If you’re passionate about computers, you’re in luck. Seven of the 2017 Top 25 Hot Jobs for Veterans are computer-related jobs—nearly one-third. Computers are hot, and if you’re looking for a high-paying civilian career with solid job security, you’ll love this year’s list.

Not into computers? Maybe you prefer to work outdoors or get your hands dirty. Those kinds of jobs are well-represented on this year’s list, too: Car and truck mechanic, welder, construction supervisor, electrician, aircraft technician and CDL driver.

Want to drive a desk? Think sales, financial services, HR, accounting or marketing. Or how about the smoking hot healthcare industry, where you could work as an RN? They’re in demand, they get paid well, and you can get trained in two years. If you want to run the whole show, you could put your leadership skills to work with this year’s No. 1 hot job: operations manager.

The Top 25 Hot Jobs for Veterans is a great place to start your research. Figure out what you’d love to do, what training or education you need to do it, then go for it!

How We Determine Which Jobs Are Better for Veterans

Organizations competing to make the Military Friendly® Employers list must take a comprehensive survey outlining the programs and services they offer veterans. The results are combined with public data and veteran employee feedback to determine which organizations are Military Friendly®. When they take the survey, employers are asked to list the top 10 jobs they recruit veterans for. We compiled data from more than 200 Military Friendly® Employers to bring you this year’s Top 25 Hot Jobs for Veterans.

For each position, you’ll find a job description, job-growth projections from the Labor Department’s Bureau of Labor Statistics (BLS), the median annual salary, and what education or training you need for each job. To help you get started, we also listed the Military Friendly® Employers advertising in this issue that are recruiting for these jobs right now.
OPERATIONS MANAGER

What They Do: They’re the ultimate multitasker. They keep the organization running smoothly and efficiently by coordinating between departments and ensuring they work together seamlessly to produce goods or services. Responsibilities will vary widely depending on the nature and size of the organization.

Hot Job Titles: Business Manager, Facilities Manager, Facility Manager, General Manager (GM), Operations Director, Plant Manager, Plant Superintendent, Production Manager, Store Manager

Why It’s HOT: The BLS projects 5-8% job growth between 2014-2024.

What You’ll Need: You’ll probably need a bachelor’s degree and leadership experience, but requirements will vary depending on the position, organization and industry.

WHO’S HIRING

7-Eleven | API Group | AutoZone | Bank of America | C.R. Bard | CarMax | Celadon Trucking | Cintas | ClarkDietrich | Eaton | Exelon Corporation
Farmers Insurance | First Energy | G6 Hospitality LLC | Herc Rentals | Hilton | JDog Junk Removal | New Penn Motor | Norfolk Southern
Pacific Gas and Electric Company | SBA Communications | SpartanNash | The Home Depot | United Rentals | Xcel Energy

CUSTOMER SERVICE REPRESENTATIVE

What They Do: They’re the face of the organization, providing information to customers about products and services and resolving complaints. Good listening skills are a must, along with good communications and problem-solving skills.

Hot Job Titles: Client Services Representative, Customer Service Specialist, Member Services Representative, Sales Facilitator, Account Representative


What You’ll Need: High school diploma and on-the-job training. Good communications and computer skills are definitely required for this job, which can lead to a supervisory role for motivated veterans.

WHO’S HIRING

AutoZone | Bank of America | CarMax | Combined Insurance | First Energy | G6 Hospitality LLC | Hilton | JDog Junk Removal | Kaiser Permanente

*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.
COMPUTER INFORMATION SYSTEMS MANAGER

What They Do: These managers oversee the computer activities of a company or organization, identifying what technology it needs to operate efficiently and accomplish its goals. This requires them to keep up with the latest advances in computer technology.

Hot Job Titles: Information Technology (IT) Manager, IT Project Manager, Information Systems Director, Information Systems Manager, IT Director

WHO’S HIRING
Bank of America | Deloitte | IBM | Kaiser Permanente | The Home Depot | Travelers

Why It’s HOT: The BLS projects 15% job growth between 2014-2024. Job security, anyone?

What You’ll Need: Many organizations prefer at least a bachelor’s degree in computer or information science, as well as experience.

ACCOUNTANT & AUDITOR

What They Do: They play a critical role in any organization, tracking the flow of money, analyzing financial records, paying taxes accurately and on time, and preparing financial statements.

Hot Job Titles: Accountant, Auditor, Budget Analyst, Financial Analyst

WHO’S HIRING
Allstate | AutoZone | C.R. Bard | Deloitte | Exelon Corporation | Hilton | Keybank | McKesson | New York Life | SBA Communications | SpartanNash


What You’ll Need: Most accountants and auditors earn a bachelor’s degree in accounting or a related field. Becoming a Certified Public Accountant (CPA) is a great career move.
**FIRST-LINE SUPERVISOR:**

**MECHANICS, INSTALLERS & REPAIRERS**

What They Do: This rather cumbersome title refers to a boss who supervises mechanics and technicians in a variety of companies and industries.

Hot Job Titles: Maintenance Supervisor, Crew Leader, Superintendent, Production Crew Supervisor, Maintenance Foreman

**MEDIAN ANNUAL SALARY**

$63,010

Why It’s HOT: The BLS projects 5-8% job growth between 2014-2024.

What You’ll Need: You’ll need a high school diploma and related experience. Your military training, experience and leadership should put you at the front of the line.

**WHO’S HIRING**

API Group | CarMax | Cintas | ClarkDietrich | Eaton | Exelon Corporation | First Energy | Penske Truck Leasing | Roush | SBA Communications

Verizon | Vinnell Arabia | Xcel Energy

**SOFTWARE APPLICATION DEVELOPER**

What They Do: They develop or improve those cool apps on your phone. They also develop apps for tablets, laptops, desktop computers (yeah, some of us still use them) and other electronic devices.

Hot Job Titles: Application Developer, Software Developer, Software Development Engineer, Software Architect, Application Integration Engineer

**MEDIAN ANNUAL SALARY**

$98,260

Why It’s HOT: The BLS projects 14% job growth between 2014-2024.

What You’ll Need: Most employers will require a bachelor’s degree in computer science or related field, and experience.

**WHO’S HIRING**

AECOM | AutoZone | Cerner | Deloitte | First Energy | IBM | Logistics Health Inc. | Roehl Transport | Strategic Staffing Solutions

*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.*
**COMPUTER SYSTEMS ANALYST**

**What They Do:** Our list is loaded with computer-related jobs, and here’s another one. These IT pros study an organization’s computer systems and figure out ways to improve them so the organization can operate efficiently and effectively.

**Hot Job Titles:** Computer Analyst, Computer Systems Consultant, Information Systems Analyst, Systems Analyst, Systems Engineer

**WHO’S HIRING**

AECOM | API Group | Cerner | Exelon Corporation | IBM | Logistics Health Inc. | Norfolk Southern | SpartanNash
Strategic Staffing Solutions | Travelers

**Why It’s HOT:** The BLS projects 14% job growth between 2014-2024.

**What You’ll Need:** Many employers require a bachelor’s degree in computer or information science, but not all. If you have skills and experience in IT or computer programming, that may get your foot in the door.

**MEDIAN ANNUAL SALARY**

$85,800

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**SALES ACCOUNT REPRESENTATIVE**

**What They Do:** They sell products or services to consumers, businesses, government agencies and other organizations. In this field, merit can help you advance.

**Hot Job Titles:** Account Executive, Account Manager, Sales Director, Sales Manager, Sales Representative, Account Development Manager, Inside Sales Representative

**WHO’S HIRING**

Allstate | C.R. Bard | Celadon Trucking | Cintas | ClarkDietrich | Combined Insurance | Farmers Insurance | Herc Rentals | Hilton
JDog Junk Removal | McKesson | New Penn Motor | New York Life | Verizon

**Why It’s HOT:** The BLS projects 6% job growth between 2014-2024.

**What You’ll Need:** High school diploma or equivalent, although experience is preferred by some employers. Many will train you. Just bring your military motivation, work ethic and discipline.

**MEDIAN ANNUAL SALARY**

$55,730

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*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.*
FIRST-LINE SUPERVISOR:

OFFICE & ADMINISTRATIVE WORKERS

What They Do: As the name suggests, they direct the activities of clerical and administrative support workers. No matter the company, organization or industry, there’s probably an office. And someone has to run it.

Hot Job Titles: Office Manager, Office Supervisor, Office Coordinator, Accounting Manager, Accounts Payable Supervisor

WHO’S HIRING

7-Eleven | Allstate | ClarkDietrich | Combined Insurance | Herc Rentals | Hilton | JDog Junk Removal | Kaiser Permanente | SpartanNash | Xcel Energy

Why It’s HOT: The BLS projects 5-8% job growth between 2014-2024.

What You’ll Need: Many employers require an associate or bachelor’s degree, along with experience.

HUMAN RESOURCES MANAGER

What They Do: Human resources managers direct an organization’s recruiting, hiring and administrative functions, including the administration of benefits. They serve as the link between senior leaders and employees.

Hot Job Titles: Director of Human Resources, Human Resources Director, Employee Benefits Manager, Employee Relations Manager, Human Resources Vice President

WHO’S HIRING

Allstate | Cintas | Farmers Insurance | G6 Hospitality LLC

Why It’s HOT: The BLS projects 9% job growth between 2014-2024.

What You’ll Need: A bachelor’s degree will work for many employers, although some may look for candidates with a graduate degree.

*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.
**CYBER SECURITY ANALYST**

**What They Do:** They’re like cyber cops. They figure out ways to protect an organization’s computer networks and systems, and they’re always on patrol. These specialists are in high demand in every nook and cranny, from government to private sector companies.


**WHO’S HIRING**

AECOM | CarMax | Cerner | Deloitte | Health Care Corporation of America (HCA) | IBM | Kaiser Permanente | KeyBank
Pacific Gas and Electric Company | Xcel Energy

**Why It’s HOT:** The BLS projects 18% job growth between 2014-2024 – smokin’ hot!

**What You’ll Need:** Many positions will require a bachelor’s degree in a computer-related field. However, proven military training and experience puts you in a good place.

**APPLY ONLINE AT GIJOBS.COM**

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**ELECTRICIAN**

**What They Do:** These pros are wired! Too easy? Right. We’ll switch to decaf. So, electricians install, fix and maintain electrical wiring, equipment, fixtures and systems in homes, businesses and factories.

**Hot Job Titles:** Chief Electrician, Industrial Electrician, Inside Wireman, Journeyman Electrician, Journeyman Wireman, Maintenance Electrician, Qualified Craft Worker, Electrician (QCW, Electrician)

**WHO’S HIRING**

ClarkDietrich | Eaton | Exelon Corporation | First Energy | Pacific Gas and Electric Company | Norfolk Southern
SBA Communications | Turner Construction

**Why It’s HOT:** The BLS projects 14% job growth between 2014-2024.

**What You’ll Need:** If you don’t have this background from the military, you might want to consider a vocational school or apprenticeship. Most states require a license to work as an electrician.
SOFTWARE SYSTEMS DEVELOPER

What They Do: We already talked about software developers who create the apps that allow us to do specific tasks on our phones or other devices. Software systems developers develop the underlying systems that run those devices or control networks. They're part computer scientist, part engineer and part mathematical analyst.

Hot Job Titles: Architect, Software Developer, Software Engineer, Developer, Infrastructure Engineer, Network Engineer, Publishing Systems Analyst, Senior Software Engineer, Systems Coordinator, Systems Engineer

WHO’S HIRING

AECOM | Bank of America | Cerner | Deloitte | Eaton | IBM | Logistics Health Inc. | Strategic Staffing Solutions

Why It’s HOT: The BLS projects 17% job growth between 2014-2024. Why You’ll Need: You’ll probably need a bachelor’s degree in computer science, as well as strong programming skills.

FIRST-LINE SUPERVISOR:

TRANSPORTATION, MATERIAL-MOVING & VEHICLE OPERATORS

What They Do: This title will not fit neatly on your business card. But if you choose this career, you’ll supervise workers who move people and goods. That includes everything from garbage truck and tractor-trailer drivers to warehouse and dock workers, railroad employees and freighter crews.

Hot Job Titles: Dock Supervisor, Driver Manager, Fleet Manager, On Car Supervisor, Operations Supervisor, Street Supervisor, Supervisor, Trainmaster, Transportation Supervisor, Warehouse Supervisor

WHO’S HIRING

Celadon Trucking | Cintas | JDog Junk Removal | McKesson | New Penn Motor | Norfolk Southern | Penske Truck Leasing | Roehl Transport


*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.
**CDL DRIVER & OPERATOR**

**What They Do:** You’ll drive a truck or bus, or operate heavy equipment. Options include a long-haul truck driver, who may be on the road for two or three weeks at a time, or a local delivery driver.

**Hot Job Titles:** Over the Road Driver (OTR Driver), Long-Haul Driver, Delivery Driver, Line Haul Driver, Log Truck Driver, Production Truck Driver, Road Driver, Semi Truck Driver, Tractor Trailer Operator, Truck Driver, Heavy Equipment Operator

**WHO’S HIRING**
- Celadon Trucking
- Herc Rentals
- New Penn Motor
- Penske Truck Leasing
- Roehl Transport
- Roush
- SpartanNash
- United Rentals

**Why It’s HOT:** The BLS projects 5% job growth between 2014-2024. Why You’ll Need: High school diploma or equivalent, plus a Commercial Driver’s License (CDL). If you want to drive the big rigs that exceed 26,000 pounds, you’ll need a Class A CDL.

**COMPUTER HARDWARE ENGINEER**

**What They Do:** Waddya know – another computer-related hot job! (That’s six out of 16 so far, if you’re keeping score at home.) In a nutshell, they research, design, develop, test and update computer hardware. These engineers are responsible for advances in computer systems.

**Hot Job Titles:** Design Engineer, Field Service Engineer, Hardware Design Engineer, Hardware Engineer, Network Engineer, Project Engineer, Senior Hardware Engineer, Systems Engineer, Systems Integration Engineer

**WHO’S HIRING**
- 7-Eleven
- G6 Hospitality LLC

**Why It’s HOT:** The BLS projects 3% job growth between 2014-2024, about 77,700 jobs. Why You’ll Need: You’ll more than likely need a bachelor’s degree from an accredited program to get started as a civilian in this career field.
**First-Line Supervisor:**

**Construction & Trade Workers**

What They Do: The title of this self-explanatory title is actually longer than the job description: They supervise construction and trade workers. The Labor Department includes workers in residential and commercial construction, bridge and utility construction, as well as chemical manufacturing and oil and gas extraction.

Hot Job Titles: Construction Foreman, Construction Superintendent, Construction Supervisor, Field Supervisor, Foreman, Job Superintendent, Project Superintendent, Site Superintendent, Superintendent, Supervisor

**Who’s Hiring**

APi Group | Pacific Gas and Electric Company | SBA Communications | Turner Construction | Xcel Energy


What You’ll Need: Some vocational schools and community colleges, and a growing number of universities, offer programs in construction management. However, the BLS shows that 39% of those employed in this occupation have a high school diploma, and 33% have some college but no degree. They likely learned through apprenticeships, on-the-job training and experience.

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**Automotive Technician & Mechanic**

What They Do: Automotive technicians and mechanics troubleshoot, fix and maintain cars, light trucks, buses and other vehicles.

Hot Job Titles: Auto Technician, Automotive Service Technician, Certified ASE Master Automotive Technician, Master Automotive Technician, Master Technician, Mechanic, Shop Foreman, Truck Technician

**Who’s Hiring**

AECOM | CarMax | Penske Truck Leasing | Roush | United Rentals

Why It’s HOT: The BLS projects 5% job growth between 2014-2024.

What You’ll Need: Most employers seek mechanics with formal training, be it via the military or a post-secondary program. Industry certification may be required.

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**Median Annual Salary**

$62,070 (Construction & Trade Workers)

$37,850 (Automotive Technician & Mechanic)
AIRCRAFT/AVIATION TECHNICIAN

What They Do: They keep aircraft flying by maintaining, diagnosing, fixing or overhauling aircraft engines and assemblies like hydraulic and pneumatic systems.


Why It’s HOT: The BLS projects 1% job growth between 2014-2024.

What You’ll Need: You’ll need a mechanic’s certificate or a repairman’s certificate with appropriate rating from the FAA. Ultimately, you’ll want a mechanic’s certificate with airframe rating, power plant rating or airframe and power plant ratings (A&P).

WHO’S HIRING

*ACOM | Vinnell Arabia

APPLY ONLINE AT GIJOBS.COM

DIESEL ENGINE SPECIALIST

What They Do: These specialists can maintain, diagnose, repair and overhaul any kind of diesel engine, including buses and trucks, automobile or marine diesel engines, and locomotives.


What You’ll Need: If you have military training and experience, a Military Friendly® Employer wants to recruit you. Otherwise, employers prefer candidates who have graduated from a formal training program, such as those offered at community colleges and vocational schools. ASE certifications will help you advance.

WHO’S HIRING

Celadon Trucking | Herc Rentals | New Penn Motor | Penske Truck Leasing | Roehl Transport | Roush

*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.
**Welder**

**What They Do:** They use hand-held equipment to join or cut metal parts, or fill holes, indentations or seams of fabricated metal products.

**Hot Job Titles:** Welder-Fitter, Welder/Fabricator, Aluminum Welder, Fabrication Welder, Fabricator, Fitter/Welder, Maintenance Welder, MiG Welder, Sub Arc Operator

**Median Annual Salary:** $38,150

**Why It’s HOT:** The BLS projects 4% growth between 2014-2024.

**What You’ll Need:** High school diploma or equivalent, plus technical and on-the-job training. Training is available at community colleges and vocational schools.

**Who’s Hiring**
- API Group
- Eaton
- Norfolk Southern
- Roush
- Turner Construction
- Vinnell Arabia

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**Web Developer**

**What They Do:** Web developers build and modify websites. They’re responsible for how the website looks, how it performs, how user-friendly it is, and how much traffic it can handle.

**Hot Job Titles:** Web Designer, Webmaster

**Median Annual Salary:** $64,970

**Why It’s HOT:** The BLS projects 27% (!) growth between 2014-2024. Ay, caramba!

**What You’ll Need:** You can teach yourself to code, or you can go to a code school. You can also earn an associate or bachelor’s degree in web programming or a related field.

**Who’s Hiring**
- AutoZone
- G6 Hospitality LLC
- Strategic Staffing Solutions

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*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.*
SALES: FINANCIAL SERVICES

What They Do: They help clients manage and invest their money. They may sell life insurance, long-term insurance, banking services, investments, retirement income and mutual funds.

Hot Job Titles: Client Manager, Financial Consultant, Financial Services Representative, Financial Specialist, Investment Officer, Personal Banker, Registered Representative, Relationship Banker, Relationship Manager, Select Banker

Who's Hiring:
Bank of America | Combined Insurance | Farmers Insurance | KeyBank | New York Life

Why It's HOT: The BLS projects 10% growth between 2014-2024.

What You'll Need: You may need a bachelor’s degree to get started in this career. An MBA isn’t a bad idea for advancement. To sell financial securities, you’ll need certifications.

MARKETING MANAGER

What They Do: Marketing managers lead the effort to determine the need for an organization’s products and services, identify potential customers and keep tabs on competitors’ products and services. A marketing manager may be responsible for all facets of marketing at an organization. Bigger companies might have a marketing manager for a single product or service.

Hot Job Titles: Marketing Director, Marketing Coordinator, Brand Manager, Business Development Director, Business Development Manager, Market Development Executive, Product Manager

Who's Hiring:
7-Eleven | Allstate | C.R. Bard | Farmers Insurance | KeyBank | McKesson | New York Life


What You’ll Need: Most marketing managers have at least a bachelor’s degree in marketing, communications or business. Some employers may require an advanced degree.

*Companies listed in the “Who’s Hiring” section are advertisers in this issue that are recruiting for these positions.
**REGISTERED NURSE**

*What They Do:* The heart and soul of health care, RNs provide patient care and education to ill, injured, convalescent or disabled patients. They may provide advice and emotional support to patients and their families.

*Hot Job Titles:* Staff Nurse, Staff RN, Charge Nurse, Emergency Department RN, Oncology RN, Operating Room RN, Public Health Nurse, Director of Nursing, School Nurse

**WHO’S HIRING**

C.R. Bard | Cerner | Health Care Corporation of America (HCA) | Kaiser Permanente | Logistics Health Inc. | Strategic Staffing Solutions | Travelers

*Why It’s HOT:* The BLS projects 16% growth between 2014-2024, much faster than average.

*What You’ll Need:* You’ll need to be licensed by the state where you want to practice. To get there, you can earn a diploma from an approved nursing program, or an associate or bachelor’s degree in nursing.

**MAKE OPPORTUNITIES AND OUTCOMES BETTER FOR VETERANS.**

For more than a decade, veterans have trailed non-veteran students in outcomes like graduation and post-graduation employment. Why? Potential military students often don’t know all the options or the best ways to spend their hard-earned veteran benefits on education.

With more than one million veterans enrolled in degree programs—and more than 200,000 exiting the service each year—there’s no time to lose.

Join us in our mission to ask ALL higher education institutions to commit to being better for veterans.

Learn more and pledge YOUR support to be BETTER FOR VETERANS today!