

Spotlight^{on} Success



Schoharie Area Workers' Comp Plan

Claims closures, reporting efficiencies & medical savings net sustainable workers' comp program improvements

The Schoharie Area WC Plan is a self-insured trust of 12 schools and one Board of Cooperative Educational Services located throughout Schoharie, Albany, and Schenectady Counties. Along with its longtime risk management consultant, KBM Management, the trust recently partnered with PMA for workers' comp TPA and risk services. Together, the teams deployed best practices to streamline claims reporting, instituted in-depth medical bill reviews, and substantially reduced outstanding claims reserves. Next steps include focusing on risk control initiatives that can prevent injuries and provide safer, healthier work environments for employees.

Partnership Results

2017-2018

- Improved timely reporting of losses to **4.9 days**
- Netted nearly **\$500,000 in medical bill savings** - a 72% cost reduction
- Reduced open **lost-time claims** by **52%**
- **Lowered outstanding claims reserves** by nearly **\$400,000** - a 22% reduction
- PMA's online **Risk Management Information System** allows members to assess claims data and make effective program decisions
- Members use **PMAWebsource** for online risk control & safety training & information

“Due to a sudden termination of services by our former TPA, the Plan did an extensive search for a new TPA. Throughout the selection process, PMA’s professional expertise surpassed all other TPAs. Since taking over, PMA services have exceeded our expectations. During the first year the Plan had significant financial savings due to PMA’s review and closing of stagnant outstanding cases. Timely reporting and cost savings measures for new claims have also resulted in additional significant savings. Our member districts look forward to working with PMA individually as we continue to improve the Plan both financially and with the implementation of risk control strategies.”

— Terry Gillooley
*President,
Schoharie Area WC Plan*

“Transitioning the Schoharie Area Schools WC Plan to PMA was a seamless process. The team assigned to the project was extremely professional and eager to educate our client throughout the process. As the consultant, we couldn’t be more excited for the Plan and the fantastic results they have realized so far. In terms of next steps, we look forward to PMA assisting the Plan with risk control initiatives to achieve safer environments for their employees.”

— AnneMarie Latocha
*Vice President - Workers' Compensation Consulting,
KBM Management*



About Schoharie Area WC Plan

The Schoharie Area Workers' Compensation Plan is a group self-insurance plan for Workers' Compensation, organized and operated pursuant to Section 50, subdivision 3-a of the New York State Workers' Compensation Law. The Plan is governed by a Board of Trustees – comprised of one representative from each participating employer. Originally formed effective January 1, 1991, the Plan has grown to twelve public school districts and one Board of Cooperative Educational Services, located throughout the capital district region of New York State.

About PMA Companies

With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results. Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England. Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the Old Republic General Insurance Group (orgig.com), the largest business segment within the Old Republic International Corporation (NYSE: ORI), a *Fortune 500* company and one of the nation's 50 largest shareholder-owned insurance organizations.

