

Spotlight^{on} Success



Lee County, Florida



As a self-insured public entity, Lee County, Florida works with a third-party administrator for its claims handling and risk control services. In 2011, the County faced escalating claims costs and needed to reduce its total cost of risk. They partnered with PMA for our holistic approach aimed at mitigating claims costs and using risk control programs to improve workplace safety, learn from accidents, and prevent claims from occurring in the first place.

Partnership Results

Since 2011

- Workers' compensation claims down 25%
- 96% closure rate on takeover general liability & auto claims
- \$300,000 in total workers' compensation subrogation recoveries
- Over \$5.6 million in workers' compensation managed care program savings
- 37% reduction in general liability claims frequency
- PMA delivered extensive Hazards Communications training to 300+ County employees on the new mandated HazCom standards

Lee County, Florida says...

“PMA Companies has been an integral partner of Lee County. With the assistance of our PMA team, we've reduced claims and claims costs throughout the years.

Their experience and special attention to administer a complex program are the main reasons behind our success. We look forward to our continual partnership.”

— **Mike Figueroa**
Risk Manager,
Lee County, Florida



About Lee County, Florida

Founded in 1887 and named for Robert E. Lee, Lee County is a popular tourist area in Southwest Florida. Its best known for the beautiful beaches of Fort Myers and Sanibel, as well as Cape Coral, Pine Island, and Boca Grande. Lee County is home to nearly 620,000 residents.

About PMA Companies

With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results. Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England. Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the Old Republic General Insurance Group (www.oldrepublicinsurancegroup.com), the largest business segment within the Old Republic International Corporation (NYSE: ORI), one of the nation's 50 largest publicly held insurance organizations.