



STAR
The Professionals' Choice



TAX TRANSFORMATION
S U M M I T
NOVEMBER 3-5, 2019

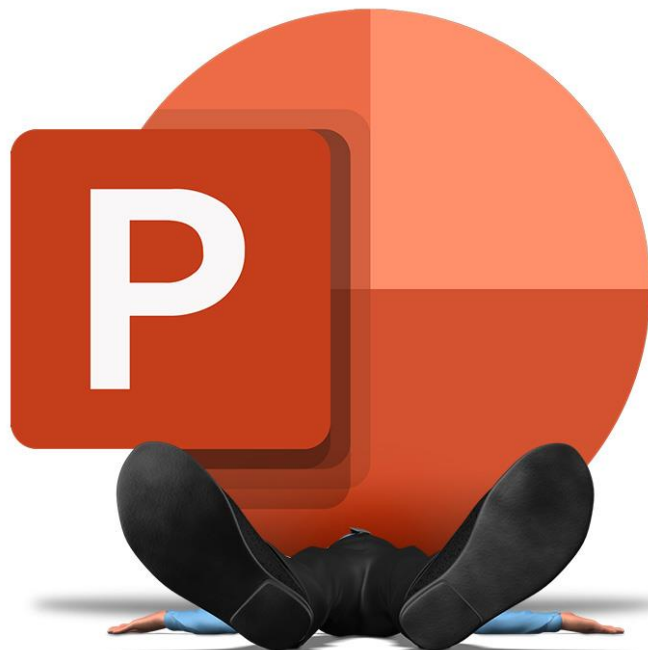
Practice Management

innovative • functionally rich • technically advanced



Practice Management
innovative • functionally rich • technically advanced




An Apology





Practice Management
innovative • functionally rich • technically advanced

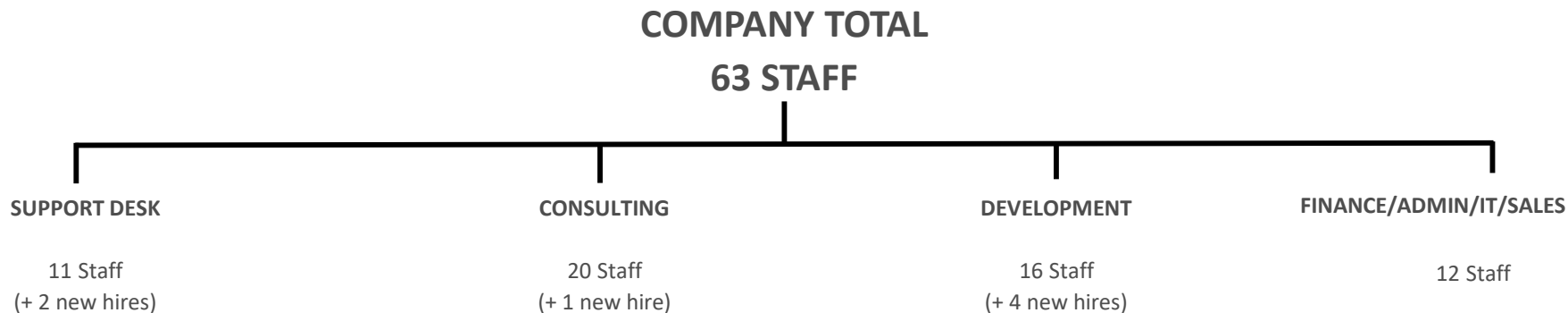
Profile of Star

- Supplying solutions to Accounting firms since 1973
- Part of \$2.5Bn Iris Software Group 
- Financially secure
- Specialist global supplier of Practice Management
- Locations in UK, Chicago, Dublin and Brisbane
- Microsoft Partner 
- Citrix Solutions Partner 



Practice Management
innovative • functionally rich • technically advanced

Profile of Star



HR & Marketing Resources:  IRIS



Profile of Star

- Multi national, multi lingual workforce



- All Consultants have accounting or finance backgrounds



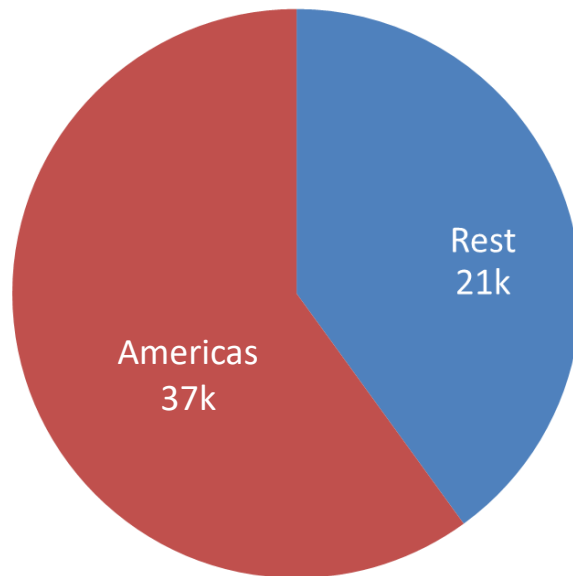
Who are Star clients?





Who are Star clients?

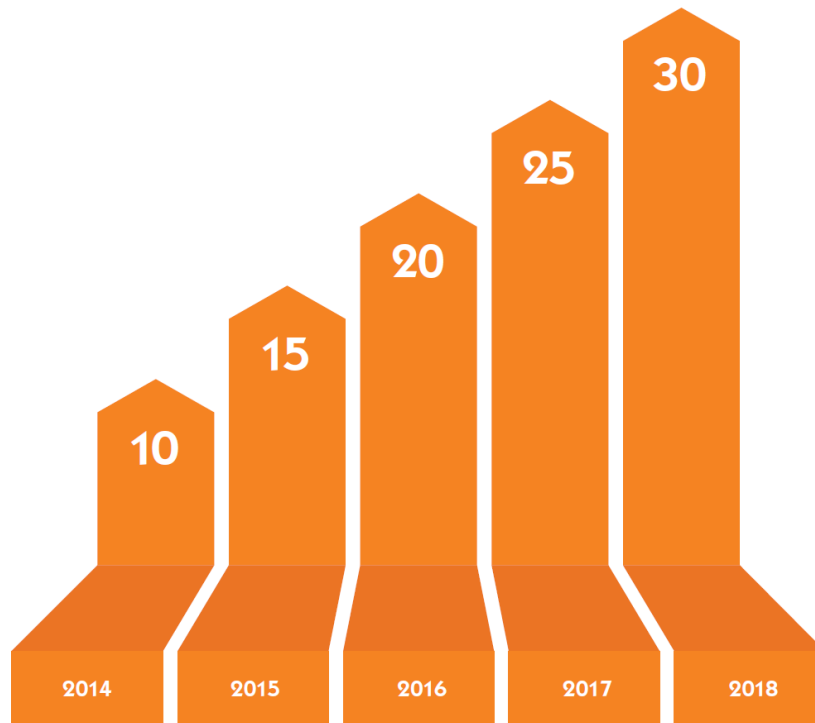
Thousands
of Seats





Practice Management
innovative • functionally rich • technically advanced

31 of Top100 US firms use Star





Practice Management
innovative • functionally rich • technically advanced





Practice Management
innovative • functionally rich • technically advanced

Who are Star clients?

Target Market: Top 150 firms



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Outside the Top 100





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Canadian Firms using Star



Welch LLP



Chartered Accountants
and Business Advisors



CHARTERED PROFESSIONAL
ACCOUNTANTS



The Star User Group (SUG)

- Run by the users, for the users
- Meets in February
- All North American clients are invited to participate
- In 2019 the number of people attending was 142
- Showcase and discuss new development, development strategy, vote on enhancements
- Special Interest Groups (SIGS) e.g. Scheduling, Billing etc.





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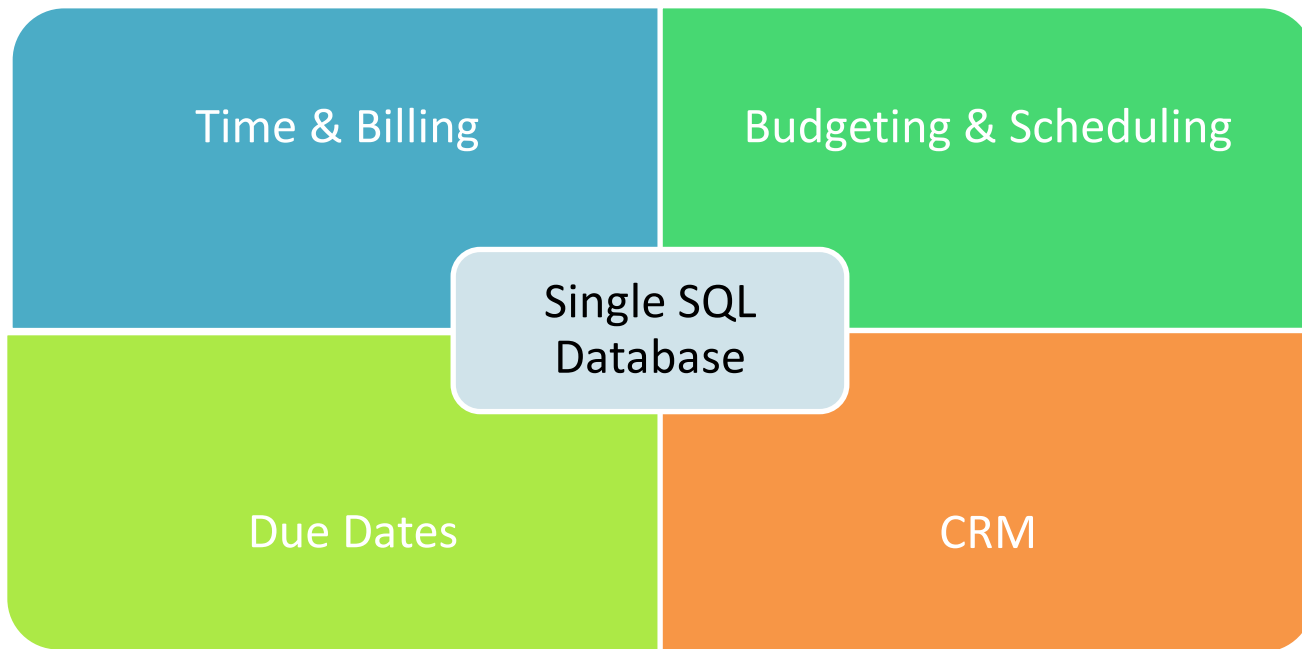
SUG 2020

- Feb 19-21
- Hilton Clearwater Beach Resort & Spa, FL.





Scope of Practice Management





Scope of Practice Management - Modules

Time Entry	WIP Ledger	Billing	Receipts	MS Business Central (NAV) General Ledger Accounts Payable Fixed Assets Budgeting Purchasing
Contacts	CRM	Email Alerts	Dashboard2	
Eng Budgeting	Staff Scheduling	BI & Cubes	Expense Entry	
Staff Budgeting	Multi-Entity	Fin. Services Import	WIP & AR Reserves	
Billing Forecast	Automated Billing	Quick Billing	Credit Collections	
User Defined Forms	Multi-Currency	System Report Pack	Due Dates/Workflow	
<i>Security, Access Controls & Filtering</i>				
CENTRAL SQL DATABASE				
Staff	Clients	Eng's	Contacts	
Offices	Regions	Entities	Service Lines	
Charge Rates	Service Codes	Ind Sector	Disciplines	

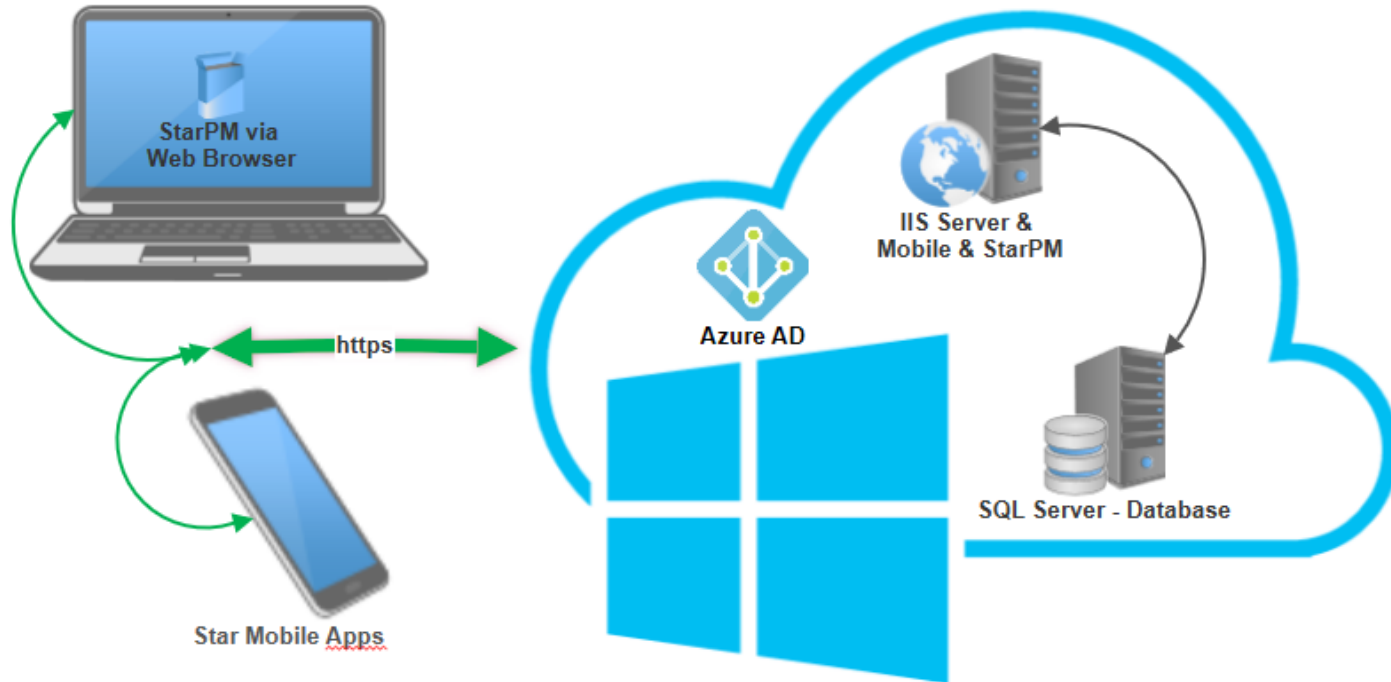


Scope of Practice Management





Future plans – using Azure





Scope of Practice Management - Modules

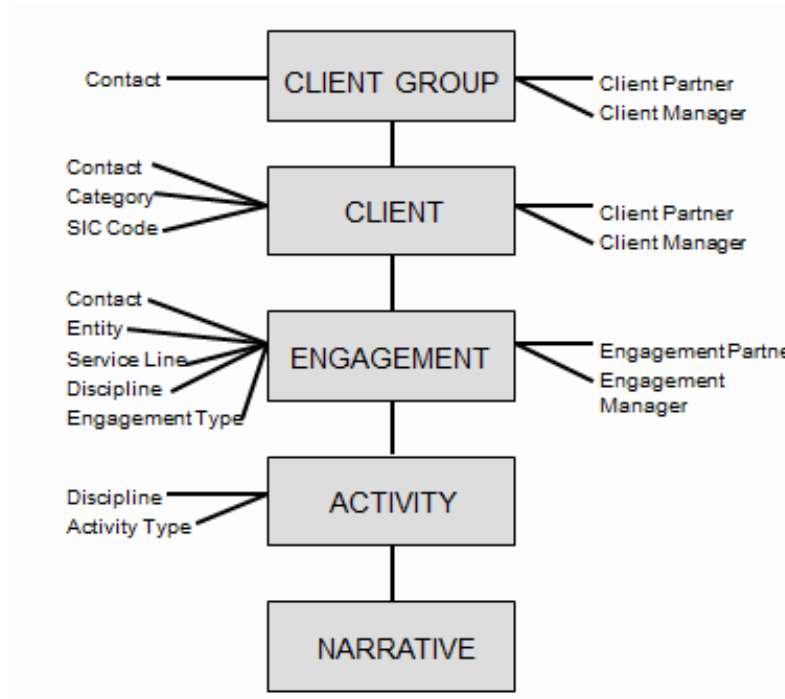
Time Entry	WIP Ledger	Billing	Receipts	MS Business Central (NAV)	
Contacts	CRM	Email Alerts	Dashboard2		General Ledger
Eng Budgeting	Staff Scheduling	BI & Cubes	Expense Entry		Accounts Payable
Staff Budgeting	Multi-Entity	Fin. Services Import	WIP & AR Reserves		Fixed Assets
Billing Forecast	Automated Billing	Quick Billing	Credit Collections		Budgeting
User Defined Forms	Multi-Currency	System Report Pack	Due Dates/Workflow		Purchasing
Security, Access Controls & Filtering					
CENTRAL SQL DATABASE					
Staff	Clients	Eng's	Contacts		
Offices	Regions	Entities	Service Lines		
Charge Rates	Service Codes	Ind Sector	Disciplines		



One client record for one client

WIP can be analysed by:

- Client & Engagement
- Client Group
- Client, Engagement & Activity
- Client, Engagement & Stage
- Client, Engagement, Stage & Activity
- Client Group Partner portfolio
- Client Group Manager Portfolio
- Client Partner Portfolio
- Client Manager portfolio
- Engagement Partner portfolio
- Engagement Manager portfolio
- Entity
- Service Line
- Discipline
- Activity Type





Client : 3268 Birmingham Waterways

Save and Continue Save and Close Exit Tools

ADDRESS INFORMATION CONTACTS ASSOCIATED CLIENTS **JOBS** WIP AR TRANSACTIONAL NOTES CLIENT TICKLERS

Add Edit Delete Excel

NAME	TYPE	OFFICE	ENTITY	SERVICE LINE	PARTNER	MANAGER	STATUS
Buy side support	Buy Side Support	Seattle	BS LLP	Transaction Advisory...	Thompson I		Closed
Project Opus (Movati)	Financial Advisory		Transaction Serv.	Corporate Finance	Thompson I	Hayward M	Closed
Project Opus - Movati (Wu)	Financial Advisory		Transaction Serv.	Corporate Finance	Thompson I	Hayward M	Active
2256543 Ontario Ltd(Opus/M...	Financial Advisory		Transaction Serv.	Corporate Finance	Thompson I	Hayward M	Active
OCEF Litigation	Damage Quantification		Valuations	Litigation Support	Potter M		Active
DIT - Tax Advisory	Transaction Advisory		BS LLP	Domestic & Internati...	Thompson I		Active
CR-2256543 Ontario Limited (...)	Capital Raise		Corporate Finance	Corporate Finance	Thompson I		Active
CR-Opus / Movati (Wu)	Capital Raise		Corporate Finance	Corporate Finance	Thompson I		Active
KCPA	HST recovery		BS LLP	Indirect Tax	Thompson I		Active
KCPA 2020	HST recovery		BS LLP	Indirect Tax	Thompson I		Active



Time and Expenses

Timers Benefits Staff Select Help Preferences

Period Ending: 8/31/2017
TS Owner: Ian Thompson

- FAVOURITES
- HISTORY
- NON-CHARGEABLES
- EXPENSES
- EXPENSE RECEIPT
- FILES
- TIMESHEETS

DAY	START	DAY	END
Mon	9/25/20...	Sat	9/30/20...
Mon	9/18/20...	Sun	9/24/20...
Mon	9/11/20...	Sun	9/17/20...
Fri	9/1/2017	Sun	9/10/20...
Mon	8/28/20...	Thu	8/31/20...
Mon	8/21/20...	Sun	8/27/20...
Mon	8/14/20...	Sun	8/20/20...
Mon	8/7/2017	Sun	8/13/20...
Tue	8/1/2017	Sun	8/6/2017
Mon	7/24/20...	Mon	7/31/20...
Mon	7/17/20...	Sun	7/23/20...

TIME (LIST)	TIME (GRID)	TIME (CALENDAR)	EXPENSES										
New Line	Scheduled Time	Export	Save Delete Search Submit Recall Approve										
1	CLIENT ↑	2	JOB ↓	STAGE	WORK CODE	STATE	RATE	TOTAL	MON 28	TUE 29	WED 30	THU 31	STATUS ↑
▶	➔ A William Smithson L...	DIT - Tax Advisory	N/A	1006 Client Meetings	Washington	Rate 1	6.00	0.00	0.00	3.00	3.00	0.00	Validated
▶	➔ A William Smithson L...	Audit 2018	Planning	1001 File Preparation	Washington	Rate 1	2.00	0.00	0.00	2.00	0.00	0.00	Validated
▶	➔ A William Smithson L...	Audit 2018	File preparation	1005 Quality File Revl...	Washington	Rate 1	2.00	0.00	0.00	0.00	0.00	2.00	Validated
▶	➔ Adt Security Systems	NTR 2016	N/A	1001 File Preparation	Ontario	Rate 1	0.10	0.00	0.00	0.00	0.00	0.10	Validated
▶	➔ Adt Security Systems	NTR 2016	N/A	1001 File Preparation	Ontario	Rate 1	3.00	0.00	3.00	0.00	0.00	0.00	Approved
▶	➔ Adt Security Systems	NTR 2016	N/A	1002 Planning	Ontario	Rate 1	2.90	2.00	0.00	0.00	0.00	0.90	Approved
▶	➔ Advance Title Inc	2017 Audit	Planning	1001 File Preparation	Washington	Rate 1	40.00	10.00	10.00	10.00	10.00	10.00	Approved
▶	➔ Albia Newspapers Inc	NTR 2017	N/A	1001 File Preparation	Ontario	Rate 1	22.00	2.00	20.00	0.00	0.00	0.00	Validated
▶	➔ Albia Newspapers Inc	NTR 2017	N/A	1003 File Review	Ontario	Rate 1	7.00	0.00	2.00	5.00	0.00	0.00	Validated
Chargeable:								149.50	26.00	61.00	34.00	28.50	
Non-Chg:								8.00	8.00	0.00	0.00	0.00	
Total:								157.50	34.00	61.00	34.00	28.50	
Min Time:								0.00	0.00	0.00	0.00	0.00	
Over-/Under:								157.50	34.00	61.00	34.00	28.50	

PERIOD TOTALS TIMELINE DETAILS BUDGET

PERIOD	CHARGEABLE	NON CHARGEABLE	TOTAL	UTILIZATION
PTD	149.50	8.00	157.50	100.00
MTD	196.50	94.50	291.00	85.80
YTD	933.56	601.95	1,535.51	75.10



Period Ending: 8/31/2017
TS Owner: Ian Thompson

Time and Expenses

- FAVOURITES
- HISTORY
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Mon	8/14/20...	Sun	8/20/20...
Mon	8/7/2017	Sun	8/13/20...
Tue	8/1/2017	Sun	8/6/2017
Mon	7/24/20...	Mon	7/31/20...
Mon	7/17/20...	Sun	7/23/20...

TIME (LIST) TIME (GRID) TIME (CALENDAR) EXPENSES

		DATE	CLIENT	JOB REF	JOB	WORK CODE	STATE	RATE	COMMENT	TIME	STATUS	
▶	↕	8/28/2017	Adt Security Systems	41678	NTR 2016	1002 Planning	Ontario	Rate 1		2.00	Approved	
▶	↕	8/28/2017	Glacier Sales Sunrise...	41656	Indirect Tax	1002 Planning	Washington	Rate 1		0.00	Proposed	
▶	↔	8/28/2017	Advance Title Inc	41165	2017 Audit	1001 File Preparation	Washington	Rate 1		10.00	Approved	
▶	↕	8/28/2017	Albia Newspapers Inc	36730	NTR 2017	1001 File Preparation	Ontario	Rate 1		0.00	Proposed	
▶	↔	8/28/2017	Wheat Genetics Quali...	35383	Hi-fx Audit 2016	1006 Client Meetings	Washington	Rate 1		10.00	Approved	
▶	↕	8/28/2017	Phillips Greenberg St...	34683	NTR 2016	1001 File Preparation	Washington	Rate 1		0.00	Proposed	
▶	↕	8/28/2017	Mark Almond	27675	Indirect Tax	5502 Sales Tax - Rec...	Washington	Rate 1		0.00	Proposed	
▶	↔	8/28/2017	Blechner Schumann...	25006	Firm - Non Chargeable	N033 Vacation	Ontario	Rate 1	Ski weekend	8.00	Approved	
▶	↕	8/28/2017	Professional Civil Pro...	10878	Accounting	1001 File Preparation	Ontario	Rate 1		0.00	Proposed	
▶	↔	8/29/2017	Adt Security Systems	41678	NTR 2016	1001 File Preparation	Ontario	Rate 1	awddqwdadadadasdasd	3.00	Approved	
										Chargeable:	113.60	
										Non-Chg:	8.00	
										Total:	121.60	
										Min Time:	0.00	
										Over/-Under:	121.60	

PERIOD TOTALS TIMELINE DETAILS BUDGET

PERIOD	CHARGEABLE	NON CHARGEABLE	TOTAL	UTILIZATION
PTD	113.60	8.00	121.60	100.00
MTD	160.60	94.50	255.10	83.16
YTD	897.66	601.95	1,499.61	74.36



Time and Expenses

Timers Benefits Staff Select Help Preference

Period Ending: 8/31/2017
TS Owner: Ian Thompson

- FAVOURITES
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Fri	9/1/2017	Sun	9/10/20...
Mon	8/28/20...	Thu	8/31/20...
Mon	8/21/20...	Sun	8/27/20...
Mon	8/14/20...	Sun	8/20/20...
Mon	8/7/2017	Sun	8/13/20...
Tue	8/1/2017	Sun	8/6/2017
Mon	7/24/20...	Mon	7/31/20...
Mon	7/17/20...	Sun	7/23/20...

TIME (LIST) TIME (GRID) TIME (CALENDAR) EXPENSES

New Entry Save Delete Submit Recall Approve

Totals Monday, August 28, 2017 - Thursday, August 31, 2017 Day Period View

	28 Monday	29 Tuesday	30 Wednesday	31 Thursday
All Day	Mark Almond : Indirect Tax	Rainbow Metal Units Inc : Notice To Reader - 2017	Adt Security Systems : NTR 2016	Adt Security Systems : NTR 2016
	Southwest Fasteners : NTR - 2015	Phillips Greenberg Strain : NTR 2016	Adt Security Systems : NTR 2016	Blue Sky Consulting : NTR 2016
	Professional Civil Process : Accounting	Adt Security Systems : NTR 2016	Phillips Greenberg Strain : NTR 2016	Adt Security Systems : NTR 2016
		Alethea Mayon : Accounting - 2016		Bronze Age Jewels : Accounting
		Blue Sky Consulting : NTR 2016		Quality Rehabilitation Svc Inc : Accounting
	Rainbow Metal Units Inc : Notice To Reader - 2017		Bank Of Marion : Accounting	
	Mark Almond : Indirect Tax		American Woodcrafters : NTR 2017	
			Albia Newspapers Inc : NTR 2017	
			Albia Newspapers Inc : NTR 2017	
12:00 AM				

Show Core Time Only

PERIOD TOTALS TIMELINE DETAILS

	PERIOD	CHARGEABLE	NON CHARGEABLE	TOTAL	UTILIZATION
PTD		34.80	0.00	34.80	100.00
MTD		81.80	86.50	168.30	71.56
YTD		818.86	593.95	1,412.81	72.57



	CLIENT ↑	JOB REF ↓	JOB ↓	WORK CODE	STATE	RATE	TOTAL	MON 28	TUE 29	WED 30	THU 31	STATUS ↑
▶	A William Smithson L...	38128	DIT - Tax Advisory	1006 Client Meetings	Washington	Rate 1	6.00	0.00	3.00	3.00	0.00	Validated
▶	Adt Security s										0.00	Approved
▶	Adt Security s										0.90	Approved
▶	Advance Title										10.00	Approved
▶	Albia Newspa										0.00	Proposed
▶	Albia Newspa										0.00	Validated
▶	Alessandra, M										0.00	Errors
▶	Alessandra, M										0.00	Validated
▶	Alessandra, M										0.10	Approved
▶	American Wo										2.00	Validated
											23.60	
											0.00	
											23.60	
											0.00	
											23.60	

Benefits Enquiry for Ian Thompson

Enquiry selection criteria

Benefits: **Vacation** Year: **6/30/2018**

DESCRIPTION	ACCRIED DATE	EARNED DATE	COMMENTS	EARNED	BALANCE
TAKEN	8/28/2017	8/28/2017		-8.00	-9.35
TAKEN	8/15/2017	8/15/2017		-5.50	-1.35
TAKEN	8/14/2017	8/14/2017		-7.50	4.15
TAKEN	8/4/2017	8/4/2017		-7.50	11.65
TAKEN	8/3/2017	8/3/2017		-7.50	19.15
TAKEN	8/2/2017	8/2/2017		-7.50	26.65
TAKEN	8/1/2017	8/1/2017		-7.25	34.15
EARNED	6/1/2017	6/1/2017		10.00	11.15

Close

PTD	PERIOD	CHARGEABLE	NON CHARGEABLE	TOTAL	UTILIZATION
		113.60	8.00	121.60	100.00

DAY	START	DAY	END
Mon	9/25/20...	Sat	9/30/20...
Mon	9/18/20...	Sun	9/24/20...
Mon	9/11/20...	Sun	9/17/20...
Fri	9/1/2017	Sun	9/10/20...
Mon	8/28/20...	Thu	8/31/20...
Mon	8/21/20...	Sun	8/27/20...
Mon	8/14/20...	Sun	8/20/20...
Mon	8/7/2017	Sun	8/13/20...
Tue	8/1/2017	Sun	8/6/2017
Mon	7/24/20...	Mon	7/31/20...
Mon	7/17/20...	Sun	7/23/20...



Star PM | localhost/StarPMWeb23Oct19Sched

STAR Time and Expenses | Hello STARNET/CliveBI

Time and Expenses | My Scheduled Work | Job Budgeting

Timers | Benefits | Staff Select | Help | Preferences

TIME (LIST) | TIME (GRID) | TIME (CALENDAR) | EXPENSES

New Line | Scheduled Time | Export | Save | Delete | Search | Approve

	DATE ↑	CLIENT REF	CLIENT ↓	ENGMT	STAGE	TASK CODE	RATE	COMMENT	TIME	STATUS
Scheduled Time										
Timesheet Period: 11/4/2019 to 11/10/2019										
Send			Send With Time			Close				
DATE	CLIENT REF	CLIENT	ENGMT	STAGE	TIME	COMMENT				
11/5/2019	04762200	Moonshine Traders Llc	TestAudit-04762200		8.00	Booking				
11/6/2019	04762200	Moonshine Traders Llc	TestAudit-04762200		8.00	Booking				
11/7/2019	04762200	Moonshine Traders Llc	TestAudit-04762200		8.00	Booking				
11/8/2019	04762200	Moonshine Traders Llc	TestAudit-04762200		8.00	Booking				
11/4/2019	05671900	10 Cafe Bar	Tax-05671900	Review	3.00	Booking				
11/4/2019	00582000	Mr D M Korabowski ...	Tax-00582000	Review	5.00	Booking				

RANGE	NON CONT	NON CH	CHARGE TOTAL	TOTAL
Current	0.00	0.00	0.00	0.00
MTD	0.00	0.00	0.00	0.00
YTD	0.00	0.00	3.00	3.00



EE 3G VPN 15:34

Cancel **Add Entry** **Done**

Client Star Professional, Star

Job Application documentation & hel...

Date Sat 07 February

Stage N/A

Charge a/c Choose item

Time 0.00

Notes Enter notes

86% 10:49

Cancel **Expense Route** **Done**

New Expenses Route

Distance: 1428.18 mi Round Trip:

Locations Saved Edit Move Up Move Dn

8770 W Bryn Mawr Ave Suite 1300, Chicago, IL 60631, USA

The White House, Pennsylvania Avenue Northwest, Washington, DC, USA

powered by Google

Distance Show Map



Scope of Practice Management - Modules

Time Entry	WIP Ledger	Billing	Receipts	MS Business Central (NAV)
Contacts	CRM	Email Alerts	Dashboard2	
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Security, Access Controls & Filtering				
CENTRAL SQL DATABASE				
Staff	Clients	Eng's	Contacts	
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Charge Rates	Service Codes	Ind Sector	Disciplines	
				General Ledger
				Accounts Payable
				Fixed Assets
				Budgeting
				Purchasing



Expense Import - SurePrep

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	Binder Submitted On	Binder Created On	Client ID	Binder ID	Client Engagement ID	Client Name	Firm ID	Credit Type	Tax Year	Commitment Year	List Price Type	Location	Project ID	Binder Type	Taxsoftware Name	Service	With Lead	Base Fee
2	Feb 28, 2019 11:48:24	Mar 08, 2019 08:40:38						Paid	2018	2018	STD_2018			1040Scan				
3	Feb 28, 2019 11:48:27	Feb 28, 2019 11:48:28						Paid	2018	2018	STD_2018			1040Scan				
4	Feb 28, 2019 11:53:17	Mar 08, 2019 10:38:38						Paid	2018	2018	STD_2018			1040Scan				
5	Feb 28, 2019 11:53:21	Feb 28, 2019 11:53:21						Paid	2018	2018	STD_2018			1040Scan				
6	Feb 28, 2019 12:34:05	Mar 11, 2019 05:44:40						Paid	2018	2018	STD_2018			1040Scan				
7	Feb 28, 2019 12:34:09	Feb 28, 2019 12:34:10						Paid	2018	2018	STD_2018			1040Scan				
8	Mar 04, 2019 12:26:37	Mar 06, 2019 06:22:00						Paid	2018	2018	STD_2018			1040Scan				
9	Mar 04, 2019 12:26:44	Mar 04, 2019 12:26:44						Paid	2018	2018	STD_2018			1040Scan				
10	Mar 08, 2019 07:19:12	Mar 18, 2019 07:12:13						Paid	2018	2018	STD_2018			1040Scan				
11	Mar 08, 2019 07:19:39	Mar 08, 2019 07:19:41						Paid	2018	2018	STD_2018			1040Scan				
12	Mar 15, 2019 15:26:28	Mar 18, 2019 10:21:17						Paid	2018	2018	STD_2018			1040Scan				
13	Mar 15, 2019 15:26:31	Mar 15, 2019 15:26:32						Paid	2018	2018	STD_2018			1040Scan				
14	Mar 15, 2019 15:29:14	Mar 18, 2019 08:00:24						Paid	2018	2018	STD_2018			1040Scan				
15	Mar 15, 2019 15:29:17	Mar 15, 2019 15:29:18						Paid	2018	2018	STD_2018			1040Scan				
16	Mar 18, 2019 11:37:56	Mar 19, 2019 12:11:15						Paid	2018	2018	STD_2018			1040Scan				
17	Mar 18, 2019 11:38:14	Mar 18, 2019 11:38:15						Paid	2018	2018	STD_2018			1040Scan				
18	Mar 18, 2019 12:53:19	Mar 20, 2019 05:13:53						Paid	2018	2018	STD_2018			1040Scan				
19	Mar 18, 2019 12:53:29	Mar 18, 2019 12:53:36						Paid	2018	2018	STD_2018			1040Scan				
20	Mar 19, 2019 07:50:40	Mar 22, 2019 05:26:55						Paid	2018	2018	STD_2018			1040Scan				
21	Mar 19, 2019 07:50:50	Mar 19, 2019 07:50:51						Paid	2018	2018	STD_2018			1040Scan				
22	Mar 19, 2019 12:24:36	Mar 26, 2019 14:20:41						Paid	2018	2018	STD_2018			1040Scan				
23	Mar 19, 2019 12:24:50	Mar 19, 2019 12:24:51						Paid	2018	2018	STD_2018			1040Scan				
24	Mar 20, 2019 11:06:17	Mar 22, 2019 12:19:32						Paid	2018	2018	STD_2018			1040Scan				
25	Mar 22, 2019 07:24:31	Mar 28, 2019 11:46:34						Paid	2018	2018	STD_2018			1040Scan				



Scope of Practice Management - Modules

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CENTRAL SQL DATABASE				
Staff	Clients	Eng's	Contacts	
Offices	Regions	Entities	Service Lines	
Charge Rates	Service Codes	Ind Sector	Disciplines	



CLIENT / JOB SELECTION DETAILED WIP ALLOCATION BILL TEXT APPROX

Save Bill Preview Bill

SELECTION Drag a column header and drop it here to group by that column

SELECTION	CLIENT ID	CS
NYC		
DETROIT		
+ NEW FILTER +		
Bill	300742	1 Hr Clr P
Bill	301282	2 4 U Pizz
Bill	2451	3 H Pott
Bill	301225	76 Carria
Bill	3590	A & C Iron
Bill	9952	A & M Inn
Bill	24687	A & M Inn
Bill	301642	A & M Ma
Bill	10057	A & S Pro
Bill	1751	A & Z Aut
Bill	2206	A 1 Cabin
Bill	1863	A 1 Fence
Bill	1808	A 1 Print
Bill	277	A A 1 Wor
Bill	300940	A A Ander
Bill	2493	A B Thrift
Bill	300358	A B Truck

Pro Rate: OFF 0 Apply

1 - 30 of 201 items

Total WIP Allocated: 0.00
Total Markup: 0.00

Edit Filter

Filter Name: NYC

Responsible

ALL

Job Partner: [] X ME

Job Manager: [] X ME

Job Supervisor: [] X ME

Job Balance

Balance: CURRENT

Minimum WIP Balance: 0.00

Minimum Disbursement Balance: 0.00

Job Name begins: []

Service Line: [] X

Entity: [] X

Job Type: [] X

Workgroup: [] X

Department: [] X

Office: [] X

Last Bill Date: Any

Save Cancel

RAFT BIL	WIP	EXPENSES	BILL SINCE	OLD WIP	OLD EX
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	1,387.50	0.00	0.00	1,387.50	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	24.00	0.00	0.00	24.00	
0.00	0.00	0.00	0.00	0.00	
0.00	2,035.00	0.00	0.00	2,035.00	
0.00	0.00	0.00	0.00	0.00	
0.00	1,275.00	0.00	0.00	1,275.00	
0.00	142.50	0.00	0.00	142.50	
0.00	787.50	0.00	0.00	787.50	
0.00	0.00	0.00	0.00	0.00	
0.00	700.00	7.96	0.00	700.00	
0.00	0.00	0.00	0.00	0.00	
0.00	1,131.50	0.00	0.00	1,131.50	
0.00	5.00	0.00	0.00	5.00	



CLIENT / JOB SELECTION DETAILED WIP ALLOCATION BILL TEXT APPROVALS

Save Bill Preview Bill New Bill Add Client Edit Filter Edit Address Edit Tax Details

SELECTION Drag a column header and drop it here to group by that column

SELECTION	CLIENT ID	CLIENTNAME	PARENTCLIENTNAME	LAST AC...	LAST BILL	FEES	DRAFT FE...	DRAFT BL...	WIP	EXPENSES	BILL SINCE	OLD WIP	OLD EX
NYC													
+ NEW FILTER +													
Bill	300897	Abco Wholesale Distributors	Blechner Schumann LLP - No...	10/16/2017	10/16/2017	1,761.38	0.00	0.00	160,556.27	716.52	0.00	160,556.27	

	JOB NAME	JOB REF	WIP	EXPENSES	WIP BILL	WIP ALLOCATED	ALLO TYPE	EXPENSE BILL	EXPENSES ALLOCATED	JOB TYPE	ENTITY	SERVICE LINE	PARTNER	MANAGER	SUPERVISOR
Bill	Chem-Ecol Ltd.	28703	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe		
Bill	Abacus Private Equity	34006	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe		
Bill	Chairman Mills Corp	34368	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe		
Bill	Colcom Glass Hardware Limited	35680	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe	Burgess, Ivan	
Bill	Montcrest School	35794	641.10	0.00	641.10	641.10	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe	Burgess, Ivan	
Bill	WG Pro-Manufacturing Inc.	36426	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe	Burgess, Ivan	
Bill	Danby Products Limited	36550	0.00	0.00	0.00	0.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe	Burgess, Ivan	
Bill	Lumency Inc.	36661	495.00	0.00	495.00	495.00	ALL	0.00	0.00	Insurance	BS Ins.	Insurance	McMahon, Guadalupe	Burgess, Ivan	

Bill	3268	Allen Gibbs & Houlik L C					08/20/2017	07/26/2017	-33,450.77	0.00	0.00	76,627.50	0.00	0.00	76,627.50
Bill	301459	Acc Systems Inc					08/13/2017	11/21/2016	0.00	0.00	0.00	53,126.76	973.08	0.00	53,126.76
Bill	301902	Allegro Microsystems Inc					08/06/2017		0.00	0.00	0.00	52,115.00	0.00	0.00	52,115.00
Bill	24695	Alan, Jay Hodin Pa					01/24/2018	08/21/2017	420,722.65	515.27	-490.50	40,816.25	0.00	0.00	40,816.25
Bill	301078	Advance Title Inc					08/14/2017	08/14/2017	0.00	0.00	0.00	25,673.00	10.71	0.00	25,673.00
Bill	301511	A G Edwards & Sons Inc					02/19/2017		0.00	0.00	0.00	18,545.75	0.00	0.00	18,545.75



CLIENT NAME	ENGAGEMENT NAME	OPENING BALANCE	BILL AMOUNT	BILL ALLOCATION	WIP ALLOCATED	MARKUP	ALLO TYPE	EXP OPENING BALANCE	EXP BILL AMOUNT	EXP ALLOCATED	EXP MARKUP
Abco Wholesale Distrib...	Montcrest School	641.10	641.10	641.10	641.10	0.00	ALL	0.00	0.00	0.00	0.00
Total:		641.10	641.10	641.10	641.10	0.00		0.00	0.00	0.00	0.00

Show All WIP: ON | Custom Groupings: OFF

JOB NAME	WIP DATE	CH AC CODE	TASK	STAFF REF	STAFF NAME	UNITS	AMOUNT	BILLED	ALLOCATE NOW	TS DAY	DETAIL	STAGE DESCR...
Client Name:												
Job Name: Montcrest School												
Montcrest School	09/30/2016	4900	4900 INS Prospec...	1078	Elena Mullins	5.50	495.00	0.00	495.00	09/26/2016		
Montcrest School	09/30/2016	4900	4900 INS Prospec...	424	Ken Newton	1.00	146.10	0.00	146.10	09/27/2016		



Browser: <https://starapps.starpsales.com/starpmweb/> Star PM

File Edit View Favorites Tools Help

Render Master Detail - Sta...

STAR Billing The Professionals' Choice Hello, Ian@starpsales.com!

Date: 4/10/2018 Format: BillPreview Fees Client: Abco Wholesale Distrib... \$641.10 Help Preferences

CLIENT / JOB SELECTION DETAILED WIP ALLOCATION **BILL TEXT** APPROVALS

Save Bill Preview Bill New Text Line New Subtotal Remove Text Line Add Standard Para Edit Address Edit Tax Details

TEXT	BILL AMT	WIP W/O GROUPING
Edit Abco Wholesale Distributors - Montcrest School	641.10	No WIP Breakdown No WIP Breakdown by Staff by Staff (no amt) by Title by Detailed (no amt) by Detailed

STAR The Professionals' Choice

Star Accounting Services
8770 West Bryn Mawr
Chicago IL 60631

Abco Wholesale Distributors
91482 W Landstreet Rd
Bridgport
Gloucester
USA
8014

Invoice No: DRAFT
Invoice Date: Feb 20, 2017
Due Date: March 1, 2017

Abco Wholesale Distributors - Montcrest School 641.10

Total 5641.10

Bank of America
Account: 999999
Swift Code: 999999
Swift: BOFA3333

Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	Total
\$6,417,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,417,000.00

Internal Comments:

Transactional Notes

BILL NO	CLIENT/NAME	BILL DATE	NEXT STAGE FOR	STAGE	BILL TO	TAX	TOTAL	PROFIT	PREPARED	CLL	ENL	DET
▶ DRAFT	Rainbow Metal Units Corp	03/24/2018	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	03/24/2018 05:05...	4402	BS LLP	
▶ DRAFT	Rainbow Metal Units Corp	02/24/2018	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	02/24/2018 05:05...	4402	BS LLP	
▶ DRAFT	Rainbow Metal Units Corp	01/24/2018	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	01/24/2018 05:05...	4402	BS LLP	
▶ DRAFT	Alan, Jay Hodin Pa	01/24/2018	Thompson, Ian	Draft	487.50	24.38	511.88	15.00	01/24/2018 06:09...	24695	Valuat...	
▶ DRAFT	Rainbow Metal Units Corp	12/24/2017	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	12/24/2017 05:05...	4402	BS LLP	
▶ DRAFT	Rainbow Metal Units Corp	11/24/2017	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	11/24/2017 05:05...	4402	BS LLP	
▶ DRAFT	Annette Heist	11/13/2017	Thompson, Ian	Final Approval	40,360.00	2,018.00	42,378.00	-12,863.75	11/13/2017 02:28...	302026	BS LLP	
▶ DRAFT	Mark Almond	10/30/2017	Skalla, Bernard	Draft	13,755.00	687.75	14,442.75	0.00	10/30/2017 01:18...	300627	BS LLP	
▶ DRAFT	Rainbow Metal Units Corp	10/24/2017	Thompson, Ian	Draft	1,000.00	130.00	1,130.00	1,000.00	10/25/2017 05:05...	4402	BS LLP	
▶ DRAFT	A Unlimited Pest Corp	10/20/2017	Forsyth, Bruce	Draft	4,752.50	237.63	4,990.13	0.00	10/20/2017 02:20...	301440	Valuat...	
▶ DRAFT	Eleni Abramek	10/16/2017	Forsyth, Bruce	Draft	1,110.00	55.50	1,165.50	-24.95	10/16/2017 04:33...	6950	BS LLP	
▶ DRAFT	Lindsay Birky	10/16/2017	Forsyth, Bruce	Draft	500.00	25.00	525.00	-1,072.50	10/16/2017 04:38...	7084	BS LLP	[BF -
▶ DRAFT	A J Graphic Services	10/16/2017	Forsyth, Bruce	Draft	2,094.25	104.71	2,198.96	0.00	10/16/2017 10:28...	301417	Valuat...	
▶ DRAFT	Barber, John E Md	10/16/2017	Forsyth, Bruce	Final Approval	2,069.71	103.49	2,173.20	0.00	10/16/2017 01:31...	4150	BS LLP	
▶ D016106	Eleni Abramek	10/16/2017	Forsyth, Bruce	Print	1,020.00	51.00	1,071.00	25.05	10/16/2017 04:19...	6950	BS LLP	
▶ K000062	Abco Wholesale Distributors	10/16/2017	Forsyth, Bruce	Print	1,677.50	83.88	1,761.38	0.00	10/16/2017 05:24...	300897	BS Ins.	
▶ DRAFT	Ace Printing	10/15/2017	Thompson, Ian	Draft	137.50	6.88	144.38	0.00	10/15/2017 08:37...	5205	BS LLP	[BF -
▶ DRAFT	Andrews Restaurant Supply	10/15/2017	Forsyth, Bruce	Final Approval	3,096.00	154.80	3,250.80	0.00	10/15/2017 05:20...	4098	BS LLP	
▶ D016105	Purple Prose Wholesale Books	10/15/2017	Thompson, Ian	Print	100.00	13.00	113.00	0.00	10/15/2017 06:01...	11109	BS LLP	
▶ DRAFT	Saint Joseph Title Corp	10/12/2017	Admin, System	Draft	5,679.16	283.96	5,963.12	0.00	10/12/2017 09:07...	1011	BS LLP	
▶ DRAFT	Professional Services	10/06/2017	Admin, System	Draft	132.50	2,782.50	2,915.00	0.00	10/06/2017 12:45...	1045	BS LLP	
Total:					104,051.38	1,132,788.56						

DRAFT BILL PDF DEBTORS ENQUIRY KEY DOC'S (LOE)

No PDF file can be found for this draft bill

INVOICE HISTORY UNAPPROVED WIP AR AGING

INVOIC	INVOI	INVOI	WIP R	WRITE	REALZ	BILL R
0	0	100.00	100.00	0.00	100.00	0.00



Abort Date: 10/10/2019 Format: Invoice Fee Client:

0.00

Help Preferences

CLIENT / JOB SELECTION DETAILED WIP ALLOCATION BILL TEXT APPROVALS

Save + Close

Client Details: A William Smithson Ltd

Approve

BILL NO	CLIENT NAME	DATE
DRAFT	A William Smithson Ltd	9/13/2019
DRAFT	Alessandra, M Nan Esq	8/13/2019
D016130	Amado Xayavong	6/13/2019
DRAFT	Billy, Edward J Dds	8/13/2019
DRAFT	Birmingham Waterways	9/13/2019
G000608	Birmingham Waterways	7/13/2019
DRAFT	Condos, Leonidas G Esq	8/13/2019

CLIENT FEES CLIENT WIP

Export to Excel

DATE	REF	TYPE	TOTAL	ALLOCAT...	BALANCE	ENTITY	BANK ACCOUNT	DE
9/13/2019	DRAFT	Draft Bill	38,420.00	0.00	38,420.00	BS LLP		
9/13/2019	DRAFT	Draft Bill	1,050.00	0.00	1,050.00	BS LLP		
3/12/2019	D016121		525.00	0.00	525.00	BS LLP		
7/20/2017	D015601	Reverse Bill	4,700.80	0.00	4,700.80	BS LLP		
7/20/2017	D015602	Reinstate Bill	23,504.00	0.00	23,504.00	BS LLP		
7/20/2017	D015603	View WIP Relieved	22,600.00	0.00	22,600.00	BS LLP		
			\$90,799.80	\$0.00	\$90,799.80			

View Bill
Reverse Bill
Reinstate Bill
View WIP Relieved
Fee Information

Navigation icons

Outstanding Only

All A/R exc. Finance Charges: \$90,799.80 Finance Charges: \$0.00 Balance:



Blechner & Schumann LLP
2287 Alameda Blvd.
Suite 500
San Ramon
California

Bill Bartoli
A William Smithson Ltd
88 South Street
Seattle
22323

Invoice No. DRAFT
Date 09/13/2019
Client No. 22621

FOR PROFESSIONAL SERVICES RENDERED:

A William Smithson Ltd - Aug1 2016	\$4,500.00
A William Smithson Ltd - Aug1 2017	\$25,000.00
A William Smithson Ltd - Aug1 2022	\$2,000.00
Total:	\$31,500.00
Sales Tax	\$4,420.00
Amount Due This Invoice	\$35,920.00

OK



Add Future Invoice



Posting Date

11/3/2019



Invoice Date

11/3/2019



Use Posting Date

Ongoing

Frequency

Monthly

Number of Invoices

12

Last Invoice Date

10/3/2020



Client Debtor

A. William Smithson Ltd



Contact

Bill Bartolli



Address

A. William Smithson Ltd
58 South Street
Seattle
22323

Use Client Address

Ready For

Draft

Next Action By

Ian Thompson



Invoice Format

Invoice

On Hold

Currency

Functional

The exchange rate for the bill date will be used

Invoice Amount

2,500.00



Province

Invoice Text

As agreed in our Letter of Engagement dated Jan 2



Fee Allocation

WIP Bill

Bill Expenses

Expense Type

Amount

Expense Amount

0.00



WIP Allocation

WIP to end of last month

W0%

0.00

Consolidated

✓ Update

⊗ Cancel



Scope of Practice Management - Modules

Time Entry	WIP Ledger	Billing	Receipts
Contacts	CRM	Email Alerts	Dashboard2
Eng Budgeting	Staff Scheduling	BI & Cubes	Expense Entry
Staff Budgeting	Multi-Entity	Fin. Services Import	WIP & AR Reserves
Billing Forecast	Automated Billing	Quick Billing	Credit Collections
User Defined Forms	Multi-Currency	System Report Pack	Due Dates/Workflow
<i>Security, Access Controls & Filtering</i>			
CENTRAL SQL DATABASE			
Staff	Clients	Eng's	Contacts
Offices	Regions	Entities	Service Lines
Charge Rates	Service Codes	Ind Sector	Disciplines

**MS Business
Central (NAV)**

General Ledger
Accounts Payable
Fixed Assets
Budgeting
Purchasing



Current & Historical Dimensions

Clients

Search Recent Favourites New Client : 4605 Due Date Delivery Services

Client : 4605 Due Date Delivery Services

Save and Continue Save and Close Exit Tools

ADDRESS INFORMATION CONTACTS ASSOCIATED CLIENTS JOBS WIP AR TRANSACTIONAL NOTES CLIENT TICKLERS

Client Development Source: 8

Relationship Partner: Thompson I

Manager in Charge: Angelo M

Location: Seattle

Referral Source: Other

Referrer Name: []

NAICS Code: []

Invoice Format: []

Industry Code: 52 Construction

Termination Date: []

Credit Limit: 0.00

Audit Trail

Audit Trail for Field: Relationship Partner

CHANGED DATE	CHANGED TIME	EFFECTIVE DATE	CHANGED BY	OLD VALUE	NEW VALUE
2/14/2019	15:05	1/1/2017	Ian Thompson	Davies D	Thompson I
3/31/2009	00:00	3/31/2009	System Admin	Davies D	Davies D

**Italic denotes superseded change*

OK



My Time Performance 1366

My Time Performance

MTD Chg Value	MTD Non Chg V...	MTD Chg Hours	MTD Non Chg H...	YTD Chg Value	YTD Non Chg V...	YTD Chg Hours	YTD Non Chg H...	YTD % Chg Hours
\$0.00	\$0.00	0.00	0.00	\$87,424.00	\$252,252.00	344.00	1,287.00	21.09

My unapproved timesheets 1365

My unapproved timesheets

Date	Units	Amount
02/08/2015	37.50	\$7,350.00
	37.50	\$7,350.00

My Summary 1367

My Summary

Debtors	WIP	Exposure	YTD Fees	YTD Time Fees	Recovery %	YTD Cash
\$54,394.16	\$55,921.08	\$110,315.84	\$327,716.80	\$328,925.00	99.34	\$463,323.80

My Summary Tabbed Report 342

My Debtors My WIP My Exposure My Fees My Receipts Unallocated receipts

My Debtors 337

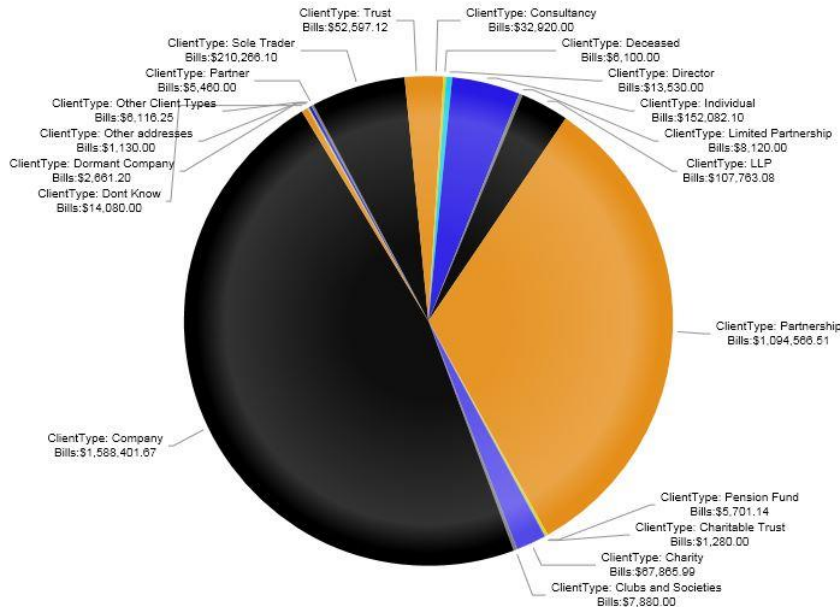
My Debtors

Client Ref	Client Name	Job Name	Total	Current	1 Month	2 Months	3 Months	Over 3 Months	Unalloc Cash
JMMDX68F	Adwerpantor International		\$280.00	\$0.00	\$0.00	\$0.00	\$280.00	\$0.00	\$0.00
LMAHJRBE11	Bardimontor Inc		\$1,660.00	\$0.00	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00
9KFXN2D	Cipglicator WorldWide		\$900.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00
BWCQU3BGG6	Cipglibower		\$72.00	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00
9HLK4F	Cipvenackar		\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00	\$0.00
3E6MAG4	Dopjubin Holdings		\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00	\$0.00
OJWUMZ	Dopsipanex International		\$1,660.00	\$0.00	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00
			\$54,394.16	\$0.00	\$27,432.00	\$7,356.00	\$6,346.16	\$13,404.00	(\$144.00)



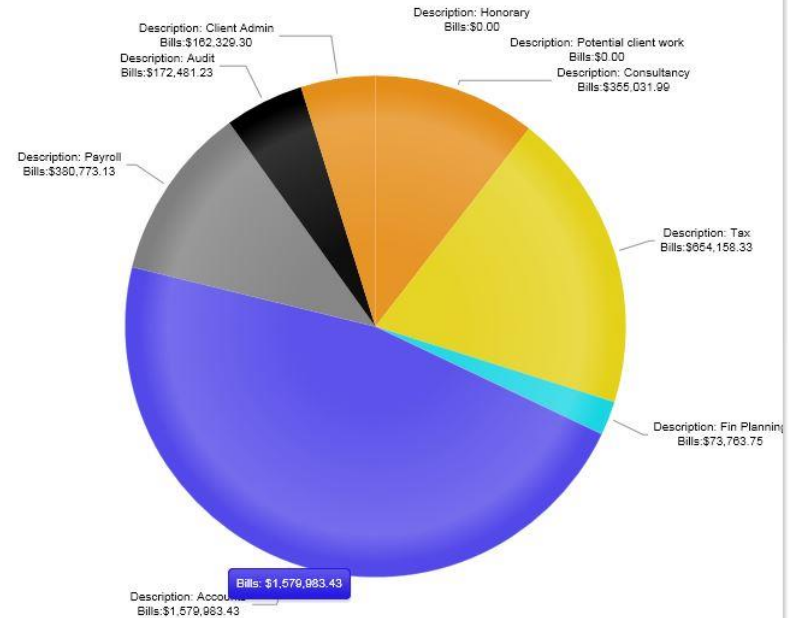
YTD Bills by Client Type 1406

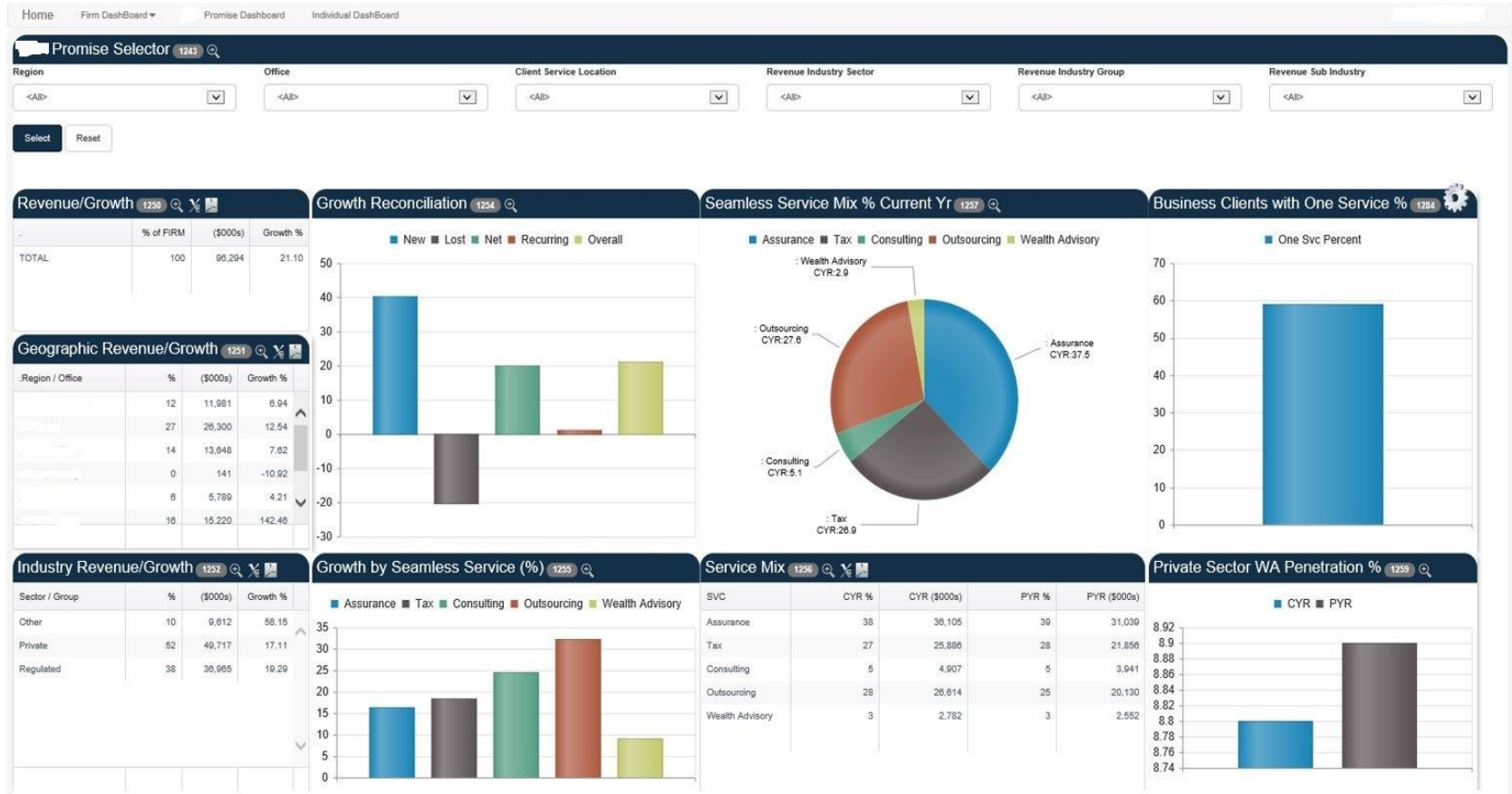
- Consultancy ■ Deceased ■ Director ■ Individual ■ Limited Partnership ■ LLP ■ Partnership ■ Pension Fund
- Charitable Trust ■ Charity ■ Clubs and Societies ■ Company ■ Dont Know ■ Dormant Company ■ Other addresses
- Other Client Types ■ Partner ■ Sole Trader ■ Trust



YTD Bills by Job Type 1386

- Consultancy ■ Tax ■ Fin Planning ■ Accounts ■ Payroll ■ Audit ■ Client Admin ■ Honorary
- Potential client work







Home Financial Health KPIs

Financial Health KPI's 499

Company: All ▼ Practice: All Audit Tax Advisory ▼ Practice Group: <All> ▼

Select Reset

Dashboard Details 488

Dashboard As At: 31 Jan 2019 User Name: Star Star Level Of Access: Full Access

Fee Revenue (\$,000,000) 385

Gross Rev = Time, Jnls, W/O (net of WIP and AR provs)

Fee Rate 399

Fee Rev / Chargeable Hours

Lock Up Days (target 80 days) 490

WIP and AR net of provs / Avg daily rev (last 91 days)

Realization % 491

100 * WIP Bills Allocated YTD / WIP Billed by those bil

Fee Revenue Growth 391

	vs Budget	vs Forecast	vs PriorYR
Increase %	19.71	0.00	26.56
Increase \$	3,696,536.49	22,449,170.49	4,711,593.07

Fee Rate Growth 394

	vs PriorYR
Increase %	8.14
Increase By	16.36

Lock Up Days Growth 395

	vs Prior YR
Increase %	-26.57
Increase Days	-24.47

Realization % Growth 396

	vs Prior YR
Increase %	5.4
Increase by	2.2

Unbilled WIP (\$,000,000) 402

Gross WIP

Gross Margin % 403

100 * (Fee Rev less Cost of Sales) / Cost of Sales

AR (\$,000,000) 404

Gross AR

Utilization % 405

100 * Chargeable Hours / Standard Avail Hours

Unbilled WIP Growth 393

	vs Prior YR
Increase %	-26.91
Increase \$	-1,445,404.76

Gross Margin % Growth 397

	vs Budget	vs Forecast	vs Prior YR
Increase %	19.93	0.00	19.62
Increase By	8.61	51.82	8.59

AR Growth 392

	vs Prior YR
Increase %	11.42
Increase \$	1,472,382.92

Utilization % Growth 398

	vs Prior YR
Increase %	21.9
Increase by	12.9



Scope of Practice Management - Modules

Time Entry	WIP Ledger	Billing	Receipts
Contacts	CRM	Email Alerts	Dashboard2
Eng Budgeting	Staff Scheduling	BI & Cubes	Expense Entry
	Staff Budgeting	Multi-Entity	Fin. Services Import
Billing Forecast	Automated Billing	Quick Billing	WIP & AR Reserves
User Defined Forms	Multi-Currency	System Report Pack	Credit Collections
			Due Dates/Workflow

MS Business Central (NAV)

General Ledger
Accounts Payable
Fixed Assets
Budgeting
Purchasing

Security, Access Controls & Filtering

CENTRAL SQL DATABASE

Staff	Clients	Eng's	Contacts
Offices	Regions	Entities	Service Lines
Charge Rates	Service Codes	Ind Sector	Disciplines



Star PM | localhost/StarPMWeb23Oct19Sched | Hello STARNET/CliveB!

STAR Job Budgeting | Time and Expenses | My Scheduled Work | Job Budgeting

ENGMT BUDGETS | BUDGET APPROVALS | A & E DUNCAN: ACCOUNTS | Select Jobs... | New Budget... | Delete Budget...

Select Approver | Approve | Actions | Notes...

DETAILS | STAGES | BUDGET | DISBURSEMENTS | ACTUAL | VARIANCE | HOURS PER MONTH

Show Selectors | Show Grid | Show Both | Duplicate

Stage(s) & Task Code(s) | Staff Types | Staff | Hours

STAGE	TASK CODE	TIME RESTRICTION	MANAGEMENT LEVEL	STAFF	DURATION
CB1 stage type	Planning	<input checked="" type="checkbox"/>	Junior 0	Clive S-S Bennett	4 hours
CB2 stage type	Accounts	<input checked="" type="checkbox"/>	Partner 0		1 hour
CB3 stage type	Completion	<input checked="" type="checkbox"/>	Senior 0		2 hours

Export to Excel

Drag a column header and drop it here to group by that column

STAGE	TASK CODE	MANAGEMENT LEVEL	STAFF	BUDGETE...	BUDGETE...	ADJUSTE...	ADJUSTE...	TOTAL A...	TOTAL H...
CB1 stage type	Planning	Partner	Clive S-S Bennett	2,800.00	14.00	0.00	0.00	2,800.00	14.00
CB1 stage type	Planning	Partner	Partner 0	750.00	5.00	0.00	0.00	750.00	5.00
CB2 stage type	Accounts	Junior	Junior 0	2,400.00	40.00	0.00	0.00	2,400.00	40.00
CB2 stage type	Accounts	Senior	Senior 0	4,100.00	41.00	0.00	0.00	4,100.00	41.00
CB3 stage type	Completion	Partner	Clive S-S Bennett	2,000.00	10.00	0.00	0.00	2,000.00	10.00
CB3 stage type	Completion	Partner	Partner 0	2,700.00	18.00	0.00	0.00	2,700.00	18.00
				14,750.00	128.00	0.00	0.00	14,750.00	128.00



Scope of Practice Management - Modules

Time Entry	WIP Ledger	Billing	Receipts	MS Business Central (NAV) General Ledger Accounts Payable Fixed Assets Budgeting Purchasing
Contacts	CRM	Email Alerts	Dashboard2	
Eng Budgeting	Scheduling	BI & Cubes	Expense Entry	
Staff Budgeting	Multi-Entity	Fin. Services Import	WIP & AR Reserves	
Billing Forecast	Automated Billing	Quick Billing	Credit Collections	
User Defined Forms	Multi-Currency	System Report Pack	Due Dates/Workflow	
<i>Security, Access Controls & Filtering</i>				
CENTRAL SQL DATABASE				
Staff	Clients	Eng's	Contacts	
Offices	Regions	Entities	Service Lines	
Charge Rates	Service Codes	Ind Sector	Disciplines	



Star PM | localhost/StarPMWeb23Oct195ched

STAR Staff Scheduling | Hello STARNET/CliveB!

Time and Expenses | My Scheduled Work | **Staff Scheduling**

Open | Create | Duplicate | Preferences | Help

CALENDAR | BOOKING REQUESTS | **STAFF WALLCHART** | SCHEDULE WALLCHART | STAFF AVAILABILITY

Filter by Schedule Status: Saved | Filter by Confirmation Status: Confirmed & Unconfirmed | Favourites | Staff Pools | Teams | Staff Search

Today | Nov 01 - Dec 12 | Jobs - Day | Jobs - Week | Jobs - Month | **Hours - Day** | Hours - Week | Hours - Month

MANAGEMENT...	STAFF NAME ↑	Nov 01	Nov 04	Nov 05	Nov 06	Nov 07	Nov 08	Nov 11	Nov 12	Nov 13	Nov 14
Semi Senior	Beattie Susan										
Partner	Bennett Clive S-S		8.00	8.00	8.00	8.00	8.00	10.00			
Manager	Clark Jill										4.00
Partner	Morrison David	2.00									
Manager	Sewell Christine	3.00									
Senior	Simpande David	8.00	8.00		8.00		8.00		8.00		8.00
Senior	Smeaton Kathryn	8.00			8.00	8.00		8.00			8.00
Senior Manager	Smeaton Mark	8.00		8.00							8.00
Supervisor	Smith Joanna	16.00	8.00	16.00		8.00		8.00		8.00	
Partner	Southcott Peter		8.00		8.00		8.00				
Supervisor	Stewart Verna		8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	
Senior	Stewart Wendy				8.00	8.00		8.00	8.00	8.00	



Star PM | localhost/StarPMWeb23Oct19Sched

STAR Staff Scheduling | Hello STARNET/CliveB!

Time and Expenses | My Scheduled Work | Staff Scheduling

Open | Create | Duplicate | Preferences | Help

CALENDAR | BOOKING REQUESTS | STAFF WALLCHART | SCHEDULE WALLCHART | STAFF AVAILABILITY | **MOONSHINE TRADERS LIMITED - TESTAUDIT-04762200**

Start Date: 11/1/2019 Total Hours: 419.00 Selected date: 11/1/2019
End date: 1/30/2020 Total Value: \$50,466.00

Save | Submit | Actions | Close | Save and Close | Add | Schedule

Start Date: 11/1/2019 | Filter by Schedule Status: Saved | Filter by Confirmation Status: Confirmed & Unconfirmed | Stage: [All]

MANAGEMENT	NAME	FRI 01	MON 04	TUE 05	WED 06	THU 07	FRI 08	MON 11	TUE 12	WED 13	THU 14	FRI 15	MON 18	TUE 19	WED 20	THU 21	FRI 22	MON 25	TUE 26	WED 27	THU 28	FRI 29	MON 02	TUE 03	WED 04	VALUE	TIME	
Supervisor	Smith Joanna	8.00	8.00	8.00																						1,824.00	24.00	
Senior Manager	Grant Louise	8.00																									9,600.00	80.00
Senior	Petrie Carol																										0.00	0.00
Partner	Bennett Clive S-S		8.00	8.00	8.00	8.00	8.00	6.00													8.00	8.00					17,400.00	87.00
Partner	Langlands John		8.00	8.00	8.00							4.00		8.00	8.00	8.00	8.00	8.00	8.00	8.00							15,120.00	84.00
Partner	Morrison David	2.00																									3,200.00	16.00
Manager	Clark Jill										4.00	4.00															1,122.00	33.00
Manager	Sewell Christine	3.00																8.00	8.00	8.00	8.00	8.00					2,200.00	55.00
Junior																											0.00	40.00



My Scheduled Work

FOR : Clive CW BENNETT WEEK COMMENCING : Monday , 2/19/2018

Help

Preferences

CLIENT NAME	JOB NAME	STAGE NAME	BUDGETED	PRV ACTUAL	PRV BOOKINGS	CURRENT	NEXT	NEXT + 1	LATER	ADDITNL	STATUS
ZZZ Tax Client...	Tax-04740700 1040EZ	Comps & Compliance	0	0	0	16	2	0	0	18	
ZZZ Tax Client...	Tax-04740700 1040EZ	Review	0	0	0	5	18	8	2	33	
Internal Work	Leave		0	0	16	0	8	0	0	8	
Internal Work	Study		0	0	0	3.5	0	0	0	3.5	
Total:					16.00	24.50	28.00	8.00	2.00		
WeekMax:					48.00	48.00	48.00	48.00			
Variance:						23.50	20.00	40.00			



50 items per page

1 - 4 of 4 items



Implementation Approach - Scoping



STAR
AMERICAS
SOFTWARE
SOLUTIONS
LLC

One-Stop Support Center
6770 W. Bryn Mawr
Suite 1000
Chicago, IL 60631
Tel: +1 (773) 867-8343
Fax: +1 (773) 867-9919
Web: www.starplc.com

XXXX XXXXX XXX Scoping Meeting Agenda

Prepared for
XXXX XXXXX XXX

Project
Star Practice Management

Prepared by
Star Project Team





Implementation Approach - Services



Practice Management
innovative • functionally rich • technically advanced

Description	Higher	Lower
Project Scoping & Needs Analysis (Complete)	6	6
Project Plan Construction	2	3
Project Management	12	16
Software Installation – Test, Production, DR	2	4
1st pass Data Conversion	8	10
2nd pass Data Conversion	6	8
3rd pass Data Conversion (If required)	4	5
‘Dress Rehearsal’ Conversion	3	4
Live Data Conversion	3	4
User Acceptance Testing	3	5
Training	10	10
Documentation – advice/guidance only	1	2
Report Writing - SSRS	16	23
Report Writing - Dashboard	10	15
Workflow Automation	6	7
Invoice & Statement – 6 Invoices & 1 AR statement	5	8
Interfaces & Data Extracts (HRIS, CRM, Pro-Staff, GL)	24	34
Consulting Implementation & Added Value	20	40
General Consulting	3	5
Go Live Troubleshooting	4	6
1st & 2nd Month End Troubleshooting	4	6
Total Lower & Upper Days estimate	152	221

Mid-Point based upon the above – 186.5 days



One Project or Many?

One - Disadvantages

- More to do
- More data sources to combine
- Training process is more stretched out
- Higher initial license price
- Overall project is longer
- Higher initial consulting \$ spend
- May spend \$ on interfaces that have a short life

One - Advantages

- Project is shorter
- One thought process
- Get more benefits sooner
- Training process is more compact
- Consulting overall likely to be less \$
- No short lived interfaces
- Cut license fees on other software sooner

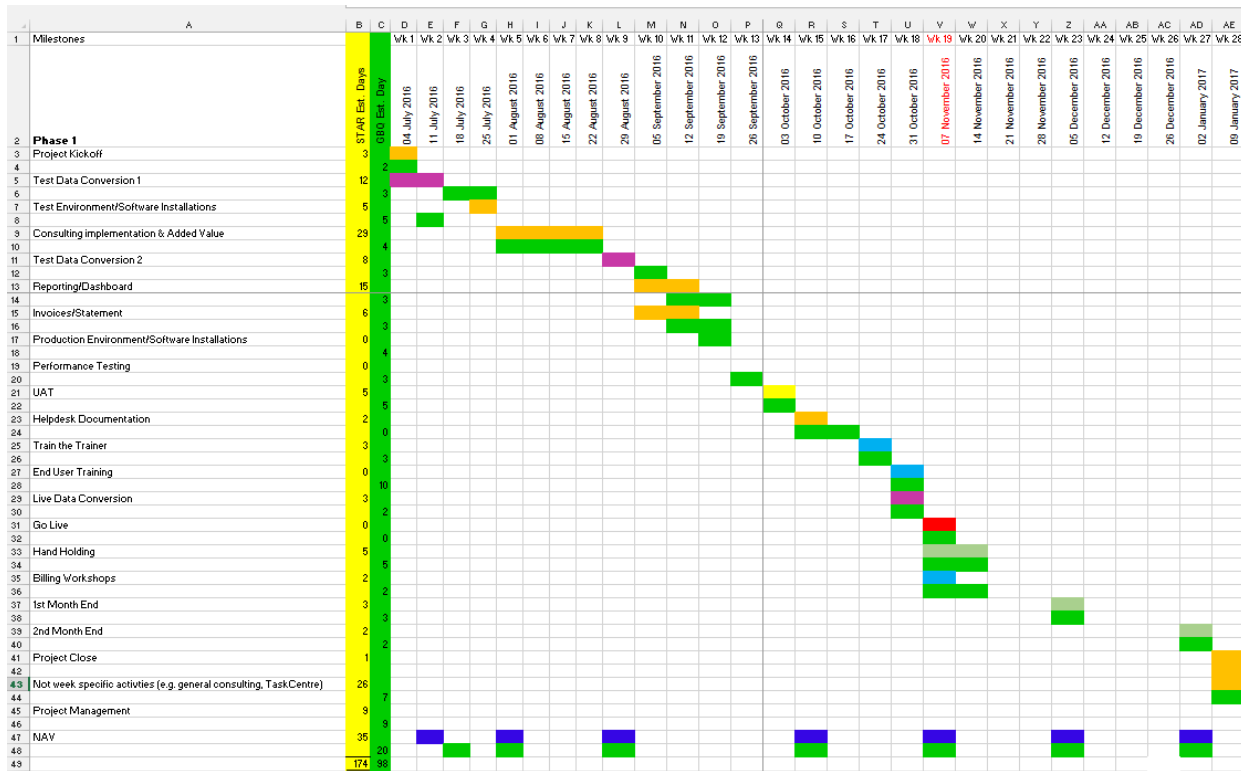


Legacy Data – How much?

- Firm structure – companies/entities, Partner, Manager, Office, Department, Client Type Code, Engagement Type, Market, Industry Code, Staff Type and various other dimensions as required
- The Customer to provide pick lists and coding structures, e.g. work-code filtering to Engagement type
- Standing data related to clients, Projects and employees
- Employee billing rates
- Mailing addresses for billing and statement contacts
- All open WIP transactions (Chargeable and Non Chargeable)
- 2 Years + current fiscal year of WIP transaction history
- 2 Years + current fiscal year of Receivables transaction history
- All open Receivables converted to Client and project level
- PTO Benefits balances
- Reserves for Audit
- Employee Budgeting (where they exist)
- Pro-Staff Project schedule booking records
- Client Notes (including collection notes to the Credit Control module where possible)



Implementation Approach - Timeline





Go Live

Typically:

- All time, expenses, cash and bills posted onto old system
- Month end cut-off done, reports produced
- Old system locked down to 'inquiries and reports only'
- Copy of month end data handed to Star
- Star converts and checks, copies into 'Live' environment
- Client team check & sign off
- Email goes out to all staff
- Posting recommences – but into Star
- Star staff remain on site



Where is the ROI?

Improved processes
Improved functionality
Improved controls
Improved reporting

All lead to:

Increased (and more accurate) production (WIP) numbers
Reduced average age of WIP
Reduced average age of A/R
Improved realization
Improved utilization

Increases in working capital and profits





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Improved processes
Improved functionality
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Any Questions?





Practice Management
innovative • functionally rich • technically advanced

Ian P Thompson
Senior Manager

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