

## Reducing Unplanned Downtime and Faster Response to Issues

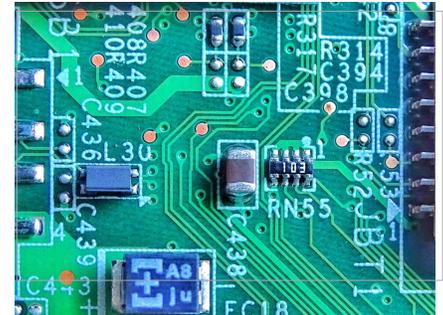
One of our customers, a major electronics manufacturer, was struggling with excessive unplanned downtime and difficulty addressing production issues due to a furnace with components that were wearing out prematurely.

### Challenge

Insulated panels are an important part of the appliances this client is producing and a fully functioning furnace is essential to heat the material needed to make these panels. With the furnace in question having over 100 sensors tracking everything from component temperature to fan circulation, the unplanned downtime was really cutting into their bottom line due to the time-intensive inspections required just to diagnose equipment failures. Additionally, engineers were relying on manual processes and insufficient tools like Excel spreadsheets to optimize their manufacturing production process, which took several additional days for engineers to receive the data for analysis. This process was simply unsustainable as it resulted in lower output and additional costs.

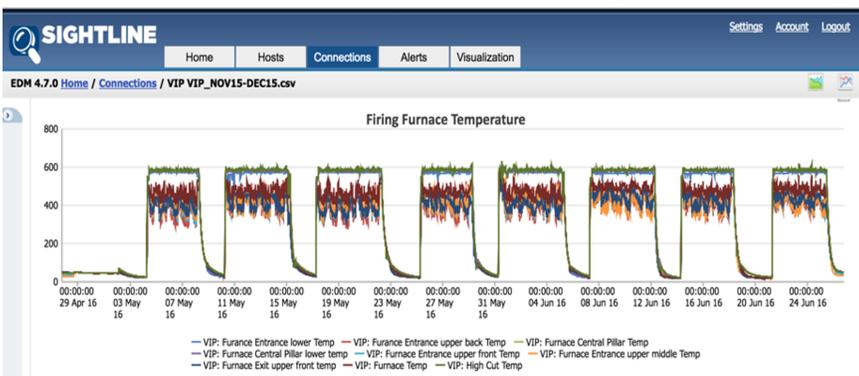
### Solution

This client trusted Sightline's EDM™ solution to identify potential performance issues, reduce unplanned downtime, and improve operational efficiency. Now armed with the ability to collect detailed sensor data and view it through customized dashboards, the operations team would finally secure the real-time data they needed to give management greater visibility into the performance status of their system's environments.



### BENEFITS

- Visualize data in real-time
- Alert on abnormal behavior
- Easily analyze data to determine root-cause of issues
- Identify potential system and application performance issues
- Minimize the duration of abnormal behavior and service outages
- Reduce Mean Time To Resolution (MTTR) to meet SLA requirements



*Sightline provided real-time visibility into this client's production data providing process engineers and managers a better view of what components were causing the failures within their furnace.*

## Testimonial

“We have found a real competitive advantage from using EDM™ to monitor our manufacturing processes in real time. Not only can we look back to understand the root cause of problems, but we can also look forward to proactively address challenges that affect output and quality.”

Vice President,  
Manufacturing Operations

## Results

Sightline came on-site with managers and technical resources during the initial installation to help configure and deploy the Sightline solution.

Armed with the tools needed to address recurring furnace failures, they discovered with the help of Sightline's powerful root cause analysis engine Clairvor, that excessive vibrations of a circulation fan were causing the unscheduled maintenance activities. Additionally, they were able to identify the cause of those vibrations using the advanced analytics of Sightline's software, that the angle of a damper influenced the vibrations. This enabled engineers to take corrective action to keep the circulation fans from needing maintenance as frequently.

Given the success of Sightline's solution on this initial process resulting from the drastic time and cost savings, management has engaged Sightline to deploy EDM™ across over 100 additional processes.

Status	Start Time	Duration	Metric Name	Threshold Value	Triggered Value	Email Message	Acknowledged
🟡	11/16/2015 18:10:42	1	ⓘ Circulation fan L vibration total of 3	5.5	36.0	This metric has violated its threshold condition.	🟡
🟡	11/16/2015 18:10:42	1	ⓘ Circulation fan L vibration total of 4	5.5	38.0	This metric has violated its threshold condition.	🟡
🟡	11/16/2015 18:10:42	1	ⓘ Circulation fan R vibration meter 1	5.5	47.0	This metric has violated its threshold condition.	🟡
🟡	11/16/2015 18:10:42	1	ⓘ Circulation fan R vibration meter 2	5.5	47.0	This metric has violated its threshold condition.	🟡
🟡	11/16/2015 22:17:14	10	ⓘ Furnace Temp	450.0	472.0	This metric has violated its threshold condition.	🟡
🟢	11/17/2015 03:03:25	1	ⓘ Carry-in conveyor motor current	80.0	87.0	Conveyor current exceeds threshold!	🟢
🟡	11/17/2015 03:03:31	1	ⓘ Entrance shutter position	100.0	150.0	This metric has violated its threshold condition.	🟡
🟡	11/17/2015 03:03:30	1	ⓘ Exit shutter position	150.0	185.0	This metric has violated its threshold condition.	🟡
🟢	11/17/2015 03:03:25	1	ⓘ Carry-out conveyor motor current	60.0	69.0	Conveyor current exceeds threshold!	🟢
🟡	11/17/2015 02:49:28	1	ⓘ Entrance shutter position	100.0	150.0	This metric has violated its threshold condition.	🟡
🟡	11/17/2015 02:49:27	1	ⓘ Exit shutter position	150.0	185.0	This metric has violated its threshold condition.	🟡
🟢	11/17/2015 03:00:50	1	ⓘ Carry-in conveyor motor current	60.0	87.0	Conveyor current exceeds threshold!	🟢

*Sightline EDM helps identify performance issues and reduce outages.*

## Additional Sightline Success Stories

An **AUTOMOTIVE MANUFACTURER** identified process improvements for a paint line resulting in \$2.0M in annual savings.

A **CHEMICAL COMPANY** solved a production issue resulting in \$1.2M in potential annual savings.

A **BUILDING AUTOMATION** company uses Sightline to collect HVAC/ electrical data to reduce electrical costs.



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## Sightline Systems

Sightline Systems offers real-time performance monitoring, big data analytics, and visualization focused on root cause analysis, anomaly detection, capacity planning, and forecasting for critical IT systems — including almost all operating systems, mainframes, network, storage, applications, and databases — as well as manufacturing systems, including all major programmable logic controllers (PLC). Sightline reports a 95% renewal rate from customers around the world, including many Fortune 500 and Global 2000 companies in automotive, packaging, electronics, chemical, pharmaceutical, utility, airlines, finance, and telecommunications, as well as federal, state, and local governments.