



## CLIENT SPOTLIGHT

Seattle Children's

# Near-site clinic sees five-year net savings of \$16M



Seattle Children's faced an annual claims trend increase of 7-9%. That meant an extra \$3-4 million in yearly healthcare costs with no ability to predict or control trend. Under healthcare reform, Seattle Children's chose to grandfather their plans and avoid complying with the host of free benefits mandated under the act. This saved them nearly \$1 million per year, but the trade-off was a potential Cadillac tax of nearly \$4 million in 2018.

### The Challenge

**7-9%** rising medical claims every year

**\$3-4 million** loss every year

**No way to control** trend

### The Solution

Opened a near-site employee clinic offering integrated primary care, occupational health, health coaching and labs.

Allowed streamlining of vendors who were underutilized.

### The Results

Average ROI of **79.9%**

Consistent **4.6 out of 5** patient satisfaction rate

Average trend rate **reduced to 2%**

*"Vera is shaping the future of employee care. Their innovative and collaborative approach engages and empowers individuals to participate in all aspects of their own health and wellbeing, while reducing healthcare costs for both the employee and the organization."*

- Director of Occupational Health Services, Seattle Children's Hospital

## Are you facing a similar challenge?

Email [info@verawholehealth.com](mailto:info@verawholehealth.com) to learn how we can help you find the right solution.