# Cloud Transformation



# **CAMBRIC**

Here at ConvergeOne, helping you meet telephony infrastructure challenges is not only our full-time obsession, but also the philosophy behind CAMBRIC — which seamlessly transitioning your communications technology from your premises to the cloud. Best of all, it's all fully managed, maintained and supported by the experts at ConvergeOne.

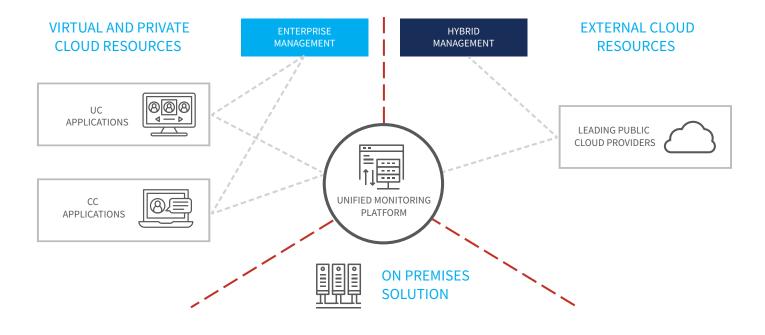
#### THE BENEFITS OF YOUR TRANSFORMATION

- > You get a robust enterprise-class solution that is fully managed by ConvergeOne in a secure cloud environment.
- > We provide complete transition services from your existing technology, including whatever vendor(s) you currently have as well as those you want to use moving forward.
- > Your solution includes 24x7x365 monitoring, Service Level Agreements, troubleshooting and remediation services.
- We deliver proactive and preventative maintenance and support
  ensuring your solution meets your needs today AND tomorrow.
- > You get a solution that is simple to use, yet tailored to your needs.
- Pay for performance, per-user pricing makes consuming technology services simple. Use only what you need, when you need it.
- > You still get all the privacy, security, reliability and availability that your business requires.

#### WHAT IS CAMBRIC?

The elements of CAMBRIC are:

- C = Cloud. Our certified experts manage your communications infrastructure — whatever that may be.
- A = Assets. By transferring your infrastructure and applications assets to ConvergeOne, you say goodbye to ongoing management hassles — and hello to a simpler, most cost-effective way of consuming technology.
- > **M = Mitigation**. We manage and reduce the complexities of your technology.
- > **B = Business Value**. With simple per-user pricing, you use the services you need, when your business needs them.
- R = Responsibility. The responsibility of running telephony-based infrastructure and applications is transferred to ConvergeOne -- which means we can keep things running smoothly and handle uptime, system updates, and upgrades for you.
- I = Initiatives. Whether your goals are to upgrade your UC infrastructure or applications right now, evolve your technology over time or take steps to keep IT costs under control, our solution is the link between your technology roadmap and your business initiatives.
- > **C = ConvergeOne**. Cloud-based managed solutions are our area of expertise. We can do it for YOU.



## WHY CONVERGEONE?

In the business of helping customers achieve their goals for nearly 25 years, ConvergeOne is the expert in comprehensive IT solutions and services powered by world-class technology. Our innovative portfolio is backed by a nationwide team of highly trained and certified technicians who are here to support any and all of your needs.

With the CAMBRIC philosophy, we transition whatever telephony-based infrastructure and applications assets you have — including UC and contact center, from Avaya, Cisco, Microsoft, Genesys / I3 and more. Then we deploy your solution back to you via our ultra-secure cloud. Your solution is fully managed by ConvergeOne, including day-to-day operation as well as maintenance renewals, upgrades and infrastructure expansions.

Transferring your existing telephony infrastructure and applications to ConvergeOne, and migrating to the cloud, gives you the flexibility and security to be technology independent. This frees you to concentrate on running your business while we handle all your technology "behind the scenes."

In addition, pricing is based on a simple monthly pay-per-user consumption model. You only use what you need, when you need it. That makes consuming (and paying for) your technology as easy as can be.

## **LEARN MORE**

ConvergeOne is dedicated to meeting your total IT and communications requirements, from sales through ongoing support. Our expert resources are available to you whenever, wherever and however you need us. To learn more, talk to your ConvergeOne representative or email contactus@convergeone.com. You can also visit us online at convergeone.com.

