



# AVG Portfolio Company Sampler

Investments with Special Relevance  
in a Post-COVID World

May 2020



## AN AVG PORTFOLIO SAMPLER

The following are current investments from AVG's ~450 portfolio companies, spotlighting some of those with special relevance in a post-COVID world. They are examples of the types of investments that we would evaluate for inclusion in the Post-COVID Fund portfolio. We anticipate that the Post-COVID Fund will also include first-time AVG investments that clear process.



**POST-COVID**  
FUND

Interested in learning more about the Post-COVID Fund?

**MORE ABOUT THE FUND »**

**NOTE:** These deals are listed for illustration purposes only. They are not intended to suggest any level of investment returns; not necessarily indicative of deals invested by any one fund or investor. Many investments result in the loss of capital invested. These deals are not available to future fund investors except potentially in certain follow-on investment opportunities.

## Direct Care to Patients

With local healthcare providers stretched and physical distancing recommended, providing D2C care to patients via telemedicine and digital platforms is more critical than ever.



**FOCUS** Heal provides doctors at your home or office for a low flat rate or as an in-network provider from several insurance companies and Medicare

**WEBSITE** [heal.com](https://heal.com)

**CO-INVESTORS** Fidelity Management

**RELEVANCE** [A dramatic increase in demand](#) for doctor home visits has led to the company being promoted by Blue Cross Blue Shield of CA



**FOCUS** Nurx is a telemedicine prescription and delivery platform that gives users the ability to request medications and have them delivered to their door without visiting a medical professional

**WEBSITE** [nurx.co](https://nurx.co)

**CO-INVESTORS** Kleiner Perkins, Union Square Ventures

**RELEVANCE** Telehealth for [home diagnosis and testing](#) of COVID-19



**FOCUS** Robyn is a maternal wellness platform that's reimagining the journey of pregnancy for expectant mothers and families

**WEBSITE** [wearerobyn.co](http://wearerobyn.co)

**CO-INVESTORS** Maveron Ventures, Kairos, Techhammer

**RELEVANCE** [Hosting free virtual childbirth classes](#) to help expectant mothers/families navigate COVID questions and general unsettledness in preparing for birth

## Tools and Tech for Medical Care Professionals

Smarter medical solutions, healthcare data analysis, and clinical operational support are critical in an overstressed medical sector.



**FOCUS** Celularity is developing cellular therapies and biomaterials from the placenta to amplify the body's ability to fight disease, heal, and regenerate

**WEBSITE** [celularity.com](http://celularity.com)

**CO-INVESTORS** United Therapeutics, Sorrento Therapeutics, Celgene

**RELEVANCE** Celularity is developing a cellular therapy for COVID-19 — [now approved for trial by the FDA](#)



**FOCUS** E25Bio is a medical device company developing a simple finger-stick blood diagnostic test designed to detect dangerous mosquito-borne diseases within minutes

**WEBSITE** [e25bio.com](http://e25bio.com)

**CO-INVESTORS** The Engine

**RELEVANCE** The company is [developing a test for COVID-19](#)



**FOCUS** Luma Health provides an automation platform to help clinics orchestrate the patient journey, transforming the process from a series of transactions to a continuous, lasting relationship

**WEBSITE** [lumahealth.io](http://lumahealth.io)

**CO-INVESTORS** PeakSpan Capital, USVP, Cisco Investments

**RELEVANCE** Giving all health institutions [complimentary access to their broadcast messaging product](#). Implementation takes less than a day and users can send messages to patients immediately.



**FOCUS** MD Ally provides cloud-based, patient navigation software and telemedicine solutions that integrate into 911 computer-aided dispatch systems

**WEBSITE** [mdally.com](http://mdally.com)

**CO-INVESTORS** Red & Blue Ventures, HearstLab, Techstars Ventures

**RELEVANCE** Software enables 911 dispatchers to [divert non-medical emergencies to telemedicine alternatives](#), which (1) frees up ambulances and EMTs to respond to true emergencies and (2) limits unnecessary exposure of patients in the emergency room who don't need to be there in the first place



**FOCUS** MDmetrix is a healthcare data analytics, visualization, and AI company that serves hospitals and surgery centers, allowing them to quickly and easily leverage their own data

**WEBSITE** [mdmetrix.com](http://mdmetrix.com)

**CO-INVESTORS** Founders' Co-op

**RELEVANCE** Their COVID-19 Mission Control for Emergency Medicine is now offered [free of subscription fees](#) to hospitals nationwide

## RAPIDSOS

**FOCUS** RapidSOS is a tech platform that provides direct data linked from millions of connected devices (smartphones, wearables, connected cars, and home IoT) to 911 and first responders

**WEBSITE** [rapidsos.com](https://rapidsos.com)

**CO-INVESTORS** Microsoft Ventures, Highland Capital

**RELEVANCE** The team is focused on using their technology to increase our 911 system's call capacity by over 100,000 calls per day



## RESPIRATORY MOTION INC. INSPIRED INNOVATION

**FOCUS** Respiratory Motion offers revolutionary non-invasive direct respiratory monitoring, like an EKG for the lungs

**WEBSITE** [respiratorymotion.com](https://respiratorymotion.com)

**CO-INVESTORS** Jean Hammond/Golden Seeds, Easton Capital

**RELEVANCE** Their EXPIRON product offers [real-time, remote respiratory monitoring](#) helpful in supporting patient and caregiver safety



**FOCUS** Sesame is a direct-pay healthcare marketplace that makes it easier and more affordable for all Americans to access high-quality health care

**WEBSITE** [sesamecare.com](https://sesamecare.com)

**CO-INVESTORS** General Catalyst

**RELEVANCE** Sesame quickly pivoted in the face of COVID-19 and built a [product enabling doctors to offer virtual appointments](#)

## Tembo Health

**FOCUS** Tembo Health provides telemedicine services intended to connect nursing home patients with specialty services and care providers

**WEBSITE** [tembo.health](https://tembo.health)

**CO-INVESTORS** Bloomberg Beta

**RELEVANCE** Tembo Health is adding services and ramping up operations to meet the increased demand as nursing home patient isolation has spiked. They also partnered with the AARP to facilitate video conversations between nursing home residents and volunteers, helping residents connect and socialize with family and friends.

# Keeping Our World Informed

Detecting information in real time, then analyzing, sharing, and making it actionable are critical needs for businesses and governments at any time — and especially so in periods of crisis.



**FOCUS** Dataminr is a real-time information discovery platform, leveraging AI/machine learning in detecting and disseminating critical events for businesses and governments

**WEBSITE** [dataminr.com](https://dataminr.com)

**CO-INVESTORS** IVP, Venrock, Valor Equity

**RELEVANCE** Their technology [delivered the earliest alert on COVID-19](#) in December of 2019



**FOCUS** Kinsa provides an internet-connected thermometer and compiles data to offer a real-time map of human health

**WEBSITE** [kinsahealth.co](https://kinsahealth.co)

**CO-INVESTORS** KPCB, GSR, FirstMark

**RELEVANCE** Kinsa's smart thermometer product [enables improved tracking of the virus](#) that causes COVID-19



**FOCUS** OpenGov builds software for public-sector budgeting, reporting, and open data access while providing an easy-to-use visualization tool to encourage citizen engagement and enhance transparency

**WEBSITE** [opengov.com](https://opengov.com)

**CO-INVESTORS** Emerson Collective, Andreessen Horowitz, 8VC

**RELEVANCE** Customers are [leveraging OpenGov during the pandemic](#) to make informed decisions, plan scenarios for an uncertain future, and communicate effectively with constituents

# OURA

**FOCUS** Oura is the developer of a wellness ring and software application that tracks multiple body measurements, designed to help the wearer get more restful sleep and perform better

**WEBSITE** [ouraring.com](http://ouraring.com)

**CO-INVESTORS** Forerunner Ventures, Gradient Ventures, Square

**RELEVANCE** Oura is testing its ring as an early disease detection device with emergency workers

# sorcero

**FOCUS** Sorcero is an AI company that empowers employees to access their company's knowledge more efficiently and effectively

**WEBSITE** [sorcero.com](http://sorcero.com)

**CO-INVESTORS** Pearl Investment Partners, MergeLane, Sparkfund

**RELEVANCE** To help contain both COVID-19 and the spread of related misinformation, Sorcero has compiled validated answers to the [Top 188 COVID-19 questions](#)

# soofa

**FOCUS** Soofa sells internet-connected, solar-powered furniture that measures and analyzes urban activities, delivering data-driven, location-relevant, real-time information to the community

**WEBSITE** [soofa.co](http://soofa.co)

**CO-INVESTORS** Accomplice

**RELEVANCE** Cities are using Soofa for rapid, flexible emergency messaging on transportation disruptions, closings, health guidelines, and more



# Remote Work

We believe the trend to remote work will continue even following the worst of the pandemic, and we anticipate a corresponding growth in the services, resources, and tools to address the market.

## Almanac

**FOCUS** Almanac provides digital businesses with all the best practices, tools, and templates they need to succeed

**WEBSITE** [askalmanac.com](https://askalmanac.com)

**CO-INVESTORS** Indicator Ventures

**RELEVANCE** Almanac has published a COVID-19 playbook for startups and remote survival guide for managers

## Betterview

**FOCUS** Betterview is a leading platform for drone-based property inspections

**WEBSITE** [betterview.com](https://betterview.com)

**CO-INVESTORS** Compound Ventures, Arena Ventures

**RELEVANCE** The company offers timely virtualization services that don't require human travel or interaction

## TARA

**FOCUS** Tara.ai is a smart product management platform designed to scope software projects, build teams, and monitor performance

**WEBSITE** [tara.ai](https://tara.ai)

**CO-INVESTORS** Aspect Ventures

**RELEVANCE** Tara.ai offers webinars and [guidance for managing virtual teams](#) during the era of COVID-19

## Structural<sup>®</sup>

**FOCUS** Structural provides a directory that connects people and information to enable greater productivity and real-time insights

**WEBSITE** [structural.com](https://structural.com)

**CO-INVESTORS** Rise of the Rest, High Alpha

**RELEVANCE** Structural offers [productivity tools for remote workers](#)



# Supporting Socially Distanced Communities

Socially and physically isolated consumers have turned to a variety of outlets for fun, health, and relaxation — and that cocooning trend will likely continue.

## hydrow™

**FOCUS**

Hydrow is a connected-fitness platform focused around a rower

**WEBSITE**

[hydrow.com](https://hydrow.com)

**CO-INVESTORS**

L Catteron

**RELEVANCE**

Hydrow plans to accommodate an increase in at-home fitness users by [offering more content](#)

## journey

MEDITATION

**FOCUS**

Journey Meditation provides online and offline meditation services to help clients focus, de-stress, and relieve anxiety

**WEBSITE**

[journeymeditation.com](https://journeymeditation.com)

**CO-INVESTORS**

Courtside Ventures, Canaan Partners, Betaworks

**RELEVANCE**

Journey has [live meditation classes](#) — including new classes for families and people working from home — on topics such as creating daily rituals, productivity habits, and staying motivated

## MYTHICAL

GAMES

**FOCUS**

Mythical Games' game-tech platform enables true ownership of digital assets, verifiable scarcity, and integrated secondary markets

**WEBSITE**

[mythical.games](https://mythical.games)

**CO-INVESTORS**

Javelin Venture Partners, Struck Capital

**RELEVANCE**

Video games [are expected to see significant user growth](#) as people keep indoors

## TEMPEST

**FOCUS**

Tempest is a leading provider of virtual services to address alcohol use, misuse, and addiction

**WEBSITE**

[jointempest.com](https://jointempest.com)

**CO-INVESTORS**

Maveron, Slow Ventures, Kevin Ryan

**RELEVANCE**

Tempest is offering [free guides and new virtual connection opportunities](#) as resources for those in recovery

# D2C Shopping & Services

Retail shopping and consumer services are likely to refocus on safer and more convenient experiences for consumers.



**FOCUS** Anycart is an online recipe discovery and grocery shopping service that lets people find quick and easy meals to make and get all the groceries they need in as little as one hour

**WEBSITE** [anycart.com](https://anycart.com)

**CO-INVESTORS** Menlo VC, Greycroft, Techstars

**RELEVANCE** In response to the COVID-19 crisis, Anycart is [waiving all delivery and service fees](#)



**FOCUS** Rinse provides laundry pickup and delivery, 7 days a week

**WEBSITE** [rinse.com](https://rinse.com)

**CO-INVESTORS** ParTech Ventures, Javelin Venture Partners

**RELEVANCE** With consumers reluctant to use laundromats and more concerned about thorough cleaning, Rinse provides a convenient, safe solution



**FOCUS** Wrench sends skilled mobile mechanics to clients' locations for a variety of repair and maintenance tasks

**WEBSITE** [wrench.com](https://wrench.com)

**CO-INVESTORS** Tenaya Capital

**RELEVANCE** The garage serves consumers who are practicing social distancing