EMS Solutions That Grow Your Business

Discover the Industry's Only 100% Web-based, End-to-End Solution.



DISPATCH → **EPCR** → **CLAIMS**

Who We Are

OUR MISSION

Imagine one software system that reduces every EMS business process to one click. MedaPoint's breakthrough technology helps emergency medical services providers reach the next level of business performance and patient care. We provide the industry's only 100% Web-based solutions for dispatch, ePCR and claims. Whether used independently or within our integrated, end-to-end

solution, our applications radically streamline workflow and deliver the business insights you need to make intelligent, real-time decisions – transforming your business and operations right out of the gate. That's why more than 1,500 private and municipal EMS providers turn to MedaPoint. We are always affordable, always accessible and always on.

THE MEDAPOINT DIFFERENCE



100% WEB-BASED

Access from any device, any time.

Share data in real-time.

Stay fully compliant.



EFFICIENT

Automate manual processes and eliminate human error.

Save time and money.

Gain valuable business insights.



COST-EFFECTIVE

Pay as you go.

Accelerate cash flow.

Use with no upfront hardware or IT investment.

More than 1,500 private and municipal EMS providers turn to MedaPoint.

PRIVATE EMS

MedaPoint's integrated workflow solutions deliver the margins needed for private EMS providers to excel in today's competitive environment. Effortless implementation and a pay-as-you-go subscription model radically improve efficiency and profitability.



EMS BILLING COMPANIES

MedaPoint's one-stop billing solution, AdvanceClaim™, streamlines EMS billing companies' business processes and helps contain costs, delivering cleaner claims that get paid faster.



Who We Serve

PURPOSE-BUILT FOR EMS



MUNICIPALITIES

MedaPoint helps municipalities manage costs and simplify processes through solutions that are affordable, predictable and scalable. That way, public EMS providers can focus on caring for the communities they serve.



HOSPITAL TRANSPORT

MedaPoint enables hospital transport providers to streamline dispatch workflow, improve response times and manage their entire operation from one screen. This allows for optimum efficiency, transparency and cost control.

Our Solutions

AdvanceOne

100% Web-based, End-to-End Solution

SEAMLESSLY MANAGE EACH PATIENT'S JOURNEY—FROM DISPATCH TO EPCR TO BILLING.

AdvanceOne is a 100% Web-based, end-to-end EMS solution that helps providers radically improve their workflow for better patient care and profitability.

One intuitive interface integrates MedaPoint's dispatch, ePCR and billing products, enabling you to run your entire business from within one system. Powerful, predictive technology stays one step ahead of your every move, presenting the exact data you need to make informed, real-time decisions, while automating manual processes so you can focus on what matters most. And cloud-based solutions enable your teams to share secured information from any device, anytime, anywhere.



Key Benefits

- Seamless integration of AdvanceDispatchTM, AdvanceCareTM and AdvanceClaimTM
- Immediate ROI with easy implementation and minimal training required
- Pay-as-you-go subscription for healthy cash flow
- 99% clean-claims rate upon first submission for greater productivity and revenue capture
- Accelerated trip lifecycles for faster claim generation and payment
- Accurate data from fully-integrated payer databases and reporting tools
- Real-time visibility through secure online access from any Web browser, anytime
- Multi-channel communication among field and office teams, patients and facilities
- Enterprise-level security, and ongoing HIPAA, ICD-10 and HITECH compliance
- Constant data flow for tracking, managing and measuring your entire operation

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100% Web-based Dispatch Solution

GET THE MOST OUT OF EVERY MINUTE AND EVERY MILE.

AdvanceDispatch is a 100% Web-based solution that increases the efficiency of EMS dispatch operations. With comprehensive computer-aided dispatch and fleet management technologies integrated into one intuitive system, you are able to precisely orchestrate every aspect of your response, from protocol, to routes and scheduling. Through multi-channel communication, you gain complete transparency into your entire field operation, gleaning the insights you need to become faster, smarter and more cost-effective.

Key Benefits

- Standalone dispatch application, or seamless integration with AdvanceCareTM and AdvanceClaimTM for improved workflows
- The first and only Web-based ProQA Paramount certified dispatch system
- Optional integrated TomTom navigation and fleet management for accelerated response time
- Real-time visibility into vehicle locations, routing, traffic and mileage calculations
- Optional integrated Toolkit Group management solutions for scheduling, certification tracking and resource management from one, central hub
- Multi-channel communication among dispatch, field staff, patient and facility
- · Anytime, anywhere access from browser-enabled devices
- Enterprise-level security, and ongoing HIPAA and HITECH compliance
- Insurance verification prior to transport with IntelligentEligibilityTM
- Auto-generated, stored transports, and patient details for improved efficiency

♣ AdvanceCare*

100 % Web-based EPCR Solution

SIMPLIFY DOCUMENTATION TO KEEP CREWS FOCUSED ON CARE.

AdvanceCare is a 100% Web-based ePCR solution that dramatically streamlines processes handled by field crews during a transport. By simplifying manual procedures, and automating the retrieval of patient history and insurance, AdvanceCare allows your crews to shift their focus from data entry to making intelligent, real-time decisions about patient care. Secure cloud-based solutions enable field and office teams to share information from any device, anytime, anywhere.

Key Benefits

 Standalone ePCR application, or seamless integration with AdvanceDispatchTM and AdvanceClaimTM for improved workflows

· Greater speed and productivity for improved cash flow

Intuitive, centralized interface for immediate adoption by users in the field

- Automated NEMSIS 3 exports for claims processing and state data reporting
- Anytime, anywhere access from browser-enabled devices
- Enterprise-level security, and ongoing HIPAA, ICD-10 and HITECH compliance
- Multi-channel communication among field and office staff, patient and facility
- Eliminated redundancy and more accurate documentation with auto-populated forms
- Insurance verification prior to transport with IntelligentEligbility™
- Stored patient-centric records for faster facilitation of recurring trips



AdvanceClaim

100% Web-based Billing Solution

CREATE CLEAN CLAIMS THE FIRST TIME, AND GET PAID FASTER.

AdvanceClaim is a 100% Web-based solution that removes the risk from EMS billing by revolutionizing its processes. By enabling one-click searches for and auto-population of key claims data, we eliminate redundancy and maximize accuracy and efficiency. So your staff can batch-process and send complete claims that get approved and paid quickly. And with robust revenue forecasting tools, you'll always have full insight into your cash flow.

Key Benefits

- Standalone billing application, or seamless integration with AdvanceDispatchTM and AdvanceCareTM for improved workflows
- Simple implementation and minimal training required for faster ROI
- 99% clean-claims rate upon first submission for faster payment often in half the time
 - Greater productivity with batch upload of claims and tracking of rejected claims
 - Connection to 3,000+ government and private payers via integrated clearinghouse
 - Access to important patient information with integrated Accurint® technology that searches LexisNexis' databases
 - One-click NEMSIS 3 ePCR import to produce ready-to-bill claims
 - Upfront insurance verification with IntelligentEligibilityTM
 - Insight into revenues and cash flow with built-in forecasting tools
 - Enterprise-level security, and ongoing HIPAA, ICD-10 and HITECH compliance



IntelligentEligibility^{*}

IntelligentEligibility is a premium add-on feature for MedaPoint's full product suite. With a single click, verify a patient's insurance eligibility prior to transport and prior to claims submission. Automate batch search and verification with IntelligentEligibility Pro, allowing you to submit more complete claims more quickly, and to get paid sooner. The system pays for itself with your first search.

Verify coverage upfront, and get paid sooner.

- 99% clean-claims rate upon first submission
- Single-click search and verification from within patient records, eliminating external searches
- Automated batch search and verification prior to claims submission with IntelligentEligibility Pro
- Immediate results from top payers by searching fully-integrated clearinghouse
- Insurance verification prior to transport for fewer trip write-offs
- Unprecedented visibility with access to the most accurate payer data available

Make paperwork a thing of the past.

- Standalone application, and premium integrated feature of MedaPoint's product suite
- Easy, flexible implementation and use for faster ROI
- Centralized document capture—paper or electronic—in any format, from any place
- Automated document creation, retrieval and sharing from multiple devices
- Insights into key metrics with performance reports
- Enterprise-level security

Advance DMS**

AdvanceDMS (Document Management System) turns scanned documents into searchable text using optical character recognition (OCR), and then categorizes and attaches the forms to corresponding patient records and claims for easy search and retrieval. With improved accuracy and greatly reduced data entry, your team can focus on higher-level work.

AdvanceInsight

AdvanceInsight is a patent-pending integrated feature of AdvanceClaim, as well as a standalone application, that constantly mines and analyzes the DNA of your data. Know accurately how much you'll get paid next week, the following week and beyond. Have intelligence on the ebb and flow of your revenues. Gain powerful insights into your financial health and make smart, confident financial decisions.

Forecast revenues and cash flow, and make smarter financial decisions.

- Easy, flexible implementation and use for faster ROI
- Financial forecasts derived from your specific data
- Insights into your financial cycle and fluctuating cash flow
- Metrics reporting on accounts receivable versus collections
- Visibility into your financial health, empowering smarter financial decisions

Our Partners

THE INDUSTRY'S BEST.

MedaPoint has partnered with the industry's best technology providers, seamlessly integrating their tools into the back end of our solutions for a unified end-user experience.

TomTom: MedaPoint has partnered with TomTom, a global leader in navigation and location-based mapping products, to provide AdvanceDispatchTM with fleet management and vehicle telematics capabilities through TomTom Telematics® and WEBFLEETTM software.

The Toolkit Group: MedaPoint incorporates The Toolkit Group's EMS field crew management tools into AdvanceDispatch, giving customers one centralized hub for daily and real-time scheduling, certification tracking, and forms management.

Emdeon: Emdeon, the leading provider of revenue and payment cycle management, serves as the fully integrated clearinghouse of AdvanceClaim™, enabling customers to greatly accelerate claims processing. Emdeon connects payers, providers and patients within the U.S. healthcare system.

Accurint® for Health Care: The Accurint partnership allows EMS billers to verify a patient's current address and search basic patient information through AdvanceClaim. Accurint is a point-of-need solution providing direct access to LexisNexis' industry-leading data assets.

ProQA: AdvanceDispatch harnesses the power of ProQA, which integrates the International Academies of Emergency Dispatch's protocols with today's critical computer technologies. The Web-based system improves emergency dispatchers' speed, accuracy and efficiency.

Service & Support

EMS IS ALWAYS ON. SO ARE WE.



At MedaPoint, our goal is for every aspect of your solution implementation and day-to-day usage to be seamless and intuitive. If you do ever need assistance, we make it easy for you to connect with us, minimizing any downtime to your mission-critical work.

As your long-term partner, we're invested in your long-term success. To help you get the most out of MedaPoint, we've developed MedaPoint University – a continuing education webinar series helping you stay informed about the constantly changing EMS industry.