



140+ investors, pharma and commercial leaders you need to know

Who are some of the leading investors,
pharma and commercial leaders most active this
side of the Atlantic?

Published by



The network
for life science
executive leaders

FORMERLY KNOWN AS
biotechandmoney
bringing deals to life

INTRODUCTION

What follows in this ebook is a summary of 140+ of the life science industry's most notable and active venture capital, corporate venture, strategic investors, PE/crossovers, pharma companies and commercial leaders. The geography of this list is primarily UK and EU, but with several key US firms also listed. They represent \$bns of combined assets under management across therapeutics, diagnostics and medtech.

If you don't already have a relationship with them, these are firms you should want to get to know.

The selection represents a current snapshot of the investment, pharma firms and commercial leaders currently signed up to the 5th Annual LSX World Congress (formerly Biotech/Medtech and Money World Congress conference), taking place from 5-6 February in London 2019.

In this ebook we provide a snapshot of the firms themselves, plus some key aggregated statistics of their investment and partnering preferences.

COMPANIES SUMMARISED

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Abingworth
Accelerace
Accelmed
Advent Life Sciences
Aglia Biomedical Ventures
Albion Capital
Alsa Holdings
Andera Partners
Apollo Ventures
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IP Group
IPF Partners
Ipsen
Jolt Capital
JPIF
Julz Co
Juvenescence
Kissei
Kreos Capital
Kurma Partners
LifeArc
Livanova
Livzon Pharmaceutical Group
Longwall Ventures
LSP BioVentures
M Ventures
Medicxi
MedImmune
Medtronic
Mercia Technologies
Merck & Co
MSD
MTIP
MVM Partners
NCL Technology Ventures
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Polar Capital
Questra
Redalpine Venture Partners
RMI Partners
Roche
Rosetta Capital
Ruffena Capital
Sanara Ventures
Sanofi
SBI JI Innovation Fund
Seroba Life Sciences
Seventure
SHS Capital
Siemens Healthineers
Simcere Pharmaceutical Group
Sixth Element Capital
Smith & Nephew
Sofinnova Partners
SOSV
Spark Impact
SR-One
Swedbank Robur
Syncona
Takeda
Teva
Truffle Capital
TusPark UK
TVM Capital Life Science
UCB Venture
UCL Technology Fund
UKI2S
UVM Health Network Ventures
Ventac Partners
Xeraya Capital



4BIO Capital
United Kingdom

4BIO Capital Partners is an emerging asset manager focusing on private equity and venture capital in high growth and high return segments of biotech - biologics, gene and cell therapy and bioinformatics.



Abingworth
United Kingdom

For almost 30 years, Abingworth has been working alongside entrepreneurs to develop their ideas into products that have a dramatic impact on health. With a broad transatlantic approach to backing innovation, we invest in drugs, devices and diagnostics from seed-stage start-ups to publicly traded companies. By harnessing advances in life sciences, we have built a succession of companies and helped to create one of the world's most vibrant and important industries. Abingworth has raised 11 funds dedicated to investing in life sciences and healthcare. Our most recent, Abingworth Clinical Co-Development Fund and Abingworth Bioventures VI, raised \$105 million and £225 million (\$375 million) respectively and are actively investing. Abingworth has \$1.1bn under management and has invested in over 140 life science companies.



Accelerace
Denmark

We were founded back in 2008 pioneering the accelerator space in Europe with a rebellious spirit and lofty objective: to take great technologies of tomorrow and even greater teams under our wing to make them fly. Today, this is still our mission. Building on our knowledge, we believe that talent is the key to where it all begins: Talented people with an entrepreneurial drive to challenge the status quo can be found at home, working in their sheds, labs or on their laptops. However, not all of them are visible at a glance. Our ability to spot these people and nurture their ideas and talent is the most meaningful task you can take on and we're dedicated to that.



Accelmed
United Kingdom

Accelmed is an investment firm focused on value creation for medical device companies and technologies. Accelmed was founded in 2009 by Mori Arkin and Uri Geiger and invests in small and mid-cap private and public companies.

With its proven track record and large team of accomplished investment professionals, Accelmed's vision is to create leading med-tech players by merging commercial platforms with small innovative growth companies, predominantly from Israel.

Advent Life Sciences is one of the leading trans-Atlantic venture investors focused on building innovative Life Sciences businesses in the UK, Europe and the USA. We are a highly experienced team with a long-standing track record of entrepreneurial and investment success through turning break-through science into approved medicines or medical products. We start and invest in early and mid-stage companies with a first-in-class or best-in-class approach.

Our investments are focussed in new drug discovery - small molecules, biologics and new modalities med tech, enabling technologies and vaccines. As entrepreneurs and experienced, pragmatic investors, we bring the intellectual capital of our well connected team to support each investment. We work in close alignment with our management teams, and partner with them to realise their vision - achieving superior financial returns by bringing innovation to patients.



Aglaia Biomedical Ventures
The Netherlands

Aglaia is founded on the principle that the willingness to take risks on the very early stage ventures of today results in opportunities that may grow into the winning companies of tomorrow. As such, we are typically the first provider of capital for startup and early stage companies and a driving force behind product development. We invest in novel tools and technologies as well as components of contemporary drug development.



Albion Capital
United Kingdom

Albion Capital is a leading independent investment manager with a long-term record of backing change and growth. Combining a thematic, returns-driven investment approach with specialist expertise, we target those sectors where we see opportunities for the creation of long-term value. We are generalist investors, with areas of particular focus including healthcare and technology. Albion's focus is on longevity as partners in order to maximise the returns for our investors and the management teams for whom we support. Within healthcare and life sciences we invest in areas including digital health, diagnostics and imaging. We also invest in commercialising IP from University College London via the UCL Technology Fund, including all aspects of life sciences from therapeutics to devices.



Alsa Holdings
United Kingdom

ALSA Holdings is a private investment vehicle with considerable pharma, biotech and CRO strength, particularly in clinical stage development. Agnostic in terms of therapeutic area, we are principally focused on companies looking to progress to proof of concept as the next step. We are committed to working closely with management to accelerate development programs utilizing the full breadth of collective scientific and industry operational expertise to help bring new products to market.



Andera Partners
France

Andera Partners, formerly known as Edmond de Rothschild Investment Partners (EdRIP) As heir to the traditions and values that have ensured the success of the Rothschild family for 250 years, the Edmond de Rothschild Group has established itself over time as a leading player in European finance. Its activities are grouped around two major areas: Private Banking and Asset Management.

The Group offers wealthy families, entrepreneurs, and large institutions a full range of solutions combining a culture of tailored solutions, stability, performance, and innovation.



Apollo Ventures
Germany

Apollo Ventures is an Early Stage Investment Firm interested in accelerating breakthrough scientific discoveries to the clinic by building life science companies around new therapeutic technologies. Apollo Ventures focuses on assets with the potential to treat, prevent, or even reverse age-related diseases such as Alzheimer's, Heart Disease, Sarcopenia, Frailty, and Cancer, with the ultimate goal of increasing healthy human lifespan. Apollo invests in early stage companies, works with scientists and entrepreneurs to create new ventures, and engages in hypothesis-driven company building.



Arix Bioscience
United Kingdom

Arix Bioscience is a healthcare and life science company that drives value in private and public companies through operational and strategic support and direction as well as patient capital. Our extensive experience in academic science, clinical and commercial strategy, company operations, venture capital, mergers and acquisitions and corporate finance puts us in an especially strong position build and support a wide range of businesses and technologies. Arix Bioscience has exclusive or privileged agreements with leading universities in the UK, Europe and Australia providing direct access to innovative new technologies. We also have access to a broad range of research projects from US academic institutions.



Arterial Capital Management
United Kingdom

Arterial Capital Management is a private equity firm focused exclusively on the global life science sector. We specialise in providing equity funding to biotech, medtech and pharmaceutical companies. Our investment approach is to fund well-researched, innovative projects, with proven management teams, recognised trial data, strong IP and a demonstrable opportunity for significant commercial upside. We target investee firms with an appetite for strong corporate governance, a desire to build a scalable business and the potential to return 5-20 times the gross investment within a three to six year timescale. Such opportunities are uncommon, but do exist.

Asabys Partners (Asabys) is a professional investment firm that works closely with entrepreneurs to build health and innovation companies with technologies and products designed to transform people's lives and provides disruptive solutions to current health challenges.

The company will be investing in early stage companies operating in healthcare innovation across the board: biotech therapeutic companies, medtech, health technologies, disruptive services and digital health. The portfolio shall cover these investment areas with a focus in Spain and also including EU, Israel and the UK.

Astellas
Japan

On the forefront of healthcare change to turn innovative science into value for patients.

Healthcare is in an era of unprecedented change and progress. New scientific discoveries combined with advances in technology are deepening our understanding of disease and creating an array of potential new medical solutions. Our vision is to be on the forefront of this changing healthcare environment, turning innovative science into valuable new treatment options for patients.

Our hope is to change tomorrow. To improve the lives of men, women and children by providing innovative medicines in areas of health where there is urgent need for better treatments. Transplant recipients, patients fighting cancer, those with life-threatening infections – these are just some of the patients we are striving to help now and in the future through our single-minded focus on turning innovative science into medical solutions.

AstraZeneca
United Kingdom

AstraZeneca is a leading global biopharmaceutical company, headquartered in Cambridge and with a deep-rooted commitment to the UK. Our purpose is to push the boundaries of science to deliver life-changing medicines. The best way we can help patients is to be science-led and share this passion with the scientific, healthcare and business communities of the UK.

Bayer
Germany

Bayer is a Life Science company with a more than 150-year history and core competencies in the areas of health care and agriculture. With our innovative products, we are contributing to finding solutions to some of the major challenges of our time.

With our innovative products, we are contributing to finding solutions to some of the major challenges of our time. With life expectancy continuing to rise, we improve quality of life for a growing population by focusing our research and development activities on preventing, alleviating and treating diseases. We are also making an important contribution to providing a reliable supply of high-quality food, feed and plant-based raw materials.



BioCity
United Kingdom

We provide biotech funding via seed capital (either via convertible loans or equity) to very early stage companies, to get them started and to more established companies, to help them grow.

We invest broadly across Life Science and Healthcare Technologies and provide that capital (convertible loans or equity) to help:

- Very early stage companies get started in bioentrepreneurship
- More established companies grow and become more established

Obtaining funding, however, isn't enough, which is why we also offer promising startups business support to allow them to make use of that precious capital.

BIOGENERATIONNENTURES

BioGeneration Ventures
Netherlands

BioGeneration Ventures (BGV) is a venture capital company, with a focus on early stage European biotech, medtech, and diagnostics companies. BGV has a strong track record of significant financial returns through investing in innovations in healthcare and providing the expertise to build world-class teams.

The Company manages over €100 million of funds investing in areas where true scientific innovations, the unmet medical need, and the potential to demonstrate a significant proof of concept all come together. BGV strives to work with founding teams to mature science and build companies. The Company uses its experience to guide progress into clinical trials, ultimately leading to successful drug development and value realisation for its investors. BGV applies its expertise in a rigorous process to select the most compelling opportunities with the best prospects for exit.



BioScience Managers
Australia

We are an international healthcare investment firm that finances and enables innovative science and technology with the potential to transform healthcare. Our unique offering provides the opportunity to invest internationally, together with the practical local knowledge and experience required to achieve success.

With offices in Melbourne, Australia and London, U.K. and senior management based in North America, Europe and the Asia-Pacific region, we have a strong international footprint.

In addition, our international network of advisors and experts in various other locations including Sydney, Perth, Basel, Boston, Vancouver, Denver and Auckland, provide specialist assistance and support for our portfolio companies.

BioSeed
Capital

BioSeed Capital
Spain

BioSeed Capital is focusing on hard to treat diseases, and the development of new biologicals with high potential for the patients. This is our first and last objective, developing new compounds to the market and new drugs that can help to improve peoples' life.

BlueOcean Ventures invests in early stage medical device and life science companies. Unlike other funds the four General Partners of BlueOcean Ventures, Faris Sabeti, Emmanuel de Watteville, Sacha Haymoz and Thomas Zehnder, have a long-standing track record in building, managing and coaching start-up companies. BlueOcean Ventures supports their portfolio companies with a large network of experts and industry contacts.



BNP Paribas Asset Management
France

BNP Paribas Asset Management is the investment management arm of BNP Paribas, one of the world's major financial institutions. Managing and advising EUR 580 billion in assets as at 31 March 2017, BNP Paribas Asset Management offers a comprehensive range of active, passive and quantitative investment solutions covering a broad spectrum of asset classes and regions. With close to 700 investment professionals and 600 client servicing specialists, BNP Paribas Asset Management serves individual, corporate and institutional investors in 75 countries around the world. Since 2002, BNP Paribas Asset Management has been a major player in sustainable and responsible investing.



Boehringer Ingelheim
Germany

Improving the health and quality of life of patients is our goal at the research-driven pharmaceutical company, Boehringer Ingelheim. Family-owned since it was established in 1885, Boehringer Ingelheim is one of the pharmaceutical industry's top 20 companies. Some 50,000 employees create value through innovation every day for the three business areas: human pharmaceuticals; animal health; and, biopharmaceuticals. In 2017, Boehringer Ingelheim achieved net sales of around €18.1 billion and our investment in research corresponded to 17% of net sales.

Bond Asian Ventures
Hong Kong

Bringing Eastern and Western companies, cultures and values together for innovative projects ranging from low cost housing in India; sea-port facilities in E. Europe; Middle East healthcare; EV's in Asia; Tourism & co-op ventures in Philippines; infrastructure in Myanmar etc. We assist in sourcing project funding and de-risking facilities as well as expert oversight.

Boston Scientific is dedicated to transforming lives through innovative medical solutions that improve the health of patients around the world. Our commitment to transforming lives through meaningful innovation is more than a goal; it's how we're advancing science for life. We're fulfilling our brand promise by focusing on solutions that matter most, pursuing excellence and collaborating with healthcare professionals.



Breed Reply United Kingdom

Breed Reply is an investor taking a unique approach to funding startups and early stage companies, focusing on the internet of things. We help investees to launch successfully and achieve rapid, profitable growth by applying an active operational investment model.

We have a unique approach delivering not only funding, but also a bespoke set of "hands on" operational support services for twelve months to help rapidly grow and scale our portfolio.



Bridge Valley Ventures United Kingdom

Bridge Valley Ventures is an innovative life-science venture capital fund manager, who partners with world class management teams to transform patients' lives. We aim to bring transformational novel therapies in areas of urgent and significant unmet medical need by investing in companies to bridge the gap between cutting edge science and translational medicine.



Business Integration Partners United Kingdom

Bip is a leading European consulting company. Founded in 2003, Bip today employs more than 2.200 professionals, who deliver management consulting and business integration services supporting companies in the research and adoption of disruptive technological innovation.

Today, we export our professional services, operating outside Italy for an increasing number of international clients. Strong relationships with local stakeholders and focused acquisitions have allowed us to extend our networks and establish ourselves as a trusted advisor in new target markets.

Cambridge Innovation Capital (CIC) combines a unique relationship with the University of Cambridge with deep financial and industry links to build leading businesses out of the rapidly growing, intellectual property rich companies from the University of Cambridge and the Cambridge Cluster.

CIC is a preferred investor for the University of Cambridge. CIC's unique relationship with Cambridge Enterprise, the commercialisation arm of the University, provides it with exceptional access to University of Cambridge spin-outs.

CIC is predominantly, but not exclusively, focused on building healthcare and technology businesses, combining innovative technology, talented researchers and experienced entrepreneurs. CIC aims to support businesses through to maturity. This is a process which requires patience: technology businesses which grow to a billion-dollar valuation in the UK have, on average, taken over eight years to reach that valuation.

Capricorn Venture Partners
Belgium

Capricorn Venture Partners is an independent European manager of venture capital and equity funds, investing in innovative European companies with technology as competitive advantage. It is based in Leuven, Belgium and licensed by the FSMA (the Financial Services and Markets Authority in Belgium).

The investment team of Capricorn is composed of experienced investment managers with deep technology expertise and a broad industrial experience. The team is supported by a global network of advisors and experts who bring specific expertise essential for performing in-depth due diligence on potential investee companies.

Cascara Ventures
Netherlands

Cascara is committed to building successful businesses through effective partnerships with outstanding entrepreneurs. We invest only in those areas where we have domain expertise.

We prefer to act as lead investor and take a board seat, providing strategic, operational and financial advice. We bring insights and advantages from our large network of relationships in the industry.

We are long-term investors and believe that we need to add value by working together with portfolio company management teams to help build market-leading companies.

Catapult Ventures
United Kingdom

The team behind Catapult Ventures are among the most experienced venture capital investors in the UK. Our experience spans a range of sectors from healthcare and pharmaceuticals to luxury consumer brands, manufacturing and software, as well as all stages: from start-ups and pre-revenue IP developers to company floatation and billions of pounds in revenue. We have a passion for business and enjoy supporting ambitious entrepreneurs and management teams who share this enthusiasm.

Combining the essence and best research of leading European academia, CeiROx Life Sciences has built a unique technology platform that creates new medicinal paradigms

Identifying a transformational moment is key when launching a journey of growth and progress. However, the real leadership challenge lies in spotting the pivotal moment that may launch this special journey. The essence of my CeiROx experience has been to recognise the inflection point for initiating and leading our expedition into new horizons.

Clubb Capital
United Kingdom

Clubb Capital, regulated by the UK's Securities and Futures Authority, has since 1993 specialized in raising equity and equity-related financing for North American companies operating in the energy, mining and biotechnology sectors.

DiaMedCare

DiamedCare
United Kingdom

DiaMedCare started out in 2016 to become the first, globally active asset financing boutique in the healthcare and broader life sciences sector offering specialized solutions – tailored to every product and every go-to-market strategy. We focus on pay-per-use, renting and leasing solutions for innovative diagnostics and medical equipment. The founding team brings a unique combination of financial expertise, longstanding experience with innovative diagnostics and medical devices, and in-depth know-how within the healthcare market to the table.

Debere Capital Partners
United States



DeBere Capital Partners is a hybrid private investment boutique, aligned interest fundraiser and corporate finance firm that represents a portfolio of innovative growth companies, private equity and infrastructure funds. DeBere specializes in both fundraising for, and investing in, growth companies and alternative funds alongside investors, via an aligned interest placement model. DeBere additionally provides clients with strategy planning for direct funds and M&A support where appropriate.



Deepbridge Capital United Kingdom

Formed in 2010, Deepbridge was founded with the aim of building an investment team that could redefine the growth capital market. Our purpose is to provide reassurance to investors by enabling them to invest alongside our team of passionate, experienced and fair-minded specialists. A genuine blend of people who know what it's like to run a business and who have a balanced approach between being good investors, strong managers and practical operators. We hope investors find Deepbridge to be a team you want to partner with and a team in whom you can place your trust.

We believe in supporting, mentoring and investing alongside energetic, high performance management teams. Our ambition is to help their businesses achieve their full potential and thereby provide the best possible outcomes for our investors.



DN Capital United Kingdom

DN Capital is a global early-stage venture firm, with an experienced team passionate about technology and working with exceptional entrepreneurs. Founded in 2000 by Nenad Marovac and Steve Schlenker, DN Capital is now one of Europe's most established VC funds.

Based in London, Berlin and San Francisco, we focus on Seed and Series A opportunities in Europe and North America. We believe great companies can emerge across almost any vertical. Over the last two decades we've backed companies operating in fintech, proptech, travel, digital health, enterprise software and digital media as well as some of Europe's leading eCommerce companies and online marketplaces including Shazam, Auto1, Purplebricks, Endeca, HomeToGo and Remitly.



Downing LLP United Kingdom

At Downing, we aim to make a difference in the lives of our investment community. We design and manage investment products that help investors look after their financial wellbeing, while our investment partnerships support businesses in their ambitions.

In uniting the two, we build lasting relationships that become the foundation of our investment community. And in our openness to learn how to develop these we continue to evolve. We value flexibility, transparency and integrity in everything we do.



Earlybird Venture Capital Germany

Founded in 1997, Earlybird invests in all development and growth phases of technology companies. Among the most experienced venture investors in Europe, Earlybird offers its portfolio companies not only financial resources, but also strategic and operational support, as well as access to an international network and capital markets.

Earlybird Venture Capital has grown to three autonomous, dedicated and specialized teams, focusing on different geographies and sectors.



Eli Lilly
United States

Lilly unites caring with discovery to create medicines that make life better for people around the world. We were founded in 1876 by Colonel Eli Lilly, a man committed to creating high-quality medicines that met real needs in an era of unreliable elixirs peddled by questionable characters. His charge to the generations of employees who have followed was this: "Take what you find here and make it better and better."

More than 140 years later, we remain committed to his vision through every aspect of our business and the people we serve starting with those who take our medicines, and extending to health care professionals, employees and the communities in which we live.



EMD Serono
United States

At EMD Serono, the biopharmaceutical business of Merck KGaA, Darmstadt, Germany in the U.S., we have a long-standing legacy of making a difference in the lives of patients and their loved ones. Helping to create, improve and prolong lives fuels our passion.

Our 1,300 employees in the U.S. act boldly, empowered by cutting-edge science that delivers valuable medicines, drug-delivery devices and support services for patients with difficult-to-treat diseases.

Building on deep expertise in neurology, fertility and endocrinology, we have a strong pipeline with more than 20 projects in development, including potential new oncology and immuno-oncology medicines as well as therapeutic options for psoriasis, lupus, multiple sclerosis, and other autoimmune diseases.



EMV Capital
United Kingdom

EMV Capital Ltd (EMVC) is a London-based pan-European investor focused on B2B companies in the industrial high-tech, clean energy, resource efficiency, circular economy, smart cities and transportation sectors. EMVC invests in, and provides advisory services related to, investments that involve a range of technologies including robotics and AI, machine vision, materials science, IoT, advanced engineering and power electronics. EMVC's model is to develop a customized investment strategy for each company, combining its network of investors from Family Offices, Wealth Managers, Institutional VC investors and Corporate VC funds.



Enterprise Ireland
Ireland

Enterprise Ireland is the government organisation responsible for the development and growth of Irish enterprises in world markets. We work in partnership with Irish enterprises to help them start, grow, innovate and win export sales in global markets. In this way, we support sustainable economic growth, regional development and secure employment. You can find detailed information on Enterprise Ireland's activities, strategy and performance in our Reports and Publications..



Epidarex Capital
United States

Epidarex Capital (formerly Rock Spring Ventures) invests in early-stage, high growth life science and health technology companies in under-ventured markets within the UK and US. Epidarex funds the commercialization of ground-breaking research and new technologies to address large and unmet needs in today's healthcare market.



Esperante
United Kingdom

Esperante is a venture investment company controlled by C&P Group Holdings, a privately controlled life science interests group. The management, Board of Directors, Investment Committee and Advisors are significantly experienced in the operational management of life science companies, with a particular focus on the development, manufacturing and marketing of prescription pharmaceuticals and in vitro clinical diagnostic tests on a worldwide basis.

Esperante was established in 2004 and has to date completed 21 pharmaceutical and diagnostic company investments across the US, UK, continental Europe and Israel, with exits from two companies, Thiakis (UK) to Wyeth/Pfizer (US) and Pinnacle Biologics (US) to Concordia (Canada). In addition, portfolio company Cara Therapeutics (US) completed an IPO on NASDAQ in early 2014.



Excite Capital Partners
United States

We're committed to generating significant growth and added value through the acquisition and consolidation of owner managed businesses engaged in all aspects of outsourced business services and FM. As a group, we are committed to generating quantum growth through acquisition and consolidation of companies engaged in all aspects of FM and outsourced business services.



FirstMinute Capital
United States

firstminute capital was founded in 2017 by Brent Hoberman and Spencer Crawley. We typically invest in valuations of approximately £10m post-money, but will make exceptions above that when we can't resist.

We are a founder-driven fund, not a sector-driven one. We are intentionally opportunistic. To date, we have backed founders across Europe, the United States and Israel. Our founders are working across a wide range of sectors, from robotics to cyber to healthcare to blockchain to D2C to SaaS to gaming to vertical AI. They share one trait of being exceptionally ambitious and resilient founders building exceptional products.



FMV (First Momentum Ventures) Germany

FMV First Momentum Ventures Management GmbH is a venture capital & private equity firm specializing in pre-seed investments, hi-tech start-ups. The firm seeks to invest in Deep Tech, Energy, Blockchain, HR, and B2B, IT sectors.



Forbion Capital Partners United Kingdom

Forbion is a leading venture capital firm that works closely with entrepreneurs to build life sciences companies with technologies and products designed to transform people's lives.

Forbion currently manages over €1 bn across ten closed-end funds, including its \$360m Forbion IV Fund, launched in 2018, for which Forbion is actively looking for new exciting opportunities. Forbion has a team of thirteen investment professionals across two offices in The Netherlands and Germany. Forbion's investment team has built an impressive performance track record since the late nineties with successful investments in over 50 companies. Forbion has already had considerable success with this strategy via its first three funds, with the EUR 183 million Forbion III already delivering 4 exits including the sale of Rigontec to MSD and the highly successful IPO of Replimune on NASDAQ in July 2018.

F-PRIME

F-Prime Capital United States

Our roots are in one of America's great entrepreneurial success stories. Fidelity Investments was founded in 1946 and grew from a single mutual fund into one of the largest asset management firms in the world, with over \$2 trillion in assets under management. For the last forty years, our venture capital group has had the privilege of backing other great entrepreneurs as they built ground-breaking companies in technology and life sciences, including Atari, MCI, ROLM Corp., Alibaba, Ironwood Pharmaceuticals, and Ultragenyx. Today our funds are larger and more global, but our teams are still small and local. We stay true to our entrepreneurial roots. In the US and Europe, we are F-Prime Capital investing in healthcare (formerly Fidelity Biosciences) and in technology (formerly part of Devonshire Investors).



Future Care Capital United Kingdom

FCC has a new strategy and organisational structure in place and is now embarking upon a new phase of development using the insight gathered through evidence-based research, to advance ideas that will help shape future health and social care policy to deliver better outcomes for society.

The charity aims to facilitate and stimulate a national debate around health and social care provision. As a provider of insight and analysis, FCC will use campaigns, policy papers and a supporting programme of events to inform public policy. FCC also has a keen interest in how technology can transform health and social care outcomes, which will be a focus of its policy activities and wider partnership work.

Entrepreneurship. Innovation. International breakthrough. Market leadership. Sustainable performance. Growth. We believe and invest in ambitious companies that develop tomorrow's solutions. As an investment company, we build market leaders. Today.

We have a successful track record of identifying entrepreneurial and innovative companies with above-average growth ambition. In all of these companies, we aim to create value by bringing in our operational and financial skills, as well as by offering our international network and expertise we have built over the past decades. We invest in companies that fit into one of our four investment platforms: Connected Consumer, Health & Care, Smart Industries and Sustainable Cities. Each of these platforms operates with a dedicated and experienced multidisciplinary team in our 4 home markets (Belgium, Netherlands, France and Germany).

GL CAPITAL Ltd

GL Capital
Belgium

GL Capital is headed up by CEO Graham Langley. Networker extraordinaire and well known and respected figure on the Scottish business scene, Graham leverages his 35 years' experience, which culminated in him heading up the Business Development team at RBS Commercial based in Edinburgh, with a range of business interests, directorships and consultancy clients under the umbrella of GL Capital Ltd.

At GL Capital, we pool our financial acumen and network of contacts to support, advise and steer SMEs, new enterprises and consortiums from a whole host of sectors.



Gilde Healthcare Partners
Netherlands

Gilde Healthcare is a specialized European healthcare investor managing two business lines: a lower mid-market buy-out fund and a venture & growth capital fund.

Gilde Healthcare's lower mid-market buy-out fund invests in profitable European healthcare services companies with a focus on the Netherlands, Belgium and Germany. The portfolio consists of healthcare providers, suppliers of medical products and other service providers in the healthcare market.

Gilde Healthcare's venture & growth capital fund invests in medtech, diagnostics, digital health and therapeutics. The portfolio companies are based in Europe and North America.



Global Core Medical
Netherlands

Global Core Medical (GCM) is a venture capitalist investment fund, focused on health(care) innovations.

GCM focuses on co-innovation with healthcare partners in the Dutch healthcare system by connecting the start-up, potential partner / healthprofessional & patients.

GCM realizes this by setting up an entrepreneurial team to pilot, implement and scale innovation ideas and bring them to the customer within 6 -12 months.

Since 2001 Gilde Healthcare has raised €800 million (\$1 billion) for its specialized funds.

We have 3 global businesses that research, develop and manufacture innovative pharmaceutical medicines, vaccines and consumer healthcare products.

Our goal is to be one of the world's most innovative, best performing and trusted healthcare companies.

Our values and expectations are at the heart of everything we do and help define our culture - so that together we can deliver extraordinary things for our patients and consumers and make GSK a brilliant place to work.



HBM Partners
United States

HBM Partners is among the global leaders in healthcare-focused investing with approximately USD 1.5 billion under management. HBM focuses on development stage, growth and buy-out financings of private companies as well as investments in public companies. HBM Partners advises HBM Healthcare Investments AG, HBM BioCapital and further specialized private-equity and public-equity funds. HBM has a complementary team of experienced professionals to source, analyze, execute and exit investments in the pharma/biotech, medical devices and diagnostics industries. HBM Partners has been an active contributor to value creation in its portfolio companies, generating over 40 trade sales and IPOs since inception.



HealthCap
Sweden

HealthCap is a European venture capital firm investing exclusively and globally in life sciences. The investment strategy focuses on diseases with high unmet medical needs and breakthrough therapies that have the potential to be transformative and change medical practice, and the lives of patients suffering these conditions.

Having raised more than EUR 1 billion since 1996, HealthCap has backed and built more than 100 companies, taken more than 40 companies public and done numerous trade sales.



Hermes Partners
Hong Kong

Hermes Partners International Ltd. is an independent full service advisory and consulting firm with focus on special business situations. Our services are entirely client driven, yet typically focus on growth, efficiency, strategy and optimal structure and thus sustainable value creation at all investment stages, thereby providing the most comprehensive, practical and unconflicted solutions to investors.

High-Tech Gründerfonds (HTGF) is Germany's most active and leading seed stage investor. We finance your technology-driven company – whether you are active in the fields of cleantech or robotics, whether you are developing new drugs, chemical processes or new software. Over 400 High-Tech companies have been launched successfully since 2005. Next to the €576M originating from our own funds (HTGF I and HTGF II), so far, more than €1B of additional capital has been raised for our portfolio in about 940 follow-on rounds of financing. Moreover, we successfully exited 64 of our own portfolio companies in that same timeframe.

IGNITE CAPITAL PARTNERS

Ignite Capital Partners

Sweden

We believe that today's visionary entrepreneurs are the backbone of tomorrow's corporate universe. Our mission is to implement our resources and experience to ignite and synergize the various parts that entrepreneurs need to attain their goals.

We are at the forefront of new and innovative ideas and visionary businesses in today's changing and dynamic corporate environment. We support entrepreneurial and emerging high growth companies with our unique blend of personalized attention, creative and efficient work practices. We strive to augment and enhance the vision of the entrepreneur or corporation, discover new gems and re-ignite undervalued distressed or neglected companies in order for investors to reap the benefits and rewards.



imec.xpanse
Belgium

imec.xpanse is an independently managed value-add venture capital fund that focuses on hardware-based nanotechnology innovations where imec technology, expertise, network and infrastructure will play a differentiating role.



Industrifonden
Sweden

Industrifonden is an independent evergreen venture capital fund focusing on technology and life science companies. The fund has close to tripled in size since its inception, following profitable exits in many different sectors. As an evergreen fund, we have a unique position. If we believe that a company will be worth substantially more a few years down the road, we have the patience and commitment necessary to keep backing it. Actively involved in the companies we invest in, we contribute not only with capital but also expertise and a broad network of resources. We lead, co-lead, or participate in funding rounds, and we seek board representation in the companies we invest in.

InHealth Ventures is dedicated to partnering with exceptionally talented entrepreneurs to build technology and services companies that will contribute to solving today's major healthcare challenges. We are a healthcare venture capital fund linked to InHealth Group, the largest private provider of preventative and diagnostic services in the UK and Ireland. InHealth Ventures supports early-stage companies to reach their potential, based on our deep commercial and operational experience. We understand what healthcare customers want and we have a long-established network of partners and distribution channels to help portfolio companies reach them. We typically invest at seed and series A, in teams with strong domain expertise, who are combining distinctive insights and cutting edge technology to address important and complex problems. Our goal is to contribute to bending the healthcare cost curve, improving patient outcomes and experience, and enhancing the working lives of clinical staff.

inkef capital

Inkef Capital
The Netherlands

INKEF Capital helps early stage companies reach their full potential. We back mission-driven entrepreneurs who are passionate about the problem they are solving and are ready to take the next step to grow their business. Working side-by-side with these visionaries makes us incredibly optimistic about the future.

Since 2010, Inkef has backed more than 25 companies in healthcare and technology. We have supported and continue to actively support companies with financing, business strategy, insights and shaping their future.

INNOGEST 

Innogest
Italy

Innogest is currently the largest Venture Capital firm in Italy focused on seed and early stage ventures, with more than € 200 million of capital under management. Innogest invests in high potential companies through a direct share in their equity. Innogest pays special attention to market potential and size. Innogest leverages its extensive network of contacts, working alongside its partners through its offices in Milan, Turin, Geneva, San Francisco. Innogest selects investments with a strong potential for providing a high return, consistent to the risk related to the company development stage. Innogest is committed to supporting its portfolio companies over a long period of time (the average expected holding period is five years) in order to walk together through their full development.

inventages

Inventages
United Kingdom

Inventages, formed with the support of Nestlé, one of the world's first strategic life-sciences, nutrition and wellness focused venture capital fund managers. We add value by supporting our portfolio companies with their strategy development, assisting in major financial transactions, recruiting key executives and having access to valuable exit opportunities. We have close ties with top tier pharmaceutical and nutrition companies as well as private equity groups and investment banks.



IP Group was set up with a mission to evolve great ideas, mainly from our partner universities, into world-changing businesses. We achieve this by systematically helping to create, build and support outstanding intellectual property-based companies. The Group pioneered the concept of the long-term partnership model with UK universities and has spent many years honing a unique approach to building businesses and providing support along the journey from “cradle to maturity”. We have replicated this approach with a select group of US research institutions and, in 2017, the Group announced it was expanding into Australasia.

IPF Partners

IPF Partners Switzerland

IPF Partners is a leading alternative financing provider focused on the healthcare sector. IPF Partners invests directly in emerging commercial stage pharma/biotech, medtech, diagnostics and IT healthcare companies.

IPF Partners provides customised low- to non-dilutive debt and equity financing to market leading healthcare companies.

The focus is on innovating products at commercial stage with a high potential in attractive markets. Typical deal size ranges from €5-20m+ over a 3- to 6-year duration.



Ipsen Switzerland

Ipsen is a global biopharmaceutical group dedicated to improving lives through innovative medicines in Oncology, Neuroscience and Rare Diseases. We also have a well-established and successful Consumer Healthcare business. We are committed to discovering new solutions for targeting debilitating diseases and improving the quality of life for patients.

Since it was founded in 1929, by Henri Beaufour, Ipsen has developed, and made available to patients, a number of products in Oncology, Neuroscience, Rare Diseases and Consumer Healthcare. Global footprint, acquisitions, partnerships, scientific collaborations and innovations: learn about the development of our group over the years.



Jolt Capital France

Jolt Capital SAS is a fully independent Private Equity firm that specialises in Growth Capital Technology Investing, and is authorised & regulated by the AMF (Autorité des Marchés Financiers).

Jolt Capital generates returns for its investors by enabling mid-sized technology-rich companies with strong fundamentals to execute their growth strategies, in sectors that offer good exit potential across software, mobility, cloud and Internet of Things (IoT).

In providing growth capital to our portfolio companies, we support their scaling in new markets, new capacities and new acquisitions, while mitigating the risks towards solid value creation.

The Joint Polish Investment Fund, (“JPIF”) is a new Life Science Venture Capital Fund, which focuses on investments in Life Science companies with visible and near-term value inflection points and a prospective holding period of 3-5 years.

JPIF consists of a team of people with broad experience in the life-science sector. Scientists and medical doctors with industrial experience work hand in glove with colleagues who have a thorough training in economics and business affairs. Everybody is driven by true interest in the life science field and new technologies, which will greatly contribute to people’s health disease management and quality of life.



Julz & Co.
United States

Our investment focus is the healthcare industry with an emphasis on therapeutics, diagnostics, and digital health. We source most of our deals from the U.S., Europe and China. We are always interested in discussing new investment opportunities, but successful biotechnology companies usually have an experienced management team, strong intellectual property position, address a vital market need and provide an opportunity for a strong financial exit.

Our investment philosophy is to be integrally involved in our portfolio companies at every level of corporate and business development. We will provide the strategic and operational support these companies require to succeed. This approach also gives our investors of confidence in our investment choices and reaffirms our commitment to deliver anticipated financial outcomes. Our management team has an extensive background in both healthcare industry and academia spanning every step of technology development and commercialization.



JUVENESCENCE

Juvenescence
United Kingdom

Juvenescence is a bio-pharma development company developing therapies focused on allowing people worldwide to live longer, healthier lives.

KISSEI

Kissei
Japan

Kissei Pharmaceutical Co., Ltd. engages in the research and development, manufacture, and sale of pharmaceutical products in Japan. It offers Urief and OD tablets for the treatment of dysuria; Glufast and Glubes tablets for diabetes; Epoetin Alfa BS injection for the treatment of renal anemia; P-TOL chewable tablets for treating hyperphosphatemia in patients on dialysis; Mitiglinide for treating Type 2 diabetes mellitus; and RECTABUL, a rectal foam product for the treatment of ulcerative colitis.

Kreos was founded 19 years ago with the single mission of pioneering unique financing solutions for high-growth companies across Europe and Israel. Since then, Kreos has committed more than €1.8 billion in over 450 portfolio company transactions, in a variety of industry sectors and located in 14 countries. Kreos has been a success because, unlike traditional lenders, Kreos understands the needs of high-growth companies and the unique challenges that they face as global competitors. We have worked with companies at all stages of development offering everything from operational runway extensions through acquisition financing. The common threads of our approach include operational flexibility, patience and commitment to creating value.

Kurma Partners
France

Founded in July 2009, Kurma Partners is a key European player in the financing of Innovation in Healthcare and Biotechnology, from pre-seed to growth capital, notably through Kurma Biofund I, II, and Kurma Diagnostics, as well as via strategic partnerships with prestigious European research and medical institutions.

LifeArc
United Kingdom

LifeArc is an independent life science medical research charity committed to drastically improving positive patient outcomes everywhere. MRC Technology's strategy evolved to support the charity's new direction, extending services beyond the MRC to ensure we deliver on our charitable purpose to help patients get the best treatments that science can offer. In addition to translating MRC science, MRCT also source promising health science and IP globally to progress into new patient treatments and tests. MRC Technology became LifeArc in June 2017. We used to operate under an MRC brand license, and to reflect our independence and growing ambition and to avoid identity confusion it was essential to change our name.

LivaNova
United Kingdom

LivaNova is a global medical technology company built on decades of experience and a relentless commitment to improve the lives of patients around the world. As a worldwide leader in cardiovascular and neuromodulation solutions, we are dedicated to helping create meaningful products and therapies that transform lives each and every day. It's health innovation that truly matters. At LivaNova, we strive to help where it really counts. We put the patient first.

We are committed to improving the lives of patients and families who deal with chronic disease, and we support the healthcare professionals who dedicate their lives to helping them. LivaNova is also dedicated to the highest standards, and we operate at the topmost level of business ethics and compliance.



Livzon Pharmaceutical Group
China

Livzon Pharmaceutical Group Inc., founded in 1985, is a comprehensive pharmaceutical enterprise integrating development & research, production and sales of pharmaceutical products. Livzon has 9 GMP production plants located in Guangdong, Shanghai, Sichuan, Fujian, 3 plantation bases for Chinese drug preparation production located in Shanxi, Gansu, Yunan of China, with more than 5,700 employees.



Longwall Venture Partners LLP
United Kingdom

At Longwall Ventures we invest in innovative start up and early stage businesses in the healthcare, science and engineering sectors. Our interests are diverse, but often in areas where we have existing knowledge and interest.

Investments to date range from medical devices to new measurement or instrumentation techniques, from space to big data. We invest in companies that have the potential to disrupt an existing market or gain a material share of a new market, with a preference for B2B opportunities rather than consumer products.



LSP BioVentures
United Kingdom

LSP is one of Europe's largest and most experienced healthcare investment firms. With a track record going back more than 30 years, we have built up an investment house that is dedicated to only one task: seeking, nurturing and growing healthcare investment opportunities with the potential to have a positive impact on society. We believe such opportunities create the most value for all parties. From our offices in Amsterdam, Munich and Boston, our team aims to back the smartest inventors with the best ideas. While their goal is to develop products and technologies that have a positive impact on society, our objective is to help inventors achieve their goals. By definition, success is often accompanied by financial returns. The combination of contributing to society and the prospect of associated financial returns, is why investors entrust LSP to invest their capital alongside LSP's own capital.



M Ventures
Netherlands

We drive innovation and back entrepreneurs through equity investments and hands on support in fields that could impact the vitality and sustainability of Merck KGaA, Darmstadt, Germany's current and future businesses. We are the strategic, corporate venture capital arm of Merck KGaA, Darmstadt, Germany. Our mandate is to invest in innovative technologies and products with the potential to significantly impact Merck KGaA, Darmstadt, Germany's core business areas. From our headquarters in Amsterdam and offices in the US and Israel we invest globally in transformational ideas driven by great entrepreneurs. We take an active role in our portfolio companies and team up with entrepreneurs and co-investors to translate innovation towards commercial success.

medicxi

Medicxi
United Kingdom

We invest in life sciences, with particular focus on therapeutics. We are equally comfortable investing at a very early-stage of drug development, when candidate drugs have just been discovered and are entering preclinical stage, as well as at later stages of clinical development. We back scientists that we believe can become future industry leaders: smart and insightful, driven by clear product vision, comfortable in uncharted territory, sharp, independent decision makers, ready to change direction when the data speaks. In short, we aspire to back true entrepreneurs with global ambitions.

MedImmune

MedImmune
United Kingdom

With one of the largest, most robust pipelines in the industry — including more than 120 research projects and product candidates — we comprise nearly half of AstraZeneca's overall R&D portfolio.

We are focused on three core therapeutic areas: Oncology; Respiratory, Inflammation and Autoimmune; and Cardiovascular and Metabolic Disease. But, we also are opportunity-driven in Infectious Disease.

Medtronic

Medtronic
Ireland

As a global leader in medical technology, services and solutions, Medtronic improves the health and lives of millions of people each year. We believe our deep clinical, therapeutic and economic expertise can help address the complex challenges — such as rising costs, aging populations and the burden of chronic disease — faced by families and healthcare systems today. But no one can do it alone.

That's why we're committed to partnering in new ways and developing powerful solutions that deliver better patient outcomes. Founded in 1949 as a medical repair company, we're now among the world's largest medical technology, services and solutions companies, employing more than 85,000 people worldwide, serving physicians, hospitals and patients in more than 155 countries. Join us in our commitment to take healthcare Further, Together. Learn more at [Medtronic.com](https://www.Medtronic.com).

mercia technologies

Mercia Technologies
United Kingdom

Mercia's vision is to become the leading national player in the funding and scaling of high growth businesses with an emphasis on the Midlands, the North of England and Scotland. Through its managed funds and its own balance sheet Mercia is able to provide the 'Complete Capital Solution,' offering a range of debt, venture and growth capital to UK SMEs. The Group believes there is a significant opportunity in the UK regions to develop leading businesses through the efficient and targeted provision of capital and support, creating substantial value for shareholders.



Merck & Co.
Germany

With a holistic approach, we design and develop medicines and intelligent devices that provide ongoing care for patients beyond their treatment. This includes new medications to treat conditions such as cancer or multiple sclerosis (MS), but also innovative technologies that make life easier for patients. For example, our injection device and disease monitoring software allow patients with MS to self-inject their medicine and monitor its administration. With cancer, our precise approach uses biomarkers that can match potential treatment to individual patients.



MSD
United Kingdom

We are inspired by the difference we can make in the lives of people around the world through innovative medicines, including biologic therapies, and animal health products. Our products cover a broad range of areas, including cardiovascular disease and immunology, infectious diseases, and women's health. And we focus our research on conditions that affect millions of people around the world - diseases like Alzheimer's, diabetes and cancer - while building strengths in new areas like biologics.



MTIP
Switzerland

MTIP is a Swiss-based venture capital investor specializing in the healthcare sector. Founded by entrepreneurs, our company partners with innovative start-ups in the medical device, diagnostic and digital health segments to create cost-effective and socially responsible solutions for improving patient care. Supported by seasoned investment professionals and a proprietary nexus of research institutions and medical facilities, we provide financial and strategic assistance from the startup through growth stages. Simply put, our goal is to empower talented entrepreneurs to develop successful and sustainable businesses with clear competitive advantages.



MVM Partners LLP
United Kingdom

MVM was founded in 1997 and manages several funds totaling more than \$700 million. MVM invests broadly across the healthcare sector, including in specialty pharmaceuticals, medical technology, diagnostics, life science tools, consumer healthcare, veterinary medicine, healthcare services, and digital health. MVM has a global perspective on healthcare and maintains offices in Boston and London. Current MVM portfolio companies are based across the US and Europe as well as in the Middle East and Asia. Partners of MVM, in aggregate, have more than 110 years of healthcare investment experience and have managed more than 45 healthcare investments. Their backgrounds span medicine, science, operations, finance, private equity, and the public equity markets."



NCL Technology Ventures United Kingdom

NCL started in 2010 as Narec Capital, a joint venture with the UK's National Renewable Energy Centre. Its primary purpose was to commercialise the IP that came through the centre of excellence, on behalf of UK Plc. After five successful years of operation, NCL expanded its offering to cover the wider technology market on a thematic basis. It also raised its first discretionary funds to benefit from its increasing pipeline of opportunity.



NeoMed Norway

NeoMed Management is an international investment firm specializing in the health care and life sciences industry. We target the entire industry, including the pharmaceuticals, drug discovery, biotechnology, diagnostics and medical technology sectors.

NeoMed's funds invest in innovative, development stage companies that have the potential to achieve exceptional growth driven by innovative products. Portfolio companies typically develop improved therapeutics, diagnostics or devices for the treatment of medical needs that are currently unmet or poorly served.



NetScientific United Kingdom

Through our US-UK network, we source, develop and manage early/mid-stage healthcare technology companies focused on Diagnostics, Digital health and Therapeutics.

We are focused on providing management support for our investments which can involve senior team members at NetScientific taking leadership roles in portfolio companies, in the early stages of investment, to build out dedicated management teams.



New Rhein Healthcare Investors United Kingdom

New Rhein is a private equity investment firm focused on healthcare therapeutics and medical devices. Its partners and associates are former industry executives with operational and transactional experience.

New Rhein invests in businesses which utilize proven products in new applications (e.g., new indications, new dosage forms, 505(b2)). The company compiles syndicates of operational focused investors who together bring a wealth of experience and a broad network of relationships to support its portfolio companies in development, regulatory, reimbursement, marketing and/or contract manufacturing.

We provide Private Investors, Family Offices and Corporate Investors the opportunity to invest in potentially high growth early-stage knowledge-intensive companies. Many of our Investors not only invest in the companies we present but also work alongside them as Lead Investors to help them unleash their potential.

Having been in operation for over 30 years we have developed an extensive ecosystem of investors, co-investors and partners who we work with to ensure we have an extensive pipeline of early-stage companies to work with. Investors are able to attend our Investor Events to meet entrepreneurs directly or invest in our Funds for a more passive approach. Typically we invest in UK based innovative companies who qualify for investment under the Enterprise and/ or Seed Enterprise Investment Schemes.



Newstar Ventures United States

Newstar Ventures Ltd. is a venture capital firm specializing in early-stage investments in small-medium sized companies on a global basis. The firm typically provides direct investments mostly in pre-Series A. It seeks to invest in life sciences, telecommunications, software, and media industries. The firm also provides consulting, executive, and non-executive services to its portfolio companies. It also provides advisory and analytical services to small-medium sized companies. Newstar Ventures Ltd. is based in La Jolla, California with additional offices in Mosman, Australia; London, United Kingdom and Nova Friburgo, Brazil.



Norgine Ventures United Kingdom

We are a leading European specialist pharmaceutical company with 110 years' heritage. We have a presence in all major European markets and employ over 1,000 people. We operate a well-established European infrastructure to develop, manufacture and commercialise products. What sets us apart from other companies is our flexible and agile approach to partnering and collaboration. We are able to integrate new products quickly for the benefit of healthcare systems and patients in Europe, Australia and New Zealand. We are headquartered in the Netherlands. We own a R&D site in Hengoed, Wales and two manufacturing sites in Hengoed, Wales and Dreux, France.



Novartis Switzerland

Novartis is a healthcare company which strives to change the practice of medicine and aspires to approach things differently. We are passionate about what we do and the impact we have on patients and societies. We are Novartis, and we are re-imagining medicine. Our company comprises three unique divisions: Innovative Medicines, Sandoz and Alcon.

Novartis develops, manufactures and markets innovative medicines, devices and diagnostic tests which help improve patient outcomes.



Novo Nordisk
Denmark

At Novo Nordisk, we are driving change to defeat diabetes and other serious chronic conditions.

Novo Nordisk is a global healthcare company with more than 90 years of innovation and leadership in diabetes care. This heritage has given us experience and capabilities that also enable us to help people defeat other serious chronic conditions: diabetes, haemophilia, growth disorders and obesity.

Headquartered in Denmark, Novo Nordisk employs approximately 42,100 people in 79 countries and markets its products in more than 170 countries.

NOVO

Novo Seeds
Denmark

Collaborating with outstanding researchers, academic institutions, entrepreneurs and leaders in the biotech and pharma industry, we provide capital, network and know-how to transform promising life-science discoveries into successful biotech startups.

With this platform, we strive to be the preferred early-stage investor and partner of the European life science industry.

NOVO
VENTURES

Novo Ventures
Denmark

We strive to invest in companies that develop innovative drugs, medical devices and diagnostics that can potentially improve the health and welfare of people around the world.

We focus on generating and realizing strong financial returns from our portfolio of venture companies. We invest in both private and public companies from an open evergreen fund with Novo Holdings as the only investor. This funding structure enables us to assume a long-term perspective.

nvm
private equity

NVM Private Equity
United Kingdom

We are a long-established investor focused on the UK regions, primarily targeting small management buy-outs and growth investment in businesses that are led by high quality incumbent management teams.

We own our business and personally invest alongside our funds. That means we have a personal stake in the success of the businesses and teams in which we invest.

We have a wide range of skills, interests and backgrounds. That means we bring a thorough and rounded approach to the investment process. We live and work in the UK regions, so are entrenched within our local business communities.



o2h
United Kingdom

o2h has developed an engine for seeding a pipeline of early stage life science assets through research collaborations, in-licensing, spin-outs & investment. o2h has an emerging portfolio of seed stage investments in frontier technology companies, and the crossover field of digital health.

The DNA of o2h is centred around the nurturing of its people, values and culture, it reflects in the way we work with each other, as well as our collaborators and partners. Our set of values are centred around the speed at which we learn, innovation, teamwork, attention to detail, energy, delivery, integrity, and community.



Orbimed
United States

From biopharmaceuticals to medical devices, diagnostics, and healthcare services, OrbiMed is scouting the globe for innovations that will help ensure humanity lives healthier, longer and more productive lives.

We have been investing globally for over 20 years across the healthcare industry: from early-stage private companies to large multinational corporations. Our team of over 80 distinguished scientific, medical, investment and other professionals manages over \$14 billion across public and private company investments worldwide.



Oxford Technology
United Kingdom

Since 1983, Oxford Technology Management (OTM) has specialised in making and managing investments in start-up and early stage technology-based businesses with high growth prospects. In total, we have made more than 150 investments in technology start-ups. Almost all of them are within an hour's drive of Oxford, so that we can be actively involved to help.

The OTM investment team are all scientists or engineers by background, and understanding the technology is the starting point for any investment that we make.



Oxon Invest
United Kingdom

Oxon is committed to channel the most advanced technological thinking into solving the extreme live expansion and mental enhancement challenges. In the tech skill- and expertise-deprived environment, Oxon provides a platform for efficient support of tech-intensive startups.

Twice a year we select a group of start-ups for the six month programme and invest a range of technology resources.

PANACEA VENTURE

Panacea Venture
China



Panakes Partners
Italy

Panakes derives from Panacea (Greek Πανάκεια, Panakeia), who was the goddess of Universal remedy, said to have a potion with which she healed the sick. Panakes Partners is a Venture Capital investor that finances medical companies, early stage startup and SMEs, with extremely promising products and great ambition, in Europe and Israel.

Thanks to our strong entrepreneurial and financial experiences we provide more than capital, and we aim to work together with entrepreneurs to develop successful businesses as an active and well-connected investor. We also have strong relationship with selected industrial partners to help companies to accelerate their development. We seek and help to grow Medtech companies with the potential to have a positive impact on society.



Peppermint Venture Partners
Germany

PVP is a private venture capital firm based in Berlin, investing in early-stage healthcare companies across Europe with a focus on medical device, digital health and platform technology companies. Peppermint Venture Partners was established in 2008 by Ingeborg Neumann, Dr. Joachim Rautter and Dr. Klaus Stöckemann. As experts in healthcare, we pool more than 40 years of experience in the healthcare and venture capital industry. We are driven by an entrepreneurial spirit to help motivated founders to achieve the full potential of their innovative ideas. We not only provide financial backing but also experience, know-how and a broad industry network in order to successfully bring novel healthcare products and services to the market.

PHILIPS

Ventures

Phillips Ventures
United Kingdom

At Philips Health Technology Ventures, we believe there's always a way to make life better. We invest in, partner with and empower entrepreneurs to grow their big ideas into innovations that can transform personal health and professional healthcare worldwide.

We are investing in and developing solutions to radically improve care for our growing and aging global populations. Our goal is to deliver the previously unthinkable – to give billions of people the opportunity to live healthier lives through predictive and preventative care, faster and more accurate diagnoses, personalized treatment, improved outcomes, and lower healthcare costs

Polar Capital is a specialist, investment-led, active fund manager with a collegiate and meritocratic culture where capacity of investment strategies is managed to enhance and protect performance. Since its foundation in 2001, it has grown steadily and currently has 12 autonomous investment teams managing specialist, active and capacity constrained portfolios, with combined AUM of £14.7billion¹.

Consistent with Polar Capital's founding strategy of fostering an equity culture amongst its employees and providing high levels of transparency to clients, 29% of the equity is currently held by Directors, founders and employees. Polar Capital Holdings plc has one key corporate investor: Caledonia Investments plc, a London listed investment trust with a notable track record of backing emerging companies in the financial sector, which owns 7%.¹

QUESTRA α Questra
Australia

During our 20+ years of working in the Alternative Assets sector we have built a substantial Investment Process that enhances value creation and provides a systematic stepped out set of procedures to apply during the various stages of an investment. This is a critical success element of what we do and how we do it. Questra's Team brings years of international experiences and strongly developed networks across these regions. We continue growing a global network of Co-investors, Business Partners and Operating Executives to assist in delivering on our overseas growth strategies.

 red alpineRedalpine Venture Partners
Switzerland

Redalpine provides venture capital to highly scalable European start-ups. Our mission is to help talented entrepreneurs turn an ambitious vision into reality by providing money, experience, coaching and door opening. We prefer to invest in disruptive business models with a moderate total capital need in the fields of information technology (ICT) and life sciences in seed and early stage.

 RMI PartnersRMI Partners
Russia

RMI Partners is a venture capital company established in 2012, with a strategic focus on investments supporting the development of innovative biopharmaceutical products and medical technologies. In Eastern Europe and Russia, RMI Partners is one of the largest investors in life sciences. The company makes global investments in a variety of therapeutic areas.

RMI Partners brings together an international team of professionals with many years' unique experience in the field of venture capital business, entrepreneurship, and life sciences industry. Our relationship with portfolio companies is based on the principles of mutually beneficial cooperation. We use all our experience and knowledge to support and develop our partners' ideas, and we are proud to participate in the creation of revolutionary products promoting better health for large numbers of people.



Roche
Switzerland

We believe it's urgent to deliver medical solutions right now – even as we develop innovations for the future. We are passionate about transforming patients' lives. We are courageous in both decision and action. And we believe that good business means a better world.

That is why we come to work each day. We commit ourselves to scientific rigour, unassailable ethics, and access to medical innovations for all. We do this today to build a better tomorrow.

rosettacapitallimited
Unlocking value in the life science sector

Rosetta Capital
United Kingdom

We are a venture capital firm focused on the life science and medical device sectors. Our mission is to invest in exceptional young companies that are able to deliver breakthrough medical advances.

Our investment strategy is focused primarily on direct secondary transactions, though we also make primary venture investments that complement our goals. As a secondary investor, we provide flexible liquidity solutions for other investors or corporations that wish to divest some or all of their investment assets or to access additional capital and resource to optimise investment outcomes. We bring new capital to the table to participate in follow-on financings and help support key programs through value-adding inflection points.

ruffena
CAPITAL

Ruffena Capital
United Kingdom

Ruffena Capital is a corporate finance business, that focuses on advising and raising capital for exceptional, privately held businesses. Our business is owned and run by our founding Partners, who have all had extensive experience in industry, finance and private equity.

In other words, we genuinely know business and enjoy working alongside management for a period, bringing our experience, perspective and market knowledge to help them prepare to raise the capital they seek. We then source the optimal blend of equity and debt on the right terms and from the right investors, funds and family offices for their business to grow.



Sanara Ventures
Israel

"Sanara Ventures is an innovation-investment platform, elevating outstanding healthcare-technology companies, from early-stage to global market maturity. At Sanara, we share a vision of an integrated continuum of care supported by accessible advanced healthcare solutions for people around the world. Sanara aims to generate real positive impact on medical conditions and medical-systems by providing funding and mentoring to early stage medical technology companies.

Sanofi is a global life sciences company committed to discover, develop and distribute therapeutic solutions focused on patients' needs.

Improving access to healthcare and providing the best support to you through a full continuum of care - from prevention to treatment including disease management - guide our actions day by day. In the context of a changing world - from climate issues to longer life expectancy - we are all facing greater health challenges. From prevention to treatment, we strive to transform scientific innovation into healthcare solutions, in human vaccines, rare diseases, multiple sclerosis, oncology, immunology, infectious diseases, diabetes and cardiovascular solutions and consumer healthcare. Every day, our employees are committed to make a difference to your daily life wherever you live and enable you to enjoy a healthier life.



SBI JI Innovation Fund

Israel

SBI JI Innovation Fund is a biopharma focused VC. We were formed in early 2017 as a partnership between SBI Holdings of Japan and Vertex. SBI Holdings is a leading Japanese-based, financial services group. Vertex is a global venture capital firm with \$700 million under management that boast an impressive track record of exits through M&A and IPO.



Seroba Life Sciences

Ireland

Seroba Life Sciences is a life sciences venture capital firm, focused on investing in breakthrough healthcare technologies that promise to improve lives and make a difference worldwide. Headquartered in Ireland, we work with some of Europe and the world's best entrepreneurs developing innovative medical devices, diagnostics and therapeutic drugs. We fund new healthcare opportunities through key value-adding stages, from inception through development and clinical evaluation, the generation of intellectual property, regulatory approvals and market launch and partnering with leading pharmaceutical or medtech companies.



Seventure

France

At Seventure Partners, we turn innovation into entrepreneurial ventures through financial backing and by sharing the passion of the companies we invest in. Established in 1997, Seventure Partners is one of the European leaders in venture capital, with €691 million under management as of December 31, 2017. We actively fund innovative companies within the two evolving fields of Digital Technologies and Life Sciences, partnering with those that have strong growth potential.

At Siemens Healthineers, we enable healthcare providers to increase value by expanding precision medicine, transforming care delivery, improving patient experience, and digitalizing healthcare.

Healthcare providers around the world have long relied upon our engineering excellence – leading-edge, high-quality medical technology across a broad portfolio. Our solutions touch an estimated five million patients globally every day and help hospitals to continuously improve their clinical, operational, and financial outcomes.



Sincere Pharmaceutical Group China

Sincere Pharmaceutical Group was founded on March 28, 1995 with an enterprise mission to “discover and develop high-quality medicines for patients.” Since its inception, we have grown from a registered capital of 2.78 million to total assets of over 3 billion yuan, from a few dozen people to a R&D-driven pharmaceutical enterprise with more than 3,000 talents, and from an annual tax of less than a million to about 500 million yuan. We have ranked among “the top 100 Chinese Pharmaceutical Companies” for consecutive years, and our growth goes beyond the numbers.



Sixth Element Capital United Kingdom

Sixth Element Capital is a firm specializing in early stage investment.

Sixth Element Capital is currently managing its first fund: the £70m CRT Pioneer Fund (CPF) to create the future of cancer therapy and diagnosis. CPF invests in oncology focused assets and companies and has a proprietary relationship with Cancer Research Technology (CRT). CPF’s investors are the European Investment Fund and Syncona.



Sofinnova Partners France

Founded in 1974, Sofinnova is a clinical-stage biopharmaceutical venture capital firm with approximately \$2.2B under management. We are a passionate and committed team of MDs and PhDs that deploy human and financial capital to improve the lives of patients through science. Our mission is to provide industry leading venture returns by delivering transformative medicines to patients. We live our mission to deliver outstanding results for those we serve – patients, entrepreneurs, and the people and organizations that entrust us with their capital.

SOSV is a multi-stage venture capital investor. We run multiple world-class vertical accelerator programs, and provide seed, venture and growth stage follow-on investment into superstar companies. Our unique full-stack model has delivered a net IRR over the last 20 years that puts us in the top 10% of all venture funds worldwide.

SOSV provides intellectual and financial capital to accelerate founders' big ideas for positive change. SOSV has funded over 700 startups to date. We currently fund over 150 startups per year through our programs: HAX (hardware and connected devices), IndieBio & RebelBio (life sciences), Chinaccelerator (cross-border internet & mobile in Asia) and Food-X (food innovation).



Spark Impact
United Kingdom

SPARK Impact is one of the most active investors in the UK. Our focus is building world-class businesses that offer solutions to some of the global challenges that we face. Our extensive knowledge and experience adds value to entrepreneurs and investors:

- We seek to build world-class businesses that offer best investment return.
- We support businesses from across a wide range of industry sectors.
- We work with early stage, rapid growth and mature businesses seeking significant growth and expansion.



SR-One
United Kingdom

SR One is the corporate venture capital arm of GlaxoSmithKline. The firm invests globally in emerging life science companies that are pursuing innovative science which will significantly impact medical care. We have a team of investment professionals, located in the US and UK. As a Team, our experience spans basic science, industry and the market. We take an active role in our portfolio companies and work with management teams and our fellow venture investors to create significant value. Celebrating its 30th anniversary in 2015, SR One has invested \$1B in more than 170 companies, and its current portfolio includes 40 private and public companies. Our expanded remit also focuses on maximizing the value of GSK technological innovation to establish new businesses and revenue opportunities across a range of industries.



Robur

Swedbank Robur
Sweden

Swedbank Robur is one of Scandinavia's largest asset managers and a strong investment partner. Since the foundation in 1967, Swedbank Robur has evolved from a small, equity-based mutual fund company into a highly diversified provider of savings products. Swedbank Robur offers savings products and discretionary investment management for private individuals, institutional clients, governments, universities, corporations and labor unions. The product range includes investment funds covering all major regions, sectors and asset classes. Many funds are also offered as part of tax-deferred retirement programs.

"Syncona is a leading FTSE250 company focused on investing in and building global leaders in life science. Our vision is to deliver transformational treatments to patients in truly innovative areas of healthcare while generating attractive returns for shareholders. Our current investment portfolio consists of seven high quality investee companies in life science and a leading range of fund investments. We seek to partner with the best, brightest and most ambitious minds in science to build globally competitive businesses. We are established leaders in gene therapy, cell therapy and advanced diagnostics, and focus on delivering dramatic efficacy for patients in areas of high unmet need.

Takeda UK
United Kingdom

Takeda UK is a wholly owned subsidiary of Japan's largest pharmaceutical company - a global industry leader with more than 30,000 employees in 70 countries.

Our mission is to strive towards better health for people worldwide through leading innovation in medicine. We are proud of our distinguished 230-year heritage, which is rooted in the values of 'Takeda-ism': integrity, fairness, honesty and perseverance.

Teva
Israel

Teva was established in 1901. Our global headquarters are based in Israel.

Today we have a portfolio of more than 1800 molecules, and produce approximately 88 billion tablets and capsules a year at 80 manufacturing facilities.

We rank among the leading pharmaceutical companies in the world and are active in 60 countries. Approximately 45,000 employees around the world are dedicated to our mission.

Truffle Capital
France

Since its creation in 2001, Truffle Capital has been a key player in European Venture Capital, specialising in breakthrough technologies in the IT (FinTech and InsurTech) and Life Sciences (BioTech and MedTech) sectors. Truffle Capital's mission is to support the creation and development of young innovative companies capable of becoming the leaders of tomorrow.

Truffle Capital is dedicated to leveraging its industry knowledge, extensive network and on-the-ground experience to identify each company's opportunities to meet market needs, with the ultimate goal of improving financial performance for investors.

Founded in March 2001, Tuspark Ventures now manages over 150M USD capital and assets, which focus on early-stage, hi-tech investment. By leveraging TusPark's world-class incubation experience, facilities and resources, "VC+Incubation" has been developed by TusPark Ventures as the best practice business model in China.

Over the past 10 years, Tuspark Ventures has invested over 40 portfolio companies, which covers TMT, Bio-Tech, Clean-Tech and other industrial sectors. Some of them have been listed in either Nasdaq or local stock exchange, and had realized promising financial returns to our investors.

TVM | Capital

LIFE SCIENCE VENTURE CAPITAL

TVM Capital Life Science

Germany

TVM Capital Healthcare Partners is a shariah compliant private equity firm specializing in growth capital, small buyout, and PIPE investments. It also seeks to invest in industry consolidations, family businesses, green field roll-up strategies, and early, mid, late, and pre-ipo stage investments. The firm primarily seeks to invest in the healthcare, pharmaceutical and life sciences industry.



UCB Ventures

Belgium

UCB Ventures is a €150 million strategic corporate venture fund established in 2017 to further strengthen UCB's ability to create value from novel insights and technologies that can transform the lives of patients suffering from severe diseases.

We invest in innovative therapeutics and technology platforms that are early stage and higher risk, in areas adjacent to or even beyond UCB's therapeutic focus on neurology/neurodegenerative diseases, immunology and muscular skeletal/bone health.



UCL Technology Fund

United Kingdom

The UCL Technology Fund is dedicated to investing in intellectual property commercialisation opportunities arising from UCL's world-class research base, focusing in particular on the physical and life sciences. The Fund supports UCL in achieving the full potential of innovations that have prospects for outstanding societal and market impact, right through the development journey from initial proof of concept to practical commercial application.

The Fund is managed by Albion Capital, one of the largest independent venture capital investors in the UK in collaboration with UCLB, building on their 15-year relationship. Where a project has the potential to be funded, UCLB and Albion will work together with the relevant academic team to support the application process. Decision making on investments is made through a transparent and independent process, including scientific/technical peer review and assessment of the commercial opportunity.



UKI2S
United Kingdom

The UK Innovation & Science Seed Fund is backed by the Department for Business, Energy and Industrial Strategy and the Fund's partners are 9 publicly funded research bodies, including STFC, BBSRC, NERC and Dstl. The Fund is independently managed by venture capital specialist Midven.

We help build companies from great science developed in laboratories, science and technology campuses and synthetic biology.

We hold investments in some of the UK's most innovative companies, in areas as diverse as novel antibiotics, research into Alzheimer's disease, "green" chemicals and airport security.



UVM Health Network Ventures
United States

Working together to better serve our communities makes us stronger, focused on collaboration instead of competition. As a team, The University of Vermont Health Network improves the lives of our patients by delivering outstanding care cost-effectively, as close to patients' homes as possible.

Our hospitals and physicians are bringing the best of community and academic medicine together, sharing their knowledge and resources to give patients access to leading-edge technology, advanced treatment options and the highest level of compassionate care – the heart and science of medicine.



Ventac Partners
United Kingdom

With offices across Europe, United States and Asia and with our multi-disciplinary Partner and Advisor teams, Ventac Partners strives to provide its clients superior global services delivered locally.

Covering Biotech, Pharma and Medtech, we offer hands-on experience and skills required to drive innovative technology-based projects from the laboratory to the market.

Over the last 15 years, we have experienced a steadily growing business with industry and academic institutions, we have founded, incorporated and exited several companies together with our partners and investors and consulted on hundreds of different early stage or advanced projects.

Ventac Partners is continuously expanding its international presence and remains committed to generate value to its clients and portfolio company partners and investors.



Xeraya Capital
Malaysia

We were the brainchild of Khazanah Nasional Berhad, envisioned as an independent vehicle to provide agile, capital support via venture capital and private equity to catalyse life sciences breakthroughs and bring life changing innovations to human wellbeing. We also have a three-pronged, yet simple vision; react quickly to opportunities, take a long-term view on investments, and ensure partner companies make a difference to the lives of Malaysians and people around the world.

5TH ANNUAL LSX WORLD CONGRESS



The 5th annual LSX World Congress is the new name for the Biotech and Money/Medtech and Money World Congress. The name may have changed, but it retains its core offering for the C-suite of the global life science industry.

The LSX World Congress is a high-calibre, senior executive, two-day conference and partnering event providing the education, strategies, solutions and contacts that life science executives need to enable more effective investment, planning and strategic growth within their businesses.

With a relentless focus on quality peer-to-peer discussion, high-level networking and partnering, unique formats and a vetted, high-calibre audience, the LSX World Congress connects the people that matter to the future of healthcare.

In February 2019, LSX World Congress brings together biotech, medtech, healthtech and deep tech all under one roof. It's an incredible two days that you'll want to be part of.

The list of investors in this document will be in attendance at the February congress and looking to meet companies like yours.

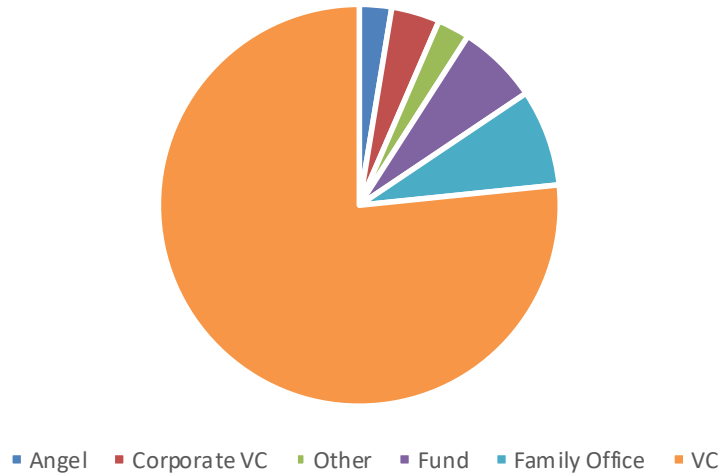
We've just released our full brochure for 2019.

Click below to take a look at all of our confirmed panels, speakers, showcases and all of our exciting new features for 2019.

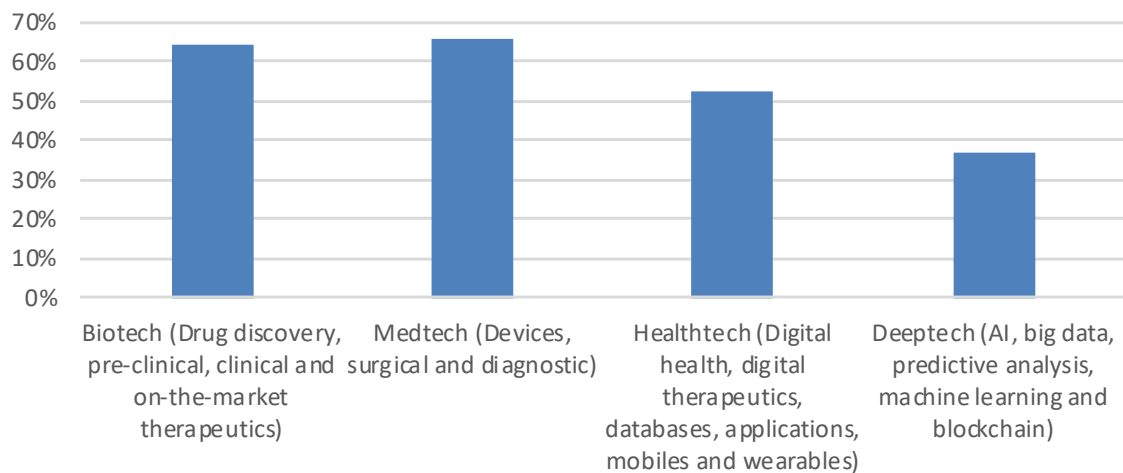
<https://www.lsxleaders.com/lxx-world-congress-brochure-download>

AGGREGATED STATISTICS (taken from those firms listed)

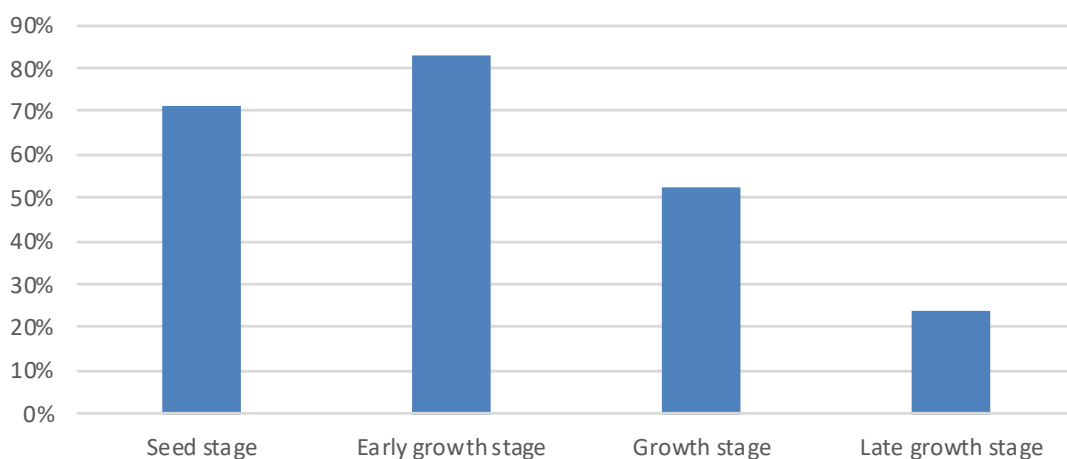
What type of investor are you?



Which sector are you currently interested in investing / partnering in?



Which type of companies would you wish to engage at the congress?



What is your minimum investment size per round?



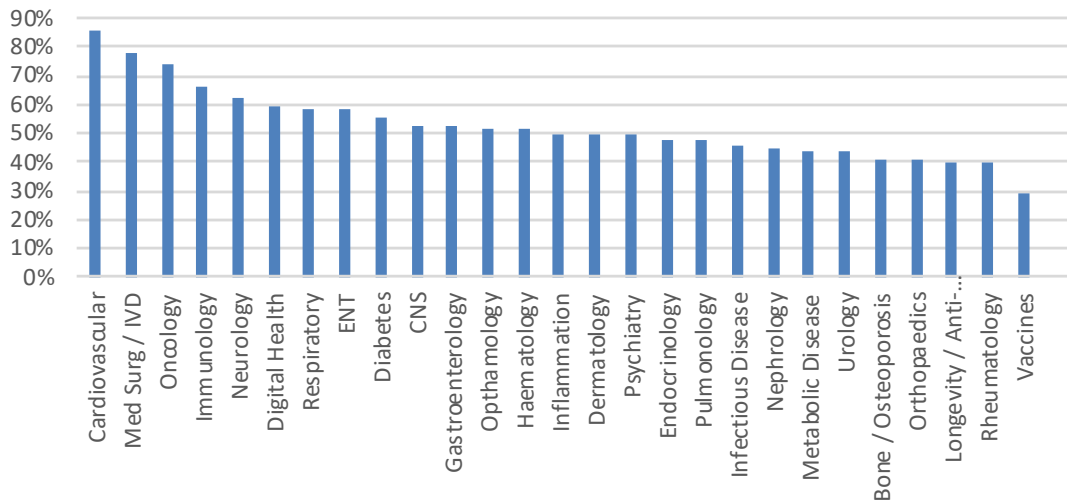
■ <£100k
 ■ £100k-£250k
 ■ £250k-£500k
 ■ £500k-£1m
 ■ £1m-£5m
 ■ £5m-£10m
 ■ £10m+

What is your maximum investment size per round?



■ <£100k
 ■ £100k-£250k
 ■ £250k-£500k
 ■ £500k-£1m
 ■ £1m-£5m
 ■ £5m-£10m
 ■ £10m+

What market(s) do you target?





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biotechandmoney
bringing deals to life