



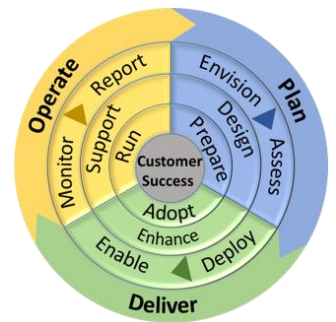
UNIFIED COMMUNICATIONS DESIGN ASSESSMENT

The Critical Step to Successful UC / Office 365 Engagement + Deployment

The key to success in the dynamic world of unified communications (UC) is having a trusted advisor with a plan of action that gives you the tools you need right now plus a flexible plan for adopting new technologies later.

As a leader in delivering multivendor solutions for companies of all shapes and sizes, ConvergeOne has the knowledge, skills, and expertise to address your UC strategy, deployment, and interoperability scenario, including Microsoft Productivity and Skype for Business Online solutions as well as an ecosystem of other third-party Independent Software Vendors applications and hardware solutions.

ConvergeOne offers one source for a complete range of UC support, from solution integration through ongoing monitoring and maintenance services to help keep your network running smoothly.



Skype Operations Framework

provides the foundation for partners to accelerate their services for Skype for Business Online. It is a comprehensive delivery methodology from the ground to the cloud.

Partners who train and align with SOF, deliver customer success and stand ready to assist customers with certified planning, delivery, deployment, and migration.



With a UC Design Assessment from ConvergeOne, you will work with our experts to explore your needs and create an UC strategy that integrates best-of-breed functionality today and meets your communications needs — and maximizes the return on your investments — tomorrow.

Step 1: Reviewing Your Existing Environment

This step allows ConvergeOne to understand what is currently in place and how it is used. Working closely with your IT personnel (i.e., Network, AD, Exchange, etc.) and telecom staff, ConvergeOne will review the following aspects of your existing environment:

- > Email
- > Infrastructure (i.e. IP subnets, DNS, internet connectivity, etc.)
- > Network topology
- > Voice and voicemail
- > Business continuity/Disaster recovery plans

Throughout the process, ConvergeOne will identify any gaps in your current environment that may need to be addressed in upcoming steps.

Step 2: Mapping Your Envisioned Environment

In the envisioning step, ConvergeOne will work with all your key stakeholders and shareholders to map out your current UC strategy and where you want to go in the future. Together, they will discuss in detail the different aspects of the plans, including various roles, hardware, integration (client, server, voice, video, room, etc.), site design, and architecture. ConvergeOne will also continue to identify any gaps that will need to be addressed.

Steps 3-5: Creating the Strategy to Achieve Your UC Goal

Next, ConvergeOne will analyze the gaps we have identified in your existing environment and future vision — as well as any issues or concerns you may have identified — and develop suggestions on how to achieve the desired end goal.

The ConvergeOne UC Integration team will work with you to explore your options and provide a strategy designed to meet the needs of your organization. We will demonstrate the possible UC solutions available through integration and/or in greenfield scenarios, such as:

- > Skype for Business Cloud PBX and Cloud Meeting Broadcast
- > Peer-to-Peer Skype for Business / Voice and Video
- > Skype for Business / Audio / Web / Video Conferencing

A Process That Maximizes Quality and Minimizes Risk

A Design Assessment from ConvergeOne ensures that all the requirements of your UC strategy are discovered and met.

Our personalized approach to assessing your needs utilizes a proven five-step process, performed on-site by one of our Senior UC Engineers. Working in collaboration with all of the key stakeholders and shareholders within your organization, our engineer and UC support team will address the following steps:

- > Review existing environment
- > Envisioned environment
- > Gap review – i.e., How do we get there?
- > Demonstrations and interoperability
- > Formal proposal and design documentation

Our specialists will review your current environment and plan for the future, followed by a technical deep dive. The deliverable will include a sample project plan, Visio diagram of the proposed solution, hardware/software requirements, and scope of work for all phases of UC deployment.



Finally, ConvergeOne will compile and deliver a comprehensive document with the outputs from all of the previous steps and detailed recommendations for how to put your UC strategy into action, including:

- > Detailed design/architecture document
- > Hardware order recommendations
- > Project plan
- > Statement of Work for phased UC deployment

One Source for Complete Support

With UC Design Assessment, ConvergeOne’s multivendor-certified team will deliver a Best Practices design ready for implementation. In addition, ConvergeOne offers one source for a complete range of UC support, from solution integration through ongoing monitoring and maintenance services to help keep your network running smoothly.

For more on how ConvergeOne can serve to Deliver and Operate with Skype Operations Framework, UC Integration, or the full portfolio of ConvergeOne solutions and services, please contact your ConvergeOne representative, visit our [SOF Landing Site](#), convergeone.com, or call 888 321 6227.

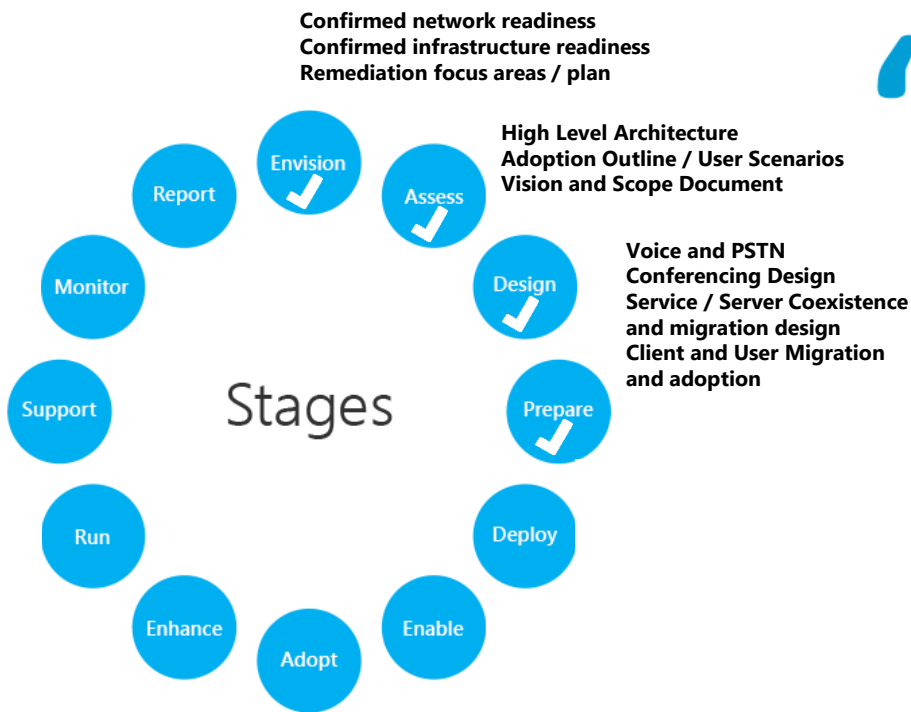


PLAN



Alignment with SOF

Beginning with the end in mind, our Design Assessment incorporates and focuses on SOF outcomes as we set the stage for success.



ConvergeOne will work with all your key stakeholders, shareholders, and adopter personas to map between your current UC position and where you want to go in the future.