

# Kantar's 2019 Top 50 US Retailers

2019E US Rank <sup>1</sup>	2019E Global Rank	2024E Outlook	Retailer/Parent Company	Home Country	2019E US Retail Sales (\$MM)	2019E US Stores	Sales CAGR ('14-'19E)	Sales CAGR ('19E-'24E)	2019E % Retail Sales Outside US
1	1	◀▶	Walmart	US	\$399,157	5,256	3%	2%	24%
2	2	◀▶	Amazon.com <sup>1</sup>	US	\$143,997	512	25%	15%	35%
3	5	▼	Kroger	US	\$124,316	3,037	3%	4%	0%
4	3	▲	Costco	US	\$109,680	537	7%	7%	24%
5	8	▼	Home Depot	US	\$100,449	1,973	6%	3%	8%
6	6	▲	Walgreens Boots Alliance	US	\$99,472	9,275	7%	5%	11%
7	13	◀▶	CVS	US	\$88,261	9,941	5%	5%	1%
8	15	◀▶	Target	US	\$76,984	1,863	1%	3%	0%
9	17	▼	Lowe's	US	\$65,541	1,723	4%	2%	8%
10	20	▼	Albertsons Companies	US	\$59,861	2,252	25%	1%	0%
11	21	▲	Apple	US	\$53,079	272	13%	9%	11%
12	14	◀▶	Ahold Delhaize	Netherlands	\$45,238	2,005	1%	2%	41%
13	28	▼	Best Buy	US	\$40,019	1,014	3%	2%	8%
14	32	▲	Publix	US	\$38,420	1,476	5%	4%	0%
15	31	▼	TJX Companies	US	\$31,922	3,219	8%	5%	23%
16	7	▲	Aldi <sup>2</sup>	Germany	\$31,021	2,556	8%	7%	72%
17	43	◀▶	Dollar General	US	\$25,725	16,088	6%	6%	0%
18	42	◀▶	H-E-B	US	\$25,232	337	5%	4%	3%
19	45	▼	Macy's	US	\$25,149	882	-2%	1%	0%
20	52	▲	Dollar Tree	US	\$23,159	15,172	22%	3%	1%
21	60	◀▶	Kohl's	US	\$19,640	1,175	1%	4%	0%
22	66	◀▶	Meijer	US	\$18,395	248	3%	3%	0%
23	64	◀▶	Ace Hardware	US	\$17,783	4,434	5%	3%	5%
24	72	▼	Wakefern	US	\$16,859	358	3%	2%	0%
25	11	▼	Seven & I	Japan	\$16,676	8,891	5%	2%	82%
26	74	▲	Ross	US	\$15,984	1,801	8%	5%	0%
27	77	▼	Rite Aid	US	\$15,695	2,471	-10%	0%	0%
28	76	▲	Nordstrom	US	\$15,395	365	3%	2%	2%
29	89	▼	BJ's	US	\$13,358	220	1%	2%	0%
30	95	▼	Menards	US	\$12,040	312	4%	2%	0%
31	80	▼	Couche-Tard	Canada	\$11,880	7,036	18%	2%	20%
32	81	▲	Qurate Retail	US	\$11,613	N/A	14%	4%	19%
33	99	▼	Bed Bath & Beyond	US	\$11,584	1,454	0%	-1%	2%
34	104	▲	Hy-Vee	US	\$11,148	290	6%	5%	0%
35	98	▼	L Brands	US	\$11,140	2,677	2%	1%	6%
36	108	▼	Health Mart	US	\$10,934	5,023	7%	3%	0%
37	110	▼	J.C. Penney	US	\$10,774	840	-2%	-4%	1%
38	117	▲	O'Reilly Auto Parts	US	\$10,097	5,419	7%	4%	0%
39	118	▲	Good Neighbor Pharmacy	US	\$10,082	3,022	4%	5%	0%
40	106	▲	AutoZone	US	\$9,875	5,655	5%	4%	11%
41	127	◀▶	Wegmans	US	\$9,458	100	5%	4%	0%
42	129	▼	Giant Eagle	US	\$9,236	419	1%	1%	0%
43	123	▼	Sherwin-Williams	US	\$9,152	4,082	5%	4%	6%
44	128	▲	PetSmart	US	\$9,089	1,537	8%	4%	4%
45	133	▼	Speedway <sup>3</sup>	US	\$8,877	4,199	15%	3%	0%
46	138	▼	Dick's Sporting Goods	US	\$8,427	867	5%	2%	0%
47	140	▼	Tractor Supply	US	\$8,349	2,035	8%	4%	0%
48	144	▼	WinCo Foods	US	\$8,112	128	7%	3%	0%
49	146	▼	Southeastern Grocers	US	\$8,038	542	-6%	-3%	0%
50	149	▲	Ulta	US	\$7,746	1,254	19%	12%	0%

<sup>1</sup> Includes Whole Foods Market

<sup>2</sup> Includes Trader Joe's and Aldi Sued

<sup>3</sup> Acquired Andeavor Brands convenience stores (ampm, superAmerica, etc.) effective FY 2019

All figures are estimates based on FY 2018 results (reported in March/April 2019).