



WEEK OF 18 MAY

INSIGHT 2020

A Digital-First, Asia-Focused Investment Conference
in Support of COVID-19 Relief Efforts

A New Type of Investment Conference, in Support of COVID-19 Relief Efforts

INSIGHT 2020 will be a digital-first, Asia-focused investment conference, uniquely backed by four regional exchanges (SGX, JPX, SET, NZX) and key sponsors including global investment banks, VCs, and investment professionals. All proceeds will be donated to UNICEF's COVID-19 relief efforts in East Asia and the Pacific.

COVID-19 has changed how we interact, do business, and share knowledge. Reiterating our conviction in the power and value of our online network, INSIGHT 2020 is Smartkarma's response to this new challenge. INSIGHT 2020 is an all-digital event, available to everyone and streaming worldwide, enabling participants to create meaningful relationships and collaboration, and contribute in these trying times.

The investment industry is often portrayed as profit-driven, greedy, and self-serving – we want to challenge this picture as well, and use the opportunity to give back. That's why proceeds from INSIGHT 2020 will be donated to UNICEF, to go towards their COVID-19 relief efforts in the East Asia and Pacific regions. This means that everyone can help this cause by either buying a ticket for INSIGHT 2020 or making a donation of their choice to UNICEF through our website.

In this endeavour, we are proud and privileged to have with us valuable partners and sponsors including regional exchanges (SGX, JPX, SET, NZX), global investment banks (Société Générale), leading VCs (Sequoia, Wavemaker, Jungle Ventures), tech disruptors (AWS, iSTOX), and top investment managers, advisors, and intelligence providers (Oasis, Dechert, Acuris). We are extremely grateful for their support and we look forward to welcoming more partners in this trailblazing effort.

Investment conferences traditionally tend to be one-note and overpriced, and place ego above value. INSIGHT 2020 distills the investment conference down to what really matters. It's a multi-day digital event that puts profit to purpose and brings together investors, analysts, business heads, regional exchanges, industry thought leaders, and firms including McKinsey, DBS, Google, Ping An, China Renaissance, and more.

This unique 360-degree perspective means that attendees have the chance to hear from key incumbents, dominant disruptors, industry experts, financial intermediaries, and policymakers, all in one event. We put your interests front and centre, tackle the topics and questions that you care about, and bring some much-needed clarity in this time of insecurity and disarray.

To further demonstrate our conviction in what can be achieved through our online network, we can help you launch your own all-digital, INSIGHT-style event. Investors can get in touch with us and find out how they can organise their own private INSIGHT, and benefit from the reinvented vision of investment conferences that Smartkarma is putting forward.

Our key thesis, the democratisation of connectivity and access, has never been more important: with markets in turmoil, businesses facing uncertainty, and general upheaval, we must ensure that the lines of communication don't break down; that information and intelligence remain accessible; that connections and relationships can still be forged.

This is the time to be connected. This is the time for clear, independent insight.
This is our Smartkarma.

Sponsors



Q&A with SGX

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities are there for issuers and investors in the long-term?

The uncertainty brought about by the pandemic presents both risks and opportunities for issuers and investors.

Amidst increased volatility globally, many investors took the opportunity to invest in companies with good fundamentals at beaten-down prices, for the long-term. We have also seen heightened interest in Exchange Traded Funds (ETFs), a product that allows retail and institutional investors to invest in a basket of diverse stocks and asset classes in an easy and efficient way.

As for issuers, while many are focused on mitigating business risks, there is also significant opportunity to rethink their organisations and accelerate the adoption of digital solutions.

SGX is committed to operating a fully functioning marketplace during this difficult period. Our equity capital market's fund-raising capability remains available and accessible, while our secondary market continues to provide price formation for listed assets. We are ever ready to support issuers in their debt and equity capital needs, as they navigate the current environment. Issuers having the ability to tap the equity or debt capital markets during this period is vital and SGX is fully committed to supporting our issuers.

What has SGX done to help its stakeholders tide over this challenging period?

SGX has been proactively managing the COVID-19 situation to maintain a safe working environment and ensuring the resiliency of our securities and derivatives markets. We have also been working with the capital markets participants to resolve practical difficulties during this period.

The pandemic has no doubt brought challenges to many issuers. SGX has announced a series of measures to support our issuers, such as providing a grant of up to S\$5,000 per listed company to help defray the additional costs of organising AGMs in line with the government's safe distancing guidelines.

Singapore Exchange Regulation (SGX Regco) has also announced an automatic two-month extension for the release of unaudited full year financial results for listed companies with financial years (FY) ending in February and March 2020, and a one-month extension for issuers with a 30 April 2020 FY-end. A 60-day extension was also provided for issuers to hold their AGMs.

To ensure the safety of our investors, we have further enhanced our online services and encourage all account holders to



Chan Kum Kong

Head of Research and Analysis, Equities,
Singapore Exchange



access our services via the internet, telephone and mail. Investor education through SGX Academy has also fully moved online with around 30 webinars held per month, reaching out to more than 3,000 participants in total, and webcasts held via social media platforms fortnightly. SGX has also launched the SGXInvest Telegram channel in April, where investors can get quick bite-sized market information on a timely basis to support their investing decisions.

Why is SGX supporting INSIGHT 2020?

Proceeds from INSIGHT 2020 will go towards UNICEF's COVID-19 relief efforts, and this is in line with our long-standing objective of rallying the financial community to give back to society. On SGX's part, we have committed to a S\$5 million SGX Care Package which will go towards supporting the community via national healthcare-support programmes including The Courage Fund, our listed companies as well as our employees, in particular frontline staff and cleaning and security crew.

Given how COVID-19 will potentially change the world and how businesses operate, this conference is timely and highly relevant. We are happy to support the event, as it is a meaningful platform for capital market participants including investors, analysts and listed companies to come together and discuss the opportunities and challenges ahead, in a post-pandemic world.



However you define growth, we speak your language.

The path to growth is paved with successful partnerships. Let us connect you to our global network of alliances, bringing your ambitions one step closer to reality.

SGX. Fluent in growth.

Find out more at sgx.com/fluent-in-growth



Q&A with Societe Generale

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does Societe Generale see long-term?

The initial phase was about responding to the emergency needs of our clients in terms of cash and liquidity. The second phase we are entering in now is about advising and helping our clients to adapt themselves to the post-COVID-19 environment.

This crisis accelerated the need and will to positively transform our societies and economies, towards a more sustainable future. We will continue to assist our clients in their energy transition, or through our dedicated Sustainable and Positive Impact Finance offering.

What is Societe Generale's business outlook for 2020, and beyond?

Global financial markets have been volatile, but resilient to the unprecedented COVID-19 shock, due to the timely deployment of large-scale monetary and fiscal stimulus. Nevertheless, the parallel shock on both supply and demand is unique in scale and will have longer-term consequences. Uncertainties surrounding the magnitude of economic recovery and changes in consumer and business behaviour in the post-COVID world presents challenges and opportunities for all financial market participants. Our diversified portfolio of activities, and the robustness of our capital and risk profile will ensure that we adapt to this changing landscape.



Jerome Niddam

Head of Global Markets Asia Pacific
Societe Generale



Why is Societe Generale supporting INSIGHT 2020?

INSIGHT 2020 is a great way for the Bank to help raise funds for distribution into reliable and needed charities to help victims and research into COVID19.

Societe Generale has been affiliated with Smartkarma since 2016. Supporting INSIGHT 2020 allows us as distribution partner to continue to support the outsourcing of research provision to independent third parties and allows unique, unaffiliated, and unbiased assessment of investment opportunity to be presented to our combined client base.

YOU CAN INCREASE THE POSITIVE IMPACT OF YOUR BUSINESS

At Societe Generale, your Banker gathers the right experts around your table to deliver pioneering positive impact solutions.

wholesale.banking.societegenerale.com

**THE FUTURE
IS YOU**  **SOCIETE
GENERALE**

Advisory - Investment Banking - Financing - Markets - Transaction Banking
Asset Management - Securities Services - Equipment Finance - Fleet Management

Photo: © Getty Images

INVEST IN NEW ZEALAND.

Historically strong.

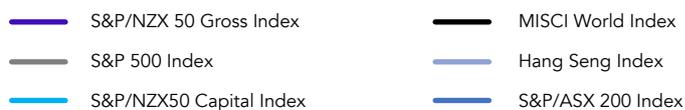
Well positioned for future prosperity.

The S&P/NZX 50 Index has outperformed since 2008 Global Financial Crisis

Index performance between 1 Sep 2008 and 31 Mar 2020 (rebased)



Source: NZX Data, Bloomberg



New Zealand's successful response to COVID-19 and strong capital raising activity demonstrates that our listed market is well positioned to support recovery and future growth opportunities.

THIS MAKES NEW ZEALAND THE IDEAL PLACE FOR SMART INVESTORS.

Agenda

As of 15 May, 2020

Credit & Financials

Monday, 18 May, 9:00am-12:00pm SGT

Time	Format	Speaker
9:00 AM	Welcome Address	Speakers: Raghav Kapoor (Smartkarma), Jon Foster (Smartkarma), Marc Rubin (UNICEF)
9:30 AM	Presentation	Speaker: Hank Calenti (Credit Continuum) Host/Moderator: Pranav Rao (Smartkarma)
10:00 AM	Presentation	Speaker: Sohee Park (Ping An) Host/Moderator: Pranav Rao (Smartkarma)
10:30 AM	Presentation	Speaker: Kelvin Teo (Funding Societies) Host/Moderator: Badrul Isham (Smartkarma)
11:00 AM	Presentation	Speaker: Charles Macgregor (Lucror Analytics) Host/Moderator: Pranav Rao (Smartkarma)
11:30 AM	Panel Discussion	Speakers: Daniel Tabbush (The Tabbush Report), Bharath Vasudevan (Trusting Social), Jason Daw (Societe Generale) Host/Moderator: Pete Sweeney (Thomson Reuters)

Supply Chains

Monday, 18 May, 3:00pm-5:30pm SGT

Time	Format	Speaker
3:00 PM	Presentation	Speaker: Neelamani MuthuKumar (Olam International Limited) Host/Moderator: Pranav Rao (Smartkarma)
3:30 PM	Presentation	Speaker: Robert Meyer (Halcyon Agri) Host/Moderator: Pranav Rao (Smartkarma)
4:00 PM	Fireside Chat	Speaker: Ankiti Bose (Zilingo) Host/Moderator: Paul Santos (Wavemaker Partners)
4:30 PM	Presentation	Speaker: Philip Damas (Drewry Shipping Consultants) Host/Moderator: Pranav Rao (Smartkarma)
5:00 PM	Panel Discussion	Speakers: Lai Chang Wen (Ninja Van), Badri Narayanan Gopalakrishnan (Applied Economist - Consultant), Frank Benzimra (Societe Generale), Joerg Ayrlle (Thai Union), Ashish Jhina (Jumbotail) Host/Moderator: Arzish Baaquie (Smartkarma)

Agenda

As of 15 May, 2020

Capital Markets

Tuesday, 19 May, 9:00am-11:30am SGT

Time	Format	Speaker
9:00 AM	Presentation	Speaker: Mohamed Nasser Bin Ismail (SGX) Host/Moderator: Daniel Sadhu (Smartkarma)
9:30 AM	Fireside Chat	Speaker: Ike Song (China Renaissance) Host/Moderator: Daniel Sadhu (Smartkarma)
10:00 AM	Presentation	Speakers: Darius Liu (iSTOX), Choo Oi Yee (iSTOX) Host/Moderator: Joseph Lee (Smartkarma)
10:30 AM	Presentation	Speaker: Sumeet Singh (Aequitas Research) Host/Moderator: Pranav Rao (Smartkarma)
11:00 AM	Panel Discussion	Speakers: Steven Holden (Copley Fund Research), Eric Jungers (Societe Generale), Dr Soraphol Tulayasathien (SET), Omar Slim (PineBridge Investments) Host/Moderator: Marissa Lee (SPH)

M&A

Tuesday, 19 May, 3:00pm-5:30pm SGT

Time	Format	Speaker
3:00 PM	Presentation	Speaker: Siew Kam Boon (Dechert LLP) Host/Moderator: Arzish Baaquie (Smartkarma)
3:30 PM	Fireside Chat	Speakers: Rohit Sen (Tardis Capital), Omesh Fabiani (Standard Chartered) Host/Moderator: Arzish Baaquie (Smartkarma)
4:00 PM	Presentation	Speaker: Travis Lundy (Quiddity Advisors) Host/Moderator: Lee Mitchell (Societe Generale)
4:30 PM	Presentation	Speaker: David Blennerhassett (Quiddity Advisors) Host/Moderator: Lee Mitchell (Societe Generale)
5:00 PM	Panel Discussion	Speakers: Clara Law (Societe Generale), Nikhil Sudheer (Investment Banker Emerging Markets), Frank T. Troise (SenaHill Partners), Felicia Ling (DBS) Host/Moderator: Anette Jonsson (Dealreporter)

Agenda

As of 15 May, 2020

Ecommerce

Wednesday, 20 May, 9:00am-11:30am SGT

Time	Format	Speaker
9:00 AM	Fireside Chat	Speaker: Piyush Gupta (Sequoia Capital India) Host/Moderator: Raghav Kapoor (Smartkarma)
9:30 AM	Fireside Chat	Speakers: Anthony Seow (DBS), Aman Narain (Google) Host/Moderator: Raghav Kapoor (Smartkarma)
10:00 AM	Fireside Chat	Speaker: David Jou (Pomelo Fashion) Host/Moderator: Joseph Gan (Tech in Asia)
10:30 AM	Presentation	Speaker: Mitchell Kim (Independent Research Provider) Host/Moderator: Pranav Rao (Smartkarma)
11:00 AM	Panel Discussion	Speakers: Swati Bhargava (CashKaro), Sarabjit Singh (McKinsey & Company), Joel Yarbrough (Rapyd), Goh Toh Sim (EC World REIT), Akshay Garg (FinAccel) Host/Moderator: Aradhana Aravindan (Thomson Reuters)

EdTech

Wednesday, 20 May, 3:00pm-5:30pm SGT

Time	Format	Speaker
3:00 PM	Fireside Chat	Speaker: Dr Barbara "Bobbi" Kurshan (University of Pennsylvania) Host/Moderator: Donna Wong (FuseZen)
3:30 PM	Presentation	Speaker: Kelvin Koh Yew Hock (Singapore International School of Bangkok) Host/Moderator: Michael Tegos (Smartkarma)
4:00 PM	Fireside Chat	Speaker: Hemesh Singh (Unacademy) Host/Moderator: Michael Tegos (Smartkarma)
4:30 PM	Presentation	Speaker: Zhen Zhou Toh (Aequitas Research) Host/Moderator: Pranav Rao (Smartkarma)
5:00 PM	Panel Discussion	Speakers: Maria Spies (HolonIQ), Raj Shastri (Kaizenvest), Jitin Sethi (LEK Consulting) Host/Moderator: Anisha Kundu (Smartkarma)

Agenda

As of 15 May, 2020

Healthcare

Thursday, 21 May, 9:00am-11:30am SGT

Time	Format	Speaker
9:00 AM	Presentation	Speaker: Dr Guotong Xie (Ping An Healthcare) Host/Moderator: Pranav Rao (Smartkarma)
9:30 AM	Fireside Chat	Speaker: Dr Karan Thakur (Indraprastha Apollo Hospitals) Host/Moderator: Pranav Rao (Smartkarma)
10:00 AM	Presentation	Speaker: Kuldeep Singh Rajput (Biofourmis) Host/Moderator: Michael Tegos
10:30 AM	Presentation	Speaker: Isabella Zhao (Independent Research Provider) Host/Moderator: Michael Tegos
11:00 AM	Panel Discussion	Speakers: Kemp Dolliver (Cherrystone Hill Capital Management), Ewan Davis (Quadria Capital), Lim See Wah (Hyphens Pharma), Jonathan Sudharta (Halodoc), Varun Khanna (Siloam Hospitals) Host/Moderator: Maria Li (Tech in Asia)

Sustainable Recovery

Thursday, 21 May, 3:00pm-5:30pm SGT

Time	Format	Speaker
3:00 PM	Presentation	Speaker: Esther An (City Developments Limited) Host/Moderator: Vidhi Bhatt (Smartkarma)
3:30 PM	Presentation	Speaker: Munib Madni (Panarchy Partners) Host/Moderator: Rachel Ooi (Smartkarma)
4:00 PM	Panel Discussion	Speakers: Sanjiv Misra (Apollo Global Management), Jenn-Hui Tan (Fidelity International), David Smith (Aberdeen) Host/Moderator: Pierre Michel Dumesnil (ESSEC Business School)
4:30 PM	Presentation	Speaker: Osbert Tang (Independent Research Provider) Host/Moderator: Jon Foster (Smartkarma)
5:00 PM	Panel Discussion	Speakers: Michael Howell (CrossBorder Capital), Jason Daw (Societe Generale), Dr Bill Maldonado (HSBC Asset Management), Prasenjit K Basu (Independent Research Provider) Host/Moderator: George Hay (Thomson Reuters)
5:30 PM	Closing Address	Arzish Baaquie (Smartkarma)

Q&A with Wavemaker Partners

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does Wavemaker see long-term?

We like to think about investment opportunities this way: Opportunity = Value - Perception. So the bigger the difference between actual and perceived value is, the larger the opportunity. That said, you will never know until you get your record, so this requires some imagination, some diligence, and some courage.

Over the past few years, a large emphasis on tech startups has been on rapid growth. We've invested in over 100 enterprise and deep tech companies (85% of our portfolio) that usually don't grow so fast, at least not at the start. Now for many start-ups, COVID-19 will make rapid growth more challenging. This is when hopefully the value of many of our enterprise and deep tech companies can shine through more clearly. While they may not grow as rapidly as consumer tech startups, they will typically solve real pain points with superior products through defensible, capital-efficient business models.

Many of our portfolio companies are using this time to improve their product, to build stronger relationships with their customers and to streamline their operations. We are hopeful that many of them will still make significant progress during this time and set themselves up to win in the long-term.

What is Wavemaker's business outlook for 2020, and beyond?

We believe 2020 is spurring a flight to quality. When times are good and there's a lot of money being invested, many mediocre companies can be built and sustained. When times are tough and customer and investor dollars are held back, it will be the stronger (and luckier ones) who will survive.



Paul Santos

Wavemaker Partners
Managing Partner



This is why we half-jokingly tell our companies that, "Survival is the new growth." We believe that we will eventually overcome this crisis. The companies that make it through will be well-positioned to attract the best talent, customers and investors. Those that can show significant, meaningful progress will be even more valuable.

Why is Wavemaker supporting INSIGHT 2020?

INSIGHT 2020 comes at an important time for Asia's investment leaders. This crisis is unprecedented. We don't know what we don't know. Obtaining diverse perspectives from credible sources will be of tremendous value.

Opportunity = Value - Perception

“This underlines one of the quiet truisms of the state of technology in 2019: Consumer tech grabs most of the headlines. But *enterprise* tech, whose top clients are other businesses, grabs most of the profit.”

- ‘The Not-Com Bubble is Popping’, *The Atlantic*, October 2019



wavemaker

- PARTNERS -

Wavemaker Partners is the go-to seed stage enterprise & deep tech venture capital firm in Southeast Asia with over 100 investments in the space.

Welcome Address

Monday, 18 May, 9:00am-9:30am SGT



Raghav Kapoor

Smartkarma | Co-Founder & CEO

As Smartkarma CEO, Raghav drives product strategy, oversees technology development, and maintains a hands-on approach on the company's day-to-day operations. With Smartkarma, Raghav set out to reinvent how investment research is sourced, priced, and distributed. Before Smartkarma, Raghav was a Managing Director at Religare Capital Markets from 2010 to 2014. He joined Religare upon the successful exit of Aviate Global (Asia), where he was a Founding Partner. From 2006 to 2009, Raghav was Vice President of Regional Equities Sales at Citigroup, where he grew and managed several large relationships.



Jon Foster

Smartkarma | Co-Founder & Chairman

Jon brings his financial markets expertise to Smartkarma's content strategy, business development, and relationships with external stakeholders. He is passionate about the potential of fintech in reinventing and empowering an ageing industry. Before he co-founded Smartkarma, Jon was a Director at Religare Capital Markets from 2010 to 2014, where he headed the Global Special Situations Group. He was a Founding Partner and Director at Aviate Global (Asia) from 2009-2010 prior to its successful acquisition by Religare. Previously, Jon was a Junior Portfolio Manager at Millennium Partners, and one half of the two-person team that founded Churchill Capital in Asia.



Marc Rubin

UNICEF Regional Office for East Asia and the Pacific | Regional Advisor for Emergencies

Marc Rubin is currently the Regional Advisor for Emergencies in the UNICEF Regional Office covering East Asia and the Pacific (EAPRO) where he was appointed in December 2018. He came from Guinea where he was accredited in 2016 as the UNICEF Representative, based in Conakry and was responsible for all aspects of Cooperation between UNICEF and the Republic of Guinea. He previously served in Burkina Faso where he was appointed as UNICEF Representative in 2013. Prior to being appointed as Representative, Mr Rubin was the UNICEF Deputy Representative in Zimbabwe from 2009 to 2013 where he managed the planning, implementation, risk and resource management, monitoring and evaluation of programs including health, HIV, education, water and sanitation, child protection and social policy. Prior to taking up his post in Zimbabwe, he was the Chief of Field Operations and Emergency for UNICEF in Ethiopia from 2007 to 2009 where he managed all of the 6 field offices as well as UNICEF's humanitarian assistance. His other roles at UNICEF have included Head of Disaster Management in Ethiopia (2003-2006) and Emergency Coordinator in Burundi (2001-2002).

Prior to joining UNICEF, Mr Rubin has worked with the International NGO Action Contre la Faim (ACF) as a Country Director in Ethiopia (1998-2001), Country Director in Southern Sudan (1995-1997), Operations Manager in Rwanda (1994-1995) and Administration Officer in Somalia (1992-1994).

He is a French national and holds Master's Degrees from the Fletcher School of Law and Diplomacy, and the Friedman School of Nutrition and Policy at Tufts University, Boston USA.

Credit & Financials

Monday, 18 May, 9:30am-12:00pm SGT



Hank Calenti

Credit Continuum | Founder & Financials Credit Analyst

Hank has over 30 years' experience analysing and supervising financial institutions as a sell-side analyst and central banker. Most recently Hank was responsible for all non-US bank research as the Head of Yankee Bank research for Wells Fargo Securities. Prior to this, Hank was the Global Head of Bank Credit Research for Société Générale where his team was voted the top bank research team by Euromoney. Hank also worked for RBC Capital Markets where he was frequently cited as the top bank credit analyst based on the performance of his recommendations.

Prior to working the City of London, Hank was a Senior Credit Analyst at Moody's Investors Service where he specialised in emerging market banks. In addition, he worked as an Advisor the Governor of the Central Bank of the United Arab Emirates. Hank began his career at the Federal Reserve Board where he assisted in analysing the potential impacts of the 1'st bank capital accord (Basel I) and he assisted in Board approvals of the first hybrid bond bank securities issued by US and UK banks.



Sohee Park

Ping An | Chief Product Officer, Group Digital Investments & Technology

Sohee Park is passionate about building platform businesses. After 17 years in global financial services in McKinsey Hong Kong/London, UBS London, and, most recently, as a Managing Director in JP Morgan London, Sohee has been appointed Chief Product Officer for Group Digital Investments and Technology at Ping An Group, a global leader in world class AI, blockchain, and cloud technologies in financial services.



Kelvin Teo

Funding Societies | Co-Founder

Before co-founding Funding Societies, Kelvin Teo worked as a business analyst at such firms as Accenture, McKinsey, and KKR. Founded in 2015, Funding Societies is an online marketplace lending platform for small-medium businesses (commonly known as peer-to-peer, or P2P, lending), operational and licenced/ government approved in Singapore, Indonesia and Malaysia. Kelvin is a graduate of National University of Singapore, and Harvard Business School.

Credit & Financials *(continued)*

Monday, 18 May, 9:30am-12:00pm SGT



Charles Macgregor

Lucror Analytics | Head of Asia

Lucror is an independent research provider specialising in European, LatAm, and Asian corporate high yield. Lucror was established in September 2010. Charles has over 37 years experience in financial markets, encompassing accounting, auditing, taxation, insolvency, corporate and commercial bank risk & credit management, corporate ratings, buy-side fixed income portfolio management, and fixed income research. Charles has a Bachelor of Economics from the University of Sydney and a Masters of Applied Finance from Macquarie University. He is a Fellow of Chartered Accountants Australia & New Zealand.



Daniel Tabbush

Tabbush Report | Founder

Daniel Tabbush has more than 25 years experience analysing global banks, with an emphasis on Asia-Pacific. His thematic research focuses on the gap between perception and reality, and spans the globe: US bank off-balance sheet risk; India NBFC's liquidity risk; corporate health in China as a view on credit conditions. He was the Head of Asian Bank research at CLSA for most of his career, overseeing coverage of 80 banks and 10 analysts in Asia-Pacific. Tabbush Report is bank research, without the noise.



Bharath Vasudevan

Trusting Social | Chief Revenue Officer

Bharath is passionate about making an impact in the world through Financial Services. He likes to focus on consumers that lie on the fringes of traditional lending strategies and too often forgotten by those who should be creating profitable products to bring them into mainstream financial services. Bharath is currently the Chief Revenue Officer with Trusting Social, a S&SE Asia based AI led Fintech company with an ambition to drive financial inclusion. He was previously Enterprise Risk Officer at Bajaj Finance in India. Bharath has helped multiple banks navigate credit crises, having worked with Capital One in the US (2001-2009) and Standard Chartered in Dubai (2010-2013).

Credit & Financials *(continued)*

Monday, 18 May, 9:30am-12:00pm SGT



Jason Daw

Societe Generale | Head of Emerging Markets Research & Head of Asia Research

Jason has 20 years of experience providing investment and economic research and advisory at investment banking and asset management firms. He also has broad, multi-asset class experience across foreign exchange, equities and fixed income. Before joining SG, Jason was research manager at Mercer after working at Exelion Capital Management as chief economist in Singapore. Prior to moving to Singapore, Jason was chief investment officer - asset management & FX advisory at Royal Oak Capital Management. He previously worked at Merrill Lynch as a senior FX strategist and at Goldman Sachs as an FX strategist and economist. Jason started his career as an economic research analyst at The Central Bank of Canada.



Pete Sweeney

Thomson Reuters | Editor, Columnist

Asia Economics Editor Pete Sweeney joined Reuters Breakingviews in Hong Kong in September 2016. Previously he served as Reuters' Chief Correspondent for China Economy and Markets, running teams in Shanghai and Beijing; before that he was editor of China Economic Review, a monthly magazine focused on providing news and analysis. Sweeney came to China as a Fulbright scholar in 2008, and in that role conducted research on the Chinese aviation industry and outbound M&A. In prior incarnations he helped resettle refugees in Atlanta, covered the European Union out of Brussels, and took a poorly timed swing at craft-beer entrepreneurship in Quito even as the Ecuadorean currency collapsed (not his fault).

Q&A with Jungle Ventures

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does Jungle see long-term?

At Jungle we believe that tech startups will be the backbone of Southeast Asia recovery and the key opportunity long-term. The COVID crisis will accelerate digital adoption, both from a consumer perspective as well as forcing businesses to put in place software that helps them to ride out shocks. In Southeast Asia, we have a region of more than 360 million people, with the majority being under the age of 30, who are embracing technology to improve their finances, their lives and the businesses they own or work for and that adoption has only hit an inflection point over the last few years, so we expect usage to come back very quickly. The pandemic, if anything, will accelerate tech adoption and confirm that Southeast Asia is a region with the proficiency and resources to build substantial companies.

What is Jungle's business outlook for 2020, and beyond?

Economists are predicting negative GDP growth in most markets around the globe, but Southeast Asia should be a standout and continue to show some growth in 2020, despite this crisis. That may attract capital as global investors try to capture some of that growth opportunity, but it is too early to call. From an investment perspective, some sectors have been severely impacted by this crisis, like entertainment, travel and hospitality, but others have shown strong resilience. Our investment thesis hasn't changed and we continue to look for companies that can become regional or global category leaders.



David Gowdey

Partner

Jungle Ventures



Why is Jungle supporting INSIGHT 2020?

INSIGHT 2020 is a unique platform where doing good and learning are seamlessly blended together. In the times of lockdowns and travel bans, INSIGHT 2020 provides a platform to connect, collaborate, share insights and create meaningful relationships. Despite the current constraints, the world shouldn't stop and this is an innovative way to bring together industry thought leaders, investors and founders, to share insights virtually. More importantly, it is also heartening to see that they have partnered with UNICEF to contribute the proceeds from this event to support the COVID-19 Relief Efforts. It makes this engagement even more meaningful and we are super excited to be involved.

Q&A with iSTOX

Please give a brief overview of iSTOX.

Based in Singapore, iSTOX is the first regulated capital markets platform to support the integrated issuance, custody and trading of digitised securities. Drawing on proprietary technology, iSTOX opens private capital market access to a far wider pool of investors and issuers. iSTOX features lower costs, greater transparency, more options for users and greater opportunity for all.

iSTOX is regulated by MAS. Our investors include Singapore Exchange, Temasek Holdings subsidiary Heliconia, Kiatnakin Phatra Financial Group, Tokai Tokyo Financial Holdings (via subsidiary Tokai Tokyo Global) and Hanwha Asset Management.

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does iSTOX see long-term?

The onset of COVID-19 has led to the end of one of the longest bull markets in history and ushered in a period of heightened volatility and uncertainty. Some investors could be fearful and hesitant about investing. In such an environment, I believe investors with a long term horizon can still seek opportunities despite the risks brought about by COVID-19. There will be more space for investors with “patient money” to generate meaningful outperformance relative to the market (i.e. alpha). Active fund managers across various asset classes should see more alpha opportunities in the months and years ahead. More broadly, as the world becomes an increasingly VUCA one (Volatile, Uncertain, Complex, Ambiguous), portfolio diversification becomes extremely important, and investors should look at increasing their allocation to alternatives such as hedge funds, real estate and private equity opportunities in order to increase their portfolio’s robustness across a wider range of future scenarios.



Darius Liu

Chief Operating Officer
iSTOX



What is your business outlook for 2020, and beyond?

We see iSTOX consolidating our position as the leading platform for the issuance, custody and trading of digitised securities in 2020 and beyond. As more savvy investors take advantage of the opportunities available on the iSTOX platform to grow their wealth, we will concurrently put out additional issuances across a wider range of asset classes. Beyond 2020, we see iSTOX being the global leader in the private market space offering digitised securities, where any investor will be able to find something interesting and suitable for his risk profile and return expectations.



If You Were To Redesign The Private Capital Market From The Ground Up, What Would It Look Like?

Meet iSTOX:

The First MAS-Regulated Capital Market Platform Featuring Integrated Issuance, Custody And Trading Of Digitised Securities



The iSTOX platform enables:



Direct Access:

By directly connecting investors with issuers, iSTOX greatly reduces costs and expands the investable universe for its users



Speed:

Our state-of-the-art technology means your investment transactions can settle instantly



Trust By Design:

iSTOX is built to enable secure and reliable transactions on a fully-regulated platform

If you are seeking access to investments like exclusive hedge funds, real estate opportunities, private debt and equity-linked products, iSTOX is the platform for you.

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Company Registration Number: 201731973M

Supply Chains

Monday, 18 May, 3:00pm-5:30pm SGT



Neelamani MuthuKumar

Olam International Limited | Managing Director & Group CFO

A multi-faceted Finance and IT professional with strong leadership and team building capabilities, Neelamani MuthuKumar has proven experience of operating in a multi-cultural environment throughout his time at Olam International Limited. He has deep domain experience in the agriculture commodity industry and exposure in doing business across the globe in 65 countries.



Ankiti Bose

Zilingo | Co-Founder & CEO

After a trip to the Chatuchak market in Bangkok, Ankiti realised that while SMEs had a lot to offer and were hungry for growth, these businesses were ill-equipped to scale or compete with large global players without the right tools. With a mission to level the playing field and empower businesses, she co-founded Zilingo with Dhruv Kapoor in 2015. Ankiti empowers her team to dream big, make smart bets and be undeniably good at what they do. She envisions a future where Zilingo stands at the apex of the fashion world as the champion for fashion democracy, sustainability and inclusivity.



Paul Santos

Wavemaker Partners | Managing Partner

Paul Santos is Managing Partner at Wavemaker Partners. He led the establishment of the Singapore-headquartered Southeast Asia (SEA) office in 2012. The firm is SEA's go-to seed stage VC for enterprise and deep tech with 100+ investments (85% of total portfolio) in the space. Its portfolio includes startups in software, AI and cybersecurity as well as precision agriculture, cleantech, additive manufacturing and laser communications. Recent exits include Moka's and Coins.ph's acquisitions by Gojek, Red Dot Payment by PayU/Naspers and Wavecell by 8x8.



Robert Meyer

Halcyon Agri | CEO

Robert Meyer is the executive director and CEO of Halcyon Agri, one of the world's leading natural rubber franchises, with over US\$2 billion in sales and 17,000 employees globally. He is passionate about committing to and promoting the use of sustainable rubber.

Supply Chains *(continued)*

Monday, 18 May, 3:00pm-5:30pm SGT



Philip Damas

Drewry Shipping Consultants | Head of Supply Chain Advisors

Philip Damas is in charge of Drewry Supply Chain Advisors, the logistics practice of the Drewry group, and is a managing director of Drewry Shipping Consultants. Prior to joining Drewry in 2005, Philip worked for CMA CGM and the container shipping consortium Cobra in various management and financial control roles until 1990. He then spent the 1990s analysing the logistics policies of exporters/importers and of logistics service providers when working with American Shipper and Containerisation International. Philip then became a founding director of the shipping research and database company ComPairData. At Drewry, Philip has advised exporters, importers, lenders and ports on logistics, freight rates, seafreight procurement, supply chains and markets. He has presented papers at conferences in Asia, the United States and Europe. Philip holds an MBA from the University of Bradford Management Centre and a B.Sc. and M.Sc. Finance from the University of Strasbourg.



Lai Chang Wen

Ninja Van | Co-Founder & Chief Executive Officer

Chang Wen is CEO & Co-Founder of Ninja Van - Southeast Asia's leading technology-enabled logistics company. The company was started in 2014 by him and his two other Co-Founders Boxian and Shaun when they realised the market potential of catering to the logistics needs of the ecommerce industry. With a focus on taking the hassle out of the parcel for customers, Chang Wen and his team are dedicated to ensuring that logistics is a simple and seamless affair for our business partners and consumers.

Specialising in ecommerce deliveries, Ninja Van believes in powering businesses with innovative logistics solutions. The company believes in offering a consistent hassle-free delivery experience for merchants across Southeast Asia and providing clients with a singular access point into the region. With plans to continue expanding and serving in the current markets the company operates in, Chang Wen's vision is for Ninja Van to open Southeast Asia to a world of possibilities, one delightful delivery at a time.

Chang Wen graduated with a Bachelor of Finance from Singapore Management University and worked as a derivatives trader at Barclays before setting up men's custom fashion retailer Marcella. His experience with the online retail business made him realise there could be a more efficient way of delivering and tracking packages, resulting in the creation of Ninja Van.

A natural-born entrepreneur, Chang Wen conceived his first business venture when he was a student, having discovered that putting together second-hand bicycle parts and selling the finished product could land him a neat profit. He is passionate about harnessing technology to improve lives and enjoys adapting classical mathematical models to provide real-world solutions.

Supply Chains *(continued)*

Monday, 18 May, 3:00pm-5:30pm SGT



Badri Narayanan Gopalakrishnan **Applied Economist - Consultant**

Dr. Badri Narayanan Gopalakrishnan is the founder-director of Infinite Sum Modelling LLC, an economic/strategy consulting firm based in Seattle with offices in Vancouver, Beijing, New Delhi and Hong Kong. He's also an economist with University of Washington-Seattle and McKinsey and Company. He focuses on analysis for business strategy and public policy, employing a variety of quantitative models involving global supply chain economics. His 15+ years of applied economic research experience includes areas like trade, energy/environment, development issues, blockchain, internet of things, cloud, 3D printing, robotics, drones, etc., advising several start-ups/international/public organisations/private companies.



Frank Benzimra **Societe Generale | Head of Asia Equity Strategy & Multi Asset Strategist**

Frank Benzimra joined Societe Generale in 1994 and worked in various equity derivatives and research positions in Paris, Tokyo and Hong Kong. He is currently head of Asia equity strategy and multi-asset strategist. Frank is part of the Global Asset Allocation team, which has been ranked No.1 in the Extel survey from 2008 to 2019. He is a graduate of Sciences-Po and the London School of Economics and spent a year at Tokyo University as an Economics postgraduate student.



Joerg Ayrle **Thai Union Group | Group CFO**

Mr. Joerg Ayrle serves as Group CFO of Thai Union Group PCL since 2014, where his broad financial acumen and experience with key strategic functions has made a positive impact on performance culture, cash focus, governance and operational improvement. Taking up the role of a seasoned strategic business partner, Joerg's leadership has resulted in 10 successful acquisitions, joint ventures and buy outs since he joined Thai Union. Mr. Ayrle has received the Marquee Award as Asia's Best CFO from Corporate Treasurer for 2016 and The Global Banking & Finance Awards as Best Group CFO Thailand 2019. He sits on several Boards of Directors on behalf of Thai Union.

Supply Chains *(continued)*

Monday, 18 May, 3:00pm-5:30pm SGT



Ashish Jhina

Jumbotail | Co-Founder & COO

Ashish Jhina is Co-Founder and COO of Jumbotail, an online wholesale marketplace for food and grocery in India. He worked on his own farmland for a year before co-founding Jumbotail. Ashish is an alumnus of the Indian Institute of Technology in Delhi and has an MBA from Stanford University.

Capital Markets

Tuesday, 19 May, 9:00am-11:30am SGT



Mohamed Nasser Ismail

SGX | Senior Vice President, Global Head Equity Capital Markets

Mr Mohamed Nasser is responsible for developing SGX's Catalist for fast growing companies, and spearheads other private fund-raising platform initiatives. He is passionate about building stronger bridges between the technology and capital markets ecosystems in Singapore. Mr Nasser is also an Advisory Committee Member of the Personal Data Protection Commission ("PDPC") and Advisory Panel Member of the Singapore Envirotech Accelerator ("SEA"). He is also a Board Member of CapBridge, and was most recently appointed to the board of Enterprise Singapore in April 2018. Prior to assuming this role in 2014, Mr Nasser headed the Issuer Regulation Unit in SGX and held various regulatory roles. Before joining SGX in 2005, he was a State Counsel with the Attorney General's Chambers.



Ike Song

China Renaissance | Managing Director, Head of International ECM

Ike Song is a Managing Director and Head of International ECM in China Renaissance. He began working in Global Capital Markets in 2006. Prior to joining China Renaissance, Ike was a Senior Executive Director at Morgan Stanley ECM team, where he executed and originated IPO, Follow-on, Rights offering and various equity products for many notable Chinese/Hong Kong corporations in HK and US capital markets. Previously, Ike started his career in JPMorgan Investment Banking as an analyst in Debt Capital markets, focusing on high grade and sovereign bond issuance.

Ike has a Bachelor degree in Industrial Engineering and Economics from Northwestern University.



Darius Liu

iSTOX | Co-Founder & COO

Darius is Co-Founder & Chief Strategy Officer of iSTOX, a global digital platform powered by blockchain technology to facilitate connections between users and holders of capital in a regulated, transparent and flexible way.

Prior to iSTOX, Darius was Vice President of Total Portfolio Strategy (TPS) in the Economics & Investment Strategy department of GIC, where he focused on asset allocation and portfolio construction for the overall GIC portfolio, and a Singapore Government Administrative Service Officer and Head of Strategic and Operational Planning at the Singapore Ministry of Defence.

He spearheaded the establishment of the organisation's strategic planning and capability development framework and was responsible for oversight over the enterprise budget and resource allocation mechanisms. Darius also served in the Singapore Ministry of Finance, overseeing the review of GIC's investment policy and worked on strategic issues related to the management of Singapore's financial reserves held in GIC, Temasek Holdings and MAS.

Capital Markets *(continued)*

Tuesday, 19 May, 9:00am-11:30am SGT



Choo Oi Yee

iSTOX | Chief Commercial Officer

Choo Oi Yee is an experienced Managing Director with a demonstrated history of working in the financial services industry. She is skilled in Advisory, Equities, Capital Markets, and IPO. Her career spans financial institutions such as Nomura, Citigroup, Morgan Stanley, UBS, and more. She graduated from University of Manchester - Manchester Business School.



Sumeet Singh

Aequitas Research | Head of Research, IPOs & Placements

Aequitas Research is a leading ECM research firm with a focus on IPOs and placements/follow-on offerings across the Asia Pacific with deal size of over USD100m. Since 2015, we have covered 460+ IPOs and 550+ placements with a hit rate of 73% and 65%, respectively. We combine fundamental bottom-up views with our proprietary quantitative framework to provide a holistic analysis. Our coverage includes pre-IPO notes before the deal is launched, follow-up analysis once the deal is live and post-listing trading analysis. We also provide a more quant driven analysis on placement/follow-on offerings.



Marissa Lee

SPH | Correspondent

Marissa Lee is a Financial Journalist for The Business Times in Singapore. She covers the Singapore Capital Markets with a focus on small & mid-cap firms, and produces original analysis on companies, deals, distressed investments, and debt restructuring. She has a degree in Economics from the University of Chicago.



Steven Holden

Copley Fund Research | CEO & Founder

Steven Holden is the CEO and Founder of Copley Fund Research, an independent provider of research on equity fund positioning and performance. Set up in 2014, Copley focuses on global, global emerging market and Asia Ex-Japan equity funds, covering over \$1.2 trillion in assets across 750 active managers. The company provides data and analysis on market trends, manager exposures and active fund performance to an audience of investment managers, pension funds and fund selectors worldwide. His 14-year investment banking career started in 2000, where he worked for Morgan Stanley as an equity derivative trader focused on emerging markets in London. Following this, he spent 4 years at Citibank in London and Hong Kong as an Executive Director in derivative sales, focused again on emerging markets.

Capital Markets *(continued)*

Tuesday, 19 May, 9:00am-11:30am SGT



Eric Jungers

Societe Generale | Head of Equity Prime Brokerage, Asia

Eric Jungers is Head of Equity Prime Brokerage in Asia. He has previously spent 8 years on the index replication desk already between Tokyo and Hong Kong, latterly leading the desk.

Before that, he has developed quantitative long short equity models and high frequency automations, in Paris and then in Tokyo.

Eric holds a diploma from Ecole Polytechnique and ENSAE in France.



Dr Soraphol Tulayasathien

SET | Senior Executive Vice President

Dr. Soraphol Tulayasathien is Senior Executive Vice President at the Stock Exchange of Thailand overseeing Corporate Strategy, International Relations, and Research. He is an expert in macro and public economics. He has worked in the public, private, and academic sectors. He was a treasury strategist at the Siam Commercial Bank, a director at the Agricultural Futures Exchange of Thailand, and an advisor to the board of directors at National Credit Bureau. He joined the Department of Trade Negotiations at the Ministry of Commerce, where he represented Thailand in investment agreement negotiations under ASEAN, ASEAN-EU, and ASEAN-India frameworks.

Prior to joining the Stock Exchange of Thailand, Dr. Soraphol was the Executive Director of Macroeconomic Policy Bureau at the Fiscal Policy Office, Ministry of Finance, where he was responsible for GDP forecasting and Big Data on low-income earners. He was also the Deputy Spokesperson at the Ministry of Finance. Dr. Soraphol received the Outstanding Civil Servant Award in 2013.



Omar Slim

PineBridge Investments | Senior Portfolio Manager

Omar Slim is a senior portfolio manager within the Fixed Income team, responsible for managing funds investing primarily in the Asian credit, rates, and FX markets. Prior to joining PineBridge in 2013, Mr. Slim was a senior portfolio manager for Asian Fixed Income at State Street Global Advisors (SSGA) in Singapore where he led the development of the Asian credit investment process in Asia, built up their credit coverage and managed local and hard currency Asian Fixed Income portfolios. Before SSGA, Mr. Slim was a research analyst at BNP Paribas Corporate & Investment Banking. Mr. Slim holds a Master's of Science in Finance from Boston College's Carroll Graduate School of Management. He also is a CFA charter holder.

M&A

Tuesday, 19 May, 3:00pm-5:30pm SGT



Siew Kam Boon

Dechert LLP | Mergers & Acquisitions/Private Equity/Venture Capital Partner

Siew Kam Boon specialises in mergers and acquisitions with a significant background in cross-border transactions, private equity and emerging growth/venture capital with an emphasis on Pan-Asian matters. She works with private equity funds, venture capital funds, sovereign wealth funds, and corporate clients across all stages. She is qualified to practice law in England and Wales and Singapore.

She has been involved in some of the largest high profile M&A, private equity, and venture deals in APAC, including having acted for industry household names and Fortune 500 serial acquirers such as Partners Group, Baring Private Equity Asia, Capital Square Partners, Quadria Capital, Everstone Capital, ADV Partners, Hermes GPE, GIC, Sequoia Capital India, Qoo10, Microsoft, Sony Music, Golden Agri, and Honeywell.

She has been named one of the Top 30 under 40 lawyers for private funds (by Private Equity International), listed in Singapore Best Lawyers for Corporate Law (by Best Lawyers), and recommended as a foreign expert based in Singapore for Indonesia corporate/M&A (by Chambers Global and Chambers Asia). She was also recommended in Legal 500 Asia Pacific and IFLR1000 and shortlisted as a Rising Star for corporate work by Euromoney's Asia Women in Business awards 2017 and in the FT Innovative Lawyer Awards 2018.



Rohit Sen

Tardis Capital | Managing Director

Rohit Sen is Founder and Managing Director at Tardis Capital, advising issuers and businesses on listing on SGX and on M&A. He was an Associate Director at PwC in Singapore for 7 years and a Manager at Hutchison Telecommunications. He is a Chartered Accountant with the Institute of Chartered Accountants of India (ICAI).



Omesh Fabiani

Standard Chartered Bank | Executive Director, Financial & Strategic Investors Group

Omesh is an Executive Director in the Financial & Strategic Investors Group at Standard Chartered bank. He is responsible for the coverage of private equity funds, sovereign wealth funds, and other investors in S.E.Asia, primarily focusing on M&A advisory and event driven financing in relation to their investment activity. Prior to Standard Chartered, Omesh was part of the corporate finance and M&A teams at UBS Investment Bank where he focused on M&A and Equity Capital Markets transactions in S.E.Asia.

M&A *(continued)*

Tuesday, 19 May, 3:00pm-5:30pm SGT



Travis Lundy

Quiddity Advisors | Pan-Asia Catalysts/Events Analyst

Travis Lundy has 20+ years of experience in Asia doing alternative strategies (i.e. non-delta1 non long-only) in fixed income, equity derivatives, and activist/catalyst/event-driven and long-short equity strategies with most of that time spent managing money.

He has spent 4 years in fixed income macro, 8 years running internal hedge funds and 4 years in investment banking at Citi in Japan, 3 years running an Asia multi-strat portfolio at a hedge fund, and 4 plus years as an independent special situations analyst.



Lee Mitchell

Societe Generale | Director – Events Sales Trading

Lee Mitchell has 15 years' financial markets expertise in sell side roles with a focus on Asian equity special situations advisory and execution at firms including Churchill Capital, Aviate Global and Religare Capital Markets. He is currently a Director at Societe Generale in Singapore in their Asian equity special situations sales trading team, and prior to this role was a Co-Founder at Smartkarma.



David Blennerhassett

Quiddity Advisors | Pan-Asia Catalysts/Events Analyst

David Blennerhassett is a highly experienced sell-side analyst with in excess of 20 years of covering Asia Pacific equities, the past 13 years immersed in event strategies encompassing M&A risk arbitrage, directional long/short, stub trades and restructuring.

His background also includes accountancy (liquidation/bankruptcy/receivership) earlier in his career and as a chief financial officer of a global commodity company based in the US and Mexico.



Anette Jönsson

Dealreporter | Associate Editor

A Swedish national, Anette has lived in Hong Kong for the past 20 years, covering corporate news, as well as ECM and M&A deals. She is currently associate editor at Dealreporter, which focuses on event-driven and special situations across Asia-Pacific, and has previously worked with FinanceAsia, South China Morning Post and Dow Jones Newswires.

M&A *(continued)*

Tuesday, 19 May, 3:00pm-5:30pm SGT



Clara Law

Societe Generale | Delta One Strategist

Clara Law is Delta One and Equity Finance Strategist Asia Pacific, based in Hong Kong. She focuses on identifying opportunities and providing market intelligence on Corporate Actions, Stock Loan market, Relative Value and Delta One space in Asia Pacific. Clara joined the bank in November 2016 and brings experience from her previous roles in Equity Derivatives & Delta One Research in JP Morgan and Credit Suisse, dedicated to event-driven and delta one space. She received her Master's and Bachelor's degree in Finance from the Hong Kong University of Science and Technology.



Nikhil Sudheer

Investment Banker, Emerging Markets

Nikhil Sudheer is an Investment Banker, specialising in Emerging Markets. Over his investment banking career, Nikhil has gathered expertise in structuring and executing on Mergers and Acquisitions (cross border and domestic), and financing (equity, debt and structured products) transactions for corporate clients across Middle East, India, Turkey, Russia and CEE region.

Nikhil holds a Masters in Finance at London Business School and has graduated from the Indian Institute of Technology, Madras as a gold medallist.



Frank T. Troise

SenaHill Partners | Managing Director & Regional CEO

Frank is the MD & Regional CEO of SenaHill APAC - the Asian arm of SenaHill Partners, which is one of the US' leading FinTech investment/merchant banks. He is also the Managing Partner and CEO for SoHo Capital LLC, founded in 1997, a privately held US merchant bank focused on APAC. SoHo's global team advise companies worldwide, innovating at the intersection of Technology and Finance.

Frank is a frequent co-host on CNBC and the BBC. He is a well-sought-after keynote speaker and one of Asia's leading strategic voices in digital inclusion. His research, work, op-eds, and career have been widely published in The Economist, Institutional Investor, The Wall Street Journal, Barrons, Pension & Investments, and Investment News.

M&A *(continued)*

Tuesday, 19 May, 3:00pm-5:30pm SGT



Felicia Ling

DBS | Client Coverage – Healthcare & Pharmaceuticals

Felicia is a coverage banker with DBS Bank driving origination efforts for Healthcare & Pharmaceuticals sector in Indonesia. She has been a coverage banker for close to 10 years, with experience primarily in corporate advisory, M&A, private and public market fundraising for Southeast Asian companies across various sectors including Food & Agribusiness, Healthcare etc. Prior to joining DBS, she was an M&A investment banker at TC Capital, a boutique advisory firm focusing on corporate finance and private capital transactions for mid cap companies in Asia.

Q&A with Acuris

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does see long-term?

Though there are undoubtedly risks associated with any challenging trading environment, COVID-19 has also given rise to opportunities that will have a lasting impact on how businesses operate globally. Employers and employees have been forced to embrace remote working; physical events are being cancelled or postponed, and so need reimagining; and cross-border travel has come to a standstill. We've already seen companies adapting to social distancing - virtual meetings and online communications have increased exponentially over the past two months - and digital events are rapidly trying to replace physical ones.

In a way, we're in the middle of a business practice revolution - by the end of this pandemic, the events industry will have been completely reimagined and redefined. Companies will need to be agile and adapt quickly. Early adopters, such as Smartkarma and Acuris, are leading the way in this because they already have active communities they serve with a variety of products.

What is Acuris' business outlook for 2020, and beyond?

There is no doubt that the coronavirus pandemic has had a severe impact on the global economy. Many businesses and industries have been brought to their knees, while others are thriving. I'm extremely proud of how Acuris has responded to this crisis globally and regionally. We are in the business of providing market-moving intelligence and data, and this hasn't changed despite the setbacks. If anything, we have increased our coverage and responded to the new needs of our customers. Whatever the trading environment, people need intelligence and data to help them make the best decisions, so we are well hedged and well positioned.



Simon Anam

Managing Director – Asia Pacific
Acuris



Why is Acuris supporting INSIGHT 2020?

We are delighted to be involved with INSIGHT 2020. Our mission at Acuris is to help business professionals identify market opportunities through providing sector expertise and best-in-class intelligence. Through our sponsorship of INSIGHT 2020, we'd like to share this knowledge for an excellent cause - all proceeds are donated to UNICEF for their COVID-19 relief efforts in East Asia and the Pacific. Events such as INSIGHT 2020 help foster meaningful relationships and collaboration, creating a sense of community amongst industry professionals which is very much needed during these uncertain times. We've also worked closely with Smartkarma for a number of years (through our Dealreporter and TIM products), and so we are really pleased to support them in their efforts.



A unique angle

Discover a new competitive edge

Specialist news and intelligence that grows businesses



acuris.com

Ecommerce

Wednesday, 20 May, 9:00am-11:30am SGT



Piyush Gupta

Sequoia Capital (India) | Managing Director – Strategic Development

Piyush leads the Strategic Development team, where he works with startup founders to identify and create strategic engagement with global corporates and investors. Prior to joining Sequoia, Piyush served as a Managing Director at Deutsche Bank, where he was Head of Technology, Media and Telecom Investment Banking for India and Southeast Asia.

Piyush's expertise spans the entire capital structure, including public and private equity, converts, bonds, loans and M&A. During his 17-year investment banking career, he raised over \$11 billion in equity and debt financing for clients, and advised on M&A transactions valued at more than \$ billion.

Piyush holds an MBA from Indian Institute of Management, Ahmedabad.



Anthony Seow

DBS Bank | Managing Director & Head Payments & Platforms

Anthony Seow joined DBS in June 2013 and is currently the Managing Director and Head of Payments and Platforms, Consumer Banking Group in Singapore. Anthony has direct responsibilities to grow the Pay Lah!, cards and unsecured lending businesses under the Singapore consumer banking franchise.

Prior to his current position, Anthony was Regional Director for Affluent Products covering the Asia Pacific, Central Europe, Middle East & Africa regions at VISA. He was responsible for growing the consumer affluent products business and worked with financial institutions to develop their affluent cards portfolios.

Anthony has over 20 years of consumer financial and payments experience, and has worked in other leading financial services institutions.

Anthony holds a Bachelor of Arts in Economics from York University (Canada).



Aman Narain

Google | Global New Payments Ecosystems Lead

A banker-turned-Gogler, Aman leads new payment ecosystems for Google Pay, working across the financial services industry with regulators to launch innovative and market-leading payments solutions.

Prior to this he led Digital Ventures for Schrodgers, where he was responsible for digital channels, marketing, distribution alliances and FinTech. He launched the world's first chatbot by an Asset Manager for its intermediary clients.

He has been the Chief Executive (International) for BankBazaar, spent fifteen years with Standard Chartered, and has worked closely with startups as both an active Board Advisor and Investor. Aman graduated with honours in International Relations & Economics from Ohio Wesleyan University, and has an MBA from INSEAD.

Ecommerce *(continued)*

Wednesday, 20 May, 9:00am-11:30am SGT



David Jou

Pomelo Fashion | CEO & Co-Founder

David Jou is CEO of Pomelo, a leading omnichannel fashion brand in Asia. He has served as Pomelo's CEO since founding the company in 2013. David previously co-founded Lazada where he served as Managing Director. During his tenure, Lazada Thailand grew to be one of the leading online shopping sites in Thailand. Prior to Lazada, David was at Bain & Company in New York and New Mountain Capital, a \$10 Billion Private Equity fund based in New York.



Joseph Gan

Tech in Asia | Journalist

Joseph keeps one's finger on the pulse of Asia's social media and agrifoodtech scene. He's also worked with startups in Latin America and Europe in the venture capital space, drawing from his experience producing bulletins for international broadcasters CNBC and CNA.



Mitchell Kim

Independent Research Provider | Global TMT Analyst

Mitchell is a globally recognized TMT research analyst with 20+ years of experience. He was Head of Research of HK/China and Head of Internet and telecom research at Maybank Kim Eng in Hong Kong, where he made some of the highest return generating calls, tracked by Bloomberg. At Morgan Stanley, Mitchell was co-head of the Asian telecom research team, ranked #1 by Greenwich survey for 7 years. He also managed a long-short book at Moon Capital in New York.

Ecommerce *(continued)*

Wednesday, 20 May, 9:00am-11:30am SGT



Swati Bhargava

CashKaro | Co-Founder

Fortune 40 Under 40 entrepreneur, Swati Bhargava is an exemplary leader with over 15 years of experience and names like The London School of Economics and Goldman Sachs on her profile. At CashKaro, she spearheads everything including Investor Relations, Marketing & PR. Swati has been instrumental in laying the foundation of India's Affiliate Marketing Industry along with her Co-Founder and husband, Rohan Bhargava. Under their leadership, CashKaro has secured funding from various investors like Mr. Ratan Tata & Kalaari Capital and won accolades including The Best Publisher for Affiliate Marketing at IAMA and the Great Place To Work Certification in 2019.



Sarabjit Singh

McKinsey & Company | Associate Partner

Sarabjit is an Associate Partner with McKinsey Implementation based in Myanmar, specialising in ecommerce business development. He works with consumer and retail clients to build online businesses, from concept design and planning, to rapid pilots and scale-up.



Joel Yarbrough

Rapyd | Vice President for Asia Pacific

Joel Yarbrough is VP Asia-Pacific for Rapyd, a Global Payments Network that connects companies to all the ways the world likes to pay and the infrastructure to create their own fintech solutions, like ewallets, cards and financial services. He has previously overseen Payments and Business Development at Grab and PayPal, and spent almost 5 years at JP Morgan Chase.

Joel is a creative, passionate leader who loves using technology to take apart complex systems and rebuild them to help real people with real problems. While he never thought he'd spend so much time around digital money, he has spent most of his career helping strategise, design, product manage, and deliver multi-channel solutions in and around the intersections of financial services, commerce, and technology.

Ecommerce *(continued)*

Wednesday, 20 May, 9:00am-11:30am SGT



Goh Toh Sim

EC World REIT | Executive Director & Chief Executive Officer

Mr Goh has over 25 years of experience in the management of industrial parks, real estate development and business management in China. Prior to his current appointment, he was the Chief Representative in China for Keppel Corporation Limited where he was responsible for government relations and business development. Mr Goh was the Chief Executive Officer of SGX-listed Evergro Properties Limited, a real estate developer in Tianjin, Jiangyin and Changzhou. Mr Goh also served as the Chief Executive Officer of Ascendas (China) Pte Ltd from January 2004 to June 2006, where he was responsible for developing and managing Ascendas' businesses in China. He was the Deputy Chief Executive Officer of China- Singapore Suzhou Industrial Park Development Co., Ltd. from January 2000 to December 2003 where he was responsible for infrastructure development, finance and government relations. Mr Goh holds a Diplôme d' Ingénieur (French engineering degree which is equivalent to a Master's degree) in Telecommunications from the Ecole Nationale Supérieure des Télécommunications, Paris, France, and a Master of Business Administration from INSEAD, Fontainebleau, France.



Akshay Garg

FinAccel | Co-Founder & CEO

Akshay Garg is the Founder of FinAccel/ Kredivo, and a Kauffman Fellow, Class 18. He likes building great products and great teams. Previously, he was Co-Founder of Komli Media (acquired by Axiata and Affle), APAC's leading independent digital media and technology company. He dabbled in a few different things before finding startup nirvana - he's been a management consultant at Deloitte, a statistical analyst at the United Nations, a restaurateur in China, and an economics writer.



Aradhana Aravindan

Thomson Reuters | Correspondent

Aradhana has been a financial journalist with Reuters News for over a decade, focusing on economic and corporate news. She is responsible for writing about a broad spectrum of topics for a global audience - from government policies to developments at listed companies and startups. Prior to her role in Singapore, she was based in India with Reuters.

Q&A with Tokyo Stock Exchange

There is a perception that COVID-19 has brought forward many business risks. However, there will be opportunities. What opportunities does JPX see long-term?

- First of all, we would like to express our deepest sympathy to all affected and hope the situation gets better soon.
- Despite the current difficult circumstances, JPX's primary mission is to keep our securities market open in order to continuously provide investors with trading opportunities and listed companies with opportunities for equity financing.
- As the market of choice for various market players, we constantly strive to transform ourselves by utilising cutting-edge technologies. We would like to find opportunities for new products and services in anticipation of the long-term changes in world business/ social structure.

What is JPX business outlook for 2020, and beyond?

- Our most important mission is to securely provide the market infrastructure that satisfies our users, while properly responding to various risks stemming from the current environment of uncertainty. So, we need to continue stabilising and strengthening our finances to meet our responsibilities in providing investors, listed companies, and capital markets with services even under difficult market conditions.
- It is also important for us to make a more active contribution to building a "sustainable society" in our role as a responsible infrastructure operator supporting Asian financial and capital markets. We will strengthen measures to promote sustainability by encouraging ESG investment and disclosure.



Yoriyuki Sugiyama

General Manager

Tokyo Stock Exchange
(Japan Exchange Group) Singapore Branch



Why is JPX supporting INSIGHT 2020?

- We decided to support INSIGHT 2020 because the purpose of the event, which tries to change the picture of the investment industry to a truly beneficial social infrastructure, aligns with JPX's goal to provide better service to customers in Asia. We can be more altruistic to the whole society beyond our normal business practices.
- About this event, I think it is very meaningful to exchange cross-industry expert knowledge. Also, providing opportunities for networking to the participants would accelerate the momentum of Asian investment. We hope INSIGHT 2020 will be a beneficial event for all participants.

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EdTech

Wednesday, 20 May, 3:00pm-5:30pm SGT



Dr Barbara "Bobbi" Kurshan

University of Pennsylvania | Senior Fellow & Innovation Advisor

Bobbi Kurshan is an education entrepreneur and an expert on how innovation and technology are transforming teaching and learning. She has spent more than 30 years working in, and researching, the education marketplace. She is a Senior Fellow and Innovation Advisor who launched the US' first master's program in education entrepreneurship; introduced the VOLT program for online teaching; and has overseen the Milken-Penn GSE Education Business Plan Competition, the largest education business plan competition in the US.



Donna Wong

FuseZen | Founder & CEO

Ms. Wong founded Fusezen Limited in November 2011 focusing on consulting with higher educational institution leveraging her deep experiences in business and education. At the same time, she has also been a university lecturer in areas such as faculty training, business, and language.

Previously, Ms. Wong served as Dell's Marketing Director of for the Asia Pacific Region.

Ms. Wong received her BA degree from the University of Pennsylvania and her MBA degree from the University of Michigan.



Kelvin Koh Yew Hock

SISB Public Company Limited | CEO & Co-Founder

A staunch belief in the Singapore education curriculum became a two-decade adventure for Mr Kelvin Koh, and led to the founding of SISB. Since starting its first school in 2001, SISB now owns and manages four campuses in Bangkok, and is the co-owner of another campus in Chiangmai. SISB schools provide a through-train education pathway from Kindergarten to Grade 12, using Singapore and UK curricula, and the International Baccalaureate Diploma Programme (starting August 2020).

Under Mr Koh's leadership, SISB was successfully listed on the Stock Exchange of Thailand (SET) in 2018, and became an index member of sSET Index.



Hemesh Singh

Unacademy | Co-Founder & CTO

Hemesh Singh is Co-Founder and CTO of Unacademy, an India-based education technology platform that aims to build the world's largest online knowledge repository for multi-lingual education.

Unacademy use technology to empower great educators and create a community of self-learners. Hemesh is an engineer by training, having studied Electronics and Communications Engineering at Motilal Nehru National Institute Of Technology.

EdTech *(continued)*

Wednesday, 20 May, 3:00pm-5:30pm SGT



Zhen Zhou Toh

Aequitas Research | Senior Analyst

Zhen Zhou has four years of experience in Asia-Pacific IPOs and placement research. During this time, he covered China online education companies' listings in the U.S. and Hong Kong including Sunland Education, GSX Techedu, and Koolearn. He began his career as a content strategist at Smartkarma and he is currently a senior analyst at Aequitas Research.

Aequitas Research is a leading ECM research firm with a focus on IPOs and placements/follow-on offerings across the Asia Pacific with deal size of over USD100m. Since 2015, we have covered 460+ IPOs and 550+ placements with a hit rate of 73% and 65%, respectively. We combine fundamental bottom-up views with our proprietary quantitative framework to provide a holistic analysis. Our coverage includes pre-IPO notes before the deal is launched, follow-up analysis once the deal is live and post-listing trading analysis. We also provide a more quant driven analysis on placement/follow-on offerings.



Maria Spies

HolonIQ | Co-Founder & Managing Director

Maria Spies is Co-Founder and Managing Director of HolonIQ, a global education market intelligence platform, whose mission is to connect the world with the technology, skills, and capital to transform education. She has been Global Entrepreneur in Residence at the University of Pennsylvania and a General Manager, Global Learning & Teaching Services at Navitas.



Raj Shastri

Kaizenvest | Partner

Raj is currently a partner at Kaizenvest. Since 2007, Raj has invested in many medium sized companies in education, consumer and financial services and served as a board member. Raj works closely with founders and management teams to identify areas of value creation in growth strategy and operations.

He currently leads Kaizenvest's investments in Southeast Asia after joining the firm in mid 2011. Prior to joining Kaizenvest, Raj was with Guggenheim partners and Helix Investments. Some of the companies that Raj invested in his early years are either listed or have been acquired by strategic partners.

EdTech *(continued)*

Wednesday, 20 May, 3:00pm-5:30pm SGT



Jitin Sethi

L.E.K | Consulting Managing Director (Partner), Global Education Practice

Jitin Sethi is a Partner at L.E.K. Consulting. He is a founding member and leader of the Global Education Practice at L.E.K. Jitin has delivered education cases across the globe, and has extensive experience across all education segments, including K-12, Higher Education, Education Technology, Transnational Education, English Language Training, and Corporate Training. He frequently advises operators and investors globally on various strategy projects. Jitin works closely with private equity clients, tertiary institutions and school companies on investment opportunities, full potential assessment, business plan development, pricing uplift opportunity, and go-to-market strategy.

Healthcare

Thursday, 21 May, 9:00am-11:30am SGT



Dr Guotong Xie
Ping An | Chief Healthcare Scientist

Dr Guotong Xie has nearly 15 years of experience in the field of artificial intelligence at the IBM Research Institute, and has integrated research results from several research institutes into IBM solutions. He actively participated in the formulation of international open source organisations and international standards. He has published more than 50 papers in international conferences and journals, and won 30 patents and 3 IBM Outstanding Research Awards. He was awarded the outstanding IBMer in 2016.

He is committed to research and development of cognitive medical technology to extract medical evidence from vast quantities of medical data, and provide it to hospitals, pharmaceutical companies, governments, and patients through cognitive decision-making technology to improve the quality of medical care and safety.



Kuldeep Singh Rajput
Biofourmis | Founder & CEO

Kuldeep Singh Rajput is the CEO and Founder of Biofourmis, a fast-growing digital health company filled with committed, passionate people who care about augmenting personalised care and empowering people with complex chronic conditions to live better and healthier lives.

Recognised as part of "Forbes 30 Under 30", he has demonstrated strong leadership experience with building teams, developing talents, and successfully growing and managing strategic partnerships with global pharmaceutical manufacturers, health systems, and Payers. Under his leadership, Biofourmis has raised over US\$45 Million in venture capital from leading Venture Capital firms including Sequoia Capital, MassMutual Ventures, Singapore Government-linked EDBI, Aviva plc, and Mayo Clinic Ventures.

He uses his background and experience in biomedical engineering and data from the Massachusetts Institute of Technology (MIT) to unfold his vision of "Predicting and Preventing Serious Medical Events using AI". During his Ph.D. studies at the National University of Singapore (NUS), he built bioelectronic implants, which aim to control biological processes and treat diseases by modulating electric impulses.



Isabella Zhao
Independent Research Provider | Senior Healthcare Analyst, Asia ex-Japan

Isabella Zhao is a seasonal healthcare professional with more than 10 years experience in healthcare investment analysis. She worked as senior healthcare analyst at CDPQ, 2nd largest Pension Fund in Canada for the past two years. Previously, she was the leading healthcare analyst at JP Morgan and Morgan Stanley in Hong Kong. She graduated from NYU Stern MBA.

Healthcare *(continued)*

Thursday, 21 May, 9:00am-11:30am SGT



Dr. Karan Thakur

Indraprastha Apollo Hospitals | Vice President – Operations & Public Affairs

Dr. Karan Thakur is Vice President - Operations & Communications at Indraprastha Apollo Hospitals in New Delhi. He is a Healthcare Administrator, public speaker, opinion writer, and policy expert on healthcare. With nearly 15 years of experience in varied roles, Karan specialises in Hospital Operations, Project Management, Healthcare Policy, Public-Private Partnerships, Human Resource Management, and Team Building.



Kemp Dolliver

Cherrystone Hill Capital Management | Chief Investment Officer

Kemp Dolliver, CFA, is Managing Member of Cherrystone Hill Capital Management LLC, and has extensive experience in the capital markets in buy-side and sell-side roles in both the US and emerging Asia. Previously he was Managing Director and Head of Healthcare Research-Asia for Religare Capital Markets Pte Ltd. In addition, he led the healthcare research team at Avondale Partners LLC and was Managing Director at Cowen and Company. His buy-side experience includes managing a specialist healthcare fund investing in listed companies in the emerging markets, and co-managing \$2.5 billion in value-oriented equities. Numerous financial media outlets have sought his views on the healthcare sector.



Ewan Davis

Quadria Capital | Director

Ewan Davis is a Managing Director responsible for the Southeast Asia healthcare portfolio for Quadria Capital, one of the largest healthcare-focused private equity firms in Asia, with more than US\$1.5 billion in managed capital. He previously spent 10 years at UBS, working up from M&A analyst to Director supporting capital markets and M&A requirements of UBS clients in Southeast Asia. He graduated from the University of Oxford.



Lim See Wah

Hyphens Pharma | Chairman & CEO

Mr Lim See Wah is the founder, Chairman and CEO of **Hyphens Pharma** with more than 25 years of experience in the pharmaceutical industry. He is responsible for overseeing the Group's overall operations and managing its strategic direction. He holds a B.Sc. (Pharm.) with Honours (Second Class Honours Upper Division) from the National University of Singapore.

Hyphens Pharma is Singapore's leading specialty pharmaceutical and consumer healthcare group. It develops and owns several dermatological products and supplements. The Group also markets and sells specialty pharmaceutical products through exclusive agreements, as well as operates an online B2B platform for healthcare professionals.

Healthcare *(continued)*

Thursday, 21 May, 9:00am-11:30am SGT



Jonathan Sudharta
Halodoc | CEO & Co-Founder

Jonathan Sudharta is Co-Founder and CEO of Halodoc, a secure health-tech platform with a mission to simplify access to healthcare by connecting millions of patients with licensed doctors, insurance, labs, and pharmacies in one simple mobile application. Halodoc's innovative technology, nimble services, and patient focus enable a host of solutions including 24/7 doctor tele-consultation via chat, voice, or video; medicine purchase & delivery; lab services at home; and strong customer support.



Varun Khanna
Siloam Hospitals | Chief Commercial Officer

Varun Khanna is a senior healthcare professional and the Co-Chair at FICCI Health services and EVP - Fortis Healthcare, his second tenure with the company. He is responsible for the hospital and labs business through interventions in Commercial, Digital, Human Capital, Strategy, Sales, Marketing, Clinical Programs, Business Development, International Business, Pricing, Process, and Operational Effectiveness.

Varun has previously served as the Managing Director/ CGM at BD (Becton Dickinson & Co) in India, where he developed the strategic direction of BD India and South Asia. Prior to BD, he worked as the Regional Director at Fortis Healthcare, playing an instrumental role in driving the growth of business in two of its fastest growing regions – West and East. He has held a variety of progressively senior roles in sales, marketing, P&L leadership in large organisations in retail (Reliance Retail), and telecom (Bharti Airtel). He also served as the National Executive Board Member of AMCHAM, Chairman – Advamed India Working Group and Executive Committee, Co-Chair at FICCI Health Services Committee and Secretary and Treasurer of NATHEALTH.

While at Fortis, Varun participated in the Guinness world record for the highest number of cervical cancer screenings for Fortis Foundation and The Clean Hands to Save Life™ campaign around hand hygiene.



Maria Li
Tech in Asia | Chief Operating Officer

Maria is currently the Chief Operating Officer at Tech in Asia, a leading digital media publisher covering tech and startup news in Asia. Prior to TIA, she helped manage APAC business operations & strategy at Apple and served as an emerging markets consultant at Deloitte. Maria has her MBA from Wharton and MPP from the University of Virginia.

Sustainable Recovery

Thursday, 21 May, 3:00pm-5:30pm SGT



Esther An

City Developments Limited (CDL) | Chief Sustainability Officer

An active advocate for sustainability for over two decades, Esther has been instrumental in establishing CDL's leadership in sustainability since 1995. CDL is ranked top real estate company on the Global 100 Most Sustainable Corporations in the World 2020 and CDP A-List for corporate climate action since 2018. A forerunner in embracing the UN SDGs, Esther was conferred 2018 SDG Pioneer for Green Infrastructure and A Low Carbon Economy by the UN Global Compact. She sits on the boards or advisory platforms of several global organisations including the World Green Building Council and Asia Pacific Real Estate Association Singapore Chapter Board.



Munib Madni

Panarchy Partners | Founding Panvestor/CEO

Munib is Founding Panvestor/CEO of Panarchy Partners. He is in his 25th year of investing. The last 13.5 years at Morgan Stanley Investment Management (MSIM), he had assignments such as PM Emerging Markets Team, Chief Investment Officer Asia, and CO-PM Active International Allocation Strategy. Having started his career as a junior fixed interest PM in 1994, he has been an equity investor and Portfolio Manager since 1996, with the likes of Equitilink Investment Management and Aberdeen Asset Management.

As CIO at MSIM he was also involved with the integration of ESG into their investment processes. It is this experience that led to his belief and decision to have sustainability redefined and incorporated at the core of the Investment process. His educational background has seen him receive a Bachelor of Business (First Class Honors), LLB, and a CFA Designation.



Sanjiv Misra

Apollo Global Management | Chairman, Asia Pacific Advisory Board

Sanjiv Misra is Chairman of the Asia Pacific Advisory Board for Apollo Management, the global private equity and alternative asset management firm. He is also President of Phoenix Advisers Pte Ltd, a boutique advisory and principal investing firm.

Mr. Misra spent eleven years at Citigroup, from 1997 to 2008; most recently as Head of the Asia Pacific Corporate Bank (APCB) from June 2004 till May 2008. Prior to his appointment to this position, Mr. Misra served as the Chief Executive Officer of Citigroup's Global Corporate and Investment Banking Group (GCIB) in Singapore and Brunei and Citigroup Country Officer for Singapore; Head of Asia Pacific Investment Banking; and Head of Equity Capital Markets for Asia-Pacific. Prior to joining Salomon Brothers in January 1997, Mr. Misra spent over ten years in the Investment Banking Division at Goldman Sachs & Co, in New York, Hong Kong and Singapore.

He holds a Bachelor of Arts degree in economics from St. Stephen's College, Delhi University, a post-graduate diploma in management from the Indian Institute of Management, Ahmedabad, and a Master of Management from the J.L. Kellogg Graduate School of Management at Northwestern University.

Sustainable Recovery *(continued)*

Thursday, 21 May, 3:00pm-5:30pm SGT



Jenn-Hui Tan

Fidelity International | Global Head of Stewardship & Sustainable Investing

Jenn-Hui Tan is Head of Capital Markets and Corporate Governance for Fidelity International in Asia Pacific. Jenn manages the regional Corporate Finance team, which supports Fidelity's portfolio managers and research analysts on capital markets, mergers & acquisitions, special situations, corporate governance, responsible investment, and stewardship matters. He also engages with regulators, companies, investors and professional advisors on governance matters and with the investment banking community on public and private market equity activity.

Jenn joined Fidelity International in 2007 from Norton Rose LLP, where he was a corporate finance lawyer advising on capital market and M&A transactions.



David Smith

Aberdeen | Head of Corporate Governance

David Smith is Head of Corporate Governance, a role in which he supports Aberdeen's Asian Equities and Fixed Income Teams through research and engagement. David joined Aberdeen in 2011 from ISS, where he was Head of Asia (ex-Japan) Research.

David has a PhD in corporate governance and an MA in Corporate Strategy and Governance from the University of Nottingham and a BSc in Business Economics from the University of Wales. He is a CFA Charterholder.



Pierre-Michel Dumesnil

Lecturer | ESSEC Business School

Pierre-Michel Dumesnil has over 20 years of experience in equities within leading investment banks in New York, Hong Kong, London, and Paris. He has been a Director at ABN AMRO Bank NV, Vice President at Goldman Sachs, and Head of Sales Cash Equity at Credit Suisse, where he was involved in numerous "One Bank" projects, such as developing a platform to service private banking family offices and providing them with the best of CS equity franchise. He is currently based in Singapore, where he is involved in education as a lecturer on ESG Investing at Essec Business School and part of the executive committee of International French School Singapore.

Sustainable Recovery *(continued)*

Thursday, 21 May, 3:00pm-5:30pm SGT



Osbert Tang

Independent Research Provider | Onshore Credit & Equity Long-Short Analyst

Based in Shanghai since 2003, Osbert Tang is an equity analyst with over 20 years of experience on China transport, infrastructure, industrials and utilities sectors.

Osbert is highly ranked in the Asiamoney, Institutional Investors and Greenwich surveys. He served as the Shanghai Chief Representative for RBS and ABN AMRO for over 11 years. In addition, he has been with Moody's Investors Service focusing on ratings of China infrastructure and LGFV issuers.

Osbert holds a BBA from the Chinese University of Hong Kong, an MBA from the University of Texas at Austin and is a CFA charterholder.



Michael J. Howell

CrossBorder Capital | Managing Director & Cross-Asset Liquidity Strategist

CrossBorder Capital is an investment advisory firm specialising in macro-investing. Founded in 1996 with an international client base, CrossBorder focuses on monitoring and understanding global liquidity and capital flows. Our proprietary databases (available to clients) cover 80 countries in depth from 1980 onwards. We take a systematic quantitative methodology that uses this data with AI models to predict financial market movements. The efficacy of our data has been independently verified, and we have an associated but separate asset management division.



Jason Daw

Societe Generale | Head of Emerging Markets Research & Head of Asia Research

Jason has 20 years of experience providing investment and economic research and advisory at investment banking and asset management firms. He also has broad, multi-asset class experience across foreign exchange, equities and fixed income. Before joining SG, Jason was research manager at Mercer after working at Exelion Capital Management as chief economist in Singapore. Prior to moving to Singapore, Jason was chief investment officer - asset management & FX advisory at Royal Oak Capital Management. He previously worked at Merrill Lynch as a senior FX strategist and at Goldman Sachs as an FX strategist and economist. Jason started his career as an economic research analyst at The Central Bank of Canada.

Sustainable Recovery *(continued)*

Thursday, 21 May, 3:00pm-5:30pm SGT



Dr Bill Maldonado

HSBC | CIO APAC & Global CIO

Bill Maldonado is the HSBC Global Asset Management's CIO for Equities globally and the CIO for Asia-Pacific. Based in Hong Kong, Bill oversees the investment strategies in the region and works closely with the local CIOs and investment teams to align strategies, processes, and best practices for equity portfolio management globally.

Bill has worked in the asset management industry since joining HSBC in 1993 as a European Derivative-based Portfolio Manager and later on headed up a number of investment functions, such as non-traditional investments (including passive indexation mandates, fund-of-funds, structured products and hedge funds) and the alternative investments team. He became Global CIO, Equities and CIO for the UK in 2010 and relocated to Hong Kong in July 2011 to take up his current position. He holds a Bachelor's degree in Physics from Sussex & Uppsala Universities, a D. Phil in Laser Physics from Oxford University and an MBA from the Cranfield School of Management.



Prasenjit K Basu

Independent Research Provider | Economist and Political Strategist

PK Basu has 28 years' experience covering Asia's economies and markets, including 12 years covering the global economy. He was Chief Economist (SE Asia & India) at CSFB and Chief Asia (ex-Japan) Economist at Daiwa Securities. Among other roles, he was Global Head of Research at Maybank Kim Eng, Malaysia Equity Research Head and Chief ASEAN Economist at Macquarie, ASEAN Economist at UBS and the first Chief Economist at Khazanah Nasional. PK Basu started his career in the Asia Service of WEFA (Wharton Econometrics) in Philadelphia in 1990, rising to be Director of their Asia Service in June 1994.



George Hay

Thomson Reuters | Associate Editor

George Hay is an associate editor in Breakingviews' London office, focusing in particular on the global oil market, the Middle East, and the financial aspects of climate change. Prior to that he was European Financial Editor, leading Breakingviews' coverage of the euro zone and global financial crises. He has an undergraduate degree from Edinburgh University, a Graduate Diploma in Economics from Birkbeck, University of London, and his work has been recognised at the UK's Business Journalist of the Year Awards.

Closing Address

Thursday, 21 May, 5:30pm-6:00pm SGT



Arzish Baaquie

Smartkarma | Chief Operating Officer

Arzish is Smartkarma's Chief Operating Officer. During his time at Smartkarma, he has also helped set up the firm's UK operations, and built out the Special Situations research offering. Prior to joining Smartkarma in 2014, he worked at boutique investment bank TC Capital, where he advised on M&A transactions. He has also worked at Bloomberg LP, Bank of America Merrill Lynch and BNP Paribas, and his 11-year career in Financial Services has primarily been in Singapore and London.

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