

# Spotlight<sup>on</sup> Success



## Lexington Health Network

*This Chicago-area provider of skilled nursing, assisted living, and rehabilitation services generated impressive workers' compensation results with an employee-centric approach*



Six years ago, Lexington Health Network decided to transform their workers' compensation program to reflect their culture of care and concern and decrease expenses. Partnering with PMA Companies and Assurance Agency, Lexington created a best practice program that benefits both their employees and bottom line with an employee advocacy approach to return to work, a top-notch claims and managed care program, and a best-in-class safe patient handling program.

## Partnership Results

2012-2018

- **55%** decrease in lost-time claims
- **40%** decrease in medical-only claims
- Total incurred costs reduced **46%**
- **\$1.3 million** reduction in total incurred
- **\$5.5 million** in medical bill reductions

## Lexington Health Network says...

*“A key factor leading to the success of our workers’ compensation program is the coordinated teamwork among our carrier, PMA Companies, our broker, Assurance Agency, our Facilities staff, and our management company. That teamwork can only be achieved through timely relevant communication among all of us. PMA’s claims and risk control staff is always there to help us achieve optimal outcomes. Assurance Agency provides a level of support that is rarely seen from a broker. We have used different carriers and brokers throughout my 25 years at Lexington, but this combination has given us the best results.”*

— **John Catanese**  
Senior Vice President, Legal Affairs  
Lexington Health Network



### About Lexington Health Network

Lexington Health Network ([lexingtonhealth.com](http://lexingtonhealth.com)) is a privately-owned and operated company passionate about offering health care and living options. We manage more than 1,500 skilled nursing beds in eight different post-acute, nursing, and long-term care buildings as well as more than 500 independent retirement units and more than 150 assisted-living units within three senior-living centers. Our diverse network of health care services also offers home health care, hospice care, and private care services. Lexington proudly employs more than 2,500 full and part-time individuals enabling us to provide care, comfort and compassionate service to the communities we serve. As an organization, we have always maintained a unique perspective driven by family values. Whether you are a post-acute patient, resident, a family member, or an employee, you are considered an extension of our family. In an industry filled with rapid change and growth, the Lexington mission—our commitment to compassionate care and service—will never change.

### About PMA Companies

With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results. Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England. Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the Old Republic General Insurance Group ([orgig.com](http://orgig.com)), the largest business segment within the Old Republic International Corporation (NYSE: ORI), a *Fortune 500* company and one of the nation's 50 largest shareholder-owned insurance organizations.