

# Case Study | Primavera & PeopleSoft Integration

## Client Overview



As one of the world's largest hospitality companies, Wyndham offers individual consumers and business-to-business customers a broad suite of hospitality products and services across various accommodation alternatives and price ranges through their premier portfolio of world-renowned brands.

With more than 55 brands, which include Wyndham Hotels and Resorts, Ramada, Days Inn, Super 8, Wyndham Rewards®, RCI, Landal GreenParks, English Country Cottages, Novasol, Wyndham Vacation Resorts and WorldMark by Wyndham, Wyndham has built a significant presence in most major hospitality markets in the United States and throughout the rest of the world.

## Calance Helps Wyndham Worldwide Integrate Primavera Contract Manager and PeopleSoft

### Challenges

Wyndham World (WYN) is one of the world's largest provider of hospitality products. Whether building a new resort in Tonga, or refurbishing condos in Aspen, managing costs is key. To help manage costs and save on taxes, Wyndham uses an internal purchasing company. While this practice saves money, it can make the workflow for project controls more complex. Wyndham uses Oracle Primavera Contract Manager and PeopleSoft Projects to manage project costs, PeopleSoft Enterprise for financial management, Maxwell for processing AR, and Sabrix for managing taxes. The challenge was to make sure that the various project stakeholders could manage their disparate responsibilities without having to jump from system to system.

### Our Solution

The first step in helping any client is to listen carefully to their needs. This was particularly crucial for this project, as Wyndham had a complex set of rules for managing budgets, committed costs, AP and AR payments, and of course, taxes. In order to fully understand the issues, Calance met with Wyndham representatives numerous times, both in person and in conference calls.

They learned how projects were managed in each system, and how the information in each system related to information in other systems. They then took this information and created a set of specifications demonstrating how workflows could be simplified and data integration could be automated. Once the client approved these specifications, Calance leveraged its Integration Framework technologies to quickly build a system that met Wyndham's needs.

After completing and testing the systems in house, Calance delivered the system to a test environment where the various stakeholders at Wyndham could test the system to ensure that it met their requirements. The system was delivered to production in 2007, and has been functioning smoothly ever since.

*"After talking with you guys for two hours, I feel that you completely understood our system. I was impressed by how quickly your consultants grasped our complex environment"*

*- Tandra Craven, Manager of Financial Integrations,  
Wyndham Vacation Ownership*

### Results

Wyndham chose Calance because Calance has expertise in Oracle Primavera products, and has completed numerous integration projects, connecting a diverse set of software systems. The Calance team is dedicated to delivering consistent results, and is continually improving its Integration Framework. By hiring Calance, Wyndham was able to focus on implementing best user practices and best workflows, leaving the technical details to Calance. The resulting system was on time and on budget, and has been meeting their needs since 2007.

## About Calance

Calance is an IT Services firm operating in the United States, Canada and India. We provide Consulting, Application Development & Systems Integration, Managed Services, IT Staffing and pre-built Products & Solutions. With a long history of success in IT Services, we help clients tackle many of today's technology challenges. For more information, please contact us at [www.calance.com](http://www.calance.com).