# Merger & Acquisition
Technical Due Diligence and Support Services

Protect your investment, reputation, and resources in today's technology reliant environment.

You've done your business due diligence but do you fully understand the technology related risk exposure?

- What is the risk exposure of the IT infrastructure, applications, and data?
- What cyber threats present the most risk and must be countered?
- Is the company really compliant with the appropriate requirements?
- Has the company already been breached?
- Will new technology or infrastructure be needed after the transaction to minimize cyber risk?

Silent Sector supports successful mergers and acquisitions by clarifying current risk and post-transaction requirements, then supporting the transition to ensure a sustainable cybersecurity posture.
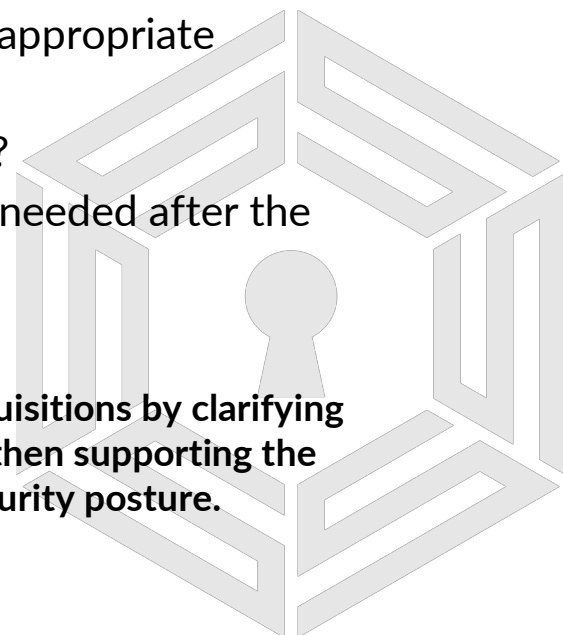
Due Diligence Services:
Clarify your technology and data related risk

- **Cyber Risk Assessment**: Review of company practices to determine whether appropriate proactive measures are in place and sustainable.
- **Penetration Testing**: Technical testing of systems and applications to identify vulnerabilities that can result in significant downtime, loss or modification of data, attacks against brand reputation, ransoms, and other attacks.
- **Darkweb Research:** Identify current exposure within the criminal underground. Seek evidence of previous breaches, compromised vendors or executive team members. Understand what cyber-criminal threats are most critical to the industry, organization, or specific vulnerabilities within the company's technology environment.
- **Policy and Compliance Review:** Understand whether the company can consistently meet compliance requirements and has appropriate governance documentation to minimize risk and show proactive efforts in the event of a breach.

Post Transaction Advisory and Support:
Protect your investment through proactive risk management

- **Integration:** Communications systems and infrastructure must be combined in a manner that does not create additional exposure.
- **Normalization & Standardization:** Separating and merging systems often requires adjustments to hardware and software configurations in order to function as designed and remain secure.
- **Policy and Procedures:** Current and new policies must be considered when bringing organizations together. Training and standards should be clear and effective.
- **New Staff Requirements & Vetting:** M&As often require review of staffing needs. Additional team members should be considered in advance to provide adequate time to find the right personnel and complete proper vetting.

M&A
COMMON CONSIDERATIONS

☐ Are your current software platforms compatible?

☐ How much of your IT staff do you intend to keep? Are you merging the teams? Have you defined the structure?

☐ Do you have any "home grown" applications that will require your development staff to remain? Have you documented the application, code, and development process in case you lose staff?

☐ If you have an Active Directory domain, are you going to add the existing users to one of the existing domains or are you going to create a new domain and then move all users into that domain?

☐ Have you determined if you will use original email addresses or create new ones?

☐ Is your mail system in house, hosted, cloud based? The mail migration will need to be reviewed thoroughly or are you going to keep the domains separate?

☐ Do both companies have similar compliance requirements and IT frameworks? If not, what is your plan to manage compliance? Which framework(s) will you adopt?

☐ Do you have an architecture team in house that can manage the required design work?

☐ Do you have sufficient IT resources to manage the migration?

☐ Most companies will lose a percentage of the IT personnel within 6 months due to M&A, even if they are not part of the staff reduction. What measures do you have in place to ensure you can keep key resources?

☐ Are all your processes documented? If so will you be combining them?

☐ Have you reviewed software and infrastructure contracts to identify what contracts can be eliminated either without penalty or which expire soonest? This may help you determine what infrastructure to keep.

Contact Silent Sector today for a complementary consultation
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