OmniComm Systems B.V. in the Netherlands is the Euro. The functional currency of the Company’s subsidiary, OmniComm Ltd. in the United Kingdom is the British Pound Sterling. Accordingly, the assets and liabilities of the Company’s foreign subsidiaries are translated into U.S. dollars using the exchange rate in effect at each balance sheet date. Revenue and expense accounts of the Company’s foreign subsidiaries are translated using an average rate of exchange during the period. Foreign currency translation adjustments are accumulated as a component of other comprehensive income/(loss) as a separate component of stockholders’ equity. Gains and losses arising from transactions denominated in foreign currencies are primarily related to intercompany accounts that have been determined to be temporary in nature and accordingly, are recorded directly to the statement of operations. We record translation gains and losses in accumulated other comprehensive income as a component of stockholders’ equity. We recorded a translation loss of \$44,150 for the year ended December 31, 2016 and a translation loss of \$122,528 for the year ended December 31, 2015.

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**REVENUE RECOGNITION POLICY**

The Company derives revenues from software licenses and services of its EDC products and services which can be purchased on a stand-alone basis. License revenues are derived principally from the sale of term licenses for the following software products offered by the Company: *TrialMaster*, *TrialOne*, *Promasys* and *eClinical Suite* (the “*EDC Software*”). Service revenues are derived principally from the Company’s delivery of the hosted solutions of its *TrialMaster* and *eClinical Suite* software products, and consulting services and customer support, including training, for all of the Company’s products.

The Company recognizes revenues when all of the following conditions are satisfied: (1) there is persuasive evidence of an arrangement; (2) the product or service has been provided to the customer; (3) the collection of fees is probable; and (4) the amount of fees to be paid by the customer is fixed or determinable.

The Company operates in one reportable segment which is the delivery of EDC Software and services to clinical trial sponsors. The Company segregates its revenues based on the activity cycle used to generate its revenues. Accordingly, revenues are currently generated through four main activities. These activities include hosted applications, licensing, professional services and maintenance-related services.

**Hosted Application Revenues**

The Company offers its *TrialMaster* and *eClinical Suite* software products as hosted application solutions delivered through a standard web-browser, with customer support and training services.

Revenues resulting from *TrialMaster* and *eClinical Suite* application hosting services consist of three components of services for each clinical trial: the first component is comprised of application set up, including design of electronic case report forms and edit checks, installation and server configuration of the system. The second component involves application hosting and related support services as well as billable change orders which consist of amounts billed to customers for functionality changes made. The third stage involves services required to close out, or lock, the database for the clinical trial.

Fees charged and costs incurred for the trial system design, set up and implementation are amortized and recognized ratably over the estimated hosting period. Work performed outside the original scope of work is contracted for separately as an additional fee and is generally recognized ratably over the remaining term of the hosting period. Fees for the first and third stages of the service are billed based upon milestones. Revenues earned upon completion of a contractual milestone are deferred and recognized over the estimated remaining hosting period. Fees for application hosting and related services in the second stage are generally billed quarterly in advance. Revenues resulting from hosting services for the *eClinical Suite* products consist of installation and server configuration, application hosting and related support services. Services for this offering are generally charged as a fixed fee payable on a quarterly or annual basis. Revenues are recognized ratably over the period of the service.

**Licensing Revenues**

The Company's software license revenues are earned from the sale of off-the-shelf software. From time-to-time a client might require significant modification or customization subsequent to delivery to the customer. The Company generally enters into software term licenses for its EDC Software products with its customers for 3 to 5 year periods, although customers have entered into both longer and shorter term license agreements. These arrangements typically include multiple elements: software license, consulting services and customer support. The Company bills its customers in accordance with the terms of the underlying contract. Generally, the Company bills license fees in advance for each billing cycle of the license term which typically is either on a quarterly or annual basis. Payment terms are generally net 30 or net 45 days.

In the past the Company has sold perpetual licenses for EDC Software products in certain situations to existing customers with the option to purchase customer support, and may in the future do so for new customers based on customer requirements or market conditions. The Company has established vendor specific objective evidence of fair value for the customer support. Accordingly, license revenues are recognized upon delivery of the software and when all other revenue recognition criteria are met. Customer support revenues are recognized ratably over the term of the underlying support arrangement. The Company generates customer support and maintenance revenues from its perpetual license customer base.

**Professional Services**

The Company may also enter into arrangements to provide consulting services separate from a license arrangement. In these situations, revenue is recognized on a time-and-materials basis. Professional services can be deemed to be as essential to the functionality of the software at inception and typically are for initial trial configuration, implementation planning, loading of software, building simple interfaces and running test data and documentation of procedures. Subsequent additions or extensions to license terms do not generally include additional professional services.

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Maintenance Revenues

Maintenance includes telephone-based help desk support and software maintenance. The Company generally bundles customer support with the software license for the entire term of the arrangement. As a result, the Company generally recognizes revenues for both maintenance and software licenses ratably over the term of the software license and support arrangement. The Company allocates the revenues recognized for these arrangements to the different elements based on management's estimate of the relative fair value of each element. The Company generally invoices each of the elements based on separately quoted amounts and thus has a fairly accurate estimate of the relative fair values of each of the invoiced revenue elements.

The fees associated with each business activity for the years ended December 31, 2016 and December 31, 2015, respectively are:

<u>Revenue activity</u>	For the year ended	
	<b>December 31, 2016</b>	<b>December 31, 2015</b>
Set-up fees	\$ 6,658,987	\$ 6,649,762
Change orders	1,212,153	846,464
Maintenance	4,803,171	5,107,764
Software licenses	7,885,023	3,975,549
Professional services	3,843,641	3,145,883
Hosting	1,016,535	985,415
Total	<u>\$ 25,419,510</u>	<u>\$ 20,710,837</u>

**COST OF GOODS SOLD**

Cost of goods sold primarily consists of costs related to hosting, maintaining and supporting the Company's application suite and delivering professional services and support. These costs include salaries, benefits, bonuses and stock-based compensation for the Company's professional services staff. Cost of goods sold also includes outside service provider costs. Cost of goods sold is expensed as incurred.

**CASH AND CASH EQUIVALENTS**

Cash equivalents consist of highly liquid, short-term investments with maturities of 90 days or less. The carrying amount reported in the accompanying consolidated balance sheets approximates fair value.

**ACCOUNTS RECEIVABLE**

Accounts receivable are judged as to collectability by management and an allowance for bad debts is established as necessary. The allowance is based on an evaluation of the collectability of accounts receivable and prior bad debt experience. The Company had recorded an allowance for uncollectible accounts receivable of \$179,813 as of December 31, 2016 and \$116,834 as of December 31, 2015.

The following table summarizes activity in the Company's allowance for doubtful accounts for the years presented.

	<b>December 31, 2016</b>	<b>December 31, 2015</b>
Beginning of period	\$ 116,834	\$ 186,085
Bad debt expense	132,767	14,939
Write-offs	(69,788)	(84,190)
End of period	<u>\$ 179,813</u>	<u>\$ 116,834</u>

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**CONCENTRATION OF CREDIT RISK**

Cash and cash equivalents and restricted cash are deposited with major financial institutions and, at times, such balances with any one financial institution may be in excess of FDIC-insured limits. As of December 31, 2016, \$1,237,118 was deposited in excess of FDIC-insured limits. Management believes the risk in these situations to be minimal.

Except as follows, the Company has no significant off balance sheet risk or credit risk concentrations. Financial instruments that subject the Company to potential credit risks are principally cash equivalents and accounts receivable. Concentrated credit risk with respect to accounts receivable is limited to creditworthy customers. The Company's customers are principally located in the United States, Europe and East Asia. The Company is directly affected by the overall financial condition of the pharmaceutical, biotechnology and medical device industries and management believes that credit risk exists and that any credit risk the Company faces has been adequately reserved for as of December 31, 2016. The Company maintains an allowance for doubtful accounts based on accounts past due according to contractual terms and historical collection experience. Actual losses when incurred are charged to the allowance. The Company's losses related to collection of accounts receivable have consistently been within management's expectations. As of December 31, 2016, the Company believes no additional credit risk exists beyond the amounts provided for in our allowance for uncollectible accounts. The Company evaluates its allowance for uncollectable accounts on a monthly basis based on a specific review of receivable aging and the period that any receivables are beyond the standard payment terms. The Company does not require collateral from its customers in order to mitigate credit risk.

One customer accounted for 16% of our revenue during the year ended December 31, 2016 or approximately \$4,167,000, respectively. One customer accounted for 16% of our revenues during the year ended December 31, 2015 or approximately \$3,237,000. The following table summarizes the number of customers who individually comprise greater than 10% of total revenue and/or total accounts receivable and their aggregate percentage of the Company's total revenue and gross accounts receivable for the years presented.

Two customers each individually accounted for approximately 11% of our accounts receivables as of December 31, 2016. One customer accounted for approximately 16% of our accounts receivable as of December 31, 2015.

<b>For the year ended</b>	<b>Revenues</b>		<b>Accounts receivable</b>	
	<b>Number of customers</b>	<b>Percentage of total revenues</b>	<b>Number of customers</b>	<b>Percentage of accounts receivable</b>
December 31, 2016	1	16%	2	21%
December 31, 2015	1	16%	3	42%

The table below provides revenues from European customers for the years ended December 31, 2016 and December 31, 2015, respectively.

<b>European revenues</b>		<b>December 31, 2016</b>		<b>December 31, 2015</b>	
<b>For the year ended</b>		<b>European revenues</b>	<b>% of Total revenues</b>	<b>European revenues</b>	<b>% of Total revenues</b>
December 31, 2016		\$ 2,702,660	11%	\$ 2,150,096	10%

The Company serves all of its hosting customers from third-party web hosting facilities located in the United States. The Company does not control the operation of these facilities, and they are vulnerable to damage or interruption. The Company maintains redundant systems that can be used to provide service in the event the third-party web hosting facilities become unavailable, although in such circumstances, the Company's service may be interrupted during the transition.

**PROPERTY AND EQUIPMENT**

Property and equipment are recorded at cost. Additions and betterments are capitalized; maintenance and repairs are expensed as incurred. Depreciation is calculated using the straight-line method over the asset's estimated useful life, which is 5 years for leasehold improvements, computers, equipment and furniture and 3 years for software. Gains or losses on disposal are charged to operations.

**ASSET IMPAIRMENT**

*Acquisitions and Intangible Assets*

We account for acquisitions in accordance with ASC 805, *Business Combinations* ("ASC 805") and ASC 350, *Intangibles- Goodwill and Other* ("ASC 350"). The acquisition method of accounting requires that assets acquired and liabilities assumed be recorded at their fair values on the date of a business acquisition. Our consolidated financial statements and results of operations reflect an acquired business from the completion date of an acquisition.

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The judgments that we make in determining the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, can materially impact net income in periods following an asset acquisition. We generally use either the income, cost or market approach to aid in our conclusions of such fair values and asset lives. The income approach presumes that the value of an asset can be estimated by the net economic benefit to be received over the life of the asset, discounted to present value. The cost approach presumes that an investor would pay no more for an asset than its replacement or reproduction cost. The market approach estimates value based on what other participants in the market have paid for reasonably similar assets. Although each valuation approach is considered in valuing the assets acquired, the approach ultimately selected is based on the characteristics of the asset and the availability of information.

**Long-lived Assets**

We review long-lived assets for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Determining whether an impairment has occurred typically requires various estimates and assumptions, including determining which cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount and the asset's residual value, if any. In turn, measurement of an impairment loss requires a determination of fair value, which is based on the best information available. We use quoted market prices when available and independent appraisals and management estimates of future operating cash flows, as appropriate, to determine fair value.

**DEFERRED REVENUE**

Deferred revenue represents cash advances received in excess of revenue earned on on-going contracts. Payment terms vary with each contract but may include an initial payment at the time the contract is executed, with future payments dependent upon the completion of certain contract phases or targeted milestones. In the event of contract cancellation, the Company is generally entitled to payment for all work performed through the point of cancellation. As of December 31, 2016, the Company had \$9,539,230 in deferred revenues relating to contracts for services to be performed over periods ranging from 1 month to 5 years. The Company had \$7,250,061 in deferred revenues that are expected to be recognized in the next twelve fiscal months.

**ADVERTISING**

Advertising costs are expensed as incurred. Advertising costs were \$712,179 for the year ended December 31, 2016 and \$635,267 for the year ended December 31, 2015 and are included under selling, general and administrative expenses on our consolidated financial statements.

**RESEARCH AND PRODUCT DEVELOPMENT EXPENSES**

Software development costs are included in research and product development and are expensed as incurred. *ASC 985.20, Software Industry Costs of Software to Be Sold, Leased or Marketed*, requires the capitalization of certain development costs of software to be sold once technological feasibility is established, which the Company defines as completion to the point of marketability. The capitalized cost is then amortized on a straight-line basis over the estimated product life. To date, the period between achieving technological feasibility and the general availability of such software has been short and software development costs qualifying for capitalization have been immaterial. Accordingly, the Company has not capitalized any software development costs under ASC 985.20. During the year ended December 31, 2016 we spent approximately \$2,598,962 and during the year ended December 31, 2015 we spent approximately \$2,639,577, on research and product development activities, which include costs associated with the development of our software products and services for our client's projects and which are primarily comprised of salaries and related expenses for our software developers and consulting fees paid to third-party consultants. Research and product development costs are primarily included under Salaries, benefits and related taxes in our Statement of Operations.

**EMPLOYEE EQUITY INCENTIVE PLANS**

The OmniComm Systems, Inc. 2016 Equity Incentive Plan (the "2016 Plan") was approved at our Annual Meeting of Stockholders on June 16, 2016. The 2016 Plan provides for the issuance of up to 10,000,000 shares of our common stock. In addition, the number of shares of common stock available for issuance under the 2016 Plan shall automatically increase on January 1st of each year for a period of nine (9) years commencing on January 1, 2017 and ending on (and including) January 1, 2025, in an amount equal to five percent (5%) of the total number of shares authorized under the 2016 Plan.

The predecessor plan, the OmniComm Systems, Inc. 2009 Equity Incentive Plan (the "2009 Plan") was approved at our Annual Meeting of Stockholders on July 10, 2009 and terminated on June 16, 2016 upon the approval of the 2016 Plan. The 2009 Plan provided for the issuance of up to 7.5 million shares to employees, directors and key consultants in accordance with the terms of the 2009 Plan documents.

Each plan is more fully described in "Note 13, Employee Equity Incentive Plans." The Company accounts for its employee equity incentive plans under *ASC 718, Compensation – Stock Compensation* which addresses the accounting for transactions in which an entity exchanges its equity instruments for goods or services, with a primary focus on transactions in which an entity obtains employee services in share-based payment transactions.

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ASC 718 requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's consolidated statements of operations. The Company currently uses the Black Scholes option pricing model to determine grant date fair value.

**EARNINGS/(LOSS) PER SHARE**

The Company accounts for Earnings/(loss) Per Share using ASC 260 – Earnings per Share. Unlike diluted earnings per share, basic earnings per share excludes any dilutive effects of options, warrants, and convertible securities.

**INCOME TAXES**

The Company accounts for income taxes in accordance with *ASC 740, Income Taxes*. ASC 740 has as its basic objective the recognition of current and deferred income tax assets and liabilities based upon all events that have been recognized in the financial statements as measured by the provisions of the enacted tax laws

Valuation allowances are established, when necessary, to reduce deferred tax assets to the estimated amount to be realized. Income tax expense represents the tax payable for the current period and the change during the period in the deferred tax assets and liabilities.

**IMPACT OF NEW ACCOUNTING STANDARDS**

During fiscal 2016, we adopted the following new accounting pronouncements:

In February 2016, the FASB issued accounting standard update ("ASU") No. 2016-02, "*Leases (Topic 842)*", ("ASU 2016-02"). This ASU requires that an entity should recognize assets and liabilities for leases with a maximum possible term of more than 12 months. A lessee would recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the leased asset (the underlying asset) for the lease term. This guidance also provides accounting updates with respect to lessor accounting under a lease arrangement. This new lease guidance is effective for fiscal years beginning after December 15, 2019. Entities have the option of using either a full retrospective or a modified approach (cumulative effect adjustment in period of adoption) to adopt the new guidance. Early adoption is permitted for all entities. We are currently evaluating the impact of the adoption of this guidance in our consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, "*Compensation – Stock Compensation (Topic 718)*", ("ASU 2016-09"). This guidance which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. This guidance is effective for annual periods beginning after December 15, 2016, including interim periods within those annual reporting periods. Early adoption is permitted. We are currently evaluating the full impact of the new standard.

In March 2016, April 2016, and December 2016, the FASB issued ASU 2016-08, "*Revenue from Contracts with Customers - Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*", ("ASU 2016-08"), ASU 2016-10, "*Revenue from Contracts with Customers - Identifying Performance Obligations and Licensing*", ("ASU 2016-10"), and ASU 2016-20, "*Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers*", ("ASU 2016-20") respectively, which further clarify the guidance for those specific topics within ASU 2014-09. In May 2016, the FASB issued ASU 2016-12, "*Revenue from Contracts with Customers - Narrow Scope Improvements and Practical Expedients*", to reduce the risk of diversity in practice for certain aspects in ASU 2014-09, including collectability, noncash consideration, presentation of sales tax and transition. These updates permit the use of either the retrospective or cumulative effect transition method. Early application is permitted as of the original effective date for annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. Based on current estimates, we do not expect these provisions of the ASUs to have a material impact on our financial statements. The Company is continuing to evaluate which transition approach it will utilize and the impact these standards will have on the Company's Consolidated Financial Statements upon adoption.

Accounting standards-setting organizations frequently issue new or revised accounting rules. We regularly review all new pronouncements to determine their impact, if any, on our financial statements.

**NOTE 3: EARNINGS/(LOSS) PER SHARE**

Basic income/(loss) per share was calculated using the weighted average number of shares outstanding of 145,868,227 for the year ended December 31, 2016 and 96,645,482 for the year ended December 31, 2015.

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Anti-dilutive shares aggregating 43,775,016 for the year ended December 31, 2016 and 27,356,310 for the year ended December 31, 2015 have been omitted from the calculation of dilutive income/(loss) per share for the years ended December 31, 2016 and December 31, 2015 respectively as the shares were anti-dilutive. Provided below is the reconciliation between numerators and denominators of the basic and diluted income/(loss) per shares: The table below provides a reconciliation of anti-dilutive securities outstanding as of December 31, 2016 and December 31, 2015.

Anti-dilutive security	December 31, 2016	December 31, 2015
Preferred stock	-0-	3,277,229
Employee stock options	275,000	125,000
Warrants	27,860,000	22,900,000
Convertible notes	15,490,000	-0-
Shares issuable for accrued interest	150,016	1,054,081
Total	<u>43,775,016</u>	<u>27,356,310</u>

The employee stock options are exercisable at prices ranging from \$0.045 to \$0.24 per share. The exercise price on the stock warrants range from \$0.25 to \$0.60 per share. Shares issuable upon conversion of Convertible Debentures have conversion prices ranging from \$0.25 to \$0.50 per share.

The Company's convertible debt and convertible preferred stock have an anti-dilutive effect on net income/(loss) per share and were not included in the computation of diluted income/(loss) per share.

	For the year ended					
	December 31, 2016			December 31, 2015		
	Income/(loss) numerator	Shares denominator	Per-share amount	Income/(loss) numerator	Shares denominator	Per-share amount
Basic EPS	\$ 101,880	145,868,227	\$ 0.00	\$ 2,404,498	96,645,482	\$ 0.02
Effect of dilutive securities	-0-	294,200	0.00	43,316	16,900,259	0.00
Diluted EPS	<u>\$ 101,880</u>	<u>146,162,427</u>	<u>\$ 0.00</u>	<u>\$ 2,447,814</u>	<u>113,545,741</u>	<u>\$ 0.02</u>

**NOTE 4: PROPERTY AND EQUIPMENT, NET**

Property and equipment consists of the following:

	December 31, 2016			December 31, 2015			Estimated useful life (years)
	Cost	Accumulated depreciation	Net book value	Cost	Accumulated depreciation	Net book value	
Computer & office equipment	\$ 2,125,067	\$ 1,761,879	\$ 363,188	\$ 2,055,956	\$ 1,605,473	\$ 450,483	5
Leasehold improvements	114,719	89,789	24,930	91,452	85,895	5,557	5
Computer software	1,925,462	1,720,399	205,063	1,843,483	1,621,492	221,991	3
Office furniture	158,436	114,065	44,371	111,660	105,979	5,681	5
Total	<u>\$ 4,323,684</u>	<u>\$ 3,686,132</u>	<u>\$ 637,552</u>	<u>\$ 4,102,551</u>	<u>\$ 3,418,839</u>	<u>\$ 683,712</u>	

Depreciation expense was \$302,893 for the year ended December 31, 2016 and \$233,798 for the year ended December 31, 2015.

**NOTE 5: INTANGIBLE ASSETS, NET**

Intangible assets consist of the following:

	December 31, 2016			December 31, 2015			Estimated useful life (years)
	Cost	Accumulated amortization	Net book value	Cost	Accumulated amortization	Net book value	
eClinical Suite customer list	\$ 1,392,701	\$ 1,392,701	\$ -0-	\$ 1,392,701	\$ 1,392,701	\$ -0-	3
Promasys B.V. customer list	104,163	21,990	82,173	108,051	15,607	92,444	15
Promasys B.V. software code	72,837	46,130	26,707	72,837	31,563	41,274	5
Promasys B.V. URLs/website	52,608	52,608	-0-	54,572	39,413	15,159	3
Total	<u>\$ 1,622,309</u>	<u>\$ 1,513,429</u>	<u>\$ 108,880</u>	<u>\$ 1,628,161</u>	<u>\$ 1,479,284</u>	<u>\$ 148,877</u>	

Amortization expense was \$37,331 for the year ended December 31, 2016 and \$40,338 for the year ended December 31, 2015.

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Annual amortization expense for the Company's intangible assets is as follows:

2017	\$ 21,512
2018	19,084
2019	6,944
2020	6,944
2021	6,944
Thereafter	47,452
Total	<u>\$ 108,880</u>

**NOTE 6: ACCOUNTS PAYABLE AND ACCRUED EXPENSES**

Accounts payable and accrued expenses consist of the following:

Account	December 31, 2016	December 31, 2015
Accounts payable	\$ 697,060	\$ 515,764
Accrued payroll and related costs	886,334	473,108
Other accrued expenses	431,961	105,562
Accrued interest	107,718	862,836
Total accounts payable and accrued expenses	<u>\$ 2,123,073</u>	<u>\$ 1,957,270</u>

**NOTE 7: LINE OF CREDIT, NOTES PAYABLE AND LIQUIDITY**

On March 18, 2013, the Company entered into a \$2,000,000 revolving line of credit with The Northern Trust Company guaranteed by Cornelis F. Wit, Chief Executive Officer and Director. Mr. Wit receives 2.0% interest (approximately \$9,500 per month) on the assets pledged for the Line of Credit. On December 18, 2013 the Company renewed the Line of Credit and increased the available balance to \$4,000,000. On February 3, 2015 the Company renewed the Line of Credit and increased the available balance to \$5,000,000. The Line of Credit matures on February 2, 2018 and carries a variable interest rate based on the prime rate. At December 31, 2016, \$2,700,000 was outstanding on the Line of Credit at an interest rate of 2.75%.

Our primary sources of working capital are funds from operations and borrowings under our revolving Line of Credit. In the event that the line of credit is called for any reason, Mr. Wit has pledged to replace the borrowing capacity under the Line of Credit with a promissory note that utilizes the same maturity date and interest rate as the Line of Credit.

To satisfy our capital requirements, we may seek additional financing. There can be no assurance that any such funding will be available to us on favorable terms or at all. If adequate funds are not available when needed, we may be required to delay, scale back or eliminate some or all of our research and product development and marketing programs. If we are successful in obtaining additional financings, the terms of such financings may have the effect of diluting or adversely affecting the holdings or the rights of the holders of our common and preferred stock or result in increased interest expense in future periods.

At December 31, 2016, the Company owed \$1,242,500 in notes payable all of which are unsecured. The table below provides details as to the terms and conditions of the notes payable.

Origination date	Maturity date	Interest rate	Ending principal December 31, 2016	Non related party		Related party	
				Current	Long term	Current	Long term
2/29/2016	4/1/2019	12%	\$ 450,000	\$ -0-	\$ -0-	\$ -0-	\$ 450,000
6/30/2016	4/1/2020	10%	420,000	-0-	420,000	-0-	-0-
6/30/2016	4/1/2020	12%	372,500	-0-	372,500	-0-	-0-
Discount on notes payable				-0-	(455,285)	-0-	(237,664)
Total			<u>\$ 1,242,500</u>	<u>\$ -0-</u>	<u>\$ 337,215</u>	<u>\$ -0-</u>	<u>\$ 212,336</u>

At December 31, 2015, the Company owed \$812,500 in notes payable all of which are unsecured. The table below provides details as to the terms and conditions of the notes payable.

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Origination date	Maturity date	Interest rate	Ending principal December 31, 2015	Non related party		Related party	
				Current	Long term	Current	Long term
4/4/2014	4/1/2017	12%	\$ 45,000	\$ -0-	\$ 45,000	\$ -0-	\$ -0-
4/4/2014	4/1/2017	12%	137,500	-0-	137,500	-0-	-0-
4/4/2014	4/1/2017	10%	120,000	-0-	120,000	-0-	-0-
12/1/2014	4/1/2017	10%	300,000	-0-	300,000	-0-	-0-
12/1/2014	4/1/2017	12%	90,000	-0-	90,000	-0-	-0-
12/1/2014	4/1/2017	12%	100,000	-0-	100,000	-0-	-0-
4/1/2015	4/1/2018	12%	20,000	-0-	-0-	-0-	20,000
Discount on notes payable				-0-	-0-	-0-	-0-
Total			<u>\$ 812,500</u>	<u>\$ -0-</u>	<u>\$ 792,500</u>	<u>\$ -0-</u>	<u>\$ 20,000</u>

On February 29, 2016, the Company issued a promissory note in the principal amount of \$450,000 and warrants to purchase 1,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2019 to our Chief Executive Officer and Director, Cornelis F. Wit (“Mr. Wit”), in exchange for accrued interest in the amount of \$450,000. The note carries an interest rate of 12% per annum and has a maturity date of April 1, 2019. On December 5, 2016 Mr. Wit sold 1,000,000 of the warrants to an employee of the Company.

This issuance caused us to calculate and record a derivative liability for the warrant liability. The warrants were valued using the Black Scholes option pricing model. A value of \$325,689 was calculated and allocated to the warrants and recorded as a liability to the issuance of the note payable. As a result of the liability we recorded a discount to the note payable. The carrying amount of the note at the time of issuance was therefore \$124,311. The warrant liability (discount) will be amortized over the 37 month duration of the note payable. The Company will continue to perform a fair value calculation quarterly on the warrant liability and accordingly the warrant liability is increased or decreased based on the fair value calculation. The resulting increase or decrease is reflected in operations as an unrealized gain or loss on changes in derivative liabilities.

On June 30, 2016, the Company issued promissory notes in the principal amount of \$372,500 and warrants to purchase 1,490,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2020 to two investors, in exchange for existing promissory notes in the same amount. The notes carry an interest rate of 12% per annum and have a maturity date of April 1, 2020. On December 14, 2016 a promissory note for \$90,000 was repaid.

This issuance caused us to calculate and record a derivative liability for the warrant liability. The warrants were valued using the Black Scholes option pricing model. A value of \$246,921 was calculated and allocated to the warrants and recorded as a liability to the issuance of the note payable. As a result of the liability we recorded a discount to the note payable. The carrying amount of the note at the time of issuance was therefore \$125,579. The warrant liability (discount) will be amortized over the 45 month duration of the note payables. The Company will continue to perform a fair value calculation quarterly on the warrant liability and accordingly the warrant liability is increased or decreased based on the fair value calculation. The resulting increase or decrease is reflected in operations as an unrealized gain or loss on changes in derivative liabilities.

On June 30, 2016, the Company issued promissory notes in the principal amount of \$420,000 and warrants to purchase 1,680,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2020 to two investors, in exchange for existing promissory notes in the same amount. The notes carry an interest rate of 10% per annum and have a maturity date of April 1, 2020.

This issuance caused us to calculate and record a derivative liability for the warrant liability. The warrants were valued using the Black Scholes option pricing model. A value of \$278,408 was calculated and allocated to the warrants and recorded as a liability to the issuance of the note payable. As a result of the liability we recorded a discount to the note payable. The carrying amount of the note at the time of issuance was therefore \$141,592. The warrant liability (discount) will be amortized over the 45 month duration of the note payables. The Company will continue to perform a fair value calculation quarterly on the warrant liability and accordingly the warrant liability is increased or decreased based on the fair value calculation. The resulting increase or decrease is reflected in operations as an unrealized gain or loss on changes in derivative liabilities.

On January 31, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 2,116,000 shares of our common stock.

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On January 31, 2015 the Company issued a promissory note in the amount of \$2,860,000 and paid \$6,879 in principal to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$2,860,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and 11,440,000 warrants related to the promissory note in exchange for 11,440,000 shares of our common stock.

On January 31, 2015, the Company issued a promissory note in the principal amount of \$950,000 and warrants to purchase 3,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2017 to Mr. Wit in exchange for an existing promissory note in the amount of \$280,000 and accrued interest in the amount of \$670,000. The note carries an interest rate of 12% per annum and is due on April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$950,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and the warrants related to the promissory note in exchange for 3,800,000 shares of our common stock.

On April 1, 2015 the Company issued a promissory note in the amount of \$20,000 to our Chairman and Chief Technology Officer, Randall G. Smith ("Mr. Smith") in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2018. The note was repaid in full on December 14, 2016.

On October 15, 2015 the Company issued a promissory note in the amount of \$980,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 3,920,000 shares of our common stock.

On October 15, 2015 the Company issued a promissory note in the amount of \$1,600,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note, 400,000 related warrants and 6,000,000 unrelated warrants were cancelled in exchange for 6,400,000 shares of our common stock. On November 23, 2015 Mr. Wit sold 4,000,000 of the related warrants to three employees of the Company. On December 17, 2015 Mr. Wit sold 2,000,000 of the related warrants to a fourth employee of the Company.

**NOTE 8: Convertible Notes Payable**

The following table summarizes the convertible debt outstanding as of December 31, 2016.

Date of issuance	Maturity date	Interest rate	Principal at December 31, 2016	Carrying amount			
				Short term		Long term	
				Related	Non related	Related	Non related
3/26/1999	6/30/2004	10%	\$ 50,000	\$ -0-	\$ 50,000	\$ -0-	\$ -0-
8/29/2008	4/1/2018	10%	150,000	-0-	-0-	-0-	150,000
8/29/2008	4/1/2020	10%	1,770,000	-0-	-0-	1,770,000	-0-
12/16/2008	4/1/2018	12%	200,000	-0-	-0-	-0-	200,000
12/16/2008	4/1/2020	12%	100,000	-0-	-0-	-0-	100,000
12/16/2008	4/1/2020	12%	4,055,000	-0-	-0-	4,055,000	-0-
9/30/2009	4/1/2018	12%	100,000	-0-	-0-	-0-	100,000
9/30/2009	4/1/2020	12%	625,000	-0-	-0-	-0-	625,000
Total			\$ 7,050,000	\$ -0-	\$ 50,000	\$ 5,825,000	\$ 1,175,000

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The following table summarizes the convertible debt outstanding as of December 31, 2015.

Date of issuance	Maturity date	Interest rate	Principal at December 31, 2015	Carrying amount			
				Short term		Long term	
				Related	Non related	Related	Non related
3/26/1999	6/30/2004	10%	\$ 75,000	\$ -0-	\$ 75,000	\$ -0-	\$ -0-
8/29/2008	4/1/2017	10%	150,000	-0-	-0-	-0-	150,000
8/29/2008	4/1/2017	10%	1,770,000	-0-	-0-	1,770,000	-0-
12/16/2008	4/1/2017	12%	260,000	-0-	-0-	-0-	260,000
12/16/2008	4/1/2017	12%	4,055,000	-0-	-0-	4,055,000	-0-
12/16/2008	4/1/2018	12%	215,000	-0-	-0-	-0-	215,000
12/16/2008	4/1/2018	12%	25,000	-0-	-0-	25,000	-0-
9/30/2009	4/1/2017	12%	625,000	-0-	-0-	-0-	625,000
9/30/2009	4/1/2018	12%	100,000	-0-	-0-	-0-	100,000
Total			\$ 7,275,000	\$ -0-	\$ 75,000	\$ 5,850,000	\$ 1,350,000

**10% Convertible Notes**

During 1999 the Company issued 10% Convertible Notes payable in the amount of \$862,500 pursuant to a Confidential Private Placement Memorandum. There were costs of \$119,625 associated with this offering. The net proceeds to the Company were \$742,875. The notes bear interest at 10% annually, payable semi-annually. The notes were convertible after maturity, which was June 30, 2004, into shares of common stock of the Company at \$1.25 per share. We are in default in the payment of principal and interest. As of December 31, 2016, approximately \$812,500 of the Convertible Notes had been repaid in cash or converted into 1,495,179 shares of common stock of the Company leaving an outstanding principal balance of \$50,000. There was \$88,210 of accrued interest at December 31, 2016.

**Secured Convertible Debentures**

On September 30, 2009 the Company sold an aggregate of \$1,400,000 principal amount 12% Secured Convertible Debentures (the "Debentures") and common stock purchase warrants (the "Warrants") to purchase an aggregate of 5,600,000 shares of our common stock exercisable at a price of \$0.25 per share for four years subsequent to the closing of the transaction to four accredited investors including our Chief Executive Officer and Director, Cornelis F. Wit ("Mr. Wit"). The Company received net proceeds of \$1,400,000. The Debentures, which bear interest at 12% per annum, matured on March 30, 2011. The Debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.25 per share.

On March 30, 2011 the Company repaid \$200,000 of the outstanding principal amounts owed and extended \$1,200,000 of the convertible notes until April 1, 2013, including \$1,100,000 in convertible notes held by Mr. Wit. The Company also extended the expiration date of the warrants associated with the September 2009 offering.

On February 22, 2013 the Company and two holders extended \$1,200,000 of the convertible notes until January 1, 2016, including \$1,100,000 in convertible notes held by Mr. Wit. The expiration date of the warrants associated with the September 2009 offering was also extended to January 1, 2016.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$1,100,000 of convertible debentures to Mr. Wit, originally issued in September 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$475,000 of the convertible debentures into 1,900,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 1,900,000 warrants related to the \$475,000 in convertible debentures and \$475,000 of unrelated promissory notes in exchange for 1,900,000 shares of our common stock. On November 23, 2015 Mr. Wit sold the remaining \$625,000 of convertible debentures and the related warrants to two unrelated non-affiliate stockholders.

On April 1, 2015 the Company and the holder extended the maturity date of \$100,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018.

On June 30, 2016 the Company and two holders extended the maturity date of \$625,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

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**Convertible Debentures**

**August 2008**

On August 29, 2008 the Company sold \$2,270,000 of convertible debentures and warrants to purchase an aggregate of 4,540,000 shares of our common stock to four accredited investors including our Chief Executive Officer and Director, Cornelis F. Wit and one of our Directors. The convertible debentures, which bear interest at 10% per annum, were due on August 29, 2010. The convertible debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.50 per share.

On September 30, 2009 the Company and two Affiliates of the Company extended \$1,920,000 of the convertible debentures until August 29, 2013 in accordance with the terms of a Secured Convertible Debenture issued on that date.

On February 22, 2013 the Company and Mr. Wit extended the maturity date of \$1,770,000 of the convertible debentures to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016.

On February 22, 2013 the Company and Mr. van Kesteren extended the maturity date of \$150,000 of the convertible debentures due to our former Director, Guus van Kesteren (“Mr. van Kesteren”) to January 1, 2015. The expiration date of the warrants associated with the debentures was also extended to January 1, 2015.

On April 21, 2014 the Company and Mr. van Kesteren, extended the maturity date of his \$150,000 of convertible debentures to April 1, 2016. The expiration date of the warrants associated with the debentures was also extended to April 1, 2016. On July 31, 2014 Mr. van Kesteren’s term on the Board of Directors ended. Effective on the same date, his convertible note in the amount of \$150,000 was reclassified from Related Party to Non-Related Party.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017.

On June 30, 2015 the Company and Mr. van Kesteren extended the maturity date of \$150,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017.

On June 30, 2016 the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

On June 30, 2016 the Company and Mr. van Kesteren extended the maturity date of \$150,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018.

**December 2008**

On December 16, 2008 the Company sold \$5,075,000 of convertible debentures and warrants to purchase an aggregate of 10,150,000 shares of our common stock to eleven accredited investors including our Chief Executive Officer and Director, Cornelis F. Wit (“Mr. Wit”), our Chief Operating Officer and President, Stephen E. Johnson (“Mr. Johnson”), our Chairman and Chief Technology Officer, Randall G. Smith (“Mr. Smith”), Chief Financial Officer, Ronald T. Linares, and four of our Directors. The convertible debentures, which bear interest at 12% per annum, were due on December 16, 2010. The convertible debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.50 per share.

On September 30, 2009 the Company and seven Affiliates of the Company extended \$4,980,000 of Convertible Notes until December 16, 2013 in accordance with the terms of a Secured Convertible Debenture issued on that date.

On February 22, 2013 the Company and the holders agreed to extend the maturity date of \$4,505,000 of the convertible debentures including \$4,475,000 due to Mr. Wit, \$25,000 due to Mr. Johnson, and \$5,000 due to Mr. Smith, to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016.

On February 27, 2013 the Company and Mr. Veatch extended the maturity date of \$15,000 of convertible debentures issued to our former Director, Matthew Veatch, to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016.

On March 6, 2013 the Company and the holder agreed to extend the maturity date of \$200,000 of convertible debentures to January 1, 2014. The expiration date of the warrants associated with the debentures was also extended to January 1, 2014.

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On March 12, 2013 the Company and the holder agreed to extend the maturity date of \$100,000 of convertible debentures to January 1, 2015. The expiration date of the warrants associated with the debentures was also extended to January 1, 2015.

In December 2013 the Company and two holders agreed to extend the maturity date of \$360,000, including \$160,000 due to our former Director, Guus van Kesteren ("Mr. van Kesteren"), of convertible debentures to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016. On July 31, 2014 Mr. van Kesteren's term on the Board of Directors ended. Effective on the same date, his convertible note in the amount of \$160,000 was reclassified from Related Party to Non-Related Party.

On April 28, 2014 the Company and the holder extended the maturity date of \$100,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2016. The expiration date of the warrants associated with the debentures was also extended to April 1, 2016.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$4,475,000 of convertible debentures to Mr. Wit, originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 the Company and Mr. Wit agreed to cancel \$420,000 of the debentures and 1,680,000 of unrelated warrants in exchange for 1,680,000 shares of our common stock.

On April 27, 2015 the Company and the holder extended the maturity date of \$200,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018.

On April 30, 2015 the Company and Mr. Johnson extended the maturity date of \$25,000 of convertible debentures to originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On May 1, 2015 the Company paid \$5,000 to Mr. Smith in exchange for \$5,000 of convertible debentures originally issued in December 2008.

On May 1, 2015 the Company and Mr. van Kesteren extended the maturity date of \$160,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017.

On May 7, 2015 the Company and our former Director, Matthew Veatch, extended the maturity date of \$15,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On June 30, 2015 the Company and the holder extended the maturity date of \$100,000 of convertible debentures originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017.

On June 30, 2016 the Company and Mr. Wit extended the maturity date of \$4,055,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

On June 30, 2016 the Company and Mr. van Kesteren extended the maturity date of \$160,000 of convertible debentures to April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On June 30, 2016 the Company and the holder extended the maturity date of \$100,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

**December 2009**

On December 31, 2009 the Company sold \$1,490,000 of convertible debentures and warrants to purchase an aggregate of 5,960,000 shares of our common stock exercisable at a price of \$0.25 per share for four years subsequent to the closing of the transaction to three accredited investors including our Chief Executive Officer and Director, Cornelis F. Wit ("Mr. Wit"). The convertible debentures, which bear interest at 12% per annum, matured on June 30, 2011. The convertible debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.25 per share.

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On September 30, 2011 the Company and the holders extended all \$1,490,000 of the convertible notes until October 1, 2013, including \$1,440,000 in convertible debentures held by Mr. Wit. The Company also extended the expiration date of the warrants associated with the debentures to December 31, 2016.

On February 22, 2013 the Company and the holders extended all \$1,490,000 of the convertible notes until January 1, 2016, including \$1,440,000 in convertible debentures held by Mr. Wit. The Company also extended the expiration date of the warrants associated with the debentures offering until January 1, 2016.

On January 31, 2015 the Company and Mr. Wit extended the maturity date of \$1,440,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$1,440,000 of the convertible debentures into 5,760,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 5,760,000 warrants related to the convertible debentures and \$1,440,000 of unrelated promissory notes in exchange for 5,760,000 shares of our common stock.

On April 1, 2015 the Company and the holder extended the maturity date of \$50,000 of convertible debentures originally issued in December 2009. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The convertible debentures were repaid in full on December 7, 2015.

The payments required at maturity under the Company's outstanding convertible debt at December 31, 2016 are as follows:

2017	\$	50,000
2018	450,000	
2019	-0-	
2020	6,550,000	
Total	<hr/> <hr/> <hr/> <hr/> <hr/>	\$ 7,050,000

**NOTE 9: FAIR VALUE MEASUREMENT**

The Company measures the fair value of its assets and liabilities under the guidance of *ASC 820, Fair Value Measurements and Disclosures*, which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. ASC 820 does not require any new fair value measurements, but its provisions apply to all other accounting pronouncements that require or permit fair value measurement.

ASC 820 clarifies that fair value is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants based on the highest and best use of the asset or liability. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. ASC 820 requires the Company to use valuation techniques to measure fair value that maximize the use of observable inputs and minimize the use of unobservable inputs. These inputs are prioritized as follows:

- Level 1: Observable inputs such as quoted prices for identical assets or liabilities in active markets;
- Level 2: Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly such as quoted prices for similar assets or liabilities or market-corroborated inputs; and
- Level 3: Unobservable inputs for which there is little or no market data, which require the reporting entity to develop its own assumptions about how market participants would price the assets or liabilities.

The valuation techniques that may be used to measure fair value are as follows:

- Market approach - Uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities

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- Income approach - Uses valuation techniques to convert future amounts to a single present amount based on current market expectations about those future amounts, including present value techniques, option-pricing models and excess earnings method
- Cost approach - Based on the amount that currently would be required to replace the service capacity of an asset (replacement cost)

The Company also adopted the provisions of *ASC 825, Financial Instruments*. *ASC 825* allows companies to choose to measure eligible assets and liabilities at fair value with changes in value recognized in earnings. Fair value treatment may be elected either upon initial recognition of an eligible asset or liability or, for an existing asset or liability, if an event triggers a new basis of accounting. The Company did not elect to re-measure any of its existing financial assets or liabilities under the provisions of this Statement and did not elect the fair value option for any financial assets and liabilities transacted in the years ended December 31, 2016 and December 31, 2015.

The Company's financial assets or liabilities subject to *ASC 820* as of December 31, 2016 include the conversion feature and warrant liability associated with convertible debentures issued during fiscal 2008 and 2009, the warrants issued during 2011 and 2016 that are associated with notes payable and the value of Intellectual Property and a customer list associated with the acquisition of Promasys B.V. during 2013. The conversion feature and warrants were deemed to be derivatives (the "Derivative Instruments") since a fixed conversion price cannot be determined for either of the Derivative Instruments due to anti-dilution provisions embedded in the offering documents for the convertible debentures. The derivative instruments were not issued for risk management purposes and as such are not designated as hedging instruments under the provisions of *ASC 815 Disclosures about Derivative Instruments and Hedging Activities*. See Note 8 – Convertible Notes Payable.

Following is a description of the valuation methodologies used to determine the fair value of the Company's financial assets including the general classification of such instruments pursuant to the valuation hierarchy.

A summary as of December 31, 2016 of the fair value of liabilities measured at fair value on a recurring basis follows:

	<b>Fair value at December 31, 2016</b>	<b>Quoted prices in active markets for identical assets/ liabilities (Level 1)</b>		<b>Significant other observable inputs (Level 2)</b>	<b>Significant unobservable inputs (Level 3)</b>
<b>Derivatives: (1) (2)</b>					
Conversion feature liability	\$ 2,325,730	\$ -0-	\$ -0-	\$ 2,325,730	
Warrant liability	<u>3,999,362</u>	<u>-0-</u>	<u>-0-</u>	<u>3,999,362</u>	
Total of derivative liabilities	<u><u>\$ 6,325,092</u></u>	<u><u>\$ -0-</u></u>	<u><u>\$ -0-</u></u>	<u><u>\$ 6,325,092</u></u>	

(1) The fair value of the derivative instruments was estimated using the Income Approach and the Black Scholes option pricing model with the following assumptions for the year ended December 31, 2016

(2) The fair value at the measurement date is equal to the carrying value on the balance sheet

**Significant valuation assumptions for derivative instruments at December 31, 2016**

Risk free interest rate	0.82% to 1.45%
Dividend yield	0.00%
Expected volatility	117.3% to 143.8%
Expected life (range in years)	
Conversion feature liability	1.25 to 3.25
Warrant liability	0.25 to 3.25

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A summary as of December 31, 2016 of the fair value of assets measured at fair value on a nonrecurring basis follows:

	Carrying amount December 31, 2015	Carrying amount December 31, 2016	Quoted prices in active markets for identical assets/ liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Acquired assets (3)</b>					
Promasys B.V. customer list (4)	\$ 92,444	\$ 82,173	\$ -0-	\$ -0-	\$ 136,253
Promasys B.V. software code (4)	41,274	26,707	-0-	-0-	72,943
Promasys B.V. URLs/website (4)	15,159	-0-	-0-	-0-	68,814
Total	<u>\$ 148,877</u>	<u>\$ 108,880</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ 278,010</u>

(3) The fair value of the acquired assets was estimated using the Income Approach with a discounted cash flow valuation methodology applied.

(4) The acquired Promasys B.V. software code, customer list and URLs/website are not measured on a recurring basis since their initial fair value has been deemed to have a finite life and is being amortized periodically. Instead the Company performs an impairment analysis on a quarterly basis in order to determine whether the carrying value of the assets reflects the fair value of the assets in a market based transaction.

A summary as of December 31, 2015 of the fair value of liabilities measured at fair value on a recurring basis follows:

	Fair value at December 31, 2015	Quoted prices in active markets for identical assets/ liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Derivatives: (1) (2)</b>				
Conversion feature liability	\$ 901,243	\$ -0-	\$ -0-	\$ 901,243
Warrant liability	1,914,923	-0-	-0-	1,914,923
Total of derivative liabilities	<u>\$ 2,816,166</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ 2,816,166</u>

(1) The fair value of the derivative instruments was estimated using the Income Approach and the Black Scholes option pricing model with the following assumptions for the year ended December 31, 2015

(2) The fair value at the measurement date is equal to the carrying value on the balance sheet

**Significant valuation assumptions for derivative instruments at December 31, 2015**

Risk free interest rate	0.48% to 1.2%
Dividend yield	0.00%
Expected volatility	91.0% to 132.2%
Expected life (range in years)	
Conversion feature liability	1.25 to 2.25
Warrant liability	0.00 to 3.01

A summary as of December 31, 2015 of the fair value of assets measured at fair value on a nonrecurring basis follows:

	Carrying Amount December 31, 2014	Carrying Amount December 31, 2015	Quoted prices in active markets for identical assets/ liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Acquired assets (3)</b>					
Promasys B.V. customer list (4)	\$ 110,948	\$ 92,444	\$ -0-	\$ -0-	\$ 136,253
Promasys B.V. software code (4)	55,842	41,274	-0-	-0-	72,943
Promasys B.V. URLs/website (4)	37,131	15,159	-0-	-0-	68,814
Total	<u>\$ 203,921</u>	<u>\$ 148,877</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ 278,010</u>

(3) The fair value of the acquired assets was estimated using the Income Approach with a discounted cash flow valuation methodology applied.

(4) The acquired Promasys B.V. software code, customer list and URLs/website are not measured on a recurring basis since their initial fair value has been deemed to have a finite life and is being amortized periodically. Instead the Company performs an impairment analysis on a quarterly basis in order to

determine whether the carrying value of the assets reflects the fair value of the assets in a market based transaction.

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Other identifiable intangible assets, which are subject to amortization, are being amortized using the straight-line method over their estimated useful lives ranging from 3 to 15 years. The Impairment or Disposal of Long-Lived Asset subsection of the Property, Plant and Equipment Topic of the FASB ASC, requires us to test the recoverability of long-lived assets, including identifiable intangible assets with definite lives, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. In testing for potential impairment, if the carrying value of the asset group exceeds the expected undiscounted cash flows, we must then determine the amount by which the fair value of those assets exceeds the carrying value and determine the amount of impairment, if any.

	Other income/(expense)	
	For the year ended	
	December 31, 2016	December 31, 2015
The net amount of gains/(losses) for the period included in earnings attributable to the unrealized and realized gains/(losses) from changes in derivative liabilities at the reporting date	\$ (2,657,910)	\$ 4,525,798
Total unrealized and realized gains/(losses) included in earnings	<u>\$ (2,657,910)</u>	<u>\$ 4,525,798</u>

The tables below set forth a summary of changes in fair value of the Company's Level 3 financial liabilities at fair value for the years ended December 31, 2016 and December 31, 2015. The tables reflect gains and losses for all financial liabilities at fair value categorized as Level 3 as of December 31, 2016 and December 31, 2015.

For the year ended December 31, 2016	Level 3 financial liabilities at fair value					
	Balance, beginning of year					
		Net realized gains/(losses)	Net unrealized gains/(losses)	Net purchases, issuances and settlements	Net transfers in and/or out	Balance, end of year
<b>Derivatives:</b>						
Conversion feature liability	\$ (901,243)	\$ 29,108	\$ (1,453,595)	\$ -0-	\$ -0-	\$ (2,325,730)
Warrant liability	(1,914,923)	-0-	(1,233,423)	(851,016)	-0-	(3,999,362)
Total of derivative liabilities	<u>\$ (2,816,166)</u>	<u>\$ 29,108</u>	<u>\$ (2,687,018)</u>	<u>\$ (851,016)</u>	<u>\$ -0-</u>	<u>\$ (6,325,092)</u>

  

For the year ended December 31, 2015	Level 3 financial liabilities at fair value					
	Balance, beginning of year					
		Net realized gains/(losses)	Net unrealized gains/(losses)	Net purchases, issuances and settlements	Net transfers in and/or out	Balance, end of year
<b>Derivatives:</b>						
Conversion feature liability	\$ (2,944,402)	\$ 29,875	\$ 2,013,284	\$ -0-	\$ -0-	\$ (901,243)
Warrant liability	(6,695,060)	-0-	2,482,639	(868,128)	3,165,626	(1,914,923)
Total of derivative liabilities	<u>\$ (9,639,462)</u>	<u>\$ 29,875</u>	<u>\$ 4,495,923</u>	<u>\$ (868,128)</u>	<u>\$ 3,165,626</u>	<u>\$ (2,816,166)</u>

**NOTE 10: COMMITMENTS AND CONTINGENCIES**

The Company currently leases office space under operating leases for its office locations and has several operating leases related to server and network co-location and disaster recovery for its operations. The minimum future lease payments required under the Company's operating leases at December 31, 2016 are as follows:

2017	\$ 655,832
2018	512,157
2019	421,230
2020	297,570
2021	269,962
Thereafter	310,550
Total	<u>\$ 2,467,301</u>

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In addition to annual base rental payments, the Company pays for the operating expenses associated with its leased office space and is responsible for any escalation in operating expenses as determined in the leases. Rent expense was \$1,071,363 for the year ended December 31, 2016 and \$972,862 for the year ended December 31, 2015.

The Company's corporate office lease expires in February 2023. The Company's lease on its New Jersey field office expires in March 2021. The Company currently operates its wholly-owned subsidiary, OmniComm Ltd., in the United Kingdom under the terms of a lease that expires in September 2017. The Company currently operates its wholly-owned subsidiary, OmniComm Europe, GmbH, in Germany under the terms of a lease that expires in July 2017. The Company currently operates its wholly-owned subsidiary, OmniComm Systems B.V., in the Netherlands under the terms of a lease that expires in October 2018.

#### **LEGAL PROCEEDINGS**

From time to time the Company may be involved in litigation relating to claims arising out of our operations in the normal course of business. As of December 31, 2016, there were no pending or threatened lawsuits that could reasonably be expected to have a material effect on the results of our operations.

#### **PATENT LITIGATION SETTLEMENT**

Effective April 2, 2009, we entered into a Settlement and Licensing Agreement with DataSci, LLC ("DataSci") which relates to a lawsuit filed on June 18, 2008 in the United States District Court for the District of Maryland by DataSci against OmniComm alleging infringement of U.S. Patent No. 6,496,827 B2 entitled "Methods and Apparatus for the Centralized Collection and Validation of Geographically Distributed Clinical Study Data with Verification of Input Data to the Distributed System" ("Licensed Patent") owned by DataSci. Pursuant to the Settlement and Licensing Agreement, the parties entered into a Stipulated Order of Dismissal of the lawsuit filed by DataSci and DataSci (i) granted us a worldwide, non-exclusive non-transferable right and license under the Licensed Patent the subject of the claim for the Licensed Products and the right to sublicense TrialMaster on a Technology Transfer and Technology Transition basis, and (ii) released us from any and all claims of infringement of the Licensed Patent which may have occurred prior to the effective date of the Settlement and Licensing Agreement. Licensed Products is defined as all products and services of OmniComm and of its subsidiaries in the field of electronic data capture, whether sold by OmniComm directly or through its affiliates, parents, subsidiaries, partners, vendors, agents and/or representatives, including TrialMaster, products and services or other products and services that perform the substantially equivalent function of TrialMaster, and any other products and services that OmniComm may develop in the future in the field of electronic data capture. The license expressly excludes the right to make, use, sell, import, market, distribute, oversee the operation of, or service systems covered by a claim (if any) of the Licensed Patent to the extent such systems are used for creating and managing source documentation and conducting remote data validation in clinical trial studies using a tablet PC with stylus, touch screen device, digitizing tablet, digitizer pen or similar mobile processing device ("Digitizing Device"), wherein the source documentation is electronic and is completed using a Digitizing Device. Under the terms of the license, we are obligated to pay royalties quarterly for sales of Licensed Products from January 1, 2008 until the expiration of the Licensed Patent on May 12, 2018 in the amount of the greater of two percent (2%) of our annual gross revenues from Licensed Products or, alternatively, the annual minimum royalty payment(s). We anticipate that the annual royalties will approximate the annual minimum royalty payment(s) during any calendar year as follows: 2017 - until expiration of the Licensed Patent - \$450,000 per year. In addition and as a license fee for past use of the Licensed Patent which may have occurred prior to the effective date of the Settlement and Licensing Agreement, we issued a warrant to DataSci to purchase 1,000,000 shares of our common stock at an exercise price of \$.01 per share. The warrant was exercisable by DataSci commencing on the second anniversary of the Settlement and Licensing Agreement, April 2, 2011, through the expiration date of the warrant, deemed to be on the termination date of the Settlement and Licensing Agreement on May 12, 2018. At expiration DataSci, at its sole discretion, could require the Company to pay \$300,000 in cash in lieu of exercising the warrant.

The remaining minimum royalty payments per year are as follows:

2017	\$ 450,000
2018	164,500
Total	<u><u>\$ 614,500</u></u>

On June 23, 2009, we entered into an agreement to acquire the EDC assets of eResearch Technology. Concurrent with the consummation of that transaction we entered into the First Amendment to Settlement and Licensing Agreement with DataSci, (i) to include the eResearch Technology EDC assets acquired within the definition of Licensed Products, and as such subject to the royalty payment(s), under and in accordance with the Settlement and Licensing Agreement, and (ii) provide a release by DataSci of any and all claims of infringement of the Licensed Patent in connection with the eResearch Technology EDC assets acquired which may have occurred prior to the effective date of the First Amendment to Settlement and Licensing Agreement for an aggregate of \$300,000.

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The Company recorded a charge to earnings of \$94,129 the year ended December 31, 2016 and \$244,747 the year ended December 31, 2015, which amounts represent (1) the amount of additional license expense incurred above the stipulated minimum in the DataSci License Agreement during the years ended December 31, 2016 and December 31, 2015 and (2) the accretion of the difference between the total stipulated annual minimum royalty payments and the recorded present value accrual of the annual minimum royalty payments.

**EMPLOYMENT AGREEMENTS**

The Company has employment agreements in place with the following members of our executive management team:

Cornelis F. Wit, Chief Executive Officer

Randall G. Smith, Chief Technology Officer

Stephen E. Johnson, President and Chief Operating Officer

The employment agreements provide, among other things, for participation in employee benefits available to employees and executives. Each of the agreements will renew for successive one-year terms unless the agreement is expressly cancelled by either the employee or the Company ninety days prior to the end of the term. Under the terms of the agreement, the Company may terminate the employee's employment upon 30 days notice of a material breach and the employee may terminate the agreement under the same terms and conditions. The employment agreements contain non-disclosure and severance provisions, as well as non-compete clauses.

**NOTE 11: RELATED PARTY TRANSACTIONS**

On April 1, 2015 the Company issued a promissory note in the amount of \$20,000 to our Chairman and Chief Technology Officer, Randall G. Smith ("Mr. Smith"), in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2018. The note was repaid in full on December 14, 2016.

On April 30, 2015, the Company and Mr. Johnson extended the maturity date of \$25,000 of convertible debentures to our Chief Operating Officer and President, Stephen E. Johnson, originally issued in December 2008. The debentures carry an interest rate of 12% and have a maturity date of April 1, 2018. The expiration date of the warrants associated with the debentures was also extended to April 1, 2018. The convertible debentures were repaid in full on December 14, 2016.

On May 1, 2015 the Company paid \$5,000 to Mr. Smith in exchange for an outstanding convertible note in the same amount. The note carried an interest rate of 12% and had a maturity date of January 1, 2016.

As of December 31, 2016, the Company has an aggregate of \$5,825,000 principal amount of convertible debentures and \$450,000 of promissory notes outstanding to our Chief Executive Officer and Director, Cornelis F. With ("Mr. Wit"), and have issued certain warrants to Mr. Wit, as follows:

- In June 2008, Mr. Wit invested \$510,000 in convertible notes. On August 29, 2008, Mr. Wit converted the \$510,000 and invested an additional \$1,260,000 in a private placement of convertible debentures and warrants to purchase 3,540,000 shares of our common stock. The convertible debentures, which bear interest at 10% per annum, were due on August 29, 2010. The convertible debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.50 per share. On September 30, 2009, the Company and Mr. Wit extended the \$1,770,000 of convertible debentures until August 29, 2013 in accordance with the terms of a Secured Convertible Debenture issued on that date. On February 22, 2013, the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016. On January 31, 2015 the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On June 30, 2016 the Company and Mr. Wit extended the maturity date of the \$1,770,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.

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- In February 2008, Mr. Wit invested \$150,000 in promissory notes and from September 2008 to December 2008, Mr. Wit invested \$4,200,000 in convertible notes. On December 16, 2008, Mr. Wit converted the \$4,350,000 into a private placement of convertible debentures and warrants to purchase 8,700,000 shares of our common stock. The convertible debentures, which bear interest at 12% per annum, were due on December 16, 2010. The convertible debentures are convertible at any time at the option of the holder into shares of our common stock based upon a conversion rate of \$0.50 per share. On September 30, 2009, the Company and Mr. Wit extended the \$4,350,000 of convertible debentures until December 16, 2013 in accordance with the terms of a Secured Convertible Debenture issued on that date. In a private transaction on October 16, 2012, Mr. Wit purchased \$125,000 of the December 2008 convertible debentures and the related 250,000 warrants from Mr. Ronald Linares, the Company's former Chief Financial Officer. On February 22, 2013, the Company and Mr. Wit extended the maturity date of the \$4,475,000 of convertible debentures to January 1, 2016. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016. On January 31, 2015 the Company and Mr. Wit extended the maturity date of the \$4,475,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 the Company and Mr. Wit agreed to cancel \$420,000 of the debentures and 1,680,000 of unrelated warrants in exchange for 1,680,000 shares of our common stock. On June 30, 2016 the Company and Mr. Wit extended the maturity date of the \$4,055,000 of convertible debentures to April 1, 2020. The expiration date of the warrants associated with the debentures was also extended to April 1, 2020.
- From July 2009 to September 2009, Mr. Wit invested \$1,100,000 which amount was aggregated under the terms of one convertible note dated September 30, 2009. On September 30, 2009, Mr. Wit agreed to convert this convertible note into a private placement of secured convertible debentures bearing interest at a rate of 12% per annum with a maturity date of March 30, 2011. The convertible debentures were convertible into 4,400,000 shares of common stock and Mr. Wit received 4,400,000 warrants to purchase common stock of the Company at a price of \$0.25. On March 30, 2011, the Company and Mr. Wit extended the maturity date of his convertible note until April 1, 2013 in accordance with the terms of Amendment Number One To Securities Purchase Agreement. The Company also extended the expiration date of the 4,400,000 warrants issued with convertible note by two years to September 30, 2015. On February 22, 2013, the Company and Mr. Wit extended the maturity date of his convertible debentures to January 1, 2016 in accordance with the terms of Amendment Number Two To Securities Purchase Agreement. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016. On January 31, 2015 the Company and Mr. Wit extended the maturity date of the \$1,100,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$475,000 of the convertible debentures into 1,900,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 1,900,000 warrants related to the \$475,000 in convertible debentures and \$475,000 of unrelated promissory notes in exchange for 1,900,000 shares of our common stock. On November 23, 2015 Mr. Wit sold the remaining \$625,000 of convertible debentures and the related warrants to two unrelated non-affiliate stockholders.
- From October 2009 to December 2009, Mr. Wit invested \$1,440,000, which amount was aggregated under the terms of one convertible note dated December 31, 2009. On December 31, 2009, Mr. Wit agreed to convert this Convertible Note into a private placement of unsecured convertible debentures bearing interest at a rate of 12% per annum, which Convertible Debentures were due on June 30, 2011. The Company and Mr. Wit extended the maturity date of his convertible note until October 1, 2013 in accordance with the terms of Amendment Number One To Securities Purchase Agreement. The Company also extended the expiration date of the 5,760,000 warrants issued with convertible note by two years to December 31, 2015. On February 22, 2013, the Company and Mr. Wit extended the maturity date of his convertible debentures to January 1, 2016 in accordance with the terms of Amendment Number Two To Securities Purchase Agreement. The expiration date of the warrants associated with the debentures was also extended to January 1, 2016. On January 31, 2015 the Company and Mr. Wit extended the maturity date of the \$1,440,000 of convertible debentures to April 1, 2017. The expiration date of the warrants associated with the debentures was also extended to April 1, 2017. On November 19, 2015 Mr. Wit converted \$1,440,000 of the convertible debentures into 5,760,000 shares of our common stock. On November 19, 2015 the Company and Mr. Wit agreed to cancel the 5,760,000 warrants related to the convertible debentures and \$1,440,000 of unrelated promissory notes in exchange for 5,760,000 shares of our common stock.
- On January 1, 2014, the Company issued a promissory note in the principal amount of \$980,000 and warrants to purchase 3,920,000 shares of common stock of the Company at an exercise price of \$0.25 with an expiration date of April 1, 2017 to Mr. Wit in exchange for accrued interest in the amount of \$980,000. The note carries an interest rate of 12% per annum and is due on April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$980,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 3,920,000 shares of our common stock.

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- On January 31, 2015 the Company issued a promissory note in the amount of \$2,860,000 and paid \$6,879 in principal to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$2,860,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and 11,440,000 warrants related to the promissory note in exchange for 11,440,000 shares of our common stock.
- On January 31, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for an existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of April 1, 2017. The expiration date of the warrants associated with the promissory note was also extended to April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$529,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the promissory note and the related warrants were cancelled in exchange for 2,116,000 shares of our common stock.
- On January 31, 2015, the Company issued a promissory note in the principal amount of \$950,000 and warrants to purchase 3,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2017 to Mr. Wit in exchange for an existing promissory note in the amount of \$280,000 and accrued interest in the amount of \$670,000. The note carries an interest rate of 12% per annum and is due on April 1, 2017. On October 15, 2015 the Company issued a promissory note in the amount of \$950,000 to Mr. Wit in exchange for the existing promissory note in the same amount. The promissory note carries an interest rate of 12% and has a maturity date of January 1, 2019. The expiration date of the warrants associated with the promissory note was also extended to January 1, 2019. On November 19, 2015 the Company and Mr. Wit agreed to cancel the promissory note and the warrants related to the promissory note in exchange for 3,800,000 shares of our common stock.
- On November 19, 2015 the Company issued 37,023,517 restricted shares of our common stock to Mr. Wit. The shares were issued in exchange (i) for the cancellation of \$6,919,000 of outstanding 12% promissory notes, \$420,000 of outstanding 12% convertible notes payable and 29,363,517 outstanding warrants to purchase shares of our common stock at \$0.25 per share and (ii) the conversion of \$1,915,000 of convertible notes payable with a conversion price of \$0.25 per share.
- On February 29, 2016, the Company issued a promissory note in the principal amount of \$450,000 and warrants to purchase 1,800,000 shares of common stock of the Company at an exercise price of \$0.25 per share with an expiration date of April 1, 2019 to Mr. Wit in exchange for accrued interest in the amount of \$450,000. The note carries an interest rate of 12% per annum and has a maturity date of April 1, 2019.

On March 18, 2013, the Company entered into a \$2,000,000 revolving line of credit with The Northern Trust Company guaranteed by Mr. Wit. On December 18, 2013 the Company renewed the Line of Credit and increased the available balance to \$4,000,000. On February 3, 2015 the Company renewed the Line of Credit and increased the available balance to \$5,000,000. Mr. Wit receives 2.0% interest (approximately \$9,500 per month) on the assets pledged for the Line for Credit. The Line of Credit matures on February 2, 2018 and carries a variable interest rate based on the prime rate. At December 31, 2016, \$2,700,000 was outstanding on the Line of Credit at an interest rate of 2.75%.

The Company incurred interest expense payable to related parties of \$918,189 for the year ended December 31, 2016 and \$2,434,101 for the year ended December 31, 2015.

**NOTE 12: STOCKHOLDERS' (DEFICIT)**

Our authorized capital stock consists of 500,000,000 shares of common stock, \$.001 par value per share, and 10,000,000 shares of preferred stock, par value \$.001 per share, of which 5,000,000 shares have been designated as 5% Series A Preferred, 230,000 shares have been designated as Series B Preferred Stock, 747,500 shares have been designated as Series C Preferred Stock and 250,000 shares have been designated as Series D Preferred Stock.

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As of December 31, 2016 we had the following outstanding securities:

- 147,786,917 shares of common stock issued and outstanding;
- 27,860,000 warrants issued and outstanding to purchase shares of our common stock;
- -0- shares of our Series A Preferred Stock issued and outstanding;
- -0- shares of our Series B Preferred Stock issued and outstanding;
- -0- shares of our Series C Preferred Stock issued and outstanding;
- 250,000 Series D Preferred Stock issued and outstanding; and
- \$7,050,000 principal amount Convertible Debentures convertible into 15,490,000 shares of common stock.

**Common Stock**

Holders of common stock are entitled to one vote for each share on all matters submitted to a stockholder vote. Holders of our voting securities do not have cumulative voting rights. Holders of common stock are entitled to share in all dividends that the Board of Directors, in its discretion, declares from legally available funds. In the event of our liquidation, dissolution or winding up each outstanding share of common stock entitles its holder to participate in all assets that remain after payment of liabilities and after providing for each class of stock, if any, having preference over the common stock.

Holders of common stock have no conversion, preemptive or other subscription rights, and there are no redemption provisions for the common stock. The rights of the holders of common stock are subject to any rights that may be fixed for holders of preferred stock, when and if any preferred stock is outstanding. All outstanding shares of common stock are duly authorized, validly issued, fully paid and non-assessable.

On March 20, 2015 the Company issued 665,000 restricted shares of our common stock to our executive management team under the 2009 Plan. The restrictions on the shares lapse ratably over a 3 year period.

On March 23, 2015 a former employee exercised stock options granted to the employee during their employment. As a result of the exercise, 7,500 common shares were issued to the individual.

On April 29, 2015 an employee exercised stock options granted to the employee. As a result of the exercise, 5,800 common shares were issued to the individual.

On June 11, 2015 the Company issued 360,000 restricted shares of our common stock to our Board of Directors under the 2009 Plan. The restrictions on the shares lapse ratably over a 3 year period.

On June 15, 2015 an employee exercised stock options granted to the employee. As a result of the exercise, 225,000 common shares were issued to the individual.

On June 30, 2015 a former employee exercised stock options granted to the employee during their employment. As a result of the exercise, 20,000 common shares were issued to the individual.

On July 17, 2015 66,668 restricted shares were forfeited by a former employee as the restrictions had not lapsed prior to the end of the employee's service.

On August 21, 2015 an employee exercised stock options granted to the employee. As a result of the exercise, 1,628 common shares were issued to the individual.

On October 16, 2015 50,002 restricted shares were forfeited by a former employee as the restrictions had not lapsed prior to the end of the employee's service.

On November 19, 2015 the Company issued 37,023,517 restricted shares of our common stock to Cornelis F. Wit, our Chief Executive Officer and Director. The shares were issued in exchange (i) for the cancellation of \$6,919,000 of outstanding 12% promissory notes, \$420,000 of outstanding 12% convertible notes payable and 29,363,517 outstanding warrants to purchase shares of our common stock at \$0.25 per share and (ii) the conversion of \$1,915,000 of convertible notes payable with a conversion price of \$0.25 per share.

On December 31, 2015 four 5% Series A Preferred Stock Shareholders accepted the Exchange Offer and converted a total of 487,500 Series A shares into 1,950,000 common shares.

During the first four months of 2016 14,615,696 common shares were issued to the Series A Preferred Shareholders who accepted the Series A Preferred Share Exchange Offer.

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On April 13, 2016 an employee exercised stock options granted to the employee. As a result of the exercise, 3,012 common shares were issued to the individual.

On April 25, 2016 an employee exercised stock options granted to the employee. As a result of the exercise, 1,000,000 common shares were issued to the individual.

On April 26, 2016 an employee exercised stock options granted to the employee. As a result of the exercise, 1,594 common shares were issued to the individual.

On June 16, 2016 the Company issued 360,000 restricted shares of our common stock to our Board of Directors under the 2009 Plan. The restrictions on the shares lapse ratably over a 3 year period.

On July 20, 2016 an employee exercised stock options granted to the employee. As a result of the exercise, 3,038 common shares were issued to the individual.

On December 30, 2016 Thomas E. Vickers, our Chief Financial Officer, exercised stock options granted to him in 2011. As a result of the exercise, 100,000 common shares were issued to him.

The 2009 Plan is more fully described in "Note 13, Employee Equity Incentive Plans".

**Preferred stock**

Our Board of Directors, without further stockholder approval, may issue preferred stock in one or more series from time to time and fix or alter the designations, relative rights, priorities, preferences, qualifications, limitations and restrictions of the shares of each series. In addition, the Board of Directors may fix and determine all privileges and rights of the authorized preferred stock series including:

- dividend and liquidation preferences,
- voting rights,
- conversion privileges, and
- redemption terms.

Our Board of Directors may authorize the issuance of preferred stock which ranks senior to our common stock for the payment of dividends and the distribution of assets on liquidation. In addition, our Board of Directors can fix limitations and restrictions, if any, upon the payment of dividends on our common stock to be effective while any shares of preferred stock are outstanding.

The following table presents the cumulative arrearage of undeclared dividends by class of preferred stock as of December 31, 2016 and December 31, 2015 and the per share amount by class of preferred stock.

Series of preferred stock	Cumulative arrearage as of December 31,		Cumulative arrearage per share as of December 31,	
	2016	2015	2016	2015
Series A	\$ -0-	\$ 2,465,830	\$ -0-	\$ 0.68
Series B	609,887	609,887	3.05	3.05
Series C	1,472,093	1,472,093	4.37	4.37
Total preferred stock arrearage	<u>\$ 2,081,980</u>	<u>\$ 4,547,810</u>		

**Series A Preferred Stock**

In 1999, our Board of Directors designated 5,000,000 shares of our preferred stock as 5% Series A Convertible Preferred Stock ("Series A Preferred Stock"), of which -0- shares are issued and outstanding.

The designations, rights and preferences of the Series A Preferred include:

- the shares are not redeemable,
- each share of Series A Preferred Stock is convertible into shares of our common stock at any time at the option of the holder at a conversion price of \$1.11 per share, or if not so converted after one year from issuance, at any time at our option if the closing bid price of our common stock has exceeded \$3.00 for 20 consecutive trading days, our common stock is listed on The NASDAQ Stock Market or other national stock exchange, and the shares of common stock issuable upon conversion of the Series A Preferred Stock are registered under a registration statement,

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- the conversion price has certain anti-dilution protections for any stock splits, stock dividends, and corporate reorganizations, and certain other corporate transactions and issuances of securities at below the applicable conversion price per share. The Series A Preferred Stockholders have waived their rights to an anti-dilution adjustment reducing their conversion price as a result of the issuance of the Series B Preferred Stock and Series C Preferred Stock,
- the shares of Series A Preferred Stock pay a cumulative dividend at a rate of 5% per annum based on the stated value of \$1.00 per share, payable when and as declared by the Board of Directors, or upon conversion or liquidation. Dividends on the Series A Preferred Stock have priority to our common stock and are junior to Series B Preferred Stock and Series C Preferred Stock. At our option, dividends can be paid in cash or shares of common stock valued at the conversion price of the Series A Preferred Stock,
- in the event of our liquidation or winding up, each share of Series A Preferred Stock has a liquidation preference equal to \$1.00 per share, and
- the holders of the Series A Preferred Stock are entitled to vote together with the holders of our common stock, on the basis of one vote for each share of common stock issuable upon the conversion of the Series A Preferred Stock.

In addition, the holders of the Series A Preferred Stock were granted certain demand and piggy-back registration rights for the shares of our common stock issuable upon the conversion of the Series A Preferred Stock.

There were cumulative arrearages of \$-0- and \$2,465,830, or \$0.00 and \$0.68 per share, on the Series A Preferred Stock for undeclared dividends as of December 31, 2016 and December 31, 2015 respectively.

Prior to 2015 the Company had 235,000 shares of its 5% Series A Preferred stock that have been converted by the shareholders into shares of our common stock. Pursuant to Delaware General Corporate Law, once the Company has a positive net worth, the cumulative dividends would be payable in either cash or in shares of our common stock upon the declaration of dividends by our board of directors.

In December 2015 the Company initiated an Exchange Offer to the remaining 34 Series A Preferred Shareholders. The terms of the exchange offer were 4 shares of our common stock in exchange for each share of Series A Preferred stock and the waiver of the accrued and unpaid dividends on the Series A Preferred shares exchanged. On December 31, 2015 four 5% Series A Preferred Stock Shareholders accepted the Exchange Offer and converted a total of 487,500 Series A shares into 1,950,000 common shares. During the first 4 months of 2016, the remaining Series A Preferred Shareholders accepted the Exchange Offer and converted a total of 3,637,724 Series A shares into 14,615,696 common shares.

**Series B Preferred Stock**

In August 2001, our Board of Directors designated 200,000 shares of our preferred stock as Series B Convertible Preferred Stock ("Series B Preferred Stock"). A Corrected Certificate of Designations was filed on February 7, 2002 with the Delaware Secretary of State increasing the number of shares authorized as Series B Preferred Stock to 230,000 shares, of which -0- shares are issued and outstanding.

The designations, rights and preferences of the Series B Preferred Stock include:

- the stated value of each share is \$10.00 per share,
- the shares are not redeemable,
- each share of Series B Preferred Stock is convertible into shares of our common stock at the option of the holder at any time commencing January 31, 2002 at the option of the holder at \$0.25 per share, as adjusted, and the shares automatically convert, subject to limitations based on trading volume, into shares of our common stock at \$0.25 per share at such time as we complete a public offering raising proceeds in excess of \$25 million at an offering price of at least \$0.75 per share. We may require all outstanding shares of the Series B Preferred Stock to convert in the event the closing bid price of our common stock exceeds \$0.50 for 20 consecutive trading days, and our common stock has been listed on The NASDAQ Stock Market or other comparable national stock exchange or an OTC Marketplace and a registration statement registering the shares of common stock issuable upon conversion of the Series B Preferred Stock has been declared effective,
- the conversion price has certain anti-dilution protections for any stock splits, stock dividends, and corporate reorganizations, and certain other corporate transactions and issuances of securities at below the applicable conversion price per share or market value of the common stock,

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- the shares of Series B Preferred Stock pay a cumulative dividend at a rate of 8% per annum based on the stated value of \$10.00 per share, payable when and as declared by the Board of Directors, or upon conversion or liquidation. At our option, dividends can be paid in cash or shares of common stock valued at the conversion price of the Series B Preferred Stock,
- each share of Series B Preferred Stock will rank senior to our Series A Preferred and pari passu with our Series C Preferred Stock,
- in the event of our liquidation or winding up, each share of Series B Preferred Stock has a liquidation preference equal to \$10.00 per share plus accrued and unpaid dividends, and
- the holders of the Series B Preferred Stock are entitled to vote, together with the holders of our common stock, on the basis of one vote for each share of common stock issuable upon the conversion of the Series B Preferred Stock,

There were cumulative arrearages of \$609,887 and \$609,887, or \$3.05 and \$3.05 per share, on the Series B Preferred Stock dividends as of December 31, 2016 and December 31, 2015, respectively.

The Company has 200,000 shares of its Series B Preferred stock that have been converted by the shareholders into shares of our common stock. Pursuant to Delaware General Corporate Law, once the Company has a positive net worth, the cumulative dividends would be payable in either cash or in shares of our common stock upon the declaration of dividends by our board of directors.

In addition, the holders of the Series B Preferred Stock were granted certain mandatory and piggy-back registration rights for the shares of our common stock issuable upon the conversion of the Series B Preferred Stock and are entitled to vote one member to our Board of Directors.

**Series C Preferred Stock**

In March 2002, our Board of Directors designated 747,500 shares of our preferred stock as Series C Convertible Preferred Stock of which -0- shares are issued and outstanding.

The designations, rights and preferences of the Series C Preferred Stock include:

- the stated value of each share is \$10.00 per share,
- the shares are not redeemable,
- each share of Series C Preferred Stock is convertible at any time, at the option of the holder, into a number of shares of common stock determined by dividing the stated value per share of the Series C Preferred Stock by \$0.25, which is the Series C Conversion Price. The Series C Preferred Stock will automatically convert, subject to limitations based on trading volume, into shares of our common stock upon a public offering of our securities raising gross proceeds in excess of \$25,000,000 at a per share price greater than 2.5 times the Series C Conversion Price per share, as adjusted for any stock split, stock dividend, recapitalization, or other similar transaction. In addition, the Series C Preferred Stock will automatically convert into shares of our common stock at the Series C Conversion Price at such time as the closing bid price for our common stock has traded at two times the then prevailing Series C Conversion Price for a period of 20 consecutive trading days, provided that (i) a public trading market exists for our common stock on a national securities exchange, the NASDAQ Stock Market, or the over the counter market; and (ii) the Conversion Shares have been registered for resale and are not subject to any lock-up and the number of shares of the Series C Preferred Stock which can be converted in any 30-day period will be limited to the number of shares of common stock underlying the Series C Preferred Stock equal to 10 times the average daily trading volume during the 20-day look-back period set forth above,
- the conversion price has certain anti-dilution protections for any stock splits, stock dividends, and corporate reorganizations, and certain other corporate transactions and issuances of securities at below the applicable conversion price per share or market value of the common stock,
- the shares of Series C Preferred Stock pay a cumulative dividend at a rate of 8% per annum based on the stated value of \$10.00 per share, payable when and as declared by the Board of Directors, or upon conversion or liquidation. At our option, dividends can be paid in cash or shares of common stock valued at the conversion price of the Series C Preferred Stock,
- each share of Series C Preferred Stock will rank pari passu with our Series B Preferred Stock and senior to our Series A Preferred Stock,
- in the event of our liquidation or winding up, each share of Series C Preferred Stock has a liquidation preference equal to \$10.00 per share plus accrued and unpaid dividends, and
- the holders of the Series C Preferred Stock are entitled to vote, together with the holders of our common stock, on the basis of one vote for each share of common stock issuable upon the conversion of the Series C Preferred Stock.

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There were cumulative arrearages of \$1,472,093 and \$1,472,093, or \$4.37 and \$4.37 per share, on the Series C Preferred Stock for undeclared dividends as of December 31, 2016 and December 31, 2015, respectively.

The Company has 337,150 shares of its Series C Preferred stock that have been converted by the shareholders into shares of our common stock. Pursuant to Delaware General Corporate Law, once the Company has a positive net worth, the cumulative dividends would be payable in either cash or in shares of our common stock upon the declaration of dividends by our board of directors.

In addition, the holders of the Series C Preferred Stock were granted certain mandatory and piggy-back registration rights covering the shares of our common stock issuable upon the conversion of the Series C Preferred Stock and are entitled to vote two members to our Board of Directors.

**Series D Preferred Stock**

In November 2010, our Board of Directors designated 250,000 shares of our preferred stock as Series D Convertible Preferred Stock of which 250,000 shares are issued and outstanding.

The designations, rights and preferences of the Series D Preferred Stock include:

- the stated value of the Series D Preferred is \$0.001 per share,
- the Series D Preferred has no rights to receive dividend distributions or to participate in any dividends declared by the Corporation to or for the benefit of the holders of its common stock,
- the shares of Series D Preferred are not convertible into or exchangeable for any other security of the Corporation,
- except as provided in Series D Preferred Designation, in the case of the death or disability of Series D Preferred holder, the Series D Preferred is not redeemable without the prior express written consent of the holders of the majority of the voting power of all then outstanding shares of such Series D Preferred. In the event any shares of Series D Preferred are redeemed pursuant, the shares redeemed will automatically be canceled and returned to the status of authorized but unissued shares of preferred stock,
- each share of Series D Preferred entitles the holder to four hundred (400) votes. With respect to such vote, the holder is entitled to notice of any stockholders' meeting in accordance with the bylaws of the Company, and is entitled to vote, together as a single class with holders of common stock and any other series of preferred stock then outstanding, with respect to any question or matter upon which holders of common stock have the right to vote. The Series D Preferred will also entitle the holders to vote the shares as a separate class as set forth herein and as required by law. In the event of any stock split, stock dividend or reclassification of the Corporation's common stock, the number of votes which attach to each share of Series D Preferred shall be adjusted in the same proportion as any adjustment to the number of outstanding shares of common stock. The shares of Series D Preferred present at a meeting of the Company's stockholders shall vote in the same percentage as all voting shares voted for each director at the Company's stockholder meeting in connection with the election or removal of directors to or from the Corporation's Board of Directors,
- in the event of the liquidation, dissolution or winding up of the affairs of the Corporation, whether voluntary or involuntary, the holders of shares of the Series D Preferred then outstanding are entitled to receive before holders of shares of common stock receive any amounts, out of the remaining assets of the Corporation available for distribution to its stockholders, an amount equal to \$0.001 per share,
- so long as any shares of Series D Preferred are outstanding, the Company cannot without first obtaining the written approval of the holders of at least a majority of the voting power of the then outstanding shares of such Series D Preferred Stock (i) alter or change the rights, preferences or privileges of the Series D Preferred, or (ii) increase or decrease the total number of authorized shares of Series D Preferred Stock,
- the holders of the Series D Preferred are not entitled to rights to subscribe for, purchase or receive any part of any new or additional shares of any class, whether now or hereinafter authorized, or of bonds or debentures, or other evidences of indebtedness convertible into or exchangeable for shares of any class,
- the Company has a thirty (30) day "right of first refusal" in which to match the terms and conditions set forth in any bona fide offer received by holders of the Series D Preferred Stock. The Company must purchase all of those shares of Series D Preferred offered by the holder of the Series D Preferred Stock, and
- the holders of Series D Preferred cannot, directly or indirectly, transfer any shares of Series D Preferred. Any such purported transfer shall be of no force or effect and shall not be recognized by the Company.

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The following table presents preferred dividends accrued for the years ended December 31, 2016 and December 31, 2015, respectively, and the per share effect of the preferred dividends if their effect was not anti-dilutive.

	Dividends accrued For the year ended December 31,		Dividends per share For the year ended December 31,	
	2016	2015	2016	2015
Preferred stock dividends in arrears Series A	\$ -0-	\$ 181,886	\$ -0-	\$ 0.050
Preferred stock dividends in arrears Series B	\$ -0-	\$ -0-	\$ -0-	\$ -0-
Preferred stock dividends in arrears Series C	\$ -0-	\$ -0-	\$ -0-	\$ -0-

**Warrants Issued for Services and in Capital Transactions**

The following tables summarize all warrants issued as part of debt transactions for the year ended December 31, 2016 and December 31, 2015, and the related changes during these years.

December 31, 2016			December 31, 2016		
Warrants outstanding			Warrants exercisable		
Range of exercise price	Number outstanding	Weighted average remaining contractual life	Weighted average exercise price	Number exercisable	Weighted average exercise price
\$0.25 - \$0.60	27,860,000	2.71	\$ 0.42	27,860,000	\$ 0.42
December 31, 2015					
Warrants outstanding			Warrants exercisable		
Range of exercise price	Number outstanding	Weighted average remaining contractual life	Weighted average exercise price	Number exercisable	Weighted average exercise price
\$0.25 - \$0.60	22,900,000	1.76	\$ 0.46	22,900,000	\$ 0.46
Warrants					
Balance at December 31, 2014					48,463,517
Issued					3,800,000
Exercised					-0-
Cancelled					(29,363,517)
Expired/forfeited					-0-
Balance at December 31, 2015					22,900,000
Issued					4,970,000
Exercised					-0-
Expired/forfeited					(10,000)
Balance at December 31, 2016					27,860,000
Warrants exercisable at December 31, 2016					<u>27,860,000</u>
Weighted average fair value of warrants granted during 2016					<u>0.16</u>

**Other Comprehensive (Loss)**

Due to the availability of net operating losses and related deferred tax valuations, there is no tax effect associated with any component of other comprehensive (loss). The following table lists the beginning balance, yearly activity and ending balance of the components of accumulated other comprehensive (loss).

	Foreign currency translation	Accumulated other comprehensive (loss)
Balance at December 31, 2014	\$ (243,827)	\$ (243,827)
2015 Activity	(122,528)	(122,528)
Balance at December 31, 2015	(366,355)	(366,355)
2016 Activity	(44,150)	(44,150)
Balance at December 31, 2016	<u>\$ (410,505)</u>	<u>\$ (410,505)</u>

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**NOTE 13: EMPLOYEE EQUITY INCENTIVE PLANS**

**Stock Option Plans**

**Description of 2016 Equity Incentive Plan**

In 2016, the Company's Board of Directors and stockholders approved the OmniComm Systems, Inc. 2016 Equity Incentive Plan (the "2016 Plan"). The 2016 Plan provides for granting Incentive Stock Options, Nonqualified Stock Options, Stock Appreciation Rights, Restricted Stock Awards, Phantom Stock Unit Awards and Performance Share Units. The 2016 Plan provides for the issuance of up to 10,000,000 shares of our common stock for issuance upon awards granted under the 2016 Plan. In addition, the number of shares of common stock available for issuance under the 2016 Plan shall automatically increase on January 1st of each year for a period of nine (9) years commencing on January 1, 2017 and ending on (and including) January 1, 2025, in an amount equal to five percent (5%) of the total number of shares authorized under the 2016 Plan. Unless earlier terminated by the Board, the 2016 Plan shall terminate on June 29, 2026.

The maximum term for any option grant under the 2016 Plan is ten years from the date of the grant; however, options granted under the 2016 Plan will generally expire five years from the date of grant. Options granted to employees generally vest either upon grant or in two installments. The first vesting, which is equal to 50% of the granted stock options, usually occurs upon completion of one full year of employment from the date of grant and the second vesting usually occurs on the second anniversary of the date of grant. The vesting period typically begins on the date of hire for new employees and on the date of grant for existing employees. The restrictions on restricted shares granted to employees generally lapse in three equal annual installments on the anniversary of the date of grant. Any unvested stock options or restricted shares with restrictions that have not lapsed that are granted under the 2016 Plan are forfeited and expire upon termination of employment.

As of December 31, 2016, there were 450,000 outstanding options and -0- restricted stock shares that have been granted under the 2016 Plan. At December 31, 2016, there were 9,550,000 shares available for grant as options or other forms of share-based compensation under the 2016 Plan.

**Description of 2009 Equity Incentive Plan**

In 2009, the Company's Board of Directors and stockholders approved the 2009 Equity Incentive Plan of OmniComm Systems, Inc. (the "2009 Plan"). The 2009 Plan provided for granting Incentive Stock Options, Nonqualified Stock Options, Stock Appreciation Rights, Restricted Stock Awards, Phantom Stock Unit Awards and Performance Share Units. Pursuant to the 2009 Plan, 7,500,000 shares of the Company's common stock were authorized for issuance.

The maximum term for any option grant under the 2009 Plan was ten years from the date of the grant; however, options granted under the 2009 Plan generally expired five years from the date of grant for most employees, officers and directors of the Company. Options granted to employees generally vested either upon grant or in two installments. The first vesting, which is equal to 50% of the granted stock options, occurred upon completion of one full year of employment from the date of grant and the second vesting occurred on the second anniversary of the employee's employment. The vesting period typically began on the date of hire for new employees and on the date of grant for existing employees. The 2009 Plan was terminated upon the approval of the 2016 Plan. No further grants will be made under the 2009 Plan.

As of December 31, 2016, there were 775,000 outstanding options and 3,893,330 restricted stock shares that have been granted under the 2009 Plan. At December 31, 2016, there were -0- shares available for grant as options or other forms of share-based compensation under the 2009 Plan.

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The following table summarizes the stock option activity for the Company's equity incentive plans:

	Number of options	Weighted average exercise price (per share)	Weighted average remaining contractual term (in years)	Aggregate intrinsic value
Outstanding at December 31, 2014	3,130,000	\$ 0.20	1.59	\$ 364,900
Granted	225,000	0.25		
Exercised	(292,500)	0.12		
Forfeited/cancelled/expired	(1,060,000)	0.35		
Outstanding at December 31, 2015	2,002,500	0.14	1.40	\$ 198,990
Granted	450,000	0.20		
Exercised	(1,120,000)	0.12		
Forfeited/cancelled/expired	(107,500)	0.29		
Outstanding at December 31, 2016	<u>1,225,000</u>	<u>\$ 0.17</u>	2.62	\$ 83,425
Vested and exercisable at December 31, 2016	<u>737,500</u>	<u>\$ 0.15</u>	1.38	\$ 64,550

The aggregate intrinsic value in the table above represents the total intrinsic value (the difference between the Company's closing stock price at fiscal year-end and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on December 31, 2016.

The total number of shares vested and the fair value of shares vested for the years ended December 31, 2016 and December 31, 2015, respectively, was:

Fair value of options vesting for the year ended	Number of options vested	Fair value of options vested
December 31, 2016	162,500	\$ 33,622
December 31, 2015	200,000	\$ 34,665

Cash received from stock option exercises for the years ended December 31, 2016 and December 31, 2015 was \$129,500 and \$27,250, respectively. Due to the Company's net loss position, no income tax benefit has been realized during the years ended December 31, 2016 and December 31, 2015.

The following table summarizes information concerning options outstanding at December 31, 2016:

Strike price range (\$)	Awards breakdown by price range at December 31, 2016					
	Outstanding			Vested		
	Outstanding stock options	Weighted average remaining contractual life	Weighted average outstanding strike price	Vested stock options	Weighted average remaining contractual life	Weighted average vested strike price
0.00 to 0.20	850,000	2.15	\$ 0.15	625,000	1.32	\$ 0.14
0.21 to 0.29	375,000	3.70	0.23	112,500	1.67	0.21
0.30 to 0.49	-0-	0.00	0.00	-0-	0.00	0.00
0.50 to 0.70	-0-	0.00	0.00	-0-	0.00	0.00
0.00 to 0.70	<u>1,225,000</u>	<u>2.62</u>	<u>\$ 0.17</u>	<u>737,500</u>	<u>1.38</u>	<u>\$ 0.15</u>

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The following table summarizes information concerning options outstanding at December 31, 2015:

Strike price range (\$)	Awards breakdown by price range at December 31, 2015					
	Outstanding			Vested		
	Outstanding stock options	Weighted average remaining contractual life	Weighted average outstanding strike price	Vested stock options	Weighted average remaining vested contractual life	Weighted average vested strike price
0.00 to 0.20	1,777,500	1.14	\$ 0.13	1,652,500	0.93	\$ 0.13
0.21 to 0.29	125,000	2.83	0.22	100,000	2.46	0.21
0.30 to 0.49	100,000	4.17	0.30	-0-	0.00	0.00
0.50 to 0.70	-0-	0.00	0.00	-0-	0.00	0.00
0.00 to 0.70	<u>2,002,500</u>	<u>1.40</u>	<u>\$ 0.14</u>	<u>1,752,500</u>	<u>1.02</u>	<u>\$ 0.13</u>

The weighted average fair value (per share) of options granted during the years ended December 31, 2016 and December 31, 2015 using the Black Scholes option-pricing model was \$0.19 and \$0.24, respectively.

*Basis for Fair Value Estimate of Share-Based Payments*

Based on analysis of its historical volatility, the Company expects that the future volatility of its share price is likely to be similar to the historical volatility the Company experienced since the Company's commercialization activities were initiated during the second half of 2000. The Company used a volatility calculation utilizing the Company's own historical volatility to estimate its future volatility for purposes of valuing the share-based payments granted during fiscal 2016 and 2015. Actual volatility, and future changes in estimated volatility, may differ substantially from the Company's current estimates.

The Company utilizes the historical data available regarding employee and director exercise activity to calculate an expected life of the options. The table below presents the weighted average expected life in years of options granted under the Plan as described above. The risk-free rate of the stock options is based on the U.S. Treasury yield curve in effect at the time of grant, which corresponds with the expected term of the option granted.

The fair value of share-based payments was estimated using the Black Scholes option pricing model with the following assumptions for grants made during the periods indicated.

Stock option assumptions	Stock option assumptions for the year ended	
	December 31, 2016	December 31, 2015
Risk-free interest rate	1.45%	1.20%
Expected dividend yield	0.0%	0.0%
Expected volatility	155.5%	183.8%
Expected life of options (in years)	5	5

The following table summarizes weighted average grant date fair value activity for the Company incentive stock plans:

	Weighted average grant date fair value for the year ended December 31,	
	2016	2015
Stock options granted during the period	\$ 0.19	\$ 0.24
Stock options vested during the period	\$ 0.21	\$ 0.17
Stock options forfeited during the period	\$ 0.28	\$ 0.26

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A summary of the status of the Company's non-vested shares underlying stock options as of December 31, 2016, and changes during the year ended December 31, 2016 is as follows:

	Shares underlying stock options	Weighted average grant date fair value
Nonvested shares at January 1, 2016	250,000	\$ 0.23
Nonvested shares at December 31, 2016	487,500	\$ 0.20

As of December 31, 2016, approximately \$76,846 of total unrecognized compensation cost related to unvested stock options is expected to be recognized over a weighted-average period of 2.38 years.

**NOTE 14: INCOME TAXES**

A reconciliation of income tax expense and the amount computed by applying the statutory federal income tax rate to the income before provision for income taxes is as follows:

	<b>December 31, 2016</b>	<b>December 31, 2015</b>
Federal statutory rate applied to income/(loss) before income taxes	\$ 38,740	\$ 963,947
Increase/(decrease) in income taxes results from:		
Current tax expense/(benefit)	1,069	(24,739)
Nondeductible expenses	1,078,519	(1,451,221)
Change in deferred assets	41,019	97,580
Change in valuation allowance	<u>(1,158,278)</u>	<u>389,694</u>
Income tax expense/(benefit)	<u>\$ 1,069</u>	<u>\$ (24,739)</u>

The components of income tax expense/(benefit) for the year ended:

	<b>December 31, 2016</b>	<b>December 31, 2015</b>
Current tax expense/(benefit):	\$ 1,069	\$ (24,739)
Deferred tax expense/(benefit):		
Bad debt allowance	(23,699)	26,059
Operating loss carryforward	1,140,957	(513,333)
Amortization of intangibles	5,482	5,482
Patent litigation settlement	<u>35,538</u>	<u>92,098</u>
Valuation allowance	<u>1,159,347</u>	<u>(414,433)</u>
Total tax expense/(benefit)	<u>\$ 1,069</u>	<u>\$ (24,739)</u>

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of our deferred tax assets and liabilities are as follows:

	<b>December 31, 2016</b>	<b>December 31, 2015</b>
Amortization of intangibles	\$ 267,253	\$ 272,734
Bad debt allowance	66,662	42,963
Patent litigation liability accrual	128,804	164,342
Operating loss carryforwards	<u>19,034,573</u>	<u>20,175,531</u>
Gross deferred tax assets	<u>19,497,292</u>	<u>20,655,570</u>
Valuation allowance	<u>(19,497,292)</u>	<u>(20,655,570)</u>
Net deferred tax liability/(asset)	<u>\$ -0-</u>	<u>\$ -0-</u>

**OMNICOMM SYSTEMS, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2016 AND DECEMBER 31, 2015**

The Company has net operating loss carry forwards (NOL) for income tax purposes of \$35,363,091. This loss is allowed to be offset against future income until the year 2036 when the NOL's will expire. Other timing differences relate to depreciation and amortization for the stock acquisition of Education Navigator in 1998. The tax benefits relating to all timing differences have been fully reserved for in the valuation allowance account due to the substantial losses incurred through December 31, 2016. The change in the valuation allowance for the year ended December 31, 2016 was a decrease of \$1,158,278. The Company's tax returns for the prior three years remain subject to examination by major tax jurisdictions.

**NOTE 15:      SUBSEQUENT EVENTS**

Subsequent to December 31, 2016 the Company repaid \$400,000 on its Line of Credit.

On March 24, 2017 the Company issued 500,000 options to each of the three external directors and the four C-Level executives. The options are subject to the achievement of financial performance goals in 2017. The options were issued under the 2016 Plan with an exercise price of \$0.25 per share and an expiration date of March 24, 2022.

On March 24, 2017 16,668 restricted shares were forfeited by a former employee as the restrictions had not lapsed prior to the end of the employee's service.

**SUBSIDIARIES OF THE COMPANY**

OmniComm Europe GmbH.	(Active)
OmniComm USA, Inc.	(Active)
OmniComm Ltd.	(Active)
OmniComm Spain S.L.	(Active)
OmniComm Systems B.V.	(Active)





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Boynton Beach, FL 33426 / (561) 752-1721

### **CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the Registration Statement (Form S-8 No. 333-18479) pertaining to the 2009 Equity Incentive Plan of OmniComm Systems Incorporated with respect to the consolidated financial statements for the years ended December 31, 2016 and 2015 of OmniComm Systems Incorporated included in the Annual Report (Form 10-K) for the year ended December 31, 2016.

*Liggett & Webb, P.A.*

LIGGETT & WEBB, P.A.  
*Certified Public Accountants*

Boynton Beach, Florida  
March 28, 2017

**Exhibit 31.1**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO SECURITIES EXCHANGE ACT RULES 13a-14(a) AND 15d-14(a)  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, CORNELIS F. WIT, certify that:

1. I have reviewed this Annual Report on Form 10-K for the period ended December 31, 2016 of OmniComm Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 28, 2017

By: /s/ Cornelis F. Wit  
Cornelis F. Wit  
Chief Executive Officer

[A signed original of this written statement required by Section 906 has been provided to OmniComm Systems, Inc. and will be retained by OmniComm Systems, Inc. and furnished to the United States Securities and Exchange Commission or its staff upon request.]

**Exhibit 31.2**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO SECURITIES EXCHANGE ACT RULES 13a-14(a) AND 15d-14(a)  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Thomas E. Vickers, certify that:

1. I have reviewed this Annual Report on Form 10-K for the period ended December 31, 2016 of OmniComm Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 28, 2017

By: /s/ Thomas E. Vickers  
Thomas E. Vickers  
Chief Financial Officer

[A signed original of this written statement required by Section 906 has been provided to OmniComm Systems, Inc. and will be retained by OmniComm Systems, Inc. and furnished to the United States Securities and Exchange Commission or its staff upon request.]

**EXHIBIT 32.1**

CERTIFICATIONS OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of OmniComm Systems, Inc. (the "Company") for the period ended December 31, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, being, Cornelis F. Wit, Chief Executive Officer of the Company, and Thomas E. Vickers, Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1.) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2.) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

March 28, 2017

/s/ Cornelis F. Wit

Cornelis F. Wit  
Chief Executive Officer

March 28, 2017

/s/ Thomas E. Vickers

Thomas E. Vickers  
Chief Financial Officer

The foregoing certification is being furnished pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and it is not to be incorporated by reference into any filing of the Company, regardless of any general incorporation language in such filing.