

factsheet

# Profile beas Industry Solutions





# beas Industry Solutions for Manufacturing Companies based on SAP Business One: The first Choice

#### BENEFIT IN MANY WAYS

As a SAP Business One Solution Provider from the first hours, beas is focusing consequently a clear industry solution approach. beas addresses with solutions/add-ons manufacturing companies or manufacturing-near organizations from discrete-and process-oriented industries.

beas is offering 14 specific manufacturing industry solutions developed 100 percent based on SAP technologies and tailored for SAP Business One. So companies from SME sector and subsidiaries from large enterprises are able to use manufacturing industry application solutions for the needs of their markets.

Companies benefiting in many ways from specific beas Industry solutions – central points:

- beas industry solutions standing for fast, simple and cost effective implementation. Integrated industry-specific functionality is standardized included.
- beas industry solutions deliver standard bestpractice methods including the option to change, add or optimize integrated business scenarios depending on individual business needs flexibly and easily.
- beas industry solutions provide great possibilities for business optimization or managing business processes separately, up to control a complete company for continuous improvements in the business value.

- beas industry solutions do not only support specific industry processes for business optimization, they also deliver transparent process insights/analysis called "Inside Views".
   On this base companies are able to prove continuous impacts of optimization projects (e.g. "Lean Manufacturing", optimizations of margins etc.) with defined key performance indicators (KPI).
- beas customers benefiting from relevant industry-specific experience, and the knowhow of over 25 years in manufacturing industries and an extraordinaire background from over 800 beas SAP Business One installations across different industry sectors to master or fulfill many different challenges of specific branches.
- beas customer gains from modern technologies and latest innovations, e.g. SAP ERP ECC® integration, SAP HANA®, SAP Cloud® or SAP Mobile®.

#### **ALWAYS A STEP AHEAD**

beas provide (February 2015) 9 Industry Solutions based on SAP Business One to be used in discrete manufacturing and 5 Industry Solution to be used in process industry.

All beas industry solutions were certified by SAP and regarding standards, which SAP defined in order to guarantee high quality application software.



Global Solution Partner of the Year 2010, 2011, 2012, 2013, 2014

Sales Excellence - Revenue

Goes to the partner that has

achieved the greatest overall contribution to revenue



## Profile beas Industry Solutions



# BEAS INDUSTRY SOLUTIONS FOR DISCRETE MANUFACTURING

- beas for Aerospace & Defense
- beas for Automotive
- beas for High-Tech & Electronics
- beas for Industrial Machinery & Components
- beas for Medical Devices & Components
- · beas for Metal Processing
- beas for Packaging Industry (Products)
- beas for Plant Construction
- beas for Plastics Processing

# BEAS INDUSTRY SOLUTIONS FOR PROCESS-ORIENTED COMPANIES

- beas for Chemicals
- beas for Food & Beverage
- beas for Life Sciences
- beas for Packaging Industry (Services)
- beas for Personal Care

All industry solutions for manufacturing companies based on SAP Business One from beas follow the high quality specific business processes. beas is currently delivering 14 ERP industry solutions, which support international usage: 9 industry solutions supporting discrete manufacturing industries and 5 supporting process-oriented manufacturing industries.

Also all of the 14 beas industry solutions are based on SAP Business One and SAP technologies and are continuously developed for worldwide usage by an international R&D team – partly in coordination with SAP and with the beas partner network around the globe.

Objectives thereby: to offer always more than the standard or average and also more than other SAP Business One ERP software packages for a specific industry or branch. In other words: beas is willing to be always a step ahead, which makes it the smartest first choice.

The groundwork that assures this are, on one hand, the expert know-how in manufacturing and manufacturing solutions over 25 years and, on the other hand, the great experience in dedicated industry sectors and in implementation in packaged or integrated solutions based on SAP Business One.

All beas consultants are profound experts both at knowing well the requirements or needs of a specific industry and best knowing how to implement SAP Business One shortly and cost-effectively in terms of the customer objectives and needs, while improving the customer's business value – today and tomorrow.

## Partnering with Vision33

Vision33 is the leading global provider of enterprise resource planning (ERP) solution, SAP Business One for growing businesses and subsidiaries. With offices worldwide, Vision33 helps challenge your business processes and find efficiencies that will help you attain your business goals and vision for growth and success.



beas: using innovative Dashboards for Cost-Controlling

### **EXPERIENCES AND INNOVATIONS**

beas allows you to set priorities in a first implementation step and to scale in following smaller projects. This provides a fast ROI.

The structured and business process-oriented approach generates transparency, progress control and effective risk management in sigle-site implementations as well as international rollouts of large accounts.

beas is an SAP solution provider from the birth of SAP Business One, at the end of 2002.

Whether you are a growing business with one location or expanding into new markets with numerous locations, Vision33 is there to help you leverage the best of technology to meet your business vision and goals – to ensure you get superior value from your technology investment today and into the future.



