



DocuWare Factsheet

About DocuWare Group

DocuWare Group ("DocuWare") is a leading global content services provider, offering cloud and on-premises solutions that digitize documents, automate business processes and provide secure access to information anywhere, anytime and from any device.

DocuWare's core business model is to develop scalable IT solutions for small to medium sized businesses. With both a highly customizable platform as well as preconfigured departmental solutions, DocuWare products boost business productivity, enabling businesses to effectively use resources and become modern, agile and more profitable.

DocuWare's growth track has been strong and consistent. 2017 revenues reached \notin 44 million and 2018 revenues increased to \notin 46.6 million.

DocuWare Key Facts

- Founded in Germering, Germany in 1988, by Jürgen Biffar and Thomas Schneck, DocuWare is headquartered in Germany and the United States. Sales offices are located in the United Kingdom, France and Spain, with a software development team based in Bulgaria.
- For over 30 years, DocuWare and its authorized partners have worked to digitally transform and automate business processes across a range of industries including <u>manufacturing</u>, <u>transportation</u>, <u>education</u>, <u>government</u> and <u>healthcare</u>.
- In 2012, DocuWare entered into an investor agreement with Morgan Stanley Expansion Capital LP, which allowed the company to invest more heavily in the research needed to develop its cloud-first strategy.
- The company is a globally recognized brand with over 600 partners and 500,000 users across 90 countries. DocuWare products are currently available in 16 languages.
- Effective January 1, 2019 Jürgen Biffar and Thomas Schneck transitioned from co-presidents to Board Directors at DocuWare. As of January 1, 2019 company co-presidents are Dr. Michael Berger and Max Ertl. The complete list of DocuWare executives can be viewed here.
- Transparency and collaboration form the crux of DocuWare products. <u>DocuWorld Europe</u> <u>& DocuWorld Americas</u> conferences are an extension of this as they are a place where DocuWare staff and partners come together to share, network and learn from each other.
- Philanthropy and community involvement are central to DocuWare's corporate culture. The company shares its technical know-how in Germany through a new project called DigiClub. Launched by DocuWare founder Jürgen Biffar in his hometown of Germering, DigiClub, began collaborating with local schools and public institutes to provide technology training to girls interested in careers in IT. This program will also be offered to boys in 2019.
- DocuWare supports local sports teams and employee-led initiatives with local charity and non-profit institutions that focus on education or sports in both Germany & the U.S.

DocuWare Milestones

2019	Contact us for YTD update
2018 •	Revenue: ~46 Mio € DocuWare Kinetic Solutions
	DocuWare Version 7
	New DocuWare Logo
	New Docuvare Logo
2017 •	~ 50% Cloud Customers
2015	DocuWare Cloud
2013 •	Acquisition Westbrook technologies
2012 •	DocuWare Online
2009 •	DocuWare S.L. Spain
2008 •	Revenue: 11,5 Mio €
	DocuWare Web Client
	DocuWare SARL (France)
2005 •	DocuWare Ltd. (Great Britain)
2001 •	DocuWare Corp. (USA)
2000 •	DocuWare
1999 •	Cooperation Nemetschek
1998 •	Revenue: 3,0 Mio €
	DocuWare 4.0
1988 •	DACS Board
	Docunet