



# GRANDSTREAM

## PARTNER CONFERENCE 2019



## Agenda

### Tuesday, September 3 *Arrival Day*

9am - 6pm	Arrival, Hotel Check-in and Registration Reception <i>Avenue Bar</i>
7:00 - 10:00pm	Conference Welcome Dinner - Mayan Theme <i>Del Prado ballroom</i>

### Wednesday, September 4 - Day 1 *Our Vision and Roadmap*

Breakfast	At Leisure - Resort restaurants and cafes
9:00 - 9:15am	<b>Opening and Welcome</b> - Del Prado
9:15 - 10:15	<b>Grandstream Global Update - David Li, CEO</b>
10:15 - 10:30	Coffee Break - Foyer outside Del Prado
10:30 - 11:15	<b>New Solutions Showcase 1: Audio Conferencing</b> - Del Prado
11:15 - 12:00	<b>New Solutions Showcase 2: New IP Phones &amp; Cloud Management</b> - Del Prado
12:00 - 1:30pm	Lunch - enso Restaurant ( <i>outside by the main pool</i> )
1:30 - 2:15	<b>New Solutions Showcase 3: Unified Communications Systems</b> - Del Prado
2:15 - 2:30	Coffee Break - Foyer outside Del Prado
2:30 - 3:15	<b>New Solutions Showcase 4: Mobile Computing &amp; Communication Devices</b> - Del Prado
3:15 - 3:30	Day 1 Wrap-Up and Evening Instructions - Del Prado
3:30 - 7:00	<b>Open Time for Meetings, Demo Showcase and more</b>
7:00 - 10:00	Mexico Theme Dinner Party & Live Entertainment - Poolside



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### Thursday, September 5 - Day 2

#### *Driving Growth with Grandstream*

Breakfast	At Leisure - Resort restuarants and cafes
9:00 - 10:00am	<b>Keynote: Sergio Mejia, Managing Partner, Piensa</b> - Del Prado
10:00 - 11:00	<b>Discussion Panel: Channel Growth Strategies, Challenges, &amp; Opportunities</b>
11:00 - 11:15	Coffee Break - Foyer outside Del Prado
11:15 - 12:00pm	<b>New Solutions Exhibition</b> - Foyer outside Del Prado
12:00 - 1:30	Lunch - enso Restaurant
1:30 - 2:30	<b>Grandstream Case Study Showcase</b> - Del Prado
2:30 - 3:30	<b>Discussion Panel: Service Provider Challenges, Trends &amp; Opportunities</b>
3:30 - 7:00	<b>Open Time for Meetings, Demo Showcase and more</b>
7:00 - 10:00	Glow Theme Dinner Party & Live Entertainment - Paradisus Golf Course

### Friday, September 6

#### *Departure Day*

Breakfast	At Leisure - Resort restuarants and cafes
9:00 - 9:45am	<b>Idea Forum - How Can Grandstream Help You Grow?</b> - Del Prado
9:45 - 10:00	<b>Closing Ceremony - Recap, Lookahead and Thank You's</b> - Del Prado
10:00am - 12:00pm	<b>Demo Showcase</b> - Foyer outside Del Prado
10:00am - 2:00pm	<b>Open Time for Meetings</b>