

Spotlight^{on} Success



Clemens Food Group

"Do what is best for each team member" approach leads to award-winning workers' compensation program



Clemens Food Group produces some of the most trusted brands in the food industry: Hatfield Meats and Farm Promise. In 2016, Clemens' leadership enacted systematic changes to their workers' compensation program, including partnering with ECBM Insurance Broker and PMA Management Corp., for a comprehensive claims and managed care program. Their approach incorporates wellness, occupational health and safety, claims and disability management, and return to work. Since that time, Clemens has achieved remarkable workers' compensation outcomes, including cost savings during a time of significant workforce growth.

Partnership Results

2016-2018

- **38% decrease** in lost-time claims
- **29% reduction** in average paid per closed lost-time claim
- **68% medical cost containment savings**
- Total incurred decreased by **\$1.9 million**

2019 Teddy Award Winner

Clemens Food Group recently earned one of the most coveted honors in the workers' compensation industry, the Theodore Roosevelt Workers' Compensation & Disability Management Award (Teddy Award), which recognizes exceptional workers' compensation programs. Given annually since 1994 by *Risk & Insurance* magazine, a leading national publication for risk management professionals, the Teddy Award was named for President Theodore "Teddy" Roosevelt, who introduced one of the first pieces of significant workers' compensation legislation in the U.S. Clemens Food Group's outstanding workers' compensation program, including wellness, occupational health and safety, claims and disability management, and return to work earned them a 2019 Teddy Award.

"The key to our successful Workers' Compensation program was working with vendors who understood and embraced our vision. The vision of quality, efficient, and prompt care for our team members was paramount. We thank ECBM, PMA Management Corp., IHS, and Hill-Wallack for their combined expertise and commitment to our program."

– John Madaus, RN, BA, CCM
Workers' Compensation Manager, Clemens Food Group

"When we first started working with Clemens in 2016, they were seeking to improve their workers' compensation claims performance. Since that time, Clemens, PMA Management Corp., and ECBM partnered to redesign their claim service platform, eliminate inefficiencies, reduce costs, and dramatically improve the quality of service and care for injured team members. I can't think of a more deserving employer to win a Teddy Award."

– Brian Chance
Vice President, ECBM Insurance Broker



About Clemens Food Group

Based in Hatfield, PA, Clemens Food Group (clemensfoodgroup.com) is a sixth-generation, family owned company dedicated to providing service and brand solutions that help our customers grow their businesses. Clemens is a vertically coordinated company that includes hog farming, food production, and transportation. We are committed to building a foundation for future generations. It is what we call 'doing business the right way.' It is who we are.

About PMA Companies

With over 100 years of experience, we are a trusted leader and recognized expert in commercial risk management insurance solutions and services. We specialize in workers' compensation and holistic TPA services. With a relentless focus on clients, we work with them to jointly tackle the risk management challenges that impact their total cost of risk and business results. Our service-driven culture is one of accountability, teamwork, and performance—so every day, every employee is working hard on behalf of our clients. PMA Companies includes PMA Insurance Group, PMA Management Corp., and PMA Management Corp. of New England. Headquartered in Blue Bell, Pennsylvania, PMA Companies is part of the Old Republic General Insurance Group (orgig.com), the largest business segment within the Old Republic International Corporation (NYSE: ORI), a *Fortune 500* company and one of the nation's 50 largest shareholder-owned insurance organizations.

