



Live webinar

The rise of legal operations: designing data-driven legal processes

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Richard Mabey, CEO at Juro, in conversation with:



Stephanie Corey: CLOC Co-Founder; Co-founder and General Partner at UpLevel Ops



Lucy Endel Bassli: Founder & Principal of InnoLegal Services, Chief Legal Strategist at LawGeex



Sarah Barrett-Vane: Legal Operations Consultant, former Director of Legal Ops at Royal Mail

The five questions we'll answer:

- What is legal operations and why does it matter?
- How can you build data-driven legal processes?
- How can you change the perception of the legal team?
- How can you get buy-in for legal ops projects?
- What does the legal team of the future look like?

What is legal operations?

- A multi-disciplinary function that optimizes legal services delivery to a business, government or business entity by focusing on twelve core competencies (CLOC definition).

Why has it become so popular, and where is it going?



What does it really mean to be a data-driven legal team?

- How do you capture data that's useful for legal?
- Which types of data are most useful?
- How can you present and share data usefully?
- How do you practically equip your team to use data in a meaningful way?

How can using data alter the perception of the legal team?

- How can you use data to prove wins and highlight risks?
- How can legal's data be commercially useful for the business?
- What are the risks if you don't gather and use data?
- Can you share examples or experiences from your career?

What are the main challenges when it comes to getting buy-in for legal operations?

- How do you secure budget?
- How do you identify the right stakeholders for sign-off?
- Can your colleagues in procurement and IT help?
- How do you prove ROI on legal ops?

What does the legal team of the future look like? (And how can you prepare for this now?)

- Will in-house legal teams contain the same roles in the future?
- How might technology change the picture?
- Does legal education need to change?
- How can you adjust your hiring strategy to prepare for the future?

Any questions?

This webinar has been recorded. A link will be sent out later along with the slides.

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