

Providing Tangible Value to Clients



With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results.

Key Industries

- Healthcare
- Manufacturing
- Wholesale/Retail
- Higher Education

Award-Winning Clients

2018 Teddy Award for Workers' Compensation Excellence:

- Main Line Health
- Monmouth County,
New Jersey
- University of
Pennsylvania

2017 RIMS Risk Management Honor Roll:

- Ben Evans,
University of Pennsylvania

2017 Teddy Award for Workers' Compensation Excellence:

- Massachusetts Port
Authority
- Rochester Regional Health
- Valley Health System
- Benco Dental

Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes **PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England.**

Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the **Old Republic General Insurance Group**, (www.oldrepublicinsurancegroup.com), the largest business segment within the Old Republic International Corporation (NYSE: ORI), one of the nation's 50 largest publicly held insurance organizations.

Stability & Financial Strength

- Over 100 years of experience
- Rated A (Excellent) by A.M. Best (reaffirmed April 13, 2017)
- 95% of clients would recommend PMA Companies
- Old Republic International (NYSE: ORI) is a *Fortune 500* company with total consolidated assets of \$19.8 billion as of September 30, 2018

Specialization & Expertise

Risk Management Services

- TCOR between \$750,000 and \$3 million
- Many loss sensitive products and collateral options, including large and pre-funded deductibles
- Major industries: Healthcare, manufacturing, services, wholesale/retail
- Auto and general liability solutions

Specialty Markets

- Captives for workers' compensation, general liability, and auto liability
- Single cell, rent-a-captive, group, and agency-owned
- \$1 million minimum premium for homogeneous groups purchasing insurance on a group basis
- PMA Vantage Captive - heterogeneous captive

Commercial Markets

- Premiums between \$200,000 and \$750,000
- Guaranteed cost, retrospective rating plans, and mid-level deductibles
- Major industries: Long-term healthcare, durable goods manufacturing, food manufacturing, wholesale/retail, and higher education
- Customized risk control and claims action plans

Third-Party Administration

- Self-insured, captive, and unbundled insurance clients
- Holistic approach to casualty claims and risk control services
- Serves most industries, including healthcare, higher education, and public entity

Integrated Service Model

Continually assessing our client's loss performance, which impacts TCOR, we provide high levels of service and account management:

- Reduce frequency and drive positive claims outcomes
- Structure/staffing to properly engage and communicate with distribution partners and clients
- RMIS and stewardship processes to keep all parties informed