

EBMS Foundations 3

Accounts Receivable, Accounts Payable, Payroll

Engage 2019EBMS User Conference

Reuben Stoltzfus

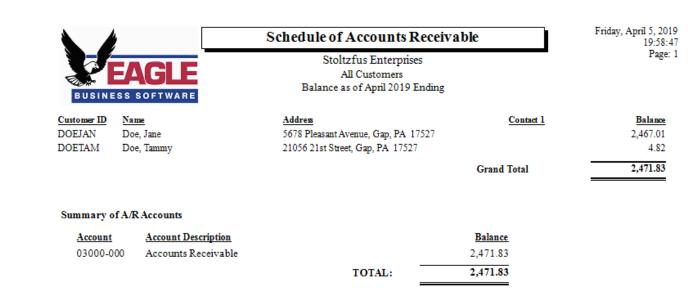
Solutions Consultant, Architect, Data Specialist as well as EBMS Client and Reseller





Money that a customer owes a company for a product or service purchased on credit.

- Down Payment
- Charge Terms
- Discount
- Due Date
- Grace Period
- Finance Charge
- Statements
- Bad Debt



Is this how you feel sometimes?



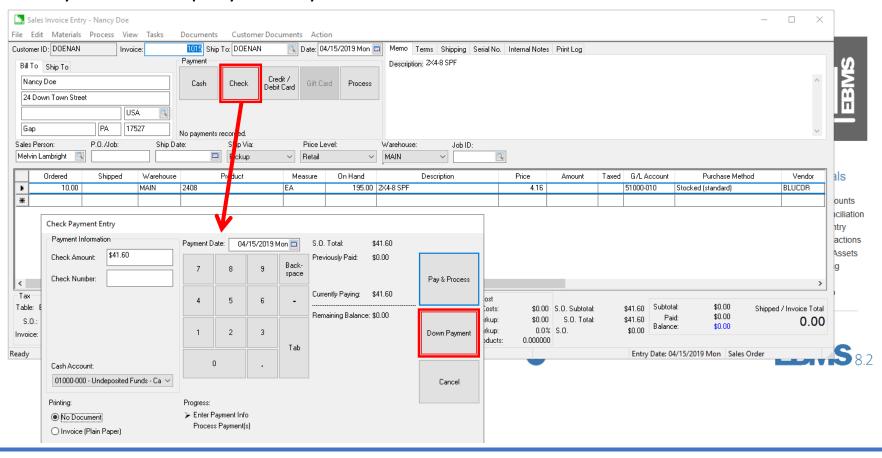
"No, don't put the cheque in the post - I'll send someone round to pick it up."



"I'm having a cash flow problem, Mr. Greene. Not enough of your cash is flowing into my pockets."

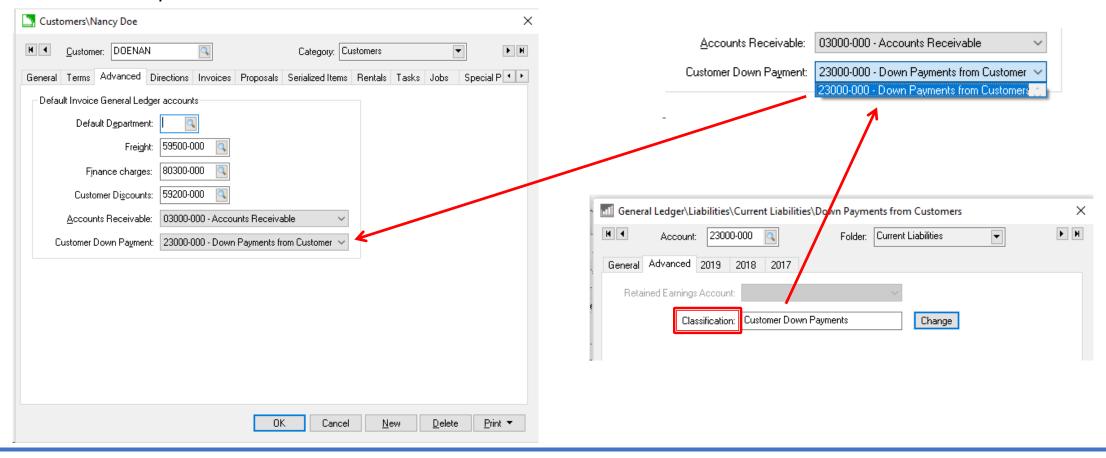


Down Payments: Company Liability

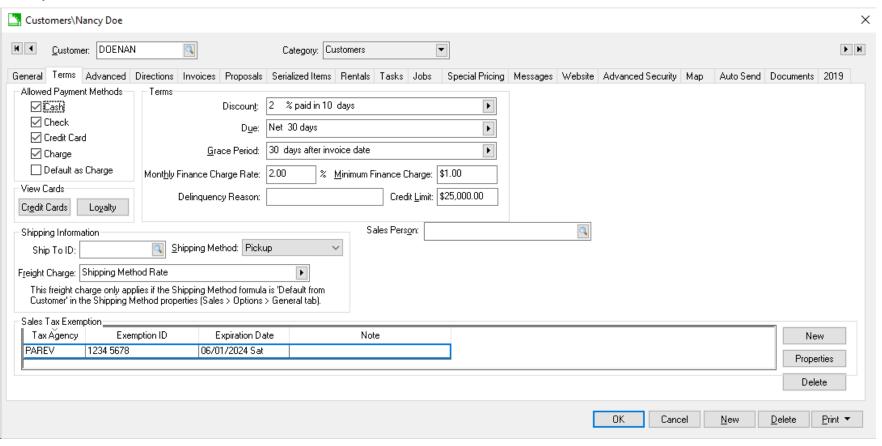




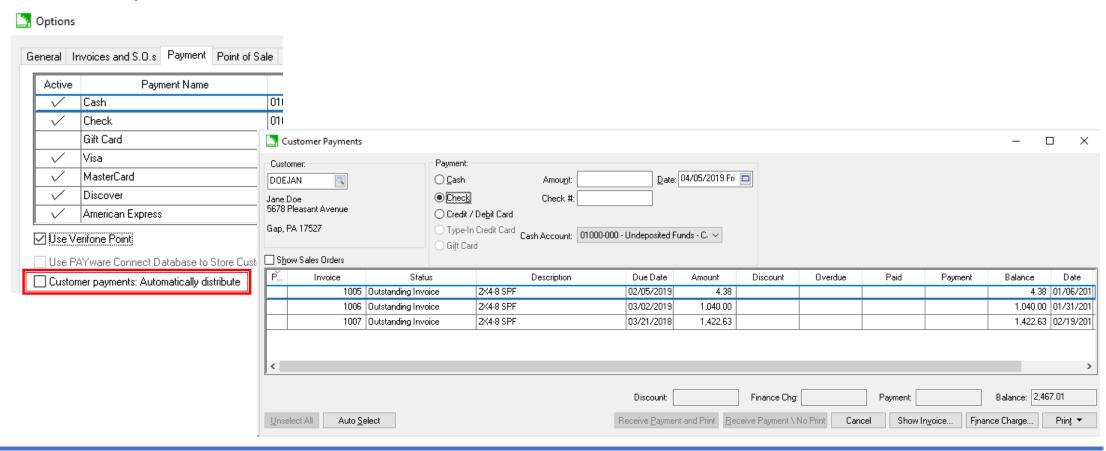
Customer Setup: Advanced

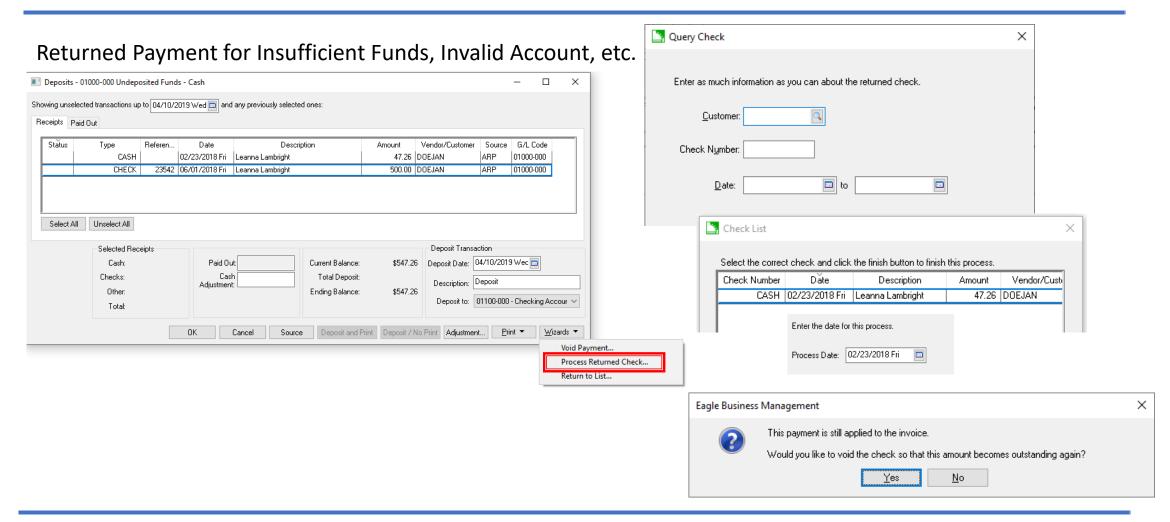


Customer Setup: Terms

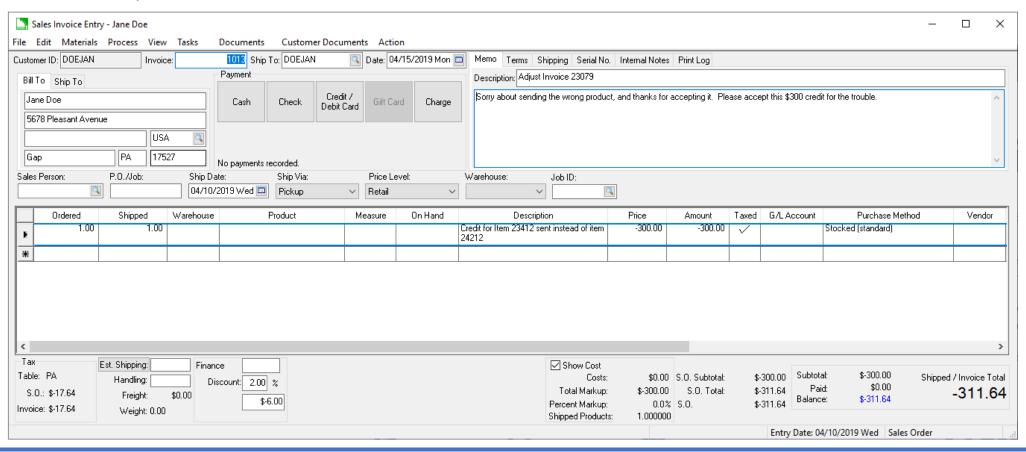


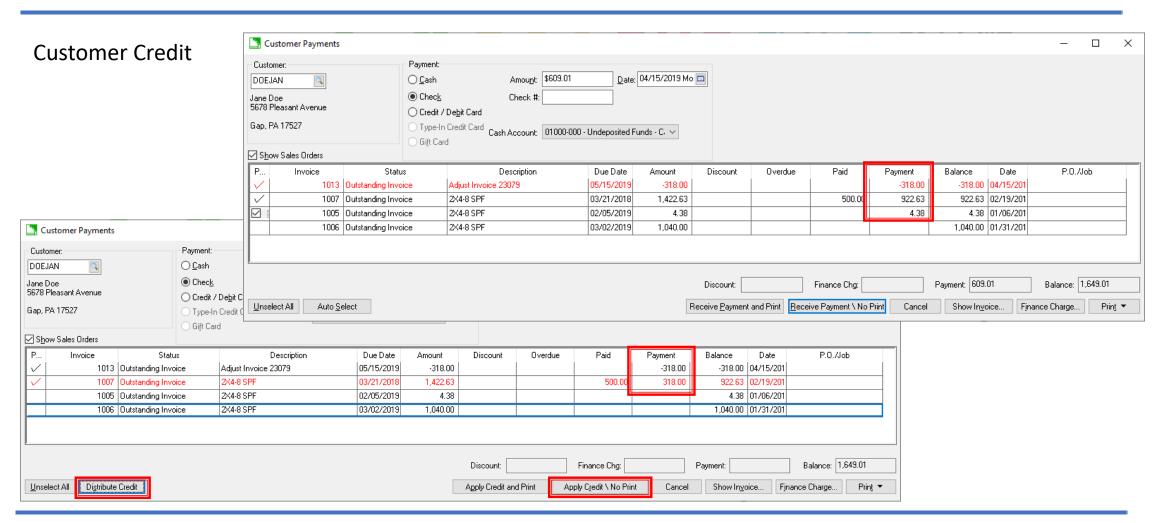
Customer Payments



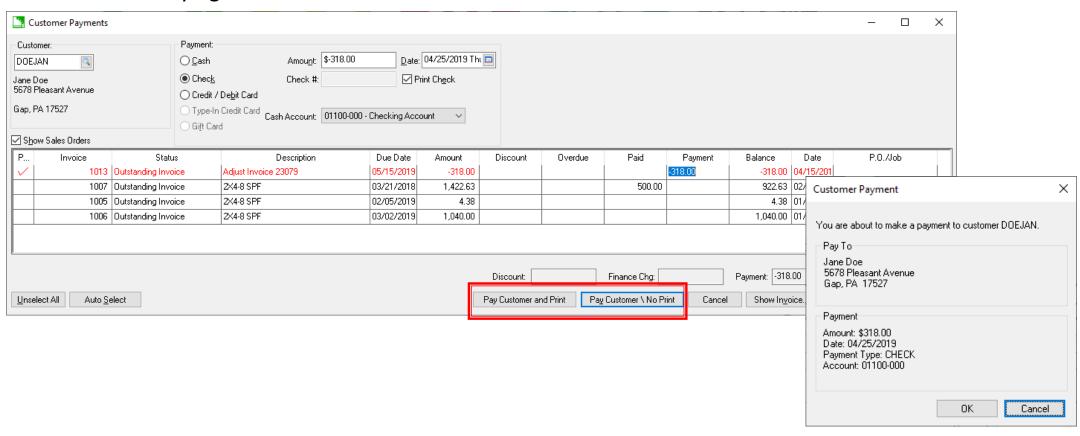


Returned Product/Credit Memo





Customer Credit: Paying the customer



Unpaid Receivables



Stoltzfus Enterprises

12456 Anywhere Street Gap, PA 17527 Phone: (123) 123-1234 Fax: (123) 123-1234 support@eaglebusinesssoftware.com

STATEMENT

Account Number	Statement Date	Page
DOEJAN	04/25/2019	1 of 1

To:

Jane Doe 5678 Pleasant Avenue Gap, PA 17527

Check Number	
Am ount	
Date Paid	

Date	Invoice	P.O. Number	Description	Amount	Balance
02/19/2018	1007		OVERDUE: 03/21/2018 Finance Charge: 294.39 (Paid 500.00)	1,422.63	1,217.02
01/06/2019	1005		OVERDUE: 02/05/2019 Finance Charge: 1.00	4.38	5.38
01/31/2019	1006		OVERDUE: 03/02/2019 Finance Charge: 57.44	1,040.00	1,097.44
04/15/2019	1013		CreditInvoice	-318.00	-318.00

Current	Overdue	1 - 30	Over	due 31 - 60	Over 61 Days		Finance Charges		Please Pay TI	is Amount	
-318.00	-		1,	,040.00	927.01	 -	352.83		TOTAL 2	,001.84	

EBMS by Eagle Business Software

<u>\</u>	y		Acco	unts Re	ceivable A	ging		Thurse	day, April 25, 2019 17:37:50
BUSIN	EAGL ESS SOFTWA	RE		All Cu All Accoun	Enterprises stomers ts Receivable f 04/25/2019				Page: 1
DOEJAN	Jane Doe				ghway AD, Cole	e Camp, MO	65325		
					Disco	ount		Days	
Invoice	Date	Due Date	Total	Balance	Date	Amount	Finance Charge		Receivable G/L
1007	02/19/2018	03/21/2018	1,422.63	922.63	03/01/2018		294.39	400	03000-000
1005	01/06/2019	02/05/2019	4.38	4.38	01/16/2019	_	1.00	79	03000-000
1006	01/31/2019	03/02/2019	1,040.00	1,040.00	02/10/2019		57.44	54	03000-000
1013	04/15/2019	05/15/2019	-318.00	-318.00			_		03000-000
	DOEJAN To	tals	2,149.01	1,649.01	_	0.00	352.83	Net Due:	2,001.84
DOENAN	Nancy Doe			24 Do	wn Town Street,	, Gap, PA 175	27		
					Disco	ount —		Days	
Invoice	Date	Due Date	<u>Total</u>	Balance	<u>Date</u>	Amount	Finance Charge	Overdue	Receivable G/L
1012	04/05/2019	05/05/2019	41.56	41.56	04/15/2019	-	-	-	03000-000
	DOENAN To	tals	41.56	41.56	_	0.00	0.00	Net Due:	41.56
DOETAM	Tammy Doe			210	56 21st Street, G	ap, PA 17527	1		
	_				•	ount —	T1 61	Days	
Invoice 1008	Date	Due Date 03/21/2018	Total 4.82	Balance 4.82	<u>Date</u>	Amount	Finance Charge 1.02	Overdue 400	Receivable G/L 03000-000
1008		_			_				
	DOETAM To	tals	4.82	4.82		0.00	1.02	Net Due:	5.84
MYBUS	My Business, Ir	ic.		24 Pleas	ant All Day Stre	et, Gap, PA 1	7527		
				Balance	Date		TI 61	Days	
Invoice 1014	Date 04/10/2010	Due Date 05/10/2019	Total 100.70	100 70	Date	Amount	Finance Charge	Overque	Receivable G/L 03000-000
1014				100.70	_	· · ·			
	MYBUS To	tals	100.70	100.70		0.00	0.00	Net Due:	100.70
	Grand	Total	2,296.09	1,796.09	-	0.00	353.85		
	Summary:								
Invoice Age			31-60 d	ays (1-90 days	91-120 day	rs 121 - 365	day	366+ days
Invoice Age		0-30 days						_	
Invoice Age		0-30 days -175.74		.00	1,040.00	4.3	8	0.00	927.45
Invoice Age	ımmary:			.00	1,040.00	4.3	8	0.00	927.45
	nmmary: <u>Current</u>				1,040.00 51-90 days	4.3 91-120 day			927.45 366+ days



Money owed for a product or service purchased on credit.

- Down Payment
- Charge Terms
- Discount
- Due Date
- Finance Charge



Schedule of Accounts Payable

Stoltzfus Enterprises All Vendors Balance as of April 2019 Ending

 Vendor ID
 Name

 BLUCOR
 Bluelinx Corporation

 RHOSUP
 Rhodes Supply, Inc.

Address Atlanta, GA 30301 Mayfield, KY 42066

Grand Total:

Phone

1,864.88 4,539.88

Balance

2,675.00

Friday, April 5, 2019

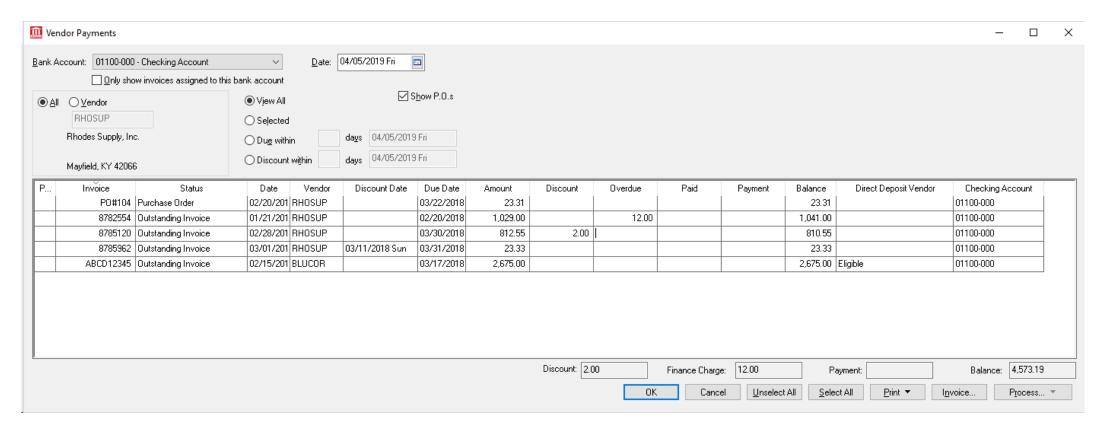
21:37:04 Page: 1

Account 21000-000 Account Description
Accounts Payable

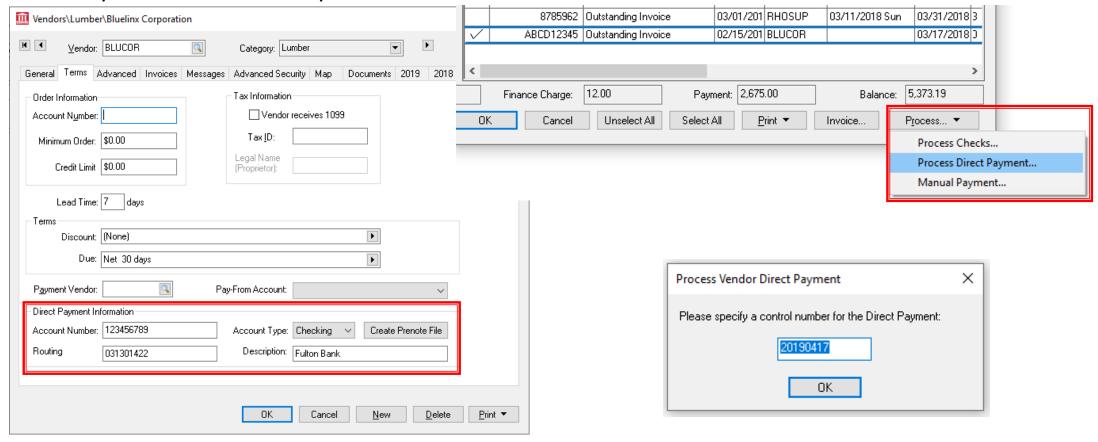
<u>Balance</u> 4,539.88

TOTAL: 4,539.88

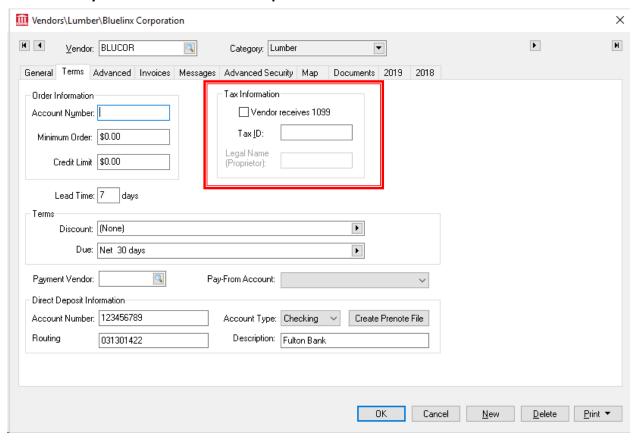
Vendor Payments



Vendor Payments: ACH Direct Payment

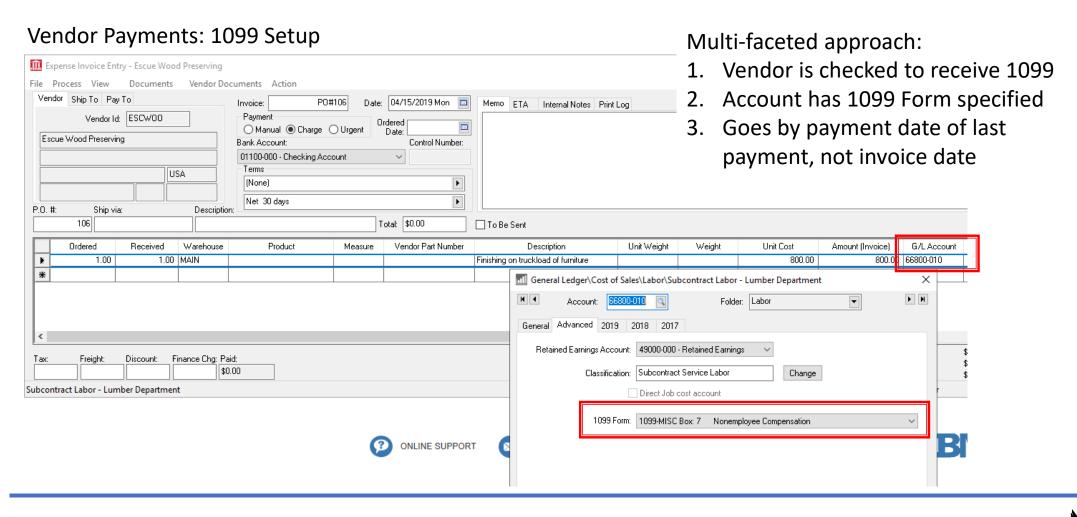


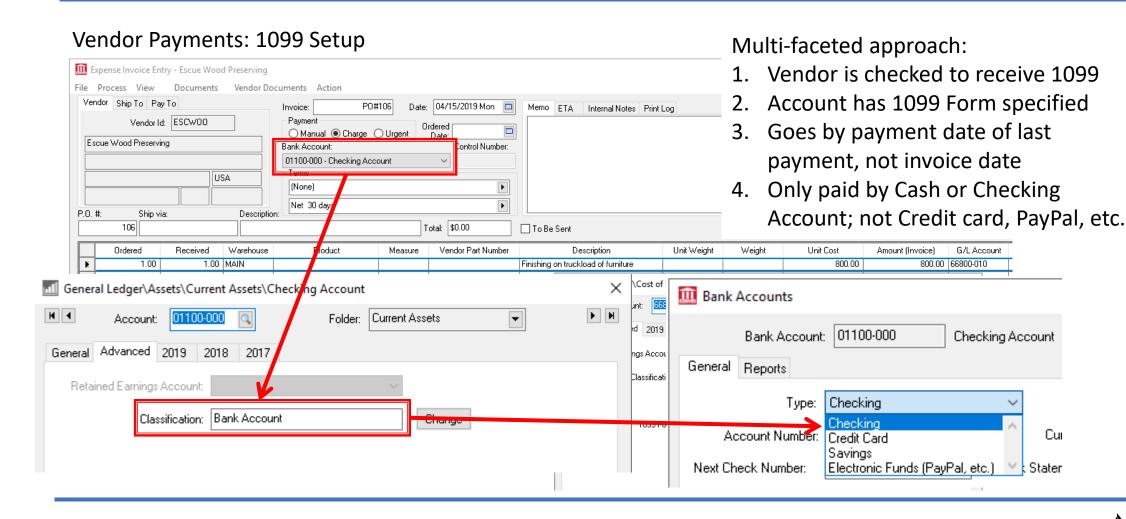
Vendor Payments: 1099 Setup



Multi-faceted approach:

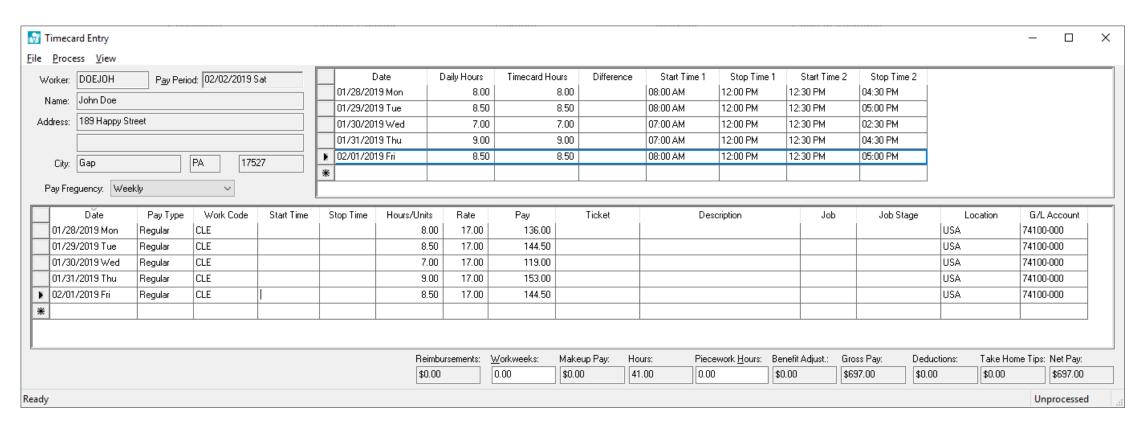
1. Vendor is checked to receive 1099





Payroll Labor

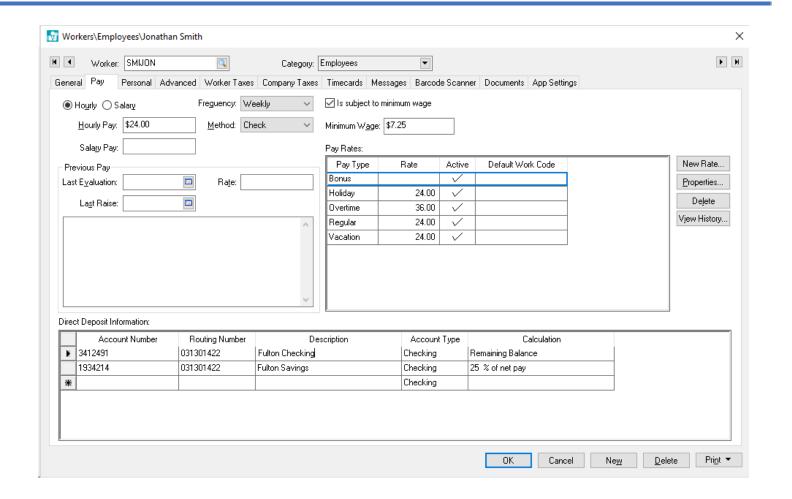
The total sum of money to be paid out to employees at a given time.



Labor

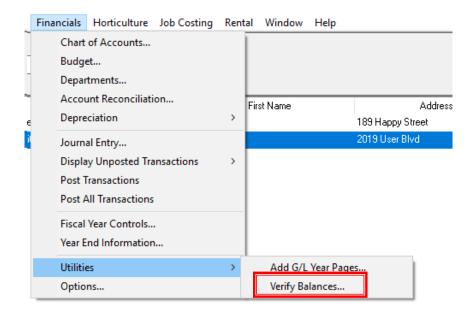
Employee Worker setup: Pay

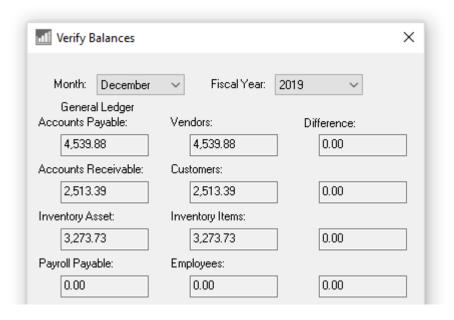
- Hourly vs. Salary
- Pay Frequency
- Overtime Pay
- Minimum Wage
- Direct Deposit



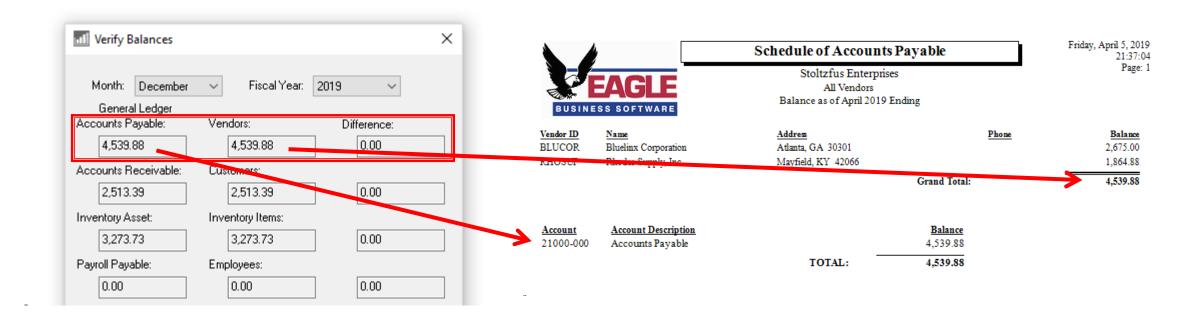


Verify Balances

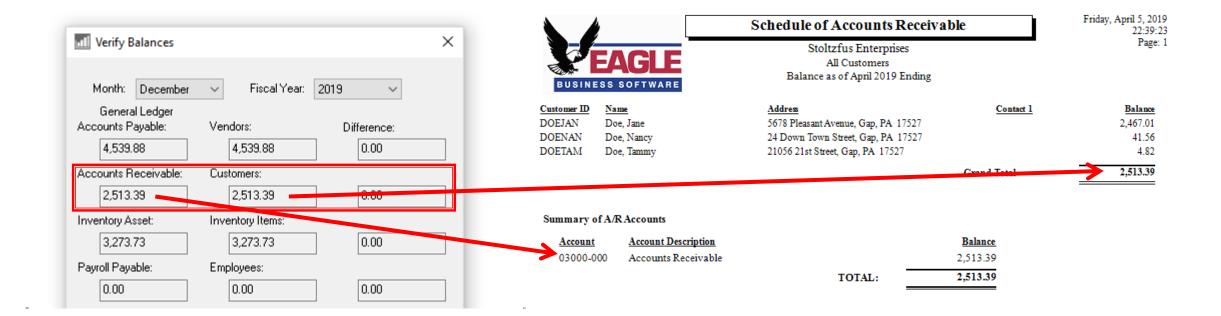




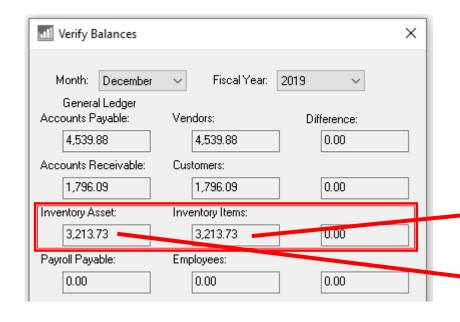
Verify Balances: A/P



Verify Balances: A/R



Verify Balances: Inventory





Inventory Value

Wednesday, April 24, 2019 17:14:08 Page: 1

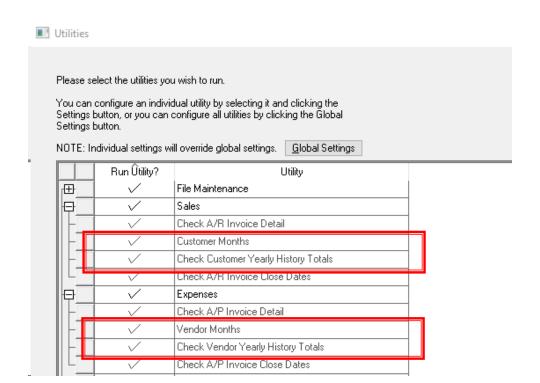
Stoltzfus Enterprises All Inventory Items Balance as of April 2019 Ending

Product ID	<u>Description</u>	<u>UOM</u>	Count	Perpetual Value	Avg Cost	Last Cost
G/L Asset Cod	e: 05000-010					
2408	2X4-8 SPF	EA	188.00	633.73	3.37	3.33
2410	2X4-10 SPF	EA	294.00	1,176.00	4.00	4.00
2412	2X4-12 SPF	EA	294.00	1,499.00	5.10	5.10
2618	2X6-18 SPF	EA	-5.00	-35.00	7.00	7.00
662860	6X6-28 CCA	EA	-2.00	-60.00	30.00	30.00
	Subtotal for Inventory	Asset Account 05000-010:	769.00	3,213.73	4.18	
		TOTAL:	769.00	3,213.73	4.18	

Assumt	Account Description		Balance
05000-000	Inventory		0.00
05000-010	Inventory - Lumber Department		3,213.73
05000-020	Inventory - Hardware Department		0.00
05000-030	Inventory - Power Tools Dept		0.00
05000-040	Inventory - Paint Dept		0.00
05000-050	Inventory - Rental Dent		0.00
05000-060	Inventory - Automotive Departmen		0.00
		TOTAL:	3,213.73



Verify Balances: Maintenance Utilities



	✓	Product Monthly History Totals
		Product Yearly History Totals
		Verify Product Prices
		Remove Extraneous Pricing Lines
		Verify Product Locations
		Verify Product Warehouse Locations
 		Financials
$\parallel \vdash \equiv$		General Ledger Account Months
	✓	General Ledger Department Months
		Sales Tax Months
	✓	Recalculate Year Data
	. /	Check Ledger Balance
		Crieck Leager Dalarice

It's all about cash flow!

Managing cash flow is an important aspect of growing and maintaining a business.

Understanding and maximizing the available tools will go a long way in simplifying this aspect of good management!



Thank you!

If I had to run a company on three measures, those measures would be customer satisfaction, employee satisfaction, and cash flow.

Jack Welch

