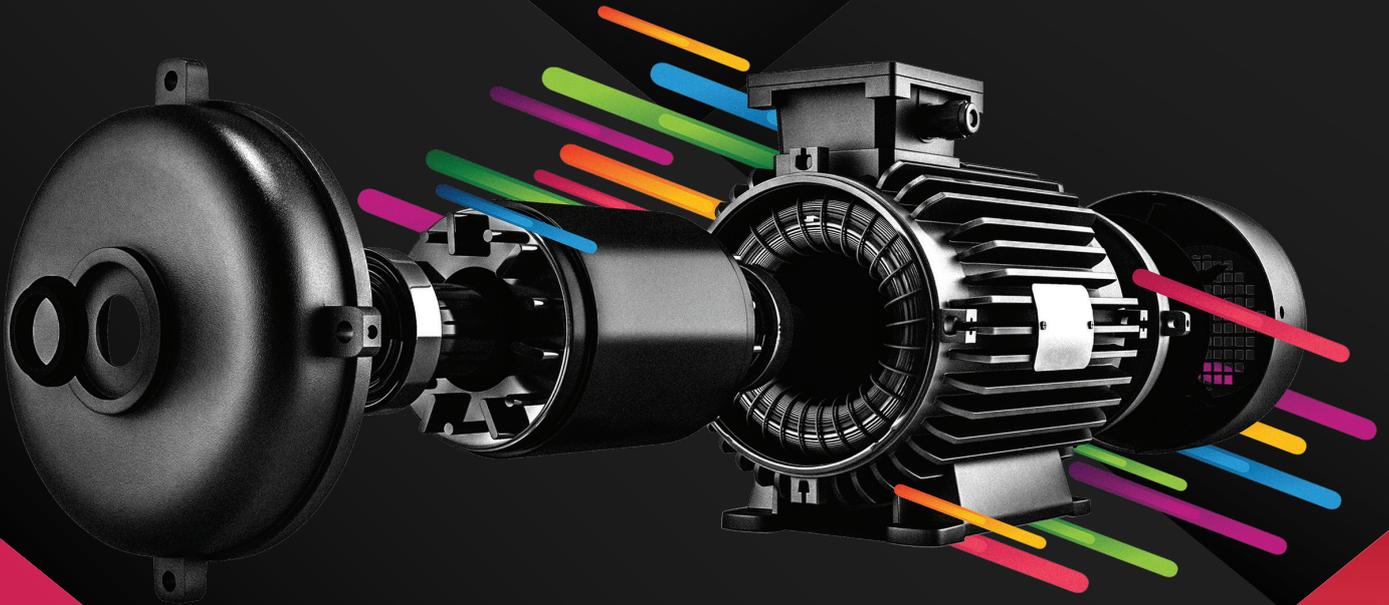


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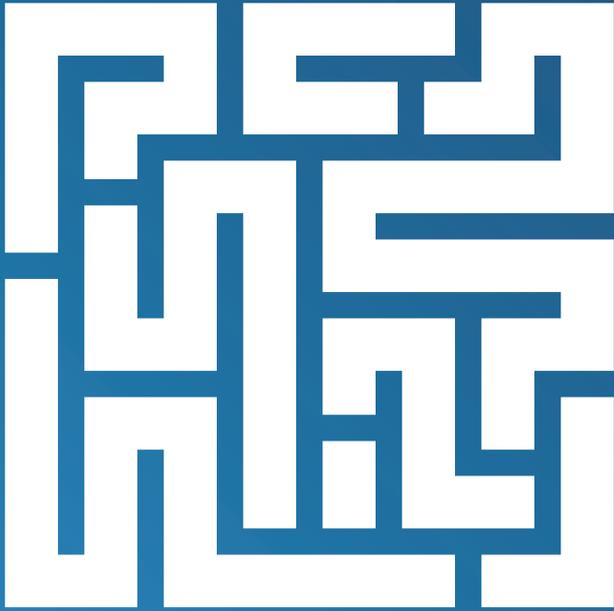
delivering business outcomes



**PUMPS.
MOTORS.
GENERATORS.**
ROTATING EQUIPMENT
REINVENTED

How to gain a competitive advantage as a market innovator? Harnessing the power of Industrial IoT (IIoT) enables sustainable power generation and offers new opportunities for the rotating equipment industry. Thus you can achieve target OEE and guarantee compliance with government regulations. In addition to that, you can minimize risks through insurance-backed outcomes. It is now possible to de-risk innovation.

CHALLENGES.



EQUIPMENT RELIABILITY & MAINTENANCE.

Rotating machinery – motors, generators, engines, pumps – reach maximum performance only when regularly and efficiently maintained. A mechanical failure, for example, can lead to serious machine damage and unplanned downtime. When operating numerous assets, the following challenges may arise:

- Failure to meet the overall equipment effectiveness goal.
- Failure to comply with regulated SLAs carry potential penalties.
- Data duplication, unnecessary complexity, and inaccurate reporting due to current distributed data storage methods.
- Lack of actionable insights due to current data limitations.
- Excessive ‘alert storms’ during site outages due to individual unprocessed equipment alerts.

OUR SOLUTION.

+5/10%



GUARANTEED BUSINESS OUTCOMES

SECURE AN OEE INCREASE OF 5-10%

as a result of Artificial Intelligence-based analytics. Increase agility through faster response times, holistic real-time operations visibility, and better data-informed business decisions. Achieve higher results with predictive maintenance.

DRIVE REVENUE GROWTH

to reduce risk with insured outcomes, and improve contract management with Uptime/SLA Guarantee for enhanced government compliance.

INCREASE CUSTOMER SATISFACTION

through drastically reduced service interruptions and gain a competitive advantage with a reputation as a market innovator.

OPEN UP NEW REVENUE STREAMS

by utilizing a pay-as-you-grow OPEX model and an increased capacity to expand contracts with new and existing customers.

TRANSFORM YOUR BUSINESS MODEL

by embracing a step-by-step digitalization process.

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OUR ENGAGEMENT MODEL.



- **RELAYR METHODOLOGY**
with a consultative approach.
- **LONG TERM PARTNERSHIP**
based on contractual commitments to ensure both parties are committed to and delivering on desired business outcomes.
- **PAY-AS-YOU GROW MODEL**
minimize risk and reap benefits of overall deal guaranteed pricing over the long-term.

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THIS IS

RELAYR.

End-to-end solution includes visualization, AI, middleware and edge components designed to transform your data into successful business outcomes.

We deliver complete peace of mind – from ideation to outcomes, backed by professional service support for the lifetime of the operation.



We enable transformation business cases which can't be financed through traditional financial instruments.

With Completion Warranty, Retrofit Warranty, Business Outcomes Warranty and SLA Warranty, relax knowing you made the right decision for your company.