



10 Ways to Bring Happiness to Your Guest's Booking Experience





Angelo Directo

VP of Design

SHR

YOUR MAITRE'D



Jason Emanis
VP of Marketing
SHR



SOUS-CHEF 2



Emily AssenderGlobal Partnerships Manager
Triptease

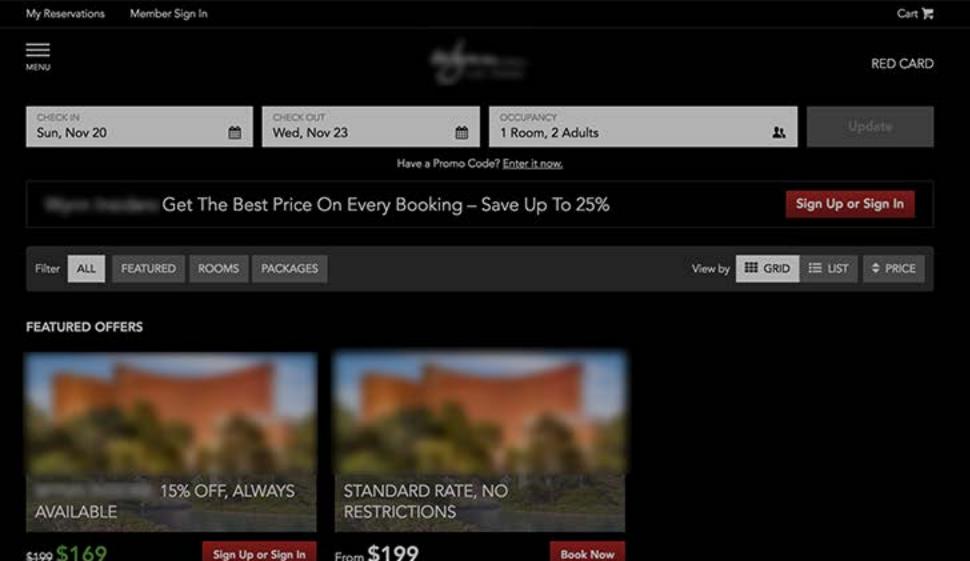






INGREDIENT #1

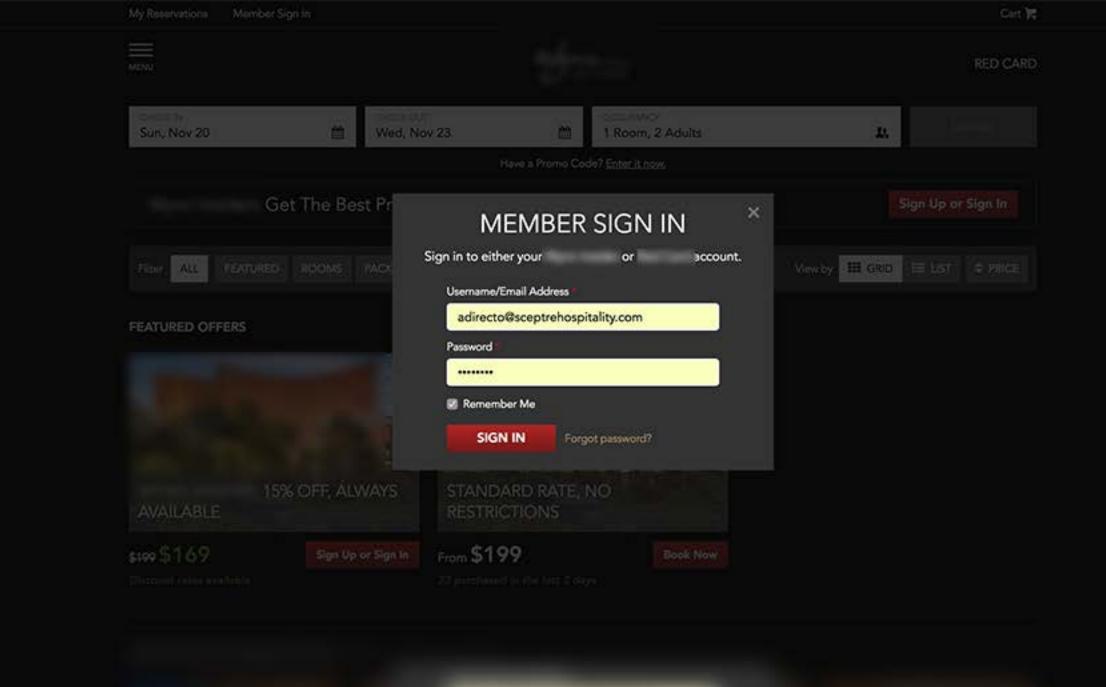
Develop a relationship with your guests

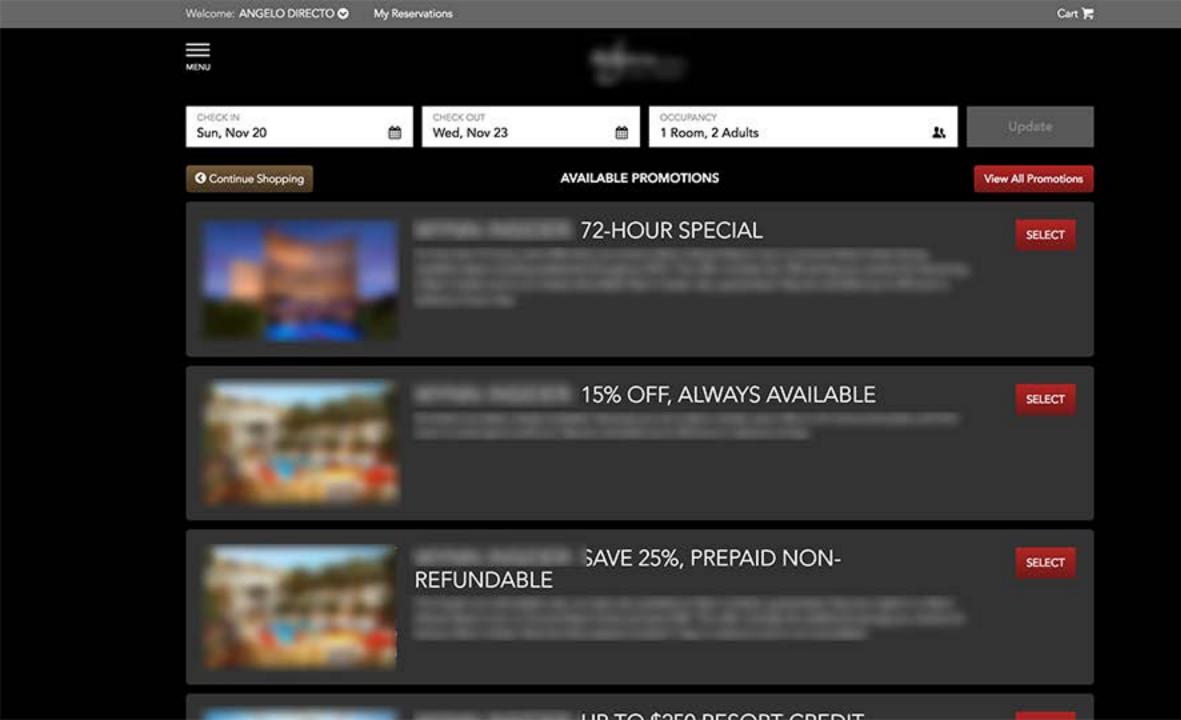


\$199 \$169

From \$199

MOST POPULAR ROOMS & SUITES O Show All Rooms and Suites







I'd like to reserve a room from December 9th to December 12th

Yes, I will need breakfast.

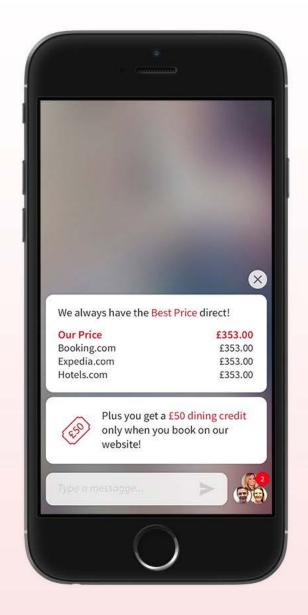
No, that's all for now. Thanks!

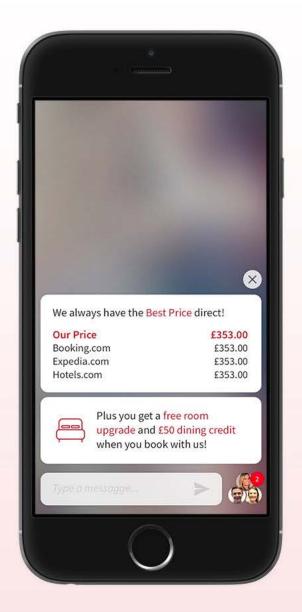
Hello, Mr. Walker. Of course. I have your usual King Suite available. Will you need breakfast for each morning of your stay?

My pleasure, Mr. Walker. A confirmation email is on it's way. Will you be needing anything else?

Very good, Mr. Walker. We'll be expecting you on the 9th.

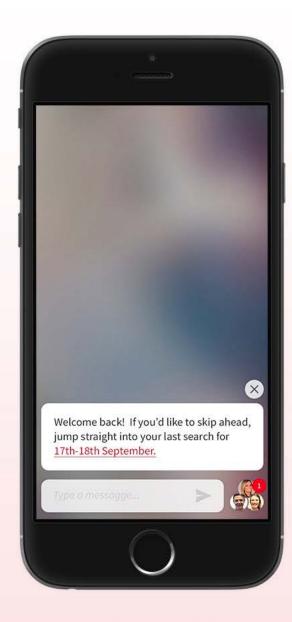
INGREDIENT #2
Innovation that excites



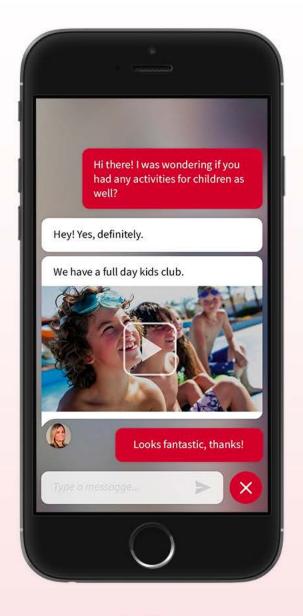


Regular Guest

High Value Guest



Returning Visitor







Video Pictures Weather

Unify your operation with a

Single **Platform**





Backend Concierge CRM

Centralized task Most comprehensive concierge tool in powerful guest data Most comprehensive concierge tool in the market.



Mobile Mobile Guest

More efficient communication across departments.

Access to all your hotel services anytime, anywhere.

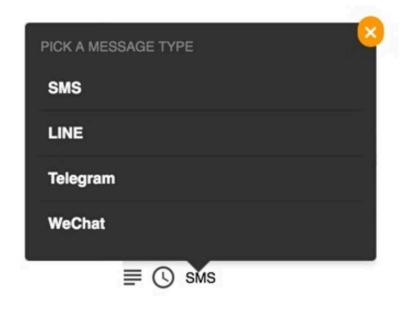






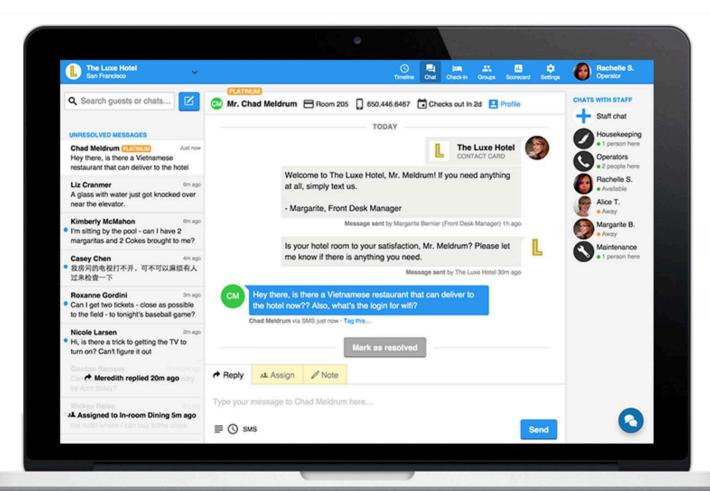






Mobile messaging aggregation







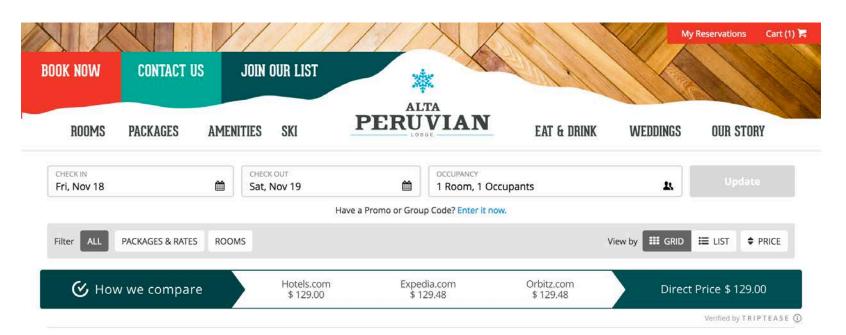




INGREDIENT #3
Fuel the Happiness Factor







PACKAGES & RATES



AVAILABLE ROOMS













PACKAGES & RATES



AVAILABLE ROOMS







Your Booking

MYR 232.05

Modify

FRIDAY, JAN 20 — MONDAY, JAN 23

Tune Hotel - Kota Bharu City Centre



Year End Sale - 35% off BAR

MYR 218.91

Remove

Twin Room (without windows)

3 Nights, 1 Adult

11sqm Twin Room without window and en-suite bathroom (Power Shower) and two single beds by Hypnos (90x190cm).

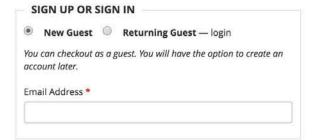
Room Facilities: Power Shower, Comfort Cooling & Heating,
 Full Length Mirror, Four Coat Hangers, Desk & Chair

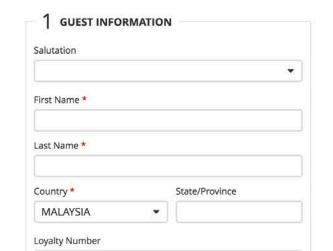


Not ready to submit your reservation?

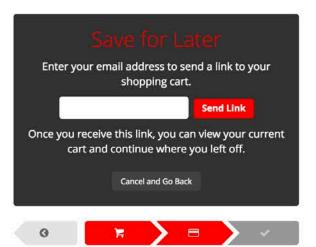
Save for Later

Checkout









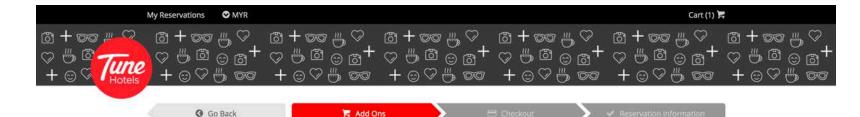
Not ready to submit your reservation?

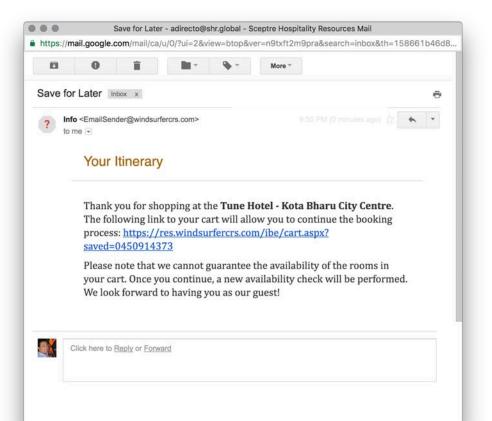
Save for Later

Checkout

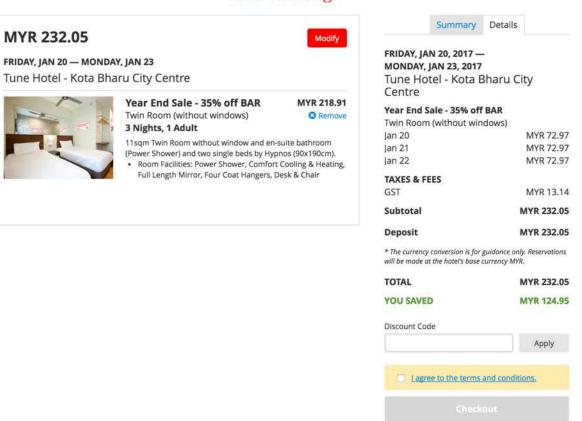
S	IGN UP OR S	SIGN IN
•	New Guest	Returning Guest — login
	can checkout o count later.	as a guest. You will have the option to create an
Em	ail Address *	
-		

1 GUEST INFORMATION





Your Booking



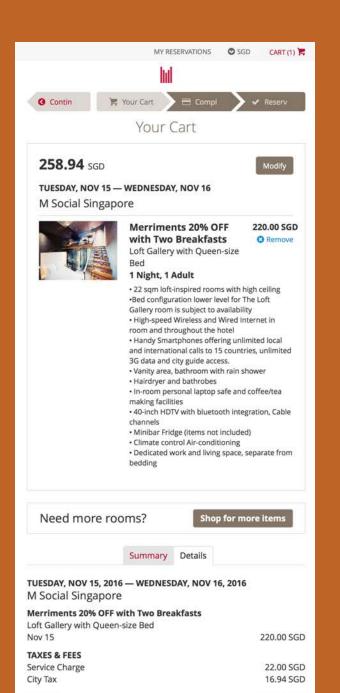
RECOMMENDED SERVICES

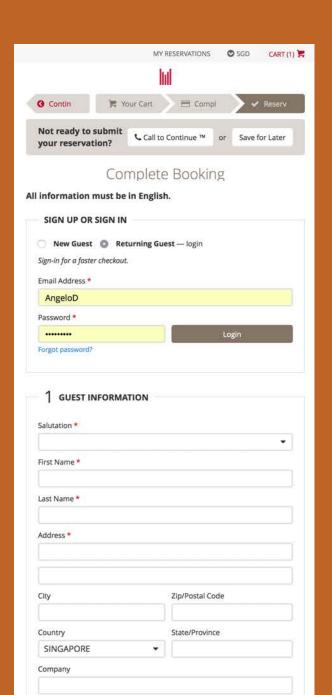


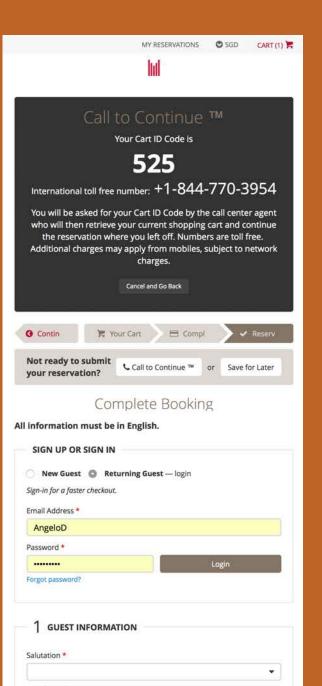


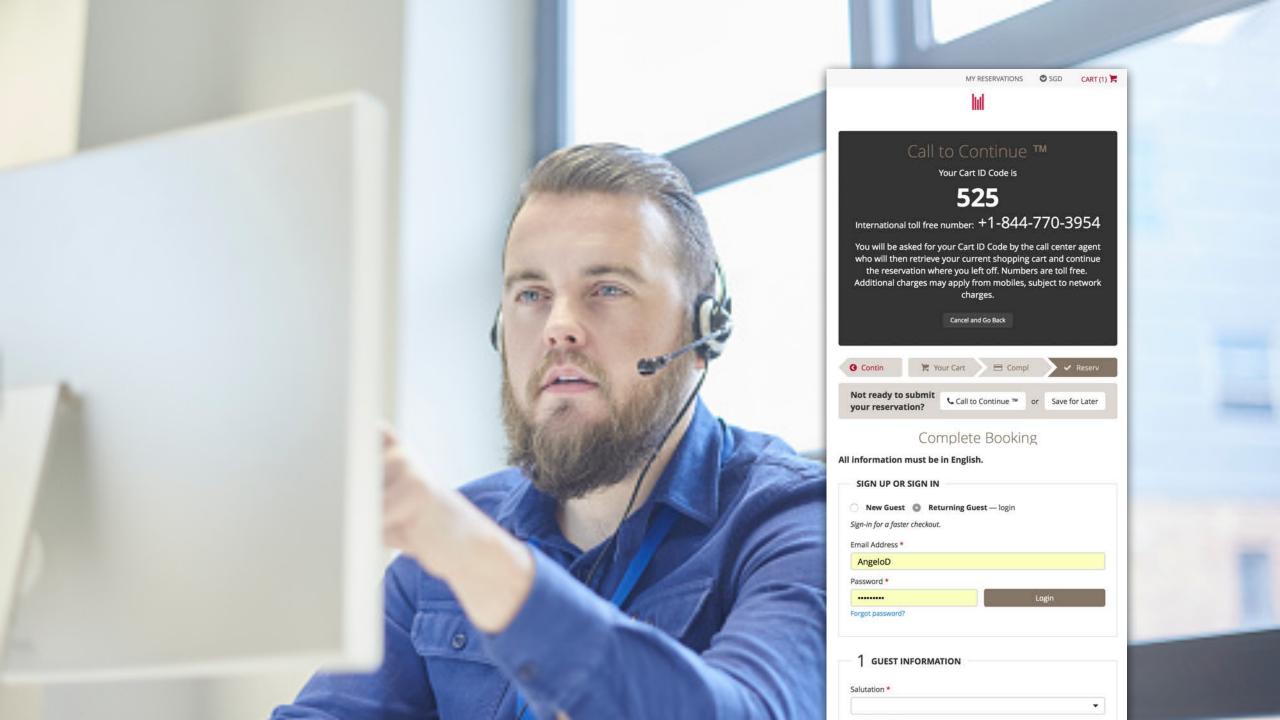




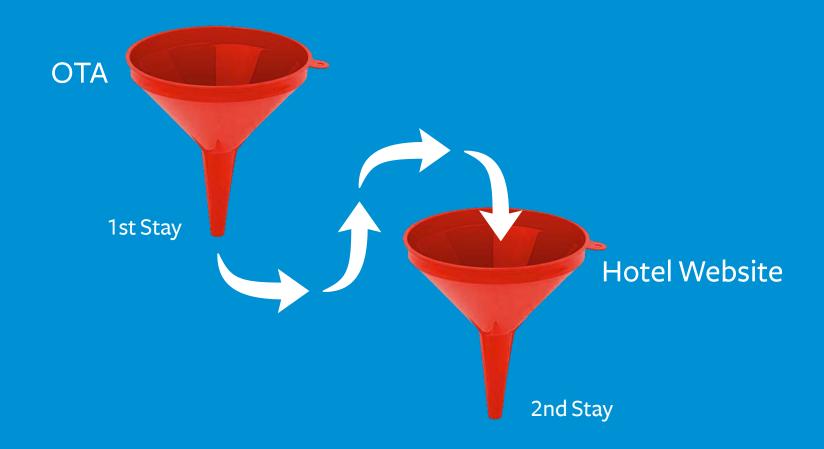












INGREDIENT #4

A channel management strategy to delight and create happiness for your guest







INGREDIENT #5

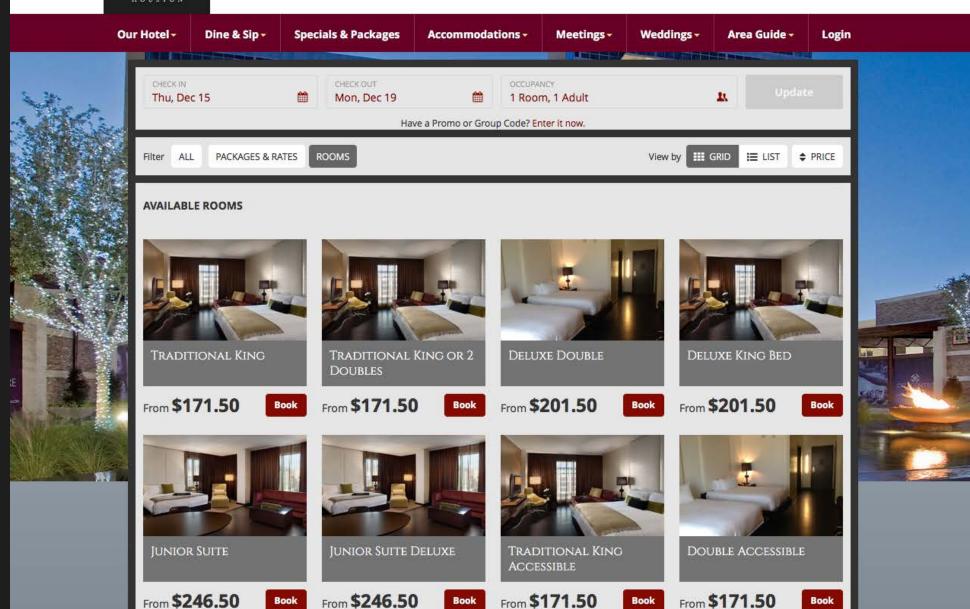
Channel commissions can make a difference



Call Us: 713.973.1600 | 1.855.596.3397

Available Mon-Fri: 7am-10pm CST



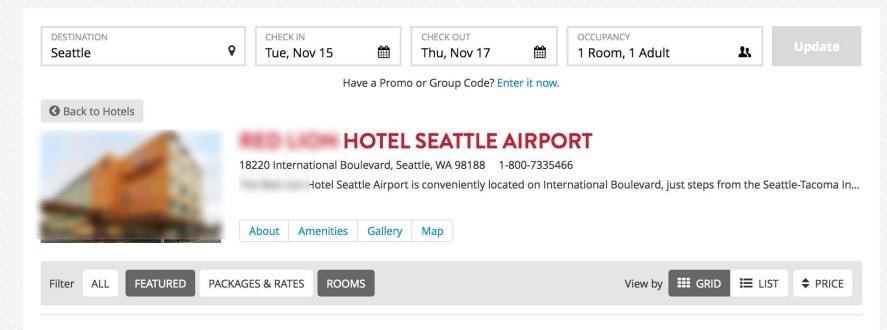






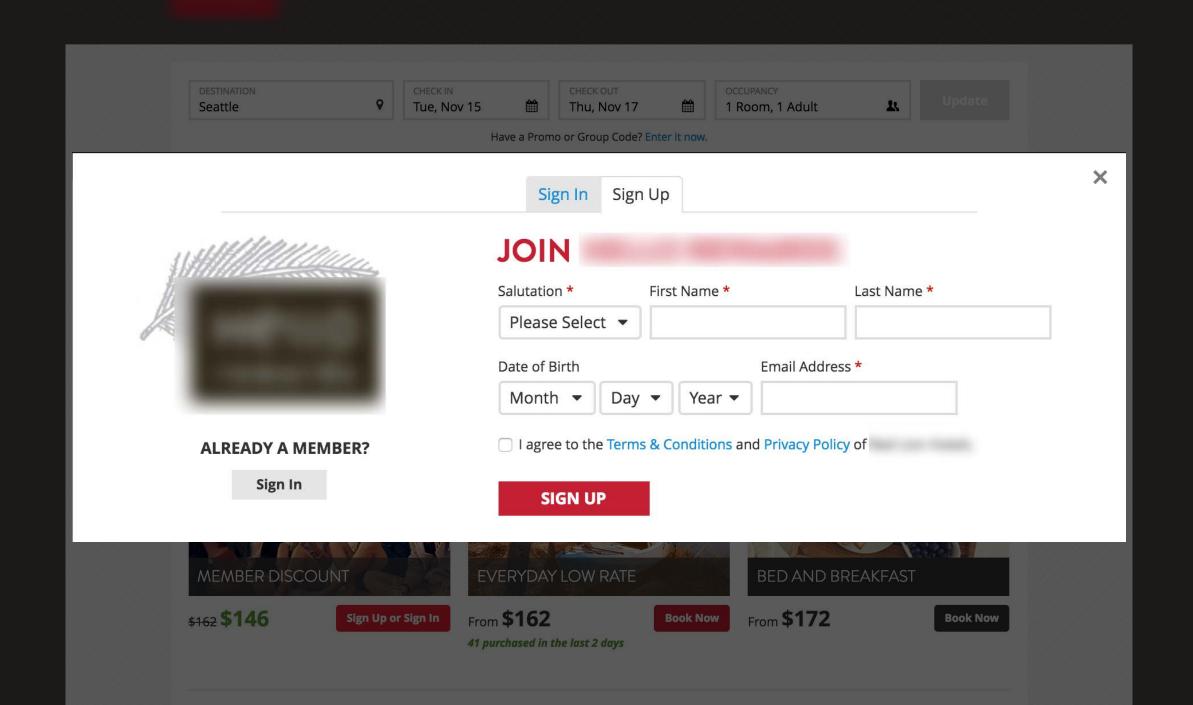
INGREDIENT #6

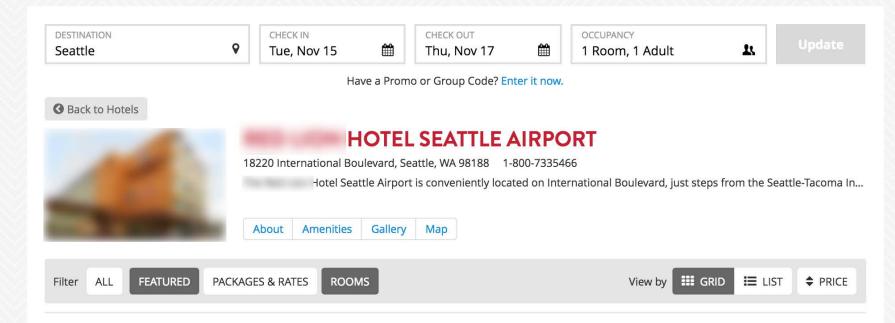
Loyalty that matters



SPECIAL OFFERS

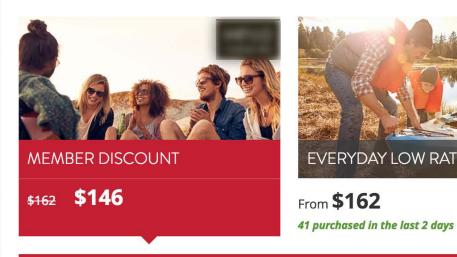






SPECIAL OFFERS









From **\$162**

Book Now

From **\$172**

Book Now

MEMBER DISCOUNT

Close X

Lowest Rate, Period is for existing or new Members. Guest must be member to qualify. Non members must be enrolled in the program

More Info

Two Queen Beds
This 400 square foot room fea... more

Accessible King Bed Smoking This 400 square foot room fea... more

Two Queen Beds Smoking This 400 square foot room feat... more \$162 **\$146**

per night

ADD

ADD

\$162 **\$146** per night

\$162 \$146

ADD

AVAILABLE ROOMS



TWO QUEEN BEDS



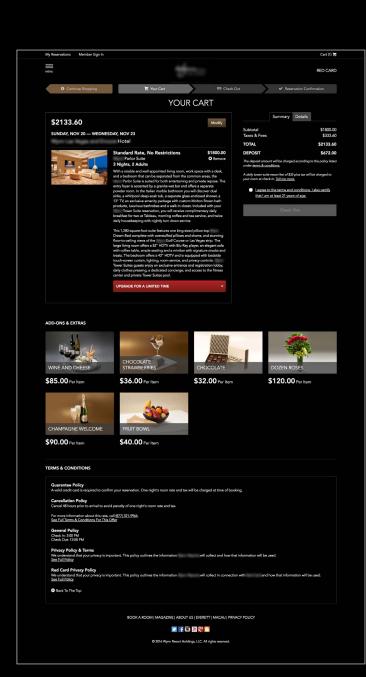






INGREDIENT #7

Offer add-ons that thrill



ADD-ONS & EXTRAS



\$85.00 Per Item



\$36.00 Per Item



\$32.00 Per Item



\$120.00 Per Item



\$90.00 Per Item

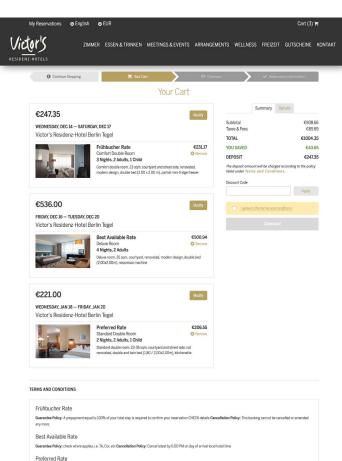


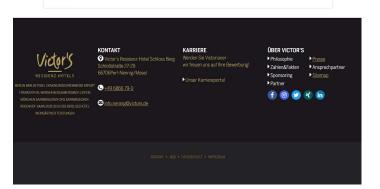
\$40.00 Per Item



INGREDIENT #8

Shopping cart experience





Guarantee Policy: check where applies, i.e. TA, Cor, etc Cancellation Policy: Cancel latest by 6:00 PM on day of arrival local hotel time

General Policy

3 Continue Shopping



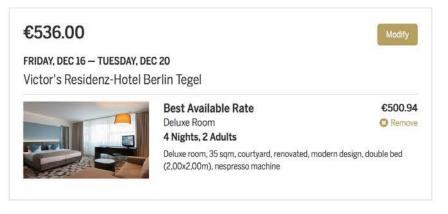
modern design, double bed (2.00 x 2.00 m), partial mini-fridge freezer

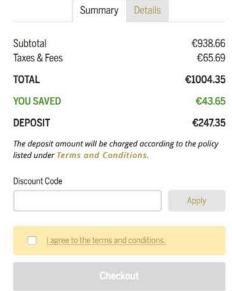


Reservation informa

Your Cart





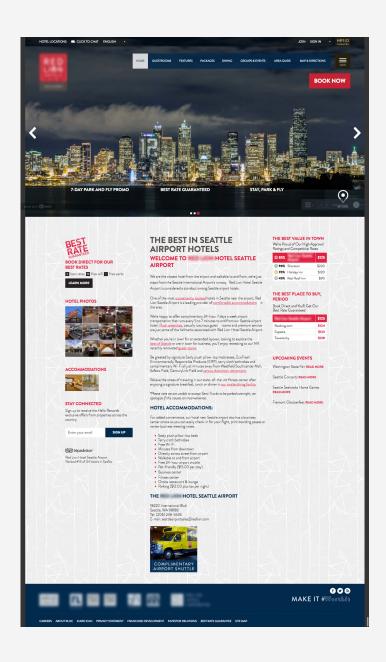








INGREDIENT #9
Active Choice



THE BEST VALUE IN TOWN

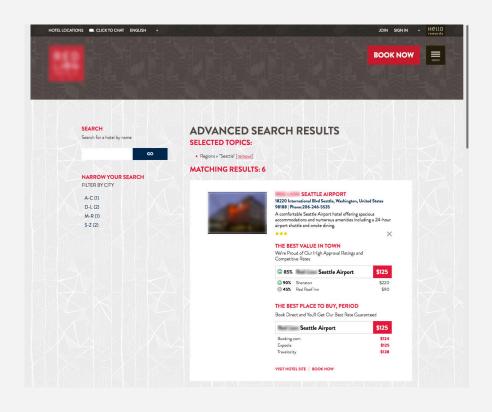
We're Proud of Our High Approval Ratings and Competitive Rates

⊕ 85%		\$125
⊕ 90%	Sheraton	\$220
(2) 70%	Holiday Inn	\$120
⊗ 45%	Red Roof Inn	\$90

THE BEST PLACE TO BUY, PERIOD

Book Direct and You'll Get Our Best Rate Guaranteed

Berlin better	\$125
Booking.com	\$124
Expedia	\$125
Travelocity	\$128





SEATTLE AIRPORT

18220 International Blvd Seattle, Washington, United States 98188 | Phone:206-246-5535

A comfortable Seattle Airport hotel offering spacious accommodations and numerous amenities including a 24-hour airport shuttle and onsite dining.



X

THE BEST VALUE IN TOWN

We're Proud of Our High Approval Ratings and Competitive Rates

☺ 85%	Seattle Airport	\$125	
⊕ 90%	Sheraton	\$220	
⊗ 45%	Red Roof Inn	\$90	

THE BEST PLACE TO BUY, PERIOD

Book Direct and You'll Get Our Best Rate Guaranteed

Seattle Airport	\$125
Booking.com	\$124
Expedia	\$125
Travelocity	\$128

VISIT HOTEL SITE | BOOK NOW





Rate transparency

We won't be beaten on price

Hotel Price

- + Free wifi
- + Free late checkout
- + Zero booking fees

was \$123.99

\$**111**.59

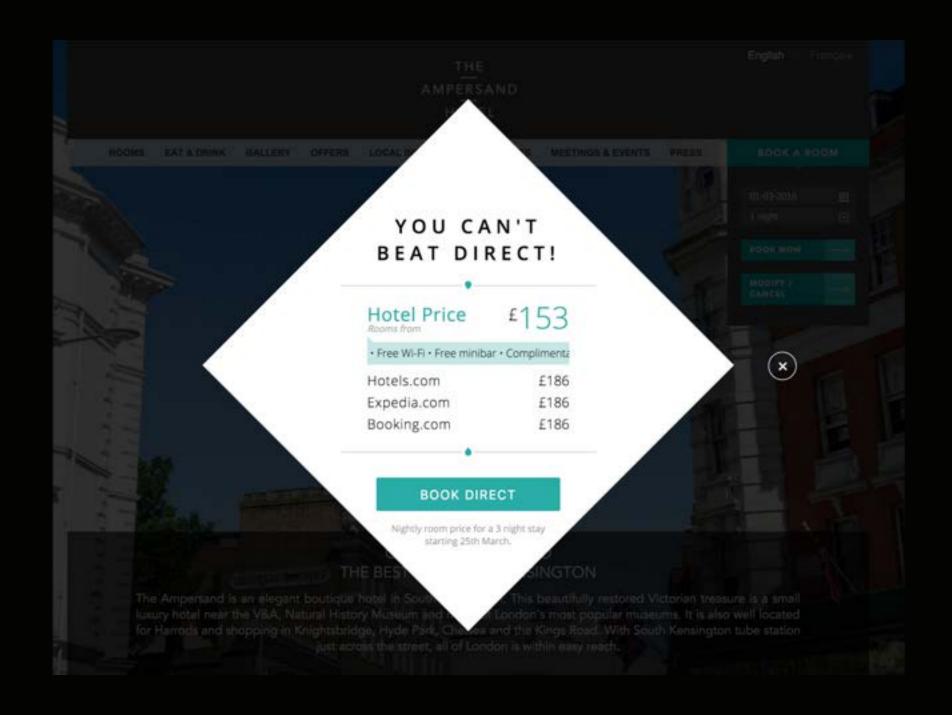
Enter **DIRECT573** at checkout to receive this 10% discount.

Booking.com \$121.99

Hotels.com \$123.99

Expedia.com \$133.99

Independently checked by TRIPTEASE





QUESTIONS & ANSWERS



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