



## The Orbweaver Platform

A procurement integration and automation solution built by industry experts, for the electronics industry

Manufacturers and distributors face common challenges in the electronics supply chain: inefficient manual data management processes, precious time lost, and valuable business opportunities left on the table.

Orbweaver simplifies the electronics procurement cycle by integrating our partners directly with their suppliers and customers. Securely collect, translate, and distribute electronics data, RFQs, and purchase orders in real-time, saving money and increasing speed to market.



By implementing the Orbweaver Platform, our partners see a dramatic increase in efficiency, reduction in costs, and improvement in customer service across their entire supply chain.



These 10 million parts consist of over 8,000 unique part numbers delivered on over 20,000 purchase order lines; frequently for next-day delivery. It is hard to imagine the time & labor saved from not having to hand-key 20,000 purchase orders, as well as the phenomenal improvement in performance and delivery. This program has a direct impact on factory turnaround and customer satisfaction.

Vice President of Supply Chain, Sonic

## Why the Orbweaver Platform?

Orbweaver offers unparalleled expertise and electronics industry knowledge. We directly focus on automating and streamlining data processes, unlocking visibility into data and analytics, and organizing strategic initiatives to scale a business.

- Seamless Integration
- Increased Efficiency and Speed to Market
- Direct and Secure Data Transfer
- Real-Time Data Insights and Analytics



## The Orbweaver Platform

| CONNECT              | Integrate and transfer data directly to and from your supply chain  Securely integrate and organize your data from any system or process (API, EDI, or Excel sheets). With Connect your data is transformed into one universal, easy-to-use model for component manufacturers, contract manufacturers, and distributors, making it easy to integrate to any trading partner in your supply chain.                                                                                                                    |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| orbweaver orbweaver  | Automate the intake of RFQs & POs  Streamline the most painful and time-consuming aspects of procurement, such as RFQ intake, processing, distribution, and analysis. Increase quote responsiveness and automate the reviewing, sorting, and processing of request for quotes (RFQs) and purchase orders (POs).                                                                                                                                                                                                      |
| orbweaver<br>ANALYZE | Unlock business opportunities and navigate data for insights and predictive pricing  Organize data from suppliers, parts, POs, RFQs, regions, and more so that it can be easily navigated and mined for insights. Unlock detailed, predictive analytics into core questions and industry trends so you can discover and cultivate new business opportunities. Utilize Artificial Intelligence (AI) to make accurate future-forward assumptions about your business so you can confidently price, order, and execute. |
| orbweaver<br>INFORM  | Reduce the time to generate a quote from hours to minutes, and do it directly in Excel  Import your pricing and availability data directly into Excel, perform markup and margin calculations, organize your supplier base, and integrate your availability and attribute data.                                                                                                                                                                                                                                      |

Secured by Lockbox, our fully encrypted data upload and storage feature, the Orbweaver Platform provides the highest level of data security in the transfer and management of sensitive information.

## **Learn More**

Learn more about how the Orbweaver Platform can transform your electronics procurement cycle.

Request a free consultation or demonstration with an Orbweaver electronics industry expert today.

**Request a Consultation** 

