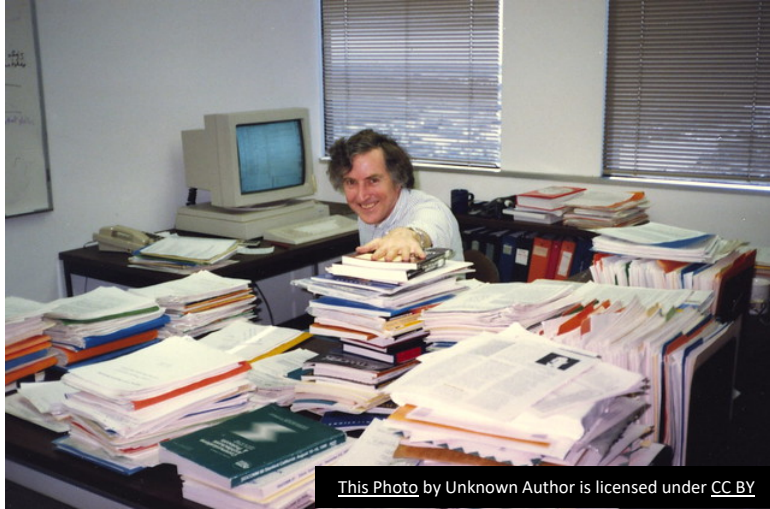




Canon
SEE IMPOSSIBLE

- Gary DeHart
- Publisher, Insightful Accountant and Tax Practice News
- Consultant, Canon USA
- www.insightfulaccountant.com
- www.taxpracticenews.com



Path to Paperless (Digital Transformation)

- How long have accountants and businesses been talking about going paperless?
 - 15 years? 20 Years?
- What is preventing it?
 - Security Concerns
 - I just don't have time
 - Another software I have to purchase
 - I don't know where to start
 - Other



What is
required to
effectively go
paperless
(transform
digitally)?

Scanner to handle existing source documents

Scanner to handle future source documents

Software

Data storage

Additional services, perhaps

Time, Staff, Desire and a Plan

The Good News.....

- Canon, the brand you know and trust, makes some of the best scanners on the market
 - They are ridiculously** reliable
 - They are ridiculously** priced
 - Some models have ridiculous** warranties
- ** the word “Ridiculous” is being used in a good way!



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But Wait-There's More Good News.....

- Canon Works With.....
 - Virtually every software out there through our ISIS and TWAIN Drivers

- Direct integrations, API and Plug-ins



Canon Scanners work with the leading tax and accounting software solutions



Document Management & Storage



OCR/ Data Entry



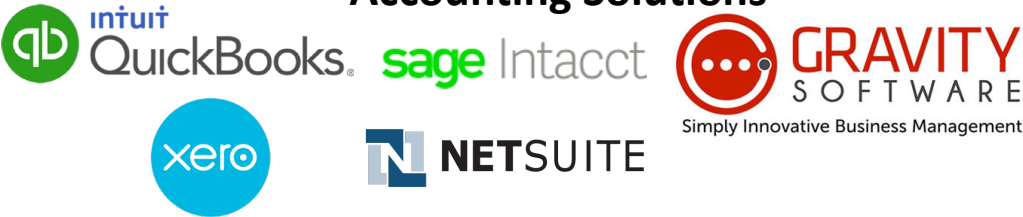
Practice Management



Tax/Tax Related



Accounting Solutions



Cloud Hosting

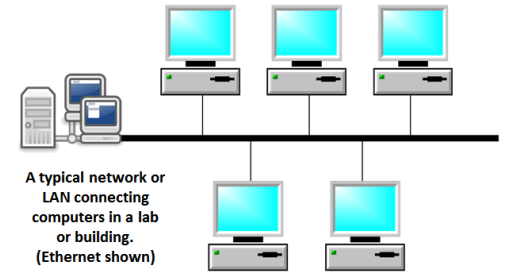


Industry Association Partners



Does Canon Have Network Scanners?

- Yes!
- ScanFront 400 (\$1800 machine)
- NA-10 Adaptor (LAN) - \$169
- WA-10 Adaptor (WiFi) - \$199
 - NA-10 and WA-10 Adaptors work with DR-C230, DR-C240, DR-M260



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I have a Scanner – What Now?

- Read the user's manual!
- Commit to Going Paperless (Digital Transformation)
- Make a plan
 - Set a start and end date
 - Identify who will do the work
 - Determine where you will store your data
 - Local? Cloud? Both?
 - Determine whether you need new software
 - Determine whether you need data more storage options



Canon imageFORMULA Models (MSRP)



- Portable
 - P208 – 1 Year Warranty - \$199-(SUREPREP DISCOUNT - \$112)
 - P215 – 1 Year Warranty - \$299-- (SUREPREP DISCOUNT - \$168)
- Desktop
 - DR-C225 & DR-C225W – 3 Year Warranty –
 - \$449/\$549 (SUREPREP DISCOUNT- \$253/309)
 - DR-C230 – 3 Year Warranty - \$495 (SUREPREP DISCOUNT – \$293)
 - DR-C240 – 1 Year Warranty - \$795 (SUREPREP DISCOUNT - \$447)
 - DR-M260 – 5 YEAR WARRANTY - \$1,195 (SUREPREP DISCOUNT -\$672)



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<https://shop.usa.canon.com/shop/en/catalog/scanners-copiers-fax>

- Canon Direct -
 - Use discount code CANONSUREPREP19 to receive a 25% discount

Gary DeHart

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