

## AT A GLANCE

PMA Management Corp. offers a unique, holistic approach to providing risk management programs and third-party administration services.

### HOLISTIC APPROACH TO REDUCE TOTAL COST OF RISK

#### PRE-LOSS

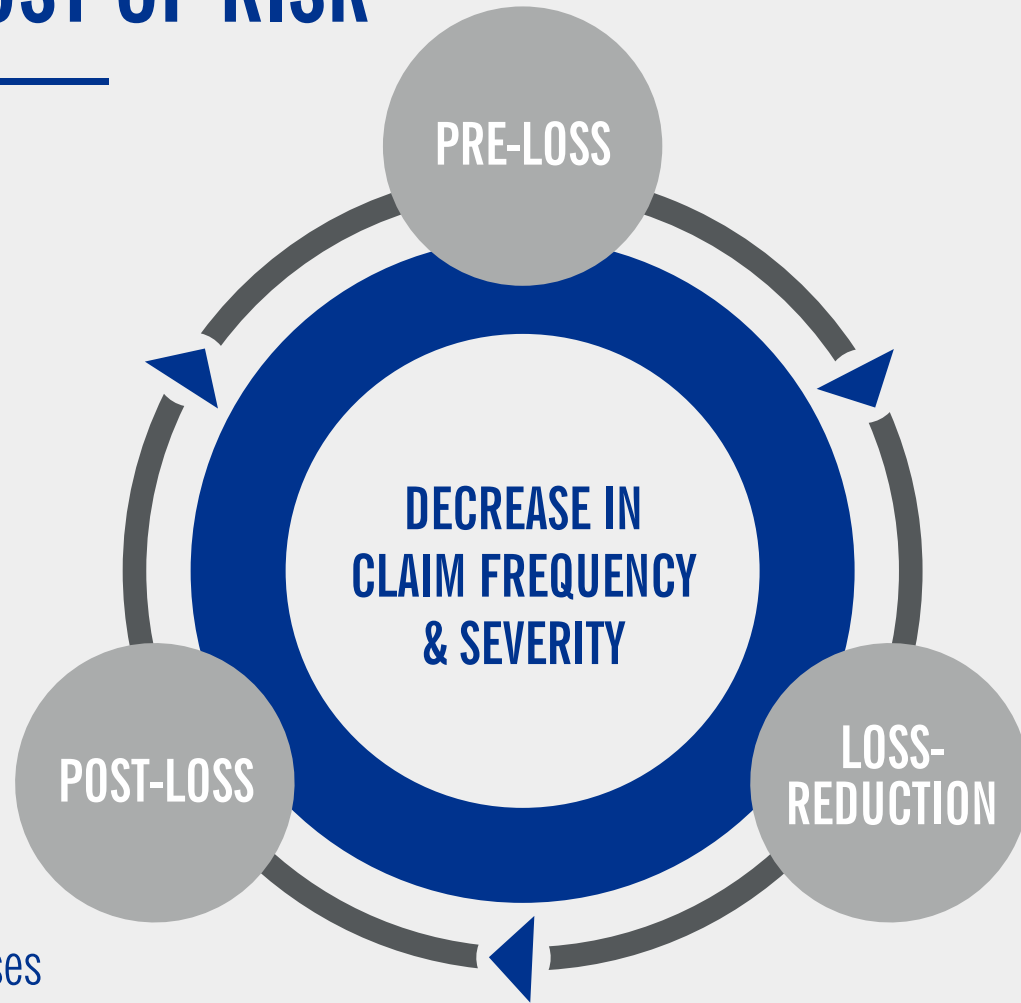
Strategic loss prevention measures reduce loss exposures, claims, and cost of risk

#### LOSS-REDUCTION

Results-driven claims and managed care programs to control claims costs

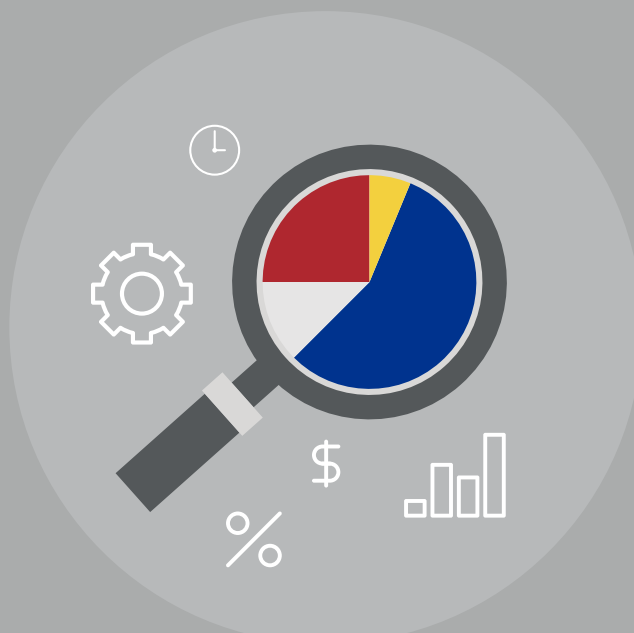
#### POST-LOSS

Peer benchmarking, stewardship reporting, and RMIS tools to identify trends and prevent future losses



### PRE-LOSS STRATEGIES

We partner with clients to understand their loss drivers and implement effective risk control measures. Our pre-loss strategies include the following:



#### ASSESSMENT

- Strategic analysis of loss cost drivers
- Deep analysis of loss frequency and severity, cause and type



#### GOAL SETTING

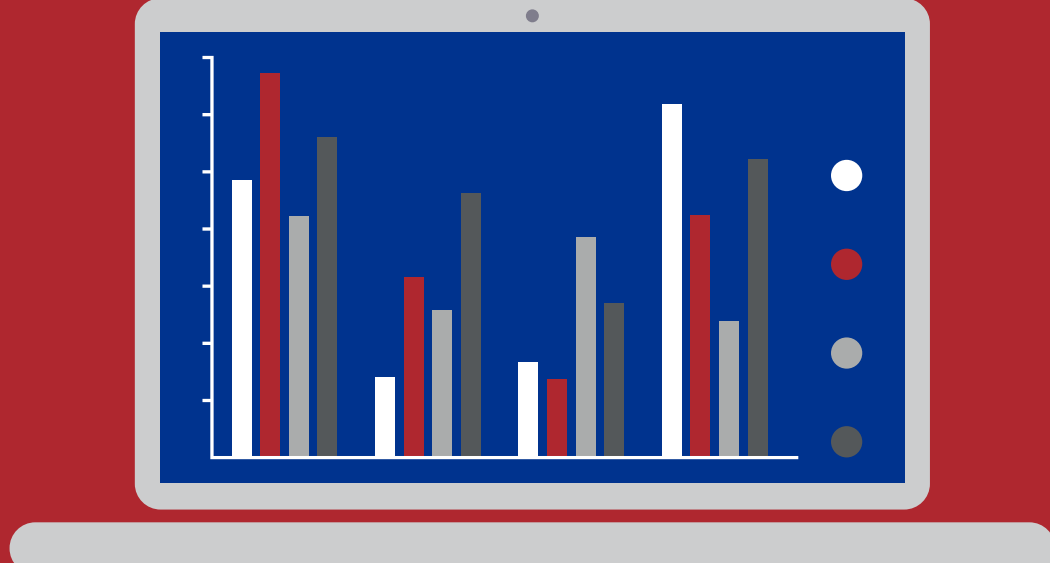
- Self/peer benchmarking of results to identify performance gaps
- Monetize realistic goals for loss cost reduction



#### PLANNING

- Identify impactful process and procedural improvements
- Create a scorecard of key result areas and measure, measure, measure

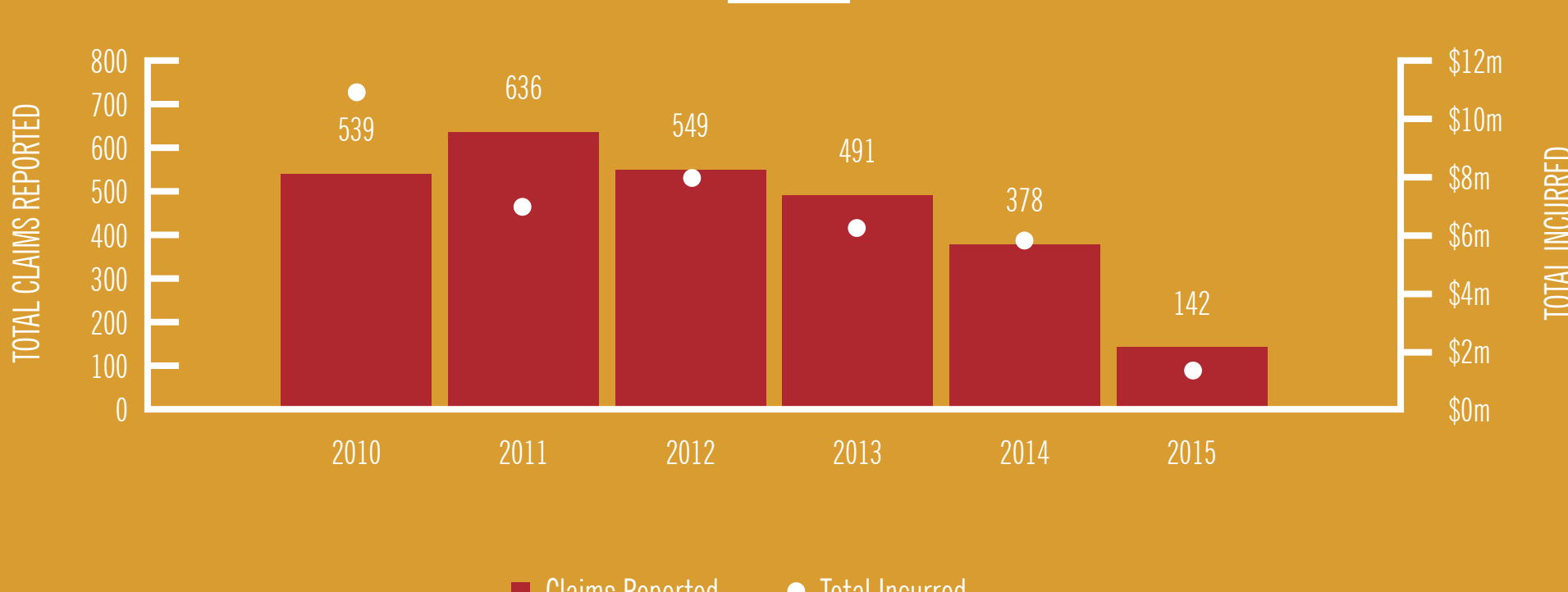
### PERFORMANCE INDICATOR REPORT TOOL



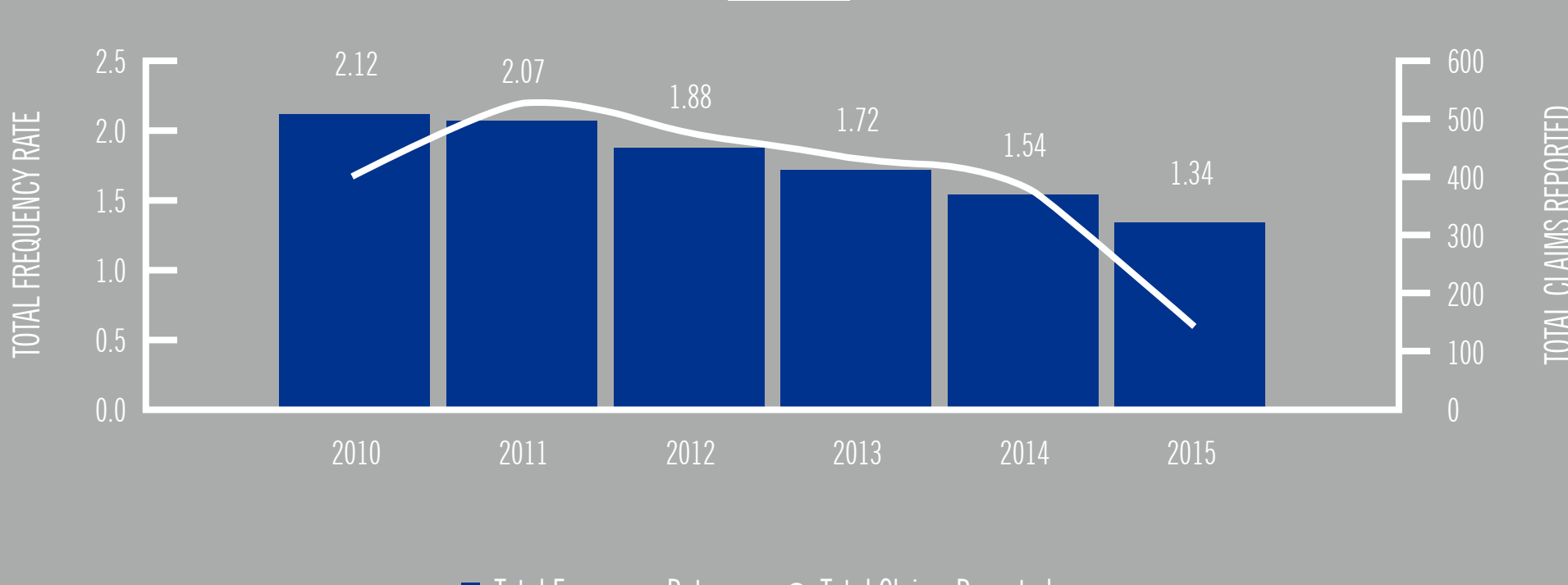
#### WHAT WE OFFER

Many services to help control risk factors, including a performance indicator report tool which identifies gaps in customers' safety protocol and highlights opportunities for improvement

### TOTAL CLAIMS vs. TOTAL INCURRED



### TOTAL FREQ. RATE vs. CLAIMS REPORTED



### RISK CONTROL SERVICES

A strategic part of PMA's holistic approach to help organizations manage their total cost of risk.



#### RISK CONTROL CONSULTING



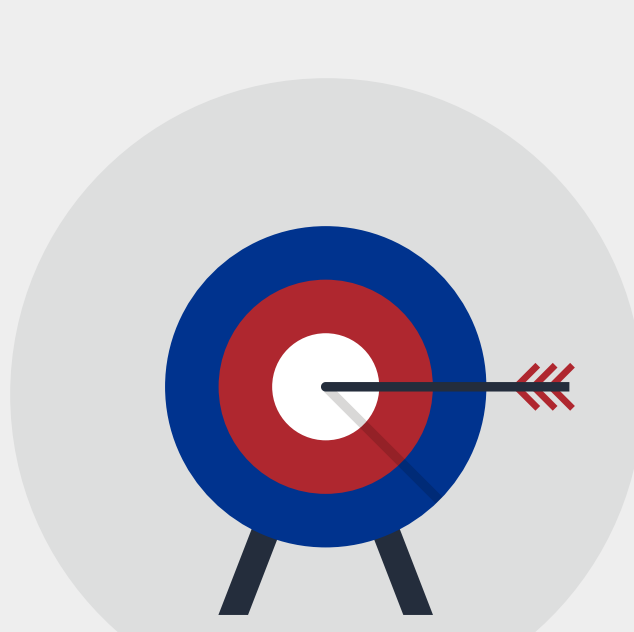
#### CLIENT EDUCATION



#### ORGANIZATIONAL SAFETY



#### EMPLOYEE WELLNESS



#### SOLUTIONS CENTER



#### PMA WEBSERVICE PORTAL

CONTACT YOUR AGENT, BROKER, OR PMA REPRESENTATIVE FOR MORE INFORMATION:

[PMACOMPANIES.COM/TPA](http://PMACOMPANIES.COM/TPA)