CASE STUDY: ARTHUR STATE BANK

DATACOMM HAS BEEN HELPING ARTHUR STATE BANK STAY A STEP AHEAD OF THE COMPETITION WITH END-TO-END NETWORK SUPPORT SINCE 1991

DataComm

THE SITUATION

Community and regional financial institutions continually face the challenge of keeping up with the client-facing technology and services offered by larger firms while often working with smaller budgets. As such, community financial institutions like Arthur State Bank need a reliable, cost-effective way to manage their networks. That includes having the right network infrastructure, hardware, communications technology, file transfer capabilities and more...

Rather than bearing the expense and expertise required to manage everything IT-related on their own, Arthur State Bank has been able to rely on DataComm Networks Inc., a managed security service provider and IT integrator for nearly three decades to handle the brunt of their IT burden and help position the financial institution for success.

THE PLAN

Starting in 1991, Arthur State Bank engaged DataComm to build out their network at a time when financial institutions used mainframe computer systems and so-called "dumb terminals," which had little to no computer power. Over the years, Arthur State Bank has relied on DataComm to manage new network capabilities, improve communications with VoIP technology, stay ahead of security threats, provide the infrastructure for client-facing capabilities, such as remote check deposits, and more.

To make this type of partnership successful, Arthur State Bank needed a managed security services provider and IT integrator that would be there every step of the way. DataComm has come to support Arthur State Bank on both cost competitiveness and IT strategy, helping build both short and long-term plans such as budgeting based on product or hardware migrations due to end of support dates.

ARTHUR STATE BANK

DATACOMM IN ACTION

DataComm's initial partnership with Arthur State Bank involved building custom cable assemblies for the financial institution's connectivity to their mainframe computer system. Since then, some of DataComm's notable contributions to Arthur State Bank's IT functionality and security include:

- Building out data communication capabilities between the financial institution's branches.
- Deploying SecureNOC for real-time network monitoring and management.
- Implementing Mitel for scalable, reliable and secure phone and communication services.
- Deploying SecurShield to protect the financial institution from ever-evolving cyberthreats.
- Establishing disaster recovery plans and backups (particularly relevant for hurricane preparedness in the Southeast).
- Ensuring compliance with the evolution of cybersecurity regulations for financial institutions.

THE RESULTS

Through this strong, reliable partnership, DataComm has enabled Arthur State Bank to maintain the same headcount for its core IT team — thereby controlling expenses — for nearly 30 years, despite Arthur State Bank's significant technology advances and overall growth.

In addition to direct cost savings, DataComm has helped Arthur State Bank block numerous cyberthreats and establish full redundancy for its servers and data, thereby avoiding financial loss and reputational harm. Moreover, by providing a single point of contact for all of Arthur State Bank's IT needs, DataComm saves the financial institution time while freeing up employees to focus more on their core responsibilities, all with the backing of top-quality network infrastructure.

> **"**
>
> *When you have a company that you know is going to be there for you when you need them, then that's the company you need to partner with. That's what DataComm does for us, and they've always kept us a step ahead of other community banks.*
>
> Shannon Rector, VP & Information Security Officer, Arthur State Bank

We'd love to show you how DataComm can help your organization keep up with network infrastructure and management in a cost-effective manner. Get in touch with our team to learn more.

CONTACT DATACOMM