

Spotlight^{on} Success



Bradford White

A Fluid Partnership with PMA Helps
to Improve Safety, Reduce Claims



Founded in 1881, Bradford White Corporation is one of the world's leading manufacturers of water heaters and hot water storage tanks for residential, commercial, and industrial applications. The company is headquartered in Ambler, PA, and employs nearly 1,500 workers at manufacturing operations in Michigan and New Hampshire.

To protect and care for its employees—and its bottom line—Bradford White relies on PMA Companies to manage its workers' compensation insurance, commercial auto, and risk management program.

Partnership Results

- Ergonomic adjustments lead to fewer injuries on main production line
- Nearly 25% reduction in lost-time & medical-only strain frequency rate 2011-2014
- 56% medical bill savings 2011-2015
- Driver selection policy enhancements help improve safety of sales fleet

Bradford White says...

“Bradford White is a safer and more flexible manufacturer as a result of our partnership with PMA.”

— **Mark Taylor**

*Executive Vice President & General Manager, Manufacturing
Bradford White Corporation*



“PMA has been a trusted partner for many years. Working with them is like having another player on our team.”

— **Mike Borinski**

*Senior Vice President & Chief Financial Officer
Bradford White Corporation*

About PMA Companies

PMA Companies (www.pmacompanies.com) provides risk management solutions and services in the U.S., specializing in workers' compensation for larger accounts.

Headquartered in Blue Bell, PA, PMA Companies is part of the Old Republic General Insurance Group (www.oldrepublicinsurancegroup.com), the largest business segment within Old Republic International (NYSE: ORI), one of the nation's 50 largest publicly held insurance organizations.

PMA Companies includes:

- **PMA Insurance Group**, specializing in workers' compensation, and providing other commercial property & casualty insurance products
- **PMA Management Corp. and PMA Management Corp. of New England**, providing results-driven TPA and Risk Services for workers' compensation, commercial auto, general liability and commercial property