



Product Brief for  
Third Party  
Merchandising  
Organizations



# 1) Capture Photo Data

## At the Visit Level

Reps can take photos that apply to the whole visit. A photo of an in-store display, for example. These photos can be tagged so they can be easily grouped and searched, they can be viewed in a gallery view, and you can send a link to the gallery view. Here is an example:

[Go to a sample link you would share for the photo gallery](#)

The image displays two screenshots from the Repsly mobile application. The left screenshot shows the 'The Tea Folks' visit page. At the top, it displays the company name 'The Tea Folks' and 'START VISIT'. Below this are tabs for 'ACTIVITIES', 'INFO', 'HISTORY', and 'SCHEDULE'. The address '67 Yesterday Lane, Lewisburg, PA 17837' is shown. A '00:00 Start visit' timer is present. Two main action buttons are visible: 'TAKE A PHOTO' (with a camera icon) and 'TAKE A NOTE' (with a notepad icon). A red arrow points to the 'TAKE A PHOTO' button. Below these are 'PURCHASE ORDERS' and a 'Purchase order' link. The bottom navigation bar includes 'Today', 'Clients', 'Messages', 'History', and 'More'.

The right screenshot shows the 'Photo gallery' view. The header includes the Repsly logo and navigation tabs: 'Activities', 'Representatives', 'Clients', and 'Products'. A 'SEND A MESSAGE' button is in the top right. Below the header is a filter bar with 'Photos', date ranges '1/1/2014' to '12/31/2014', and an 'APPLY' button. The gallery title is 'Photo gallery' with a subtitle 'Filtering All reps within 1/1/2014 - 12/31/2014'. The gallery contains six photo thumbnails, each with a timestamp and location:

- 10/2/2014 12:34 PM Barnes & Nobles (M.L.T.)
- 10/2/2014 10:15 AM Good and Evil
- 10/2/2014 10:15 AM Good and Evil
- 10/2/2014 10:15 AM Good and Evil
- 10/2/2014 10:11 AM Good and Evil
- 10/2/2014 9:18 AM Corner Grocers



## Within Electronic Forms

You can also create your own electronic forms to gather whatever data you would like to have your reps collect on each visit. This includes photos that will be attached to the form. These can be viewed in several ways on the web console, and you can also send a link to these forms. Here is an example:

[Go to the sample link you would share for the list of forms](#)

●●●● AT&T 4G 9:44 AM

← Display Information DONE


\*01. Where is the display located?

Select

\*02. Other In-Store Promotions?


Select

03. Photo

Take a photo 


List of forms - "Display Information" Period: 2/26/2015 - 2/26/2015 [Hide details](#)

Date: 2/26/2016  
 Representative: Max Redman  
 Client: Merrindale's Natural Market  
 Address: 1172 Baltimore Pike Springfield, PA 19084

Show on map 

Where is the display located? Back of store






Other In-Store Promotions? yes

Photo 


Repsly Activities Representatives Clients Products SEND A MESSAGE

Display Information 2/26/2015 - 2/26/2015 Add more filters: APPLY View as: [grid icon]

Display Information  
 Filtering All reps within 2/26/2015 - 2/26/2015 Show client's additional attributes [grid icon] [share icon] [link icon]


Code	Client	Where is the display located?	Other In-Store Promotions?	Photo
100049	Greenfield's Market	AM Back of store	yes	
100040	The Fresh Market Destin	AM Front of store	no	
100040	The Fresh Market Destin	AM Juice Aisle	yes	
100023	Frey's Better Foods	AM Health Foods Aisle	no	
3	Dave's Market	AM Juice Aisle	yes	

Date: 2/26/2016  
 Representative: Max Redman  
 Client: The Tea Folks  
 Address: 87 Yesterday Lane Lewisburg, PA 17837

Show on map 

Where is the display located? Health Foods Aisle

Other In-Store Promotions? no

Photo 



## 2) Retail Audits

Retail audits enable reps to answer a set of questions about every product on a list. If you add your product list to Repsly, you can create audits on any group of those products for your reps to fill out.

The data that the reps collect can easily be viewed in Repsly, or exported for further analysis.

### Retail audit Pivot - "Dairy Audit" Field: Product stock level    Period: 1/1/2014 - 12/31/2014

Client code	Client	Address	City	Landis Chocolate Milk	Landis Organic Milk
100022	Wegmans Allentown	3900 Tilghman Street	Allentown, PA 18104	15.0000	20.0000
100023	Frey's Better Foods	1575 Main Street	Hellertown, PA 18055	12.0000	15.0000
100024	Martindale's Natural Market	1172 Baltimore Pike	Springfield, PA 19064	0.0000	0.0000
100040	The Fresh Market Destin	4495 Commons Dr. West	Destin, FL 32541	12.0000	14.0000
100049	Greenfield's Market	144 Main Street	Greenfield, MA 01301	14.0000	17.0000
419554	BerrySpot	56 Morrison Ave	Gulftowne, MA 02514	25.0000	35.0000
817541	Left Field Café	87B Andersholm Lane	New York, NY 01547	15.0000	25.0000
857838	Derr's	197451 48th Street	New York, NY 01247	12.0000	15.0000
223358	Happsfield Grocers	87 Lucktaw Lane	Killimet, VT 05847	15.0000	8.0000
2335654	Mandy's Marketplace	1253 Trapelo Road	Waltham, MA 02451	15.0000	20.0000
1249980	Cherry Alley Café	234 Redbud Road	New York, NY 01254	12.0000	12.0000

### Retail audit Raw View Period: 10/1/2014 - 12/31/2014

Num	Client	Date	Retail audit	Product code	Product	Product group	Available	Price	Stock level	Promoted	Shelf Level
1	Fair Shake Smoothies 15 Morrison Ave, Waltham, MA 02451	10/2/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	2.5	25	False	Top
2	Martindale's Natural Market 1172 Baltimore Pike, Springfield, PA 19064	10/20/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	2.5	16	True	...
3	Martindale's Natural Market 1172 Baltimore Pike, Springfield, PA 19064	10/20/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	3.5	15	False	Top
4	Martindale's Natural Market 1172 Baltimore Pike, Springfield, PA 19064	10/20/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	4		True	
5	Martindale's Natural Market 1172 Baltimore Pike, Springfield, PA 19064	10/20/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	5		True	
6	Mandy's Marketplace 1253 Trapelo Road, Waltham, MA 02451	11/12/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	4.5	15	False	Middle
7	Mandy's Marketplace 1253 Trapelo Road, Waltham, MA 02451	11/12/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	2.5	20	True	Middle
8	Corner Grocers 1 Main Street, Waltham, MA 02453, Test	11/19/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	2	12	False	Middle
9	Corner Grocers 1 Main Street, Waltham, MA 02453, Test	11/19/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	1.5	15	True	...
10	Left Field Café 87B Andersholm Lane, New York, NY 01547	12/15/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	2	25	True	Top
11	Left Field Café 87B Andersholm Lane, New York, NY 01547	12/15/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	2.75	15	False	Top
12	Happsfield Grocers 87 Lucktaw Lane, Killimet, VT 05847	12/22/2014	Dairy Audit	18	Landis Organic Milk	Dairy	True	1.25	8	True	Bottom
13	Happsfield Grocers 87 Lucktaw Lane, Killimet, VT 05847	12/22/2014	Dairy Audit	17	Landis Chocolate Milk	Dairy	True	2.5	15	False	Bottom



**Export or Download**  
Export or download your activities and documents and import them to your other systems

# Export to Excel

**Client Visit list**  
Export rep visits to your clients

**Forms**  
Forms in a tabular view with extended client attributes

**Purchase Orders**  
Purchase orders with all item lines, suitable for import to backend

**Retail audits**  
Retail audits with all products, suitable for spreadsheet analysis

Please select a date range: 01/01/2014 - 12/31/2014

Retail audit:

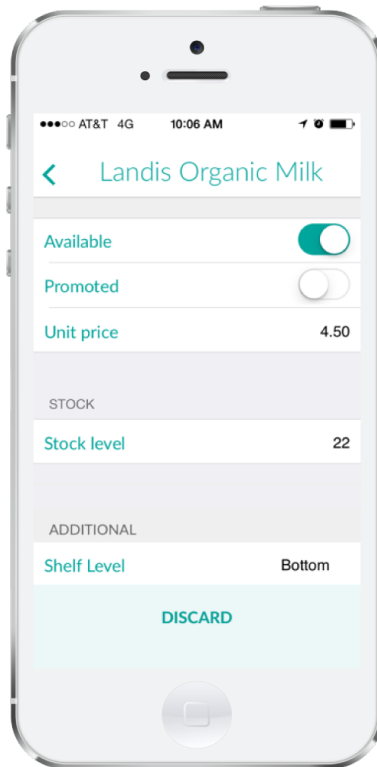
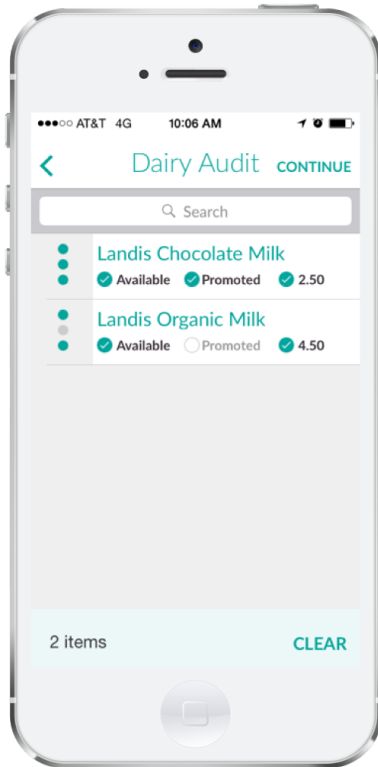
Dairy Audit

Excel

DOWNLOAD

Date	Product	Product Code	Product	Representative	Client Code	Client	Address	City	Zip Code	State	Country	Territory	Tags	Available	Price	Stock level	Promoted	Shelf Level
7/2/2014	Dairy	17	Landis Chi Claire Bau	857838	Derr's	197451 48	New York	01247	NY	Northeast new_york	True	4.5000	12.0000	False	Bottom			
7/2/2014	Dairy	18	Landis Org Claire Bau	857838	Derr's	197451 48	New York	01247	NY	Northeast new_york	True	4.7500	15.0000	False	Middle			
7/3/2014	Dairy	18	Landis Org Max Redn	100023	Frey's Bet	1575 Main	Hellertow	18055	PA	Northeast pennsylva	True	4.5000	15.0000	False	Top			
7/3/2014	Dairy	17	Landis Chi Max Redn	100023	Frey's Bet	1575 Main	Hellertow	18055	PA	Northeast pennsylva	True	5.0000	12.0000	False	Top			
7/8/2014	Dairy	17	Landis Chi Max Redn	100022	Wegmans	3900 Tilgh	Allentow	18104	PA	Northeast pennsylva	True	5.0000	15.0000	False	Top			
7/8/2014	Dairy	18	Landis Org Max Redn	100022	Wegmans	3900 Tilgh	Allentow	18104	PA	Northeast pennsylva	True	4.5000	20.0000	True	Top			
7/28/2014	Dairy	17	Landis Chi Claire Bau	419554	BerrySpot	56 Morris	Gulftown	02514	MA	New Engli mississipp	True	2.5000	25.0000	True	Middle			
7/28/2014	Dairy	18	Landis Org Claire Bau	419554	BerrySpot	56 Morris	Gulftown	02514	MA	New Engli mississipp	True	2.8000	35.0000	True	Middle			
8/4/2014	Dairy	17	Landis Chi Claire Bau	1249980	Cherry All	234 Redbl	New York	01254	NY	Northeast new_york	True	2.5000	12.0000	False	Middle			
8/4/2014	Dairy	18	Landis Org Claire Bau	1249980	Cherry All	234 Redbl	New York	01254	NY	Northeast new_york	True	2.7500	12.0000	False	Middle			
8/4/2014	Dairy	17	Landis Chi Patricia N	100040	The Fresh	4495 Corn	Destin	32541	FL	South florida,fla	True	2.5000	12.0000	True	Middle			
8/4/2014	Dairy	18	Landis Org Patricia N	100040	The Fresh	4495 Corn	Destin	32541	FL	South florida,fla	True	2.7500	14.0000	False	Bottom			
8/25/2014	Dairy	17	Landis Chi Claire Bau	1630655	Corner Gr	1 Main Str	Waltham	02453	MA	Test	New Engli	True	2.7500	24.0000	True	Middle		
8/25/2014	Dairy	18	Landis Org Claire Bau	1630655	Corner Gr	1 Main Str	Waltham	02453	MA	Test	New Engli	True	2.5000	14.0000	True	Middle		
9/23/2014	Dairy	17	Landis Chi Claire Bau	100049	Greenfiel	144 Main	Greenfiel	01301	MA	New Engli massachu	True	2.5000	14.0000	True	Top			
9/23/2014	Dairy	18	Landis Org Claire Bau	100049	Greenfiel	144 Main	Greenfiel	01301	MA	New Engli massachu	True	2.7500	17.0000	False	Top			
10/2/2014	Dairy	17	Landis Chi Claire Bau	1630654	Fair Shake	15 Morris	Waltham	02451	MA	New Engli	True	2.5000	25.0000	False	Top			
10/2/2014	Dairy	18	Landis Org Claire Bau	1630654	Fair Shake	15 Morris	Waltham	02451	MA	New Engli	True	2.5000	25.0000	False	Top			
10/20/201	Dairy	17	Landis Chi Max Redn	100024	Martindal	1172 Balti	Springfiel	19064	PA	Northeast pennsylva	True	2.5000	16.0000	True	...			
10/20/201	Dairy	18	Landis Org Max Redn	100024	Martindal	1172 Balti	Springfiel	19064	PA	Northeast pennsylva	True	3.5000	15.0000	False	Top			
10/20/201	Dairy	17	Landis Chi Max Redn	100024	Martindal	1172 Balti	Springfiel	19064	PA	Northeast pennsylva	True	4.0000	0.0000	True	...			
10/20/201	Dairy	18	Landis Org Max Redn	100024	Martindal	1172 Balti	Springfiel	19064	PA	Northeast pennsylva	True	5.0000	0.0000	True	...			
11/12/201	Dairy	17	Landis Chi Claire Bau	2335654	Mandy's N	1253 Trapi	Waltham	02451	MA	New Engli massachu	True	4.5000	15.0000	False	Middle			
11/12/201	Dairy	18	Landis Org Claire Bau	2335654	Mandy's N	1253 Trapi	Waltham	02451	MA	New Engli massachu	True	2.5000	20.0000	True	Middle			
11/19/201	Dairy	17	Landis Chi Claire Bau	1630655	Corner Gr	1 Main Str	Waltham	02453	MA	Test	New Engli	True	2.0000	12.0000	False	Middle		
11/19/201	Dairy	18	Landis Org Claire Bau	1630655	Corner Gr	1 Main Str	Waltham	02453	MA	Test	New Engli	True	1.5000	15.0000	True	...		
12/15/201	Dairy	18	Landis Org Claire Bau	817541	Left Field	87B Ander	New York	01547	NY	Northeast new_york	True	2.0000	25.0000	True	Top			
12/15/201	Dairy	17	Landis Chi Claire Bau	817541	Left Field	87B Ander	New York	01547	NY	Northeast new_york	True	2.7500	15.0000	False	Top			
12/22/201	Dairy	18	Landis Org Claire Bau	223358	Happsfie	87 Lucktav	Killimet	05847	VT	New Engli vermont	True	1.2500	8.0000	True	Bottom			
12/22/201	Dairy	17	Landis Chi Claire Bau	223358	Happsfie	87 Lucktav	Killimet	05847	VT	New Engli vermont	True	2.5000	15.0000	False	Bottom			

## Mobile view of Retail Audits



### 3) Customizable Electronic Forms – with signature capture

With Replsly you can create as many custom forms as you would like, with an unlimited number of questions on them. Forms can include photos, yes/no questions, dropdowns, free text, and other field types. You can create, edit, and deploy them on your own in minutes.

#### Forms Use forms to keep record of your reps activities.

Title:   active form  Auto-fill on open

Description:

Create and Edit forms

#### Questions & input fields

MANDATORY

MANDATORY

MANDATORY

**i** Prepare custom forms

Easily customize the data which will be collected in the field. Define input type (text, numeric, yes/no, selection).



## < Display Information **DONE**

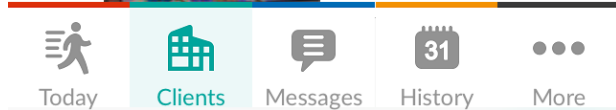
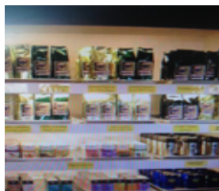
\*01. Where is the display located?

Front of store

\*02. Other In-Store Promotions?

no

\*03. Photo



Deploy for your reps  
to gather data

See and Share  
the results

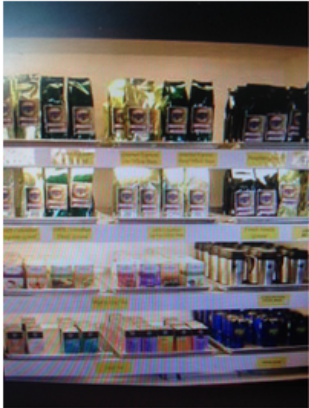
### Display Information

Client: City Java and News  
Address: 502 Craven Street Beaufort, SC 29902  
Representative: Patricia Nook  
Description: Display Information

---

Where is the display located? Front of store  
Other In-Store Promotions? no

Photo





## 4) Completely Customizable Customer Info

Repsly allows you to tailor the information about your customers that you maintain and share it with your field reps to include exactly what is important for your business. Reps have all pertinent information about each of their stores at their fingertips at all times, including contact, demographic, and business details, and anything else that they need to know in order to complete their work effectively.

Verizon LTE 9:45 AM 82%

WMS3208 S... START VISIT

ACTIVITIES INFO HISTORY SCHEDULE

CONTACT EDIT

Contact name Jaye

Contact title Department Supervisor

Phone (801) 489-6293 >

Cell

Email

Url

View on map

MORE INFO

Today Clients Messages History More

Verizon LTE 9:46 AM 82%

WMS3208 S... START VISIT

ACTIVITIES INFO HISTORY SCHEDULE

CUSTOM EDIT

Store Manager Name EVAN OCKEY

MM/DM Name CLINT HARRIS

MM/DM Phone (701) 526-0004

MM/DM Email Clint.Harris@walmart.com

Region 46

District 403

RMM Name Monet Davis

RGM Name Paula Ginnett

DMD Name Shari Gustafson

Today Clients Messages History More



# 5) Scheduling Visits

Repsly gives managers and reps the power to schedule visits at particular clients for particular dates and times. Visits can be set to recur every one or more weeks, to ensure clients are being checked up on regularly and nobody is being missed. Notes can also be added to each scheduled visit if there are specific activities that need to be completed or questions that need to be answered. From the backoffice, managers can see whether or not their reps are completing the visits on their respective schedules, and can look at the details of visits completed in the past. Reps can see all of this information from their mobile apps as well.

The screenshot displays the Repsly mobile application interface. At the top, the user's name 'Claire Baum' is shown, along with navigation tabs for 'Representative info', 'Report', and 'Schedule'. The main view is a calendar for 'March 2015', with a 'month' view selected. The calendar shows scheduled visits for various clients, including 'Adburg Markets', 'Frey's Better Foods', and 'Dave's Market'. A modal form titled 'Schedule new visit for 03/12/2015' is open in the foreground. This form includes fields for 'Client' (100023 - Frey's Better Foods, 1575 Main Street, Hellertown), 'Time (optional)' (10:30 am), and 'Visit note (optional)' (Please be sure to check display). It also has a 'Repeats' section with radio buttons for 'Don't repeat' (selected) and 'Repeat every' (with a dropdown for 'week(s)'). At the bottom of the modal are 'ADD TO SCHEDULE' and 'CANCEL' buttons. In the background, a secondary calendar view for 'The Fresh Ma...' is visible, showing a grid of dates from 01 to 08 for each week, with the date 26 highlighted. Below this grid is a 'VISITS' section for 'February 26, 2015, Patricia Nook' with various status icons and counts. The bottom navigation bar includes icons for 'Today', 'Clients', 'Messages', 'History', and 'More'.

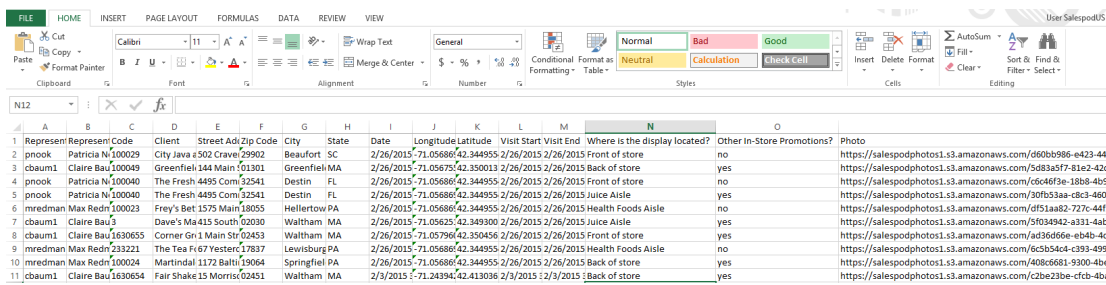
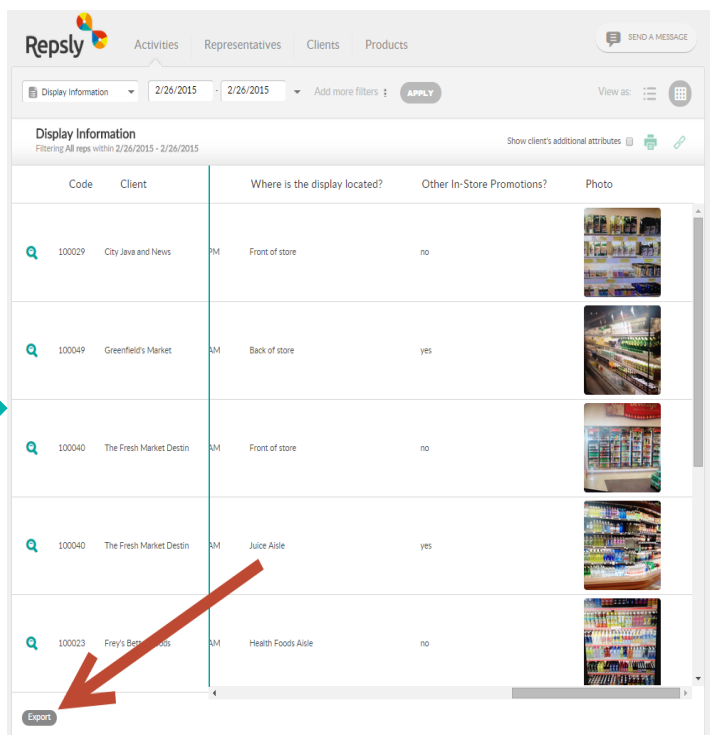
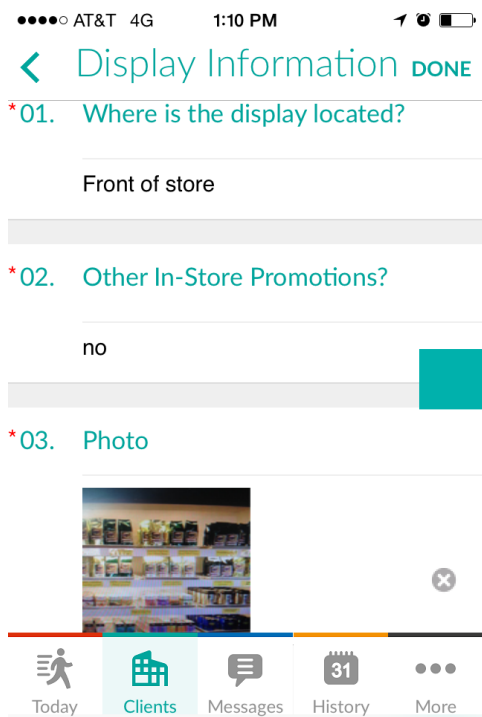


# 6) Exporting Data from Repsly

Repsly provides a very flexible and adaptable way to gather data from the field, and makes that data available in an easy to view format on the web. Repsly also provides several ways to easily export and share data for further analysis.

## Export data collected on electronic forms directly from the tabular view

Photos are exported as links to the photo



Export to Excel



## Export bulk data for Visits, Forms, Orders and Audits for any date range through the data Export/Download function

**Repsly** Representatives Clients Products SEND A MESSAGE

### Export or Download

Export or download your activities and documents and import them to your other systems

**Client Visit list**  
Export rep visits to your clients

Please select a date range: 12/17/2014 - 12/17/2014

Representative: - All reps -

Excel **DOWNLOAD**

**Forms**  
Forms in a tabular view with extended client attributes

**Purchase Orders**  
Purchase orders with all item lines, suitable for import to backend

**Retail audits**  
Retail audits with all products, suitable for spreadsheet analysis

#### Using Export in Repsly

Use Exports to process data in a spreadsheet, do your backup or import data into your backend system.

You can export all lists in Repsly, like a list of clients, products, or activities like forms or notes. To do that simply use **Export** button next to **Show All** button. [View example](#)

**Export**

Custom exports that aren't available as a list in the app, but you might need them for other purposes, can be found here.

# Send branded links to web viewable Orders, Audits, Photo Galleries, etc.

**Display Information**

Client: City Java and News  
 Address: 502 Craven Street Beadon VT 29902  
 Representative: Patricia Nook  
 Description: Display Information

Where is the display located? Front of store  
 Other In-Store Promotions? no

Photo:

**Photo Gallery:**

- 10/2/2014 10:15 AM Good and Evil
- 10/2/2014 10:15 AM Good and Evil
- 10/2/2014 10:11 AM Good and Evil
- 10/2/2014 9:18 AM Corner Grocers

**Dairy Audit**

Client: Happsfield Grocers  
 Address: 87 Lucktaw Lane Killimet, VT 05847  
 Time: 12/22/2014 11:39:46 AM  
 Representative: Claire Baum

Num	Product	Available	Price	Stock level	Promoted	Shelf Level
1	Landis Organic Milk	✓	1.25	8	✓	Bottom
2	Landis Chocolate Milk	✓	2.5	15	—	Bottom





Add Your Logo

YOUR COMPANY INFO HERE

List of forms - "Display Information" Period: 2/1/2015 - 2/28/2015 [Show details](#)

Show 10 entries

Show / hide columns

Num	Date	Representative	Client	Address
1	2/3/2015	Claire Baum	Fair Shake Smoothies	15 Morrison Ave Waltham, MA 02451
2	2/26/2015	Max Redman	Martindale's Natural Market	1172 Baltimore Pike Springfield, PA 19064
3	2/26/2015	Max Redman	The Tea Folks	67 Yesterday Lane Lewisburg, PA 17837
4	2/26/2015	Claire Baum	Corner Grocers	1 Main Street Waltham, MA 02453, Test
5	2/26/2015	Claire Baum	Dave's Market	415 South Street Waltham, MA 02030, USA
6	2/26/2015	Max Redman	Frey's Better Foods	1575 Main Street Hellertown, PA 18055
7	2/26/2015	Patricia Nook	The Fresh Market Destin	4495 Commons Dr. West Destin, FL 32541
8	2/26/2015	Patricia Nook	The Fresh Market Destin	4495 Commons Dr. West Destin, FL 32541
9	2/26/2015	Claire Baum	Greenfield's Market	144 Main Street Greenfield, MA 01301
10	2/26/2015	Patricia Nook	City Java and News	502 Craven Street Beaufort, SC 29902

Showing 1 to 10 of 10 entries

◀ Previous Next ▶

Powered by [Repsly](#)





# Repsly Feature Summary

## Repsly Feature Summary

- Full Featured Web Console for Managing Rep Activity and the Data that Reps Collect
- Modern, Intuitive mobile apps for all current iOS and Android devices
- GPS Tracking of all mobile activities
- Check-In & Check-Out of store visits
- Start and End Day: time and mileage for time card functionality
- Replenishment Ordering
- Visit History on Mobile – See every photo, form, audit, note and order ever completed at any store
- Full Functionality of Mobile even with no Cell Coverage
- Google Maps integration on Mobile to see & navigate to store locations
- Completely customizable electronic forms with signature capture
- Retail Audits: Price, Availability, Stock/Inventory Level and an unlimited number of custom fields efficiently captured against a list of products
- Purchase Orders created in the field based on backoffice product list
- Visit scheduling – Create schedules by reps and by stores
- Data ‘Slice & Dice’ filtering by:

- Activity Type
- Territory
- Date
- Rep
- Store
- Tag

- Complete Customer (Store) data management. Create unlimited custom fields, tags and territories
- Complete Store & Rep history
- Rep Rankings Report
- Activity Summary Reports
- One click exporting of form, order, and audit data
- Ability to easily share links to custom photo galleries, filtered forms and orders
- One-click switch between Map/Activity Stream and Report view of activities
- Messaging between reps and back-office users
- Automated activity reports emailed to managers

### Scheduled Updates (Jan – March '15)

- Visit Stream – Activities consolidated in a modern ‘Visit-Based’ view
- Rep’s ability to email forms, photos and orders from the mobile device
- Open API for 2-way integration to back office systems



# The Repsly Manager's Console

The screenshot displays the Repsly Manager's Console interface. At the top, there is a navigation bar with the Repsly logo and tabs for 'Representatives', 'Clients', and 'Products'. A 'SEND A MESSAGE' button is located on the right. Below the navigation bar, there are filters for 'All field activities', dates '12/16/2014 - 12/16/2014', and an 'APPLY' button. A 'View as:' dropdown menu is also present.

The main area features a map of Worcester, MA, with several red location pins. A summary box on the right side of the map provides the following data for the date range 12/16/2014-12/16/2014:

Active reps	2
Visits	6
Activities	24
Amount	\$0.00

Below the map, a list of activities is shown for Matt Creamer:

- 5:10 PM** - WORKDAY END: 5:10 PM, Mileage 2.522
- 4:23 PM** - WINTER AUDIT at Walmart 255, 25 Tobias Boland Way, Worcester, Ma 01607
- 4:21 PM** - VISIT REPORT at Walmart 255, 25 Tobias Boland Way, Worcester, Ma 01607
- 4:20 PM** - PHOTO at Walmart 255, 25 Tobias Boland Way, Worcester, Ma 01607

The last activity includes the hashtag *#Inside*.

