



Advanced Inventory

Engage 2019
EBMS User Conference

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-
- You may not have all modules shown in this demonstration.
 - All screenshots are from EBMS version 8.2 (Latest General Release)



Reporting – Dead Stock

Print - Inventory Dead Stock

Choose Printer

Default Printer Microsoft Print to PDF

Specific Printer Microsoft Print to PDF

Data Source: Live EBMS Database

Report Options

Inventory Folder:

- Products
 - Automotive
 - Cores
 - Inactive
 - Labor
 - Miscellaneous

Include subfolders

Include Inactive

All Inventory Items

Range [] To: []

Sales Since: March

Fiscal Year: 2018

Total Sold Less Than: 2.00

Exclude Items Entered Since: 03/31/2019 Sun

Show Product Categories

Include Items with Min/Max Values

Print

Print Preview

Printer Setup

Page Setup

Cancel

Set Query

Use Query

Collate

Copies: 1

Save as Default

Restore Defaults

Export...



Reporting – Dead Stock



Inventory Dead Stock

Thursday, April 25, 2019
12:50:32PM
Page: 12

Route 230 Quality Enterprises

Evaluated All Inventory Items

Does not show new products entered since 3/31/2019
or products with sales of 2 or more since the beginning of March, 2018

<u>Product ID</u>	<u>Description</u>	<u>Entered</u>	<u>Last Cost</u>	<u>Sold</u>	<u>On Hand</u>	<u>Count</u>	<u>Avg. Cost</u>	<u>Perpetual Value</u>
DELAFS75	OXYGEN SENSOR	3/17/2011	42.19	-	1.00	1.00	42.19	42.19
DELD1819A	SWITCH	3/17/2011	18.91	-	1.00	1.00	18.91	18.91
DELD1922C	LOWTONE HORN	3/17/2011	17.34	-	1.00	1.00	17.34	17.34
DELD1943A	MODULE	3/17/2011	37.29	-	1.00	1.00	37.29	37.29
DELD2288A	SWITCH	3/17/2011	60.78	-	1.00	1.00	60.78	60.78
DELD303A	DISTR.CAP	3/17/2011	15.05	-	1.00	1.00	15.05	15.05
DELD342	DISTR.CAP	3/17/2011	11.11	-	1.00	1.00	11.11	11.11
DELD447	DISTR.ROTOR	3/17/2011	2.75	-	1.00	1.00	2.75	2.75
DELD555	IGNTN COIL	3/17/2011	30.48	-	1.00	1.00	30.48	30.48
DELD577	IGNTN COIL	3/17/2011	26.61	-	1.00	1.00	26.61	26.61
DELMU158	FUEL PUMP	3/17/2011	206.30	-	1.00	1.00	206.30	206.30
DOR090005	OIL D/PLUG&GSKT	3/17/2011	0.56	-	30.00	30.00	0.56	16.80
DOR090006	OIL D/PLUG&GSKT	3/17/2011	1.15	-	5.00	5.00	1.15	5.75
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Reporting – Inventory Aging

Print - Inventory Aging

Choose Printer

Default Printer: Microsoft Print to PDF

Specific Printer: Microsoft Print to PDF

Data Source: Live EBMS Database

Report Options

Inventory Folder:

- Products
 - Automotive
 - Cores
 - Inactive
 - Labor
 - Miscellaneous

Include subfolders

Include Inactive

All Inventory Items

Range: [] To: []

Summarize by Category

Show Invoice Detail

Print

Print Preview

Printer Setup

Page Setup

Cancel

Set Query

Use Query

Collate

Copies: 1

Save as Default

Restore Defaults

Export...



Reporting – Inventory Aging

Quality
ACCESSORIES

Inventory Aging

Sunday, April 28, 2019
11:08:31PM
Page: 1

Route 230 Quality Enterprises
All Inventory Items
Product Aging Date: 4/28/2019

<u>Product ID</u>	<u>Total Value</u>	<u>0-120</u>	<u>121-180</u>	<u>181-240</u>	<u>241-270</u>	<u>271-365</u>	<u>366+</u>
Automotive \ Wix Filters \ Oil Filter							
WIX51061 Engine Oil Filter	9.00	9.00	-	-	-	-	-
WIX51372MP Oil Filter Master Pack	-	-	-	-	-	-	-
WIX51515 OIL FILTER	549.38	507.71	-	4.63	-	-	37.04
WIX57060 Engine Oil Filter	15.00	12.00	-	-	-	-	3.00
WIX57060MP Engine Oil Filter	3.00	-	-	-	-	-	3.00
Automotive \ Wix Filters \ Oil Filter Totals:	576.38	528.71	0.00	4.63	0.00	0.00	43.04
Automotive \ Wix Filters \ Transmission Filter							
WIX58099 Auto Trans Filter Kit	-	-	-	-	-	-	-
WIX58847 Auto Trans Filter Kit	10.00	-	-	-	-	-	10.00
Automotive \ Wix Filters \ Transmission Filter Totals:	10.00	0.00	0.00	0.00	0.00	0.00	10.00



Reporting – Lost Sale

- Document the reason you lost the sale
- User defined list of reasons
- Allows you to contact customer if it becomes available

Id	Description
WIX51515	Look-up... Ctrl+F4
WIX51516	Show Pricing & Warehouse Stock
WIX51522	Show Supported Vehicles
WIX51545	Lost Sale
WIX51546	
WIX51551	Export List...
WIX51607	Show/Hide Columns >
WIX51622	Select Sort Column >
WIX51623	
WIX51626	Set Security...
WIX51642	What's This?...

Lost Sale

Customer: BROJ0H987

Item: WIX51515

Date: 04/25/2019 Thu

Quantity: 1.00

Unit Price: 7.49

Reason: Price too High

Explanation:

Backordered
Defective Part
Insufficient Stock
Not Stocked
Other
Price too High

OK Cancel



Reporting – Lost Sale

Print - Product Lost Sales

Choose Printer

Default Printer Microsoft Print to PDF

Specific Printer Microsoft Print to PDF

Data Source: Live EBMS Database

Report Options

Inventory Folder:

- Products
- Automotive
- Cores
- Inactive
- Labor
- Miscellaneous

Include subfolders

Include Inactive

All Products

Range [] To: []

All Manufacturers

Range [] To: []

All Lost Sale Dates

Range 04/25/2019 Thu To: 04/25/2019 Thu

All Lost Sale Reasons

Range Backordered To: Backordered

Group by: Product

Show Summary

Print

Print Preview

Printer Setup

Page Setup

Cancel

Set Query

Use Query

Collate

Copies: 1

Save as Default

Restore Defaults

Export...



Reporting – Lost Sale

Quality		Product Lost Sales				Thursday, April 25, 2019
ACCESSORIES		Route 230 Quality Enterprises				1:28:31PM
		All Products				Page: 1
		All Manufacturers				
		All Dates				
<u>Reason</u>	<u>Quantity</u>	<u>Value</u>	<u>Date</u>	<u>Customer</u>	<u>Explanation</u>	
Product ID: A152810051 - Pre-Filter						
Defective Part	1.00	35.94	10/23/2015	BROJOH987		
Price too High	2.00	71.88	10/23/2015	SMIBIL	The customer felt the price was too high and that he could do better elsewhere.	
	3.00	107.82				
Product ID: FEL1004 - PERF. CYL HEAD						
Not Stocked	1.00	72.90	2/24/2019	1000		
Not Stocked	2.00	145.80	3/6/2019	SOUAUT45		
	3.00	218.70				
Product ID: WIX51515 - OIL FILTER						
Backordered	1.00	7.49	10/7/2018	SMIBIL		
Insufficient Stock	2.00	14.98	4/25/2018	SANREP345	Needed 2 and we only had 1	
	3.00	22.47				
Total:	9.00	348.99				



Reporting – Return Reason

- Return reasons allows to quantify why something is being returned
- Helps to identify if there is a pattern

Customer ID: 2NDSTR34 Invoice: 1238 Ship To: 2NDSTR34 Date: 04/25/2019 Thu

Bill To Ship To

2nd Street Automotive Repair
34 N 2nd Street
USA
Mesa AZ 85214

Sales Person: P.O./Job: Ship Date: 04/25/2019

Payment: Cash Check Credit / Debit Card Gift Card Charge

Return for Item: D3786972 Qty:-1

Reason: Salesperson Mistake Action: Return to Stock

Explanation: Defective Part Didn't Need Order Wrong Salesperson Mistake

Close

Not all return reasons are available for all return types.

	Ordered	Shipped	Product
▶	-1.00	-1.00	D3786972
*			



Reporting – Return Reason

Print - Product Returns

Choose Printer

Default Printer Microsoft Print to PDF

Specific Printer Microsoft Print to PDF

Data Source: Live EBMS Database

Report Options

Inventory Folder:

- Products
 - Automotive
 - Cores
 - Inactive
 - Labor
 - Miscellaneous

Include subfolders

Include Inactive

All Products

Range [] To: []

All Manufacturers

Range [] To: []

All Return Dates

Range 04/25/2018 Wed To: 04/25/2019 Thu

All Return Reasons

Range Defective Part To: Defective Part

Group by: Product ID

Show Summary

Print

Print Preview

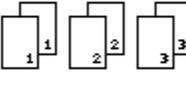
Printer Setup

Page Setup

Cancel

Set Query

Use Query



Collate

Copies: 1

Save as Default

Restore Defaults

Export...



Reporting – Return Reason

Reason	Quantity	Value	Date	Customer	Invoice	Sales Person	Explanation
Quality							
ACCESSORIES							
Product Returns							
Route 230 Quality Enterprises							
All Products							
All Manufacturers							
All Dates							
Thursday, April 25, 2019							
2:49:48PM							
Page: 1							
Product ID: A152810051 - Pre-Filter							
Didn't Need	1.00	35.94	10/23/2015	1000	1160		Customer didn't need the item.
Order Wrong	1.00	35.94	10/23/2015	BROJOH987	1162		
Salesperson Mistake	1.00	35.94	10/23/2015	SMIBIL	1161		
	3.00	107.82					
Product ID: E17303371 - SMOKE BUGSHIELD							
Defective Part	1.00	95.94	1/15/2019	BROJOH987	1236		Cracked
Defective Part	1.00	95.94	1/25/2019	SOUAUT45	1235		Chipped corner
	2.00	191.88					
Product ID: WIX51515 - OIL FILTER							
Didn't Need	1.00	7.49	4/25/2019	SMIBIL	1230		
Salesperson Mistake	1.00	7.49	10/7/2018	2NDSTR34	1234		Salesperson pulled the wrong item.
	2.00	14.98					
Total:	7.00	314.68					



Questions?



Viewing Affected Financials

- Post all transactions
- Process the transaction
- View unposted transactions

Sales Inventory Expenses Labor Financials Job Costing Window Help

Customers...
Sales Tax > All
Proposals...
Invoices and S.O.s...
Batch Processing...
Customer Payments...
Complete Pre-Authorized Credit Cards...
Check Gift Card Balance...
Check EBT Card Balance...
Verifone POINT Device To Use...
Deposits...
Update Finance Charges...
Journal Entry...
Display Unposted Transactions > By G/L Account...
Post Transactions

Sales Unposted Transaction Summary

G/L Account	Description	Debit	Credit
01000-000	Undeposited: Cash/Check	3,816.00	
03000-000	Accounts Receivable	3,816.00	3,816.00
05000-000	Inventory	2,000.00	5,100.00
24000-000	Sales Tax Collected		216.00
51000-000	Retail Sales		6,100.00
52100-000	Trade-in Allowance		-500.00
60000-000	Purchases	2,000.00	
65000-000	Inventory Variance	5,100.00	2,000.00

Debit Total: Credit Total: Difference:

Close Details... Post Change Account Query... Print



Trade-In

- Feature that allows you to purchase from a customer
- Labeled Trade-In but doesn't have to be a "trade-in"
- Creates different transactions than a return

Products\Tractors\International 666 Tractor

Product: IH666 Warehouse: All Category: Tract

General Purchasing Pricing Count Serial Numbers Components Accessories Advanced S

Default General Ledger Accounts

Sales: 51000-000 Use Price Level G/L Account

Purchase: 60000-000

Inventory Variance: 65000

Inventory Asset: 05000-000 - Inventory

MFG/Job Cost Offset: -000

Trade-Ins allowed

Trade-Ins: 52100

Sales returns item selection: Always



Trade-In

Return	Trade-in
Sales order	Sales Order
Customer return	Purchase from customer
Sales GL is reduced	Purchase GL is increased
Purchase is not affected	Sales is not affected

Products\Tractors\International 666 Tractor

Product: IH666 Warehouse: All Category: Tract

General Purchasing Pricing Count Serial Numbers Components Accessories Advanced S

Default General Ledger Accounts

Sales: 51000-000 Use Price Level G/L Account

Purchase: 60000-000

Inventory Variance: 65000

Inventory Asset: 05000-000 - Inventory

MFG/Job Cost Offset: -000

Trade-Ins allowed

Trade-Ins: 52100

Sales returns item selection: Always



Trade-In vs Return

Customer ID: SMIBIL Invoice: 1230 Ship To: SMIBIL Date: 04/25/2019 Thu

Bill To: Bill Smith
9632 W Main Street
USA
Philadelphia PA 19123

Payment: **Return**
Payment: \$-7.94 on 04/25/2019 with Cash

G/L Account	Description	Debit	Credit
01000-000	Undeposited: Cash/Check	-7.94	
03000-000	Accounts Receivable	-7.94	-7.94
05000-000	Inventory		-4.63
24000-000	Sales Tax Collected		-0.45
51000-000	Retail Sales		-7.49
65000-000	Inventory Variance	-4.63	

Ordered	Shipped	Product	Description	Price	Amount	Taxed	G/L Account	Unit Cost
-1.00	-1.00	WIX51515	OIL FILTER	7.49	-7.49	✓	51000-000	4.63

Tax: Table: PATAX S.O.: \$-0.45 Invoice: \$-0.45

Est. Shipping: Handling: Freight: \$0.00 Weight: 0.00

Finance: Discount: %

Costs: \$-4.63
Total Markup: \$-2.86
Percent Markup: 61.8%
Shipped Products: -1.000000

✓ Show Cost

S.O. Subtotal: \$-7.49
S.O. Total: \$-7.94
S.O.: \$0.00

Subtotal: \$-7.49
Paid: \$-7.94
Balance: \$0.00

Shipped / Invoice Total: **-7.94**



Trade-In vs Return

- Select "Trade-in" when doing a negative on sales order

Customer ID: SMIBIL Invoice: Ship To: SMIBIL Date: 04/25/2019 Thu

Bill To: Bill Smith
9632 W Main Street
USA
Philadelphia PA 19123

Payment

Customer Returns - WIX51515 for SMIBIL

Select	Selected Quantity	Quantity (Shipped)	Description	Warehouse	Invoice
<input type="checkbox"/>		-1.00	OIL FILTER	PHL	1230 0

Trade-in

Purchases: Returns: 1.00 Net: -1.00

Trade-In (No Selection) Return Cancel

Tax Table: No Tax S.O.: \$0.00 Invoice: \$0.00

Est. Shipping: Handling: Freight: \$0.00 Weight: 0.00

Finance Discount: %

Costs: \$-4.63 Total Markup: \$4.63 Percent Markup: 0.0% Shipped Products: -1.000000

S.O. Subtotal: \$0.00 S.O. Total: \$0.00 S.O. Balance: \$0.00

Subtotal: \$0.00 Paid: \$0.00 Balance: \$0.00

Shipped / Invoice Total: 0.00



Trade-In vs Return

- Paying customer same value as you want the cost to be

Customer ID: **SMIBIL** Invoice: 1231 Ship To: SMIBIL Date: 04/25/2019 Thu

Bill To: Bill Smith
9632 W Main Street
USA
Philadelphia PA 19123

Payment: **Trade-in**
Cash | Check | Credit / Debit Card | Gift Card
Payment: \$-4.91 on 04/25/2019 with Cash

G/L Account	Description	Debit	Credit
01000-000	Undeposited: Cash/Check	-4.91	
03000-000	Accounts Receivable	-4.91	-4.91
05000-000	Inventory	4.63	
24000-000	Sales Tax Collected		-0.28
52100-000	Trade-in Allowance		
60000-000	Purchases	4.63	
65000-000	Inventory Variance		4.63

Ordered	Shipped	Product	Description	Price	Amount	Taxed	G/L Account	Unit Cost
-1.00	-1.00	WIX51515	OIL FILTER	4.63	-4.63	✓	52100-000	4.63

Sales Person: P.O./Job: Ship Date: 04/25/2019 Thu Ship Via: Pickup Price L: Retail

Tax Table: PATAX S.O.: \$-0.28 Invoice: \$-0.28

Est. Shipping: Handling: Freight: \$0.00 Weight: 0.00

Finance Discount: %

Show Cost
 Costs: \$-4.63 S.O. Subtotal: \$-4.63
 Total Markup: \$0.00 S.O. Total: \$-4.91
 Percent Markup: 0.0% S.O.: \$0.00
 Shipped Products: -1.000000

Subtotal: \$-4.63
 Paid: \$-4.91
 Balance: \$0.00
 Shipped / Invoice Total: **-4.91**



Trade-In vs Return

- Paying customer more than what you want the cost to be

Customer ID: **SMIBIL** Invoice: 1232 Ship To: SMIBIL Date: 04/25/2019 Thu

Bill To: Bill Smith
9632 W Main Street
USA
Philadelphia PA 19123

Payment: **Trade-in** Cash Check Credit / Debit Card Gift Card
Payment: \$-5.30 on 04/25/2019 with Cash

G/L Account	Description	Debit	Credit
01000-000	Undeposited: Cash/Check	-5.30	
03000-000	Accounts Receivable	-5.30	-5.30
05000-000	Inventory	4.63	
24000-000	Sales Tax Collected		-0.30
52100-000	Trade-in Allowance		-0.37
60000-000	Purchases	4.63	
65000-000	Inventory Variance		4.63

Ordered	Shipped	Product	Description	Price	Amount	Taxed	G/L Account	Unit Cost
-1.00	-1.00	WIX51515	OIL FILTER	5.00	-5.00	✓	52100-000	4.63

Tax Table: PATAX S.O.: \$-0.30 Invoice: \$-0.30

Est. Shipping: Handling: Freight: \$0.00 Weight: 0.00

Finance Discount: %

Show Cost
 Costs: \$-4.63
 Total Markup: \$-0.37
 Percent Markup: 8.0%
 Shipped Products: -1.000000

S.O. Subtotal: \$-5.00
 S.O. Total: \$-5.30
 S.O.: \$0.00

Subtotal: \$5.00
 Paid: \$5.30
 Balance: \$0.00

Shipped / Invoice Total: **-5.30**



Trade-In with Sale

- Sale with trade-in

Customer ID: **SMIBIL** Invoice: 1233 Ship To: SMIBIL Date: 04/25/2019 Thu

Bill To: Bill Smith
9632 W Main Street
Philadelphia, PA 19123 USA

Payment: \$3816.00 on 04/25/2019 with Check #2321

Sales Person: P.O./Job: Ship Date: 04/25/2019 Thu Ship Via: Pickup Price Level: Retail

G/L Account	Description	Debit	Credit
01000-000	Undeposited: Cash/Check	3,816.00	
03000-000	Accounts Receivable	3,816.00	3,816.00
05000-000	Inventory	2,000.00	5,100.00
24000-000	Sales Tax Collected		216.00
51000-000	Retail Sales		6,100.00
52100-000	Trade-in Allowance		-500.00
60000-000	Purchases	2,000.00	
65000-000	Inventory Variance	5,100.00	2,000.00

Ordered	Shipped	Product	Description	Price	Amount	Taxed	G/L Account	Unit Cost
1.00	1.00	IH666	International 666 Tractor	6,100.00	6,100.00	✓	51000-000	5,100.00
2	-1.00	MF35	MF 35 Tractor	2,500.00	-2,500.00	✓	52100-000	2,000.00

Tax: Table: PATAX S.O.: \$216.00 Invoice: \$216.00

Est. Shipping: Handling: Freight: \$0.00 Weight: 0.00

Finance: Discount: %

Show Cost
 Costs: \$3,100.00
 Total Markup: \$500.00
 Percent Markup: 16.1%
 Shipped Products: 0.000000

S.O. Subtotal: \$3,600.00
 S.O. Total: \$3,816.00
 S.O.: \$0.00

Subtotal: \$3,600.00
 Paid: \$3,816.00
 Balance: \$0.00

Shipped / Invoice Total: **3,816.00**



Questions?



Landed Cost

- Landed cost is the total cost of the purchase, taking into account all factors that affect the cost:
 - Third party shipping
 - Tariff/Duty
 - Insurance cost for shipping
 - Handling fees
 - Vendor Rebates (reduce cost)
- Landed Cost is the FIFO cost that will get used



Landed Cost

- Setup your landed cost adjustment types in Expenses > Options
- Set the cost adjustment:
 - ID
 - Description
 - Cost of Sale GL Account

Cost Type ID	Description	G/L Account
Tariff	Tariff/Duty	69300-000
Freight	Freight / Shipping	69500-000
▶ Rebate	Rebate	69400-000
*		



Landed Cost – Can be Defaulted from Item

- Cost adjustments can be defaulted from the item Purchasing tab
- Adjustments can be:
 - Set value per item
 - Percentage of cost

Product: D37372257 Warehouse: PHL Category: Nerf Bars

General Purchasing Pricing Count Components Accessories Advanced Shipping Product Applications Automotive Website Lost Sale/Return Sales Activity Doc

Primary Vendor: KAW Update information from purchases Sales Classification: B

Vendor	Part Number	Cost	Per Unit Adj.	Invoice	Date
▶ AAA	DZE372257	325.00	15.00		
* KAW	D37372257				

Edit Landed Costs...

Edit Landed Costs - AAA

Cost Type ID	Description	Per Main Unit Adj.	%
Tariff	Tariff/Duty	4.00	✓
Freight	Freight / Shipping	2.00	
▶			
*			

Delete

OK

Note:



Landed Cost – Used on Expense Invoice

- Cost adjustments are calculated on Purchase Order detail

File Process View Documents Vendor Documents

Vendor: Ship To: Pay To:

Vendor Id: AAA
 American Auto Accessories
 987 East Off Road
 Chicago IL 60290 USA

Invoice: PO#192 Date: 04/25/2019 Thu

Payment: Manual Charge Urgent
 Ordered Date:

Bank Account: 01100-000 - Checking Account Control Number:

Terms: (None) Net 30 days

Memo: ETA: Internal Notes: Print Log:

P.O. #: 192 Ship via: Description: Total: \$3,357.50 Warehouse: PHL To Be Sent

Ordered	Received	Product	Description	Unit Cost	Amount (Invoice)	Cost Adj. (Invoice)	Landed Cost (Invoice)	G/L Account
10.00	10.00	D37372257	NB4" SS OVAL RAM CREW 09	335.75	3,357.50	154.30	3,511.80	60000-000

Landed Costs Adjustments - D37372257

Cost Type ID	Description	Per Main Unit Adj.	%	Cost Adj. (Invoice)
Tariff	Tariff/Duty	4.00	✓	134.30
Freight	Freight / Shipping	2.00		20.00

Buttons: Delete, OK, Cancel

Tax: Freight: Discount: Finance Chg: Paid: \$0.00

Subtotal: \$3,357.50
 Total: \$3,357.50
 Balance: \$3,357.50

Purchases Purchase Order



Landed Cost – Used on Expense Invoice

- Landed cost adjustments can be set for the whole invoice

File Process View Documents Vendor Documents

Vendor: UNLSUP Ship To: Pay To: Invoice: PO#193 Date: 04/25/2019 Thu

Vendor Id: UNLSUP
 Unlimited Supply
 10765 High Street
 Boston MA 02118 USA

Payment: Manual Charge Urgent
 Bank Account: 01100-000 - Checking Account
 Terms: (None) Net 30 days

P.O. #: 193 Ship via: Description: Total: \$1,208.50 Warehouse: PHL To Be Sent

	Ordered	Received	Product	Description	Unit Cost	Amount (Invoice)	Cost Adj. (Invoice)	Landed Cost (Invoice)	G/L Account
1	100.00	100.00	WIX51515	OIL FILTER	4.63	463.00	7.67	470.67	60000-000
2	50.00	50.00	WIX51060	PH5 FILTER	2.91	145.50	2.41	147.91	60000-000
▶	100.00	100.00	WIX51040	OIL FILTER	6.00	600.00	9.92	609.92	60000-000
*									

Tax: Freight: Discount: Finance Chg: Paid: \$0.00

Ready

Edit/Distribute Landed Costs

Cost Type ID	Description	Total Cost (Invoice)
▶ Freight	Freight / Shipping	50.00
Rebate	Rebate	-30.00

Distribute per current assignments Distribute to all lines (adds cost types)

OK Cancel

Subtotal: \$1,208.50
 Total: \$1,208.50
 Balance: \$1,208.50

urchase Order



Questions?



Serialized Item – Added Costs

- Serialized items allow you to add or remove costs
- Example: Purchase a pickup

Event	Cost	Total Value
Purchase cost	\$15,000	\$15,000
Paint and Labor	\$1,000	\$16,000
Parts to fix light	\$100	\$16,100
Remove the bed	-\$800	\$15,300
Add a step bed (Sub-Contract)	\$3,000	\$18,300



Serialized Item – Added Costs

- Here is how that looks in EBMS
 - Accounts for labor and parts
 - Removed bed can be resold
 - Inventory is maintained

Serialized Item - 4M2EU47E27UJ04327

Serial No.: 4M2EU47E27UJ04327 Description: 2010 Ford F150

Product: PICKUP Change...

General Costs History Tasks Images Website Serial No. Specs Invoices Documents

Purchase:
Expense Invoice: 194
Vendor: UNLSUP
Status: Processed
Cost: 15000.00
Date: 04/25/2019 Invoice...

Batch Costs:

Batch	Date	Status	Costs (G/L)	Costs (Pricing)	Memo
102	04/25/201	✓	1,000.00	1,000.00	Paint and Labor
103	04/25/201	✓	100.00	100.00	Part to fix light
104	04/25/201	✓	-800.00	-800.00	Remove bed
105	04/25/201	✓	3,000.00	3,000.00	New step bed

New Costs...
Edit Batch...
Delete

Purchase Cost: \$15,000.00
Batch Costs (G/L): \$3,300.00
Total Costs: \$18,300.00

Landed Costs Added: \$0.00
Batch Costs (Pricing): \$3,300.00

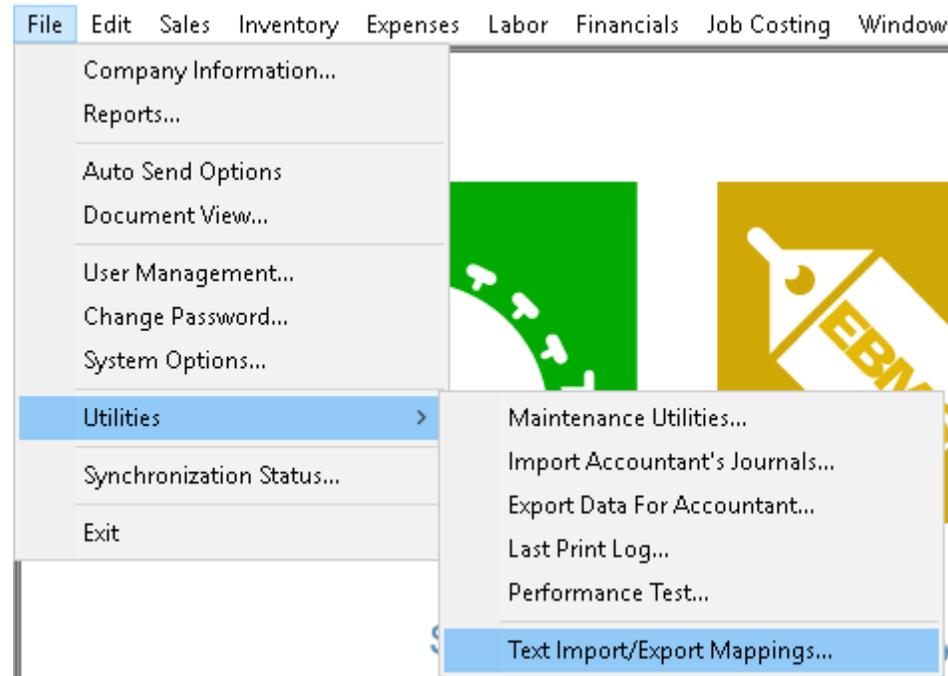


Questions?



Mapping Tool

- Update Inventory, Customers, Vendors from a CSV
- Update vendor catalog manually or from an FTP file



Mapping Tool – Update from CSV

- Update the following inventory directly from a CSV without the need for vendor catalog:
 - ID
 - UPC
 - Descriptions Fields and Memo/Note
 - Manufacturer Part Number
 - Weight
 - Cost
 - Base
 - And more...



Mapping Tool – Update from CSV

Import/Export Mapping Properties

Mapping

Description:

Text File:

FTP Site:

Table: .DBF

Options

Has Header Row

Field Delimiter:

Row Delimiter:

Text Qualifier:

Generate Mapping

Column	Text Field	Table Field	K...	Ty...	Length	Decimals	Import	Export	Alphanumeric	Preview
1	ID	ID	✓	C	24		✓	✓		
2	DESCR_1	DESCR_1		C	50		✓	✓		
3	UPC	UPC		C	50					
4	DESCR_2	DESCR_2		C	50		✓	✓		
5	MFG_PART	MFG_PART		C	24		✓	✓		
6	WEB	WEB		M	4		✓	✓		
7	TYPE	TYPE		C	20		✓	✓		
8	WEIGHT	WEIGHT		N	12	2	✓	✓		
9	COST	COST		N	12	2	✓	✓		
10	BASE	BASE		N	12	2	✓	✓		
11	MIN_INVEN	MIN_INVEN		N	12	2	✓	✓		
12	MAX_INVEN	MAX_INVEN		N	12	2	✓	✓		
13	ORDER_AMT	ORDER_AMT		N	12	2	✓	✓		



Mapping Tool – Vendor Catalog

- Create Vendor Catalog files from a CSV
- Keep an existing vendor catalog updates without having to recreate the vendor catalog



Mapping Tool – Vendor Catalog

- Updates to vendor catalog can be done two ways:
 - Manually connect new CSV file
 - Automatically through a Windows scheduled task that pulls the update from an FTP server

Import/Export Mapping Properties

Mapping

Description: Inventory Table

Text File: C:\EBMS\EBMS_Data\Inventory Update.csv

FTP Site: ftp.eshcom.com, 21, ebms, Vendor

Table: INVENTORY .DBF

Options

Has Header Row

Field Delimiter: Comma (.)

Row Delimiter: Line break (\r\n)

Text Qualifier: Double quote (")

Generate Mapping

Column	Text Field	Table Field	K...	Ty...	Length	Decimals	Import	Export	Alphanumeric	Preview
1	ID	ID	✓	C	24		✓	✓		HAY10230
2	DESCR_1	DESCR_1		C	50		✓	✓		Test 10230
3	UPC	UPC		C	50					Keystone
4	DESCR_2	DESCR_2		C	50		✓	✓		5.00



Mapping Tool – Vendor Catalog

- Pulling the update from an FTP site allows you to keep the following current:
 - Vendors stock
 - MAP Pricing
 - Costs

Products\Automotive\Wix Filters\Oil Filter\OIL FILTER

Product: WIX51515 Warehouse: All Category: Oil Filter

General Purchasing Pricing Count Components Accessories Advanced Shipping Product Applications Automotive Website Lost Sale/Ret

Primary Vendor: AAA Update information from purchases Sales Classification:

Vendor	Part Number	Cost	Invoice	Date	Stock Qty
APP	WIX51515	4.63	111	04/24/2019 Wed	54.00



Vendor Availability

- Populated from Text Mapping tool
- The purchasing data can be used in a sales order to determine from where a special order product should be purchased.

Ordered	Shipped	Product	Description	Price	Amount	Taxed	G
1.00	1.00	E17303371	SMOKE BUSHIELD	95.94	95.94	✓	511

Sales Order

Tax Table: PATAX
S.O.: \$5.76
Invoice: \$5.76

Est. Shipping:
Handling:
Freight: \$0.00
Weight: 6.00

Finance Discou

S.O. Subtot
S.O. Tot
S.O.

Inventory Links...
Linked Document...
Made To Order
Vendor Availability...
Update Cost and Jobber Price
Lost Sale
Export List...

Vendor Availability

Purchase Method: Sync Quantities Primary Vendor: KAW

Vendor	Part Number	Lead Days	Stock	Cost
KAW	E17303371	1	20.00	67.96
UNLSUP	EGR303371	2	15.00	60.00

Select
Cancel



Change ID from a CSV

- The Text Mapping tool is also used for changing ID's from a CSV
- Create a CSV file with two columns:
 - Old/Current ID
 - New ID
- Link the CSV to EBMS in the Text Mapping tool

	A	B
1	Old ID	New ID
2	101567	101-567
3	101568	101-568
4	101569	101-569
5	101570	101-570
6	101571	101-571
7	101572	101-572
8	ABC 784	XHR784
9	ABC 786	XHR786
10	ABC 790	XHR790
11	ABC 794	XHR794
12	ABC 830	XHR830
13	ABC 870	XHR870

Import/Export Mapping Properties

Mapping

Description: Change Product ID

Text File: C:\Users\dfriesen.ECC\Drop Browse...

FTP Site: Download File...

Table: 00 ChangeProdu .DBF

Options

Has Header Row

Field Delimiter: Comma ,

Row Delimiter: Line break \r\n

Text Qualifier: Double quote "

Generate Mapping

From Text File...

Copy From...

Column	Text Field	Table Field	Key	Type	Length	Decimals	Import	Alphanumeric	Preview
1	Old ID	OLDID		C	50		✓		101567
2	New ID	NEWID		C	50		✓		101-567

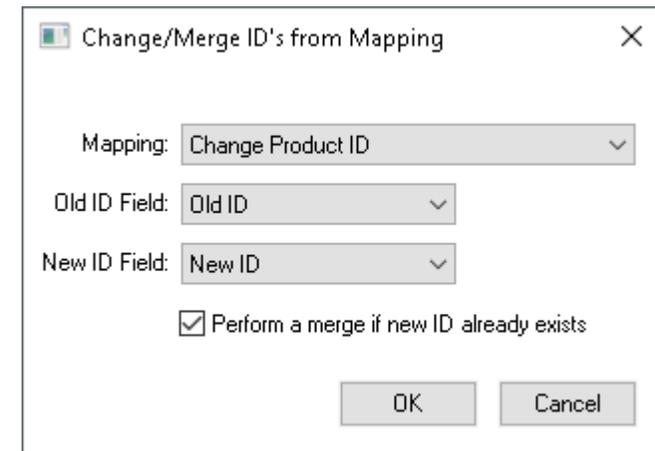
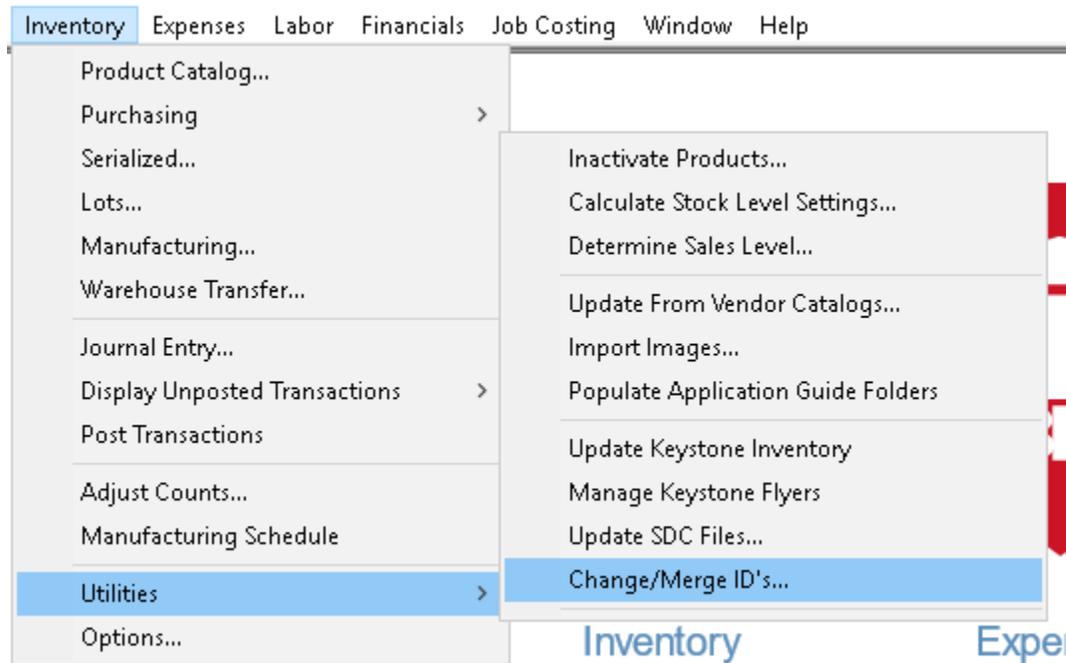


Change ID from a CSV

- Menu: Inventory > Utilities > Change/Merge ID's...
- Select the mapping created in the Text Mapper
- Match the fields

Important:

- Perform from the data server
- Create backup before starting
- Perform after hours when no one is logged in



Questions?



Purchase to Order (PTO)

- Made to Order (MTO): Make based on customer's order
- Purchase to Order (PTO): Purchase from vendor based on customer's order

- Places this can be used:
 - Barns
 - Trailers
 - Snow plows
 - Tonneau cover
 - Campers
 - Motors
 - Many other situations...



Purchase to Order (PTO)

- Example: Serialized Bed Cap

Products\Truck Caps\Z Series Truck Cap

Product: AREZCAP Warehouse: All Category: Truck Caps

General Purchasing Pricing Count Serial Numbers Components Accessories Advanced Shipping Product Applications Automotive Website Serial No. Specs Defa

Description: Z Series Truck Cap Show on invoice: Entry Date: 04/26/2019 Fri Gross Weight: Image: Weigh Item On Entry

UPC or Alternate Id: Type: Tax Group: Taxable Inactive

Manufacturer ID: Part No: Web:

Classification: Serialized Items Change...

Note:

Substitute Product	Include with Sales History
*	

Pick	Location	Warehouse	Note
*			

OK Cancel New Delete Print



Purchase to Order (PTO)

- Add components:
 - Set component
 - Optional component

Products\Truck Caps\Z Series Truck Cap

Product: AREZCAP Warehouse: All Category: Truck Caps

General Purchasing Pricing Count Serial Numbers Components Accessories Advanced Shipping Product Applications Automotive Website Serial No. Specs Defa

	Category	Quantity	Component	Description	Base Price	Cost
▶	(Single Component)	1.00	AREZCAPBASE		3,000.00	2,200.00
2	Paint Color	1.00	AREPAINT-WHT	Paint Color: White		
3	Trim	1.00	ARETRIMLESS	Trimless Edge		
4	Front Window	1.00	AREFRTWIN1	Front Window: Aluminum Framed Picture W		
5	Side Window	1.00	ARESIDWIN2	Side Window: Screen Vent		
6	(Single Component)	1.00	AREREARWIN	Rear Window: Frameless Door w/Contour S		
7	Lights					
8	Keyless Entry					

Made To Order
 Use this item's sales G/L for components

Printed Doc.
Show All
Show None

Insert
New
Properties
Delete
Move Up
Move Down
Copy From...



Purchase to Order (PTO)

- Order how the customer wants it.
- Selling price and cost will change based on selection
- Set the standard configuration as the default

Choose component options for item AREZCAP.

AREZCAPBASE --

Paint Color: AREPAINT-WHT -- Paint Color: White

Trim: ARETRIMLESS -- Trimless Edge

Front Window: AREFRTWIN1 -- Front Window: Aluminum Framed Picture Window

Side Window: ARESIDWIN2 -- Side Window: Screen Vent

AREREARWIN -- Rear Window: Frameless Door w/Contour Strip

Lights: (NONE)

Keyless Entry: (NONE)

< Back Finish Cancel



Purchase to Order (PTO)

- Order how the customer wants it.
- Selling price and cost will change based on selection

	Ordered	Shipped	Product	Description	Price	Amount	Taxed	Purchase Method	Unit Cost
1	1.00		AREZCAP	Z Series Truck Cap Paint Color: White Trimless Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip	3,000.00		✓	Sync Quantities	2,200.00
2	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Painted Trim Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip Light: Dual Rope Light Keyless Entry	3,335.00		✓	Sync Quantities	2,400.00
3	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Trimless Edge Front Window: Aluminum Framed Sliding Window Side Window: Aluminum Framed Half Slider Rear Window: Frameless Door w/Contour Strip	3,135.00		✓	Sync Quantities	2,275.00



Purchase to Order (PTO)

- Create a Purchase Order using Purchase Methods

	Ordered	Shipped	Product	Description	Price	Amount	Taxed	Purchase Method	Unit Cost
1	1.00		AREZCAP	Z Series Truck Cap Paint Color: White Trimless Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip	3,000.00		✓	Sync Quantities	2,200.00
2	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Painted Trim Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip Light: Dual Rope Light Keyless Entry	3,335.00		✓	Sync Quantities	2,400.00
3	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Trimless Edge Front Window: Aluminum Framed Sliding Window Side Window: Aluminum Framed Half Slider Rear Window: Frameless Door w/Contour Strip	3,135.00		✓	Sync Quantities	2,275.00



Purchase to Order (PTO)

- Costs and options are copied to the Purchase Order

	Ordered	Received	Product	Description	Unit Cost	Amount (Invoice)	G/L Account
▶	1.00		AREZCAP	Z Series Truck Cap Paint Color: White Trimless Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip	2,200.00		60000-000
2	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Painted Trim Edge Front Window: Aluminum Framed Picture Window Side Window: Screen Vent Rear Window: Frameless Door w/Contour Strip Light: Dual Rope Light Keyless Entry	2,400.00		60000-000
3	1.00		AREZCAP	Z Series Truck Cap Paint Color: Red Trimless Edge Front Window: Aluminum Framed Sliding Window Side Window: Aluminum Framed Half Slider Rear Window: Frameless Door w/Contour Strip	2,275.00		60000-000



Questions?



Thank you



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duanefriesen



duanefriesen

