



## CONVERGEONE MICROSOFT UC PRACTICE

### Why ConvergeOne for Your Microsoft UC Needs

ConvergeOne integration specialists average more than 20 years of experience with communication applications including messaging, voice, video, instant messaging, presence, and mobility solutions.

#### Microsoft Credentials

- > Microsoft Gold Communication & Silver Messaging Competency Partner
- > Microsoft National System Integrator (NSI) in FY 2014
- > Two Microsoft Lync Masters on staff (less than 30 in U.S. outside Microsoft)
- > Dedicated Microsoft Program Manager
- > Certified Microsoft Lync MCITPs & MCSEs on staff
- > Addressing complex deployment and interoperability scenarios with Avaya and Microsoft Lync / Skype for Business / Exchange UM / Office 365 (and others)

**DELIVERING  
BEST-OF-BREED  
MULTI-VENDOR  
UC SOLUTIONS  
LEVERAGING  
MICROSOFT,  
AVAYA AND  
OTHER LEADING  
MANUFACTURERS**

- > Microsoft Lync Certified Support Partner – Lync / Skype for Business Day 2 support
- > Maintenance, monitoring, support

## Questions We Would Like to Discuss with You

- > What is your current voice and/or voicemail environment? (Avaya, Microsoft, Cisco, other?)
- > What is the current UC strategy?
- > Do you need to lower the Total Cost of Ownership (TCO)?
- > Do you need to increase team collaboration and efficiency?
- > What is the current voice and audio conferencing solution?
- > What is the current voicemail solution?
- > What is the current email solution?
- > Are you currently using or supporting an instant messaging / presence client? Click to call functionality?
- > Are you currently using a Web Conferencing solution?
- > Are you currently using a Video Conferencing solution?
- > Are you leveraging Lync today?
- > If so, have you heard about Skype for Business and would like to know more?
- > What Microsoft Licensing do you already own? (MSFT Enterprise Agreement? Lync Enterprise or Plus CALS?)

## ConvergeOne Microsoft UC Practice Offers

- > Avaya / Microsoft Lync / Skype for Business (Skype 4B) Integration
  - > PBX Integration
  - > Lync / Skype 4B Audio Conferencing
  - > Migration Scenarios
- > Microsoft Exchange Unified Messaging (Voicemail) Implementation and Integration
- > Lync / Skype 4B Enterprise Voice
- > Microsoft Office 365 Integration with On Premise UC Architecture (Avaya and Microsoft)
- > ConvergeOne Ovation Managed Services Microsoft Support for Microsoft Lync / Skype 4B Voice and Exchange Unified Messaging (day 2 Support)

