

Silvair goes global with Future Electronics partnership

Montreal, May 21, 2019 - Silvair, a pioneer in mesh lighting networks and a leading provider of qualified Bluetooth mesh solutions for lighting control, has announced a partnership with Future Electronics, a global leading distributor of electronic components.

The partnership allows Silvair to expand their business reach and accelerate adoption of its wireless lighting control technology. The Silvair Firmware can already be found in several dozen components from different manufacturers. The globally interoperable Bluetooth mesh ecosystem continues to grow, giving customers the freedom to choose from a variety of products across different vendors. These include LED drivers, fixture controllers and sensors.

Through its worldwide distribution channels, Future Electronics will be offering smart components from companies that have already integrated the Silvair Firmware into their products. All of the components offered by Future Electronics can be commissioned using the Silvair Commissioning tools. In addition, the company will be promoting Silvair solutions among lighting manufacturers to further expand the Bluetooth mesh ecosystem.

“We are delighted to be entering into a partnership with such an established and trusted global brand. This strengthens our credibility and sharply expands our international distribution. With its outstanding commercial and technical competencies, Future Electronics is a perfect partner for propagating our wireless lighting control technology,” said Rafal Han, CEO of Silvair. “We want to show the world how our solution increases affordability of efficient, sensor-driven control strategies. With a partner like Future Electronics, we can drive the global shift towards truly efficient lighting.”

“Given Future’s prominence in the lighting space, Silvair adds an important piece to our overall IoT ecosystem strategy,” said Matthew Rotholz, Vice President of Future Connectivity Solutions. “Their world-class platform allows our customers the ability to easily evaluate and implement wireless control features in lighting applications.”

As a leading contributor to the development of the Bluetooth mesh standard, Silvair offers solutions that have been qualified by the Bluetooth SIG. This shortens time-to-market for lighting manufacturers while ensuring cross-vendor interoperability within the qualified Bluetooth mesh ecosystem.

Silvair will be showcasing its wireless lighting control solution during the upcoming LIGHTFAIR International 2019 in Philadelphia, US. At booth #3830, the company will present multiple interoperable products from its partners. A number of times throughout each day, Silvair will host hands-on demonstrations to show how the Silvair Commissioning tools simplify and accelerate the commissioning process.

About Silvair

Silvair provides a complete wireless lighting control solution based on the globally interoperable Bluetooth mesh standard. Component manufacturers can easily integrate it into a variety of products, flexibly choosing specific features in accordance with their customers' needs. In addition, Silvair provides dedicated tools for commissioning and managing Bluetooth mesh lighting networks in commercial spaces. Silvair Commissioning has been designed from ground-up to streamline and accelerate the commissioning process, so that it can be carried out without specialized training or lighting control engineering expertise.

For more information, visit www.silvair.com

About Future Electronics

Future Electronics is a global leader in electronics distribution, recognized for providing customers with global supply chain solutions, custom-tailored engineering services and a comprehensive suite of passives and semiconductor products. Founded by Robert Miller in 1968, Future Electronics has over 5,500 employees and operates in 169 offices in 44 countries around the world. Future Electronics is globally integrated, with a unified IT infrastructure that delivers real-time inventory availability and access to customers. With the highest level of service, the most advanced engineering capabilities, and the largest available-to-sell inventory in the world, Future's mission is always to Delight the Customer®.

For more information, visit www.futureelectronics.com