



5 Signs Your Small Business is Big Enough for ERP

Enterprise resource planning software, or ERP, can be a big investment for any small to midsized business (SMB). How can you afford a new business system to support future growth without the capital or IT resources to implement it today? A more important question to ask yourself is: Can my business afford not to invest in ERP?

Many businesses start out using accounting software packages like QuickBooks or Sage 50 (formerly Simply Accounting) to run their business. A common pitfall is that many businesses use these systems beyond their lifespan and delay replacing. But ERP has become more affordable and accessible than ever before.

The following are common telltale signs that you may be limiting your business growth potential by continuing to use your current accounting system and delay your move to an ERP solution.

1 You aren't in control

Your business processes are largely manual; critical data is scattered in file cabinets, offline spreadsheets and across the desktops of your employees. Data is transferred between people through paper, and each time it changes hands you introduce the risk of data duplication errors.

2 You don't know how or where to expand next

Your business is growing - which is good - and you want to continue to reach new markets and new market segments. The trouble is you do not have the visibility into what made your business the most profit. There's no one single version of the truth.

3 You can't meet customer demand

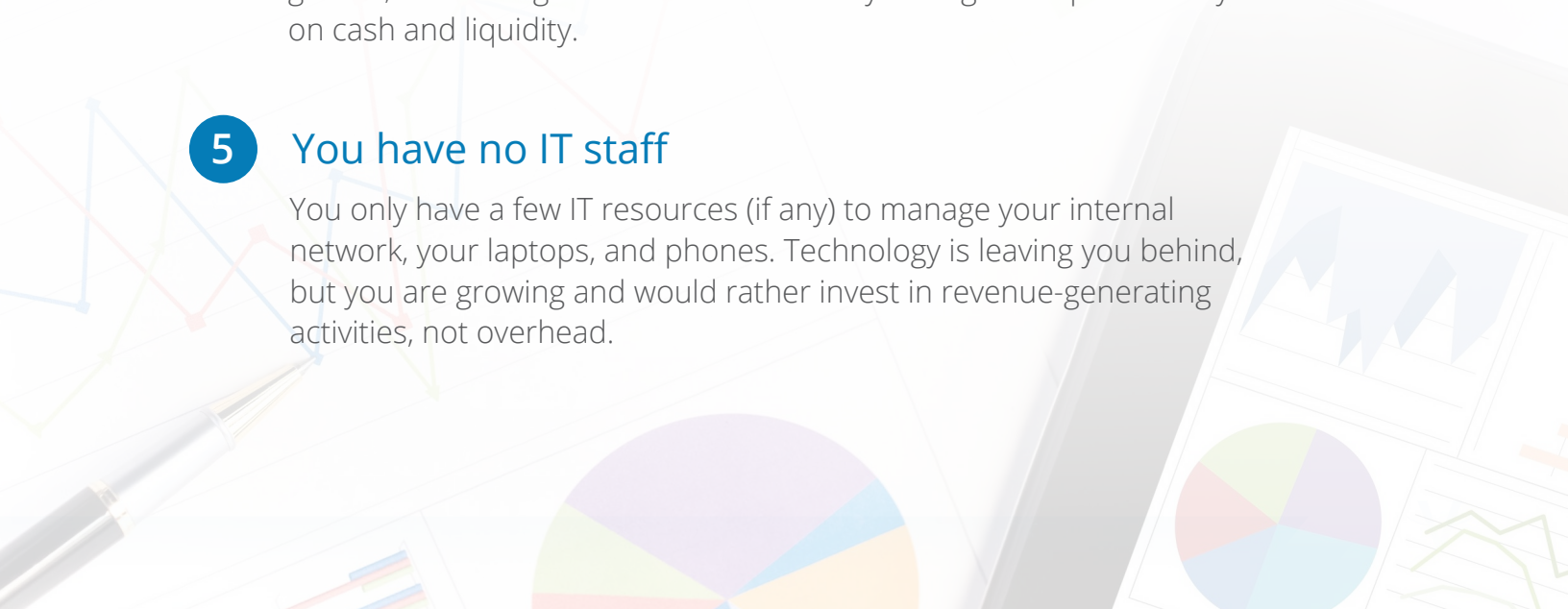
Your inventory levels are rising, yet you still can't seem to meet customer requested ship dates. How do you better forecast demand, lean out your inventory, and produce product just-in-time?

4 Cash is tight

Whether you need to finance your supply chain costs or invest in growth, credit is tight. You are restricted by having to keep a close eye on cash and liquidity.

5 You have no IT staff

You only have a few IT resources (if any) to manage your internal network, your laptops, and phones. Technology is leaving you behind, but you are growing and would rather invest in revenue-generating activities, not overhead.

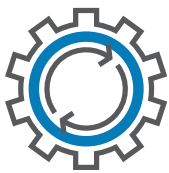


Why ERP is More Accessible to SMBs Than Ever Before



Price and Accessibility

ERP solutions are designed to be affordable for SMBs. They have a low total cost of ownership and simplify IT, providing one comprehensive application to cover all your department's needs. Evaluating software is no longer disruptive or risky.



Greater Business Functionality

ERP is a single, integrated solution that provides clear visibility into your entire business and complete control over every aspect of your operations. It captures all critical business information for immediate access and company-wide usage. Unlike accounting packages and spreadsheets, it delivers what you need to manage all your key business areas including financials, sales, customer relationships, and operations.



Deployment Options

ERP solutions now offer the flexibility in deployment options to suit SMBs' needs - from traditional on-premise to cloud deployment for SMBs with limited IT resources. By deploying ERP in the cloud, SMBs can benefit from a lower total cost of ownership, no IT infrastructure costs, and added security. As your business grows, the cloud enables you to customize and extend an ERP solution to meet your evolving needs.



Ease of Use

ERP is also modular and flexible with feature support tailored to industries or special functions. ERP solutions have the flexibility to adapt to your existing processes without imposing rigid structures or workflows on your business. Additionally, dedicated ERP partners are available to support your business wherever you are in the world.

Learn More About ERP

ERP is more accessible to SMBs than ever before. Visit Vision33's resource library for helpful resources on evaluating ERP and how ERP can help your business achieve its growth potential at www.vision33.com/resources.

About Vision33

Vision33 Inc. is a global IT professional services consultancy that solves customer business challenges through the promise of technology and the value it delivers. We partner with growing and large organizations in both the public and private sectors to understand their vision and help them reach it with the right blend of strategy, consulting, and technology. Vision33 global team of results-driven resources provide world-class experience through our office locations in North America and Europe. For more information about Vision33, visit www.vision33.com.



Irvine, CA (USA HQ)
6 Hughes, Suite #220
Irvine, CA 92618
Tel: +1 949 420 3300
contact@vision33.com
[vision33.com](http://www.vision33.com)

London, UK (Europe HQ)
25 Ives Street, 2nd Floor
London, UK SW3 2ND
Tel: +44 (0) 20 7284 8400
info@vision33.co.uk
[vision33.co.uk](http://www.vision33.co.uk)

St. John's, NL (CAN HQ)
210 Water Street, Suite #400
St. John's, NL A1C 1A9
Tel: +1 709 722 7213
contact@vision33.com
[vision33.com](http://www.vision33.com)



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