# Terillium & NetSuite: **Replacing Aging ERP Systems**

#### Still on an Outdated ERP? It's Time for a Switch.

When organizations find themselves paying ongoing fees for enterprise resource planning (ERP) software maintenance, yet are unable to take advantage of the upgrade path, it's time for a switch. An ERP system built for the cloud (i.e., no need to spend on services, no data center staff to maintain, etc.), that's continually being invested in, and that offers ease of integration with other systems quickly becomes an attractive alternative. These companies welcome the possibility of streamlining business processes and freeing up the time and resources needed to accelerate growth, drive innovation and remain competitive.

#### Signs of an Aging **On-Premise ERP**

You doubt the accuracy of your business reporting.

Finding talent to maintain your system is a challenge.

Your ERP version is no longer supported by your software vendor (or it is, but the cost is too high).

An upgrade to your current system would be as expensive, and as time consuming, as implementing a new Cloud ERP.

### Cloud ERP is Growing

\$29 B

The cloud-based ERP market size hit \$29 billion in 2019, up from \$18 billion in 2016.

## 73%

73% of companies have at least one application already in the cloud; another 17% plan to put at least one application in the cloud this year.

## 30%

Cloud ERP is 30% cheaper than on-premise solutions.

## 47%

47% of companies use on-premise ERP but use application programming interfaces (APIs) to integrate cloud-based applications.

Source: https://financesonline.com/erp-statistics-analysisof-trends-data-and-market-share/#clouderp

### **Businesses Move** to the Cloud to



Gain accurate analytics.



Connect disparate systems.



Manage business growth.



Improve customer satisfaction.



Reduce business costs.

Source: Terillium white paper - Comparing Cloud ERP & On-Premise ERP

### **Terillium Makes** Moving to the Cloud Easy

Terillium

16

16 years on average of ERP experience.

## 100%

100% managed services client retention

## 700 +

700+ clients have chosen Terillium's consulting team.

## 16

Recipient of 16 Oracle Excellence Awards.

Source: https://terillium.com/about-us/

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