

## A HOLISTIC APPROACH TO REDUCING YOUR TOTAL COST OF RISK

PMA Management Corp.'s (PMAMC) Holistic Approach is a unique, three-step, interactive risk management process that protects an employer's valuable assets and creates a safer, healthier workplace.

### CLIENTS

**500+**  
clients

**50**  
captives &  
self-insured  
groups

**38**  
insurance  
carriers



Strategic loss prevention measures combined with deep data analytics reduce risk exposure and control overall costs.

### INDUSTRY EXPERIENCE

Public Entities



Healthcare



Education



Manufacturing



Food/Food Service



Not-for-Profit



Retail/Wholesale Trade



Transportation



Utilities

PRE-LOSS



**CLAIM  
FREQUENCY  
& SEVERITY**

POST-LOSS

LOSS REDUCTION



Learning from actionable data (stewardship, benchmarking), we continuously help clients reduce future losses.



Results-driven claims handling and superior managed care programs assist with reducing loss costs.

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### PRE-LOSS

- ★ Risk Control
- ★ Data Analytics
- ★ Performance Indicator Report
- ★ Special Handling Instructions
- ★ Goal Setting/Reporting
- ★ Corporate Compliance:  
State, Federal, EDI, Licensing,  
Technical Support Training
- ★ Implementation Team
- ★ Strategic Partner Selection
- ★ Wellness Solutions



### LOSS REDUCTION

- ★ Claims Management
- ★ Predictive Modeling
- ★ Specialization of Claims
- ★ Intuitive RMIS Tool PMA Cinch
- ★ Dedicated Subrogation Team
- ★ Patient-Centric Managed Care:  
24/7 Triage & Case Management,  
Point of Sale, Pharmacy RN,  
Utilization Review Services,  
Medication Management,  
Outcome Measures,  
Provider Relations Team
- ★ Recover-At-Work Services
- ★ Medicare Services
- ★ Carrier Relations
- ★ Quality Assurance Program



### POST-LOSS

- ★ Stewardship Reporting
- ★ Peer/Self Benchmarking
- ★ Data Analytics/RMIS Training
- ★ Client Performance Dashboards
- ★ Plan for Improvement:  
KRA's, Metrics,  
Scorecard, Stewardship
- ★ Carrier Audit Results
- ★ Success Story
- ★ National Awards
- ★ Client Satisfaction Survey

PMA COMPANIES (PMA) is a trusted leader and recognized expert in commercial risk management insurance solutions and services. PMA Insurance Group specializes in Workers' Compensation, Commercial Auto, General Liability & Commercial Package. PMAMC provides Claims Administration and Risk Management services. PMA Companies is part of Old Republic International, a Fortune 500 company (NYSE: ORI). [ORGIG.COM](http://ORGIG.COM)