



Mr. Mark G. Gardner  
CEO  
Avatar Management Services, Inc.  
8157 Bavaria Drive East  
Macedonia, Ohio 44056

Dear Mark;

I was introduced to AvatarFleet's approach to driver training through our insurance company, National Interstate, and I'm glad they did. AvatarFleet takes a creative approach to change the status quo in the industry and I do not hesitate in recommending the *AFleet*<sup>TM</sup> to any other forward-thinking trucking company.

*The AFleet*<sup>TM</sup> is a creative and entertaining approach to driver training. Videos and courses have been the same for decades and our drivers appreciate this fresh approach. Engaged drivers will retain more information and that is why we use this course. There is a lot of information to cover in a short period of time during orientation – this format increases knowledge retention more than any other that I have used in my career. We also use this during safety meetings to cover topics that are our current loss leaders.

I am presently the Director of Safety for TLX Transport Inc. and I would not hesitate to recommend the *AFleet*<sup>TM</sup>.

Please feel free to call me if you need any other information.

Phil Dybzinski  
Director of Safety  
AWL dba TLX Transport, Inc.

ALW dba TLX Transport, Inc.  
4626 State Route 82 Mantua, OH 44255