Vision33

Vision33, Your Dedicated Global ERP Partner

Index

Vision33, Your Global SAP Solutions Partner

VISION33 AND SAP

Vision33 is an SAP gold partner and the largest global partner for SAP Business One. As a global IT professional consultancy, Vision33, offers something more than your typical SAP solutions partner. Vision33 is a business process implementer; challenging your business processes to improve efficiencies and attain your goals for growth and success. Vision33 works with growing and large enterprise (LE) in both the public and private sectors in industries such as: manufacturing, wholesale, and distribution.

Vision33 provides consulting services including business requirement specification, process mapping and ERP implementation, as well as an industry leading support program, Vision33 TOTAL Care. Vision33 has the world's largest and most experienced team of SAP Business One consultants located in offices in the UK and around the globe. Through its Global Services team, Vision33 has certified consultants available anytime, anywhere for your international SAP Business One projects. Vision33 has the diverse industry expertise, geographic reach, hands-on approach, and proven methodology to ensure SAP Business One meets your unique business requirements.

Whether you're a growing business with one location, expanding into new markets, or a large enterprise running SAP with subsidiary operations, Vision33 brings extensive business process knowledge, detailed product expertise, and innovative strategies to unlock the potential of SAP Business One. Vision33 is there to help you leverage the best technology to meet your business vision and goals – to ensure you get superior value from your technology investment today and into the future.

COMPANY HISTORY

Vision33 was founded with a clear conviction of how technology can transform businesses. Following the introduction of the SAP Business One solution in 2004, Vision33 became one of the first channel partners dedicated to the resale and support of SAP's flagship enterprise resource planning (ERP) solution for small and mid-sized enterprises (SMEs). Vision33 has unmatched experience delivering solutions to support every core business function. Our work spans all major industries. Vision33 employs results-driven people to provide world-class experience through our office locations throughout Europe and North America.

Industry Recognition

Vision33 is consistently recognised by the industry and by SAP for its notable growth and dedication to helping customers achieve success. Vision33 has received many awards and accolades in each region it operates and consistently holds the title of largest global partner for SAP Business One.

2016 SAP® PINNACLE AWARD

The SAP Pinnacle Award in the category of 'Customers' Choice - Sell' highlights SAP partners' remarkable contributions, acknowledging their dedication to teamwork, innovative approach and capacity to challenge what is possible to help customers achieve their goals.

SAP presents these awards annually to the top partners that have excelled in developing and growing their partnership with SAP and helping customers run better. Winners and finalists in 19 categories were chosen based on recommendations from the SAP field, customer feedback, and performance indicators in the following umbrella categories: Build, Service, and Sell, with each category including a Customers' Choice award, which recognises a customer-nominated SAP partner.

Vision33 is one of only 16 companies in the SAP ecosystem of 13,000 partners to receive this recognition.

SAP
Pinnacle
Awards
2016
Winner

In recognition of excellent contribution to SAP

Vision33

is awarded an SAP Pinnacle Award in the category

Customers' Choice — Sell

Leading ERP Solution from Vision33

The driving force underlying any successful company is a clear roadmap for the future. Through successful management, businesses meet objectives and achieve their vision. However, when growth exceeds a company's ability to effectively manage its operations - challenges arise. Key information resides in different systems, programs, or physical locations. Without an integrated business management solution, businesses do not have access to real-time information needed to make strategic decisions. As the largest global value added reseller (VAR) for the SAP Business One®, Vision33 has seen the difference that an integrated business solution can make for growing businesses and large enterprise subsidiaries.

SAP Business One Leading ERP Solution for Small and Midsized Enterprises and Large Enterprise Subsidiaries

SAP Business One is an affordable, easy to use enterprise resource planning (ERP) solution that offers an affordable way to manage your entire business and designed specifically for small and midsized enterprises (SMEs) and large enterprise subsidiaries. From accounting and finance, sales and customer management, purchasing and operations, inventory and distribution, and reporting and administration. By centralising business data, you can access critical real-time information to make fast and informed decisions.

Trusted around the world, SAP Business One is a scalable, proven solution available on premise and in the cloud, powered by Amazon Web Services (AWS). SAP Business One has the functionality to help you transform your business by leveraging information to maximise efficiency, reach new customers and drive profitable growth.

> SAP Business One comes with a fantastic reputation and really does what it says on the box. After seeing a demo, we were impressed by its flexibility and its potential to integrate with our retail and online stores'.
>
> **Sarah Kranz, Finance Director, Chelford Farm Supplies Ltd.**

SAP Business One Features

As a complete solution for growing small businesses, SAP Business One integrates all essential business functions. Giving you full operational visibility and better control over your business to help you run efficiently.

Accounting & Finance

Sales & Customer Management

Purchasing & Operations

Inventory & Distribution

Reporting

Industry Solutions

Mobile

SAP HANA Analytics

For Large Enterprise Subsidiaries

By using SAP Business One as part of a two-tier solution strategy, large enterprises can quickly integrate their subsidiaries within the enterprise. As large enterprises roll out new offices and operations worldwide SAP Business One provides the corporate standardisation and control needed to get these offices up and running quickly, while integrating with their larger SAP systems for one consistent worldwide platform.

World-Class Industry Solutions for SAP Business One

As your dedicated ERP partner, Vision33's certified SAP Business One consultants have the ability to meet even the most specific industry requirements for your ERP solution. Having worked with over 600 customers in diverse industries, Vision33 offers industry solutions to meet your needs.

World-Class Consulting Services

To maximise the impact of an enterprise resource planning (ERP) solution on businesses requires alignment between technology and the business' goals. With more than twenty years' experience in partnering with businesses for ERP implementations, Vision33 has developed a proven and successful methodology and leverages industry specific knowledge to have a detailed understanding of each client's business. Vision33's proven approach to systems implementation is supported by the world leader in financial systems, SAP. It is designed to achieve a successful live operation of the SAP Business One® solution quickly and efficiently, while maximising the benefits from the system.

Vision33's world-class implementation enables businesses to leverage SAP Business One as a foundation for growth with custom business processes that are built by first developing a deep understanding of the client's business.

SAP BUSINESS ONE CUSTOM DEVELOPMENT

No two businesses are alike and neither are the solutions that support them. Vision33's strength lies in its consultants' ability to understand how a business works and identify unique processes and other areas where SAP Business One customisations can be made. This will help align the solution to the client's business processes.

Vision33 works with specifically trained and certified Software Solutions Partners (SSPs) who have the industry expertise and customer focus to offer proven, horizontal, and industry specific solutions designed to integrate seamlessly with SAP Business One. Vision33 has strong relationships with our solution partners, and expertise in working with them to successfully integrate their solutions with SAP Business One.

TRAINING SERVICES

Implementing new technologies in an organisation can present adoption challenges, which is why Vision33 consultants offer training sessions worldwide to its customers. From Wednesday web chats, where customers share experience and best business practices, to two-day custom reporting courses, Vision33's training services are focused on empowering the end user so that they can best leverage the benefits of SAP Business One and be successful.

HOSTING SERVICES

Vision33 provides businesses with flexibility in ERP implementation, offering both traditional on-premise and cloud deployment. For businesses that do not have the available IT resources, Vision33 offers SAP Business One Cloud powered by Amazon Web Services (AWS). By deploying SAP Business One as part of an overall cloud strategy, businesses can benefit from a lower total cost of ownership, no IT infrastructure costs, and added security.

Experienced Vision33 Consultants

Vision33 offers access to one of the largest teams of SAP certified consultants with offices in London, Manchester, and Dublin and consultants located throughout the UK. Vision33 consultants have expertise across diverse industries and organisations, and are proficient in analysing business processes to implement tailored SAP Business One® solutions. By leveraging SAP Business One as a foundation to customise a tailored solution for the customer, Vision33 consultants work with each customer to align technology with their business processes and goals.

> Since we rolled out SAP Business One in 2008, Vision33 has become a primary supplier. This is not just based on necessity, but is founded on communication, reliability, and the provision of solutions (many of them innovative). Our relationship with Vision33, but more importantly their individuals (from MD to support staff) is fundamental, we continue to work together in the creation and provision of value adding enhancements and opportunities relating to SAP Business One'.
>
> **Graham Richardson, Group Managing Director, Johnsons of Whixley Ltd.**

Vision33 Global Services Team

The Vision33 Global Services team brings extensive business process knowledge, detailed product expertise and innovative strategies to unlock the potential of SAP Business One for your expanding company. Led by Vision33's Director of Professional Services, Global Services, based in Germany, the Global Services team is located in areas around the globe, and can be quickly deployed when you need them. Vision33 will help you leverage the right technology to meet your business vision and goals – to ensure you get superior value from your technology investment today and into the future.

ACCESS

With the largest team of SAP Business One consultants located around the globe, we have dedicated consultants in each region with strong project track-records and extensive experience. Our worldwide Global Services team ensures that we provide a solid understanding of local markets and different cultures and provides multilingual support to you on a local level for a fast, flexible response to your needs.

EXPERTISE

Vision33 Global Services team are adept at helping clients manage change across complex, multilingual, multicultural global organisations and diverse industries. We bring the best of the Vision33 team to deploy lean SAP Business One transformations globally. Our Consultants are certified in SAP Business One and many have been working with the product since its inception.

INDUSTRY KNOWLEDGE

Vision33 Global Services team approach our customers with the knowledge of the unique challenges facing businesses in their industry. From there - we address the issues that are important to our customers' business, such as, driving productivity and efficiency across the business, reducing costs, supporting mobility, or transitioning to the cloud.

Industry Leading Support Programme

Vision33
TOTAL CARE +

VISION33 TOTAL CARE

Maximising the benefit of an investment in an enterprise resource planning (ERP) solution requires a proven support programme that focuses on the needs and priorities of your business. Vision33 strives to deliver a service beyond that of the competition, offering customers a dedicated support programme. Central to the Vision33 experience is the Vision33 TOTAL Care programme, which provides complimentary world-class customer support from Vision33's dedicated team of certified consultants in the UK and worldwide.

Supporting each client engagement well beyond the initial implementation phase, the Vision33 TOTAL Care programme benefits both new and existing users. From dedicated ERP management to multi-tier support service, Vision33 TOTAL Care provides quality enablement customer programmes. With access to the latest online support materials, videos, live webinars, and in person events, Vision33 gives you the tools needed for success. This personal, hands-on approach to support empowers businesses and their employees to learn the SAP Business One solution quickly and become self-sufficient.

> 'After careful research we chose Vision33 to partner with for our ERP implementation and haven't been disappointed. Their thorough, professional approach has helped us implement smoothly and on schedule. They continue to provide excellent support post SAP Business One implementation'.
>
> **Chris Thiele, Financial Controller, P2i**

CUSTOMER MEETINGS

The Vision33 SAP Business One customer meetings offer a chance to maximise your investment in ERP by seeing how other businesses are using the solution. These complimentary meetings offer the chance for Vision33 customers to interact with our consultants and other businesses while learning about upcoming releases from SAP Business One and add-ons to improve productivity. Together, Vision33 customers can openly discuss, in a public forum, feedback on both products and services in an encouraging environment for the benefit of all customers. Attendees have the opportunity to interact directly with key Vision33 personnel while defining the discourse of each meeting through discussion.

BI-WEEKLY WEB CHATS

As a part of the Vision33 TOTAL Care programme, customers receive invitations to the bi-weekly web chat hosted by small and midsized enterprise (SME) expert and Vision33 TOTAL Care Manager, Carl Lewis. Here, customers can openly discuss with Vision33 and other SAP Business One users, business challenges they are facing in a supportive and open forum.

VISION33 TOTAL CARE BENEFITS

Effective January 1st, 2019 through December 31st, 2019	Included (FREE)	Additional Fees May Apply
SAP Business One support via Vision33 Help Desk resources Vision33 Customer Portal	✔	
Notification and invitation to the annual UK & Ireland SAP User Group (UKISUG) annual conference	✔	
Unlimited access to SAP Business One Customer Portal (how to guides, knowledge base, notes database, training videos)	✔	
Escalation management of publisher related issues to SAP support	✔	
Escalation management of publisher related issues for add-on products	✔	
Access to Vision33 Customer Portal (support call creation, access to quotes, orders, invoices, statements, credit card payments, tips and tricks for SAP Business One, TOTAL Care FTP folder)	✔	
Access to the latest SAP Business One product version upgrades	✔	
Access to all SAP Business One patches and release notes	✔	
Annual contact guarantee	✔	
Access to all Vision33 training materials	✔	
Preferred rates for Vision33 consulting services	✔	
Admission to SAP Business One customer events	✔	
Membership and free attendance to Vision33 bi-weekly web chat with Carl Lewis	✔	
SAP Business One license key support	✔	
SAP Business One Mini Training Sessions (5-10 minutes)	✔	
Classroom training for Crystal Reports		✔
Online training courses offered periodically		✔
B1i Integration framework		✔
IT infrastructure, network, printers and Microsoft SQL support		✔
Editing and creating queries		✔
On-site consulting, business process analysis, training		✔
Implementation of new SAP Business One modules		✔
Advice and/or consulting related to the data transfer workbench		✔
Upgrade assurance checkup (actual on-site or remote services for upgrades are always billable)		✔
Disaster recovery		✔
Online remote support using GoToMeeting for troubleshooting and bug discovery		✔
Creation of customised Crystal Reports or dashboards		✔

Dedicated Cloud Environment Powered by AWS

When you choose to deploy SAP Business One® Cloud with Vision33, your growing business will benefit from a faster implementation time and a quicker return on investment. SAP Business One Cloud is flexible and agile, allowing you to mold your business to meet the demands of today's ever-changing market.

SAP Business One Cloud powered by Amazon Web Services (AWS) is an affordable, integrated enterprise resource planning (ERP) solution that scales as you grow, allowing you to run live and drive profit. From financials and sales to inventory and production, SAP Business One Cloud gives you real-time information from all departments allowing you to make smarter decisions, anywhere and anytime.

With SAP Business One Cloud, all your valuable information is safe and secure allowing you to spend more time running your business and less on internal IT costs.

Vision33 is the only SAP Business One partner worldwide that holds the AWS SAP Competency. When you have Vision33 as your global SAP Business One Cloud implementation partner, you can lean on our team to ensure you maximise your investment and take advantage of all the features available.

How does SAP Business One Cloud work?

SAP Business One data is stored and accessed within the most innovative world-class cloud environment provided by Amazon Web Services (AWS). AWS prevents loss of information and ensures data security far beyond that of an in-house system. All your key business information can be accessed on-demand, anytime, worldwide. Choosing to run SAP Business One Cloud offers many benefits compared to traditional IT frameworks, including:

SECURITY

When you implement SAP Business One Cloud, you automatically enjoy the advantages of the world-class AWS cloud. AWS safeguards your data to prevent loss of information and ensures data security. The AWS model is 20 times more reliable than typical commodity disk drives, making it the most secure system available.

- Complete visibility & control
- High-speed performance with flawless security
- Auditability
- Data encryption & regular data backups

COST SAVINGS

Rest assured that your SAP Business One Cloud will be in the capable hands of our certified consultants, so you can stop spending extra time, money, and resources on server maintenance and infrastructure.

- No IT dependence
- No downtime or data loss
- End hardware refresh cycles

THE AWS EXPERIENCE

Many companies currently running SAP Business One chose the cloud option because of the ease of deployment, lower infrastructure costs, data security, and global scalability. Deploying SAP Business One Cloud is a simple process and reduces your total cost of ownership by up to 71%*.

*compared to traditional on-premise infrastructure.

- Cloud environment up and running in hours not days and weeks.
- Guaranteed high availability, performance and durability – all at a low cost.
- AWS has more than five-times the Cloud Infrastructure as a Service (IaaS) computer capacity in use than the combined total of other providers including Microsoft.

SPEED

SAP Business One Cloud helps you run a connected, leaner, and more agile organisation. Get up and running on SAP Business One Cloud and respond faster with the top performing cloud technology from AWS.

- Optimised cloud environment to ensure the fastest system performance.
- Quicker deployment timeframe when compared to on-premise environment.

REMOTE ACCESS

With SAP Business One Cloud, all your key business information can be accessed on-demand worldwide simply by using an internet connection.

- Access SAP Business One anytime, anywhere and on any device (PC, MAC, Linux).
- Have workers in the field input data and be able to monitor it in real-time.
- Reduce the risk of corporate data loss.

FLEXIBILITY

SAP Business One Cloud allows you to flex users easily to meet the constantly changing demands of your business.

- A scalable solution that grows as your business grows.
- Scale users automatically to meet your specific needs.

Disaster Recovery and Data Protection Plan

Backup your data efficiently and recover from a disaster event quickly with Disaster Recovery in the Cloud from AWS. Businesses are using the AWS cloud to enable faster disaster recovery of their critical IT systems without incurring the infrastructure expense of a second physical site.

Vision33 enables AWS Cloud Disaster Recovery for SAP Business One customers with 2 options:

1 Data Protection Plan: Automated daily data replications for frequent backup.

2 Send your self-generated backup files to Vision33 Cloud support team for fast re-instatement.

Wholesale and Distribution Solution for SAP Business One

Your business is responsible for efficiently tracking and managing every move that your products make throughout the supply chain. Choosing the right technology for your business will not only ensure that you meet the industry's strict regulations but will also give you the time and money to focus on what's important: quality goods and customer satisfaction.

Vision33's in-depth experience with wholesale and distribution companies, including regulated industries, means that you get world-class expertise working for you. Vision33's Wholesale and Distribution Solution for SAP Business One® can quickly and easily identify all the steps throughout the supply chain, from purchasing, goods receipt and storage, labelling, route planning, inventory management, production, and packaging to the eventual dispatch of your products.

Vision33, SAP and our partners come together to provide the best solution for wholesale distributors so that you can manage relationships with big box retail, online retailers such as Amazon, or sell direct to customers through eCommerce. Whether you distribute soft goods, hard goods, heavily-regulated products or fresh produce, Vision33's Wholesale and Distribution Solution for SAP Business One has the features you need to gain control of your inventory with improved planning strategies and control processes.

Industries

Vision33's Wholesale and Distribution Solution for SAP Business One provides support for the following industries:

- Produce & Beverage
- Clothing
- Medical Equipment
- IT Equipment

- Component Supply
- Pharma & Life Sciences
- Third-Party Logistics
- Consumer Goods

Features

✔ Traceability On Demand

Batch level traceability allows you to track movements in the warehouse, forward and backward on demand and also helps easily manage mock recalls at the click of a button.

✔ Warehouse Location/ Bin Location Labels

Defining a warehouse with locations improves inventory management by increasing accuracy and speed for picking, packing, warehouse movements, put-away and shipping.

✔ Quality Control & Shelf-Life Management

With FEFO Picking by expiration date and shelf life you can trace the quality of your goods at every step of the supply chain from supplier to customer.

Benefits

- ✔ Streamlines and optimises production, packaging, inventory, and warehouse management.

- ✔ Provides easy and fast access to accurate, real-time data for complete visibility of your supply chain.

- ✔ Meets all requirements for batch management, quality control, and shelf-life management.

- ✔ Tracks all warehouse movements, forwards, and backwards on demand.

- ✔ Easy to perform mock recalls at the click of a button to minimise downtime.

Vision33 Manufacturing Solution for SAP Business One

As production and orders increase, growing manufacturers must transform their businesses to increase productivity, enhance production management, and improve supplier relationships. Vision33 Manufacturing Solution for SAP Business One®, provides a single integrated solution to overcome scheduling and production challenges.

Vision33 provides manufacturers with an all-in-one enterprise resource planning (ERP) solution that offers accurate, real-time information that growing manufacturing companies need to effectively run their day-to-day operations. Vision33, SAP, and our experienced partners come together to provide the best solution for small and mid-sized discrete and process manufacturing companies. Vision33's Manufacturing Solution for SAP Business One provides accurate, real-time information you need to manage your production and profitability. With integrated solutions for EDI, supply chain management, shipping logistics, and advanced manufacturing capabilities, it makes running your end-to-end operation simpler than you imagined.

Industries

Vision33's Manufacturing Solution for SAP Business One provides support for the following industries:

Process Manufacturing Industries

- Chemical
- Food & Beverage
- Life Sciences
- Packaging Services
- Cosmetics

Discrete Manufacturing Industries

- Plastics Processing
- Plant Construction
- Aerospace & Defense
- Metal Processing
- High-Tech & Electronics

- Industrial Machinery & Components
- Medical Devices & Components
- Automotive
- Packaging Materials

Features

Project & Production Management

Stay on top of all projects with real-time, cross functional reporting including manufacturing and logistics management, cost accounting, controlling, and more.

Pool Controls

Increase planning efficiency through pool controls defined by the volume of your work.

Cost Estimation

Prepare estimates for standard products or quotations for custom manufacturing orders and easily calculate profit margins.

Dashboards

Create custom dashboards to have a full, 360 degree view of your business and enhance operative reporting with flexible ad-hoc queries and analyses.

Multiple Warehouse Management

Enhance inventory management through advanced warehouse and bin location tracking.

Material Resource Planning (MRP) II & Production

Extensive material management features including order and stock-related production, mixed and variant production, and other production controls.

Product Configurator

Manage product variants to configure, calculate, and integrate your product.

Supply Chain & Sales Management

Supply sales order and purchase order management including blanket orders and automated transactions based on EDI industry standards.

Quality Controls

Plan and execute quality tests during the material flow from the initial procurement throughout the manufacturing process.

Advanced Planning & Scheduling (APS)

View order times, lead times, transition periods, capacity allocations, all bills of materials, batch groups, and availability of resources.

Benefits

Stay On-Time & On-Schedule
Provide aggressive delivery times you can stick to by reducing lead times and optimising processes.

Reduce Preproduction Time
Improve planning, communications and responsiveness to ever-changing requirements, allowing you to start your projects faster.

Accurate Quoting
Provide detailed quotes and easily manage your employees, resources, and materials.

Higher Direct Utilisation Rates
Enhance machine and labour utilisation rates by improving efficiencies with fewer indirect labour hours.

Higher Customer Satisfaction
With advanced quality controls, you can ensure that your customers are getting high quality products they can expect from your company.

Adapt Faster
Adapt quickly to change orders with clear data sharing and ensure your projects remain on schedule.

Vision33 Retail Solution for SAP Business One

Most retailers require an end-to-end retail solution which provides them with a detailed view into the entire process from ordering inventory to selling products to the customers. By having a robust and centralised system, retailers can make informed decisions based on real-time data about their business and manage most of their processes within one integrated system.

Vision33 Retail Solution for SAP Business One®, offers retailers the ability to purchase orders, check stock, sell products, and other crucial retail operations all within one single system.

From point of sale (POS), mobile payments, and your online store, to managing your supply chain, inventory, loyalty programme and more, SAP Business One is proven to help retail companies increase revenue, profitability, and market share through:

- Streamlining in-store and head office operations by seamlessly integrating key business processes into a single, unified system.
- Achieving proactive control of your business through automatic alerts, workflows, and response to key business events and customer needs.
- Customising SAP Business One to support your changing needs and individual user preferences with easy-to-use personalisation tools.

Harness real-time customer and POS insights, reach shoppers across any channel, and get the visibility you need to optimise your retail company.

Industries

Vision33 Retail Solution for SAP Business One provides support for the following industries:

- Apparel
- Footwear
- Book Stores
- Supermarket
- Speciality
- Electronics
- Sports
- Wine Shop

Features

Point of Sale (POS)

A POS to enhance the in-store shopping experience with a powerful and fully-integrated retail management system.

Mobile

Mobile POS brings the experience of the retail terminal point of sale experience to mobile devices.

Analytics

Pre-packaged business intelligence tools for the management of the retail enterprise.

Loyalty

A points and rewards management application, designed to significantly improve customer retention by bringing them back and improving customer satisfaction levels.

Passes

A platform for retailers to deploy Digital Passes on Apple Passbook and Android devices to help engage customers with a digital loyalty card, digital coupon or digital gift cards.

eCommerce

Launches your retail store into the world of online shopping, helping you sell more while seamlessly integrating your back office into a single unified system.

Benefits

- Streamline your omnichannel supply chain for greater efficiency.

- Optimise inventory management so you have what your customers need, when they need it.

- Eliminate some of the most common retail challenges – run simple and drive profit.

- Proactively connect with your customers with insights on their shopping history, preferences, and interests.

- Accelerate trading partner relationships with industry leading retailers.

World-Class Industry Solutions for SAP Business One

As your dedicated ERP partner, Vision33's certified SAP Business One consultants have the ability to meet even the most specific industry requirements for your ERP solution. Having worked with over 600 customers in diverse industries, Vision33 offers industry solutions to meet your needs.

Vision33 Brewery Solution for SAP Business One

Vision33 Brewery Solution for SAP Business One® is powered by Orchestrated®BEER, an all-in-one business management solution that helps you manage every aspect of your brewery from accounting in the back office, to iPads on the brewery floor.

Vision33 Brewery Solution for SAP Business One solves the common problems that breweries of all different sizes encounter as a result of using convoluted spreadsheets, limited bookkeeping programs, white boards, pen & paper, and other make shift tools.

Vision33 Brewery Solution for SAP Business One consolidates information in one centralised location to reduce unnecessary work, eliminate dual-entry, increase transparency, and streamline processes. Vision33 Brewery Solution for SAP Business One provides real-time Key Performance Indicators (KPIs), accurate future inventory projections, flexible production planning, and insightful business reporting.

Features

Automated Accounting
Replace bookkeeping with automated accounting.

Inventory Management
View real time and future inventory stock levels.

Production & Packaging
Streamline production from grain to glass.

Purchasing & Receiving
Anticipate purchasing needs based on demand.

Sales & Shipment
Sell and fulfill more orders.

Planning & Scheduling
Get the complete picture of production.

Quality Control
Track batches & capture QC metrics.

Reporting & TTB
Accumulate reporting information as processes occur.

Interfaces
Import data from external systems.

Benefits

- Make better promises and sell more so missed or delayed orders are no longer a customer satisfaction issue.

- Get the complete picture of your brewery's performance.

- Streamline production and scheduling for better planning.

- Anticipate future needs and view real-time data for a complete picture of inventory.

- Automate accounting transactions to minimise manual data entry errors.

- Brewery specific accounting and reporting means more time spent analysing rather than compiling data.

- Get away from confusing paperwork and re-keying with iPad apps for production and inventory management.

- Flexible fit options with hosted or on premise installations - both available with fast track implementation packages.

World-Class Industry Solutions for SAP Business One

As your dedicated ERP partner, Vision33's certified SAP Business One consultants have the ability to meet even the most specific industry requirements for your ERP solution. Having worked with over 600 customers in diverse industries, Vision33 offers industry solutions to meet your needs.
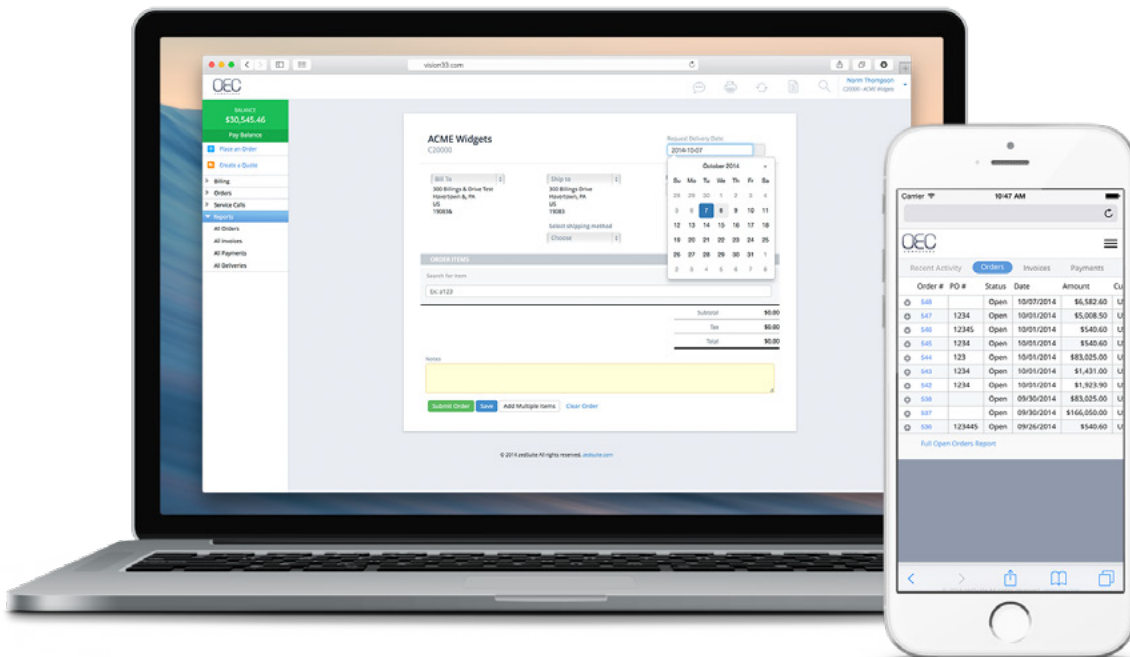
Customer Portal

Customer Portal for SAP Business One® empowers customers with a secure, flexible, and personalised self-service gateway. Customers can retrieve and interact with information through a standard web browser. By pulling information from SAP Business One in real-time, customers have flexible access to billing, quotes, orders, service calls and reports. Additionally, customers can pay their bills online, look at their sales history, track deliveries, review quotes, check open service calls and view invoices, 24/7.

The Order Pad add-on for Customer Portal empowers customers with an unprecedented control over their purchasing decisions. Real-time access to order status, order tracking and the ability to order and quickly re-order frequently purchased items makes transactions easy for customers. Drive more return visits and greater customer loyalty with 24/7 customer self-service.

Customer Portal is a full multi-language and multi-currency solution - expanding global capabilities with confidence and handling foreign currencies with ease. Customers can view data in their spoken language while using local currency they're comfortable with. No matter what currency customers trade in, Customer Portal is a business' passport to reach more customers around the world.

Features

Real-Time Integration with SAP Business One
Account details are pulled in real-time from SAP Business One, ensuring customers view the most recent data and transactions.

Ensure Secure Access
Unique user name and password protected access to customer information and account details. End user can request forgotten passwords to be reset.

Multi-Currency and Multi-Lingual Support
Customers can make payments and view reports, balances, invoices and pricing in any currency they're comfortable with. Use our multi-lingual support feature to choose to display Customer Portal content in different languages.

Manage Your Orders with the Order Pad
With an easy-to-use Order Pad interface, your customers can add items to an order and instantly re-order at their convenience.

Provide 24/7 Self-Service to Customers
Customers can easily place orders, view profile information, review sales order history, check on service calls, and access billing and payment information.

Accept Online Payments from Customers
Customers can easily pay their bills and ACH payments online by credit card. This allows you to streamline payment transactions and benefit from lower fees and quick transactions.

Benefits

Self-Service Access
Improve customer satisfaction by providing self-service access to order.

Increase Cash Flow
Free up cash flow with an integrated quote-to-order-to-cash process.

Increased Order Accuracy and Less Administrative Work
With tight integration between SAP Business One and Customer Portal, you only need to enter order information once, reducing administrative effort and increasing the accuracy of the data entered.

Enhanced Communication
Detailed reports, invoice and order status, as well as shipping details available where and when your customers need it. Reduce the routine day-to-day administrative enquiries that distract from the bigger picture of growing your business.
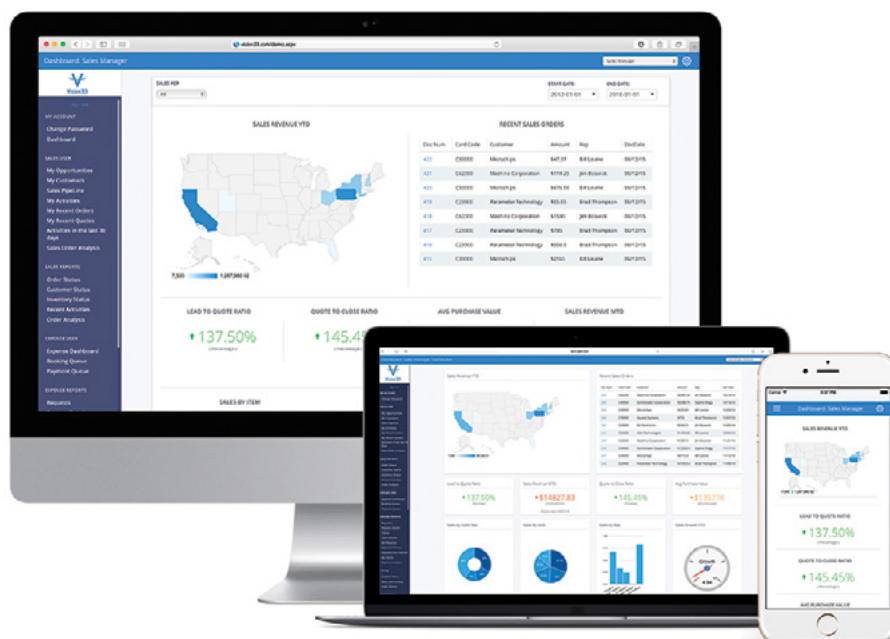
Employee Portal

Every day you spend considerable time and effort sharing information internally and communicating with your employees. Whether your CEO is travelling and wants the latest P&L breakdown, your field sales representative needs to see their latest sales orders, or your warehouse manager needs the latest item inventory count, you need to help streamline the flow of this information. What if you could share your SAP Business One® data with employees inside and outside the walls of your organisation?

Employee Portal places your employees in the driver's seat and empowers them with a real-time web-based solution that is seamlessly integrated with SAP Business One. This provides them with the flexibility and tools needed to get the work done - where and when they need to. Employee Portal is ideal for employees inside and outside your organisation that do not have need for a named SAP Business One user license, but do need access to key report data within your SAP Business One solution.

Your salespeople are highly skilled professionals who are most effective when in front of your customers, selling - not analysing data. Using Employee Portal's KPI dashboard, your sales representatives transform their business planning by turning SAP Business One data into intelligence. The real-time dashboard allows sales teams to create, manage, and monitor KPIs all in one place, on any device. The drag and drop interface automatically pulls data from SAP Business One and refreshes your dashboard with the latest information. From year over year sales growth and sales heat maps, to quote-to-close ratios, Employee Portal dashboard takes complex data and presents it with clarity, using graphic-rich reports and alerts to steer your sales teams toward success.

Features

✔ **Create and Monitor Your Own Dashboards**
With sales KPIs, widgets and dashboards, employees have deeper visibility than ever before in one screen and on any device (iPhone, iPad, Android, etc.). The customisable drag and drop interface automatically pulls data from SAP Business One and refreshes the dashboard with the latest information.

✔ **Gain Real-time Integration with SAP Business One**
With direct integration into SAP Business One, the Employee Portal empowers your employees with the ability to interact with SAP Business One, 24/7. Your employees will always have up-to-the minute details on their most recent customer and product data.

✔ **Publish a Report in Under 60 Seconds**
Create queries in SAP Business One and publish them to the web for employees to access in real-time, without the need for web developer skills.

✔ **Seamlessly Submit Expense Reports**
Create and submit expenses on the go, import credit card statements and analyse company spending directly from within SAP Business One.

✔ **Increase Sales and Stay Connected**
With real-time status updates, sales representatives can enter sales orders and leads, maintain their pipeline, generate sales quotes, and more while on the road or away from the office.

✔ **Expense User Add-on**
Expense User for the Employee Portal is a powerful, web-based expense reporting solution that streamlines the creation of expense reports, approvals and reimbursements from inside SAP Business One.

✔ **Sales User Add-on**
Designed to support the complete sales function from lead generation through sales and customer service, the Sales User extends Employee Portal's benefits specifically for sales team members, wherever they go.

Benefits

✔ Pay one single price per company for unlimited user access to the system.

✔ Enable better decision-making with readily accessible real-time data from SAP Business One.

✔ Save time, money and effort by empowering your employees to access their own, up to the minute report data.

✔ Access SAP Business One data anywhere at any time when your data is at your fingertips.

✔ Extend data to your internal and off-site employees, while strengthening relationships and improving service.

✔ Drill into the details with reports and dashboards and provide employees with the ability to see and forecast trends - quicker than ever before.

✔ Customise your information view to suit your needs and easily share it with other Employee Portal users.

Vision33

Vendor Portal

What if your suppliers could view the lifecycle of any issued purchase order without involving your staff? Or track their inventory items with ease by the click of a button? Vendor Portal provides secure and flexible self-service access for your suppliers that will reduce time-consuming enquiries and improve supplier-distributor communication and relations.

A powerful and integrated solution for online collaboration, Vendor Portal streamlines the end-to-end procurement process and empowers your suppliers with real-time workflow and tracking data through SAP Business One® - making it easy for organisations to do business with you. Suppliers can get instant answers to common enquiries regarding their purchase orders, overdue shipments, open invoices, payment history, and inventory supply through a variety of custom supplier query reports. Relieve your employees from handling regular supplier enquiries to focus on more strategic initiatives.

Features

Filter Builder
Cut down on the number of queries you need to maintain by implementing layout filters. If you need information from a certain date, simply create a query for all orders and set a custom date range filter to see only the information you need.

Assign User Roles
Separate Vendor Portal users into roles that indicate the kind of data they should see. For example, vendors view only their own inventory supply, but the warehouse can view them all.

Manage Menu Details
Get control of your SAP Business One data by ensuring that only users with a specific role can view a menu item and query results.

Manage Menus
Add, update, and delete website menu categories and items quickly with the Menu Manager inside SAP Business One. No programming or consultants required.

License Administration
Simplify user management and publishing with the Manager Add-on within SAP Business One.

Open Orders With Field Chooser
Easily customise your view using the Field Chooser. Simply drag and drop columns within the layout. Without updating the query in SAP Business One, you can hide any unwanted data and see only the data that is meaningful to you.

View Login History
View real-time information about who previously logged into the Vendor Portal and the last time a user changed their password. Find out who is accessing your Vendor Portal most often.

View Orders Grouped By Date
Group columns for a fine tuned view using the drag and drop functionality. Organise your data in a format that makes the most sense to you.

Set Multiple Users
No need to go to each vendor contact and setup their login. Just use the Set Multiple Users screen and enable dozens or hundreds at one time with a simple check.

Share Saved Views With Other Users
Customise your information view to suit your needs and easily save and share it with other Vendor Portal users.
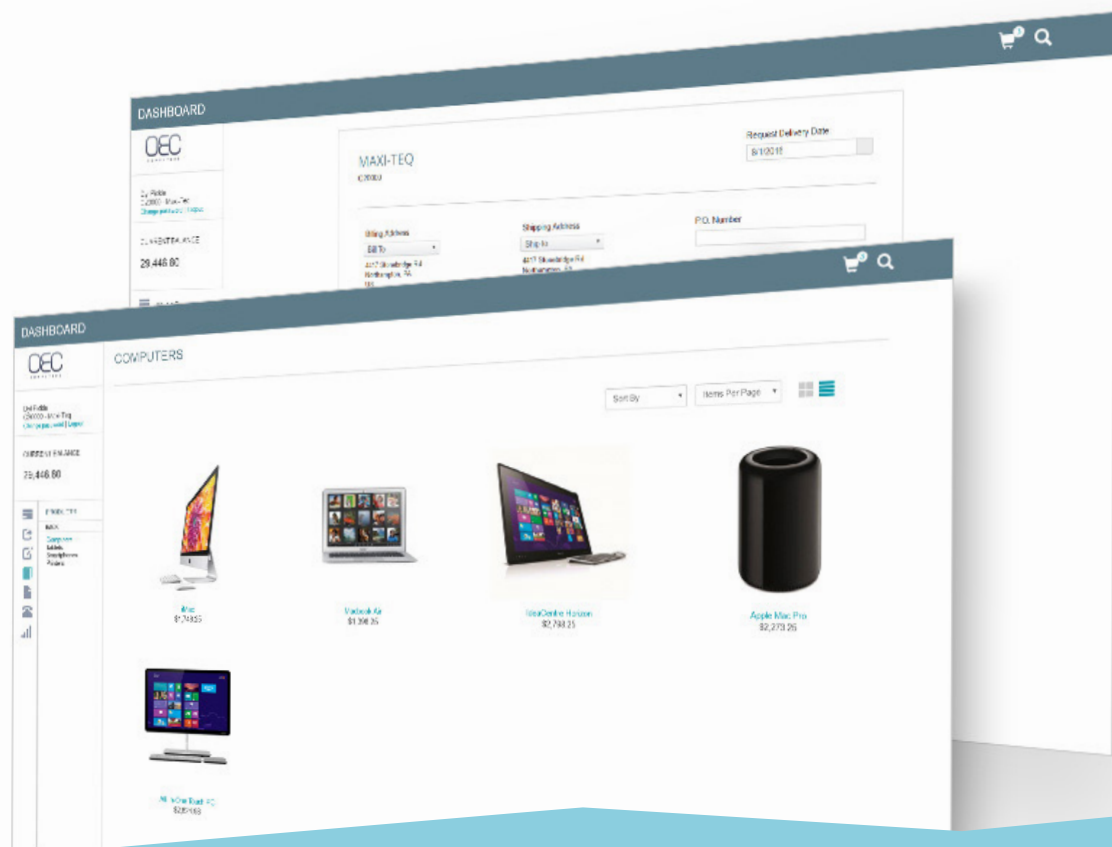
Benefits

- Extend data to your vendors, while strengthening relationships and improving service.

- Save time, money and effort by empowering your vendors to access their own, up to the minute report data.

- Better decision-making with readily accessible real-time data.

- Pay one single price per company for unlimited user access to the system.

- Have your data at your fingertips - whenever and wherever you need it.

- Take your SAP Business One investment to the next level and increase ROI.

B2B Marketplace for Customer Portal

As a consumer, you have come to expect that the brands and retailers you often buy from will have an online presence where you can easily purchase your favourite items or necessities, whenever you want. So, why not provide the same online shopping experience for your company's B2B customers?

With B2B Marketplace, a powerful extension for Customer Portal for SAP Business One, companies can provide customers with a streamlined buying experience and self-service access to all the products and account information they need. This allows you to reduce administrative efforts and eliminate order entry mistakes with real-time updates for your customers and distributors.

Features

Real-time Access to Account Information
Allow customers to create draft orders, pull invoices, and access real-time shipping rates while you provide real-time estimates.

Multiple Payment Options
Offer greater flexibility to your customers with credit card payments at time of checkout, on-account ordering or online payment through credit card or ACH.

Catalogue Views
Pull product and pricing information directly from SAP Business One complete with product details pages and multiple images.

Multi-Currency & Multi-Language Support
Easily work with customers in different countries and expand your market.

Customisable Store Front
Change the look and feel of the user interface to match your company's branding.

Flexible Product Management
Customise product details for any SAP Business One item and easily configure product collections based on filters or manually.

Access to Order History
Allow customers to re-order past items anytime, anywhere, from any device and use this tool to better understand their buying behaviours.

Advanced Reporting & Analytics
Give your customers access to real-time data analytics in Excel - like pivot tables and configurable charts.

Benefits

Streamline Administrative Tasks Within SAP Business One
Manage a fully-integrated store front and catalogue inside SAP Business One. Streamline operations with sophisticated rule-based collection management, integrated media management tools, and complete access to product information.

Offer a Full Online Shopping Experience
Give customers an online store experience they're used to, including product details pages, multiple images, and catalogue views.

Easily Handle Low Volume Orders
Save internal resources and effectively serve customers who order from you infrequently or in lower quantities.

Customise to Meet Client Requirements
Provide pricing and products specific to each customer with drop-ship support. Adapt to local markets with full multi-language and multi-currency capabilities. Create functional customisations, such as inventory availability calculations, and much more.

Enhanced Your Customer Experience
Provide your customers with multiple payment options in an easy-to-use ordering option. Make it easier for them to re-order items and interact with your company during non-business hours.

Interconnect

The opportunities to extend your business to the web are limitless with Integration Solutions. From inventory portals and integration with eCommerce sites to connecting with a legacy system or providing a web interface for functionality inside SAP Business One, if you have an idea, our team is ready to discuss how we can make that happen.

With Vision33 Integration Solutions including Interconnect, you can query any data from SAP Business One, synchronise A/R transactions, display service related data, do expense tracking and so much more.

All of this is made possible through an application programming interface (API) that allows data to talk to each other. Your technical people will love this tool and all it can do for your business. If you don't have technical staff, our team is here to take your vision and bring it to life leveraging your SAP Business One system.

Features

✔ **FLEXIBLE & SCALABLE TECHNOLOGY**

Customer requests can be formal SOAP based Web Services or more simplified REST based XML.

✔ **DATA SECURITY**

All information is retrieved from the SAP Business One database and no financial information is stored on the program server.

✔ **SEAMLESS COMMUNICATION**

Supports both real-time and asynchronous communications with the SAP Business One database system.

✔ **INTEGRATED SERVICE ADD-ON**

Contains an inbound/outbound database that allows for manual intervention, if required and the ability to push outbound data to the web program.

Benefits

Vision33's team of certified consultants have worked with hundreds of SAP Business One customers worldwide to provide seamless integration between SAP Business One and new or existing programs. From custom expense systems to third party EDI programs and eCommerce sites – the SAP Business One integration opportunities are limited only to your imagination with Interconnect.

✔ Seamless integration of business processes.

✔ Unparallelled connectivity with any system or solution.

✔ Complete synchronisation of data between SAP Business One and your solution.

✔ A single view of data.

✔ Reduced costs and errors with multiple systems and programs.

✔ Increased buy-in from employees and stakeholders for your SAP Business One system.