

COVID-19: Our continued commitment to you

To our Real Estate Community,

As the situation around COVID-19 continues to rapidly evolve, we recognize that feelings of anxiety and uncertainty can develop. At TheGuarantors we have always prioritized being your trusted partner and we remain committed to that.

Our strengths allow us to bring value to you in these uncertain times. They represent the reason you partnered with us, and they are worth highlighting again here:

- **Sustainability** – Quality underwriting, diversified portfolio with multiple A-rated carriers, in-house risk mitigation teams
- **Industry and Risk Expertise** – Deeply experienced team who understands all facets of your business
- **High-touch Customer Service** – 5 years in business working with both owners and renters has informed the way our customer service and support teams work, so that we can best support you during this crisis

We are working to provide you with the support, guidance, and tools needed during this challenging time. Early next week **our risk and mitigation team will share an analysis** of the potential impact of COVID-19 on our customers in the multifamily rental market.

Your Account Executive at TheGuarantors can **help you reassess your program needs to mitigate risk as the market conditions evolve**, and adjust accordingly. They will be in touch with you, but do not hesitate to reach out to discuss how you may need to recalibrate your insurance coverages.

We are here to help. As partners, we're in this together. If you have any challenges, thoughts or recommendations not included in this email, please email your Account Executive.

All the best,

Bob Schmidt, Chief Revenue Officer