

2019 FOR IMMEDIATE RELEASE

PROBAX BACKUP FOR OFFICE 365 EXTENDS DATA PROTECTION TO SHAREPOINT AND ONEDRIVE

NEW YORK, January 14, 2019 – To help MSPs grow and expand upon their Office 365 revenue, Probax today released version two of their Backup for Office 365 product, which now protects SharePoint Online and OneDrive for Business, in addition to Exchange Online. The company has also expanded the solution’s AWS storage locations to support channel partners in the USA, Canada and Australia.

The latest version of Probax Backup for Office 365 follows one of Probax’s most successful product launches, Backup for Office 365 Exchange, which has delivered over 60% month-on-month growth since its release in July 2018..

With the technology underpinnings of the industry-leading Veeam Backup for Microsoft Office 365 v2, Probax has partnered with one of the fastest-growing and popular vendors in a \$2.5 billion market. Now, with an approach aimed at simplifying Office 365 data protection, Probax has done the hard work for businesses and MSPs, creating a fully integrated and seamless cloud-to-cloud implementation, with no infrastructure to provision or manage and onboarding with minimal friction and cost.

“Primarily using Veeam’s APIs we were able to build an integration between the Veeam Backup for Office 365 product and our Control management platform” says Kevin Allan, Probax Founder, CTO and 2018 Veeam Vanguard. “This has allowed us to offer a true cloud-to-cloud backup solution which requires no software to be installed and only requires an Office 365 Account to access the organization.”

Probax Backup for Office 365 protects data inside the Office 365 infrastructure, enhancing the automatic data replication Microsoft provides across its data centres. The combination of Probax and Microsoft solutions enables companies to have complete control of their data and helps ensure availability to users across Exchange Online, SharePoint Online and OneDrive for Business.

With Probax Backup for Office 365, organizations can:

- Enhance protection of Office 365 data from accidental deletion, threats and retention policy gaps;
- Quickly restore individual Office 365 items and files with industry-leading recovery flexibility; and
- Meet legal, compliance, and data sovereignty requirements with efficient eDiscovery of Office 365 backup archives and your choice of AWS storage location (USA, Canada or Australia).

“The usage of Office 365 among organizations globally reached over 56% in 2018. This presents a tremendous MRR/ARR growth opportunity for MSPs” says Sam Meegahage, Probax CEO.

“With the launch of our new Backup for Office 365 solution, we have not only provided our channel partners with yet another product that adds a growing recurring revenue stream to their business, we’ve enabled organizations to gain complete control of their critical data, allowing them to meet their business continuity and compliance goals more easily.”

AVAILABILITY AND PRICING

Probax Backup for Office 365 is available on a monthly subscription, with the option to backup Exchange only, OneDrive & SharePoint only, or all three for a discounted bundled rate. For a limited time, Probax is offering new and existing partners 50% off Probax Backup for Office 365 until June 30. This offer must be claimed by 31 January and terms and conditions apply. For more information, visit <http://info.probax.io/limited-offer-backup-for-office-365-us-partners>

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FOR MORE INFORMATION

If you would like more information, please contact pr@probax.io

ABOUT PROBAX

www.probax.io/

Recognized as a winner of Veeam's Global Innovation award, Probax's mission is to help its MSP channel partners in the US and Australia master the art of backup and business continuity. Over the last decade, Probax has evolved into a multi-vendor, multi-tenant Platform as a Service, offering intelligent and automated cloud solutions including Backup as a Service (BaaS), Disaster Recovery as a Service (DRaaS), Archive as a Service (AaaS), Software as a Service (SaaS) Protection for Dropbox, Microsoft Office 365 and more.

sales@probax.io

Head Office (USA)

**2nd Floor, 477 Broadway
New York, NY 10013**