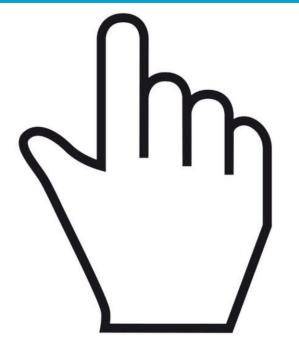
WHITEPAPER





Introduction

Managing your members information and payments can be a time consuming process. We know that your time is limited and that efficiency is key to your clubs success. With this in mind we've compiled a list of common membership administration tasks and compared how they are done 'offline' and online using **Gymnastics Club Manager** (GCM) allowing you to judge for yourself which would work better for you and your club.

Check-out the comparisons overleaf.

Managing waiting lists	Offline	Online with GCM
Registering for the waiting list	Parents email details through.Parents call and leave details.Parents fill out paper form.	 We give build you an online form so parents can register online via the clubs website or Facebook page.
Administering the registration	 Administrator sends a letter or email acknowledging the registration. 	 An automated email is sent acknowledging the registration.
	 Registration information is entered in to a spreadsheet. 	 Registration info is automatically added to the membership system.
When a space becomes avaialable	 Information is copied from the waiting list spreadsheet to the class spreadsheet. 	 At a click of the button, the person is moved from the waiting list to the class.
	The child's details are added to the attendance register.	The child is added automatically to the attendance register.

Offline	Online with GCM
Information recorded on paper forms.	• Information stored 'in the cloud'.
Information stored in Excel.	
 Information accessible only when at your desk. 	 Information can be accessed 'on the go' via a computer, tablet or phone.
 Typically only the main administrator can access and make changes to data. 	 Authorised officials can be given permission to access specific tools and information online.
 Paper forms are prone to loss and provide no security to data. 	 Information is stored on dedicated severs in a dedicated data warehouse.
 Spreadsheets stored on computers can be subject to viruses and hardware failure. 	 Information is encrypted using military grade technology.
	 Information recorded on paper forms. Information stored in Excel. Information accessible only when at your desk. Typically only the main administrator can access and make changes to data. Paper forms are prone to loss and provide no security to data. Spreadsheets stored on computers can be subject to

Managing members information	Offline	Online with GCM
Keeping information up-to-date	 Parents inform the club of any changes to info and administrators update records accordingly. 	 Parents can access their online account where they can keep information up-to-date.
Badges and Progress Reports	 Information on which badges and skills gymnasts are working on are recorded on paper forms or Excel. Progress reports are written, printed out and handed to parents. 	 Information on which badges and skills gymnasts are working are kept online. Parents can view that information along with progress reports via their online account.

Payments	Offline	Online with GCM
Requesting payment for term fees / blocks of weeks	 Invoices printed and sent / handed to parents. 	Payment requests emailed and parents can pay conveniently online.
	• Payments received by cash / cheque / bank transfer.	Payments received by debit / credit card or bank transfer via the system.
	• Cash and cheque payments have to be banked.	Payments are transferred to the club online.
	• Payment reminder sent by post.	Reminder sent automatically.
Recurring payments (ie. monthly fees)	Collected by standing order.	Collected by Direct Debit online.
	 If the club increases its fees, parents have to manually adjust their standing order. 	Club can increase fees without the parents having to action.
	 If a payment is cancelled or fails, this information isn't picked up until the bank statement is reconciled. 	 If the direct debit is cancelled or fails, administrators receive an instant alert by email.

Payments	Offline	Online with GCM
Reconciliation	 Cash and cheque payments are marked off as paid in a spreadsheet. 	 Online payments are reconciled automatically against the members record.
	 Manual reconciliation of bank statements for bank transfers and standing orders. 	
Proof of payment	Hand written or printed receipts given to parent.	Electronic receipts issued automatically.

Attendance registers	Offline	Online with GCM
Recording information	 Information printed from a spreadsheet at the beginning of the term. If info changes throughout the term, registers have to be updated manually. 	 Class registers are generated automatically and can be accessed via an app. The app is kept updated with any changes in the members information.
	 New people joining the class have to added manually to the register. 	 New people joining the class get added automatically to the register.
	 Register does not show the latest payment information. 	 The attendance register app shows the latest payment information.
	Manual analysis of attendance history.	 The system will alert you automatically if a gymnast misses 'X' number of consecutive sessions.

Holiday camps	Offline	Online with GCM
Promotion	 Print flyers / registration forms and post / hand-out to parents. 	 Send targeted, personalised group emails to parents and view detailed reports on who opened and clicked.
Registration	 Paper forms handed to club officials and information typed up in to spreadsheet. 	 Parents can register and pay for their child online and as they do, their info is stored automatically on the system.
	 Payments reconciled manually for each attendee. 	 Payments are automatically reconciled.
	• Payments need to be banked.	 Money transferred automatically to the club online.

Communication	Offline	Online with GCM
Communicating with parents	• Print and post letters.	 If required, you can print personalised letters from the system (works like a mail merge).
	Sending 'blanket' emails - copy and paste email addresses in to Outlook, Gmail, Hotmail etc.	 Send personalised, targeted group emails using the latest contact information from the membership database.
		 View reports on what was delivered, opened, clicked, bounced, blocked etc.

Wrap-up. So what do you think? Still not sure of all of the benefits? Here's a summary . . .

- People can register online so no more typing registration forms in to spreadsheets.
- Share the workload by giving other club officials access to the data and time saving tools.
- Improve safeguards by keeping your information secure.
- Parents can keep track of their child's progress through their online account.
- Let parents pay conveniently online for class fees, memberships, competitions etc.

- No more reconciling payments let the system do the hard work for you!
- Get live member and payment information direct to the attendance register app on your phone or tablet.
- Take registrations and payments for holiday camps online.
- Improve communication with your members with a group email tool that allows you to track email delivery.

Is managing your membership online right for your club? Book a free online demo today to find out. Tel +44 (0)1892 771 276