

Spotlight^{on} Success



Palm Bay City, Florida



When Palm Bay City went self-insured in 2015, the City Council challenged the Palm Bay City Attorney's Office to improve the in-house program and save the taxpayers money. The City Attorney's Office looked to PMA Companies, its holistic risk management partner, to help control the City's workers' compensation, general liability, and commercial auto claims — and lower its total cost of risk.

Partnership Results

- Over \$1 million in managed care program savings since 2015
- 59% savings on medical bills versus the state average of 55%
- 97% PPN utilization rate versus the state average of 64%
- Nearly \$1.1 million in excess reimbursements since 2015

Palm Bay City, Florida says...

“After Palm Bay went self-insured, the City Council set a goal of saving the taxpayers nearly \$1.3 million in FY16. The Palm Bay City Attorney's Office ultimately saved the taxpayers over \$2.1 million, exceeding goal by 64.5%, by successfully handling the City's general liability and workers' compensation matters with experienced in-house counsel and staff, and expert assistance from our risk management partner, PMA Companies.”

— **Andrew Lannon**
City Attorney,
Palm Bay City, Florida



About Palm Bay City, Florida

Palm Bay is perfectly located on Florida's east central coast, midway between Jacksonville and Miami. Off of I-95 take exits 173 and 176. Palm Bay is close to Melbourne and Orlando International Airports and Port Canaveral. Housing styles include a wide variety of single family homes, apartments, condominiums, town homes and gated subdivisions. Education opportunities include 18 public and private K through Grade 12 schools. Bayside High School received the Silver Medal in U.S. News's Best High Schools rankings. Eastern Florida State College's four campuses are spread across Brevard County's more than 70-mile-long expanse on Florida's east coast, offering convenient access to higher education for all. Palm Bay Campus is situated on attractive Lake Titan in the fastest growing and most culturally diverse community in Brevard County. Recreational activities include 29 city parks which include paintball and skateboarding, an aquatic center, a 200 acre regional park, two public / private golf courses, Turkey Creek Sanctuary, and nearby are the beaches!

About PMA Companies

With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results. Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England. Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the Old Republic General Insurance Group (www.oldrepublicinsurancegroup.com), the largest business segment within the Old Republic International Corporation (NYSE: ORI), one of the nation's 50 largest publicly held insurance organizations.