

## Realizing Possibilities Through Impactful Talent Solutions

## **Team Impact**

## Greater financial outcomes through optimal team decision making

## CMP can help your team move to High Performance.

Have you have seen teams comprised of smart and capable people make really bad decisions? In reality, we have all been on a team that has made bad decisions and performed at a level lower than the collective abilities of the team members.

In our research we have found that performance loss or the "drag coefficient" due to ineffective top team decision making is often 20-30%. Bad teams are bad for business. The team dynamic has to be managed and supported, otherwise, personal agendas, fear, and or a lack of trust and alignment will get in the way of the team performing at a high level.





We have helped hundreds of leadership and professional teams realize a measurable improvement in team interaction and decision making. For most teams, the improvement has resulted in a measurable financial improvement – often millions of dollars in top and bottom line impact.

CMP uses a consistent yet flexible methodology for assessing the team's strengths, characteristics and barriers to high performance. We provide targeted solutions to move the team through the stages necessary to achieve sustained high performance.

If there is a team ready to realize all the benefits of high performance, please contact us to learn more.

CMP is a talent and transition firm in the business of developing people and organizations across the full talent life cycle – from talent acquisition and leadership development, to organization development and career transition support. To learn more, give us a call today at 800.680.7768 or request more info.