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Orbweaver Platform

Sales automation for the
electronics industry.

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“In the world of connectivity, Orbweaver is the glue. As Digi-Key continues to invest in our digital platform, we have selected Orbweaver as our preferred data integrator.”

Chris Beeson

Executive VP, Sales & Supplier Management

Digi-Key Corporation



Sell more parts by improving the efficiency and accuracy of data exchanged with suppliers and customers.

The Orbweaver Platform is a set of software components designed to be flexibly assembled and deployed to solve common problems. Each platform component is a building block, and provides a specific set of technical functionality. Each of our core solutions are assembled from these building blocks. Many of our customers have specific requirements, and these individual platform components provide the ability to assemble a customized and efficient solution.

Our Solutions

Empower your sell-side team members to sell more parts.



RFQ Intake

Orbweaver centralizes quote activity for your team, bringing forward real-time data, identifying duplicate opportunities, and providing alternate work flows for price approval and internal discussion.



Sales Order Intake & Validation

API, EDI, Flat Files, and even PDF formats can be imported, validated for component availability and pricing, and automatically synced to your system of record so that only accurate data is actioned.



API Enablement

Exchanging data via API allows for the consuming system to review and confirm whether or not the transaction can be accepted. All of this instantly, in real time, and without the possibility of human error.



eCommerce Store

Orbweaver Accelerate, a robust eCommerce platform, is enhanced with real time connectivity to your supply chain, providing accurate and immediate lead-time availability and pricing data.



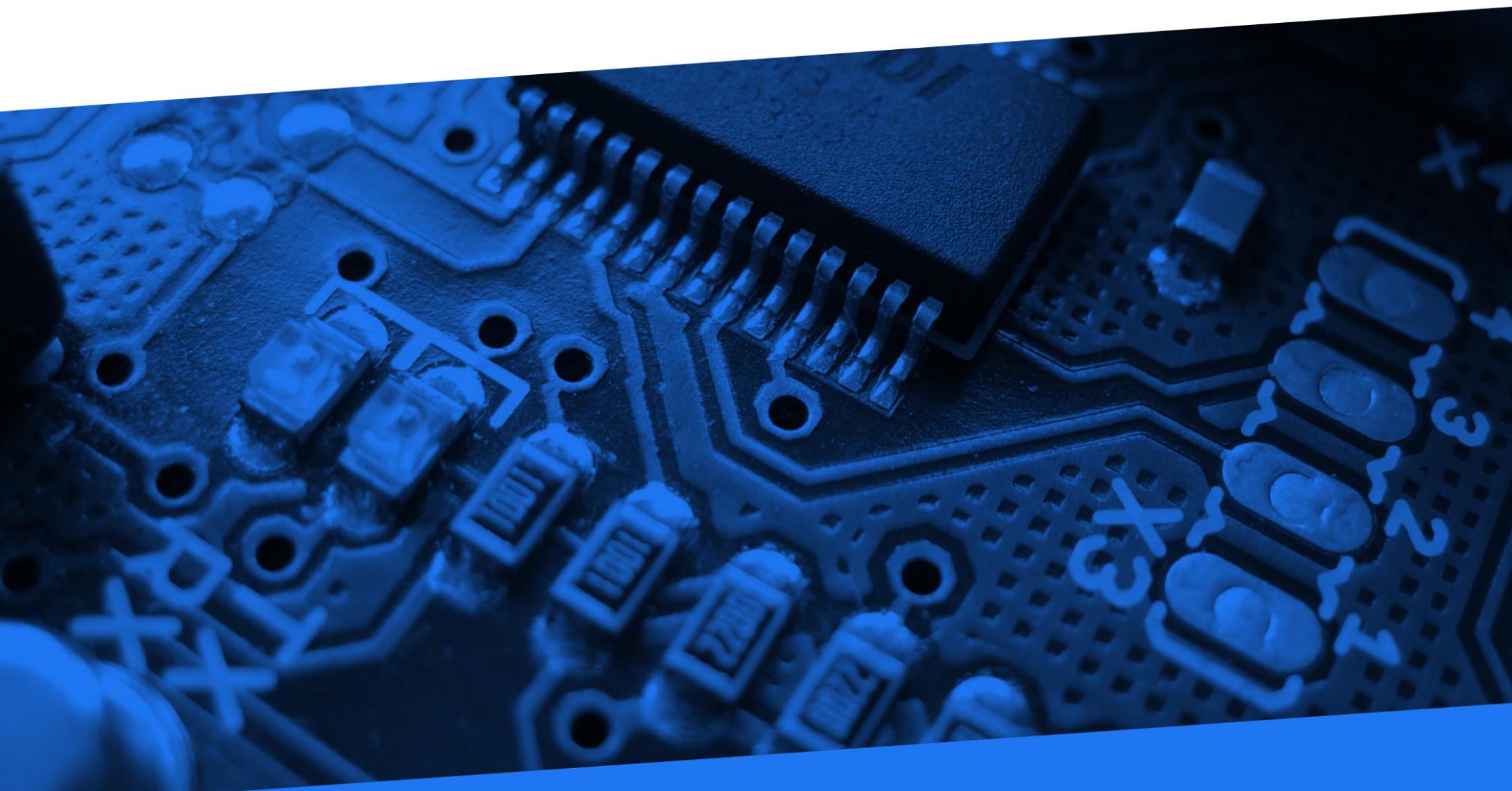
Part Information Management (PIM)

A centralized repository of component data and associated digital asset management powered with real-time user friendly inbound and outbound integration.



Supplier & Customer Integration

API Enablement, EDI Connectivity, Flat File Exchange all transform operational efficiency with your Supply Chain and make your company the preferred one to do business with.



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www.orbweaver.com/solutions

Our Platform

An integration and automation solution that simplifies sales and marketing operations.



Connect

Connect is a point-to-point data integration engine, designed to allow for multiple systems or companies to efficiently communicate across disparate protocols or data languages.



Advance

Advance is a web-based tool that allows our customers to monitor, manipulate, and apply automated workflows to their data as it flows through the *Connect* integration component.



Accelerate

Accelerate is a rich online "Customer Portal" experience that allows our customers to interact with their customers through a series of interactive and fully integrated tools.



Lockbox

Lockbox provides the highest level of security for government and corporations in the transfer and maintenance of sensitive data. Never shared or mined and customers retain ownership and control.



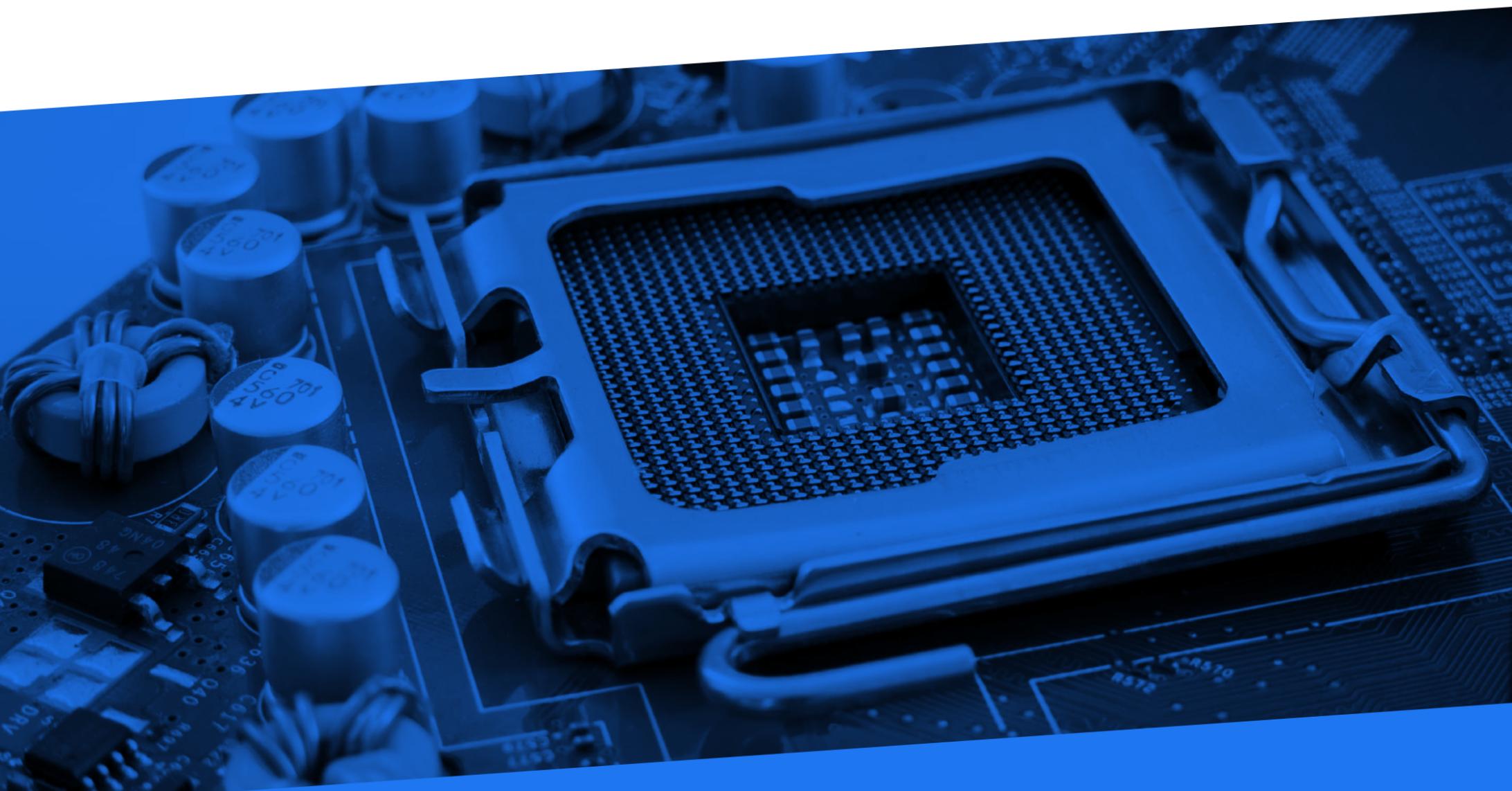
Analyze

Analyze is a data science engine that leverages Artificial Intelligence (AI) and machine learning to allow our customers to automate repetitive tasks and make decisions with predictive analytics.



Inform

Utilizing tools familiar to business enterprises, *Inform* provides an Excel based interface for the import and export of data contained within the Orbweaver Platform.



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Sell More Parts

The primary purpose of business is to maximize profits for the stakeholders while maintaining social responsibility. This objective can be accomplished by increasing revenue, or decreasing expenditures. Orbweaver can help you and your organization do both.

While it may be a challenge to find inspiration in discussing your company's Digital Platform, it is a topic we are passionate about. We aim to help make the Electronics Industry more agile, more efficient, more relevant, and ultimately to allow our clients to ***sell more parts***.

LEARN MORE

www.orbweaver.com/sell-more-parts

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“Our partnership with Orbweaver has allowed us to use their leading products and collaborate with their best in class people to develop JetStream, KEMET’s new quoting platform that enables us to be faster, smarter and more collaborative to respond to the thousands of lines we quote globally every day.”

Fernando Spada

VP Marketing & Digital Engagement

KEMET Electronics Corporation



Learn More

Find out how much time & money your business can save by automating the sales process with Orbweaver. Request a free consultation or demonstration with an Orbweaver electronics industry expert today.

[***www.orbweaver.com/consultation***](http://www.orbweaver.com/consultation)